

Department of Business

Annual Report

AN 2023-2024

Prepared by: Zahra Mohebbi, Ph.D.

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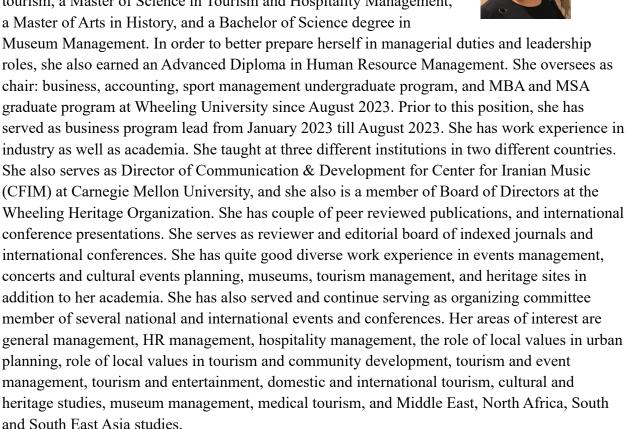
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Overview

Department of business has six full-time faculty along with twelve adjuncts faculties.

Dr. Zahra Mohebbi (Department Chair)

Dr Zahra Mohebbi (She/Her), in her educational background, she earned a PhD with specialization in cultural and heritage tourism, a Master of Science in Tourism and Hospitality Management, a Master of Arts in History, and a Bachelor of Science degree in



Dr. Edward W. Younkins

Edward W. Younkins is Professor of Accountancy and Business at Wheeling University, Executive Director of its Institute for the Study of Capitalism and Morality, and the founder of the university's undergraduate major in Political and Economic Philosophy. He is also



the founding director of the school's Master of Business Administration (MBA) and Master of Science in Accountancy (MSA) programs. He earned a Ph.D. in Accountancy from the University of Mississippi and earned state and national honors on the Certified Public Accountant (CPA) and Certified Management Accountant (CMA) exams, respectively. Dr. Younkins also received the Outstanding Educator Award for 1997 from the West Virginia Society of CPAs. He is on the editorial boards of Reason Papers and Libertarian Papers, the advisory board of the Journal of Ayn Rand Studies (JARS), the board of trustees of The Savvy

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Street, and is series editor of Capitalist Thought: Studies in Philosophy, Politics, and Economics for Lexington Books. The author of numerous articles in accounting and business journals, he has also published in many free-market-oriented journals. He has authored or edited a dozen books including his trilogy of books on freedom and flourishing: Capitalism and Commerce, Champions of a Free Society, and Flourishing and Happiness in a Free Society.

Dr. David Corbett

Dr. David Corbett earned his B.S. and M.B.A. in Business Administration from California University of PA in 1992 and 1994, respectively. He excelled as an Account Executive at UPS for more than 7 years, consistently ranking in the top 5% nationwide for sales performance. Alongside his corporate success, he taught marketing at Ohio Valley University while

pursuing his Doctorate in Business Administration. Dr. Corbett later held positions as Assistant Professor of Business at West Virginia Wesleyan and Waynesburg University before joining Wheeling University, where he specializes in Marketing. He furthered his expertise with a Digital Marketing Certificate from West Virginia University in 2022.

Dr Alberto M. Poxes, Jr.

Dr Alberto M. Poxes, Jr. is an Associate Professor of Business and Sport Management at the Department of Business, Wheeling University. He has earned his Ph.D. in Higher Education Administration with emphasis in Sport Administration and an MS. in Sporty Administration

from University of Southern Mississippi. He is currently persuading a D.BA in Human Resource Management form Walden University. He earned his undergraduate degree from African Bible College in Malawi in Christina Education. His primary area of expertise is human resources management, principles of management, sports in society, sport law, ethics in sports, sport facility and event Management, and sport marketing. His current research interest focuses on the exploration of corporate social responsibility (CSR) as a strategy to motivate employees in organizations and plan to focus his research on examining the role of sport in social advancement of the under-representation of minority sport administrators in educational and professional levels. He has developed a teaching philosophy over the years that is a direct result of his interaction with students and other faculty members that reflects and emulates many people who have mentored him as he progressed in his teaching career. His teaching philosophy is comprised of service, this service can be noticed in three areas of teaching: as a role model, as a mentor, and as a leader in the classroom. He has couple of peer reviewed publications, and international conference presentations.

Prof. Lori Parry

Prof. Lori Parry (she/her) currently holds the position of Assistant Professor of Business at Wheeling University in Wheeling, WV, where her teaching responsibilities encompass business, accounting, and marketing courses. She earned her undergraduate degree in accounting (2000)





and MBA (2002) from Franklin University in Columbus, Ohio. Assistant Professor Parry furthered her education by obtaining a master's degree in human resource management from DeVry's Keller Graduate School of Business (2012). During her six-years (2018-2024) at Eastern Gateway Community College, Mrs. Parry advanced to the position of associate professor, specializing in accounting instruction. Additionally, she assumed the role of accounting program chair for a four-year period, demonstrating leadership and expertise within her academic field. Throughout a six-year span (2012-2018) at Zane State College, Assistant Professor Parry provided instruction in accounting courses and advanced to the position of assistant professor. Mrs. Parry presently holds a position as a board member of the Ohio Valley Educational Services Board Member. Moreover, she has contributed as assistant treasurer for two years and as statutory agent for one year at Faith United Methodist Church.

Dr. Colin Steitz

Colin Steitz is an Assistant Professor in Economics and Business in the Department of Business at Wheeling University. He graduated from Ball State University in 2018 with a B.S. in Economics and Minor in Mathematics. He went on to West Virginia University where



he began his Ph.D. in 2018 which he completed in December of 2023. He has published on right to work and voter preferences as well as the impact of multiday events on hotel occupancy.

Department of business provided three undergraduate majors and two graduate programs. DOB also four professional certificates.

Undergraduate Majors:

- BS. Business Administration (Six concentrations)
- BS. Accounting
- BS. Sport Management (one track)

Graduate Program:

- Master of Business Administration (two tracks)
- Master of Accountancy

Professional Certificates:

- Integrated Marketing Communications (along with COMM dept)
- Tourism and Hospitality Management
- Sports Leadership and Management

- Sales & SalesforceTM Trailhead Training & Certification S Faculty Achievements and Development Participation:

- Prof. Colin Steitz earned his Ph.D. on Dec 2023.
- Dr. Younkins published three articles and invited as a guest speaker by Austrian Economic Research.



 Dr. Mohebbi attended the ACBSP regional meeting. She also participated in a number of educational sessions.
 Dr Mohebbi invited to fully granted conference that focuses on addressing systematic barriers and potential solutions for granted research and research development by the STaR, a Division of the West Virgina Higher Education Policy Commission.



WU Business Department Monthly Report

September 23-24 AY Update

ACBSP accreditation committee:

- Meet every 1st and 3rd Thursday of each month.
- Tasks are assigned.

- 1st meeting held on August 31st.

Advising Fall:

- Students Advising all faculty sent emails out to their advisees.
- Monthly reminder emails will be sent.
- Collecting and completing a list of students, including their concentration/minor/certificate.

Spring Semester Registration and Scheduling:

- Finalizing Spring semester schedule
- Preparing for early registration/ planning

Program Revision:

- MBA program revision is underway.

Curriculum Map Update:

- MBA and MSA curriculum map revision underway.

Events:

- 1st Meet & Greet Event, held on September 4th at Troy Theater, more than 100 students attended the event.

- Gather, Greet, Get registered (3Gs) (2nd week of October, 2nd week of November) Honors Society:

- Delta Mu Delta: currently shortlisting students based on honors society requirements.
- BUSN and ACCT students will be inducted into the honors society later this AY (late

March or early April).

Two New Faculty Members:

- Dr Colin Stietz
- Prof. Lori Parry

October 23-24 AY Update

ACBSP accreditation committee:

- Meet every 1st and 3rd Thrusday of each month.
- Tasks are assigned.
- Work is underway.

Advising Fall:

- Students Advising all faculty sent emails out to their advisees.
- Monthly reminder emails will be sent.
- Collecting and completing a list of students, including their concentration/minor/certificate.

- Advising week October 2nd to 7th has been held but not limited to that week and students continue to meet and register.

Spring Semester Registration and Scheduling:

- Preparing Summer, I and II, Fall semester schedule
- Registration is underway.

Program Revision:

- MBA program revision completed and approved by the graduate committee.

Curriculum Map Update:

- MBA and MSA curriculum map revision underway.
- A revision needed for UG maps based on PEGs.

Events:

- 1st Meet & Greet Event, held on September 4th at Troy Theater, more than 100 students attended the event.

- Obtaining, Growing, and Maintaining Your Credit held on October 12th, 6 PM. Honors Society:

- Delta Mu Delta: currently shortlisting students based on honors society requirements.
- Dr Colin id the new faculty advisor for both honors societies.
- BUSN and ACCT students will be inducted into the honors society later this AY (late March or early April).

Future Events and Planning:

- On November 2nd, department faculty members and ACCT STs will attend the WVSCPA Northern Panhandle Dinner at the Wheeling Country Club.
- Dr. Mohebbi and a few STs will attend the ACBSP Regional Conference in Charles Town, WV on November 3rd and 4th.
- Gather, Greet, Get registered (3Gs) (2nd weekend of November, Friday and Saturday)
- Professional Life of a Financial Advisor, December (a Wednesday noon, date need to be decided.)

NOV 23-24 AY Update

ACBSP accreditation committee:

- Meet every 1st and 3rd Thursday of each month.
- Tasks are assigned.
- Work is underway, completing tables and writing narration.

Advisory Board:

- Alumni Niki Mullinix, Private Wealth Advisor, Noah Mull, Insurance agent, Matt Greenwood, Ricky Moore Sport Management.

Advising Fall:

- Students Advising all faculty sent emails out to their advisees.
- Monthly reminder emails will be sent.
- Collecting and completing a list of students, including their concentration/minor/certificate.

Spring Semester Registration and Scheduling:

- Preparing Summer, I and II, Fall semester schedule
- Registration is underway.
- 3Gs Event Spring registration held on November 10th and 11th.

Program Revision:

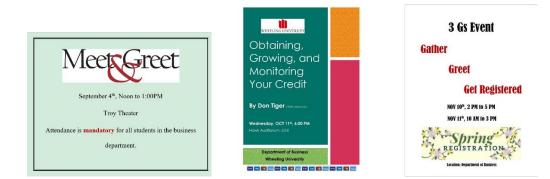
- MBA program revision completed and approved by the graduate committee.

Curriculum Map Update:

- MBA and MSA curriculum map revision underway.
- A revision needed for UG maps based on PEGs.
- SPMT curriculum will be produced.

Events:

- 1st Meet & Greet Event, held on September 4th at Troy theater, more than 100 students attended the event.
- Obtaining, Growing, and Maintaining Your Credit held on October 12th, 6 PM.
- 3Gs registration event held on November 10th & 11th.
- Dr Mohebbi attended ACBSP regional meeting, November 3rd and 4th.
- Dr Ed, Dr Zahra, Prof. Rossell, and Prof. Parry along with four ACCT STs attended WVCPA dinner November 2nd.





Honors Society:

- Delta Mu Delta: shortlisted students based on honors society requirements.
- Sigma Beta Delta: shortlisted students based on honors society requirements.
- Dr Colin id the new faculty advisor for both honors societies.
- BUSN and ACCT students will be inducted into the honors society later this AY (late March or early April).

Faculty Scholarly Activities:

- Dr Younkins published an article on Savvy Street.

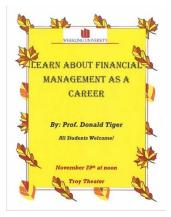
Younkins, E. W. (2023, October 20). *Objectivism and individualistic perfectionism: A comparison - SAVVY STREET*. SAVVY STREET. <u>https://www.thesavvystreet.com/objectivism-and-individualistic-perfectionism-a-comparison/</u>



- Dr. Ed Younkins has an article that will appear in a Festschrift (an edited book honoring a professor during his or her lifetime containing contributions from the honorees' colleagues, former pupils, and friends). This book will be honoring Loyola University economics professor, Walter E. Block, the author of 700 referred articles and 3 dozen books. Ed's article is titled "Walter Block and Ayn Rand: A Comparison ".
- Dr Mohebbi attended ACA webinar on AI in Classroom: Results from an Interdisciplinary Faculty Focus Group & Some Possible Solution, October 27th.
- Dr Mohebbi attended ACA webinar on Integrating ChatGPT into National Board Preparation for Entry-Level Health Profession Students.
- Dr Mohebbi attended ACBSP regional Conference, November 3rd and 4th.

Future Events and Planning:

- Learn About a Financial Management as a Career, November 29th at noon.



Jan 23-24 AY Update

ACBSP accreditation committee:

- Meet every 1st and 3rd Thursday of each month.
- Tasks are assigned.
- Work is underway, writing narration.

Advisory Board:

- Alumni Niki Mullinix, Private Wealth Advisor, Noah Mull Insurance agent, Matt Greenwood, Ricky Moore Sport MGMT.

Advising Spring:

- Students Advising – all faculty will send an email to advises after we received the latest Spring enrollment list of STs.

- Monthly reminder emails will be sent.
- Collecting and completing a list of students, including their
- concentration/minor/certificate.

Registration and Scheduling:

- Preparing Summer, I and II, Fall semester schedule
- 3Gs Event Fall 24 registration will be held again.

Program Revision:

- MBA program revision completed and approved by the graduate committee.

- Few more course revision as well as BUSN program revision proposals submitted to the committee.

Curriculum Map Update:

- MBA and MSA curriculum map revision underway.
- A revision needed for UG maps based on PEGs and new changes to come (after approved by curriculum committee.).
- SPMT curriculum map designed.

Events:

- 3Gs registration event will be held early March 24.
- Sport Management guest speaker planning under way (Ricky Moore).

- Prof. Parry will contact STs for Business Club.

- Lunch with a CPA planning is underway. (Plan for the 1st or 2nd week of April) Honors Society:

- Delta Mu Delta: shortlisted students based on honors society requirements.
- Sigma Beta Delta: shortlisted students based on honors society requirements.
- Dr Colin is the new faculty advisor for both honors societies.
- BUSN and ACCT students will be inducted into the honors society later this AY (late March or early April).

Feb 23-24 AY Update

ACBSP accreditation committee:

- Meet every 1st and 3rd Thursday of each month.
- Tasks are assigned.
- Work is underway, writing narrative on standards.

Advisory Board:

- Alumni Niki Mullinix, Private Wealth Advisor; Noah Mull Insurance agent; Matt Greenwood, Ricky Moore Sport MGMT.

Advising Spring:

- Students Advising all faculty are in contact with their advisees.
- Monthly reminder emails will be sent.
- Collecting and completing a list of students, including their concentration/minor/certificate.

Registration and Scheduling:

- Summer, I and II schedule finalized.
- Fall 24 scheduling is underway.
- 3Gs Event Fall 24 registration will be held again.

Program Revision:

- MBA program revision completed and approved by the graduate committee.
- Few more course revision as well as BUSN program revision proposals submitted to the committee and approved.

- CPA track proposal submitted to the respected committee for their consideration.

Curriculum Map Update:

- MBA and MSA curriculum map revision underway.

- A revision needed for UG maps based on PEGs and new changes to come (after approved by curriculum committee.).
- SPMT curriculum map designed.

Events:

- 3Gs registration event will be held.
- Sport Management guest speaker February 21 at noon.
- Prof. Parry will meet STs to form business club.
- Dr Poxes contacting STs to form a sport club.
- Professional Marketing guest speaker planning, late in March.
- Guest speaker on insurance profession planning is underway.
- Lunch with a CPA: April 17th at noon.

Honors Society:

- Delta Mu Delta induction ceremony April 18th (19 STs).
- Sigma Beta Delta induction ceremony April 18th (1 ST).
- Dr Colin is the new faculty advisor for both honors societies.

Graduation:

- Graduation lists are finalized for both UG and GA STs.
- Departmental awards recipients selected and reflected on the graduation list.

Next Year Strategic Plan and Panned Activities:

- Faculty working on the next year strategic plan and activities. Plan to finalize it by our next department meeting.

New Students Orientation:

- Dates has been shared with faculty.

March 23-24 AY Update

ACBSP accreditation committee:

- Meet every 1st and 3rd TH of each month.
- Tasks are assigned.
- Work is underway, writing narrative on standards.
- Overview section completed.

Advisory Board:

- Alumni Niki Mullinix, Private Wealth Advisor; Noah Mull Insurance agent; Matt Greenwood, Ricky Moore Sport Management.

Advising Spring:

- Students Advising all faculty are in contact with their advisees.
- Monthly reminder emails will be sent.
- Collecting and completing a list of students, including their concentration/minor/certificate.

Registration and Scheduling:

- Summer, I and II registration underway.
- Fall 24 scheduling is underway.
- 3Gs Event Fall 24 registration will be held again right after Fall 24 registration begun.

Program Revision:

- MBA program revision completed and approved by the graduate committee.
- Few more course revision as well as Business program revision proposals submitted to the committee and approved.
- CPA track proposal on hold (to confirm the cost associated with required materials.)

Curriculum Map Update:

- MBA and MSA curriculum map revision underway.
- A revision needed for UG maps based on PEGs and new changes to come, make business communication a required course.
- SPMT curriculum map designed and completed.

Events:

- 3Gs registration event will be held.
- Sport Management guest took place on February 21 at noon with about 50 attendees.
- Prof. Parry will meet STs to form business club on March 14th at noon.
- Professional Marketing guest speaker planning, late in March.
- Lunch with a CPA: April 17th at noon.

Honors Society:

- Delta Mu Delta induction ceremony April 18th (19 STs).
- Sigma Beta Delta induction ceremony April 18th (1 ST).
- Dr Colin is the new faculty advisor for both honors societies, Co-advisor Dr. Mohebbi.

Graduation:

- Graduation lists are finalized for both UG and GA STs.

- Departmental awards recipients selected and reflected on the graduation list.

Next Year Strategic Plan and Panned Activities:

- Faculty working on the next year strategic plan and activities. Plan to finalize it by our next department meeting.

New Students Orientation:

- Dates has been shared with faculty.



April 23-24 AY Update

ACBSP accreditation committee:

- Meet every 1st and 3rd Thursday of each month.
- Tasks are assigned.
- Work is underway, writing narrative on standards.
- Overview section completed, standards 1,3,5 reviewed.

Advisory Board:

- Alumni Niki Mullinix, Private Wealth Advisor; Noah Mull Insurance agent; Matt Greenwood, Ricky Moore Sport Management.

Advising Spring:

- Students Advising all faculty are in contact with their advisees.
- Monthly reminder emails will be sent.
- Collecting and completing a list of students, including their concentration/minor/certificate.

Registration and Scheduling:

- Summer I &II and Fall 24 registration underway.
- 3Gs Event Fall 24 registration will be held again right after Fall 24 registration begun (tentatively April 25 & 26).

Program Revision:

- MBA program revision completed and approved by the graduate committee.
- Few more course revision as well as Businessprogram revision approved (BUSN COMM).

Curriculum Map Update:

- MBA and MSA curriculum map revision underway.
- A revision needed for UG maps based on PEGs and new changes to come, make business communication a required course.
- SPMT curriculum map designed and completed.

Events:

- 3Gs registration event will be held (April 25 & 26).
- Etiqutte dinner took place, Monday April 8th.
- Business club officers elected.
- Lunch with a CPA hold on April 17th (30 STs, Faculty, & guests).



Honors Society:

- Delta Mu Delta induction ceremony hold on April 18th (6 STs & 2 honorary inductees).



- DMD: president, VP, and secretory elected.

- Dr Colin is the new faculty advisor for both honors societies, Co-advisor Dr. Mohebbi. Graduation:

- Graduation lists are finalized for both UG and GA STs.
- Departmental awards recipients selected and reflected on the graduation list.

Next Year Strategic Plan and Panned Activities:

- Faculty finalized the next year strategic plan and activities.

New Students Orientation:

- Dates has been shared with faculty.

Strategic/Action Plan

Development/Strategic Plans (2023-24)

- Accreditation re-affirmation, self-study due Dec 15th

Student Development Plans:

- Sigma Beta Delta Honors
- Delta Mu Delta Honors
- Minor in SPMT
- SPMT certificate

- Revitalizing and re-storing:

- MRKT Club
- ACCT Club
- SPMT Club
- Business Student Association
- Advisory Board (Expert and Alumni): Still forming the Advisory Board: Alumni Niki Mullinix, Private Wealth Advisor, Noah Mull for Insurance, Amy Smith, SHRM – still need Sports Business and Marketing rep, Matt Greenwood Graduate Student, KaNiya McGowan, Undergraduate
- Spring 24 schedule undergoing
- New course:
 - Introduction to Business (New Course-Major Core)
 - Sport Journalism course (elective and part of SPMT certificate, cross-listed course with COMM)
- Action item: Department votes to send Program Revision forms for MBA, MSA, and MSL to allow in person, hybrid and online options for students.

Faculty Development Plans:

- Faculty/students monthly meeting
- Scholarly activities
- Attendance of national and international association

Development/Strategic Plans, AY 2024-25

A) Student Development Plans

Program Revision:

- Main Goal: ACBSP Self-study Submission
- Program Review
- Proposal for minor changes in MRKT concentration
- Proposal for minor changes in MBA Heath Administration track
- Add minor SPMT
- Eliminate SPMT concentration

Program Assessment Reports:

- All programs will complete Fall and Spring Assessment reports

Honors Societies

- Delta Mu Delta Honors: BS.BA (all concentrations), ACCT, MBA, and MSA STs
- Sigma Beta Delta Honors: Only SPMT STs

BUSN Club Activities

- Planned Activities

Advisory Board

Advisory Board Meeting Fall 24:

- Advisory board members: Alumni Niki Mullinix, Private Wealth Advisor; Noah Mull

Insurance; Matt Greenwood, Ricky Moore Sport Managemtn.

Meet and Greet with Experts

- Meet and Greet with New STs
- ACCT: 3rd Lunch/ coffee with a CPA (April 25)
- BUSN: Invite at least two guest Speakers each semester, FALL: Investment, MRKT, and ACCT event with high school STs, SP: SPMT and MGMT.

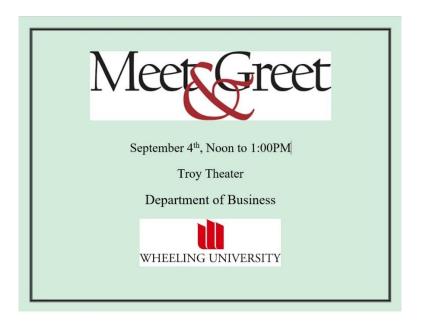
Student Advising

- Advising is an ongoing process by BUSN faculties.
- Schedule meeting with students to review academic progress.

Programs Experiential Learning Courses (EXSL)

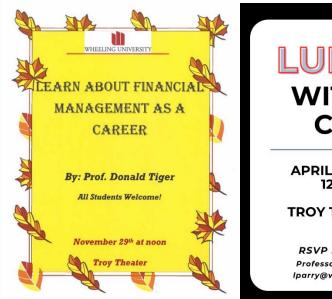
- BUSN faculties will work with community partners to identify and develop internship opportunities for students.
- Internships: ACCT, BUSN, SPMT internships will be available all semesters
- **B)** Faculty Development Plans
- Faculty/students monthly meeting
- Scholarly activities
- Attendance of national and international associations

AY 2023-2024 Events/ Activities





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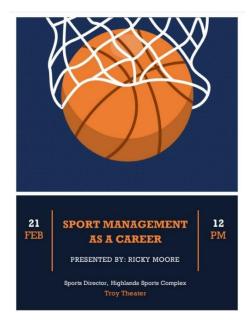
# LUNCH WITH A CPA

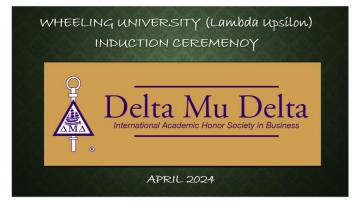
APRIL 17, 2024 12 PM

# TROY THEATRE

RSVP by April 1 Professor Lori Parry Iparry@wheeling.edu









#### **Re-establishing of Business Club**

## 1<sup>st</sup> Meeting Agenda:

- I. Welcome
- II. Introduction of Business Faculty
- III. Purpose of Business Club
  - a. Student-led club
  - b. Potential Advantages
    - i. Networking
    - ii. Skill development
    - iii. Develop, participate, and promote educational events such as....
      - 1. I'll Hire You If Event—Wednesday, April 3, 2024, 12p—2pm
      - Etiquette Dinner & Fashion Show—Monday, April 8, 2024, 6pm— 8pm
      - 3. Lunch with a CPA—Wednesday, April 17, 2024, 12pm-2pm
    - iv. Community service
    - v. Social impact
    - vi. Peer support/collaboration
    - vii. Recruitment opportunities

## IV. Officers Election

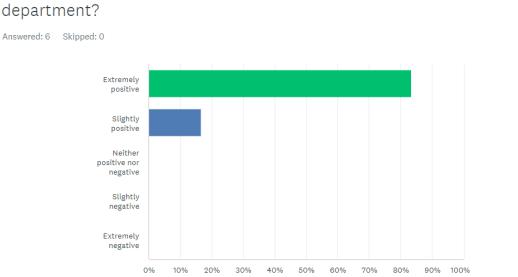
- a. President
- b. Vice President
- c. Treasurer
- d. Secretary
- e. Member(s) at Large
- V. Officer job description development
- VI. Mission & Vision development
- VII. Bylaw development planning
- VIII. Schedule next meeting
  - a. How often should we meet?
- IX. Adjourn

Business Club Officers:

President- Salem Mwelwa Vice President- Berit Jones Secretary- Alivia Thompson Treasurer- Aluel Long

# Department of Business Faculty Survey AY 23-24

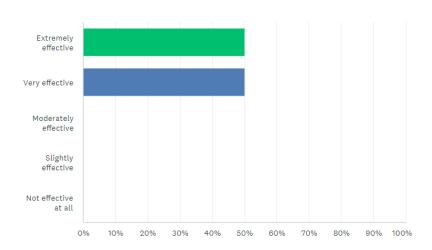
DOB utilized the "SurveyMonkey" platform to create an anonymous survey, which was distributed to all full-time faculty members. Results are shared below:



| ANSWER CHOICES                | • | RESPONSES | • |
|-------------------------------|---|-----------|---|
| ✓ Extremely positive          |   | 83.33%    | 5 |
| ✓ Slightly positive           |   | 16.67%    | 1 |
| Neither positive nor negative |   | 0.00%     | 0 |
| ✓ Slightly negative           |   | 0.00%     | 0 |
| ✓ Extremely negative          |   | 0.00%     | 0 |
| TOTAL                         |   |           | 6 |

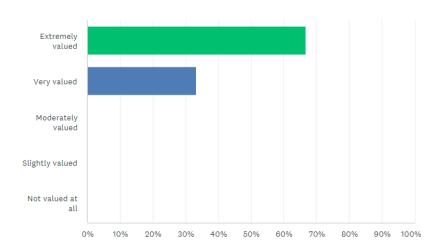
How positive or negative are your interactions with other members of your department?

# How effective is the leadership of your department?



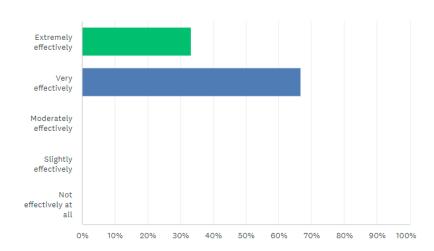
| ANSWER CHOICES         | ▼ RESPONSES | • |
|------------------------|-------------|---|
| ▼ Extremely effective  | 50.00%      | 3 |
| ✓ Very effective       | 50.00%      | 3 |
| ✓ Moderately effective | 0.00%       | 0 |
| ✓ Slightly effective   | 0.00%       | 0 |
| ✓ Not effective at all | 0.00%       | 0 |
| TOTAL                  |             | 6 |

# How valued do feel your input and opinions are to department leaders?



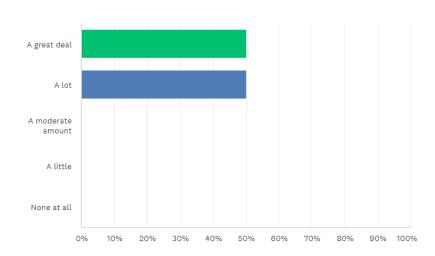
| ANSWER CHOICES                        | ▼ RESPONSES | • |
|---------------------------------------|-------------|---|
| ✓ Extremely valued                    | 66.67%      | 4 |
| ✓ Very valued                         | 33.33%      | 2 |
| <ul> <li>Moderately valued</li> </ul> | 0.00%       | 0 |
| ✓ Slightly valued                     | 0.00%       | 0 |
| ✓ Not valued at all                   | 0.00%       | 0 |
| TOTAL                                 |             | 6 |

# How effectively are your talents being utilized by the department?



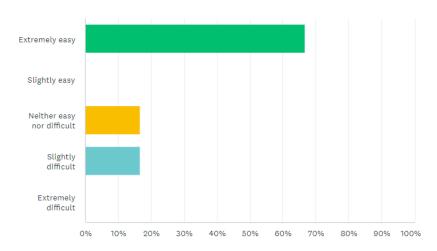
| ANSWER CHOICES           | ▼ RESPONSES | • |
|--------------------------|-------------|---|
| ▼ Extremely effectively  | 33.33%      | 2 |
| ✓ Very effectively       | 66.67%      | 4 |
| ✓ Moderately effectively | 0.00%       | 0 |
| ✓ Slightly effectively   | 0.00%       | 0 |
| ✓ Not effectively at all | 0.00%       | 0 |
| TOTAL                    |             | 6 |

# How much you feel your department chair values your input in making decisions?



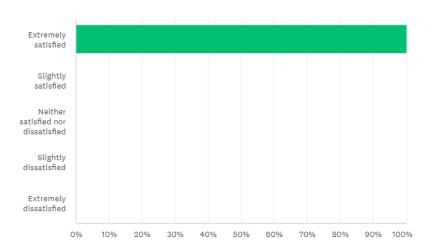
| ANSWER CHOICES      | <ul> <li>RESPONSES</li> </ul> | • |
|---------------------|-------------------------------|---|
| ✓ A great deal      | 50.00%                        | 3 |
| ✓ A lot             | 50.00%                        | 3 |
| ✓ A moderate amount | 0.00%                         | 0 |
| ✓ A little          | 0.00%                         | 0 |
| ✓ None at all       | 0.00%                         | 0 |
| TOTAL               |                               | 6 |

# How easy or difficult is it to focus on your students' education and wellbeing?



| ANSWER CHOICES               | • | RESPONSES | • |
|------------------------------|---|-----------|---|
| ▼ Extremely easy             |   | 66.67%    | 4 |
| ✓ Slightly easy              |   | 0.00%     | 0 |
| ✓ Neither easy nor difficult |   | 16.67%    | 1 |
| ✓ Slightly difficult         |   | 16.67%    | 1 |
| ✓ Extremely difficult        |   | 0.00%     | 0 |
| TOTAL                        |   |           | 6 |

# Overall, how satisfied or dissatisfied were you with department as a place to work?



| ANSWER CHOICES                                         | ▼ RESPONSES | • |
|--------------------------------------------------------|-------------|---|
| <ul> <li>Extremely satisfied</li> </ul>                | 100.00%     | 6 |
| <ul> <li>Slightly satisfied</li> </ul>                 | 0.00%       | 0 |
| <ul> <li>Neither satisfied nor dissatisfied</li> </ul> | 0.00%       | 0 |
| <ul> <li>Slightly dissatisfied</li> </ul>              | 0.00%       | 0 |
| <ul> <li>Extremely dissatisfied</li> </ul>             | 0.00%       | 0 |
| TOTAL                                                  |             | 6 |



Department of Business

Assessment Report

AN 2023-2024

Prepared by: Zahra Mohebbi, Ph.D.

# Department of Business (DOB) Assessment Report AY 2023-2024

#### Section A: Introduction/Background

#### **DOB** Mission:

The mission of the Wheeling University Business Department is to deliver high-quality business students that have learned the talents of leadership, social responsibility, and the core competencies of the business environment. The Department of Business programs empower students to use relevant business knowledge, think critically, analyze and solve problems, communicate effectively, and make decisions ethically and professionally.

#### Section A: Introduction/Background

Department of business at Wheeling University had to start its assessment process from scratch because there were no data available to previous years.

## DOB assessment task was focused and defined in three phases:

- Assessment Plans
- Create an assessment process to implement the proposed assessment plans
- Plan for future and improvement

In this process, DOB considered implementing and fulfilling the HLC, ACBSP, and the school requirements.

Section C: Assessment Method

Section B: Student Learning Outcomes Assessed

#### **First Phase of the Assessment Plan:**

DOB created a rubric for each program on a Likert scale of 0-4 as below:

Four (4): "Excellent"

Three (3): "Good"

Two (2): "Fair"

One (1): "Needs Improvement"

Zero (0): "Inadequate"

All the tables presented in the following pages are screenshots of the programs' PLOs that are available on the DOB Teams.

# BS.BA Rubric & PLOs

| BS.BA<br>PLOs                                                                                 | Exellent (4)                                                                                                                                                                                                                                                                             | Good(3)                                                                                                                                                                                                                    | Fair(2)                                                                                                                                                                                                                                      | Needs Improvment (1)                                                                                                                                     | Inadequate(0)                                                                                                                                                             |
|-----------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Demonstrate working knowledge<br>of basic concepts and principles<br>in business              | Shows an outstanding comprehension of<br>multiple business concepts and principles<br>through clear, comprehensive explanations.<br>Applies these concepts effectively in diverse<br>practical situations, showcasing a profound<br>understanding.                                       | Shows a proficient understanding of most<br>business concepts and principles with some<br>minor gaps. Applies most business concepts<br>appropriately in practical situations with<br>occasional errors.                   | Displays a competent<br>understanding of fundamental<br>business concepts, but lacks<br>depth or has significant gaps.<br>Attempts to apply business<br>concepts in practical situations,<br>but with frequent errors or<br>inconsistencies. | concepts, yet with noticeable                                                                                                                            | Shows little to no understanding<br>of basic business concepts. Falls<br>to apply business concepts in<br>practical situations.                                           |
| Demonstrate the value of<br>personal and professional<br>effective communication              | Communicates ideas clearly and coherently,<br>demonstrating exceptional clarity and<br>effectiveness. Demonstrates exceptional<br>adaptability in various communication contexts,<br>adjusting communication style effectively                                                           | Communicates ideas effectively with good<br>clarity and coherence. Adapts<br>communication style appropriately in<br>different contexts with minor issues                                                                  | Communicates ideas with some<br>clarity, but may lack coherence<br>at times. Attempts to adapt<br>communication style, but with<br>noticeable difficulties or<br>inconsistencies                                                             | Communication lacks clarity and<br>coherence, making it difficult to<br>understand. Shows limited<br>adaptability in different<br>communication contexts | Communication is unclear and<br>incoherent. Fails to adapt<br>communication style in various<br>contexts                                                                  |
| Critically analyze, think logically,<br>and apply analytical methods for<br>business problems | Demonstrates exceptional critical thinking and<br>logical reasoning in analyzing business<br>problems. Consistently and effectively applies a<br>variety of analytical methods to solve business<br>problems with precision                                                              | Shows proficient critical thinking and<br>logical reasoning skills in most situations.<br>Applies analytical methods appropriately in<br>most cases but may have some errors or<br>gaps                                    | Displays competent critical<br>thinking and logical reasoning<br>skills but may lack consistency<br>or depth. Attempts to apply<br>analytical methods but with<br>frequent errors or inadequate<br>understanding                             | analyzing business problems.                                                                                                                             | Fails to demonstrate critical<br>thinking and logical reasoning.<br>Fails to apply analytical methods<br>effectively                                                      |
| Demonstrate an appreciation of<br>ethical implications in<br>managerial functions             | Demonstrates exceptional understanding of<br>ethical considerations in managerial functions<br>with manaced insights and consistently applies<br>ethical principles. Consistently makes sound<br>ethical decisions in managerial contexts,<br>demonstrating exceptional ethical judgment | Shows a proficient understanding of ethical<br>implications in managerial functions and<br>generally applies ethical principles. Makes<br>mostly sound ethical decisions in managerial<br>contexts with occasional lapses. | Displays a competent<br>understanding of ethical<br>implications but may<br>inconsistently apply ethical<br>principles. Attempts ethical<br>decision-making but with<br>noticeable errors or<br>inconsistencies                              | implications in managerial<br>functions. Shows limited ability                                                                                           | Fails to understand or apply<br>ethical principles in managerial<br>functions. Fails to make ethical<br>decisions in managerial contexts                                  |
| Develop the capacity to work<br>harmoniously and effectively<br>with others                   | Actively collaborates and contributes<br>effectively to team goals, demonstrating<br>exceptional teamwork skills. Demonstrates<br>exceptional conflict resolution skills and<br>excellent interpersonal communication in all<br>situations                                               | Works well in a team, contributing<br>positively to achieve goals with few minor<br>issues. Displays good conflict resolution<br>skills and generally maintains positive<br>interpersonal relationships                    | collaborating or contributing<br>effectively. Exhibits some<br>conflict resolution skills but                                                                                                                                                | work in a team, often causing<br>disruptions or conflicts. Shows                                                                                         | Unable to work effectively in a<br>team setting, resulting in<br>hindrance to team goals. Fails to<br>resolve conflicts or maintain<br>positive relationships effectively |

# BS. ACCT Rubric & PLOs

| 26.4007                                                                                                     |                                                                                                                                                                                     |                                                                                                                         |                                                                                                                                   |                                                                                                                           |                                                                                                     |
|-------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|
| BS. ACCT<br>PLOS                                                                                            | Excellent (4)                                                                                                                                                                       | Good (3)                                                                                                                | Fair (3)                                                                                                                          | Needs Improvement (1)                                                                                                     | Inadequate (0)                                                                                      |
| basic fundamental concepts in<br>accounting, finance, marketing,<br>management, and economics               | comprehensive understanding<br>and proficiently integrates                                                                                                                          | Student shows a strong<br>understanding and can explain<br>concepts across most<br>disciplines effectively.             | Student exhibits a basic<br>understanding but lacks depth<br>in integrating concepts or<br>applying them practically.             | Student struggles to<br>demonstrate understanding<br>and integration of fundamental<br>concepts.                          | Student displays no<br>understanding or integration of<br>basic fundamental concepts.               |
| logically, and apply analytical                                                                             | thinking and analytical                                                                                                                                                             | Student demonstrates the<br>ability to analyze and apply<br>logical thinking to solve<br>business problems effectively. | Student shows some ability to<br>analyze problems logically but<br>lacks consistency or depth in<br>application.                  | Student's analytical skills are<br>limited, and the application<br>lacks logical coherence.                               | Student fails to apply logical<br>thinking or analytical methods<br>to solve business problems.     |
| integrity of financial integrity                                                                            | demonstrates a comprehensive                                                                                                                                                        | of ethical implications                                                                                                 | Student exhibits a basic<br>understanding of ethical<br>implications but lacks depth or<br>articulation.                          | Student struggles to explain<br>ethical implications regarding<br>financial integrity.                                    | Student displays no<br>understanding of ethical<br>implications in ensuring<br>financial integrity. |
| effective communication                                                                                     | a high degree of clarity,                                                                                                                                                           | Student communicates<br>proficiently with clarity and<br>professionalism in most<br>situations.                         | Student's communication is<br>adequate but lacks consistency<br>or professionalism in some<br>contexts.                           | 10 T                                                                                                                      | Student fails to communicate<br>effectively in personal or<br>professional settings.                |
| businesses, state and local governments, and nonprofit                                                      | extensive knowledge of                                                                                                                                                              | Student effectively applies<br>accounting theories and<br>standards in various<br>organizational contexts.              | Student demonstrates a basic<br>understanding but lacks<br>accuracy or depth in applying<br>accounting theories and<br>standards. | Student struggles to apply<br>accounting theories and<br>standards accurately in<br>different organizational<br>contexts. | Student displays no<br>understanding or application of<br>accounting theories and<br>standards.     |
| Apply knowledge and<br>understanding of federal tax<br>laws and procedures on<br>businesses and individuals | Student consistently<br>demonstrates a comprehensive<br>understanding and accurately<br>applies federal tax laws and<br>procedures in diverse business<br>and individual scenarios. | Student effectively applies<br>federal tax laws and procedures<br>in different business and<br>individual scenarios.    | Student shows a basic<br>understanding but lacks<br>accuracy or depth in applying<br>federal tax laws and<br>procedures.          | Student struggles to apply<br>federal tax laws and procedures<br>accurately in business and<br>individual scenarios.      | Student displays no<br>understanding or application of<br>federal tax laws and<br>procedures.       |

# BS. SPMT Rubric & PLOs

| SPMT PLOs                                                                                                                   | Excellent (4)                                                                                                                                                                                                                                   | Good (3)                                                                                                                                                                                                                                     | Fair (2)                                                                                                                                                                                                        | Needs Improvement (1)                                                                                                                                                        | Inadequate (0)                                                                                                                                             |
|-----------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Demonstrate knowledge of<br>the concepts of sport<br>management and leadership                                              | Demonstrates an<br>exceptional and<br>comprehensive<br>understanding of sport<br>management and<br>leadership concepts,<br>exhibiting depth,<br>accuracy, and originality<br>in application.                                                    | Displays a solid<br>understanding of sport<br>management and<br>leadership concepts,<br>applying them<br>accurately in various<br>contexts with clarity<br>and coherence.                                                                    | Shows an adequate<br>understanding of sport<br>management and<br>leadership concepts but<br>may lack depth or<br>integration in their<br>application.                                                           | Demonstrates some<br>understanding of sport<br>management and<br>leadership concepts but<br>with inconsistencies or<br>inaccuracies in<br>application.                       | Lacks understanding of<br>fundamental sport management and<br>leadership concepts, struggling to<br>apply them effectively.                                |
| Describe the various skills,<br>roles, and functions of sport<br>management                                                 | Arriculates and<br>effectively describes<br>various sport<br>management skills, roles,<br>and functions with<br>precision, providing<br>comprehensive and<br>insightful analysis                                                                | Describes various<br>sport management<br>skills, roles, and<br>functions accurately,<br>with adequate detail<br>and some critical<br>analysis.                                                                                               | Demonstrates a basic<br>understanding of sport<br>management skills,<br>roles, and functions but<br>lacks depth or<br>thoroughness in their<br>descriptions.                                                    | Provides descriptions of<br>sport management<br>skills, roles, and<br>functions with<br>inconsistencies,<br>inaccuracies, or lack of<br>detail.                              | Demonstrates a lack of<br>understanding or inaccurate<br>descriptions of sport management<br>skills, roles, and functions.                                 |
| Explain cultural traditions,<br>social values, and<br>psycho-social experiences<br>related to sport                         | Demonstrates a nuanced<br>understanding of cultural<br>traditions, social values,<br>and psycho-social<br>experiences related to<br>sport, integrating multiple<br>perspectives and<br>providing insightful<br>analysis.                        | Explains cultural<br>traditions, social<br>values, and<br>psycho-social<br>experiences related to<br>sport with accuracy<br>and depth, showcasing<br>understanding of<br>diverse viewpoints.                                                 | Shows a basic<br>understanding of<br>cultural traditions,<br>social values, and<br>psycho-social<br>experiences related to<br>sport but lacks depth or<br>insightful analysis.                                  | Provides explanations<br>of cultural traditions,<br>social values, and<br>psycho-social<br>experiences related to<br>sport with<br>inconsistencies or<br>inaccuracies.       | Lacks understanding or provides<br>inaccurate explanations of cultural<br>traditions, social values, and<br>psycho-social experiences related to<br>sport. |
| Analyze ethical issues and<br>moral commitment related to<br>sport                                                          | Lemonstrates a<br>sophisticated analysis of<br>ethical issues and moral<br>commitment related to<br>sport, presenting<br>thoughtful insights and<br>solutions supported by<br>evidence and critical<br>reasoning                                | Conducts a solid<br>analysis of ethical<br>issues and moral<br>commitment related to<br>sport, providing<br>coherent arguments<br>and supported<br>viewpoints.                                                                               | Provides a basic<br>analysis of ethical<br>issues and moral<br>commitment related to<br>sport but lacks depth or<br>clear reasoning in their<br>arguments.                                                      | Offers limited analysis<br>of ethical issues and<br>moral commitment<br>related to sport, lacking<br>coherence or evidence<br>to support arguments.                          | Lacks analysis or demonstrates a<br>misunderstanding of ethical issues<br>and moral commitment related to<br>sport.                                        |
| Explain principles of<br>financial management, risk<br>management, marketing, and<br>human resources<br>management in sport | Explains principles of<br>financial management,<br>risk management,<br>marketing, and human<br>resources management in<br>sport with exceptional<br>clarity, integrating<br>theoretical concepts with<br>practical applications<br>effectively. | Explains principles of<br>financial management,<br>risk management,<br>marketing, and human<br>resources management<br>in sport accurately,<br>demonstrating<br>understanding and<br>providing examples to<br>support their<br>explanations. | Demonstrates a basic<br>understanding of<br>principles but lacks<br>clarity or depth in<br>explaining financial<br>management, risk<br>management,<br>marketing, and human<br>resources management<br>in sport. | Provides explanations<br>of principles related to<br>sport management with<br>inconsistencies,<br>inaccuracies, or lack of<br>understanding.                                 | Lacks understanding or provides<br>inaccurate explanations of<br>principles related to sport<br>management.                                                |
| Explain public relations<br>strategies and<br>communications for sport<br>organizations                                     | Articulates<br>comprehensive<br>explanations of public<br>relations strategies and<br>communications for sport<br>organizations, integrating<br>theoretical knowledge<br>with practical<br>applications effectively.                            | Explains public<br>relations strategies and<br>communications for<br>sport organizations<br>accurately, providing<br>examples and<br>demonstrating<br>understanding.                                                                         | Demonstrates a basic<br>understanding of public<br>relations strategies and<br>communications for<br>sport organizations but<br>lacks depth or<br>thoroughness in their<br>explanations.                        | Provides explanations<br>of public relations<br>strategies and<br>communications for<br>sport organizations with<br>inconsistencies,<br>inaccuracies, or lack of<br>clarity. | Lacks understanding or provides<br>inaccurate explanations of public<br>relations strategies and<br>communications for sport<br>organizations.             |
| Demonstrate the ability to<br>work with various diverse<br>groups                                                           | Consistently<br>demonstrates exceptional<br>ability to work effectively<br>with diverse groups,<br>displaying understanding,<br>empathy, and adaptability<br>in various scenarios.                                                              | Demonsurates the<br>ability to work<br>effectively with<br>diverse groups,<br>showing<br>understanding and<br>adaptability in most<br>scenarios.                                                                                             | Displays basic ability<br>to work with diverse<br>groups but may<br>struggle to adapt or<br>understand different<br>perspectives<br>consistently.                                                               | Shows limited ability to<br>work with diverse<br>groups, struggling to<br>adapt or understand<br>different perspectives<br>effectively.                                      | Lacks ability or understanding to<br>work with diverse groups.                                                                                             |

# MBA Rubric & PLOs

| MBA PLOs                                                                                                                                                                        | Excellent (4)                                                                                                              | Good (3)                                                                      | Fair (2)                                                              | Needs Improvement (1)                                                          | Inadequate (0)                                                             |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------------------------------------------------------------|----------------------------------------------------------------------------|
| Integrate concepts within and across<br>business disciplines to promote<br>strategic goals and solve complex<br>problems by applying theoretical and<br>practical models.       | Demonstrates comprehensive<br>understanding and application across<br>disciplines, effectively solving<br>complex problems | Applies theoretical and practical<br>models proficiently to solve<br>problems | Shows some application of<br>models but lacks depth or<br>consistency | Demonstrates limited ability<br>to apply models effectively                    | Fails to apply theoretical or<br>practical models                          |
| Manage projects and teams using<br>innovative leadership and<br>communications skills through<br>negotiating conflict and by using<br>effective leadership skills               | Effectively utilizes innovative<br>leadership and communication skills<br>in managing projects and teams                   | Demonstrates proficient use of<br>leadership and communication skills         | Shows some use of skills<br>but lacks consistency or<br>innovation    | Demonstrates limited use of<br>leadership and<br>communication skills          | Fails to use innovative<br>leadership and communication<br>skills          |
| Integrate ethical, evidence-based<br>decisions to solve complex business<br>problems leveraging a variety of<br>quantitative, qualitative, and<br>information technology tools. |                                                                                                                            | Integrates ethical and evidence-based<br>decisions using various tools        | Shows attempts at<br>integration but lacks depth<br>or consistency    | Demonstrates limited<br>integration of ethical and<br>evidence-based decisions | Fails to integrate ethical and<br>evidence-based decisions                 |
| Demonstrate written and oral forms of effective business communication                                                                                                          | Demonstrates consistently effective<br>written and oral communication skills                                               | Shows proficiency in written and<br>oral communication                        | Shows some proficiency but<br>lacks consistency or<br>effectiveness   | Demonstrates limited<br>proficiency in written and<br>oral communication       | Fails to demonstrate effective<br>written and oral<br>communication skills |

# MSA Rubric PLOs

| MSA PLOs                                                                                                                                                | Excellent (4)                                                                                          | Good (3)                                                                    | Fair (2)                                                            | Needs Improvement (1)                                                         | Inadequate (0)                                                                             |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|---------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|
| Explain, integrate, and<br>perform advanced<br>concepts in accounting,<br>finance, management,<br>and economics                                         | Demonstrates<br>comprehensive<br>understanding and seamless<br>integration of advanced<br>concepts     | Shows a solid<br>understanding and<br>effective integration of<br>concepts  | Demonstrates<br>understanding but lacks<br>integration or depth     | Shows limited<br>understanding and<br>inconsistent integration of<br>concepts | Fails to understand or<br>integrate advanced concepts                                      |
| Apply knowledge and<br>understanding of<br>federal tax laws and<br>procedures on<br>businesses and<br>individuals                                       | Applies knowledge<br>effectively, showcasing<br>comprehensive<br>understanding in various<br>scenarios | Demonstrates<br>proficient application<br>of tax laws in most<br>situations | Shows some application<br>but lacks consistency or<br>depth         | Demonstrates limited<br>application of tax laws                               | Fails to apply knowledge of<br>federal tax laws                                            |
| Explain the ethical<br>implications and<br>responsibilities of<br>ensuring financial<br>integrity                                                       | Provides comprehensive and<br>nuanced explanations of<br>ethical implications                          | Offers clear<br>explanations of ethical<br>responsibilities                 | Provides some<br>explanations but lacks<br>depth or clarity         | Provides limited<br>explanations of ethical<br>implications                   | Fails to explain ethical<br>implications effectively                                       |
| Demonstrate written<br>and oral forms of<br>effective business<br>communication                                                                         | Demonstrates consistently<br>effective written and oral<br>communication skills                        | Shows proficiency in<br>written and oral<br>communication                   | Shows some proficiency<br>but lacks consistency or<br>effectiveness | Demonstrates limited<br>proficiency in written and<br>oral communication      | Fails to demonstrate effective<br>communication skills                                     |
| Demonstrate knowledge<br>of U.S. financial<br>reporting standards and<br>auditing standards for<br>corporate financial<br>reporting and<br>attestation. | Shows comprehensive<br>knowledge and<br>understanding of standards                                     | Demonstrates a solid<br>understanding of<br>standards                       | Shows some<br>understanding but lacks<br>depth or consistency       | Demonstrates limited<br>understanding of standards                            | Fails to demonstrate<br>knowledge of U.S. financial<br>reporting and auditing<br>standards |

# Second Phase of the Assessment Plan:

Create an assessment process to implement the proposed assessment plans.

At this phase, DOB, based on the PLOs of each program, assigned and selected courses for three categories of "I=Introductory", "A=Advanced", and "M=Mastery" to assess them in each academic year.

BS.BA courses for assessment within each PLO:

|         | CrHr | PLO1 | PLO2 | PLO3 | PLO4 | PLO5 |
|---------|------|------|------|------|------|------|
| BUSN115 | 3    |      |      |      |      |      |
| BUSN201 | 3    |      |      | А    |      |      |
| BUSN211 | 3    |      | _    |      | l l  |      |
| BUSN212 | 3    |      |      |      |      | I    |
| BUSN410 | 3    | AM   | AM   |      | AM   | AM   |
| ECON212 | 3    |      |      | М    |      |      |

# BS.ACCT courses for assessment within each PLO:

|         | CrHr | PLO1 | PLO2 | PLO3 | PLO4 | PLO5 | PLO6 |
|---------|------|------|------|------|------|------|------|
| ACCT201 | 3    | l l  |      |      | l I  |      |      |
| ACCT311 | 3    |      |      |      | AM   | AM   |      |
| ACCT202 | 3    |      |      |      |      |      |      |
| ACCT331 | 3    | AM   |      |      |      |      | 1    |
| ACCT332 | 3    |      |      |      |      |      | AM   |
| ACCT341 | 3    |      | AM   |      |      | AM   |      |
| ACCT403 | 3    |      |      |      |      | IAM  |      |
| ACCT406 | 3    |      |      | AM   |      |      |      |

### BS. SPMT courses for assessment within each PLO:

| CrH                    | Ir PLO1 | PLO2 | PLO3 | PLO4 | PLO5 | PLO6 | PLO7 |
|------------------------|---------|------|------|------|------|------|------|
| SPMT220 3              | 1       | 1    |      | 1    |      |      |      |
| SPMT225 3              |         |      |      |      |      |      |      |
| SPMT250 3              |         |      |      |      | 1    |      |      |
| SPMT255 3              |         |      |      |      |      | I    |      |
| SPMT255 3<br>SPMT320 3 |         |      |      | AM   |      |      |      |
|                        |         |      |      |      | AM   |      |      |
| SPMT340 3<br>SPMT345 3 | AM      | AM   |      |      |      |      |      |
| SPMT410 3              |         |      | AM   |      |      | AM   | AM   |

#### MBA courses for assessment within each PLO:

|               | CrHr | PLO1 | PLO2 | PLO3 | PLO4 |
|---------------|------|------|------|------|------|
| <b>MBA500</b> | 3    |      |      |      |      |
| MBA503        | 3    |      |      | IAM  |      |
| MBA520        | 3    |      |      |      |      |
| <b>MBA520</b> | 3    | IAM  |      |      |      |
| MBA531        | 3    |      | AM   |      | IAM  |

### MSA courses for assessment within each PLO:

|        | CrHr | PLO1 | PLO2 | PLO3 | PLO4 | PLO5 |
|--------|------|------|------|------|------|------|
| MSA503 | 3    |      |      | l l  |      |      |
| MSA534 | 3    |      |      |      |      | I    |
| MSA541 | 3    | IAM  |      |      |      | AM   |
| MSA554 | 3    |      | IAM  |      |      |      |
| MSA560 | 3    |      |      | AM   | IAM  |      |

| Dept BUSN PEGs<br>Courses Assigned<br>Courses | Mission PEG | Written<br>Communicati<br>on | Oral<br>Communicatio<br>n | Critical<br>Thinking | Ethical<br>Reasoning | Quantitative<br>Reasoning<br>(Emprical<br>Analysis) | Global<br>Perspectives | Experiential<br>and Service<br>Learning |
|-----------------------------------------------|-------------|------------------------------|---------------------------|----------------------|----------------------|-----------------------------------------------------|------------------------|-----------------------------------------|
| BUSN-115                                      |             |                              |                           |                      |                      | I                                                   |                        |                                         |
| BUSN-201                                      |             |                              |                           |                      |                      | Α                                                   |                        |                                         |
| BUSN-211                                      | I           | I                            | I                         |                      | I                    |                                                     |                        |                                         |
| BUSN-212                                      |             |                              | I                         |                      |                      |                                                     |                        |                                         |
| ECON-211                                      |             |                              |                           | Ι                    |                      |                                                     |                        |                                         |
| BUSN-301                                      |             |                              |                           | Α                    |                      |                                                     |                        |                                         |
| BUSN-312                                      |             |                              |                           |                      |                      | M                                                   |                        |                                         |
| BUSN-355                                      |             |                              |                           |                      | A                    |                                                     |                        |                                         |
| BUSN-410                                      | AM          | AM                           | AM                        | М                    | M                    |                                                     | AM                     |                                         |
| BUSN-420                                      |             |                              |                           | М                    |                      |                                                     | AM                     |                                         |
| ACCT-341                                      |             |                              |                           |                      |                      | А                                                   |                        |                                         |
| ACCT-406                                      |             |                              |                           |                      |                      | M                                                   |                        |                                         |
| BUSN-373/374/473/474                          |             |                              |                           |                      |                      |                                                     |                        | М                                       |
| ACCT-373/374/473/474                          |             |                              |                           |                      |                      |                                                     |                        | М                                       |
| THMT-473                                      |             |                              |                           |                      |                      |                                                     |                        | М                                       |
| SPMT-220                                      | I           | I                            | I                         |                      |                      |                                                     |                        |                                         |
| SPMT-225                                      |             |                              |                           | IA                   |                      |                                                     |                        |                                         |
| SPMT-261                                      | A           |                              |                           |                      |                      |                                                     | IA                     |                                         |
| SPMT-340                                      |             |                              |                           |                      | IA                   |                                                     |                        |                                         |
| SPMT-410                                      | М           | AM                           | AM                        | М                    | М                    |                                                     | Μ                      |                                         |
| SPMT-471                                      |             |                              |                           |                      |                      |                                                     |                        | М                                       |
| THMT-125                                      |             |                              |                           |                      |                      |                                                     | IA                     |                                         |
| I= Introductory                               |             |                              |                           |                      |                      |                                                     |                        |                                         |
| A= Advanced                                   |             |                              |                           |                      |                      |                                                     |                        |                                         |
| M= Mastery                                    |             |                              |                           |                      |                      |                                                     |                        |                                         |

DOB also assessing courses in regards to the school PEGs:

Section E: Future Actions/Program Improvement Plan

# Third Phase of the Assessment Plan: Plan for Future and Improvement

DOB continues to create data and assess courses based on the created plan and process. DOB' business major has five concentrations and each of them are 15 credit hours (5 required courses.). Based on the ACBSP, DOB needs to have at least one specific objective for each concentration that is more than 12 credit hours. DOB has already defined one objective for each concentration as presented below. DOB plans to assign at least two courses on three levels of (I, A, & M) to be able to assess each concentration next year.

# Human Resource Concentration CLO (Concentration Learning Objective):

To enhance both organizational performance and employee satisfaction by using strategic human resource management methods that draw in, nurture, involve, and keep top talent while promoting an innovative and continuous improvement culture.

# Management Concentration CLO (Concentration Learning Objective):

To gain the technical, interpersonal, conceptual, diagnostic, communication, and decisionmaking abilities required to perform managerial functions successfully.

### Marketing Concentration CLO (Concentration Learning Objective):

To identify a marketing problem, evaluate alternative solutions, and make a final recommendation that thoroughly addresses the problem based on making reasonable assumptions; considering appropriate customer, competitor, and company constraints; addressing the marketing issues; and demonstrating an understanding of the interrelationships of marketing concepts

# Financial Management Concentration CLO (Concentration Learning Objective):

- 1. To demonstrate knowledge of the core financial principles, tools and concepts
- 2. To identify and discuss the key current financial issues and events.
- 3. To comment and discuss core financial terms and conduct financial analysis.

### Sport Management Concentration CLO (Concentration Learning Objective):

To prepare students for careers in the sport business industry, collegiate athletics, recreational sport, and non-profit leisure and recreation organizations. It will help students' preparation for the successful application of the principles in the sport business upon graduation.

# **Benchmarks for Bachelor of Science in Accounting/Business/SPMT**

### Methodology

The Department of Business conducted research to determine the precise specifications for future exams and licensure required to locate the right career placement. The Department of Business examined and analyzed benchmarks required to obtain certification or licensure exams in order to establish an appropriate baseline for our students. The benchmarks listed below are based on CPA and GMAT exams, as well as IFPA, NIAAA, and CAA certifications.

# Program benchmark for ACCT major and MSA program:

#### BS. ACCT:

75%(Grade), and 2 or above (PLOs) are the benchmark for every accounting course and overall program benchmark in order to be able to take CPA exam successfully.

*Justification for ACCT benchmark:* The benchmark sat based on requirement for *CPA exam*. Department of business expected:

- 75% of freshman and sophomore students met the benchmark.
- 80% of junior and senior students met the benchmark.

### MSA program:

80% (grade) and 3 or above (PLOs) are the benchmark for every MSA graduate students. *Justification for MSA benchmark:* Students required to obtain a B or above in the majority of their classes, and they were only permitted to have two C+. and based on CPA exam requirement, 75% is the minimum requirement.

- 80% of students expected to meet the benchmark.

# Program benchmark for BUSN major and MBA program:

70% (grade), and 2 or above (PLOs) is the benchmark for every business course and the program in order to be able to take *GMAT exam* successfully.

# BS. BUSN:

#### Justification on BUSN benchmark:

- This benchmark sat based on the median passing rate for GMAT exam.

Department of business expected:

- 70% of freshman and sophomore students met the benchmark.
- 75% of junior and senior students met the benchmark.

#### MBA program:

80% (grade) and 3 or above (PLOs) is the benchmark for every MBA graduate student. *Justification for MBA benchmark:* Students required to obtain a B or above in the majority of their classes, and they were only permitted to have two C+.

- 80% of students expected to meet the benchmark.

# Program benchmark for SPMT major:

This benchmark put in place based on IFPA (International Fitness Professionals Association) as well as NIAAA (National Interscholastic Athletic Administrators Association) certification requirements. IFPA provides certification that are "the primary optional certifications for sports management professionals." The NIAAA Certification Program "is a voluntary professional service to athletic administrators and is based on the premises of continuing education, professional growth and program development in the vocation of interscholastic athletic administration."

# Benchmarks:

### Based on IFPA:

- Applicant need to score at least 80% to pass.

Benchmark:

- 75% (grade) and 2 or above (PLOs) of freshman and sophomore students met the benchmark.

- 80% (grade) and 2 or above (PLOs) of junior and senior students met the benchmark. *Based on NIAAA:* 

- First: Take CAA certification: assessment requiring 75% accuracy

#### Benchmark:

75% (grade) and 2 or above (PLOs) of freshman and sophomore students met the benchmark.

80% (grade) and 2 or above (PLOs) of junior and senior students met the benchmark.

- Second: Bachelor's Degree, or higher, from an accredited institution

**IMPORTANT STEP FOR US:** BS. in SPMT needs to be accredited by ACBSP. (Work in under-way)

# References

- G.MAT (n.d.). *Understanding your score*. Retrieved September 24, 2023, from https://www.mba.com/exams/gmat-exam/scores/understanding-your-score
- International Fitness Professionals Association. (n.d.). *Personal trainer certifications*. Retrieved September 12, 2023, from <u>https://www.ifpa-fitness.com/</u>
- National Interscholastic Athletic Administrators Association. (n.d). NIAAA Certification Program. Retrieved September 12, 2023, from https://members.niaaa.org/page/Certification
- National Association of State Boards of Accountancy. (n.d). *CPA Exam*. Retrieved September 15, 2023, from <u>https://nasba.org/exams/cpaexam/</u>
- UWorld Roger CPA Review. (2023, May 22). *How to become a CPA: Exam & license requirements by state*. <u>https://accounting.uworld.com/cpa-review/cpa-exam/state-requirements/</u>

#### BUSN/ACCT Program AY 23-24 Summery

Section D: Results/Findings

# **Results Based on Grades and PLOs**

#### **BS.BA Rubrics and Grades**

#### PLO1:

**BUSN-211** (Introductory)

FA (2 sections)

BUSN-211-01: based on grades 86.95% met the benchmark of C or above. based on BS.BA PLO rubrics: 100%

BUSN-211-02: based on grades 84.61% met the benchmark of C or above, 3 students' grade was "I". 26 STs left and out of them 84.61 met the benchmark.

based on BS.BA PLO rubrics: 100%

SP (1 section)

BUSN-211-01: based on grades 76.19% met the benchmark of C or above, 1 students' grade was "I". 21 STs left and out of them 76.19% met the benchmark.

based on BS.BA PLO rubrics: 86.36%

BUSN-410 (Advanced & Mastery)

SP (1 section):

BUSN-410-01: based on grades 100% met the benchmark of C or above. based on BS.BA PLO rubrics: 100%

#### PLO2:

BUSN-211 (Introductory)

FA (2 sections)

BUSN-211-01: based on grades 86.95% met the benchmark of C or above. based on BS.BA PLO rubrics: 100%

BUSN-211-02: based on grades 84.61% met the benchmark of C or above, 3 students' grade was "I". 26 STs left and out of them 84.61 met the benchmark.

based on BS.BA PLO rubrics: 100%

SP (1 section)

BUSN-211-01: based on grades 76.19% met the benchmark of C or above, 1 students' grade was "I". 21 STs left and out of them 76.19% met the benchmark.

based on BS.BA PLO rubrics: 86.36%

BUSN-410 (Advanced & Mastery)

SP (1 section):

BUSN-410-01: based on grades 100% met the benchmark of C or above. based on BS.BA PLO rubrics: 100% PLO3:

BUSN-115 (Introductory)

FA (1 section):

BUSN-115-01: based on grades 100% met the benchmark of C or above. based on BS.BA PLO rubrics: 100%

SP (1 section):

BUSN-115-01: based on grades 100% met the benchmark of C or above. based on BS.BA PLO rubrics: 100%

BUSN-201 (Advanced)

FA (2 sections):

BUSN-201-01: based on grades 93.54% met the benchmark of C or above. based on BS.BA PLO rubrics: 96.78%

BUSN-201-02: based on grades 90.9% met the benchmark of C or above. based on BS.BA PLO rubrics: 90.91%

SP (1 section):

BUSN-201-01: based on grades 100% met the benchmark of C or above. based on BS.BA PLO rubrics: 100%

ECON-212 (Mastery)

FA (1 section):

ECON-212-01: based on grades 100%% met the benchmark of C or above, 1 students' grade was "I". 23 STs left and out of them 100% met the benchmark.

based on BS.BA PLO rubrics: 100%

SP (1 section):

BUSN-201-01: based on grades 100% met the benchmark of C or above. based on BS.BA PLO rubrics: 100%

# PLO4:

BUSN-211 (Introductory)

FA (2 sections)

BUSN-211-01: based on grades 86.95% met the benchmark of C or above. based on BS.BA PLO rubrics: 100%

BUSN-211-02: based on grades 84.61% met the benchmark of C or above, 3 students' grade was "I". 26 STs left and out of them 84.61 met the benchmark.

based on BS.BA PLO rubrics: 100%

SP (1 section)

BUSN-211-01: based on grades 76.19% met the benchmark of C or above, 1 students' grade was "I". 21 STs left and out of them 76.19% met the benchmark.

based on BS.BA PLO rubrics: 86.36%

BUSN-410 (Advanced & Mastery)

SP (1 section):

BUSN-410-01: based on grades 100% met the benchmark of C or above. based on BS.BA PLO rubrics: 100%

#### PLO5:

BUSN-212 (Introductory)

FA (1 sections)
BUSN-212-01: 11 students had "Incomplete" grade.
Remaining STs (19 STs) based on grades, 94.73% met the benchmark of C or above.
based on BS.BA PLO rubrics: 93.56%
SP (1 section)
BUSN-212-01: based on grades 78.57% met the benchmark of C or above.
based on BS.BA PLO rubrics: 64.29%

BUSN-410 (Advanced & Mastery)

SP (1 section):

BUSN-410-01: based on grades 100% met the benchmark of C or above. based on BS.BA PLO rubrics: 100%

#### **BS. ACCT Rubrics and Grades**

#### PLO1:

ACCT-201 (Introductory)

FA (2 sections)

ACCT-201-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

ACCT-201-02: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

SP (2 sections)

ACCT-201-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

ACCT-201-02: based on grades 85% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 92%

ACCT-331 (Advanced & Mastery)

FA (1 section):

ACCT-331-01: based on grades 100% met the benchmark of B- or above. based on BS. ACCT PLO rubrics:100%

#### PLO2:

ACCT-201 (Introductory) FA (2 sections) ACCT-201-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100% ACCT-201-02: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics:100% SP (2 sections) ACCT-201-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100% ACCT-201-02: based on grades 85% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 92% ACCT-341 (Advanced & Mastery) FA (1 section): ACCT-331-01: based on grades 100% met the benchmark of B- or above. based on BS. ACCT PLO rubrics:100%

#### PLO3:

ACCT-201 (Introductory)

FA (2 sections)

ACCT-201-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

ACCT-201-02: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

SP (2 sections)

ACCT-201-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

ACCT-201-02: based on grades 85% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 92%

ACCT-406 (Advanced & Mastery)

SP (1 section):

ACCT-406-01: based on grades 80% met the benchmark of B- or above. based on BS. ACCT PLO rubrics:100%

#### PLO4:

ACCT-201 (Introductory)

FA (2 sections)

ACCT-201-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

ACCT-201-02: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

SP (2 sections)

ACCT-201-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

ACCT-201-02: based on grades 85% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 92%

ACCT-311 (Advanced & Mastery)

FA (1 section):

ACCT-311-01: based on grades 100% met the benchmark of B- or above. based on BS. ACCT PLO rubrics:100%

#### PLO5:

ACCT-201 (Introductory)

FA (2 sections)

ACCT-201-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

ACCT-201-02: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

SP (2 sections)

ACCT-201-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

ACCT-201-02: based on grades 85% met the benchmark of C or above.

based on BS. ACCT PLO rubrics: 92% ACCT-202 (Introductory) FA (1 section) ACCT-202-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 95.24% SP (1 section) ACCT-202-01: based on grades 85.71% met the benchmark of C or above, 1 students' grade was "I". 14 STs left and out of them 85.71% met the benchmark. based on BS. ACCT PLO rubrics: 95% ACCT-341 (Advanced & Mastery) FA (1 section): ACCT-341-01: based on grades 100% met the benchmark of B- or above. based on BS. ACCT PLO rubrics:100% ACCT-311 (Advanced & Mastery) FA (1 section): ACCT-311-01: based on grades 100% met the benchmark of B- or above. based on BS. ACCT PLO rubrics:100% ACCT-403 (Introductory, Advanced, & Mastery) SP (1 section): ACCT-403-01: based on grades 66.66% met the benchmark of B- or above. based on BS. ACCT PLO rubrics:100% PLO6: ACCT-331 (Introductory) FA (1 section): ACCT-311-01: based on grades 100% met the benchmark of B- or above. based on BS. ACCT PLO rubrics:100% ACCT-332 (Advanced, & Mastery) SP (1 section): ACCT-332-01: based on grades 100% met the benchmark of B- or above. based on BS. ACCT PLO rubrics:100% **Overall Students Performance Based on BS. BSBA PLOs Rubric (I,A, &M Combined)** 

| PLO1   | PLO2   | PLO3   | PLO4   | PLO5   |
|--------|--------|--------|--------|--------|
| 96.59% | 96.59% | 98.24% | 96.59% | 85.95% |

#### **Overall Students Performance Based on BS. ACCT PLOs Rubric (I,A, &M Combined)**

| PLO1  | PLO2  | PLO3  | PLO4  | PLO5  | PLO6 |
|-------|-------|-------|-------|-------|------|
| 98.4% | 98.4% | 98.4% | 98.4% | 98.2% | 100% |

# **BUSN/ACCT Program Course Evaluation Fall 23**

# **Course Name: Principles of MGMT**

Course Number: BUSN-211-01

Instructor: Matthew DeSantis

# Term: FallYear: 2023Instructional Student Learning Outcomes:

Management is the process of working with and through people to obtain organizational objectives. The introductory level survey course examines the management functions of organization, controlling, leading and planning. General Systems Theory will be emphasized as an analytical tool. Supervisory behavior and skills will be key topics.

# **Program Student Learning Outcomes:**

Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business.

Demonstrate the value of personal and professional effective communication.

Demonstrate an appreciation of ethical implications involved in performing managerial functions.

Critically analyze, think logically, and apply analytical methods and skills for business problems. Develop the capacity to work harmoniously and effectively with others.

# Strengths of this course:

# Grade distribution :

| 10 | Α  | 0 | C+ |
|----|----|---|----|
| 0  | А- | 3 | С  |
| 0  | B+ | 0 | F  |
| 8  | В  | 0 | Ι  |
| 0  | В- | 0 |    |

# **Comment on grades :**

The papers were underwritten and not to standard at the beginning of the course. By adding indepth expectations and proper resources and references future courses would benefit. Improvements for next year:

Adjust Canvas view and layouts for ease of use for students.

Cover writing style and expectations prior to first paper assignment.

# **Course Outcomes Assessed:**

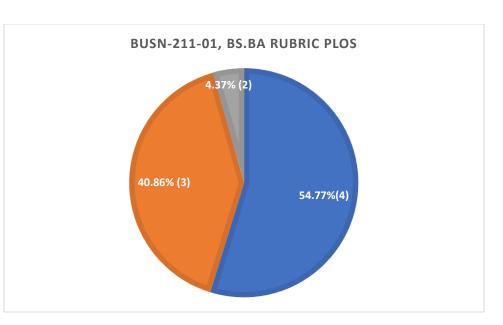
| Key 5 Course | Assessment      | Criteria for               | Summary of                     | Use of Data     |
|--------------|-----------------|----------------------------|--------------------------------|-----------------|
| Outcomes     | Method          | Success                    | Data                           |                 |
| ALL          | Three Papers at | Given a topic and          | Data was given                 | Scoring rubric  |
|              | various times   | instructions               | to the students                | and grammatical |
|              | throughout the  | students were              | in the form of a               | checks were     |
|              | course.         | asked to develop           | case study where               | used to         |
|              |                 | fact-based<br>findings and | the students<br>read the study |                 |

|     |      | deliver three<br>papers during<br>the semester.                                                                                                                  | and then applied<br>course-based<br>topics to explain<br>and defend their<br>interpretation<br>from the case. | determine<br>overall scoring. |
|-----|------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|-------------------------------|
| ALL | Quiz | 17 quizzes were<br>administered<br>throughout the<br>course to gauge<br>students'<br>retention on<br>course materials.                                           | ΤΕΧΤΒΟΟΚ                                                                                                      | CANVAS Scoring.               |
| ALL | Exam | The final exam<br>consisted of 65<br>questions.<br>Students were<br>given ample time<br>to complete the<br>exam which<br>covered topics<br>from the<br>textbook. | TEXTBOOK                                                                                                      | CANVAS Scoring.               |

# BUSN-211-02 FA23 BS.BA Rubric

| Learning<br>Activity         | Course                                                    | Instructors          | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|------------------------------|-----------------------------------------------------------|----------------------|------------|-------------|-----------------------------------------------------------|
| BS.BA-Prin. of<br>Management | 2023FA Prin. of<br>Management<br>(2023FA-BUSN-<br>211-01) | DeSantis,<br>Matthew | 23         | 23          | 100% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row                                                                                              | Levels Of Achievement                                                                                    | Distribution |
|----|--------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|--------------|
| 1  | Critically analyze, think<br>logically, and apply<br>analytical methods for<br>business problems | 43.47% Excellent-4<br>52.17% Good-3<br>4.36% Fair-2<br>0% Needs Improvement-1<br>0% Inadequate-0         | 490%         |
| 2  | Demonstrate an<br>appreciation of ethical<br>implications in managerial<br>functions.            | 60.86% Excellent - 4<br>34.78% Good - 3<br>4.36% Fair - 2<br>0% Needs Improvement-1<br>0% Inadequate -0  | 490%         |
| 3  | Demonstrate the value of<br>personal and professional<br>effective communication                 | 52.17% Excellent - 4<br>43.47% Good - 3<br>4.36% Fair- 2<br>0% Needs Improvement- 1<br>0% Inadequate -0  | 4%           |
| 4  | Demonstrate working<br>knowledge of basic<br>concepts and principles in<br>business              | 43.47% Excellent - 4<br>52.17% Good - 3<br>4.36% Fair - 2<br>0% Needs Improvement- 1<br>0% Inadequate-0  | 4%0%         |
| 5  | Develop the capacity to<br>work harmoniously and<br>effectively with others.                     | 73.91% Excellent - 4<br>21.73% Good - 3<br>4.36% Fair - 2<br>0% Needs Improvement- 1<br>0% Inadequate -0 | 4%9%         |

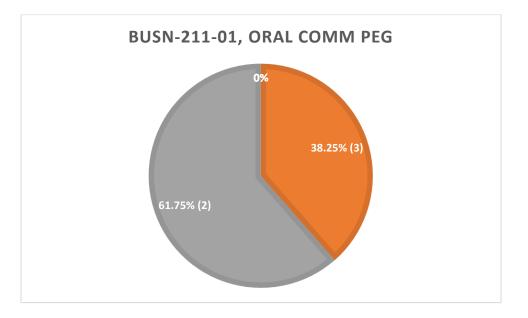


# BUSN-211-01 FA23 Oral Communication PEG

| Learning Activity                                   | Course                                                  | Instructors          | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|-----------------------------------------------------|---------------------------------------------------------|----------------------|------------|-------------|-----------------------------------------------------------|
| Oral<br>Communication<br>PEG-Prin. of<br>Management | 2023FA Prin.<br>of MGMT<br>(2023FA-<br>BUSN-211-<br>01) | DeSantis,<br>Matthew | 23         | 23          | 100% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row          | Levels Of Achievement                                                                               | Distribution                   |
|----|--------------|-----------------------------------------------------------------------------------------------------|--------------------------------|
| 1  | Organization | 0% Capstone-4<br>34.78% Milestones-3<br>65.22% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | <b>0%</b><br><b>35%</b><br>65% |
| 2  | Language     | 0% Capstone-4<br>34.78% Milestones-3<br>65.22% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 0% 35%                         |

| No | Row                 | Levels Of Achievement                                                                               | Distribution     |
|----|---------------------|-----------------------------------------------------------------------------------------------------|------------------|
| 3  | Delivery            | 0% Capstone-4<br>43.47% Milestones-3<br>56.53% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 57%              |
| 4  | Supporting Material | 0% Capstone-4<br>26.08% Milestones-3<br>73.92% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 0%<br>26%<br>74% |
| 5  | Central Message     | 0% Capstone-4<br>52.17% Milestones-3<br>47.83% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 48% 52%          |

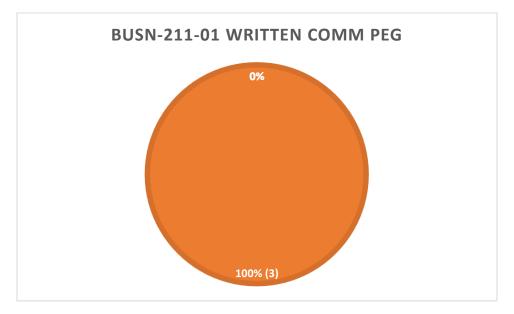


| Learning Activity                                       | Course                                                    | Instructors          | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|---------------------------------------------------------|-----------------------------------------------------------|----------------------|------------|-------------|-----------------------------------------------------------|
| Written<br>Communication<br>PEG- Prin. of<br>Management | 2023FA Prin. of<br>Management<br>(2023FA-BUSN-<br>211-01) | DeSantis,<br>Matthew | 23         | 23          | 100% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row                                   | Levels Of Achievement                                                                         | Distribution |
|----|---------------------------------------|-----------------------------------------------------------------------------------------------|--------------|
| 1  | Context of and Purpose for<br>Writing | 0% Capstone-4<br>100% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 0%           |
| 2  | Content Development                   | 0% Capstone-4<br>100% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 0%           |
| 3  | Genre and Disciplinary<br>Conventions | 0% Capstone-4<br>100% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 0%           |
| 4  | Sources and Evidence                  | 0% Capstone-4<br>100% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 0%           |

# BUSN-211-01 FA23 Written Communication PEG

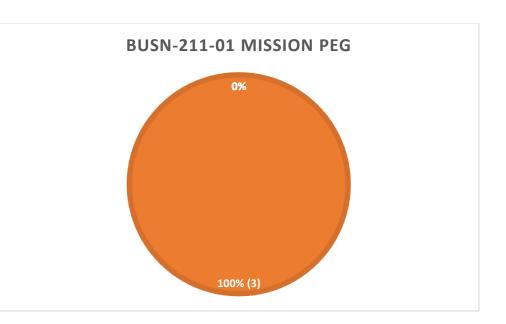
| No | Row                                | Levels Of Achievement                                                                         | Distribution |
|----|------------------------------------|-----------------------------------------------------------------------------------------------|--------------|
| 5  | Control of Syntax and<br>Mechanics | 0% Capstone-4<br>100% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 0%           |



| BUSN-211-01 | FA23 | Mission PEG |
|-------------|------|-------------|
|-------------|------|-------------|

| Learning<br>Activity                   | Course                                                    | Instructors          | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|----------------------------------------|-----------------------------------------------------------|----------------------|------------|-------------|-----------------------------------------------------------|
| Mission PEG-<br>Prin. of<br>Management | 2023FA Prin. of<br>Management<br>(2023FA-BUSN-<br>211-01) | DeSantis,<br>Matthew | 23         | 23          | 100% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row                                                         | Levels Of Achievement                                                                                       | Distribution |
|----|-------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|--------------|
| 1  | Personal Vision Statement                                   | 0% Exemplary- 25<br>100% Proficient- 20<br>0% Needs Development- 15<br>0% Emergency- 10<br>0% Not Evident-0 | 0%           |
| 2  | Degree Program Learning<br>Mission Statement<br>Description | 0% Exemplary- 25<br>100% Proficient- 20<br>0% Needs Development- 15<br>0% Emergency- 10<br>0% Not Evident-0 | 0%           |
| 3  | Mission Statement<br>Description                            | 0% Exemplary- 25<br>100% Proficient- 20<br>0% Needs Development- 15<br>0% Emergency- 10<br>0% Not Evident-0 | 0%           |
| 4  | Mission Alignment Activity                                  | 0% Exemplary- 25<br>100% Proficient- 20<br>0% Needs Development- 15<br>0% Emergency- 10<br>0% Not Evident-0 | 0%           |
| 5  | e-Portfolio Assessment                                      | 0% Exemplary- 25<br>100% Proficient- 20<br>0% Needs Development- 15<br>0% Emergency- 10<br>0% Not Evident-0 | 0%           |

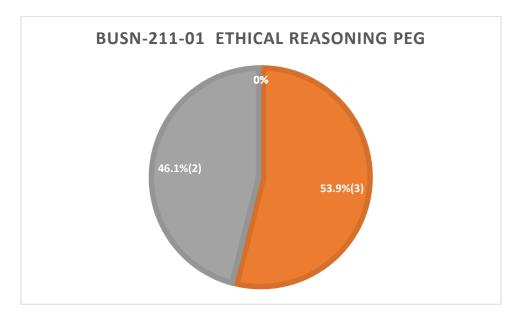


# BUSN-211-01 FA23 Ethical Reasoning PEG

| Learning<br>Activity                        | Course                                                    | Instructors          | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|---------------------------------------------|-----------------------------------------------------------|----------------------|------------|-------------|-----------------------------------------------------------|
| Ethical<br>Reasoning-Prin.<br>of Management | 2023FA Prin. of<br>Management<br>(2023FA-BUSN-<br>211-01) | DeSantis,<br>Matthew | 23         | 23          | 100% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row                                                         | Levels Of Achievement                                                                               | Distribution     |
|----|-------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|------------------|
| 1  | Ethical Self-Awareness                                      | 0% Capstone-4<br>52.17% Milestones-3<br>47.83% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 48% 52%          |
| 2  | Understanding Different<br>Ethical<br>Perspectives/Concepts | 0% Capstone-4<br>60.86% Milestones-3<br>39.14% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 0%<br>39%<br>61% |

| No | Row                                                         | Levels Of Achievement                                                                               | Distribution     |
|----|-------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|------------------|
| 3  | Ethical Issue Recognition                                   | 0% Capstone-4<br>30.43% Milestones-3<br>69.57% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 0% 30%           |
| 4  | Application of Ethical<br>Perspectives/Concepts             | 0% Capstone-4<br>65.22% Milestones-3<br>34.78% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | D%<br>35%<br>65% |
| 5  | Evaluation of Different<br>Ethical<br>Perspectives/Concepts | 0% Capstone-4<br>60.86% Milestones-3<br>39.14% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 0%<br>39%<br>61% |



# Course Name: Principles of MGMT

#### **Course Number: BUSN-211-02**

Instructor: Dr Zahra Mohebbi

Term: Fall Year: 2023

# Instructional Student and Program Learning Outcomes, including PEGs:

1. Describe the four major functions of management – planning, organizing, leading, & controlling (BT2)

2. Demonstrate leadership, teamwork, engagement, and ethical understanding; successfully use project management competencies (BT2)

3. Develop communication competencies (BT6)

4. Examine how management impacts the business discipline and how the field of management impacts business and society domestically and globally (BT4)

5. Apply aspects of management to organizations and how to use management practices to make ethical decisions (BT3)

6. Investigate how they can make a difference in their communities as well as others' lives and how they can challenge members of their organization to do the same (BT6)

#### **Program Student Learning Outcomes:**

1. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business 2. Demonstrate the value of personal and professional effective communication

3. Demonstrate an appreciation of ethical implications involved in performing managerial functions

4. Critically analyze, think logically, and apply analytical methods and skills for business problems

5. Develop the capacity to work harmoniously and effectively with others

| 5 Key Program                 | Learning Activities/ | Benchmarks/                    | Results                   |
|-------------------------------|----------------------|--------------------------------|---------------------------|
| Outcomes                      | Assignments          | <b>Performance Indicator</b>   | "% Of students gave right |
|                               | B                    |                                | answer to the given       |
|                               |                      |                                | questions"                |
| Demonstrate working           | Exam 1, Final Group  | C and above All students met   | Based on Exam 1:          |
| knowledge of the basic        | Project, Graded      | the benchmark. Result shows    | Q3,4,5,17, &19, these     |
| concepts and principles that  | Discussions          | that students earned an        | questions are good        |
| apply to the functional and   |                      | acceptable understating of the | indicator about the key   |
| operational areas of business |                      | subject. The course            | outcome no. 1. Q3:        |
| -                             |                      | objectives were                | 89% Q4: 79% Q5: 96%       |
|                               |                      | accomplished successfully.     | Q17: 96% Q19: 100%        |
|                               |                      | 1 5                            | Graded discussion         |
|                               |                      |                                | number 1 Group:           |
|                               |                      |                                | 70.9%                     |
|                               |                      |                                | projects: Students have   |
|                               |                      |                                | completed their final     |
|                               |                      |                                | project as a member of    |
|                               |                      |                                | group. This assignment    |
|                               |                      |                                | challenges students to    |
|                               |                      |                                | connect the real life     |
|                               |                      |                                | experiences of a          |
|                               |                      |                                | business manager to the   |
|                               |                      |                                | e                         |
|                               |                      |                                | theoretical principles of |

#### **Program Outcomes Assessed:**

| Demonstrate the value of<br>personal and professional<br>effective communication                            | Exam 1&2, Graded<br>Discussions, Final Group<br>Project      | C and above All students met<br>the benchmark. Result shows<br>that students earned an<br>acceptable understating of the<br>subject, except in one area<br>that needs to be improve in<br>future. The course objectives<br>were accomplished                                                                                                                                                                                        | management and to<br>draw conclusions about<br>how to approach<br>problems that managers<br>face in the business<br>world today. Note: This<br>project includes all key<br>objectives of this<br>course.<br>Based on Exam 1: Q2:<br>100% Q19: 100% Q23:<br>82% Based on Exam 2:<br>Q10: 100 % Q11: 66%<br>Q12: 90% Q14: 97%<br>Q24: 100% Graded<br>discussion number 2:<br>67.6%              |
|-------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Demonstrate an appreciation<br>of ethical implications<br>involved in performing<br>managerial functions    | Exam 3, Group project,<br>Graded Discussions                 | successfully.<br>C and above All students met<br>the benchmark. Result shows<br>that students earned an<br>acceptable understating of the<br>subject. The course<br>objectives were<br>accomplished successfully.                                                                                                                                                                                                                   | Based on Exam 3: Q26:<br>100% Q30: 73% Q31:<br>85%                                                                                                                                                                                                                                                                                                                                            |
| Critically analyze, think<br>logically, and apply<br>analytical methods and skills<br>for business problems | Exams, Group project,<br>Graded Discussions,<br>Event paper  | C and above Students'<br>performance show that their<br>take away from the course<br>based on the designed<br>objectives were successful.                                                                                                                                                                                                                                                                                           | For this program<br>outcome, all<br>assignments, exams,<br>final project aliened to<br>measure student's<br>understanding of the<br>field of management<br>and its impacts on the<br>field of business, and<br>on society<br>(domestically and<br>globally). Students'<br>performance show that<br>their take away from<br>the course based on the<br>designed objectives<br>were successful. |
| Develop the capacity to<br>work harmoniously and<br>effectively with others                                 | Exam 1, 2, &3, Final<br>Group project, Graded<br>Discussions | C and above Based on the<br>result: Students were not able<br>to met the benchmark in one<br>area regarding employment<br>discrimination. And since all<br>students in this course are<br>freshman and they do not<br>have the business ethics<br>course yet, they need to get<br>more knowledge about their<br>right as a future employee<br>and their employees right as a<br>future manager. Hopefully,<br>they will earn enough | Based on Exam 1: Q5:<br>96% Q20: 100% Q22:<br>82% Based on Exam 2:<br>Q11: 66% Q25: 97%<br>Q26: 83% Q27: 93%<br>Based on Exam 3: Q9:<br>85% Discussion<br>number 3, 4, 5: 80.3%,<br>77.1%, 84.4%                                                                                                                                                                                              |

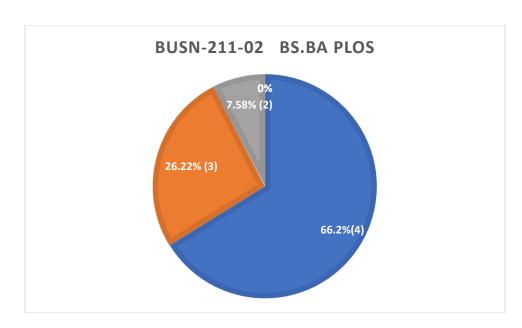
| knowledge at the completion |  |
|-----------------------------|--|
| of this program.            |  |

# Data:

BSBA - Principles of Management

| Learning<br>Activity                  | Course                                                            | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark |
|---------------------------------------|-------------------------------------------------------------------|-------------------|------------|-------------|------------------------|
| BSBA -<br>Principles of<br>Management | 2023FA<br>Principles of<br>Management<br>(2023FA-<br>BUSN-211-02) | Mohebbi,<br>Zahra | 29         | 29          | %100                   |

| No | Row                                                                                                                                           | Levels Of Achievement                                                                                                       | Distribution     |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|------------------|
| 1  | Demonstrate working<br>knowledge of the basic concepts<br>and principles that apply to the<br>functional and operational areas<br>of business | 62.06% Excellent<br>24.14% Good<br>13.8% Fair<br>0% Needs Improvement<br>0% Inadequate                                      | 24%              |
| 2  | Demonstrate the value of<br>personal and professional<br>effective communication                                                              | 62.06% Excellent<br>27.6% Good<br>10.34% Fair<br>0% Needs Improvement<br>0% Inadequate                                      | 28%              |
| 3  | Demonstrate an appreciation of<br>ethical implications involved in<br>performing managerial<br>functions                                      | 62.06% Excellent<br>37.94% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate                                         | 9%<br>38%<br>62% |
| 4  | Critically analyze, think<br>logically, and apply analytical<br>methods and skills for business<br>problems                                   | <ul><li>75.86% Excellent</li><li>17.24% Good</li><li>6.9% Fair</li><li>0% Needs Improvement</li><li>0% Inadequate</li></ul> | 7% 0%            |
| 5  | Develop the capacity to work<br>harmoniously and effectively<br>with others                                                                   | 68.96% Excellent<br>24.14% Good<br>6.9% Fair<br>0% Needs Improvement<br>0% Inadequate                                       | 24%              |



# Data Analysis—Strengths of this course:

Based on grades analysis: 86.16% of students met the benchmark.

Based on above outcome from BSBA analysis out of 22 students being scored 22 students (92.41) of them pass the course with high satisfactory grade, benchmark of 3 and 4. The highest score was 4 and highest score earned was 4 and lowest score earned was 2, and the mean score is 3. All results show this course was able to meet its PLOs. Students scored based on five major questions that considered major management functions, management communication, management ethical decision making, and leadership.

**Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** This course lays the foundation for all management careers and provides students with a comprehensive understanding of the field. All topics that a manager has to be knowledgeable about are included in the contents.

#### **Benchmarks:**

At department level, we are thinking to work on two types of benchmarks.

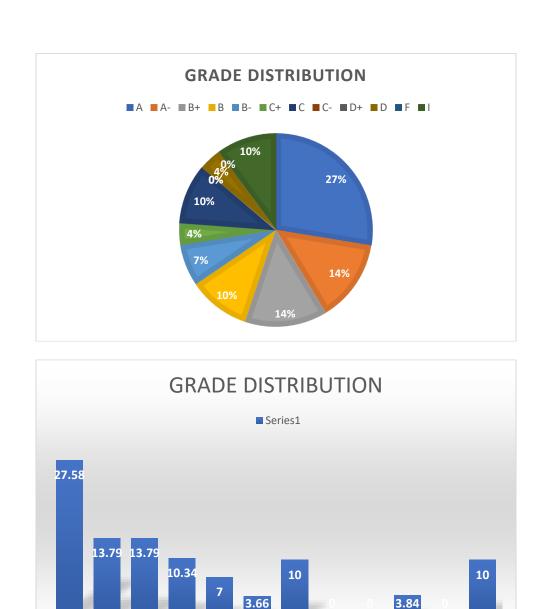
1. <u>Program Benchmark:</u> for the whole program

2. <u>*Performance Benchmark:*</u> for each course Performance. Benchmark for this course: Since all my students for this course are freshman and totally new to the subject and based on previous experience, we consider grade 75% as being the benchmark for this course grade (it means grade C and above.), and 3 & 4 for BS.BA rubric.

#### **Grade Distribution :**

| 8 | A (27.58%)  | 1 | C+(3.66%) |
|---|-------------|---|-----------|
| 4 | A- (13.79%) | 3 | C (10%)   |
| 4 | B+(13.79%)  | 0 | C- (0%)   |
| 3 | B (10.34%)  | 0 | D+ (0%)   |
| 2 | B- (7%)     | 1 | D (3.84%) |

| 0 | F (0%)  |
|---|---------|
| 3 | I (10%) |



#### **Comment on Grades:**

А

A-

B+

Comment on Grades: 86.16% of students met the benchmark that is grade C and above. Majority of students 41.37% earned grade A & A-and 31.13% Bs.

C+

С

C-

D+

D

F

Ι

В

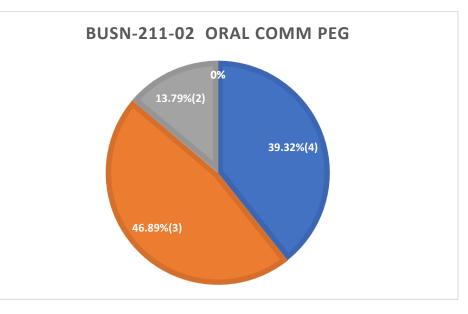
B-

| Learning Activity                                   | Course                                              | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|-----------------------------------------------------|-----------------------------------------------------|-------------------|------------|-------------|-----------------------------------------------------------|
| Oral<br>Communication<br>PEG-Prin. of<br>Management | 2023FA Prin.<br>of MGMT<br>(2023FA-<br>BUSN-211-02) | Mohebbi,<br>Zahra | 29         | 29          | 100% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row                 | Levels Of Achievement                                                                                   | Distribution      |  |  |
|----|---------------------|---------------------------------------------------------------------------------------------------------|-------------------|--|--|
| 1  | Organization        | 51.72% Capstone-4<br>37.93% Milestones-3<br>10.35% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 10% 0%<br>38% 52% |  |  |
| 2  | Language            | 20.68% Capstone-4<br>58.64% Milestones-3<br>20.68% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 21% 21%           |  |  |
| 3  | Delivery            | 20.68% Capstone-4<br>62.06% Milestones-3<br>17.26% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 0%<br>21%<br>62%  |  |  |
| 4  | Supporting Material | 44.82% Capstone-4<br>44.83% Milestones-3<br>10.35% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 10% 0% 45%        |  |  |

# BUSN-211-02 FA23 Oral Communication PEG

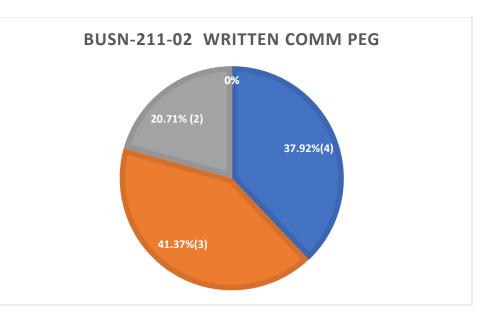
| No | Row             | Levels Of Achievement                                                                                   | Distribution         |
|----|-----------------|---------------------------------------------------------------------------------------------------------|----------------------|
| 5  | Central Message | 58.62% Capstone-4<br>31.03% Milestones-3<br>10.35% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 10% 0%<br>31%<br>59% |



BUSN-211-02 FA23 Written Communication PEG

| Learning Activity                                       | Course                                                    | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|---------------------------------------------------------|-----------------------------------------------------------|-------------------|------------|-------------|-----------------------------------------------------------|
| Written<br>Communication<br>PEG- Prin. of<br>Management | 2023FA Prin. of<br>Management<br>(2023FA-BUSN-<br>211-02) | Mohebbi,<br>Zahra | 29         | 29          | 100% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row                                   | Levels Of Achievement                                                                                   | Distribution          |
|----|---------------------------------------|---------------------------------------------------------------------------------------------------------|-----------------------|
| 1  | Context of and Purpose for<br>Writing | 58.63% Capstone-4<br>27.58% Milestones-3<br>13.79% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 27% 59%               |
| 2  | Content Development                   | 55.17% Capstone-4<br>20.68% Milestones-3<br>24.25% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 24% 55%               |
| 3  | Genre and Disciplinary<br>Conventions | 34.48% Capstone-4<br>48.27% Milestones-3<br>17.25% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 17%<br>35%<br>48%     |
| 4  | Sources and Evidence                  | 20.68% Capstone-4<br>55.17% Milestones-3<br>24.15% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 24% 21%               |
| 5  | Control of Syntax and<br>Mechanics    | 20.68% Capstone-4<br>55.17% Milestones-3<br>24.15% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 24% 21%<br>24%<br>55% |

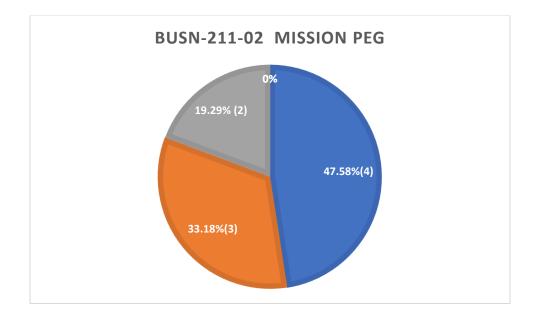


# BUSN-211-02 FA23 Mission PEG

| Learning<br>Activity                   | Course                                                    | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|----------------------------------------|-----------------------------------------------------------|-------------------|------------|-------------|-----------------------------------------------------------|
| Mission PEG-<br>Prin. of<br>Management | 2023FA Prin. of<br>Management<br>(2023FA-BUSN-<br>211-02) | Mohebbi,<br>Zahra | 29         | 29          | 100% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row                                                         | Levels Of Achievement                                                                                                 | Distribution |
|----|-------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|--------------|
| 1  | Personal Vision Statement                                   | 41.37% Exemplary- 25<br>37.95% Proficient- 20<br>20.68% Needs Development- 15<br>0% Emergency- 10<br>0% Not Evident-0 | 21% 41%      |
| 2  | Degree Program Learning<br>Mission Statement<br>Description | 44.82% Exemplary- 25<br>37.95% Proficient- 20<br>17.23% Needs Development- 15<br>0% Emergency- 10<br>0% Not Evident-0 | 17% 0% 45%   |

| No | Row                              | Levels Of Achievement                                                                                                 | Distribution      |
|----|----------------------------------|-----------------------------------------------------------------------------------------------------------------------|-------------------|
| 3  | Mission Statement<br>Description | 55.18% Exemplary- 25<br>24.14% Proficient- 20<br>20.68% Needs Development- 15<br>0% Emergency- 10<br>0% Not Evident-0 | 21% 55%           |
| 4  | Mission Alignment Activity       | 41.37% Exemplary- 25<br>34.49% Proficient- 20<br>24.14% Needs Development- 15<br>0% Emergency- 10<br>0% Not Evident-0 | 24% 41%           |
| 5  | e-Portfolio Assessment           | 55.18% Exemplary- 25<br>31.03% Proficient- 20<br>13.79% Needs Development- 15<br>0% Emergency- 10<br>0% Not Evident-0 | 14% 0%<br>31% 55% |

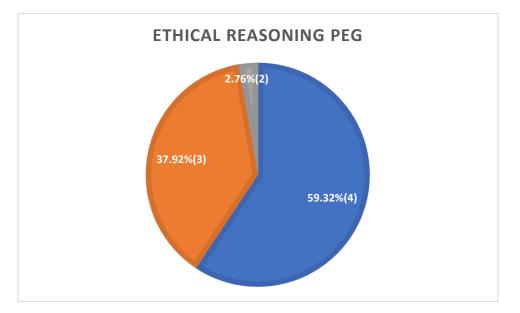


| BUSN-211-02 FA23 | Ethical Reasoning PEG |
|------------------|-----------------------|
|------------------|-----------------------|

| Learning<br>Activity                        | Course                                                    | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|---------------------------------------------|-----------------------------------------------------------|-------------------|------------|-------------|-----------------------------------------------------------|
| Ethical<br>Reasoning-Prin.<br>of Management | 2023FA Prin. of<br>Management<br>(2023FA-BUSN-<br>211-02) | Mohebbi,<br>Zahra | 29         | 29          | 100% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row                                                         | Levels Of Achievement                                                                                  | Distribution       |
|----|-------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|--------------------|
| 1  | Ethical Self-Awareness                                      | 44.82% Capstone-4<br>51.72% Milestones-3<br>3.46% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 330%<br>52%<br>45% |
| 2  | Understanding Different<br>Ethical<br>Perspectives/Concepts | 62.06% Capstone-4<br>34.48% Milestones-3<br>3.46% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 35%                |
| 3  | Ethical Issue Recognition                                   | 58.62% Capstone-4<br>37.92% Milestones-3<br>3.46% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 330%               |
| 4  | Application of Ethical<br>Perspectives/Concepts             | 65.51% Capstone-4<br>31.03% Milestones-3<br>3.46% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 330%               |

| No | Row                                                         | Levels Of Achievement                                                                               | Distribution |
|----|-------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|--------------|
| 5  | Evaluation of Different<br>Ethical<br>Perspectives/Concepts | 65.52% Capstone-4<br>34.48% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 0%           |



# Course Name: Business Statistics

Term: Fall Year: 2023

### Instructional Student Learning Outcomes:

Organize and display data in a meaningful way and communicate its essential features using tables and charts

Compute and interpret summary measures of data, especially measures of central tendency and dispersion.

Apply basic probability, probability distributions (especially the Standard Normal Distribution), and sampling distributions to problems and to real data.

Conduct and interpret confidence interval estimation and hypothesis testing.

Conduct and interpret correlation analysis and simple linear regression analysis.

# **Program Student Learning Outcomes:**

Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business.

Demonstrate the value of personal and professional effective communication.

Demonstrate an appreciation of ethical implications involved in performing managerial functions.

Critically analyze, think logically, and apply analytical methods and skills for business problems.

Develop the capacity to work harmoniously and effectively with others.

### Strengths of this course:

Covers essential topics in applied statistics to Business concepts.

Provides an accessible text, with plenty of example problems.

# Grade distribution:

| 13 | Α          | 0 | C+ |
|----|------------|---|----|
| 0  | А-         | 4 | С  |
| 0  | <b>B</b> + | 0 | F  |
| 13 | В          | 0 | Ι  |
| 0  | <b>B-</b>  |   |    |

# **Comments on grades:**

The grades are in the solid A toB range with a few students poorly. Overall, the grade distribution of the class suggests that the teaching approach were effective.

# Improvements for next year:

Work on Class engagement. Provide engagement opportunities and get them to see the material in their own life. Try to provide more real life examples.

#### **Course Outcomes Assessed:**

| Key 5 Course Outcomes    | Assessment       | Criteria for     | Summary of Data       |  |
|--------------------------|------------------|------------------|-----------------------|--|
|                          | Method           | Success          |                       |  |
| Organize and display     | Homework, Tests, | A grade of 75 or | All students met this |  |
| data in a meaningful way | and Final        | above.           | benchmark. Results    |  |
| and communicate its      |                  |                  | indicates students'   |  |
| essential features using |                  |                  | understanding of the  |  |
| tables and charts        |                  |                  | subject. Thus, course |  |
|                          |                  |                  | objective was         |  |
|                          |                  |                  | successfully achieved |  |

#### Course Number: BUSN-115-01

Instructor: Dr. Colin Steitz

| Compute and interpret<br>summary measures of<br>data, especially measures<br>of central tendency and<br>dispersion                              | Homework, Tests,<br>and Final | A grade of 75 or above. | All students met this<br>benchmark. Results<br>indicates students'<br>understanding of the<br>subject. Thus, course<br>objective was                          |
|-------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|-------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Apply basic probability,                                                                                                                        | Homework, Tests,<br>and Final | A grade of 75 or above. | successfully achieved<br>All students met this<br>benchmark. Results                                                                                          |
| probability distributions<br>(especially the Standard<br>Normal Distribution),<br>and sampling<br>distributions to problems<br>and to real data | and Final                     | above.                  | indicates students'<br>understanding of the<br>subject. Thus, course<br>objective was<br>successfully achieved                                                |
| Conduct and interpret<br>confidence interval<br>estimation and<br>hypothesis testing                                                            | Homework, Tests,<br>and Final | A grade of 75 or above. | All students met this<br>benchmark. Results<br>indicates students'<br>understanding of the<br>subject. Thus, course<br>objective was<br>successfully achieved |
| Conduct and interpret<br>correlation analysis and<br>simple linear regression<br>analysis                                                       | Homework, Tests,<br>and Final | A grade of 75 or above. | All students met this<br>benchmark. Results<br>indicates students'<br>understanding of the<br>subject. Thus, course<br>objective was<br>successfully achieved |

# BUSN-115 Quantitative Reasoning PEG

| Learning Activity                                    | Course                                                      | Instructors      | Enrollment | Evaluations | % Met the<br>Benchmark            |
|------------------------------------------------------|-------------------------------------------------------------|------------------|------------|-------------|-----------------------------------|
| Quantitative<br>Reasoning PEG-<br>Business Statistic | 2023FA<br>Business<br>Statistic<br>(2023FA-BUSN-<br>115-01) | Steitz,<br>Colin | 30         | 30          | %100 Met<br>milestones 2<br>above |

| No | Row                                                                                                                                                                                          | Levels Of Achievement                                                                            | Distribution |
|----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|--------------|
| 1  | Interpretation                                                                                                                                                                               | 45.16% Capstone<br>51.61% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet    | 53%          |
| 2  | Representation: Ability to<br>convert relevant<br>information into various<br>mathematical forms                                                                                             | 48.38% Capstone<br>54.88% Milestones 3<br>3.22% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 52%<br>52%   |
| 3  | Calculation                                                                                                                                                                                  | 32.25% Capstone<br>64.51% Milestones 3<br>3.22% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 332%         |
| 4  | Application/Analysis: Ability<br>to make judgments and<br>draw appropriate<br>conclusions based on the<br>quantitative analysis of<br>data, while recognizing the<br>limits of this analysis | 51.61% Capstone<br>48.38% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet    | 48% 52%      |
| 5  | Assumptions: Ability to<br>make and evaluate<br>important assumptions in<br>estimation, modeling, and<br>data analysis                                                                       | 51.61% Capstone<br>48.38% Milestones 3<br>0 % Milestones 2<br>0% Benchmark<br>0% Does Not Meet   | 48% 52%      |
| 6  | Communication: Expressing<br>quantitative evidence in<br>support of the argument or<br>purpose of the work                                                                                   | 64.51% Capstone<br>35.48% Milestones 3<br>0 % Milestones 2<br>0% Benchmark<br>0% Does Not Meet   | 0%           |

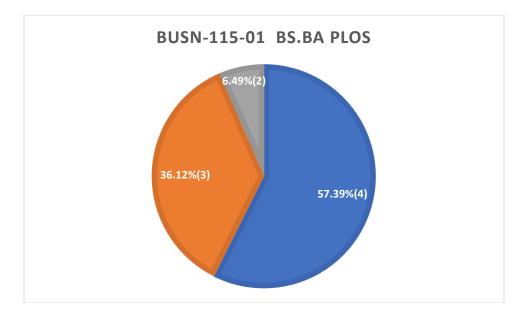


# BSBA Rubrics – Business Statistics

| Learning<br>Activity            | Course                                                | Instructors      | Enrollment | Evaluations | % Met the<br>Benchmark                        |
|---------------------------------|-------------------------------------------------------|------------------|------------|-------------|-----------------------------------------------|
| BSBA –<br>Business<br>statistic | 2023FA Business<br>Statistic (2023FA-<br>BUSN-115-01) | Steitz,<br>Colin | 30         | 30          | 100% met the<br>benchmark of fir<br>or above. |

| No | Row                                                                                                                                           | Levels Of Achievement                                                                  | Distribution   |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|----------------|
| 1  | Demonstrate working<br>knowledge of the basic<br>concepts and principles that<br>apply to the functional and<br>operational areas of business | 48.38 % Excellent<br>41.93% Good<br>9.6% Fair<br>0% Needs Improvement<br>0% Inadequate | 30%, 0%<br>45% |
| 2  | Demonstrate the value of<br>personal and professional<br>effective communication                                                              | 54.83% Excellent<br>35.48% Good<br>9.6% Fair<br>0% Needs Improvement<br>0% Inadequate  | 10% 0%         |

| No | Row                                                                                                      | Levels Of Achievement                                                                  | Distribution       |
|----|----------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|--------------------|
| 3  | Demonstrate an appreciation of<br>ethical implications involved in<br>performing managerial<br>functions | 49.60% Excellent<br>45.16% Good<br>3.22% Fair<br>0% Needs Improvement<br>0% Inadequate | 46% 51%            |
| 4  | Critically analyze, think logically,<br>and apply analytical methods<br>and skills for business problems | 61.29% Excellent<br>32.25% Good<br>6.45% Fair<br>0% Needs Improvement<br>0% Inadequate | 32%                |
| 5  | Develop the capacity to work<br>harmoniously and effectively<br>with others                              | 70.96% Excellent<br>25.8% Good<br>3.22% Fair<br>0% Needs Improvement<br>0% Inadequate  | 390%<br>26%<br>71% |



#### **Course name: Macroeconomics**

### Course Number: ECON-211-01

Instructor: Dr. Colin Steitz

# Term:FallYear:2023Instructional Student Learning Outcomes:

Demonstrate knowledge of the core economic goals

and concepts.

Identify and discuss the key macroeconomics problems/current events.

Comment and discuss the potential solutions to macroeconomics problems

### **Program Student Learning Outcomes:**

Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business.

Demonstrate the value of personal and professional effective communication.

Demonstrate an appreciation of ethical implications involved in performing managerial functions.

Critically analyze, think logically, and apply analytical methods and skills for business problems.

Develop the capacity to work harmoniously and effectively with others.

### Strengths of this course:

The course was able to cover a wide breadth of material with easy to approach text. Provides ample work for students to review.

Encourages application of course work via a group project.

# Grade distribution:

| 5 | А  | 0 | C+ |
|---|----|---|----|
| 4 | A- | 2 | С  |
| 4 | B+ | 2 | F  |
| 6 | В  | 1 | Ι  |
| 2 | B- |   |    |

#### **Comment on grades :**

The grade distribution is in the solid B to B+ range. Overall while there were two students who failed to engage with the course, the rest did fairly well. Overall no major concerns over the grades.

# Improvements for next year:

Work on Class engagement. Go slower through the material and try to work on engaging with the students to get them to try and apply the material to examples. Provide engagement opportunities and get them to see the material in their own life.

| Course Outcomes Assessed. |                      |                      |                                |  |  |
|---------------------------|----------------------|----------------------|--------------------------------|--|--|
| Key 5 Course<br>Outcomes  | Assessment<br>Method | Criteria for Success | Summary of Data                |  |  |
| Demonstrate               | Homework,            | A grade of C/74 or   | Almost all students met this   |  |  |
| knowledge of the core     | Group Project,       | above.               | benchmark. Results indicates   |  |  |
| economic goals            |                      |                      | students' understanding of the |  |  |

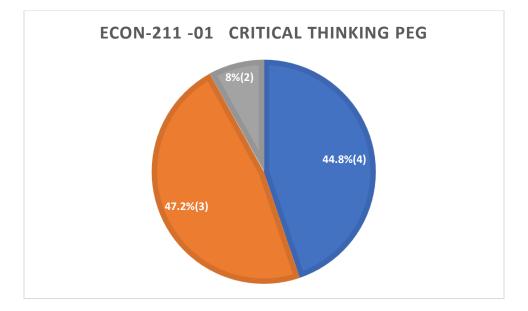
| and concepts.                                                                   | Quizzes, and<br>Final                                |                              | subject. Thus, course objective was successfully achieved                                                                                                      |
|---------------------------------------------------------------------------------|------------------------------------------------------|------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Identify and discuss the<br>key macroeconomics<br>problems/current<br>events.   | Homework,<br>Group Project,<br>Quizzes, and<br>Final | A grade of C/74 or<br>above. | Almost all students met this<br>benchmark. Results indicates<br>students' understanding of the<br>subject. Thus, course objective<br>was successfully achieved |
| Comment and discuss<br>the potential solutions<br>to macroeconomics<br>problems | Homework,<br>Group Project,<br>Quizzes, and<br>Final | A grade of C/74 or<br>above. | Almost all students met this<br>benchmark. Results indicates<br>students' understanding of the<br>subject. Thus, course objective<br>was successfully achieved |

# ECON-211-01 Critical Thinking PEG

| Learning Activity                           | Course                                              | Instructors      | Enrollment | Evaluations | % Met the<br>Benchmark            |
|---------------------------------------------|-----------------------------------------------------|------------------|------------|-------------|-----------------------------------|
| Critical Thinking<br>PEG-<br>Macroeconomics | 2023FA<br>Macroeconomic<br>(2023FA-ECON-<br>211-01) | Steitz,<br>Colin | 25         | 25          | %100 Met<br>milestones 2<br>above |

| No | Row                                                                                              | Levels Of Achievement                                                                    | Distribution      |
|----|--------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|-------------------|
| 1  | Explanation of Issue                                                                             | 56% Capstone<br>40% Milestones 3<br>4% Milestones 2<br>0% Benchmark<br>0% Does Not Meet  | 40%               |
| 2  | Evidence -Selecting and<br>using information to<br>investigate a point of view<br>or conclusion. | 24% Capstone<br>64% Milestones 3<br>12% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 12% 0% 24%<br>64% |

| No | Row                                     | Levels Of Achievement                                                                    | Distribution |
|----|-----------------------------------------|------------------------------------------------------------------------------------------|--------------|
| 3  | Influence of Context and<br>Assumptions | 40% Capstone<br>44% Milestones 3<br>16% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 16% 0% 40%   |
| 4  | Student's Position                      | 48% Capstone<br>48% Milestones 3<br>4% Milestones 2<br>0% Benchmark<br>0% Does Not Meet  | 490%         |
| 5  | Conclusions and Related<br>Outcomes     | 56% Capstone<br>40% Milestones 3<br>4% Milestones 2<br>0% Benchmark<br>0% Does Not Meet  | 40%          |

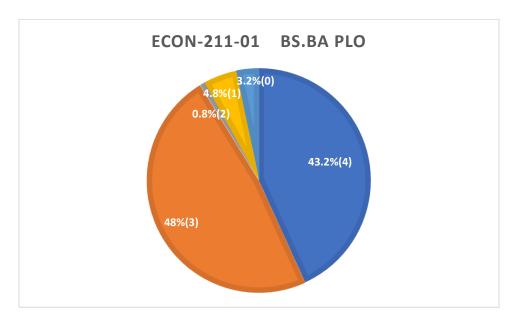


# ECON-211-01 BS.BA

| Learning Activity        | Course                                               | Instructors              | Enrollment | Evaluations | % Met the<br>Benchmark                        |
|--------------------------|------------------------------------------------------|--------------------------|------------|-------------|-----------------------------------------------|
| BSBA –<br>Macroeconomics | 2023FA<br>Macroeconomics<br>(2023FA-ECON-<br>211-01) | Steitz <i>,</i><br>Colin | 25         | 25          | 92% met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                                                           | Levels Of Achievement                                                          | Distribution                      |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|-----------------------------------|
| 1  | Demonstrate working<br>knowledge of the basic<br>concepts and principles that<br>apply to the functional and<br>operational areas of business | 36 % Excellent<br>56% Good<br>0% Fair<br>4% Needs Improvement<br>4% Inadequate | 0% <sup>%, 4%</sup><br>36%<br>56% |
| 2  | Demonstrate the value of<br>personal and professional<br>effective communication                                                              | 36 % Excellent<br>56% Good<br>0% Fair<br>4% Needs Improvement<br>4% Inadequate | 0% <sup>4%</sup><br>36%<br>56%    |
| 3  | Demonstrate an appreciation of<br>ethical implications involved in<br>performing managerial<br>functions                                      | 44% Excellent<br>48% Good<br>0% Fair<br>8% Needs Improvement<br>0% Inadequate  | 0% <sup>5%</sup> 0%<br>48%        |
| 4  | Critically analyze, think logically,<br>and apply analytical methods<br>and skills for business problems                                      | 32% Excellent<br>56% Good<br>4% Fair<br>4% Needs Improvement<br>4% Inadequate  | 4%<br>4%<br>32%<br>56%            |

| No | Row                                                                         | Levels Of Achievement                                                         | Distribution         |
|----|-----------------------------------------------------------------------------|-------------------------------------------------------------------------------|----------------------|
| 5  | Develop the capacity to work<br>harmoniously and effectively<br>with others | 68% Excellent<br>24% Good<br>0% Fair<br>4% Needs Improvement<br>4% Inadequate | 0%% 4%<br>24%<br>68% |



#### **Course name: Macroeconomics**

#### **Course Number: ECON-211-02**

Term: Fall

Year: 2023

Instructor: Dr. Colin Steitz

#### **Instructional Student Learning Outcomes:**

Demonstrate knowledge of the core economic goals and concepts.

Identify and discuss the key macroeconomics problems/current events.

Comment and discuss the potential solutions to macroeconomics problems

#### **Program Student Learning Outcomes:**

Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business.

Demonstrate the value of personal and professional effective communication.

Demonstrate an appreciation of ethical implications involved in performing managerial functions.

Critically analyze, think logically, and apply analytical methods and skills for business problems.

Develop the capacity to work harmoniously and effectively with others.

#### Strengths of this course:

The course was able to cover a wide breadth of material with easy to approach text. Provides ample work for students to review.

Encourages application of course work via a group project. Grade distribution:

| 8 | А  | 1 | C+ |
|---|----|---|----|
| 8 | A- | 1 | С  |
| 2 | B+ | 0 | F  |
| 3 | В  | 1 | Ι  |
| 1 | B- |   |    |

#### **Comments on grades:**

The grades are in the solid B+ to A- range with a few students doing poorly. Overall, the grade distribution of the class suggests that the teaching approach were effective and the students were successful in their studies

#### **Improvements for next year:**

Work on Class engagement. Go slower through the material and try to work on engaging with the students to get them to try and apply the material to examples. Provide engagement opportunities and get them to see the material in their own life.

| Key 5 Course | Assessment Method | Criteria for | Summary of Data |
|--------------|-------------------|--------------|-----------------|
| Outcomes     |                   | Success      |                 |
|              |                   |              |                 |

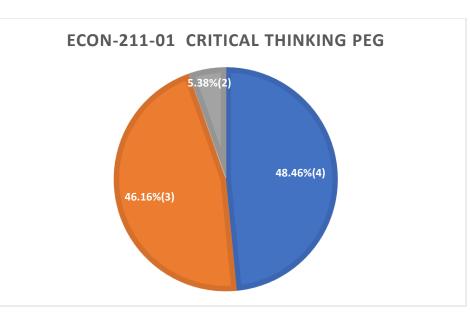
| Demonstrate<br>knowledge of the<br>core economic<br>goals and<br>concepts.            | Homework, Group<br>Project, Quizzes, and<br>Final | A grade of C/74 or above.    | Almost all students met this<br>benchmark. Results indicates<br>students' understanding of the<br>subject. Thus, course objective<br>was successfully achieved |
|---------------------------------------------------------------------------------------|---------------------------------------------------|------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Identify and<br>discuss the key<br>macroeconomics<br>problems/current<br>events.      | Homework, Group<br>Project, Quizzes, and<br>Final | A grade of C/74 or above.    | Almost all students met this<br>benchmark. Results indicates<br>students' understanding of the<br>subject. Thus, course objective<br>was successfully achieved |
| Comment and<br>discuss the<br>potential<br>solutions to<br>macroeconomics<br>problems | Homework, Group<br>Project, Quizzes, and<br>Final | A grade of C/74 or<br>above. | Almost all students met this<br>benchmark. Results indicates<br>students' understanding of the<br>subject. Thus, course objective<br>was successfully achieved |

# ECON-211-02 Critical Thinking PEG

| Learning Activity                           | Course                                              | Instructors      | Enrollment | Evaluations | % Met the<br>Benchmark                             |
|---------------------------------------------|-----------------------------------------------------|------------------|------------|-------------|----------------------------------------------------|
| Critical Thinking<br>PEG-<br>Macroeconomics | 2023FA<br>Macroeconomic<br>(2023FA-ECON-<br>211-02) | Steitz,<br>Colin | 26         | 26          | %100 Met<br>benchmark of<br>milestones 2<br>above. |

| No | Row                  | Levels Of Achievement                                                                            | Distribution |
|----|----------------------|--------------------------------------------------------------------------------------------------|--------------|
| 1  | Explanation of Issue | 53.84% Capstone<br>42.32% Milestones 3<br>3.84% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 410%         |

| No | Row                                                                                              | Levels Of Achievement                                                                            | Distribution                          |
|----|--------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|---------------------------------------|
| 2  | Evidence -Selecting and<br>using information to<br>investigate a point of view<br>or conclusion. | 38.47% Capstone<br>50% Milestones 3<br>11.53% Milestones 2<br>0% Benchmark<br>0% Does Not Meet   | 12% 0%<br>38%<br>50%                  |
| 3  | Influence of Context and<br>Assumptions                                                          | 57.69% Capstone<br>34.62% Milestones 3<br>7.69% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 34%                                   |
| 4  | Student's Position                                                                               | 38.46% Capstone<br>61.54% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet    | <b>0%</b><br><b>33%</b><br><b>62%</b> |
| 5  | Conclusions and Related<br>Outcomes                                                              | 53.84% Capstone<br>42.32% Milestones 3<br>3.84% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 430%                                  |

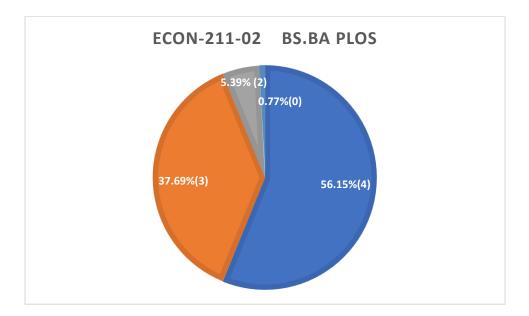


# ECON-211-02 BS.BA

| Learning Activity        | Course                                               | Instructors      | Enrollment | Evaluations | % Met the<br>Benchmark                           |
|--------------------------|------------------------------------------------------|------------------|------------|-------------|--------------------------------------------------|
| BSBA –<br>Macroeconomics | 2023FA<br>Macroeconomics<br>(2023FA-ECON-<br>211-02) | Steitz,<br>Colin | 26         | 26          | 99.23% met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                                                           | Levels Of Achievement                                                                  | Distribution |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|--------------|
| 1  | Demonstrate working<br>knowledge of the basic<br>concepts and principles that<br>apply to the functional and<br>operational areas of business | 57.69 % Excellent<br>34.61% Good<br>7.7% Fair<br>0% Needs Improvement<br>0% Inadequate | 8% 0%        |
| 2  | Demonstrate the value of<br>personal and professional<br>effective communication                                                              | 50 % Excellent<br>46.15% Good<br>3.85% Fair<br>0% Needs Improvement<br>0% Inadequate   | 450%         |

| No | Row                                                                                                         | Levels Of Achievement                                                                  | Distribution                        |
|----|-------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|-------------------------------------|
| 3  | Demonstrate an appreciation<br>of ethical implications<br>involved in performing<br>managerial functions    | 50% Excellent<br>42.30% Good<br>7.7% Fair<br>0% Needs Improvement<br>0% Inadequate     | 8% 0%<br>42%<br>50%                 |
| 4  | Critically analyze, think<br>logically, and apply analytical<br>methods and skills for<br>business problems | 53.84% Excellent<br>38.46% Good<br>7.7% Fair<br>0% Needs Improvement<br>0% Inadequate  | 38% <sup>9%</sup> <sup>53.84%</sup> |
| 5  | Develop the capacity to work<br>harmoniously and effectively<br>with others                                 | 69.23% Excellent<br>26.93% Good<br>0% Fair<br>0% Needs Improvement<br>3.84% Inadequate | 0%%<br>27%<br>69.23%                |



#### **Course name: Microeconomics**

### Course Number: ECON- 212-01

Instructor: Dr. Colin Steitz

Term: Fall Year: 2023

**Instructional Student Learning Outcomes:** 

Explain the fundamentals of economic thinking the

use of economic resources.

Use a production possibilities curve to explain opportunity costs and efficient use of economic resources.

Predict the effects of changes in demand and supply on equilibrium

price and quantity.

Calculate and assess elasticity coefficients and apply the total revenue test to price elasticity of demand.

Assess market failures and recommend policies to correct market failures.

Investigate how firms determine price and quantity based on the four different market structures (pure competition, pure monopoly, monopolistic competition, and oligopoly), comparing outcomes and efficiency of the industries.

# **Program Student Learning Outcomes:**

Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business.

Demonstrate the value of personal and professional effective communication.

Demonstrate an appreciation of ethical implications involved in performing managerial functions.

Critically analyze, think logically, and apply analytical methods and skills for business problems.

Develop the capacity to work harmoniously and effectively with others.

# Strengths of this course:

Covers a wide range of Microeconomic topics, with a relatively easy to approach style. Provides ample work for students to review.

Encourages application of course work via a group project.

# Grade distribution:

| 1  | А  | 2 | C+ |
|----|----|---|----|
| 2  | A- | 1 | С  |
| 0  | B+ | 0 | F  |
| 10 | В  | 1 | Ι  |
| 4  | В- |   |    |

# **Comments on grades:**

The grades are in the solid B range with a few students doing well and a few doing poorly. I wonder if they became less engaged or the micro-topics are more difficult than how the book

series presents macro topics. Overall, the grade distribution of the class suggests that the teaching approach were effective.

### Improvements for next year:

Work on Class engagement. Go slower through the material and try to work on engaging with the students to get them to try and apply the material to examples. Provide engagement opportunities and get them to see the material in their own life.

| Key 5 Course Outcomes                                                                                                    | Assessment<br>Method                                 | Criteria for<br>Success      | Summary of Data                                                                                                                                                |
|--------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Explain the<br>fundamentals of<br>economic thinking the<br>use of economic resources.                                    | Homework,<br>Group Project,<br>Quizzes, and<br>Final | A grade of C/74<br>or above. | Almost all students met this<br>benchmark. Results indicates<br>students' understanding of the<br>subject. Thus, course objective<br>was successfully achieved |
| Use a production<br>possibilities curve to<br>explain opportunity costs<br>and efficient use of<br>economic resources.   | Homework,<br>Quizzes, and<br>Final                   | A grade of C/74<br>or above. | Almost all students met this<br>benchmark. Results indicates<br>students' understanding of the<br>subject. Thus, course objective<br>was successfully achieved |
| Predict the effects of<br>changes in demand<br>and supply on<br>equilibrium<br>price and quantity.                       | Homework,<br>Quizzes, and<br>Final                   | A grade of C/74<br>or above. | Almost all students met this<br>benchmark. Results indicates<br>students' understanding of the<br>subject. Thus, course objective<br>was successfully achieved |
| Calculate and assess<br>elasticity coefficients and<br>apply the total revenue test<br>to price elasticity of<br>demand. | Homework,<br>Quizzes, and<br>Final                   | A grade of C/74<br>or above. | Almost all students met this<br>benchmark. Results indicates<br>students' understanding of the<br>subject. Thus, course objective<br>was successfully achieved |
| Assess market failures and recommend policies to correct market failures.                                                | Homework,<br>Quizzes, and<br>Final                   | A grade of C/74<br>or above. | Almost all students met this<br>benchmark. Results indicates<br>students' understanding of the<br>subject. Thus, course objective<br>was successfully achieved |
| Investigate how firms<br>determine price and<br>quantity based on the                                                    | Homework,<br>Group Project,                          | A grade of C/74<br>or above. | Almost all students met this<br>benchmark. Results indicates<br>students' understanding of the                                                                 |

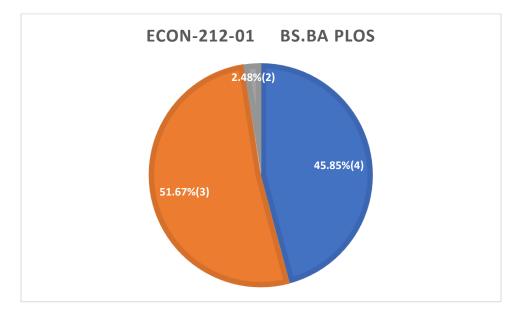
| four different market | Quizzes, and | subject. Thus, cours | se objective |
|-----------------------|--------------|----------------------|--------------|
| structures (pure      | Final        | was successfully ac  | hieved       |
| competition, pure     |              |                      |              |
| monopoly,             |              |                      |              |
| monopolistic          |              |                      |              |
| competition, and      |              |                      |              |
| oligopoly), comparing |              |                      |              |
| outcomes and          |              |                      |              |
| efficiency of the     |              |                      |              |
| industries.           |              |                      |              |
|                       |              |                      |              |

# ECON-212-01 BS.BA

| Learning<br>Activity     | Course                                               | Instructors              | Enrollment | Evaluations | % Met the<br>Benchmark                         |
|--------------------------|------------------------------------------------------|--------------------------|------------|-------------|------------------------------------------------|
| BSBA –<br>Microeconomics | 2023FA<br>Microeconomics<br>(2023FA-ECON-<br>212-01) | Steitz <i>,</i><br>Colin | 24         | 24          | 100% met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                                                           | Levels Of Achievement                                                                | Distribution                       |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|------------------------------------|
| 1  | Demonstrate working<br>knowledge of the basic<br>concepts and principles that<br>apply to the functional and<br>operational areas of business | 62.50 % Excellent<br>37.50% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate | Chart Area                         |
| 2  | Demonstrate the value of<br>personal and professional<br>effective communication                                                              | 33.33% Excellent<br>66.67% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate  | <b>0</b> %<br><b>33.33%</b><br>67% |

| No | Row                                                                                                         | Levels Of Achievement                                                               | Distribution           |
|----|-------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|------------------------|
| 3  | Demonstrate an appreciation<br>of ethical implications<br>involved in performing<br>managerial functions    | 41.7% Excellent<br>54.2% Good<br>4.1% Fair<br>0% Needs Improvement<br>0% Inadequate | 439%                   |
| 4  | Critically analyze, think<br>logically, and apply analytical<br>methods and skills for<br>business problems | 41.67% Excellent<br>50% Good<br>8.33% Fair<br>0% Needs Improvement<br>0% Inadequate | 8% 0%<br>41.67%<br>50% |
| 5  | Develop the capacity to work<br>harmoniously and effectively<br>with others                                 | 50% Excellent<br>50% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate       | 50% 50%                |



Wheeling University Course Assessment Evaluation

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| Course name:     |           | APPLIND HNUM     | Course N | umber: | Bu   | 5- 223- | 01      |
|------------------|-----------|------------------|----------|--------|------|---------|---------|
| Term:            | FAIL      |                  | _Year:   | 2023   |      |         |         |
| Instructor:      | Dav       | T I 6572         |          |        |      |         |         |
| Instructional St | udent Le: | arning Outcomes: | UNDO     | alro L | sf-8 | FUDEUAL | Concurs |

Program Student Learning Outcomes: 200 - 100 - 1 Gaa

Strengths of this course:

Grade distribution:

| 0         | A  |   | C+ |
|-----------|----|---|----|
| - ŭ       | A- | - | C  |
|           | B+ | 0 | F  |
| · · · · · | В  |   | I  |
|           | B- |   | D  |

Comments on grades:

Improvements for next year:

| Key 5 Course<br>Outcomes | Assessment<br>Method | Criteria for<br>Success | Summary of<br>Data | Use of Data |
|--------------------------|----------------------|-------------------------|--------------------|-------------|
| 1. VNGVACO               | TIM                  | Lectures                |                    |             |
| 2. CHAR brugs            | ASSLOW               | ASSUMPTS                |                    |             |
| 3. 6016                  | PROSTS S             | PRE SUCY S              |                    |             |

#### Wheeling University Course Assessment Evaluation

| Course name:     | PRUCS     | PLES OF FORD    | Course  | Number: | Buss - 213.01 |
|------------------|-----------|-----------------|---------|---------|---------------|
| Term:            | FAIL      |                 | _Year:_ | 2023    |               |
| Instructor:      | Day       | 7165R           |         |         |               |
| Instructional St | udent Lea | rning Outcomes: | VIIIC   | 6284128 | of FLANCO     |

Program Student Learning Outcomes: Loburos & Case

Strengths of this course:

Grade distribution:

| 10 | A  | 1 | C+ |
|----|----|---|----|
| 7  | A- | 1 | C  |
| 9  | B+ | 0 | F  |
| 2  | B  |   | I  |
| 1  | B- | 1 | D  |

Comments on grades:

Improvements for next year:

| Key 5 Course<br>Outcomes | Assessment<br>Method | Criteria for<br>Success | Summary of<br>Data | Use of Data |
|--------------------------|----------------------|-------------------------|--------------------|-------------|
| 1. YNGVOLD               | 7655                 | LECTAS                  |                    |             |
| 2. CHANG BANS            | ASSLOW               | ASSUMIJ                 |                    |             |
| 3. 6016                  | PRISTIS              | Parson s                |                    |             |

#### **Course Name: Principles of Accounting I**

#### **Course Number: ACCT-201-01**

Term: Fall

Year: 2023

# Instructor: Dr. Ed Younkins

Instructional Student and Program Learning Outcomes, including PEGs: Instructional Student Learning Outcome:

- 1. Have a broad view of accounting's role in satisfying society's need for (financial) information to include the needs of investors, creditors, regulatory agencies and taxing authorities. This will also include the history and ethics responsibilities of the accounting profession and the role of auditing in enhancing the credibility of publicly reported information. (BT1, 2)
- 2. Understand the principles underlying the design, integrity, and effectiveness of accounting information systems, including the basic components of internal control, the accountant's professional code of conduct, and the significance of debits and credits as they are used in an accounting system. (BT1,2)
- 3. Demonstrate a basic knowledge of the fundamental principles underlying the subject of accounting. (BT3)
- 4. Process routine transactions for a service company through the steps in the accounting cycle. (BT3)
- 5. Process routing transactions for a merchandising company through the steps in the accounting cycle. (BT3)

#### **Program Learning Outcomes**

- 1. Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics
- 2. Critically analyze, think logically, and apply analytical methods and skills for business problems
- 3. Explain the ethical implications and responsibilities of ensuring integrity of financial integrity
- 4. Demonstrate the value of personal and professional effective communication
- 5. Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations
- 6. Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals

| 5 Key Course Outcomes                                                                                                                                                                                                                                                 | Learning Activities/<br>Assignments | Benchmarks/<br>Performance Indicator | Results  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|--------------------------------------|----------|
| 1. Have a broad view of<br>accounting's role in<br>satisfying society's need<br>for (financial) information<br>to include the needs of<br>investors, creditors,<br>regulatory agencies and<br>taxing authorities. This<br>will also include the<br>history and ethics | Exams, In-class<br>discussions      | B(84%) and above                     | Attained |

| responsibilities of the                          |                 |                  |          |
|--------------------------------------------------|-----------------|------------------|----------|
| accounting profession                            |                 |                  |          |
| and the role of auditing in                      |                 |                  |          |
| enhancing the credibility                        |                 |                  |          |
| of publicly reported<br>information. (BT1, 2)    |                 |                  |          |
|                                                  |                 |                  |          |
| <b>2.</b> Understand the                         | Exams, In-class | B(84%) and above | Attained |
| principles underlying the design, integrity, and | discussions     |                  |          |
| effectiveness of                                 |                 |                  |          |
| accounting information                           |                 |                  |          |
| systems, including the                           |                 |                  |          |
| basic components of                              |                 |                  |          |
| internal control, the accountant's professional  |                 |                  |          |
| code of conduct, and the                         |                 |                  |          |
| significance of debits and                       |                 |                  |          |
| credits as they are used in                      |                 |                  |          |
| an accounting system.                            |                 |                  |          |
| (BT1,2)                                          |                 |                  |          |
| 3. Demonstrate a basic                           | Exams, In-class | B(84%) and above | Attained |
| knowledge of the fundamental principles          | discussions     |                  |          |
| underlying the subject of                        |                 |                  |          |
| accounting. (BT3)                                |                 |                  |          |
| 4. Process routine                               | Exams, In-class | B(84%) and above | Attained |
| transactions for a service                       | discussions     |                  |          |
| company through the                              |                 |                  |          |
| steps in the accounting                          |                 |                  |          |
| cycle. (BT3)                                     |                 |                  |          |
| 5. Process routing                               | Exams, In-class | B(84%) and above | Attained |
| transactions for a                               | discussions     |                  |          |
| merchandising company                            |                 |                  |          |
| through the steps in the accounting cycle. (BT3) |                 |                  |          |
| (BT2)                                            |                 |                  |          |
|                                                  |                 |                  |          |

# Data Analysis—Strengths of this course:

Experienced professor.

Students earn the basic knowledge of financial accounting standards.

The result of the "B.S. Acct - Principles of Accounting" shows that out of 29 students enrolled in this course, 93.1% were earned enough knowledge about the subject. The highest score was 5, and highest score earned was 5 and the lowest was 1.4.

**Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** Nothing.

Grade Distribution:

| 6 | А  | 3 | C+ |
|---|----|---|----|
| 7 | A- | 4 | С  |
| 3 | B+ |   | C- |
| 3 | В  |   | D+ |
| 2 | В- |   | D  |

| F |
|---|
| Ι |

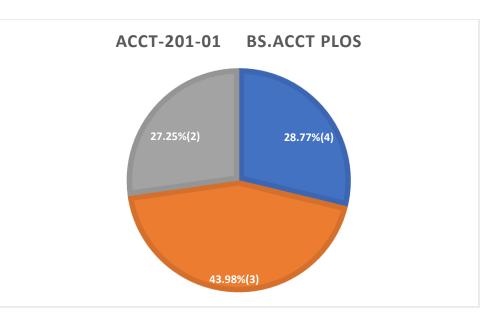
**Comment on Grades:** 

ACCT-201-01 BS. ACCT Rubric

| Learning<br>Activity                | Course                                                  | Instructors            | Enrollment | Evaluations | % Met the<br>Benchmark                         |
|-------------------------------------|---------------------------------------------------------|------------------------|------------|-------------|------------------------------------------------|
| BS. ACCT<br>Principles of<br>ACCT I | 2023FA Principles<br>of ACCT I (2023FA-<br>ACCT-201-01) | Younkins,<br>Edward. W | 22         | 22          | 100% met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                      | Levels Of Achievement                                                                   | Distribution |
|----|----------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|--------------|
| 1  | Explain the ethical implications<br>and responsibilities of ensuring<br>integrity of financial integrity | 27.27% Excellent<br>45.46% Good<br>27.27% Fair<br>0% Needs Improvement<br>0% Inadequate | 27% 27%      |
| 2  | Critically analyze, think logically,<br>and apply analytical methods<br>and skills for business problems | 32% Excellent<br>41% Good<br>27% Fair<br>0% Needs Improvement<br>0% Inadequate          | 0% 32%       |

| No | Row                                                                                                                                                             | Levels Of Achievement                                                                   | Distribution      |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|-------------------|
| 3  | Explain, integrate, and perform<br>basic fundamental concepts in<br>accounting, finance, marketing,<br>management, and economics                                | 27.27% Excellent<br>50% Good<br>22.73% Fair<br>0% Needs Improvement<br>0% Inadequate    | 23% 27%           |
| 4  | Demonstrate the value of<br>personal and professional<br>effective communication                                                                                | 27% Excellent<br>32% Good<br>41% Fair<br>0% Needs Improvement<br>0% Inadequate          | 0% 27% 41% 32%    |
| 5  | Apply knowledge of GAAP,<br>FASB, GASB, and managerial<br>accounting theories to<br>businesses, state and local<br>governments, and nonprofit<br>organizations. | 22.73% Excellent<br>59.09% Good<br>18.18% Fair<br>0% Needs Improvement<br>0% Inadequate | 18% 23%           |
| 6  | Apply knowledge and<br>understanding of federal tax<br>laws and procedures on<br>businesses and individuals                                                     | 36.36% Excellent<br>36.36% Good<br>27.28% Fair<br>0% Needs Improvement<br>0% Inadequate | 27%<br>37%<br>36% |

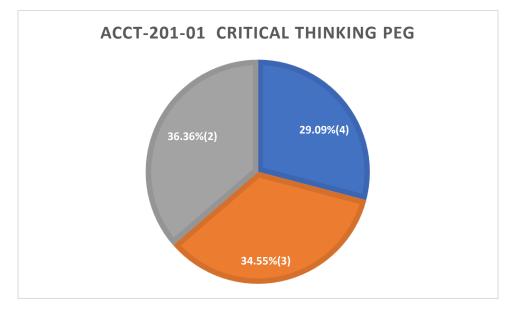


# ACCT-201-01 Critical Thinking PEG

| Learning<br>Activity                                 | Course                                                     | Instructors            | Enrollment | Evaluations | % Met the<br>Benchmark                                   |
|------------------------------------------------------|------------------------------------------------------------|------------------------|------------|-------------|----------------------------------------------------------|
| BS. Critical<br>Thinking-<br>Principles of<br>ACCT I | 2023FA Principles<br>of ACCT I<br>(2023FA-ACCT-<br>201-01) | Younkins,<br>Edward. W | 22         | 22          | 100% met the<br>benchmark of<br>milestone 2 or<br>above. |

| No | Row                   | Levels Of Achievement                                                                                   | Distribution |
|----|-----------------------|---------------------------------------------------------------------------------------------------------|--------------|
| 1  | Explanation of Issues | 31.83% Capstone-4<br>27.27% Milestones-3<br>40.90% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | A1% 32%      |
| 2  | Evidence              | 22.72% Capstone-4<br>36.36% Milestones-3<br>40.90% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 40.9         |

| No | Row                                     | Levels Of Achievement                                                                                   | Distribution            |
|----|-----------------------------------------|---------------------------------------------------------------------------------------------------------|-------------------------|
| 3  | Influence of Context and<br>Assumptions | 27.27% Capstone-4<br>40.90% Milestones-3<br>31.81% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 0% 27%                  |
| 4  | Student's Position                      | 27.27% Capstone-4<br>36.37% Milestones-3<br>36.36% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 0%<br>27%<br>36%<br>37% |
| 5  | Conclusions and Related<br>Outcomes     | 36.36% Capstone-4<br>31.81% Milestones-3<br>31.81% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 0%<br>32%<br>36%<br>36% |

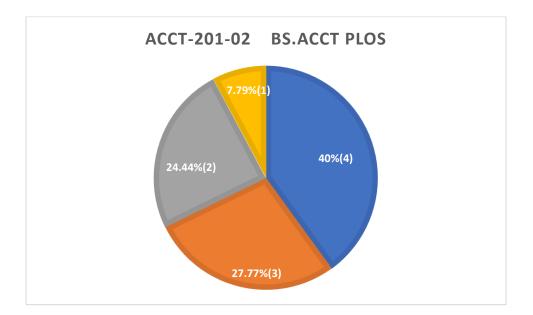


#### ACCT-201-02 BS. ACCT

| Learning<br>Activity                | Course                                                  | Instructors            | Enrollment | Evaluations | % Met the<br>Benchmark                           |
|-------------------------------------|---------------------------------------------------------|------------------------|------------|-------------|--------------------------------------------------|
| BS. ACCT<br>Principles of<br>ACCT I | 2023FA Principles<br>of ACCT I (2023FA-<br>ACCT-201-02) | Younkins,<br>Edward. W | 15         | 15          | 92.21% met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                                              | Levels Of Achievement                                                                   | Distribution                                 |
|----|----------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|----------------------------------------------|
| 1  | Explain the ethical implications<br>and responsibilities of ensuring<br>integrity of financial integrity                         | 40% Excellent<br>20% Good<br>33.33% Fair<br>6.66% Needs Improvement<br>0% Inadequate    | 7% 0%<br>33%<br>20%                          |
| 2  | Critically analyze, think logically,<br>and apply analytical methods<br>and skills for business problems                         | 40% Excellent<br>33.33% Good<br>20% Fair<br>6.66% Needs Improvement<br>0% Inadequate    | 13.33% <sup>0%</sup><br>20%<br>40%<br>33.33% |
| 3  | Explain, integrate, and perform<br>basic fundamental concepts in<br>accounting, finance, marketing,<br>management, and economics | 40% Excellent<br>26.66% Good<br>20% Fair<br>13.33% Needs Improvement<br>0% Inadequate   | 13% 0%<br>20%<br>27%                         |
| 4  | Demonstrate the value of<br>personal and professional<br>effective communication                                                 | 40% Excellent<br>26.66% Good<br>26.66% Fair<br>6.66% Needs Improvement<br>0% Inadequate | 26.66<br>26.66<br>26.66                      |

| No | Row                                                                                                                                                             | Levels Of Achievement                                                                   | Distribution                   |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|--------------------------------|
| 5  | Apply knowledge of GAAP,<br>FASB, GASB, and managerial<br>accounting theories to<br>businesses, state and local<br>governments, and nonprofit<br>organizations. | 40% Excellent<br>26.66% Good<br>26.66% Fair<br>6.66% Needs Improvement<br>0% Inadequate | 26.66 0%<br>26.66 40%<br>26.66 |
| 6  | Apply knowledge and<br>understanding of federal tax<br>laws and procedures on<br>businesses and individuals                                                     | 40% Excellent<br>33.33% Good<br>20% Fair<br>6.66% Needs Improvement<br>0% Inadequate    | 6.66 0%<br>20<br>33.33         |

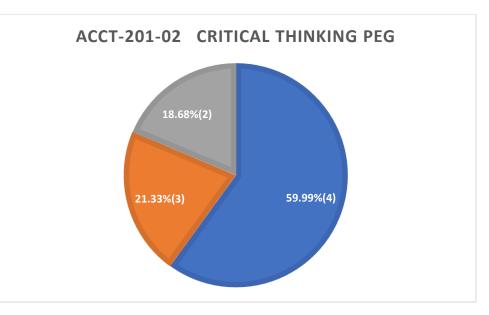


# ACCT-201-02 Critical Thinking PEG

| Learning<br>Activity              | Course                                                  | Instructors            | Enrollment | Evaluations | % Met the<br>Benchmark                                   |
|-----------------------------------|---------------------------------------------------------|------------------------|------------|-------------|----------------------------------------------------------|
| Critical<br>Thinking<br>ACCT I-02 | 2023FA Principles<br>of ACCT I (2023FA-<br>ACCT-201-02) | Younkins,<br>Edward. W | 15         | 15          | 100% met the<br>benchmark of<br>Milestone-2 or<br>above. |

| No | Row                                     | Levels Of Achievement                                                                                   | Distribution |
|----|-----------------------------------------|---------------------------------------------------------------------------------------------------------|--------------|
| 1  | Explanation of Issues                   | 53.33% Capstone-4<br>13.33% Milestones-3<br>33.34% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 34%          |
| 2  | Evidence                                | 60% Capstone-4<br>33.34% Milestones-3<br>6.66% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0     | 33%          |
| 3  | Influence of Context and<br>Assumptions | 66.66% Capstone-4<br>26.68% Milestones-3<br>6.66% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0  | 7% 0%        |
| 4  | Student's Position                      | 60% Capstone-4<br>20% Milestones-3<br>20% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0          | 20% 60%      |

| No | Row                                 | Levels Of Achievement                                                                                | Distribution |
|----|-------------------------------------|------------------------------------------------------------------------------------------------------|--------------|
| 5  | Conclusions and Related<br>Outcomes | 60% Capstone-4<br>13.33% Milestones-3<br>26.67% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 2.7% 60%     |



### Grade Distribution: ACCT-201-02

| 11 | А  | 0 | C+ |
|----|----|---|----|
| 1  | A- | 1 | С  |
| 2  | B+ | 0 | C- |
| 0  | В  | 0 | D+ |
| 0  | В- | 0 | D  |

| 0 | F |
|---|---|
| 0 | Ι |

**Comment on Grades:** 

#### Course Name: Prin. of Accounting II

# Course Number: ACCT- 202-01

Term: Fall

# Instructor: Dr. Ed Younkins

Instructional Student and Program Learning Outcomes, including PEGs: Instructional Student Learning Outcome:

Year: 2023

1. Define management accounting; (BT1)

- 2. Have an understanding of business ethics, especially ethics related to accounting; (BT2)
- 3. Define cost drivers and calculate cost costs using a variety of cost drivers; (BT1,2,3)
- 4. Use cost-volume-profit analysis in decision taking; (BT3,4,5)
- 5. Establish and use Activity-Based Costing; (BT3,4,5)

#### **Program Learning Outcomes**

- -Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics
- -Critically analyze, think logically, and apply analytical methods and skills for business problems
- -Explain the ethical implications and responsibilities of ensuring integrity of financial integrity
- -Demonstrate the value of personal and professional effective communication
- -Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations
- Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals

| 5 Key Course Outcomes                                                                                | Learning Activities/<br>Assignments | Benchmarks/<br>Performance Indicator | Results  |
|------------------------------------------------------------------------------------------------------|-------------------------------------|--------------------------------------|----------|
| <b>1.</b> Define management accounting. (BT1)                                                        | Exams, In-class<br>discussions      | B(84%) and above                     | Attained |
| 2. Have an understanding<br>of business ethics,<br>especially ethics related<br>to accounting; (BT2) | Exams, In-class<br>discussions      | B(84%) and above                     | Attained |
| <b>3.</b> Define cost drivers and calculate cost costs using a variety of cost drivers; (BT1,2,3)    | Exams, In-class<br>discussions      | B(84%) and above                     | Attained |
| <b>4</b> . Use cost-volume-profit<br>analysis in decision<br>taking; (BT3,4,5)                       | Exams, In-class<br>discussions      | B(84%) and above                     | Attained |
| <b>5</b> . Establish and use<br>Activity-Based Costing;<br>(BT3,4,5)                                 | Exams, In-class<br>discussions      | B(84%) and above                     | attained |

| (BT2) |  |  |
|-------|--|--|
| (812) |  |  |
|       |  |  |

### Data:

For this course, there were no additional rubrics on blackboard. I assessed the course based on overall students' performance and SLO.

# Data Analysis—Strengths of this course:

Experienced professor.

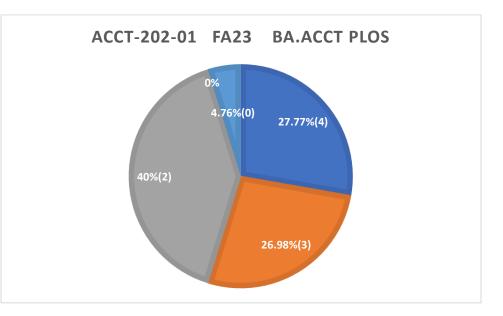
Students earn the basic knowledge of financial accounting standards.

**Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** Nothing.

| Learning<br>Activity                 | Course                                                      | Instructors            | Enrollment | Evaluations | % Met the<br>Benchmark                           |
|--------------------------------------|-------------------------------------------------------------|------------------------|------------|-------------|--------------------------------------------------|
| BS. ACCT<br>Principles of<br>ACCT II | 2023FA Principles<br>of ACCT II<br>(2023FA-ACCT-<br>202-01) | Younkins,<br>Edward. W | 21         | 21          | 95.24% met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                                              | Levels Of Achievement                                                                                          | Distribution                          |
|----|----------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|---------------------------------------|
| 1  | Explain the ethical implications<br>and responsibilities of ensuring<br>integrity of financial integrity                         | 6 (28.59%) Excellent<br>5 (23.80%) Good<br>9 (42.85%) Fair<br>0 (0%) Needs Improvement<br>1 (4.76%) Inadequate | 0%5%<br>28%<br>43%<br>24%             |
| 2  | Critically analyze, think logically,<br>and apply analytical methods and<br>skills for business problems                         | 6 (28.59%) Excellent<br>5 (23.80%) Good<br>9 (42.85%) Fair<br>0 (0%) Needs Improvement<br>1 (4.76%) Inadequate | 0% <sup>5%</sup><br>28%<br>28%<br>24% |
| 3  | Explain, integrate, and perform<br>basic fundamental concepts in<br>accounting, finance, marketing,<br>management, and economics | 3 (14.03%) Excellent<br>8 (38.09%) Good<br>9 (42.85%) Fair<br>0 (%) Needs Improvement<br>1 (4.76%) Inadequate  | 0% <sup>5%</sup> 14%<br>43%<br>38%    |

| No | Row                                                                                                                                                          | Levels Of Achievement                                                                                          | Distribution                     |
|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|----------------------------------|
| 4  | Demonstrate the value of<br>personal and professional<br>effective communication                                                                             | 6 (28.59%) Excellent<br>6 (28.59%) Good<br>8 (38.06%) Fair<br>0 (0%) Needs Improvement<br>1 (4.75%) Inadequate | 28%                              |
| 5  | Apply knowledge of GAAP, FASB,<br>GASB, and managerial accounting<br>theories to businesses, state and<br>local governments, and nonprofit<br>organizations. | 7 (33.33%) Excellent<br>5 (23.82%) Good<br>8 (38.09%) Fair<br>0 (0%) Needs Improvement<br>1 (4.76%) Inadequate | 0), <sup>5</sup> %<br>33%<br>24% |
| 6  | Apply knowledge and<br>understanding of federal tax laws<br>and procedures on businesses<br>and individuals                                                  | 7 (33.33%) Excellent<br>5 (23.82%) Good<br>8 (38.09%) Fair<br>0 (0%) Needs Improvement<br>1 (4.76%) Inadequate | 33%                              |



# **Grade Distribution :**

| 8 | А  |  | C+ |
|---|----|--|----|
| 2 | A- |  | C2 |

| 3 | B+ |  | C- |
|---|----|--|----|
|   | В  |  | D+ |
|   | В- |  | D  |

| F |
|---|
| Ι |

# Comments on Grades:

As expected.

#### **Course name: Principles of Marketing**

#### **Course Number: BUSN-212-01**

Term: Fall

#### Year: 2023

Instructor: Lori Parry

#### **Instructional Student Learning Outcomes:**

1. Explain what marketing is and how it's used

2. Identify the primary marketing activities of an organization

- 3. Determine market segments and target customers
- 4. Determine market segments and target customers

5. Apply principles of ethics and social responsibility in marketing

#### **Program Student Learning Outcomes:**

1. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business

2. Demonstrate the value of personal and professional effective communication

3. Demonstrate an appreciation of ethical implications involved in performing managerial functions

4. Critically analyze, think logically, and apply analytical methods and skills for business problems

5. Develop the capacity to work harmoniously and effectively with others

#### Strengths of this course: Grade distribution:

| 10 | А  | 1  | C+ |
|----|----|----|----|
| 3  | A- | 1  | С  |
| 2  | B+ | 1  | F  |
| 2  | В  | 12 | Ι  |
| 0  | В- |    |    |

#### **Comments on grades:**

Several international students had outstanding assignements due beyond their control at the end of the semester, so they were given an incomplete.

#### Improvements for next year:

Students often stated that the PowerPoints provided did not present enough conceptual information. However, they were not required to purchase the textbook. It is recommended that a textbook be required to enhance student learning.

| Key 5 Course<br>Outcomes                          | Assessment Method | Criteria for<br>Success                                               | Summary of Data | Use of<br>Data |
|---------------------------------------------------|-------------------|-----------------------------------------------------------------------|-----------------|----------------|
| Explain what<br>marketing is and<br>how it's used | Group Project     | C and above.<br>All students<br>met the<br>benchmark.<br>Result shows |                 |                |

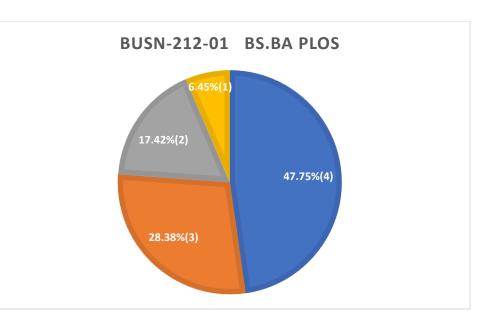
| market           |               | All students               |  |
|------------------|---------------|----------------------------|--|
| Determine        | Group Project | C and above.               |  |
|                  |               | successfully.              |  |
|                  |               | accomplished               |  |
|                  |               | were                       |  |
|                  |               | objectives                 |  |
|                  |               | The course                 |  |
|                  |               | of the subject.            |  |
|                  |               | understanding              |  |
|                  |               | earned an<br>acceptable    |  |
|                  |               | that students              |  |
|                  |               | Result shows               |  |
| target customers |               | benchmark.                 |  |
| segments and     |               | met the                    |  |
| market           |               | All students               |  |
| Determine        | Group Project | C and above.               |  |
|                  |               | successfully.              |  |
|                  |               | accomplished               |  |
|                  |               | were                       |  |
|                  |               | objectives                 |  |
|                  |               | The course                 |  |
|                  |               | of the subject.            |  |
|                  |               | understanding              |  |
|                  |               | acceptable                 |  |
|                  |               | that students<br>earned an |  |
| organization     |               | Result shows               |  |
| activities of an |               | benchmark.                 |  |
| marketing        |               | met the                    |  |
| primary          |               | All students               |  |
| Identify the     | Group Project | C and above.               |  |
|                  |               | successfully.              |  |
|                  |               | accomplished               |  |
|                  |               | were                       |  |
|                  |               | objectives                 |  |
|                  |               | The course                 |  |
|                  |               | of the subject.            |  |
|                  |               | understanding              |  |
|                  |               | acceptable                 |  |
|                  |               | earned an                  |  |
|                  |               | that students              |  |

| segments and      |               | met the         |  |
|-------------------|---------------|-----------------|--|
| target customers  |               | benchmark.      |  |
|                   |               | Result shows    |  |
|                   |               | that students   |  |
|                   |               | earned an       |  |
|                   |               | acceptable      |  |
|                   |               | understanding   |  |
|                   |               | of the subject. |  |
|                   |               | The course      |  |
|                   |               | objectives      |  |
|                   |               | were            |  |
|                   |               | accomplished    |  |
|                   |               | successfully.   |  |
| Apply principles  | Group Project | C and above.    |  |
| of ethics and     |               | All students    |  |
| social            |               | met the         |  |
| responsibility in |               | benchmark.      |  |
| marketing         |               | Result shows    |  |
|                   |               | that students   |  |
|                   |               | earned an       |  |
|                   |               | acceptable      |  |
|                   |               | understanding   |  |
|                   |               | of the subject. |  |
|                   |               | The course      |  |
|                   |               | objectives      |  |
|                   |               | were            |  |
|                   |               | accomplished    |  |
|                   |               | successfully.   |  |
|                   |               |                 |  |

BUSN-212-01 BSBA Rubric

| Learning<br>Activity         | Course                                                | Instructors    | Enrollment | Evaluations | % Met the<br>Benchmark                           |
|------------------------------|-------------------------------------------------------|----------------|------------|-------------|--------------------------------------------------|
| BSBA – Prin.<br>of Marketing | 2023FA Prin. of<br>Marketing (2023FA-<br>BUSN-212-01) | Parry,<br>Lori | 31         | 31          | 93.55% met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                                                           | Levels Of Achievement                                                                       | Distribution                    |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|---------------------------------|
| 1  | Demonstrate working<br>knowledge of the basic<br>concepts and principles that<br>apply to the functional and<br>operational areas of business | 48.39% Excellent<br>22.58% Good<br>22.58% Fair<br>6.45% Needs Improvement<br>0% Inadequate  | 23% 45%                         |
| 2  | Demonstrate the value of<br>personal and professional<br>effective communication                                                              | 51.63% Excellent<br>25.80% Good<br>16.12% Fair<br>6.45% Needs Improvement<br>0% Inadequate  | 7% 0%<br>17%<br>51.16%          |
| 3  | Demonstrate an appreciation of<br>ethical implications involved in<br>performing managerial<br>functions                                      | 48.38 % Excellent<br>25.82% Good<br>19.35% Fair<br>6.45% Needs Improvement<br>0% Inadequate | 7% 0%<br>15%<br>48.38%<br>25.8% |
| 4  | Critically analyze, think logically,<br>and apply analytical methods<br>and skills for business problems                                      | 45.18% Excellent<br>32.25% Good<br>16.12% Fair<br>6.45% Needs Improvement<br>0% Inadequate  | 7% 0%<br>16%<br>45.16%          |
| 5  | Develop the capacity to work<br>harmoniously and effectively<br>with others                                                                   | 45.17% Excellent<br>35.48% Good<br>12.90% Fair<br>6.45% Needs Improvement<br>0% Inadequate  | 13%<br>45.16%<br>32.25%         |

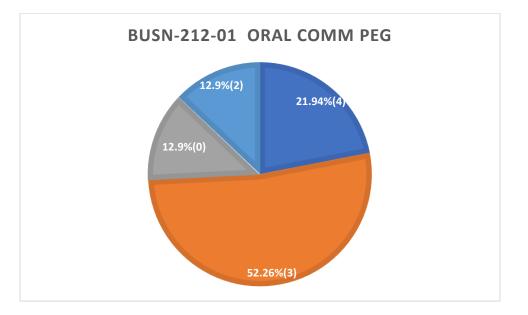


## BUSN-212-01 Oral Communication PEG

| Learning Activity                                  | Course                                                   | Instructors    | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|----------------------------------------------------|----------------------------------------------------------|----------------|------------|-------------|-----------------------------------------------------------|
| Oral<br>Communication<br>PEG-Prin. of<br>Marketing | 2023FA Prin. of<br>Marketing<br>(2023FA-BUSN-<br>212-01) | Parry,<br>Lori | 31         | 31          | 87.1% met the<br>benchmark of<br>milestone 2 or<br>above. |

| No | Row          | Levels Of Achievement                                                                                       | Distribution          |
|----|--------------|-------------------------------------------------------------------------------------------------------------|-----------------------|
| 1  | Organization | 19.35% Capstone-4<br>54.85% Milestones-3<br>12.90% Milestones-2<br>0% Benchmark-2<br>12.90% Does Not Meet-0 | 13% 19%<br>13%<br>55% |
| 2  | Language     | 22.58% Capstone-4<br>51.62% Milestones-3<br>12.90% Milestones-2<br>0% Benchmark-2<br>12.90% Does Not Meet-0 | 13% 22%<br>13%<br>52% |

| No | Row                 | Levels Of Achievement                                                                                       | Distribution          |
|----|---------------------|-------------------------------------------------------------------------------------------------------------|-----------------------|
| 3  | Delivery            | 22.58% Capstone-4<br>51.62% Milestones-3<br>12.90% Milestones-2<br>0% Benchmark-2<br>12.90% Does Not Meet-0 | 13% 22%<br>13%<br>52% |
| 4  | Supporting Material | 22.58% Capstone-4<br>51.62% Milestones-3<br>12.90% Milestones-2<br>0% Benchmark-2<br>12.90% Does Not Meet-0 | 13% 22%<br>13%<br>52% |
| 5  | Central Message     | 22.58% Capstone-4<br>51.62% Milestones-3<br>12.90% Milestones-2<br>0% Benchmark-2<br>12.90% Does Not Meet-0 | 13% 22%<br>13%<br>52% |



### **Course name: Professional Selling**

Term: Fall

Year: 2023

#### **Instructional Student Learning Outcomes:**

- 1. Display a broad understanding of the pivotal role that personal selling occupies in a competitive corporate landscape.
- 2. Demonstrate a fundamental understanding of why and how business organizations make buying decisions.
- 3. Exhibit the standard sales procedures aimed at generating value and attaining customer satisfaction.
- 4. Demonstrate a basic understanding of the importance of a mutually beneficial relationship with a customer.
- 5. Exhibit competence in spoken communication abilities vital for advancing one's professional success.
- 6. Show proficiency in verbal communication skills crucial for achieving success in one's career.
- 7. Express a basic understanding of the ethical, legal, and societal obligations that sales professionals must uphold.

#### **Program Student Learning Outcomes:**

1. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business

2. Demonstrate the value of personal and professional effective communication

3. Demonstrate an appreciation of ethical implications involved in performing managerial functions

4. Critically analyze, think logically, and apply analytical methods and skills for business problems

5. Develop the capacity to work harmoniously and effectively with others.

### Strengths of this course:

Grade distribution:

| 13 | А  | 2 | C+ |
|----|----|---|----|
| 2  | A- | 1 | С  |
| 5  | B+ | 0 | F  |
| 6  | В  | 0 | Ι  |
| 0  | В- |   |    |

### Comments on grades: No Comment

### Improvements for next year:

Students often stated that the PowerPoints provided did not present enough conceptual information. However, they were not required to purchase the textbook. It is recommended that a textbook be required to enhance student learning. An OER textbook was not readily available. **Course Outcomes Assessed:** 

#### Course Number: BUSN-231-01 Instructor: Lori Parry

| Key 5 Course<br>Outcomes                                                                                                                    | Assessment<br>Method | Criteria for Success                                                                                                                                                                               | Summary<br>of Data | Use of<br>Data |
|---------------------------------------------------------------------------------------------------------------------------------------------|----------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|----------------|
| Display a broad<br>understanding of<br>the pivotal role<br>that personal<br>selling occupies<br>in a competitive<br>corporate<br>landscape. | Group Project        | C and above. All students met<br>the benchmark. Result shows<br>that students earned an<br>acceptable understanding of<br>the subject. The course<br>objectives were accomplished<br>successfully. |                    |                |
| Demonstrate a<br>fundamental<br>understanding of<br>why and how<br>business<br>organizations<br>make buying<br>decisions.                   | Group Project        | C and above. All students met<br>the benchmark. Result shows<br>that students earned an<br>acceptable understanding of<br>the subject. The course<br>objectives were accomplished<br>successfully. |                    |                |
| Exhibit the<br>standard sales<br>procedures<br>aimed at<br>generating value<br>and attaining<br>customer<br>satisfaction.                   | Group Project        | C and above. All students met<br>the benchmark. Result shows<br>that students earned an<br>acceptable understanding of<br>the subject. The course<br>objectives were accomplished<br>successfully. |                    |                |
| Demonstrate a<br>basic<br>understanding of<br>the importance<br>of a mutually<br>beneficial<br>relationship with<br>a customer.             | Group Project        | C and above. All students met<br>the benchmark. Result shows<br>that students earned an<br>acceptable understanding of<br>the subject. The course<br>objectives were accomplished<br>successfully. |                    |                |
| Exhibit<br>competence in<br>spoken<br>communication<br>abilities vital for<br>advancing one's                                               | Group Project        | C and above. All students met<br>the benchmark. Result shows<br>that students earned an<br>acceptable understanding of<br>the subject. The course                                                  |                    |                |

| professional        |               | objectives were accomplished  |  |
|---------------------|---------------|-------------------------------|--|
| success.            |               | successfully.                 |  |
|                     |               |                               |  |
| Show proficiency    | Group Project | C and above. All students met |  |
| in verbal           |               | the benchmark. Result shows   |  |
| communication       |               | that students earned an       |  |
| skills crucial for  |               | acceptable understanding of   |  |
| achieving           |               | the subject. The course       |  |
| success in one's    |               | objectives were accomplished  |  |
| career.             |               | successfully.                 |  |
| Express a basic     | Group Project | C and above. All students met |  |
| understanding of    |               | the benchmark. Result shows   |  |
| the ethical, legal, |               | that students earned an       |  |
| and societal        |               | acceptable understanding of   |  |
| obligations that    |               | the subject. The course       |  |
| sales               |               | objectives were accomplished  |  |
| professionals       |               | successfully.                 |  |
| must uphold.        |               |                               |  |
|                     |               |                               |  |

#### **Course name: Social Media Marketing**

Term: Fall

Year: 2023

### **Instructional Student Learning Outcomes:**

- 1. Explain a broad overview of social media and the social web
- 2. Understand the role of social media in integrated marketing communication
- 3. Create a comprehensive social media marketing plan
- 4. Evaluate social media strategies
- 5.Research and engage current social media communication channels
- 6. Understand social media guidelines
- 7. Explain the differences between social media listening and monitoring
- 8. Examine how consumers interact via social media
- 9. Evaluate the impact of influencers and advocates have on social media

## **Program Student Learning Outcomes:**

1. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business

2. Demonstrate the value of personal and professional effective communication

3. Demonstrate an appreciation of ethical implications involved in performing managerial functions

4. Critically analyze, think logically, and apply analytical methods and skills for business problems

5. Develop the capacity to work harmoniously and effectively with others

#### Strengths of this course: Grade distribution:

| 24 | А  | 1 | C+ |
|----|----|---|----|
| 2  | A- | 1 | С  |
| 3  | B+ | 0 | F  |
| 5  | В  | 0 | Ι  |
| 1  | B- |   |    |

# Comments on grades: No Comment

### Improvements for next year:

Students often stated that the PowerPoints provided did not present enough conceptual information. However, they were not required to purchase the textbook. It is recommended that a textbook be required to enhance student learning. An OER textbook was not readily available that was current and up-to-date.

### **Course Outcomes Assessed:**

| Key 5 Course<br>Outcomes | Assessment<br>Method | Criteria for Success              | Summary<br>of Data | Use of<br>Data |
|--------------------------|----------------------|-----------------------------------|--------------------|----------------|
| Explain a broad          | Group Project        | C and above. All students met the |                    |                |
| overview of              |                      | benchmark. Result shows that      |                    |                |

## Course Number: BUSN-250-01

Instructor: Lori Parry

|                                                                                          | 1             | I                                                                                                                                                                                               | <u> </u> |  |
|------------------------------------------------------------------------------------------|---------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|--|
| social media and the social web                                                          |               | students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully.                                                                      |          |  |
| Understand the<br>role of social<br>media in<br>integrated<br>marketing<br>communication | Group Project | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |          |  |
| Create a<br>comprehensive<br>social media<br>marketing plan                              | Group Project | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |          |  |
| Evaluate social media strategies                                                         | Group Project | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |          |  |
| Research and<br>engage current<br>social media<br>communication<br>channels              | Group Project | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |          |  |
| Understand<br>social media<br>guidelines                                                 | Group Project | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |          |  |
| Explain the<br>differences<br>between social<br>media listening<br>and monitoring        | Group Project | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |          |  |

| Examine how<br>consumers<br>interact via social<br>media | Group Project | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |  |
|----------------------------------------------------------|---------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|

#### **Course name: Marketing Strategies**

#### Course Number: BUSN-420-01

Term: Fall

Year: 2023

#### **Instructional Student Learning Outcomes:**

1. Evaluate marketing management strategy and planning

2. Assess information to support marketing decisions

3. Develop a strategic value offering

4. Estimate price and generate the value offering

5. Create and execute the marketing mix

#### **Program Student Learning Outcomes:**

1. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business

2. Demonstrate the value of personal and professional effective communication

3. Demonstrate an appreciation of ethical implications involved in performing managerial functions

4. Critically analyze, think logically, and apply analytical methods and skills for business problems

5. Develop the capacity to work harmoniously and effectively with others

# Strengths of this course:

### Grade distribution:

| 25 | А  | 1 | C+ |
|----|----|---|----|
| 3  | A- | 1 | С  |
| 1  | B+ | 0 | F  |
| 0  | В  | 0 | Ι  |
| 3  | B- |   |    |

Comments on grades: No Comment

### Improvements for next year:

Incorporate a capstone project and/or final exam.

Students often stated that the PowerPoints provided did not present enough conceptual information. However, they were not required to purchase the textbook. It is recommended that a textbook be required to enhance student learning. An OER textbook was not readily available.

Instructor: Lori Parry

| Key 5 Course                                                    | Assessment | Criteria for Success                                                                                                                                                                                  | Summary of | Use of |
|-----------------------------------------------------------------|------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|--------|
| Outcomes                                                        | Method     |                                                                                                                                                                                                       | Data       | Data   |
| Evaluate<br>marketing<br>management<br>strategy and<br>planning | Exam       | C and above. All students<br>met the benchmark. Result<br>shows that students earned<br>an acceptable<br>understanding of the<br>subject. The course<br>objectives were<br>accomplished successfully. |            |        |
| Assess<br>information to<br>support<br>marketing<br>decisions   | Exam       | C and above. All students<br>met the benchmark. Result<br>shows that students earned<br>an acceptable<br>understanding of the<br>subject. The course<br>objectives were<br>accomplished successfully. |            |        |
| Develop a<br>strategic value<br>offering                        | Exam       | C and above. All students<br>met the benchmark. Result<br>shows that students earned<br>an acceptable<br>understanding of the<br>subject. The course<br>objectives were<br>accomplished successfully. |            |        |
| Estimate price<br>and generate the<br>value offering            | Exam       | C and above. All students<br>met the benchmark. Result<br>shows that students earned<br>an acceptable<br>understanding of the<br>subject. The course<br>objectives were<br>accomplished successfully. |            |        |
| Create and<br>execute the<br>marketing mix                      | Exam       | C and above. All students<br>met the benchmark. Result<br>shows that students earned<br>an acceptable<br>understanding of the<br>subject. The course                                                  |            |        |

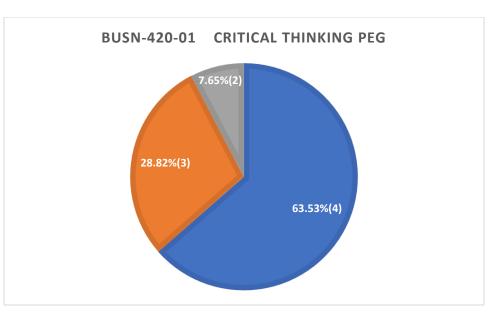
|  | objectives were accomplished successfully. |  |
|--|--------------------------------------------|--|
|  |                                            |  |

# BUSN-420-01 Critical Thinking PEG

| Learning<br>Activity                           | Course                                                | Instructors    | Enrollment | Evaluations | % Met the<br>Benchmark                                   |
|------------------------------------------------|-------------------------------------------------------|----------------|------------|-------------|----------------------------------------------------------|
| Critical<br>Thinking-<br>Marketing<br>Strategy | 2023FA Marketing<br>Strategy (2023FA-<br>BUSN-420-01) | Parry,<br>Lori | 34         | 34          | 100% met the<br>benchmark of<br>milestone 2 or<br>above. |

| No | Row                                     | Levels Of Achievement                                                                                   | Distribution       |
|----|-----------------------------------------|---------------------------------------------------------------------------------------------------------|--------------------|
| 1  | Explanation of Issues                   | 61.67% Capstone-4<br>35.29% Milestones-3<br>2.95% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0  | 330%<br>35%<br>62% |
| 2  | Evidence                                | 55.88% Capstone-4<br>38.23% Milestones-3<br>5.89% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0  | 6%0%               |
| 3  | Influence of Context and<br>Assumptions | 58.82% Capstone-4<br>29.41% Milestones-3<br>11.77% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 29% 59%            |

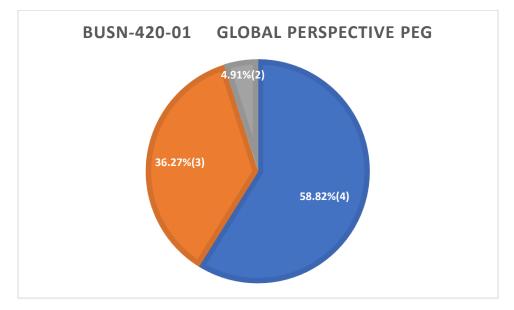
| No | Row                                 | Levels Of Achievement                                                                                  | Distribution        |
|----|-------------------------------------|--------------------------------------------------------------------------------------------------------|---------------------|
| 4  | Student's Position                  | 73.52% Capstone-4<br>17.64% Milestones-3<br>8.84% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 9% D%<br>18%<br>73% |
| 5  | Conclusions and Related<br>Outcomes | 67.64% Capstone-4<br>23.52% Milestones-3<br>8.84% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 23%                 |



| Learning<br>Activity        | Course                                                | Instructors    | Enrollment | Evaluations | % Met the<br>Benchmark                                   |
|-----------------------------|-------------------------------------------------------|----------------|------------|-------------|----------------------------------------------------------|
| PEG – Global<br>Perspective | 2023FA Marketing<br>Strategy (2023FA-<br>BUSN-420-01) | Parry,<br>Lori | 34         | 34          | 100% met the<br>benchmark of<br>milestone 2 or<br>above. |

| No | Row                                                         | Levels Of Achievement                                                                                        | Distribution            |
|----|-------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|-------------------------|
| 1  | Applying<br>Knowledge to<br>Contemporary<br>Global Contexts | 58.82% Capstone - 4<br>35.29% Milestone - 3<br>5.89% Milestone - 2<br>0% Benchmark - 1<br>0% Substandard - 0 | <b>5%</b><br><b>59%</b> |
| 2  | Understanding<br>Global Systems                             | 55.88% Capstone - 4<br>38.23% Milestone - 3<br>5.89% Milestone - 2<br>0% Benchmark - 1<br>0% Substandard - 0 | 38% 56%                 |
| 3  | Personal and Social<br>Responsibility                       | 55.88% Capstone - 4<br>38.23% Milestone - 3<br>5.89% Milestone - 2<br>0% Benchmark - 1<br>0% Substandard - 0 | 38% 56%                 |
| 4  | Cultural Diversity                                          | 55.88% Capstone - 4<br>38.23% Milestone - 3<br>5.89% Milestone - 2<br>0% Benchmark - 1<br>0% Substandard - 0 | 38% 56%                 |
| 5  | Perspective Taking                                          | 55.88% Capstone - 4<br>41.17% Milestone - 3<br>2.95% Milestone - 2<br>0% Benchmark - 1<br>0% Substandard - 0 | 41%                     |

| No | Row                       | Levels Of Achievement                                                                                        | Distribution |
|----|---------------------------|--------------------------------------------------------------------------------------------------------------|--------------|
| 6  | Global Self-<br>Awareness | 70.58% Capstone - 4<br>26.47% Milestone - 3<br>2.95% Milestone - 2<br>0% Benchmark - 1<br>0% Substandard - 0 | 26%          |



#### **Course name: Organizational Leadership**

Term: Fall

#### Course Number: BUSN-325-01

Instructor: Matthew DeSantis

#### **Instructional Student Learning Outcomes:**

After examining the evolution of leadership theory, this course focuses on a contemporary leadership model. The student's leadership style will be determined, and personal development opportunities will be provided.

Year: 2023

#### **Program Student Learning Outcomes:**

The text presents the theory, concepts, and applications with emphasis on the impact individuals and groups can have on organizational performance and culture. An array of recurring features engages students in entrepreneurial thinking, managing change, using tools/technology, and responsible management.

#### Strengths of this course:

Grade distribution:

| 12 | А  |   | C+ |
|----|----|---|----|
|    | A- | 1 | С  |
|    | B+ |   | F  |
| 2  | В  |   | Ι  |
|    | В- |   |    |

#### Comments on grades: Improvements for next year: Course Outcomes Assessed:

| Key 5<br>Course<br>Outcomes | Assessment<br>Method | Criteria for Success                                                                                                                        | Summary of<br>Data                                                                                                                                                                    | Use of Data                                                                                  |
|-----------------------------|----------------------|---------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|
| ALL                         | Quiz                 | Students were assigned a quiz<br>each week which covered<br>general topics from the<br>chapter/s covered each week.                         | ΤΕΧΤΒΟΟΚ                                                                                                                                                                              |                                                                                              |
| ALL                         | Papers               | Given a topic and instructions<br>students were asked to<br>develop fact-based findings<br>and deliver three papers<br>during the semester. | Data was given<br>to the students<br>in the form of a<br>case study where<br>the study read<br>the study and<br>then applied<br>course-based<br>topics to explain<br>and defend their | Scoring rubric<br>and grammatical<br>checks were<br>used to<br>determine<br>overall scoring. |

|     |                  |                                                                                                                                                        | interpretation from the case.                                                                                                                                                                                                            |                                                                                                                                                                                         |
|-----|------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| ALL | Group<br>Project | Students were paired and<br>given a case study from the<br>textbook. They were given<br>parameters and expectations<br>to cover in their presentation. | The data<br>provided to the<br>students was to<br>be dissected,<br>evaluated, and<br>complied to form<br>a well thought<br>out and<br>provoking<br>presentation that<br>successfully<br>outlined the<br>parameters of<br>the assignment. | Scoring rubric<br>was used to<br>score and grade<br>each group.<br>Once<br>presentations<br>were given the<br>presenters had<br>to answer any<br>questions by<br>professor or<br>peers. |

## Course Name: Individual Tax Accounting

### **Course Number: ACCT-331-01**

Year: 2023

Instructor: Brendan Welsh

## Instructional Student and Program Learning Outcomes, including PEGs:

## Program Learning Outcomes (ACCT PLOs):

Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics

Critically analyze, think logically, and apply analytical methods and skills for business problems Explain the ethical implications and responsibilities of ensuring integrity of financial integrity Demonstrate the value of personal and professional effective communication

Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations

Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals

### **Student Learning Objectives**

Term: Fall

Upon completion of this course, students should:

- 1. Have an understanding of the United States tax system relating to individual taxation.
- 2. Be able to identify, apply and calculate certain concepts and provisions of the United State tax code.
- 3. Be able to prepare an individual tax return.

| Course | Outcomes | Assess | ed: |
|--------|----------|--------|-----|
|        |          |        |     |

| 5 Key Course Outcomes | Learning Activities/  | Benchmarks/                 | Results      |
|-----------------------|-----------------------|-----------------------------|--------------|
|                       | Assignments           | Performance Indicator       |              |
| 1                     | Lecture               | Homework Problems,<br>Tests | Satisfactory |
| 2                     | Lecture               | Homework Problems,<br>Tests | Satisfactory |
| 3                     | End of Year Exercises | Completed Tax Returns       | Satisfactory |

Data: Taxation of Individuals- 2024 Edition (textbook)

**Data Analysis—Strengths of this course:** The course textbook provided up-to-date tax information that was relevant for the filing of 2023 tax returns. Assigned homework problems and examples were suitable for students being introduced to taxation.

#### **Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** None noted

### # of students Grade Distribution: # of students

| 1 | А  | C+ |
|---|----|----|
| 2 | A- | С  |
| 1 | B+ | C- |
| 1 | В  | D+ |

| B- |  | D |
|----|--|---|
|    |  |   |

| F |
|---|
| Ι |

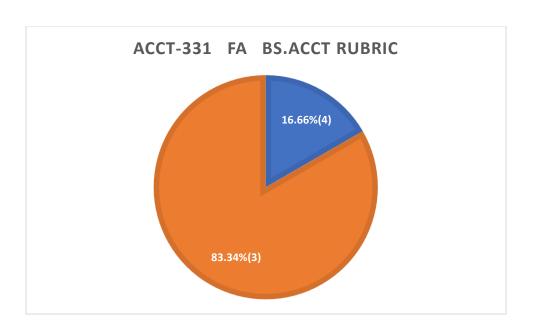
**Comment on Grades:** Grades on based on attendance, submitted homework problems, 2 of 3 tests (worst test grade dropped) and final.

ACCT-331-01 BS. ACCT Rubric

| Learning<br>Activity                     | Course                                                            | Instructors        | Enrollment | Evaluations | % Met the<br>Benchmark                         |
|------------------------------------------|-------------------------------------------------------------------|--------------------|------------|-------------|------------------------------------------------|
| BS. ACCT<br>Individual Tax<br>Accounting | 2023 FA Individual<br>Tax Accounting<br>(2024 FA-ACCT-<br>313-01) | Welsh,<br>Brendoan | 5          | 5           | 100% met the<br>benchmark of Fair<br>or above. |

| No | Row                                                                                                      | Levels Of Achievement                                                         | Distribution |
|----|----------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------|
| 1  | Explain the ethical implications<br>and responsibilities of ensuring<br>integrity of financial integrity | 0% Excellent<br>100% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate | 0%           |
| 2  | Critically analyze, think logically,<br>and apply analytical methods<br>and skills for business problems | 0% Excellent<br>100% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate | 0%           |

| No | Row                                                                                                                                                             | Levels Of Achievement                                                         | Distribution |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------|
| 3  | Explain, integrate, and perform<br>basic fundamental concepts in<br>accounting, finance, marketing,<br>management, and economics                                | 0% Excellent<br>100% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate | 0%           |
| 4  | Demonstrate the value of<br>personal and professional<br>effective communication                                                                                | 0% Excellent<br>100% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate | 0%           |
| 5  | Apply knowledge of GAAP,<br>FASB, GASB, and managerial<br>accounting theories to<br>businesses, state and local<br>governments, and nonprofit<br>organizations. | 0% Excellent<br>100% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate | 0%           |
| 6  | Apply knowledge and<br>understanding of federal tax<br>laws and procedures on<br>businesses and individuals                                                     | 100% Excellent<br>0% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate | 0%           |



### **Course Name: Managerial Cost Accounting**

## Course Number: ACCT-341-01

Term: Fall

# Instructor: Dr. Ed Younkins

Instructional Student and Program Learning Outcomes, including PEGs: Instructional Student Learning Outcome:

Year: 2023

- 1. Explain the role of management accounting in business. (BT2)
- 2. Explain cost behaviors including variable, fixed, and mixed components. (BT2)
- 3. Contrast functional-based and activity-based cost systems. (BT2)
- 4. Complete income statements using both variable and absorption costing. (BT3)
- 5. Distinguish between relevant and non-relevant costs in various decision-making scenarios. (BT2)

## **Program Learning Outcomes**

- 7. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business
- 8. Demonstrate the value of personal and professional effective communication
- 9. Demonstrate an appreciation of ethical implications involved in performing managerial functions
- 10. Critically analyze, think logically, and apply analytical methods and skills for business problems
- 11. Develop the capacity to work harmoniously and effectively with others

| 5 Key Course Outcomes                                                                  | Learning Activities/<br>Assignments | Benchmarks/<br>Performance Indicator | Results  |
|----------------------------------------------------------------------------------------|-------------------------------------|--------------------------------------|----------|
| Explain the role of<br>management accounting<br>in business. (BT2)                     | Exams, In-class<br>discussions      | B(84%) and above                     | Attained |
| Explain cost behaviors<br>including variable, fixed,<br>and mixed components.<br>(BT2) | Exams, In-class<br>discussions      | B(84%) and above                     | Attained |
| Contrast functional-based<br>and activity-based cost<br>systems. (BT2)                 | Exams, In-class<br>discussions      | B(84%) and above                     | Attained |
| Complete income<br>statements using both<br>variable and absorption<br>costing. (BT3)  | Exams, In-class<br>discussions      | B(84%) and above                     | Attained |

| Distinguish between releva   | Exams, In-class | B(84%) and above | Attained |
|------------------------------|-----------------|------------------|----------|
| non-relevant costs in variou | discussions     |                  |          |
| decision-making scenarios.   |                 |                  |          |
|                              |                 |                  |          |

## Data:

For this course, there were no additional rubrics on blackboard. I assessed the course based on overall students' performance and SLO.

Data Analysis—Strengths of this course:

Experienced professor.

Students earn the basic knowledge of financial accounting standards.

**Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** Nothing.

ACCT-341 BS. ACCT Rubric

| Learning<br>Activity                | Course                                                     | Instructors            | Enrollment | Evaluations | % Met the<br>Benchmark                         |
|-------------------------------------|------------------------------------------------------------|------------------------|------------|-------------|------------------------------------------------|
| BS. ACCT<br>Managerial<br>Cost ACCT | 2023FA<br>Managerial Cost<br>ACCT (2023FA-<br>ACCT-341-01) | Younkins,<br>Edward. W | 8          | 8           | 100% met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                                              | Levels Of Achievement                                                                             | Distribution |
|----|----------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|--------------|
| 1  | Explain the ethical implications<br>and responsibilities of ensuring<br>integrity of financial integrity                         | 8 (100%) Excellent<br>0 (0%) Good<br>0 (0%) Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 0%           |
| 2  | Critically analyze, think logically,<br>and apply analytical methods<br>and skills for business problems                         | 8 (100%) Excellent<br>0 (0%) Good<br>0 (0%) Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 100%         |
| 3  | Explain, integrate, and perform<br>basic fundamental concepts in<br>accounting, finance, marketing,<br>management, and economics | 8 (100%) Excellent<br>0 (0%) Good<br>0 (0%) Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 100%         |

| No | Row                                                                                                                                                             | Levels Of Achievement                                                                             | Distribution |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|--------------|
| 4  | Demonstrate the value of<br>personal and professional<br>effective communication                                                                                | 8 (100%) Excellent<br>0 (0%) Good<br>0 (0%) Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 0%           |
| 5  | Apply knowledge of GAAP,<br>FASB, GASB, and managerial<br>accounting theories to<br>businesses, state and local<br>governments, and nonprofit<br>organizations. | 8 (100%) Excellent<br>0 (0%) Good<br>0 (0%) Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 0%           |
| 6  | Apply knowledge and<br>understanding of federal tax<br>laws and procedures on<br>businesses and individuals                                                     | 8 (100%) Excellent<br>0 (0%) Good<br>0 (0%) Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 0%           |

# Grade Distribution :

| 6 | А  |  | C+ |
|---|----|--|----|
| 2 | A- |  | С  |
|   | B+ |  | C- |
|   | В  |  | D+ |
|   | B- |  | D  |

| F |
|---|
| Ι |

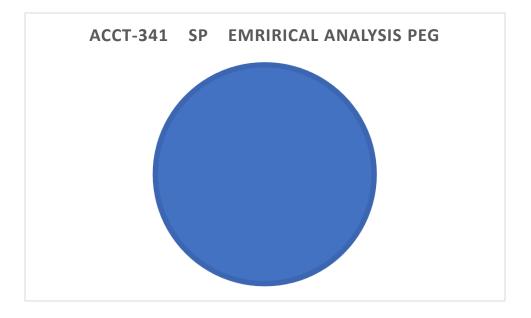
Comment on Grades: As expected.

| ACCT-341 | (Empirical Analysis) Quantitative Reasoning PEG |
|----------|-------------------------------------------------|
|----------|-------------------------------------------------|

| Learning Activity                                         | Course                                                       | Instructors         | Enrollment | Evaluations | % Met the<br>Benchmark            |
|-----------------------------------------------------------|--------------------------------------------------------------|---------------------|------------|-------------|-----------------------------------|
| Quantitative<br>Reasoning PEG-<br>Managerial Cost<br>ACCT | 2024 SP<br>Managerial Cost<br>ACCT (2024 FA-<br>ACCT-341-01) | Younkins,<br>Edward | 8          | 8           | 100% met<br>milestones 2<br>above |

| No | Row            | Levels Of Achievement                                                                   | Distribution |
|----|----------------|-----------------------------------------------------------------------------------------|--------------|
| 1  | Representation | 100% Capstone<br>0% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 100%         |
| 2  | Interpretation | 100% Capstone<br>0% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 100%         |
| 3  | Communication  | 100% Capstone<br>0% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 100%         |

| No | Row                  | Levels Of Achievement                                                                   | Distribution |
|----|----------------------|-----------------------------------------------------------------------------------------|--------------|
| 4  | Calculation          | 100% Capstone<br>0% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 100%         |
| 5  | Assumptions          | 100% Capstone<br>0% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 100%         |
| 6  | Application/Analysis | 100% Capstone<br>0% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 100%         |



## **Course Name: Intermediate Accounting I**

## Course Number: ACCT-311-01

Year: 2023

# Instructor: Dr. Ed Younkins

## Instructional Student and Program Learning Outcomes, including PEGs: Instructional Student Learning Outcome:

Assess and understand the Accounting Conceptual Framework and underlying principles of accounting applications and procedures (BT 2,3, &4)

Analyze the effects of transactions and events on an entity's financial condition and demonstrate an understanding of Generally Accepted Accounting Principles (GAAP) (BT2,3,

&4)

Term: Fall

Employ professional judgment applying GAAP technical concepts to prepare and present financial statements and related disclosures. (BT 4,5)

Understand the environment and theoretical structure of financial accounting and will be able to apply those concepts to transactional analysis. (BT2,3)

Complete all the steps in the accounting processing cycle and apply GAAP as required. (BT3,4, &5)

## **Program Learning Outcomes**

Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics

Critically analyze, think logically, and apply analytical methods and skills for business problems Explain the ethical implications and responsibilities of ensuring integrity of financial integrity Demonstrate the value of personal and professional effective communication

Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations

Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals

| 5 Key Course Outcomes                                                                                                                                                                      | Learning Activities/<br>Assignments | Benchmarks/<br>Performance Indicator | Results  |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|--------------------------------------|----------|
| <ol> <li>Assess and understand<br/>the Accounting<br/>Conceptual Framework<br/>and underlying principles<br/>of accounting<br/>applications and<br/>procedures (BT 2,3, &amp;4)</li> </ol> | Exams, In-class<br>discussions      | B(84%) and above                     | Attained |
| <b>2.</b> Analyze the effects of transactions and events on an entity's financial condition and                                                                                            | Exams, In-class<br>discussions      | B(84%) and above                     | Attained |

| demonstrate an<br>understanding of<br>Generally Accepted<br>Accounting Principles<br>(GAAP) (BT2,3, &4)                                                                                  |                                |                  |          |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|------------------|----------|
| <b>3.</b> Employ professional judgment applying GAAP technical concepts to prepare and present financial statements and related disclosures. (BT 4,5)                                    | Exams, In-class<br>discussions | B(84%) and above | Attained |
| <b>4</b> . Understand the<br>environment and<br>theoretical structure of<br>financial accounting and<br>will be able to apply<br>those concepts to<br>transactional analysis.<br>(BT2,3) | Exams, In-class<br>discussions | B(84%) and above | Attained |
| <b>5</b> . Complete all the steps<br>in the accounting<br>processing cycle and<br>apply GAAP as required.<br>(BT3,4, &5)                                                                 | Exams, In-class<br>discussions | B(84%) and above | Attained |

# Data:

For this course, there were no additional rubrics on blackboard. I assessed the course based on overall students' performance and SLO.

### Data Analysis—Strengths of this course:

Experienced professor.

Students earn the basic knowledge of financial accounting standards.

**Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** Nothing.

# ACCT- 311- 01 BS. ACCT Rubric

| Learning<br>Activity               | Course                                                    | Instructors            | Enrollment | Evaluations | % Met the<br>Benchmark                         |
|------------------------------------|-----------------------------------------------------------|------------------------|------------|-------------|------------------------------------------------|
| BS. ACCT<br>Intermediate<br>ACCT I | 2023FA<br>Intermediate<br>ACCT I (2023FA-<br>ACCT-311-01) | Younkins,<br>Edward. W | 8          | 8           | 100% met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                                                                             | Levels Of Achievement                                                                             | Distribution |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|--------------|
| 1  | Explain the ethical implications<br>and responsibilities of ensuring<br>integrity of financial integrity                                                        | 8 (100%) Excellent<br>0 (0%) Good<br>0 (0%) Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 0%           |
| 2  | Critically analyze, think logically,<br>and apply analytical methods<br>and skills for business problems                                                        | 8 (100%) Excellent<br>0 (0%) Good<br>0 (0%) Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 0%           |
| 3  | Explain, integrate, and perform<br>basic fundamental concepts in<br>accounting, finance, marketing,<br>management, and economics                                | 8 (100%) Excellent<br>0 (0%) Good<br>0 (0%) Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 0%           |
| 4  | Demonstrate the value of<br>personal and professional<br>effective communication                                                                                | 8 (100%) Excellent<br>0 (0%) Good<br>0 (0%) Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 0%           |
| 5  | Apply knowledge of GAAP,<br>FASB, GASB, and managerial<br>accounting theories to<br>businesses, state and local<br>governments, and nonprofit<br>organizations. | 8 (100%) Excellent<br>0 (0%) Good<br>0 (0%) Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 0%           |

| No | Row                                                                                                         | Levels Of Achievement                                                                             | Distribution |
|----|-------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|--------------|
| 6  | Apply knowledge and<br>understanding of federal tax<br>laws and procedures on<br>businesses and individuals | 8 (100%) Excellent<br>0 (0%) Good<br>0 (0%) Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 0%           |

# Grade Distribution:

| 6 | А  |  | C+ |
|---|----|--|----|
| 1 | A- |  | С  |
| 1 | B+ |  | C- |
|   | В  |  | D+ |
|   | В- |  | D  |

| F |
|---|
| Ι |

# Comments on Grades: As expected

# Course name: Accounting Information Systems

Course Number: ACCT-321-80

Term: Fall Year: 2023

Instructor: Tammy Richmond

Instructional Student Learning Outcomes:

| Student Learning Objectives                                                                                                                                                              | Learning Activities/Assignment                             | Assessments for the Learning<br>Activities |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------|--------------------------------------------|
| • Have a general understanding of a computerized accounting information system                                                                                                           | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams.     |
| Have an understanding of<br>QuickBooks Online accounting<br>information system                                                                                                           | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams.     |
| • The ability to evaluate transactions<br>and post to the appropriate general<br>ledger accounts                                                                                         | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams.     |
| • The understanding of financial information to run various financial reports                                                                                                            | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams.     |
| • The ability to evaluate the financial information given in order to complete the assignments                                                                                           | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams.     |
| • The application of generally<br>accepted accounting principles, as<br>they pertain to these areas, in<br>order to demonstrate knowledge<br>of the topics covered during this<br>course | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams.     |

## **Program Student Learning Outcomes:**

| Program Learning Outcomes                                                                                                                  | Learning Activities/Assignment                             | Assessments for the Learning<br>Activities |
|--------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------|--------------------------------------------|
| Demonstrate working knowledge of<br>the basic concepts and principles that<br>apply to the functional and operational<br>areas of business | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams.     |
| Demonstrate the value of personal and professional effective communication                                                                 | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams.     |
| Demonstrate an appreciation of ethical<br>implications involved in performing<br>managerial functions                                      | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams.     |

| Critically analyze, think logically, and<br>apply analytical methods and skill for<br>business problems | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams. |
|---------------------------------------------------------------------------------------------------------|------------------------------------------------------------|----------------------------------------|
| Develop the capacity to work<br>harmoniously and effectively with<br>others                             | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams. |

#### Strengths of this course: Grade distribution:

| Grade distributi | 011. |   |    |
|------------------|------|---|----|
| 2                | A    |   | C+ |
| 2                | A-   | 1 | С  |
|                  | B+   | 1 | F  |
|                  | В    |   | Ι  |
|                  | B-   |   |    |

## **Comments on grades:**

The grades were expected with the exception of the failing grade. That grade was due to the student not completing the assignments and failing to meet with the instructor for help. This was the second attempt at passing this course. The first failing attempt was also due to not completing the assignments.

#### Improvements for next year:

Continue to email students without stopping after 3 attempts, when they need assistance with completing assignments. Reaching out to Chair of the department earlier than what was done this semester when students fail to respond to instructor.

| Key 5 Course     | Assessment     | Criteria for     | Summary of        | Use of Data    |
|------------------|----------------|------------------|-------------------|----------------|
| Outcomes         | Method         | Success          | Data              |                |
| 1.Have an        | Projects,      | Passing grade of | Majority of class | Continue to    |
| understanding of | quizzes, exams | C or better      | passed.           | assign similar |
| QuickBooks       |                |                  |                   | homework,      |
| Online           |                |                  |                   | quizzes, and   |
| accounting       |                |                  |                   | exams.         |
| information      |                |                  |                   |                |
| system           |                |                  |                   |                |
| 2.The ability to | Projects,      | Passing grade of | Majority of class | Continue to    |
| evaluate         | quizzes, exams | C or better      | passed.           | assign similar |
| transactions and |                |                  |                   | homework,      |
| post to the      |                |                  |                   | quizzes, and   |
| appropriate      |                |                  |                   | exams.         |

| general ledger                                                  |                             |                                 |                           |                                     |
|-----------------------------------------------------------------|-----------------------------|---------------------------------|---------------------------|-------------------------------------|
| accounts                                                        |                             |                                 |                           |                                     |
| <b>3.</b> The understanding of                                  | Projects,<br>quizzes, exams | Passing grade of<br>C or better | Majority of class passed. | Continue to<br>assign similar       |
| financial<br>information to<br>run various<br>financial reports |                             |                                 | Passea                    | homework,<br>quizzes, and<br>exams. |

### Course Name: QBA

#### Course Number: BUSN-201-01

Instructor: Fred Rossell

Term: FA23

Year: 2023

#### Instructional Student Learning Outcomes:

Identify and explain the fundamental concepts and principles of statistics for business. Perform the analysis of business data.

Demonstrate the ability to analysis business data.

Demonstrate the ability to communicate statistics analysis in an ethical manner.

Identify and collect data.

#### **Program Student Learning Outcomes:**

- 1. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business
- 2. Demonstrate the value of personal and professional effective communication
- **3.** Demonstrate an appreciation of ethical implications involved in performing managerial functions.
- **4.** Critically analyze, think logically, and apply analytical methods and skills for business problems
- 5. Develop the capacity to work harmoniously and effectively with others

### Strengths of this course:

An introduction to Quantitative Business Analysis topic: The course focuses on Why should I use statistics? How do I use statistics?

## Grade distribution:

| 11 | А  |   | C+ |
|----|----|---|----|
| 3  | A- | 1 | С  |
| 4  | B+ | 1 | C- |
| 5  | В  | 2 | F  |
| 4  | В- |   | Ι  |

**Comments on grades:** 

Improvements for next year:

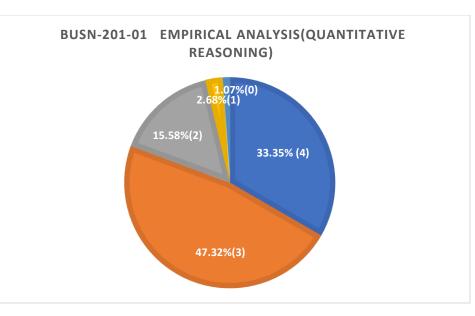
| Key 5 Course<br>Outcomes | Assessment<br>Method | Criteria for<br>Success | Summary of<br>Data | Use of Data |
|--------------------------|----------------------|-------------------------|--------------------|-------------|
| 1.                       |                      |                         |                    |             |
| 2.                       |                      |                         |                    |             |
| 3.                       |                      |                         |                    |             |

| Learning Activity                     | Course                                   | Instructors      | Enrollment | Evaluations | % Met the<br>Benchmark                                  |
|---------------------------------------|------------------------------------------|------------------|------------|-------------|---------------------------------------------------------|
| Quantitative<br>Reasoning PEG-<br>QBA | 2023 FA QBA<br>(2023 SP-BUSN-<br>201-01) | Rossell,<br>Fred | 31         | 31          | 96.25% Met the<br>benchmark of<br>milestones 2<br>above |

| BUSN-201-01 (  | (Empirical Analysis)   | Quantitative Reasoning PEG |
|----------------|------------------------|----------------------------|
| DODI( 201 01 ) | (Linpinear rinary 515) |                            |

| No | Row            | Levels Of Achievement                                                                               | Distribution          |
|----|----------------|-----------------------------------------------------------------------------------------------------|-----------------------|
| 1  | Representation | 29.03% Capstone<br>41.95% Milestones 3<br>25.8% Milestones 2<br>3.22% Benchmark<br>0% Does Not Meet | 26% 29%               |
| 2  | Interpretation | 29.03% Capstone<br>41.95% Milestones 3<br>25.8% Milestones 2<br>3.22% Benchmark<br>0% Does Not Meet | 26% 29%               |
| 3  | Communication  | 25.8% Capstone<br>58.08% Milestones 3<br>12.9% Milestones 2<br>0% Benchmark<br>3.22% Does Not Meet  | 0%%<br>13% 26%<br>58% |

| No | Row                  | Levels Of Achievement                                                                                 | Distribution                          |
|----|----------------------|-------------------------------------------------------------------------------------------------------|---------------------------------------|
| 4  | Calculation          | 38.7% Capstone<br>41.95% Milestones 3<br>12.9% Milestones 2<br>3.23% Benchmark<br>3.22% Does Not Meet | 3% <sup>3%</sup><br>13%<br>39%<br>42% |
| 5  | Assumptions          | 38.73% Capstone<br>48.38% Milestones 3<br>9.67% Milestones 2<br>3.22% Benchmark<br>0% Does Not Meet   | 10%<br>39%<br>48%                     |
| 6  | Application/Analysis | 38.7% Capstone<br>51.63% Milestones 3<br>6.45 % Milestones 2<br>3.22% Benchmark<br>0% Does Not Meet   | 52%                                   |

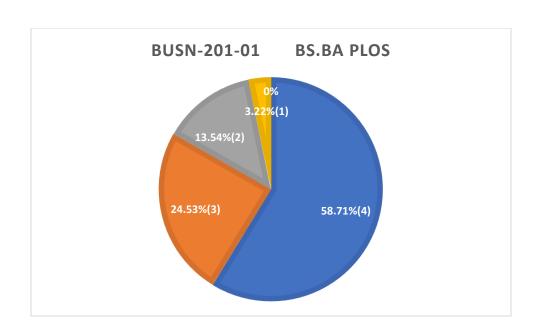


BUSN- 201-01 BS.BA Rubric

| Learning<br>Activity | Course                              | Instructors      | Enrollment | Evaluations | % Met the<br>Benchmark                       |
|----------------------|-------------------------------------|------------------|------------|-------------|----------------------------------------------|
| BSBA – QBA           | 2023FA QBA (2023FA-<br>BUSN-201-01) | Steitz,<br>Colin | 31         | 31          | 96.78% met the<br>benchmark fair or<br>above |

| No | Row                                                                                                                                              | Levels Of Achievement                                                                     | Distribution |
|----|--------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|--------------|
| 1  | Demonstrate working<br>knowledge of the basic<br>concepts and principles that<br>apply to the functional and<br>operational areas of<br>business | 54.85% Excellent<br>29.03% Good<br>12.9% Fair<br>3.22% Needs Improvement<br>0% Inadequate | 3%           |

| No | Row                                                                                                         | Levels Of Achievement                                                                      | Distribution            |
|----|-------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|-------------------------|
| 2  | Demonstrate the value of<br>personal and professional<br>effective communication                            | 54.85% Excellent<br>25.80% Good<br>16.13% Fair<br>3.22% Needs Improvement<br>0% Inadequate | 3%<br>16%<br>55%<br>26% |
| 3  | Demonstrate an<br>appreciation of ethical<br>implications involved in<br>performing managerial<br>functions | 54.85% Excellent<br>22.58% Good<br>19.35% Fair<br>3.22% Needs Improvement<br>0% Inadequate | 3%<br>19%<br>55%<br>23% |
| 4  | Critically analyze, think<br>logically, and apply<br>analytical methods and skills<br>for business problems | 54.85% Excellent<br>29.03% Good<br>12.9% Fair<br>3.22% Needs Improvement<br>0% Inadequate  | 3%%                     |
| 5  | Develop the capacity to<br>work harmoniously and<br>effectively with others                                 | 74.19% Excellent<br>16.14% Good<br>6.45% Fair<br>3.22% Needs Improvement<br>0% Inadequate  | 7% 3%                   |



## Course Name: QBA

#### Course Number: BUSN-201-02

Term: Fall

Year: 2023

Instructor: Fred Rossell

#### **Instructional Student Learning Outcomes:**

Identify and explain the fundamental concepts and principles of statistics for business. Perform the analysis of business data.

Demonstrate the ability to analysis business data.

Demonstrate the ability to communicate statistics analysis in an ethical manner.

Identify and collect data.

#### **Program Student Learning Outcomes:**

- 1. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business
- 2. Demonstrate the value of personal and professional effective communication
- **3.** Demonstrate an appreciation of ethical implications involved in performing managerial functions.
- **4.** Critically analyze, think logically, and apply analytical methods and skills for business problems
- 5. Develop the capacity to work harmoniously and effectively with others

#### Strengths of this course:

An introduction to Quantitative Business Analysis topic: The course focuses on Why should I use statistics? How do I use statistics?

#### Grade distribution :

| 1 | А  |   | C+ |
|---|----|---|----|
| 2 | A- |   | С  |
| 1 | B+ | 1 | C- |
| 3 | В  | 2 | F  |
| 1 | B- |   | Ι  |

Comments on grades: Improvements for next year:

**Course Outcomes Assessed:** 

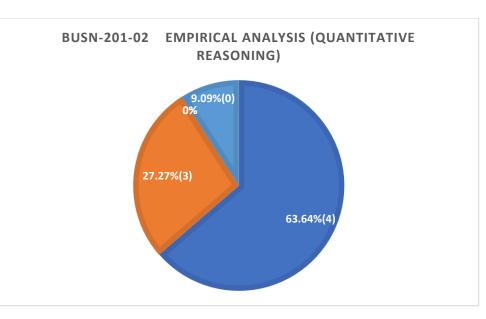
| Key 5 Course<br>Outcomes | Assessment<br>Method | Criteria for<br>Success | Summary of<br>Data | Use of Data |
|--------------------------|----------------------|-------------------------|--------------------|-------------|
| 1.                       |                      |                         |                    |             |
| 2.                       |                      |                         |                    |             |
| 3.                       |                      |                         |                    |             |

| BUSN-201-02 | (Empirical Analysis) | Quantitative Reasoning PEG |
|-------------|----------------------|----------------------------|
|             |                      |                            |

| Learning Activity                     | Course                                   | Instructors      | Enrollment | Evaluations | % Met the<br>Benchmark                               |
|---------------------------------------|------------------------------------------|------------------|------------|-------------|------------------------------------------------------|
| Quantitative<br>Reasoning PEG-<br>QBA | 2023 FA QBA<br>(2023 SP-BUSN-<br>201-02) | Rossell,<br>Fred | 11         | 11          | 90.91% Met the<br>benchmark<br>milestones 2<br>above |

| No | Row            | Levels Of Achievement                                                                            | Distribution                                       |
|----|----------------|--------------------------------------------------------------------------------------------------|----------------------------------------------------|
| 1  | Representation | 36.37% Capstone<br>54.54% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>9.09% Does Not Meet | <b>0%</b><br><b>9%</b><br><b>36%</b><br><b>55%</b> |
| 2  | Interpretation | 45.45% Capstone<br>45.46% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>9.09% Does Not Meet | <b>9%</b><br><b>45%</b>                            |
| 3  | Communication  | 72.73% Capstone<br>18.18% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>9.09% Does Not Meet | 0% 9%<br>18%<br>73%                                |

| No | Row                  | Levels Of Achievement                                                                            | Distribution          |
|----|----------------------|--------------------------------------------------------------------------------------------------|-----------------------|
| 4  | Calculation          | 54.55% Capstone<br>36.36% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>9.09% Does Not Meet | 36% 55%               |
| 5  | Assumptions          | 81.82% Capstone<br>9.09% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>9.09% Does Not Meet  | 9%<br>9%<br>9%<br>82% |
| 6  | Application/Analysis | 90.91% Capstone<br>0% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>9.09% Does Not Meet     | 9%<br>0%<br>91%       |



BUSN- 201-02 BS.BA Rubric

| Learning<br>Activity | Course                              | Instructors      | Enrollment | Evaluations | % Met the<br>Benchmark                           |
|----------------------|-------------------------------------|------------------|------------|-------------|--------------------------------------------------|
| BSBA – QBA           | 2023FA QBA (2023FA-<br>BUSN-201-02) | Steitz,<br>Colin | 11         | 11          | 90.91% met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                                                                 | Levels Of Achievement                                                                      | Distribution   |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|----------------|
| 1  | Demonstrate working<br>knowledge of the basic<br>concepts and principles<br>that apply to the<br>functional and<br>operational areas of<br>business | 18.19% Excellent<br>54.54% Good<br>18.18% Fair<br>0% Needs Improvement<br>9.09% Inadequate | 9% 18% 18% 55% |

| No | Row                                                                                                            | Levels Of Achievement                                                                     | Distribution     |
|----|----------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|------------------|
| 2  | Demonstrate the value of<br>personal and professional<br>effective communication                               | 27.28% Excellent<br>54.54% Good<br>9.09% Fair<br>0% Needs Improvement<br>9.09% Inadequate | 9% 27%<br>9% 55% |
| 3  | Demonstrate an<br>appreciation of ethical<br>implications involved in<br>performing managerial<br>functions    | 63.63% Excellent<br>27.28% Good<br>0% Fair<br>0% Needs Improvement<br>9.09% Inadequate    | 27% 64%          |
| 4  | Critically analyze, think<br>logically, and apply<br>analytical methods and<br>skills for business<br>problems | 90.91% Excellent<br>0% Good<br>0% Fair<br>0% Needs Improvement<br>9.09% Inadequate        | 9%<br>0%<br>91%  |
| 5  | Develop the capacity to<br>work harmoniously and<br>effectively with others                                    | 90.91% Excellent<br>0% Good<br>0% Fair<br>0% Needs Improvement<br>9.09% Inadequate        | 9%<br>0%<br>91%  |



# **BUSN/ACCT Program Course Evaluation Spring 24**

## **Course name: Principles of Management**

Course Number: BUSN-211-01

Term: Spring

Year: 2024

Instructor: Lori Parry

## **Instructional Student Learning Outcomes:**

- 1. Describe the four major functions of management planning, organizing, leading, & controlling (BT2)
- 2. Demonstrate leadership, teamwork, engagement, and ethical understanding; successfully use project management competencies (BT2)
- 3. Develop communication competencies (BT6)
- 4. Examine how management impacts the business discipline and how the field of management impacts business and society domestically and globally (BT4)
- 5. Apply aspects of management to organizations and how to use management practices to make ethical decisions (BT3)
- 6. Investigate how they can make a difference in their communities as well as others' lives and how they can challenge members of their organization to do the same (BT6)

## **Program Student Learning Outcomes:**

1. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business

2. Demonstrate the value of personal and professional effective communication

3. Demonstrate an appreciation of ethical implications involved in performing managerial functions

4. Critically analyze, think logically, and apply analytical methods and skills for business problems

5. Develop the capacity to work harmoniously and effectively with others

**Strengths of this course:** Consistent student interaction in various group settings to drive enhanced learning.

## Grade distribution:

| 4 | А  | 1 | C+ |
|---|----|---|----|
| 2 | A- | 6 | С  |
| 1 | B+ | 2 | D+ |
| 2 | В  | 2 | D  |
| 0 | B- | 1 | F  |
|   |    | 1 | Ι  |

**Comments on grades:** Several students had attendance issues and did not consistently attend class.

# Improvements for next year:

Incorporate a more stringent attendance policy to improve overall attendance to enhance learning.

| Key 6 Course<br>Outcomes                                                                                                                                      | Assessment<br>Method                                                 | Criteria for Success                                                                                                                                                                                  | Summary<br>of Data | Use of<br>Data |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|----------------|
| Describe the<br>four major<br>functions of<br>management –<br>planning,<br>organizing,<br>leading, &<br>controlling<br>(BT2)                                  | Quiz, Group<br>project, Discussions<br>Participation &<br>peer reply | C and above. All students<br>met the benchmark. Result<br>shows that students earned<br>an acceptable<br>understanding of the<br>subject. The course<br>objectives were<br>accomplished successfully. |                    |                |
| Demonstrate<br>leadership,<br>teamwork,<br>engagement,<br>and ethical<br>understanding;<br>successfully use<br>project<br>management<br>competencies<br>(BT2) | Quiz, Group<br>project, Discussions<br>Participation &<br>peer reply | C and above. All students<br>met the benchmark. Result<br>shows that students earned<br>an acceptable<br>understanding of the<br>subject. The course<br>objectives were<br>accomplished successfully. |                    |                |
| Develop<br>communication<br>competencies<br>(BT6)                                                                                                             | Quiz, Group<br>project, Discussions<br>Participation &<br>peer reply | C and above. All students<br>met the benchmark. Result<br>shows that students earned<br>an acceptable<br>understanding of the<br>subject. The course<br>objectives were<br>accomplished successfully. |                    |                |
| Examine how<br>management<br>impacts the<br>business<br>discipline and<br>how the field of                                                                    | Quiz, Group<br>project, Discussions<br>Participation &<br>peer reply | C and above. All students<br>met the benchmark. Result<br>shows that students earned<br>an acceptable<br>understanding of the<br>subject. The course                                                  |                    |                |

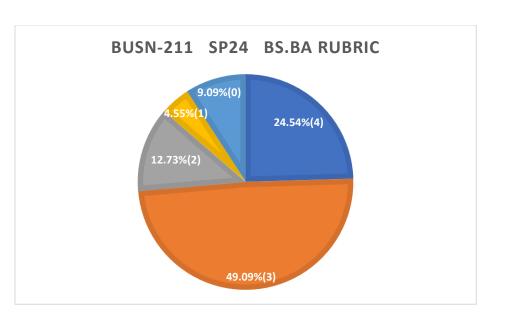
## **Course Outcomes Assessed:**

|                                                                                                                                                                                                               |                                                                      |                                                                                                                                                                                                       | · · · · · · · · · · · · · · · · · · · |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|
| management<br>impacts<br>business and<br>society<br>domestically<br>and globally<br>(BT4)                                                                                                                     |                                                                      | objectives were<br>accomplished successfully.                                                                                                                                                         |                                       |
| Apply aspects<br>of management<br>to organizations<br>and how to use<br>management<br>practices to<br>make ethical<br>decisions (BT3)                                                                         | Quiz, Group<br>project, Discussions<br>Participation &<br>peer reply | C and above. All students<br>met the benchmark. Result<br>shows that students earned<br>an acceptable<br>understanding of the<br>subject. The course<br>objectives were<br>accomplished successfully. |                                       |
| Investigate how<br>they can make a<br>difference in<br>their<br>communities as<br>well as others'<br>lives and how<br>they can<br>challenge<br>members of<br>their<br>organization to<br>do the same<br>(BT6) | Quiz, Group<br>project, Discussions<br>Participation &<br>peer reply | C and above. All students<br>met the benchmark. Result<br>shows that students earned<br>an acceptable<br>understanding of the<br>subject. The course<br>objectives were<br>accomplished successfully. |                                       |

# BUSN- 211-01 BS.BA Rubric

| Learning<br>Activity    | Course                                           | Instructors    | Enrollment | Evaluations | % Met the<br>Benchmark                    |
|-------------------------|--------------------------------------------------|----------------|------------|-------------|-------------------------------------------|
| BSBA – Prin.<br>of MGMT | 2024SP Prin. of<br>MGMT (2024SP-<br>BUSN-211-01) | Parry,<br>Lori | 22         | 22          | 86.36% met<br>benchmark fair or<br>above. |

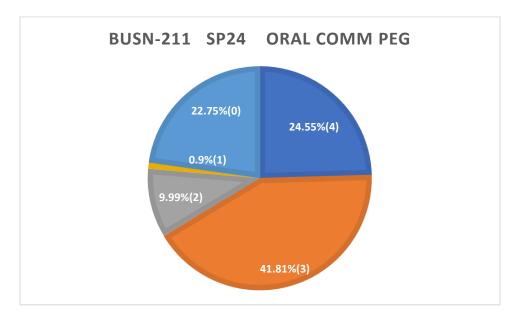
| No | Row                                                                                                                                           | Levels Of Achievement                                                                         | Distribution                 |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|------------------------------|
| 1  | Demonstrate working<br>knowledge of the basic<br>concepts and principles that<br>apply to the functional and<br>operational areas of business | 27.27% Excellent<br>50% Good<br>9.09% Fair<br>4.54% Needs Improvement<br>9.09% Inadequate     | 9%<br>9%<br>27%<br>9%<br>50% |
| 2  | Demonstrate the value of<br>personal and professional<br>effective communication                                                              | 27.27% Excellent<br>45.45% Good<br>13.65% Fair<br>4.54% Needs Improvement<br>9.09% Inadequate | 9%<br>27%<br>14%<br>45%      |
| 3  | Demonstrate an appreciation of<br>ethical implications involved in<br>performing managerial<br>functions                                      | 22.72% Excellent<br>50% Good<br>13.65% Fair<br>4.54% Needs Improvement<br>9.09% Inadequate    | 9%<br>23%<br>14%<br>50%      |
| 4  | Critically analyze, think logically,<br>and apply analytical methods<br>and skills for business problems                                      | 22.72% Excellent<br>50% Good<br>13.65% Fair<br>4.54% Needs Improvement<br>9.09% Inadequate    | 9%<br>23%<br>14%<br>50%      |
| 5  | Develop the capacity to work<br>harmoniously and effectively<br>with others                                                                   | 22.72% Excellent<br>50% Good<br>13.65% Fair<br>4.54% Needs Improvement<br>9.09% Inadequate    | 9%<br>23%<br>14%<br>50%      |



| Learning Activity                           | Course                                              | Instructors    | Enrollment | Evaluations | % Met the<br>Benchmark                                      |
|---------------------------------------------|-----------------------------------------------------|----------------|------------|-------------|-------------------------------------------------------------|
| Oral<br>Communication<br>PEG- Prin. of MGMT | 2024SP Prin.<br>of MGMT<br>(2024SP-<br>BUSN-211-01) | Parry,<br>Lori | 22         | 22          | 76.35% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row          | Levels Of Achievement                                                                                          | Distribution                   |
|----|--------------|----------------------------------------------------------------------------------------------------------------|--------------------------------|
| 1  | Organization | 22.75% Capstone-4<br>36.36% Milestones-3<br>13.63% Milestones-2<br>4.54% Benchmark-2<br>22.72% Does Not Meet-0 | 23%<br>23%<br>4%<br>14%<br>36% |
| 2  | Language     | 22.74% Capstone-4<br>45.45% Milestones-3<br>9.09% Milestones-2<br>0% Benchmark-2<br>22.72% Does Not Meet-0     | 23%<br>23%<br>9%<br>45%        |
| 3  | Delivery     | 27.29% Capstone-4<br>49.90% Milestones-3<br>9.09% Milestones-2<br>0% Benchmark-2<br>22.72% Does Not Meet-0     | 21% 25%<br>0%<br>8%<br>46%     |

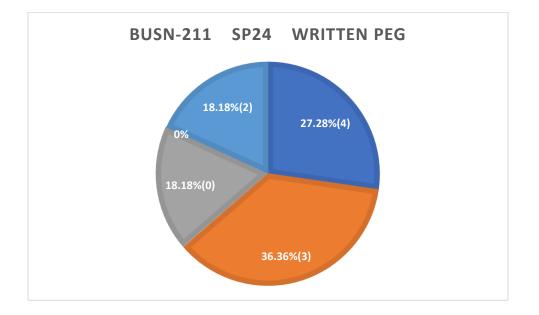
| No | Row                 | Levels Of Achievement                                                                                      | Distribution               |
|----|---------------------|------------------------------------------------------------------------------------------------------------|----------------------------|
| 4  | Supporting Material | 22.74% Capstone-4<br>45.45% Milestones-3<br>9.09% Milestones-2<br>0% Benchmark-2<br>22.72% Does Not Meet-0 | 23% 23%<br>0%<br>9%<br>45% |
| 5  | Central Message     | 27.29% Capstone-4<br>49.90% Milestones-3<br>9.09% Milestones-2<br>0% Benchmark-2<br>22.72% Does Not Meet-0 | 21%<br>0%<br>8%<br>46%     |



| Learning Activity                              | Course                                              | Instructors | Enrollment | Evaluations | % Met the<br>Benchmark                                      |
|------------------------------------------------|-----------------------------------------------------|-------------|------------|-------------|-------------------------------------------------------------|
| Written<br>Communication<br>PEG- Prin. of MGMT | 2024SP Prin.<br>of MGMT<br>(2024SP-<br>BUSN-211-01) | Parry, Lori | 22         | 22          | 63.64% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row                                   | Levels Of Achievement                                                                                       | Distribution             |
|----|---------------------------------------|-------------------------------------------------------------------------------------------------------------|--------------------------|
| 1  | Context of and Purpose for<br>Writing | 27.28% Capstone-4<br>36.36% Milestones-3<br>18.18% Milestones-2<br>0% Benchmark-2<br>18.18% Does Not Meet-0 | 18%<br>27%<br>18%<br>37% |
| 2  | Content Development                   | 27.28% Capstone-4<br>36.36% Milestones-3<br>18.18% Milestones-2<br>0% Benchmark-2<br>18.18% Does Not Meet-0 | 18%<br>27%<br>18%<br>37% |
| 3  | Genre and Disciplinary<br>Conventions | 27.28% Capstone-4<br>36.36% Milestones-3<br>18.18% Milestones-2<br>0% Benchmark-2<br>18.18% Does Not Meet-0 | 18%<br>0%<br>18%<br>37%  |

| No | Row                                | Levels Of Achievement                                                                                       | Distribution             |
|----|------------------------------------|-------------------------------------------------------------------------------------------------------------|--------------------------|
| 4  | Sources and Evidence               | 27.28% Capstone-4<br>36.36% Milestones-3<br>18.18% Milestones-2<br>0% Benchmark-2<br>18.18% Does Not Meet-0 | 18%<br>27%<br>18%<br>37% |
| 5  | Control of Syntax and<br>Mechanics | 27.28% Capstone-4<br>36.36% Milestones-3<br>18.18% Milestones-2<br>0% Benchmark-2<br>18.18% Does Not Meet-0 | 18%<br>27%<br>18%<br>37% |

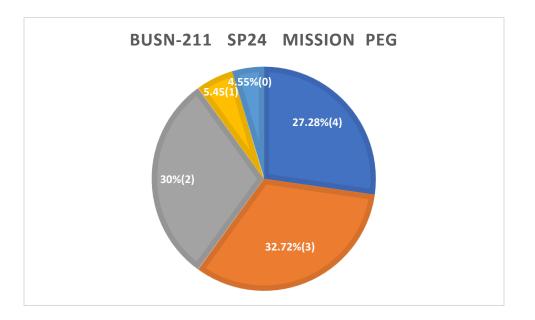


## BUSN-211-01 Mission PEG

| Learning<br>Activity             | Course                                           | Instructors | Enrollment | Evaluations | % Met the<br>Benchmark                                           |
|----------------------------------|--------------------------------------------------|-------------|------------|-------------|------------------------------------------------------------------|
| Mission PEG-<br>Prin. of<br>MGMT | 2024SP Prin. of<br>MGMT (2024SP-<br>BUSN-211-01) | Parry, Lori | 22         | 22          | 90% Met the<br>benchmark of<br>needs<br>development or<br>above. |

| No | Row                                                         | Levels Of Achievement                                                                                                       | Distribution                                        |
|----|-------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|
| 1  | Personal Vision Statement                                   | 27.28% Exemplary- 25<br>27.28% Proficient- 20<br>31.81% Needs Development- 15<br>9.09% Emergency- 10<br>4.54% Not Evident-0 | <b>9%</b><br><b>27%</b><br><b>32%</b><br><b>27%</b> |
| 2  | Degree Program Learning<br>Mission Statement<br>Description | 27.28% Exemplary- 25<br>31.82% Proficient- 20<br>31.82% Needs Development- 15<br>4.54% Emergency- 10<br>4.54% Not Evident-0 | 4% <sup>5%</sup><br>27%<br>32%<br>32%               |
| 3  | Mission Statement<br>Description                            | 27.28% Exemplary- 25<br>36.36% Proficient- 20<br>27.28% Needs Development- 15<br>4.54% Emergency- 10<br>4.54% Not Evident-0 | 5% 5% 27% 27% 36%                                   |

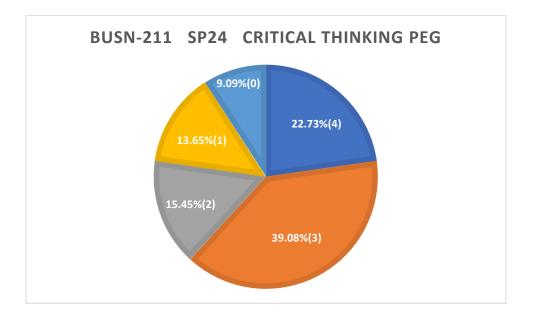
| No | Row                        | Levels Of Achievement                                                                                                       | Distribution                            |
|----|----------------------------|-----------------------------------------------------------------------------------------------------------------------------|-----------------------------------------|
| 4  | Mission Alignment Activity | 27.28% Exemplary- 25<br>36.36% Proficient- 20<br>27.28% Needs Development- 15<br>4.54% Emergency- 10<br>4.54% Not Evident-0 | 27%                                     |
| 5  | e-Portfolio Assessment     | 27.28% Exemplary- 25<br>31.82% Proficient- 20<br>31.82% Needs Development- 15<br>4.54% Emergency- 10<br>4.54% Not Evident-0 | 4%     5%       27%       32%       32% |



| Learning<br>Activity                       | Course                                           | Instructors | Enrollment | Evaluations | % Met the<br>Benchmark                                  |
|--------------------------------------------|--------------------------------------------------|-------------|------------|-------------|---------------------------------------------------------|
| Critical Thinking<br>PEG- Prin. of<br>MGMT | 2024SP Prin. of<br>MGMT (2024SP-<br>BUSN-211-01) | Parry, Lori | 22         | 22          | 77.26% met the<br>benchmark of<br>milestones 2<br>above |

| No | Row                                                                                              | Levels Of Achievement                                                                                          | Distribution                   |
|----|--------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|--------------------------------|
| 1  | Explanation of Issue                                                                             | 22.72% Capstone 4<br>45.45% Milestones 3<br>9.09% Milestones 2<br>13.65% Benchmark 1<br>9.09% Does Not Meet 0  | 9%<br>9%<br>9%<br>43%          |
| 2  | Evidence -Selecting and<br>using information to<br>investigate a point of view or<br>conclusion. | 22.72% Capstone 4<br>36.36% Milestones 3<br>18.18% Milestones 2<br>13.65% Benchmark 1<br>9.09% Does Not Meet 0 | 9%<br>23%<br>14%<br>18%<br>36% |
| 3  | Influence of Context and<br>Assumptions                                                          | 22.72% Capstone 4<br>31.82% Milestones 3<br>22.72% Milestones 2<br>13.65% Benchmark 1<br>9.09% Does Not Meet 0 | 9%<br>23%<br>23%<br>32%        |

| No | Row                                 | Levels Of Achievement                                                                                         | Distribution                   |
|----|-------------------------------------|---------------------------------------------------------------------------------------------------------------|--------------------------------|
| 4  | Student's Position                  | 22.71% Capstone 4<br>40.9% Milestones 3<br>13.65% Milestones 2<br>13.65% Benchmark 1<br>9.09% Does Not Meet 0 | 9%<br>23%<br>14%<br>13%<br>41% |
| 5  | Conclusions and Related<br>Outcomes | 22.71% Capstone 4<br>40.9% Milestones 3<br>13.65% Milestones 2<br>13.65% Benchmark 1<br>9.09% Does Not Meet 0 | 9%<br>23%<br>14%<br>13%<br>41% |

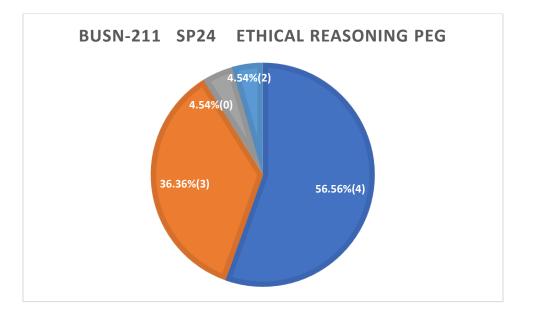


| Learning<br>Activity                  | Course                                           | Instructors | Enrollment | Evaluations | % Met the<br>Benchmark                                      |
|---------------------------------------|--------------------------------------------------|-------------|------------|-------------|-------------------------------------------------------------|
| Ethical<br>Reasoning-Prin.<br>of MGMT | 2024SP Prin. of<br>MGMT (2024SP-<br>BUSN-211-01) | Parry, Lori | 22         | 22          | 95.46% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| BUSN-211-01 | Ethical Reasoning PEG |
|-------------|-----------------------|
|-------------|-----------------------|

| No | Row                                                         | Levels Of Achievement                                                                                     | Distribution |
|----|-------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|--------------|
| 1  | Ethical Self-Awareness                                      | 54.56% Capstone-4<br>36.36% Milestones-3<br>4.54% Milestones-2<br>0% Benchmark-2<br>4.54% Does Not Meet-0 | 4%0%5%       |
| 2  | Understanding Different<br>Ethical<br>Perspectives/Concepts | 54.56% Capstone-4<br>36.36% Milestones-3<br>4.54% Milestones-2<br>0% Benchmark-2<br>4.54% Does Not Meet-0 | 4%0%5%       |
| 3  | Ethical Issue Recognition                                   | 54.56% Capstone-4<br>36.36% Milestones-3<br>4.54% Milestones-2<br>0% Benchmark-2<br>4.54% Does Not Meet-0 | 4%0%5%       |

| No | Row                                                         | Levels Of Achievement                                                                                     | Distribution                   |
|----|-------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|--------------------------------|
| 4  | Application of Ethical<br>Perspectives/Concepts             | 54.56% Capstone-4<br>36.36% Milestones-3<br>4.54% Milestones-2<br>0% Benchmark-2<br>4.54% Does Not Meet-0 | 36% 55%                        |
| 5  | Evaluation of Different<br>Ethical<br>Perspectives/Concepts | 54.56% Capstone-4<br>36.36% Milestones-3<br>4.54% Milestones-2<br>0% Benchmark-2<br>4.54% Does Not Meet-0 | 49 <sup>9</sup> 95%<br>36% 55% |



#### **Course name: Business Statistic**

#### Year: 2024

#### **Course Number: BUSN-115-01**

Term: Spring

Instructor: Dr. Colin Steitz

#### **Instructional Student Learning Outcomes:**

Organize and display data in a meaningful way and communicate its essential features using tables and charts

Compute and interpret summary measures of data, especially measures of central tendency and dispersion

Apply basic probability, probability distributions (especially the Standard Normal Distribution), and sampling distributions to problems and to real data

Conduct and interpret confidence interval estimation and hypothesis testing

Conduct and interpret correlation analysis and simple linear regression analysis

## **Program Student Learning Outcomes:**

Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business.

Demonstrate the value of personal and professional effective communication.

Demonstrate an appreciation of ethical implications involved in performing managerial functions.

Critically analyze, think logically, and apply analytical methods and skills for business problems.

Develop the capacity to work harmoniously and effectively with others.

## Strengths of this course:

Covers essential topics in applied statistics to Business concepts.

Provides an accessible text, with plenty of example problems.

## Grade distribution:

| 8 | А  | 1 | C+ |
|---|----|---|----|
| 6 | A- | 3 | С  |
| 8 | B+ | 0 | F  |
| 4 | В  | 0 | Ι  |
| 1 | B- |   |    |

#### **Comments on grades:**

The grades are in the solid A to B range with a few students poorly. Overall, the grade distribution of the class suggests that the teaching approach were effective.

## **Improvements for next year:**

Work on Class engagement. Provide engagement opportunities and get them to see the material in their own life. Move quicker through the first two chapters and work in more regression. Course Outcomes Assessed:

| Key 5 Course Outcomes | Assessment<br>Method | Criteria for<br>Success | Summary of Data |
|-----------------------|----------------------|-------------------------|-----------------|
|                       |                      |                         |                 |

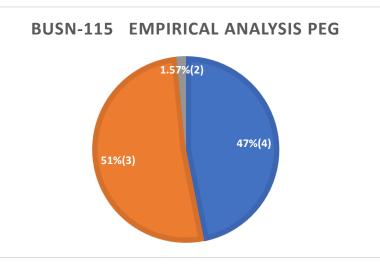
| Organize and display data<br>in a meaningful way and<br>communicate its essential<br>features using tables and<br>charts                                                 | Homework,<br>Tests, and Final | A grade of<br>C/74 or<br>above. | All students met this benchmark.<br>Results indicate students'<br>understanding of the subject. Thus,<br>course objective was successfully<br>achieved |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|---------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|
| Compute and interpret<br>summary measures of<br>data, especially<br>measures of central<br>tendency and dispersion                                                       | Homework,<br>Tests, and Final | A grade of<br>C/74 or<br>above. | All students met this benchmark.<br>Results indicate students'<br>understanding of the subject. Thus,<br>course objective was successfully<br>achieved |
| Apply basic probability,<br>probability distributions<br>(especially the Standard<br>Normal Distribution), and<br>sampling distributions to<br>problems and to real data | Homework,<br>Tests, and Final | A grade of<br>C/74 or<br>above. | All students met this benchmark.<br>Results indicate students'<br>understanding of the subject. Thus,<br>course objective was successfully<br>achieved |
| Conduct and interpret<br>confidence interval<br>estimation and hypothesis<br>testing                                                                                     | Homework,<br>Tests, and Final | A grade of<br>C/74 or<br>above. | All students met this benchmark.<br>Results indicate students'<br>understanding of the subject. Thus,<br>course objective was successfully<br>achieved |
| Conduct and interpret<br>correlation analysis<br>and simple linear<br>regression analysis                                                                                | Homework,<br>Tests, and Final | A grade of<br>C/74 or<br>above. | All students met this benchmark.<br>Results indicate students'<br>understanding of the subject. Thus,<br>course objective was successfully<br>achieved |

# BUSN-115-01 (Empirical Analysis) Quantitative Reasoning PEG

| Learning Activity                                    | Course                                                        | Instructors      | Enrollment | Evaluations | % Met the<br>Benchmark                                |
|------------------------------------------------------|---------------------------------------------------------------|------------------|------------|-------------|-------------------------------------------------------|
| Quantitative<br>Reasoning PEG-<br>Business Statistic | 2024 SP<br>Business<br>Statistic (2024<br>SP-BUSN-115-<br>01) | Steitz,<br>Colin | 32         | 32          | 100% Met the<br>benchmark of<br>milestones 2<br>above |

| No | Row            | Levels Of Achievement                                                                            | Distribution |
|----|----------------|--------------------------------------------------------------------------------------------------|--------------|
| 1  | Representation | 43.75% Capstone<br>56.25% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet    | 56%          |
| 2  | Interpretation | 40.62% Capstone<br>59.38% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet    | 59%          |
| 3  | Communication  | 43.76% Capstone<br>53.12% Milestones 3<br>3.12% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 3%           |
| 4  | Calculation    | 53.12% Capstone<br>46.88% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet    | 47% 53%      |
| 5  | Assumptions    | 46.88% Capstone<br>50% Milestones 3<br>3.12% Milestones 2<br>0% Benchmark<br>0% Does Not Meet    | 3%           |

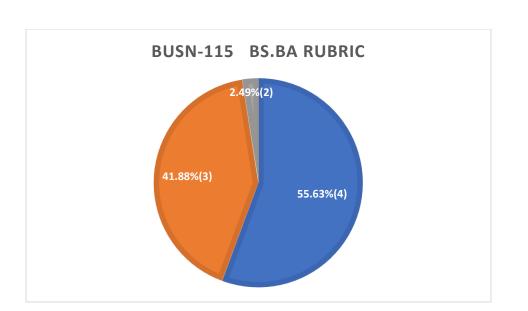
| No | Row                  | Levels Of Achievement                                                                             | Distribution |
|----|----------------------|---------------------------------------------------------------------------------------------------|--------------|
| 6  | Application/Analysis | 53.12% Capstone<br>43.76% Milestones 3<br>3.12 % Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 44% 53%      |



BUSN-115-01 Business Statistics BS.BA Rubric

| Learning<br>Activity            | Course                                                | Instructors      | Enrollment | Evaluations | % Met the<br>Benchmark                         |
|---------------------------------|-------------------------------------------------------|------------------|------------|-------------|------------------------------------------------|
| BSBA –<br>Business<br>statistic | 2024SP Business<br>Statistic (2024SP-<br>BUSN-115-01) | Steitz,<br>Colin | 32         | 32          | 100% met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                                                           | Levels Of Achievement                                                                  | Distribution |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|--------------|
| 1  | Demonstrate working<br>knowledge of the basic<br>concepts and principles that<br>apply to the functional and<br>operational areas of business | 68.75% Excellent<br>28.13% Good<br>3.12% Fair<br>0% Needs Improvement<br>0% Inadequate | 28%          |
| 2  | Demonstrate the value of<br>personal and professional<br>effective communication                                                              | 50% Excellent<br>50% Good<br>0% Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate  | 50% 50%      |
| 3  | Demonstrate an appreciation<br>of ethical implications<br>involved in performing<br>managerial functions                                      | 50% Excellent<br>46.88% Good<br>3.12% Fair<br>0% Needs Improvement<br>0% Inadequate    | 47% 50%      |
| 4  | Critically analyze, think<br>logically, and apply analytical<br>methods and skills for<br>business problems                                   | 53.12% Excellent<br>43.76% Good<br>3.12% Fair<br>0% Needs Improvement<br>0% Inadequate | 44% 53%      |
| 5  | Develop the capacity to work<br>harmoniously and effectively<br>with others                                                                   | 56.25% Excellent<br>40.63% Good<br>3.12% Fair<br>0% Needs Improvement<br>0% Inadequate | 41% 56%      |



#### **Course name: Quantitative Business Analysis**

**Year:** 2024

#### Course Number: BUSN-201-01 Instructor: Dr. Colin Steitz

Term: Spring

## **Instructional Student Learning Outcomes:**

Ability to convert relevant information into various mathematical forms (e.g., equations, graphs, diagrams, tables, words)

Ability to explain information presented in mathematical forms (e.g., equations, graphs, diagrams, tables, words)

Explain information presented in mathematical forms (e.g., equations, graphs, diagrams, tables, words)

Ability to make and evaluate important assumptions in estimation, modeling, and data analysis Conduct and interpret correlation analysis and simple linear regression analysis

## **Program Student Learning Outcomes:**

Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business.

Demonstrate the value of personal and professional effective communication.

Demonstrate an appreciation of ethical implications involved in performing managerial functions.

Critically analyze, think logically, and apply analytical methods and skills for business problems.

Develop the capacity to work harmoniously and effectively with others.

## Strengths of this course:

Covers essential topics in applied statistics to Business concepts.

Provides an accessible text, with plenty of example problems.

## Grade distribution:

| 9 | А  | 1 | C+ |
|---|----|---|----|
| 7 | А- | 1 | С  |
| 4 | B+ | 0 | F  |
| 5 | В  | 0 | Ι  |
| 2 | В- |   |    |

## **Comments on grades:**

The grades are in the solid A to B range with a few students poorly. Overall, the grade distribution of the class suggests that the teaching approach were effective.

## Improvements for next year:

Work on course material that is textbook independent as not requiring the text made the course difficult for the students, and open course materials don't exist for the course.

## **Course Outcomes Assessed:**

| Key 5 Course Outcomes | Assessment<br>Method | Criteria for Success | Summary of Data |
|-----------------------|----------------------|----------------------|-----------------|
|                       |                      |                      |                 |

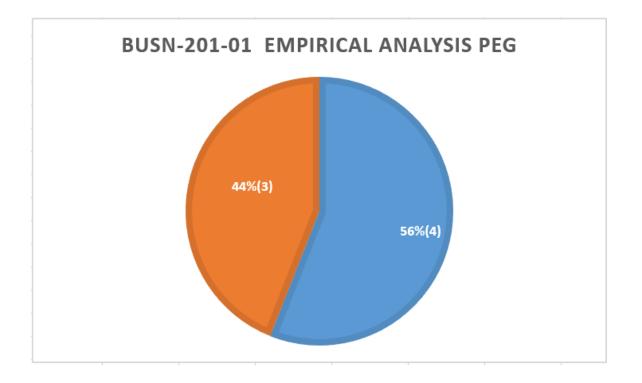
| Ability to convert<br>relevant information<br>into various<br>mathematical forms<br>(e.g., equations,<br>graphs, diagrams,<br>tables, words)                                                    | Homework, Tests,<br>and Final | A grade of C/74 or above.    | All students met this<br>benchmark. Results<br>indicate students'<br>understanding of the<br>subject. Thus, course<br>objective was successfully<br>achieved |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Explain information<br>presented in<br>mathematical forms (e.g.,<br>equations, graphs,<br>diagrams, tables, words)                                                                              | Homework, Tests,<br>and Final | A grade of C/74 or<br>above. | All students met this<br>benchmark. Results<br>indicate students'<br>understanding of the<br>subject. Thus, course<br>objective was successfully<br>achieved |
| Expressing quantitative<br>evidence in support of the<br>argument or purpose of<br>the work (in terms of what<br>evidence is used and how<br>it is formatted, presented,<br>and contextualized) | Homework, Tests,<br>and Final | A grade of C/74 or<br>above. | All students met this<br>benchmark. Results<br>indicate students'<br>understanding of the<br>subject. Thus, course<br>objective was successfully<br>achieved |
| Ability to make and evaluate<br>important assumptions in<br>estimation, modeling, and<br>data analysis                                                                                          | Homework, Tests,<br>and Final | A grade of C/74 or above.    | All students met this<br>benchmark. Results<br>indicate students'<br>understanding of the<br>subject. Thus, course<br>objective was successfully<br>achieved |
| Conduct and interpret<br>correlation analysis and<br>simple linear regression<br>analysis                                                                                                       | Homework, Tests,<br>and Final | A grade of C/74 or above.    | All students met this<br>benchmark. Results<br>indicate students'<br>understanding of the<br>subject. Thus, course<br>objective was successfully<br>achieved |

| Learning Activity                     | Course                                  | Instructors      | Enrollment | Evaluations | % Met the<br>Benchmark                                |
|---------------------------------------|-----------------------------------------|------------------|------------|-------------|-------------------------------------------------------|
| Quantitative<br>Reasoning PEG-<br>QBA | 2024 SP QBA<br>(2024SP-BUSN-<br>201-01) | Steitz,<br>Colin | 29         | 29          | 100% Met the<br>benchmark of<br>milestones 2<br>above |

BUSN-201-01 Empirical Analysis (Quantitative Reasoning PEG)

| No | Row            | Levels Of Achievement                                                                         | Distribution |
|----|----------------|-----------------------------------------------------------------------------------------------|--------------|
| 1  | Representation | 62.06% Capstone<br>37.94% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 38%          |
| 2  | Interpretation | 58.62% Capstone<br>41.38% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 41%          |
| 3  | Communication  | 51.72% Capstone<br>48.28% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 48% 52%      |
| 4  | Calculation    | 55.17% Capstone<br>44.83% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 45% 55%      |

| No | Row                  | Levels Of Achievement                                                                          | Distribution |
|----|----------------------|------------------------------------------------------------------------------------------------|--------------|
| 5  | Assumptions          | 58.62% Capstone<br>41.38% Milestones 3<br>0 % Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 41%          |
| 6  | Application/Analysis | 51.72% Capstone<br>48.28% Milestones 3<br>0 % Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 48% 52%      |

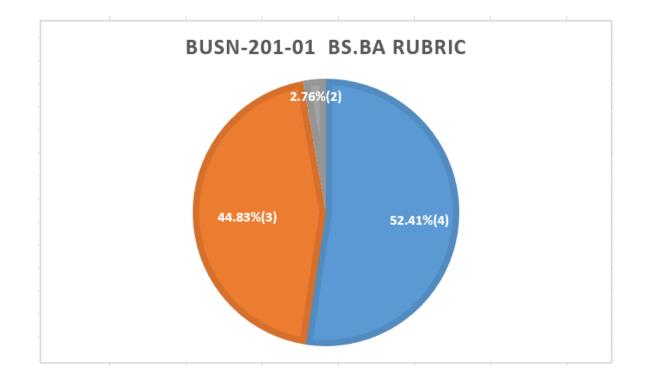


## BUSN-201-01 BSBA Rubric

| Learning<br>Activity | Course                                  | Instructors      | Enrollment | Evaluations | % Met the<br>Benchmark                         |
|----------------------|-----------------------------------------|------------------|------------|-------------|------------------------------------------------|
| BSBA – QBA           | 2024 SP QBA<br>(2024SP-BUSN-201-<br>01) | Steitz,<br>Colin | 29         | 29          | 100% met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                                                           | Levels Of Achievement                                                                          | Distribution |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|--------------|
| 1  | Demonstrate working<br>knowledge of the basic<br>concepts and principles that<br>apply to the functional and<br>operational areas of business | 62.08% Excellent<br>34.48% Good<br>3.44% Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 3%           |
| 2  | Demonstrate the value of<br>personal and professional<br>effective communication                                                              | 34.48% Excellent<br>65.52% Good<br>0% Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate    | 66%          |
| 3  | Demonstrate an appreciation of<br>ethical implications involved in<br>performing managerial<br>functions                                      | 44.82% Excellent<br>48.29% Good<br>6.89% Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 45%          |

| No | Row                                                                                                      | Levels Of Achievement                                                                          | Distribution |
|----|----------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|--------------|
| 4  | Critically analyze, think logically,<br>and apply analytical methods<br>and skills for business problems | 79.31% Excellent<br>20.69% Good<br>0% Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate    | 21%          |
| 5  | Develop the capacity to work<br>harmoniously and effectively<br>with others                              | 41.37% Excellent<br>55.19% Good<br>3.44% Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 4%           |



## **Course name: Macroeconomics**

## **Course Number: ECON-211-01**

Term: Spring

Year: 2024

## **Instructional Student Learning Outcomes:**

Demonstrate knowledge of the core economic goals

and concepts.

Identify and discuss the key macroeconomics problems/current events.

Comment and discuss the potential solutions to macroeconomics problems

## **Program Student Learning Outcomes:**

Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business.

Demonstrate the value of personal and professional effective communication.

Demonstrate an appreciation of ethical implications involved in performing managerial functions.

Critically analyze, think logically, and apply analytical methods and skills for business problems.

Develop the capacity to work harmoniously and effectively with others.

## Strengths of this course:

The course was able to cover a wide breadth of material with easy to approach text.

Provides ample work for students to review.

Encourages application of course work via a group project.

## Grade distribution:

| 13 | А  | 1 | C+ |
|----|----|---|----|
| 11 | A- | 0 | С  |
| 4  | B+ | 1 | F  |
| 5  | В  | 0 | Ι  |
| 1  | B- |   |    |

## **Comments on grades:**

The grade distribution is in the solid B to B+ range. Overall while there were two students who failed to engage with the course, the rest did fairly well. Overall no major concerns over the grades.

## Improvements for next year:

Work on Class engagement. Find a better way to approach the introduction and use alternate material for the neoclassical and Keynesian discussions.

#### **Course Outcomes Assessed:**

| Key 5 Course | Assessment | Criteria for | Summary of Data |
|--------------|------------|--------------|-----------------|
| Outcomes     | Method     | Success      |                 |
| Outcomes     | Wethod     | Success      |                 |

Instructor: Dr. Colin Steitz

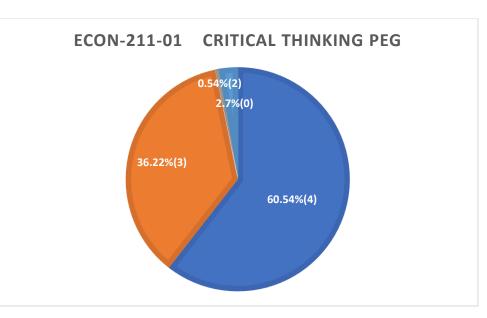
| Demonstrate<br>knowledge of the<br>core economic<br>goals<br>and concepts.            | Homework,<br>Group Project,<br>Quizzes, and<br>Final | A grade of C/74<br>or above. | Almost all students met this benchmark.<br>Results indicates students'<br>understanding of the subject. Thus,<br>course objective was successfully<br>achieved |
|---------------------------------------------------------------------------------------|------------------------------------------------------|------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Identify and<br>discuss the key<br>macroeconomics<br>problems/current<br>events.      | Homework,<br>Group Project,<br>Quizzes, and<br>Final | A grade of C/74<br>or above. | Almost all students met this benchmark.<br>Results indicates students'<br>understanding of the subject. Thus,<br>course objective was successfully<br>achieved |
| Comment and<br>discuss the<br>potential<br>solutions to<br>macroeconomics<br>problems | Homework,<br>Group Project,<br>Quizzes, and<br>Final | A grade of C/74<br>or above. | Almost all students met this benchmark.<br>Results indicates students'<br>understanding of the subject. Thus,<br>course objective was successfully<br>achieved |

| ECON-211-01 | SP24 | Critical Thinking PEG |
|-------------|------|-----------------------|
|-------------|------|-----------------------|

| Learning Activity                           | Course                                              | Instructors      | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|---------------------------------------------|-----------------------------------------------------|------------------|------------|-------------|-----------------------------------------------------------|
| Critical Thinking<br>PEG-<br>Macroeconomics | 2024SP<br>Macroeconomic<br>(2024SP-ECON-<br>211-01) | Steitz,<br>Colin | 37         | 37          | 97.3% Met the<br>benchmark of<br>milestones 2 or<br>above |

| No | Row                  | Levels Of Achievement                                                                           | Distribution |
|----|----------------------|-------------------------------------------------------------------------------------------------|--------------|
| 1  | Explanation of Issue | 81.08% Capstone<br>16.22% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>2.7% Does Not Meet | 075%         |

| No | Row                                                                                     | Levels Of Achievement                                                                             | Distribution      |
|----|-----------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|-------------------|
| 2  | Evidence -Selecting and using information to investigate a point of view or conclusion. | 56.75% Capstone<br>37.85% Milestones 3<br>2.7% Milestones 2<br>0% Benchmark<br>2.7% Does Not Meet | 2193%             |
| 3  | Influence of Context and<br>Assumptions                                                 | 35.14% Capstone<br>62.16% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>2.7% Does Not Meet   | 62%               |
| 4  | Student's Position                                                                      | 64.86% Capstone<br>32.44% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>2.7% Does Not Meet   | 0%%<br>32%<br>55% |
| 5  | Conclusions and Related<br>Outcomes                                                     | 64.86% Capstone<br>32.44% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>2.7% Does Not Meet   | <b>9</b> %        |

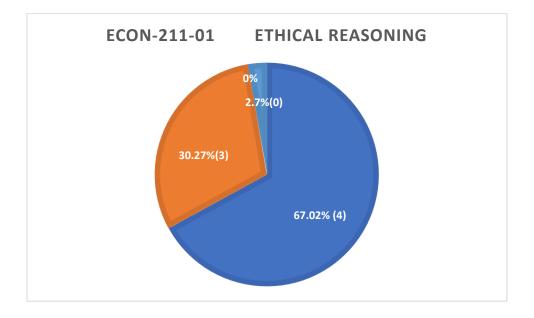


# ECON-211-01 SP24 Ethical Reasoning PEG

| Learning Activity                       | Course                                              | Instructors              | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|-----------------------------------------|-----------------------------------------------------|--------------------------|------------|-------------|-----------------------------------------------------------|
| Ethical<br>Reasoning-<br>Macroeconomics | 2024SP<br>Macroeconomic<br>(2024SP-ECON-<br>211-01) | Steitz <i>,</i><br>Colin | 37         | 37          | 97.3% Met the<br>benchmark of<br>milestone 2 or<br>above. |

| No | Row                                                         | Levels Of Achievement                                                                                 | Distribution |
|----|-------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|--------------|
| 1  | Ethical Self-Awareness                                      | 83.78% Capstone-4<br>13.52% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>2.7% Does Not Meet-0 | 13%          |
| 2  | Understanding Different<br>Ethical<br>Perspectives/Concepts | 54.05% Capstone-4<br>43.25% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>2.7% Does Not Meet-0 | 43% 54%      |

| No | Row                                                         | Levels Of Achievement                                                                                 | Distribution |
|----|-------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|--------------|
| 3  | Ethical Issue Recognition                                   | 70.27% Capstone-4<br>27.03% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>2.7% Does Not Meet-0 | 0%           |
| 4  | Application of Ethical<br>Perspectives/Concepts             | 54.05% Capstone-4<br>43.25% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>2.7% Does Not Meet-0 | 43% 54%      |
| 5  | Evaluation of Different<br>Ethical<br>Perspectives/Concepts | 72.97% Capstone-4<br>24.33% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>2.7% Does Not Meet-0 | 03%          |

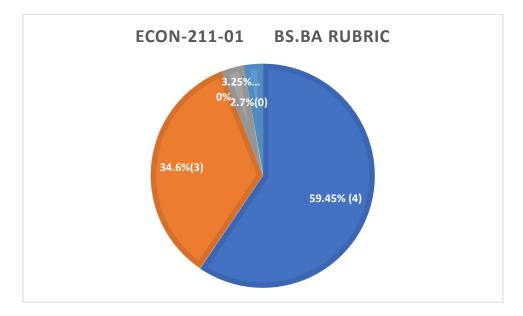


# ECON-211-01 SP24 BS.BA Rubric

| Learning<br>Activity    | Course                                              | Instructors      | Enrollment | Evaluations | % Met the<br>Benchmark                          |
|-------------------------|-----------------------------------------------------|------------------|------------|-------------|-------------------------------------------------|
| BS.BA-<br>Macroeconomic | 2024SP<br>Macroeconomic<br>(2024SP-ECON-<br>211-01) | Steitz,<br>Colin | 37         | 37          | 97.3% Met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                              | Levels Of Achievement                                                                                    | Distribution             |
|----|--------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|--------------------------|
| 1  | Critically analyze, think<br>logically, and apply<br>analytical methods for<br>business problems | 64.86% Excellent-4<br>29.74% Good-3<br>2.7% Fair-2<br>0% Needs Improvement-1<br>2.7% Inadequate-0        | <b>30%</b><br><b>65%</b> |
| 2  | Demonstrate an<br>appreciation of ethical<br>implications in managerial<br>functions.            | 51.35% Excellent - 4<br>43.25% Good - 3<br>2.7% Fair - 2<br>0% Needs Improvement-1<br>2.7% Inadequate -0 | 43% 51%                  |
| 3  | Demonstrate the value of<br>personal and professional<br>effective communication                 | 64.86% Excellent - 4<br>29.74% Good - 3<br>2.7% Fair- 2<br>0% Needs Improvement- 1<br>2.7% Inadequate -0 | 30%                      |
| 4  | Demonstrate working<br>knowledge of basic<br>concepts and principles in<br>business              | 40.55% Excellent - 4<br>54.05% Good - 3<br>2.7% Fair - 2<br>0% Needs Improvement- 1<br>2.7% Inadequate-0 | 3103%<br>40%<br>54%      |

| No | Row                                                                          | Levels Of Achievement                                                                                     | Distribution |
|----|------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|--------------|
| 5  | Develop the capacity to<br>work harmoniously and<br>effectively with others. | 75.67% Excellent - 4<br>16.23% Good - 3<br>5.4% Fair - 2<br>0% Needs Improvement- 1<br>2.7% Inadequate -0 | 5%0%%        |



## **Course name: Microeconomics**

## **Course Number: ECON-212-01**

Term: Spring

Year: 2024

Instructor: Dr. Colin Steitz

#### **Instructional Student Learning Outcomes:**

Explain the fundamentals of economic thinking the

use of economic resources.

Use a production possibilities curve to explain opportunity costs and efficient use of economic resources.

Predict the effects of changes in demand and supply on equilibrium

price and quantity.

Calculate and assess elasticity coefficients and apply the total revenue test to price elasticity of demand.

Assess market failures and recommend policies to correct market failures.

Investigate how firms determine price and quantity based on the four different market structures (pure competition, pure monopoly, monopolistic competition, and oligopoly), comparing outcomes and efficiency of the industries.

## **Program Student Learning Outcomes:**

Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business.

Demonstrate the value of personal and professional effective communication.

Demonstrate an appreciation of ethical implications involved in performing managerial functions.

Critically analyze, think logically, and apply analytical methods and skills for business problems.

Develop the capacity to work harmoniously and effectively with others.

## Strengths of this course:

Covers a wide range of Microeconomic topics, with a relatively easy to approach style. Provides ample work for students to review.

Encourages application of course work via a group project.

## Grade distribution:

| 9 | А  | 1 | C+ |
|---|----|---|----|
| 7 | A- | 1 | С  |
| 4 | B+ | 1 | D  |
| 6 | В  | 0 | F  |
| 1 | B- |   |    |

## **Comments on grades:**

The grades are in the solid B range with a few students doing well and a few doing poorly. I wonder if they became less engaged or the micro-topics are more difficult than how the book

series presents macro topics. Overall, the grade distribution of the class suggests that the teaching approach were effective.

## Improvements for next year:

Work on Class engagement. Go slower through the material and try to work on engaging with the students to get them to try and apply the material to examples. Provide engagement opportunities and get them to see the material in their own life.

#### **Course Outcomes Assessed:**

| Key 5 Course Outcomes                                                                                                                                | Assessment<br>Method                                    | Criteria for<br>Success         | Summary of Data                                                                                                                                             |
|------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------|---------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Explain the<br>fundamentals of<br>economic thinking the<br>use of economic resources.                                                                | Homework,<br>Group Project,<br>Quizzes, and<br>Final    | A grade of<br>C/74 or<br>above. | Almost all students met this benchmark.<br>Results indicates students' understanding<br>of the subject. Thus, course objective was<br>successfully achieved |
| Use a production<br>possibilities curve to<br>explain opportunity costs<br>and efficient use of<br>economic resources.                               | Homework,<br>Quizzes, and<br>Final                      | A grade of<br>C/74 or<br>above. | Almost all students met this benchmark.<br>Results indicates students' understanding<br>of the subject. Thus, course objective was<br>successfully achieved |
| Predict the effects of<br>changes in demand<br>and supply on<br>equilibrium<br>price and quantity.                                                   | Homework,<br>Quizzes, and<br>Final                      | A grade of<br>C/74 or<br>above. | Almost all students met this benchmark.<br>Results indicates students' understanding<br>of the subject. Thus, course objective was<br>successfully achieved |
| Calculate and assess<br>elasticity coefficients and<br>apply the total revenue test<br>to price elasticity of<br>demand.                             | Homework,<br>Quizzes, and<br>Final                      | A grade of<br>C/74 or<br>above. | Almost all students met this benchmark.<br>Results indicates students' understanding<br>of the subject. Thus, course objective was<br>successfully achieved |
| Assess market failures and recommend policies to correct market failures.                                                                            | Homework,<br>Quizzes, and<br>Final                      | A grade of<br>C/74 or<br>above. | Almost all students met this benchmark.<br>Results indicates students' understanding<br>of the subject. Thus, course objective was<br>successfully achieved |
| Investigate how firms<br>determine price and<br>quantity based on the<br>four different market<br>structures (pure<br>competition, pure<br>monopoly, | Homework,<br>Group<br>Project,<br>Quizzes, and<br>Final | A grade of<br>C/74 or<br>above. | Almost all students met this benchmark.<br>Results indicates students' understanding<br>of the subject. Thus, course objective was<br>successfully achieved |

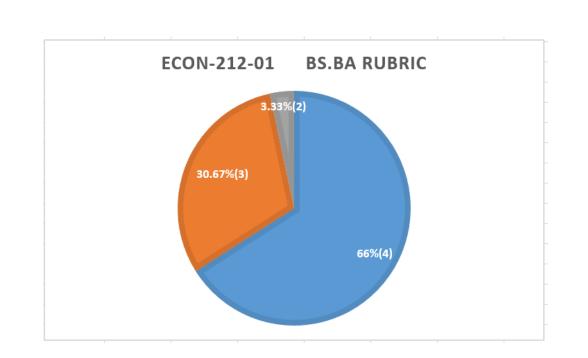
| monopolistic<br>competition, and<br>oligopoly), comparing<br>outcomes and<br>efficiency of the<br>industries. |  |  |
|---------------------------------------------------------------------------------------------------------------|--|--|
|---------------------------------------------------------------------------------------------------------------|--|--|

# ECON-212-01 BS.BA Rubric

| Learning<br>Activity    | Course                                              | Instructors      | Enrollment | Evaluations | % Met the<br>Benchmark                         |
|-------------------------|-----------------------------------------------------|------------------|------------|-------------|------------------------------------------------|
| BSBA –<br>Microeconomic | 2024SP<br>Microeconomic<br>(2024SP-ECON-<br>212-01) | Steitz,<br>Colin | 29         | 29          | 100% met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                                                           | Levels Of Achievement                                                                | Distribution |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|--------------|
| 1  | Demonstrate working<br>knowledge of the basic<br>concepts and principles that<br>apply to the functional and<br>operational areas of business | 70 % Excellent<br>26.67% Good<br>3.33% Fair<br>0% Needs Improvement<br>0% Inadequate | 3%           |
| 2  | Demonstrate the value of<br>personal and professional<br>effective communication                                                              | 46.67 % Excellent<br>50% Good<br>3.33% Fair<br>0% Needs Improvement<br>0% Inadequate | 3%           |

| No | Row                                                                                                      | Levels Of Achievement                                                                          | Distribution |
|----|----------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|--------------|
| 3  | Demonstrate an appreciation of<br>ethical implications involved in<br>performing managerial<br>functions | 73.33% Excellent<br>23.34% Good<br>3.33% Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 3%           |
| 4  | Critically analyze, think logically,<br>and apply analytical methods<br>and skills for business problems | 66.67% Excellent<br>30% Good<br>3.33% Fair<br>0% Needs Improvement<br>0% Inadequate            | 30%          |
| 5  | Develop the capacity to work<br>harmoniously and effectively<br>with others                              | 73.33% Excellent<br>23.34% Good<br>3.33% Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 3%           |



#### Wheeling University Course Assessment Evaluation

| Course name: _    | PBN CSPLES OF FORM       | Course   | Number:   | BUSN-213.01 |
|-------------------|--------------------------|----------|-----------|-------------|
|                   | SPALG                    |          |           |             |
| Instructor:       | Day TIGOR                |          |           |             |
| Instructional Stu | ident Learning Outcomes: | TOTAL    | (~~D68140 | OF FLANCE   |
| Program Studen    | t Learning Outcomes:     | Denou \$ | GRAP      |             |

Strengths of this course:

Grade distribution:

| 7        | A  |   | C+ |
|----------|----|---|----|
| 7        | A- | 1 | С  |
| <b>.</b> | B+ |   | FA |
| 3        | B  |   | I  |
| ν        | B- | 2 | D  |

**Comments on grades:** 

Improvements for next year:

Course Outcomes Assessed:

| Key 5 Course<br>Outcomes | Assessment<br>Method | Criteria for<br>Success | Summary of<br>Data | Use of Data |
|--------------------------|----------------------|-------------------------|--------------------|-------------|
| 1. VNGVALO               | TIST                 | LECTURE                 |                    |             |
| 2. CHAR brins            | ASSLOUT              | ASSUMIJ                 |                    |             |
| 3. COA6                  | PRISUS S             | Pac Jucy 5              |                    |             |

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## Wheeling University Course Assessment Evaluation

| Course name: _    | INVISIONS & PONTI       | Course         | e Ni | umber:Bus   | N- 316-01 |
|-------------------|-------------------------|----------------|------|-------------|-----------|
|                   | SPAUG                   |                |      |             |           |
| Instructor:       | Day TIGAL               |                |      |             |           |
| Instructional Stu | dent Learning Outcomes: | To 1           | 3£   | A PERTFOLDO | 4 Av A GR |
| Program Studen    | t Learning Outcomes:    | w D & 1 vo a 4 | ŧ    | Caap        |           |

Strengths of this course:

Grade distribution:

| 7    | A  |   | C+ |
|------|----|---|----|
| Y    | A- |   | C  |
| 2000 | B+ | 0 | F  |
| 4    | В  |   | I  |
|      | B- |   | D  |

Comments on grades:

Improvements for next year:

Course Outcomes Assessed:

| Key 5 Course<br>Outcomes | Assessment<br>Method | Criteria for<br>Success | Summary of<br>Data | Use of Data |
|--------------------------|----------------------|-------------------------|--------------------|-------------|
| 1. XN4VAL6               | TIST                 | LECIMAS                 |                    |             |
| 2. Compris brans         | ASSLOUT              | ASSUMIJ                 |                    |             |
| 3. 6016                  | PROSTER S            | Par socy s              |                    |             |

# Wheeling University Course Assessment Evaluation

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| Course name: _    | Ra Sn       | hay      | 1 to Sum | Course | Number:   | Buss. | . 97 | 2.01    |
|-------------------|-------------|----------|----------|--------|-----------|-------|------|---------|
| Term:             |             |          |          |        |           |       |      |         |
| Instructor:       | Dav         | 7165     | 2        |        |           |       |      | -       |
| Instructional Stu | (dent Lear) | ning Out | comes:   | 10     | GNDERSMAD | RISK  | L,   | Pusuess |
| Program Studen    | t Learning  | Outcom   | ies: Lud | 62006  | GRAP      |       |      |         |
| Strengths of this | course:     |          |          |        |           |       |      |         |
| Grade distributi  | on:         |          |          |        |           |       |      |         |

| Grade distribut | A         |   | C+       |
|-----------------|-----------|---|----------|
|                 | <u>A</u>  |   | C        |
|                 | A         | 0 | F        |
|                 | <u>B+</u> |   | T        |
| 7               | В         |   | 0        |
|                 | B-        |   | <i>v</i> |

Comments on grades:

Improvements for next year:

Course Outcomes Assessed:

| Course Outcom   |            |              |            | 1           |
|-----------------|------------|--------------|------------|-------------|
| Key 5 Course    | Assessment | Criteria for | Summary of | Use of Data |
| Outcomes        | Method     | Success      | Data       |             |
| 1. XN4V0,66     | TIST       | LECNAS       |            |             |
| 2. Compr brings | ASSLOUT    | ASSUMPTS     |            |             |
| 3. 6015         | PROSTS S   | PRO SOLY 5   |            |             |

195

## **Course Name: Principles of Accounting I**

## Course Number: ACCT-201-01

Term: Spring

Instructor: Dr. Ed Younkins

## Instructional Student and Program Learning Outcomes, including PEGs: Instructional Student Learning Outcome:

Year: 2024

Have a broad view of accounting's role in satisfying society's need for (financial) information to include the needs of investors, creditors, regulatory agencies and taxing authorities. This will also include the history and ethics responsibilities of the accounting profession and the role of auditing in enhancing the credibility of publicly reported information. (BT1, 2)

Understand the principles underlying the design, integrity, and effectiveness of accounting information systems, including the basic components of internal control, the accountant's professional code of conduct, and the significance of debits and credits as they are used in an accounting system. (BT1,2)

Demonstrate a basic knowledge of the fundamental principles underlying the subject of accounting. (BT3)

Process routine transactions for a service company through the steps in the accounting cycle. (BT3)

Process routing transactions for a merchandising company through the steps in the accounting cycle. (BT3)

## **Program Learning Outcomes**

Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics

Critically analyze, think logically, and apply analytical methods and skills for business problems Explain the ethical implications and responsibilities of ensuring integrity of financial integrity Demonstrate the value of personal and professional effective communication

Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations

Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals

#### **5 Key Course Outcomes** Learning Activities/ Assignments Benchmarks/ Results Performance Indicator Have a broad view of Exams, In-class discussions B(84%) and Attained accounting's role in above satisfying society's need for (financial) information to include the needs of investors, creditors, regulatory agencies and taxing authorities. This will also include the history and ethics

## **Course Outcomes Assessed:**

| responsibilities of the<br>accounting profession<br>and the role of auditing in<br>enhancing the credibility<br>of publicly reported<br>information. (BT1, 2)Exams, In-class discussionsB(84%) and<br>aboveAttainedUnderstand the principles<br>underlying the design,<br>integrity, and<br>effectiveness of<br>accounting information<br>systems, including the<br>basic components of<br>internal control, the<br>accounting system.<br>(BT1, 2)Exams, In-class discussionsB(84%) and<br>aboveAttainedDemonstrate a basic<br>knowledge of the<br>fundamental principles<br>underlying the subject of<br>accounting. (BT3)Exams, In-class discussionsB(84%) and<br>aboveAttainedProcess routing<br>transactions for a service<br>company through the<br>steps in the accounting<br>routing transactions for a<br>merchandising company<br>through the sets in the<br>accounting cycle. (BT3)Exams, In-class discussions<br>sciences and sciences and<br>aboveB(84%) and<br>aboveAttained<br>aboveProcess routing<br>transactions for a<br>sets in the accounting<br>routing transactions for a<br>merchandising company<br>through the sets in the<br>accounting cycle. (BT3)Exams, In-class discussions<br>sciences and sciences and<br>aboveB(84%) and<br>aboveAttained<br>aboveProcess routing<br>transactions for a<br>merchandising company<br>through the sets in the<br>accounting cycle. (BT3)Exams, In-class discussions<br>accounting cycle. (BT3)B(84%) and<br>aboveAttained<br>aboveProcess routing<br>transactions for a<br>merchandising company<br>through the sets in the<br>accounting cycle. (BT3)Exams, In-class discussionsB(84%) and<br>aboveAttained<br>aboveProcess routing<br>transactions for a <b< th=""><th></th><th></th><th></th></b<> |                                                                                                                                                                                                                                                                                                                 |                             |              |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|--------------|
| underlying the design,<br>integrity, and<br>effectiveness of<br>accounting information<br>systems, including the<br>basic components of<br>internal control, the<br>accountant's professional<br>code of conduct, and the<br>significance of debits and<br>credits as they are used in<br>an accounting system.<br>(BT1,2)BkawBk84%) and<br>aboveAttained<br>aboveDemonstrate a basic<br>knowledge of the<br>fundamental principles<br>underlying the subject of<br>accounting. (BT3)Exams, In-class discussionsB(84%) and<br>aboveAttained<br>aboveProcess routine<br>transactions for a service<br>corpany through the<br>steps in the accounting<br>cycle. (BT3)Exams, In-class discussionsB(84%) and<br>aboveAttained<br>aboveProcess routing<br>transactions for a<br>merchandising company<br>through the steps in the<br>accounting cycle. (BT3)Exams, In-class discussionsB(84%) and<br>aboveAttained<br>above                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | accounting profession<br>and the role of auditing in<br>enhancing the credibility<br>of publicly reported                                                                                                                                                                                                       |                             |              |
| knowledge of the<br>fundamental principles<br>underlying the subject of<br>accounting. (BT3)aboveaboveProcess routine<br>transactions for a service<br>company through the<br>steps in the accounting<br>cycle. (BT3)Exams, In-class discussionsB(84%) and<br>aboveAttained<br>aboveProcess routing<br>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | underlying the design,<br>integrity, and<br>effectiveness of<br>accounting information<br>systems, including the<br>basic components of<br>internal control, the<br>accountant's professional<br>code of conduct, and the<br>significance of debits and<br>credits as they are used in<br>an accounting system. | Exams, In-class discussions | <br>Attained |
| transactions for a service<br>company through the<br>steps in the accounting<br>cycle. (BT3)aboveaboveProcess routing<br>transactions for a<br>merchandising company<br>through the steps in the<br>accounting cycle. (BT3)Exams, In-class discussionsB(84%) and<br>aboveAttained                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | knowledge of the<br>fundamental principles<br>underlying the subject of                                                                                                                                                                                                                                         | Exams, In-class discussions | Attained     |
| transactions for a above above through the steps in the accounting cycle. (BT3) above through the steps in the accounting cycle.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | transactions for a service<br>company through the<br>steps in the accounting                                                                                                                                                                                                                                    | Exams, In-class discussions | <br>Attained |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | transactions for a<br>merchandising company<br>through the steps in the<br>accounting cycle. (BT3)                                                                                                                                                                                                              | Exams, In-class discussions | <br>Attained |

**Data Analysis—Strengths of this course:** Experienced professor. Students earn the basic knowledge of financial accounting standards.

The result of the "B.S. Acct - Principles of Accounting" shows that out of 29 students enrolled in this course, 93.1% were earned enough knowledge about the subject. The highest score was 5, and highest score earned was 5 and the lowest was 1.4.

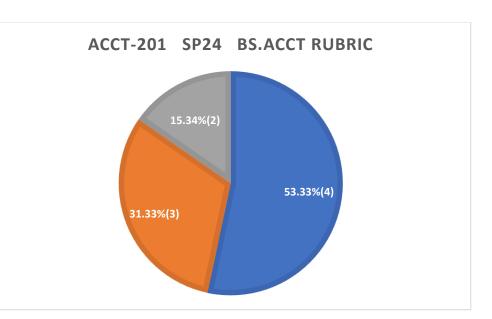
# Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:

## ACCT-201-01 BS.ACCT Rubric

| Learning<br>Activity                | Course                                                    | Instructors            | Enrollment | Evaluations | % Met the<br>Benchmark                         |
|-------------------------------------|-----------------------------------------------------------|------------------------|------------|-------------|------------------------------------------------|
| BS. ACCT<br>Principles of<br>ACCT I | 2024 SP Principles<br>of ACCT I (2024 SP-<br>ACCT-201-01) | Younkins,<br>Edward. W | 25         | 25          | 100% met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                                              | Levels Of Achievement                                                                  | Distribution |
|----|----------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|--------------|
| 1  | Explain the ethical implications<br>and responsibilities of ensuring<br>integrity of financial integrity                         | 56% Excellent<br>28% Good<br>16% Fair<br>0% Needs Improvement<br>0% Inadequate         | 28% 56%      |
| 2  | Critically analyze, think logically,<br>and apply analytical methods<br>and skills for business problems                         | 52% Excellent<br>28% Good<br>20% Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 20% 52%      |
| 3  | Explain, integrate, and perform<br>basic fundamental concepts in<br>accounting, finance, marketing,<br>management, and economics | 52% Excellent<br>32% Good<br>16% Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 16%<br>52%   |

| No | Row                                                                                                                                                             | Levels Of Achievement                                                                  | Distribution |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|--------------|
| 4  | Demonstrate the value of<br>personal and professional<br>effective communication                                                                                | 52% Excellent<br>36% Good<br>12% Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 12%          |
| 5  | Apply knowledge of GAAP,<br>FASB, GASB, and managerial<br>accounting theories to<br>businesses, state and local<br>governments, and nonprofit<br>organizations. | 52% Excellent<br>36% Good<br>12% Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 12%          |
| 6  | Apply knowledge and<br>understanding of federal tax<br>laws and procedures on<br>businesses and individuals                                                     | 56% Excellent<br>28% Good<br>16% Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 28% 56%      |



#### Grade Distribution:

| 5 | А  | 5 | C+ |
|---|----|---|----|
| 6 | А- |   | С  |
| 4 | B+ |   | C- |
| 2 | В  |   | D+ |
| 3 | В- |   | D  |

| F |
|---|
| Ι |

**Comments on Grades:** 

## **Course name: Principles of Accounting I**

# Course Number: ACCT-201-02

Term: Spring

Year: 2024

# Instructor: Lori Parry

## **Instructional Student Learning Outcomes:**

1. Define management accounting; 1

2. Have an understanding of business ethics, especially ethics related to accounting; 2

3. Define cost drivers and calculate cost costs using a variety of cost drivers; 1,2,3

4. Use cost-volume-profit analysis in decision taking; 3,4,5

5. Establish and use Activity-Based Costing; 3,4,5

6. Decide when information is relevant; 3,4,5

7. Use relevant information for decision making, both for pricing and operational decisions; 3,4,5

8. Describe the benefits of budgets; 1,2

9. Establish and use a master budget; 3,4,5

10. Establish and use flexible budgets; 3,4,5

11. Execute variance analysis; 3,4,5

12. Understand, define, and implement management control systems and responsibility accounting systems. 2,3,4,5

13. Discuss and implement management control systems in a decentralized organization; 2,3,4,5

14. Establish and implement various systems of cost allocation; 3,4,5

15. Establish and implement systems for accounting for overhead costs; 3,4,5

16. Compare and contrast job-costing and process-costing systems. 2,3,4,5

## **Program Student Learning Outcomes:**

Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics

Critically analyze, think logically, and apply analytical methods and skills for business problems Explain the ethical implications and responsibilities of ensuring integrity of financial integrity Demonstrate the value of personal and professional effective communication

Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations

Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals

**Strengths of this course:** Consistent student interaction in various group settings. **Grade distribution:** 

| 6 | А  | 2 | C+ |
|---|----|---|----|
| 3 | A- | 4 | С  |
| 0 | B+ | 1 | C- |
| 0 | В  | 2 | D+ |
| 2 | В- | 0 | F  |
|   |    | 0 | Ι  |

**Comments on grades:** Attendance was a consistent issue and the majority of the students did not obtain a textbook. These two issues caused learning inconsistencies and the need to spend additional time on topics.

## Improvements for next year:

Suggest that a virtual learning platform be implemented to enhance student learning. require students to obtain the course textbook, and implement a more stringent and comprehensive attendance policy.

| Key 5 Course<br>Outcomes                                                                                                                        | Assessment<br>Method | Criteria for Success                                                                                                                                                                               | Summary<br>of Data | Use of<br>Data |
|-------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|----------------|
| Demonstrate<br>working knowledge<br>of concepts and<br>principles that<br>apply to the<br>functional and<br>operational areas<br>of<br>business | Tests, Project       | C and above. All students met<br>the benchmark. Result shows<br>that students earned an<br>acceptable understanding of<br>the subject. The course<br>objectives were accomplished<br>successfully. |                    |                |
| Application of<br>ethical implications<br>in performing<br>managerial<br>functions.                                                             | Tests, Project       | C and above. All students met<br>the benchmark. Result shows<br>that students earned an<br>acceptable understanding of<br>the subject. The course<br>objectives were accomplished<br>successfully. |                    |                |
| Critical analysis<br>and application to<br>business problems.                                                                                   | Tests, Project       | C and above. All students met<br>the benchmark. Result shows<br>that students earned an<br>acceptable understanding of<br>the subject. The course<br>objectives were accomplished<br>successfully. |                    |                |
| Apply written<br>communication<br>skills.                                                                                                       | Tests, Project       | C and above. All students met<br>the benchmark. Result shows<br>that students earned an<br>acceptable understanding of<br>the subject. The course<br>objectives were accomplished<br>successfully. |                    |                |

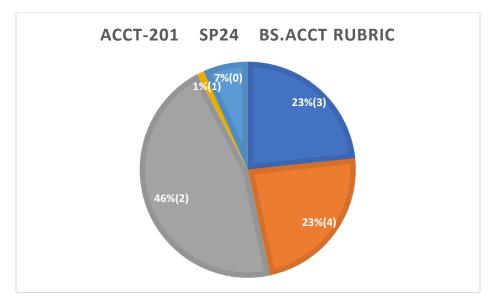
| Interpret            | Tests, Project | C and above. All students met |  |
|----------------------|----------------|-------------------------------|--|
| managerial           |                | the benchmark. Result shows   |  |
| cost reports and     |                | that students earned an       |  |
| use                  |                | acceptable understanding of   |  |
| results in decisions |                | the subject. The course       |  |
| results in decisions |                | objectives were accomplished  |  |
|                      |                | successfully.                 |  |
|                      |                |                               |  |

# ACCT-201 BS. ACCT Rubric

| Learning<br>Activity                | Course                                                    | Instructors | Enrollment | Evaluations | % Met the<br>Benchmark                        |
|-------------------------------------|-----------------------------------------------------------|-------------|------------|-------------|-----------------------------------------------|
| BS. ACCT<br>Principles of<br>ACCT I | 2024 SP Principles<br>of ACCT I (2024 SP-<br>ACCT-201-02) | Parry, Lori | 20         | 20          | 92% met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                                              | Levels Of Achievement                                                                      | Distribution                                        |
|----|----------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|-----------------------------------------------------|
| 1  | Explain the ethical implications<br>and responsibilities of ensuring<br>integrity of financial integrity                         | 26.68% Excellent<br>20% Good<br>40% Fair<br>6.66% Needs Improvement<br>6.66% Inadequate    | <b>6%</b><br><b>27%</b><br><b>40%</b><br><b>20%</b> |
| 2  | Critically analyze, think logically,<br>and apply analytical methods<br>and skills for business problems                         | 13.33% Excellent<br>33.35% Good<br>46.66% Fair<br>0% Needs Improvement<br>6.66% Inadequate | 0% <sup>7%</sup> 13%<br>47% 33%                     |
| 3  | Explain, integrate, and perform<br>basic fundamental concepts in<br>accounting, finance, marketing,<br>management, and economics | 20% Excellent<br>20% Good<br>53.34% Fair<br>0% Needs Improvement<br>6.66% Inadequate       | 0% <sup>7%</sup> 20%<br>53% 20%                     |

| No | Row                                                                                                                                                             | Levels Of Achievement                                                                   | Distribution                       |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|------------------------------------|
| 4  | Demonstrate the value of<br>personal and professional<br>effective communication                                                                                | 26.66% Excellent<br>13.35% Good<br>53.33% Fair<br>0% Needs Improvement<br>0% Inadequate | 0%<br>29%<br>57%<br>14%            |
| 5  | Apply knowledge of GAAP,<br>FASB, GASB, and managerial<br>accounting theories to<br>businesses, state and local<br>governments, and nonprofit<br>organizations. | 20% Excellent<br>33.34% Good<br>40% Fair<br>0% Needs Improvement<br>6.66% Inadequate    | 0% <sup>7%</sup> 20%<br>40%<br>33% |
| 6  | Apply knowledge and<br>understanding of federal tax<br>laws and procedures on<br>businesses and individuals                                                     | 33.34% Excellent<br>20% Good<br>40% Fair<br>0% Needs Improvement<br>6.66% Inadequate    | 0% <sup>7%</sup><br>40%<br>20%     |



## **Course name: Principles of Accounting II**

## Course Number: ACCT-202-01

Term: Spring

Year: 2024

## Instructor: Lori Parry

#### **Instructional Student Learning Outcomes:**

- 1. Define management accounting; 1
- 2. Have an understanding of business ethics, especially ethics related to accounting; 2
- 3. Define cost drivers and calculate cost costs using a variety of cost drivers; 1,2,3
- 4. Use cost-volume-profit analysis in decision taking; 3,4,5
- 5. Establish and use Activity-Based Costing; 3,4,5
- 6. Decide when information is relevant; 3,4,5
- 7. Use relevant information for decision making, both for pricing and operational decisions; 3,4,5
- 8. Describe the benefits of budgets; 1,2
- 9. Establish and use a master budget; 3,4,5
- 10. Establish and use flexible budgets; 3,4,5
- 11. Execute variance analysis; 3,4,5

12. Understand, define, and implement management control systems and responsibility accounting systems. 2,3,4,5

- 13. Discuss and implement management control systems in a decentralized organization; 2,3,4,5
- 14. Establish and implement various systems of cost allocation; 3,4,5
- 15. Establish and implement systems for accounting for overhead costs; 3,4,5
- 16. Compare and contrast job-costing and process-costing systems. 2,3,4,5

## **Program Student Learning Outcomes:**

Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics

Critically analyze, think logically, and apply analytical methods and skills for business problems Explain the ethical implications and responsibilities of ensuring integrity of financial integrity Demonstrate the value of personal and professional effective communication

Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations

Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals

#### Strengths of this course:

Consistent student interaction in various group settings to drive enhanced learning.

#### Grade distribution:

| 1 | А  | 2 | C+ |
|---|----|---|----|
| 1 | А- | 1 | С  |
| 3 | B+ | 1 | C- |
| 3 | В  | 1 | D+ |
| 1 | В- | 0 | F  |
|   |    | 1 | Ι  |

# **Comments on grades:** No Comment **Improvements for next year:**

Students enjoyed McGraw Hill Connect and stated that this method forced them to study and learn the material. Suggestion is to keep this method of virtual platform to continue student success.

| Key 16 Course<br>Outcomes                                                                           | Assessment<br>Method | Criteria for Success                                                                                                                                                                            | Summary<br>of Data | Use of<br>Data |
|-----------------------------------------------------------------------------------------------------|----------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|----------------|
| Define management<br>accounting; 1                                                                  | Tests,<br>Project    | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |                    |                |
| Have an<br>understanding of<br>business ethics,<br>especially ethics<br>related to accounting;<br>2 | Tests,<br>Project    | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |                    |                |
| Define cost drivers<br>and calculate cost<br>costs using a variety<br>of cost drivers; 1,2,3        | Tests,<br>Project    | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |                    |                |
| Use cost-volume-<br>profit analysis in<br>decision taking;<br>3,4,5                                 | Tests,<br>Project    | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |                    |                |
| Establish and use<br>Activity-Based<br>Costing; 3,4,5                                               | Tests,<br>Project    | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |                    |                |

## **Course Outcomes Assessed:**

|                                                                                                                | 1                 |                                                                                                                                                                                                 | · · · |  |
|----------------------------------------------------------------------------------------------------------------|-------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|--|
| Decide when<br>information is<br>relevant; 3,4,5                                                               | Tests,<br>Project | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |       |  |
| Use relevant<br>information for<br>decision making,<br>both for pricing and<br>operational<br>decisions; 3,4,5 | Tests,<br>Project | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |       |  |
| Describe the<br>benefits of budgets;<br>1,2                                                                    | Tests,<br>Project | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |       |  |
| Establish and use a<br>master budget;<br>3,4,5                                                                 | Tests,<br>Project | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |       |  |
| Establish and use<br>flexible budgets;<br>3,4,5                                                                | Tests,<br>Project | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |       |  |
| Execute variance<br>analysis; 3,4,5                                                                            | Tests,<br>Project | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |       |  |
| Understand, define,<br>and implement<br>management<br>control systems and<br>responsibility                    | Tests,<br>Project | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The                                                         |       |  |

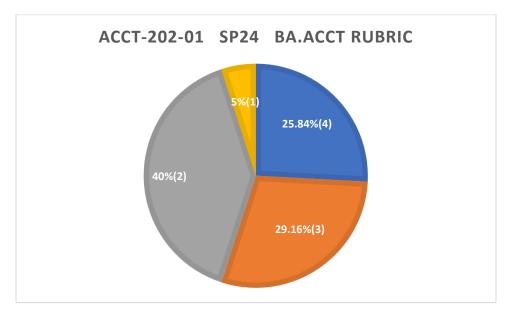
| accounting systems.<br>2,3,4,5<br>Discuss and<br>implement<br>management<br>control systems in a | Tests,<br>Project | course objectives were<br>accomplished successfully.<br>C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The |  |
|--------------------------------------------------------------------------------------------------|-------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| decentralized<br>organization; 2,3,4,5                                                           |                   | course objectives were accomplished successfully.                                                                                                                                               |  |
| Establish and<br>implement various<br>systems of cost<br>allocation; 3,4,5                       | Tests,<br>Project | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |  |
| Establish and<br>implement systems<br>for accounting for<br>overhead costs;<br>3,4,5             | Tests,<br>Project | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |  |
| Compare and<br>contrast job-costing<br>and process-costing<br>systems. 2,3,4,5                   | Tests,<br>Project | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were<br>accomplished successfully. |  |

# ACCT-202-01 BS. ACCT Rubric

| Learning<br>Activity                 | Course                                                     | Instructors | Enrollment | Evaluations | % Met the<br>Benchmark                        |
|--------------------------------------|------------------------------------------------------------|-------------|------------|-------------|-----------------------------------------------|
| BS. ACCT<br>Principles of<br>ACCT II | 2024 SP Principles<br>of ACCT II (2024 SP-<br>ACCT-202-01) | Parry, Lori | 15         | 15          | 95% met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                                                                             | Levels Of Achievement                                                          | Distribution              |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|---------------------------|
| 1  | Explain the ethical implications<br>and responsibilities of ensuring<br>integrity of financial integrity                                                        | 25% Excellent<br>25% Good<br>45% Fair<br>5% Needs Improvement<br>0% Inadequate | 5%0%<br>25%<br>45%<br>25% |
| 2  | Critically analyze, think logically,<br>and apply analytical methods<br>and skills for business problems                                                        | 25% Excellent<br>30% Good<br>40% Fair<br>5% Needs Improvement<br>0% Inadequate | 5%0% 25%                  |
| 3  | Explain, integrate, and perform<br>basic fundamental concepts in<br>accounting, finance, marketing,<br>management, and economics                                | 30% Excellent<br>25% Good<br>40% Fair<br>5% Needs Improvement<br>0% Inadequate | 5%0%<br>40%<br>25%        |
| 4  | Demonstrate the value of<br>personal and professional<br>effective communication                                                                                | 25% Excellent<br>25% Good<br>45% Fair<br>5% Needs Improvement<br>0% Inadequate | 5%0%<br>25%<br>45%<br>25% |
| 5  | Apply knowledge of GAAP,<br>FASB, GASB, and managerial<br>accounting theories to<br>businesses, state and local<br>governments, and nonprofit<br>organizations. | 20% Excellent<br>40% Good<br>35% Fair<br>5% Needs Improvement<br>0% Inadequate | 5%0% 20%                  |

| No | Row                                                                                                         | Levels Of Achievement                                                          | Distribution       |
|----|-------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|--------------------|
| 6  | Apply knowledge and<br>understanding of federal tax<br>laws and procedures on<br>businesses and individuals | 30% Excellent<br>30% Good<br>35% Fair<br>5% Needs Improvement<br>0% Inadequate | 5%0%<br>35%<br>30% |



## **Course Name: Principles of Marketing**

#### **Course Number: BUSN-212-01**

Term: Spring Year:

Instructor: David Corbett

Instructional Student and Program Learning Outcomes, including PEGs:

2024

| 5 Key Course Outcomes                                                                                                                                                                                                                   | Learning Activities/<br>Assignments                                           | Benchmarks/<br>Performance Indicator | Results |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------------------------------|---------|
| The course objectives are to<br>define and examine the scope<br>of marketing, the market<br>concept, satisfying customer<br>needs, developing long –term<br>profitable relationships with<br>customers and building<br>customer equity. | Lectures with video,<br>discussion questions,<br>assignments, case<br>studies | At least 70% and above               |         |
| Strategic planning and business<br>units within a corporation,<br>Define a business mission,<br>conduct a situation analysis,<br>and create a marketing plan to<br>reach the target audience.                                           | Lectures with video,<br>discussion questions,<br>assignments, case<br>studies | At least 70% and above               |         |
| Ethics and social responsibility<br>in business, marketing and<br>cause-related marketing.                                                                                                                                              | Lectures with video,<br>discussion questions,<br>assignments, case<br>studies | At least 70% and above               |         |
| The marketing environment<br>and its factors including: Social,<br>demographic, ethic, economic,<br>technological, political, legal<br>and competitive factors.                                                                         | Lectures with video,<br>discussion questions,<br>assignments, case<br>studies | At least 70% and above               |         |

## Data:

#### Data Analysis—Strengths of this course:

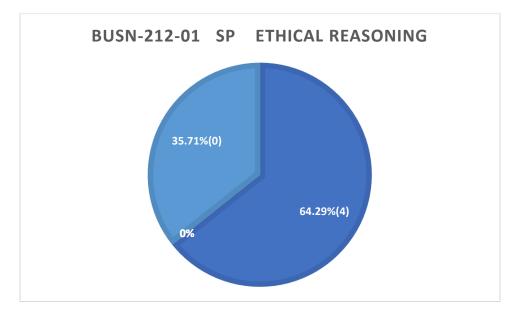
14 enrolled in the course and 9 passed with a C- or higher the BSBA grading with 100%. **Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** Results show that the course design/content of the course aligns with course objectives. No changes are needed.

| Learning<br>Activity                  | Course                                           | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                           |
|---------------------------------------|--------------------------------------------------|-------------------|------------|-------------|--------------------------------------------------|
| Ethical<br>Reasoning-Prin.<br>of MRKT | 2024SP Prin. of<br>MRKT (2024SP-<br>BUSN-212-01) | Corbett,<br>David | 14         | 14          | 64.29% Met the<br>benchmark of fair<br>or above. |

| BUSN-212-01 | SP24 | Ethical Reasoning PEG |
|-------------|------|-----------------------|
|-------------|------|-----------------------|

| No | Row                                                      | Levels Of Achievement                                                                               | Distribution  |
|----|----------------------------------------------------------|-----------------------------------------------------------------------------------------------------|---------------|
| 1  | Ethical Self-Awareness                                   | 64.29% Capstone-4<br>0% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>35.71% Does Not Meet-0 | 36%           |
| 2  | Understanding Different<br>Ethical Perspectives/Concepts | 64.29% Capstone-4<br>0% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>35.71% Does Not Meet-0 | 36%<br>0% 64% |
| 3  | Ethical Issue Recognition                                | 64.29% Capstone-4<br>0% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>35.71% Does Not Meet-0 | 36%<br>0% 64% |

| No | Row                                                      | Levels Of Achievement                                                                               | Distribution  |
|----|----------------------------------------------------------|-----------------------------------------------------------------------------------------------------|---------------|
| 4  | Application of Ethical<br>Perspectives/Concepts          | 64.29% Capstone-4<br>0% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>35.71% Does Not Meet-0 | 36%<br>0% 64% |
| 5  | Evaluation of Different Ethical<br>Perspectives/Concepts | 64.29% Capstone-4<br>0% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>35.71% Does Not Meet-0 | 36%<br>0% 64% |

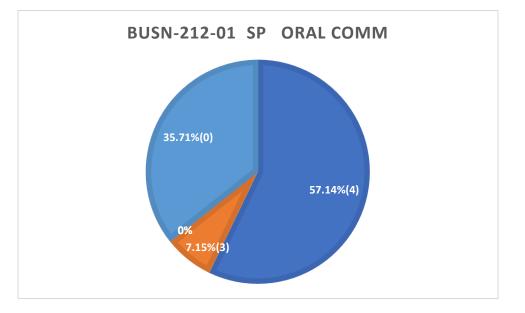


| BUSN-212-01 SP24 | Oral Communication PEG |
|------------------|------------------------|
|------------------|------------------------|

| Learning Activity                          | Course                                              | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                                      |
|--------------------------------------------|-----------------------------------------------------|-------------------|------------|-------------|-------------------------------------------------------------|
| Oral<br>Communication<br>PEG-Prin. of MRKT | 2024SP Prin.<br>of MRKT<br>(2024SP-<br>BUSN-212-01) | Corbett,<br>David | 14         | 14          | 64.29% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row          | Levels Of Achievement                                                                                  | Distribution     |
|----|--------------|--------------------------------------------------------------------------------------------------------|------------------|
| 1  | Organization | 57.14% Capstone-4<br>7.15% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>35.71% Does Not Meet-0 | 36%<br>57%<br>7% |
| 2  | Language     | 57.14% Capstone-4<br>7.15% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>35.71% Does Not Meet-0 | 36%<br>57%<br>7% |
| 3  | Delivery     | 57.14% Capstone-4<br>7.15% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>35.71% Does Not Meet-0 | 36%<br>57%<br>7% |

| No | Row                 | Levels Of Achievement                                                                                  | Distribution           |
|----|---------------------|--------------------------------------------------------------------------------------------------------|------------------------|
| 4  | Supporting Material | 57.14% Capstone-4<br>7.15% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>35.71% Does Not Meet-0 | 36%<br>57%<br>0%<br>7% |
| 5  | Central Message     | 57.14% Capstone-4<br>7.15% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>35.71% Does Not Meet-0 | 36%<br>57%<br>0%<br>7% |

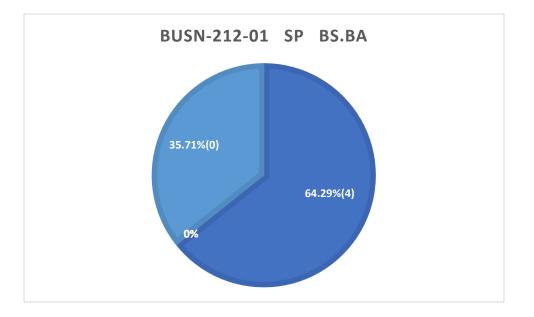


# BUSN- 212-01 SP 24 BS.BA Rubric

| Learning<br>Activity    | Course                                           | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                           |
|-------------------------|--------------------------------------------------|-------------------|------------|-------------|--------------------------------------------------|
| BSBA – Prin.<br>of MRKT | 2024SP Prin. of<br>MRKT (2024SP-<br>BUSN-212-01) | Corbett,<br>David | 14         | 14          | 64.29% met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                                                           | Levels Of Achievement                                                               | Distribution  |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|---------------|
| 1  | Demonstrate working<br>knowledge of the basic<br>concepts and principles that<br>apply to the functional and<br>operational areas of business | 64.29% Excellent<br>0% Good<br>0% Fair<br>0% Needs Improvement<br>35.71% Inadequate | 36%<br>0% 64% |
| 2  | Demonstrate the value of<br>personal and professional<br>effective communication                                                              | 64.29% Excellent<br>0% Good<br>0% Fair<br>0% Needs Improvement<br>35.71% Inadequate | 36%<br>0% 64% |
| 3  | Demonstrate an appreciation<br>of ethical implications involved<br>in performing managerial<br>functions                                      | 64.29% Excellent<br>0% Good<br>0% Fair<br>0% Needs Improvement<br>35.71% Inadequate | 36%<br>0% 64% |

| No | Row                                                                                                         | Levels Of Achievement                                                               | Distribution  |
|----|-------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|---------------|
| 4  | Critically analyze, think<br>logically, and apply analytical<br>methods and skills for business<br>problems | 64.29% Excellent<br>0% Good<br>0% Fair<br>0% Needs Improvement<br>35.71% Inadequate | 36%<br>0% 64% |
| 5  | Develop the capacity to work<br>harmoniously and effectively<br>with others                                 | 64.29% Excellent<br>0% Good<br>0% Fair<br>0% Needs Improvement<br>35.71% Inadequate | 36%           |



## Grade Distribution:

| 4 | А  | 1 | C+ |
|---|----|---|----|
|   | A- |   | С  |
| 1 | B+ | 2 | C- |
| 1 | В  |   | D+ |
|   | В- |   | D  |

| 5 | F |
|---|---|
|   | Ι |

# **Comments on Grades:**

Students who failed did not complete their assignments.

#### **Course Name: Strategic Business Planning**

Course Number: BUSN-410-01

Term: Spring

# Instructor: Dr. Alberto M. Poxes, Jr.

# Instructional Student and Program Learning Outcomes, including PEGs:

1. Demonstrated an understanding of the strategic management process.

Year: 2024

- 2. Identify the strategic problem of a company.
- 3. Formulate strategic plans to improve an organization.
- 4. Develop solutions to a firm's strategic issues.
- 5. Demonstrate effective research, quantitative, communication, and human relations skills.
- 6. Understand and discuss the critical importance and relevance of ethical conduct and social responsibility properly understand in the lives of internal and external stakeholders.

# **Program Learning Outcomes:**

- 1. To help each student develop an administrative philosophy that will be modeled in the development of all administrative procedures and practice by describing the traditional types of administrative styles; identifying the administrative behaviors that are necessary for success; and through identifying the duties and roles of business organizations.
- 2. To have the students understanding workable knowledge of administrative components related to business management, by identifying traditional and innovative organizational structures, and describe the various methods of personnel organization, then compare and contrast the management theories, and identifying types of power, describe problem solving models, principles of delegation and dynamics of supervision.
- 3. To enhance students understanding of the application of concepts in examining equal opportunity and affirmative action, demonstrate effective interviewing skills, relate principles of personnel relations to organizations and businesses, outline applications of staff development and time management and the dynamics of stress management.
- 4. Integrate knowledge and skills acquired from previous coursework in business classes to create successful firms' strategies. Perform and complete external and internal analysis of companies. Analyze and evaluate a firm's resources and competitive position.
- 5. Identify the role of leaders in a given firm and how that role relates to the company's strategic efforts. Evaluate potential management problems, opportunities, strengths, and weaknesses and possible strategies to address these. Identify and analyze te external and internal environmental forces and the economic, social, political, legal, and strategic issues associated with these forces.

# Course Outcomes Assessed:

| 5 Key Course Outcomes  | Learning Activities/ | Benchmarks/               | Results              |
|------------------------|----------------------|---------------------------|----------------------|
|                        | Assignments          | Performance Indicator     |                      |
| Demonstrate knowledge  | Lecture, Assignment, | A grade of B/84 or above. | I used three exams   |
| of the core management | Group Project, and   | All students met this     | throughout the       |
| goals and concepts.    | Exams.               | benchmark. Results        | semester with a      |
|                        |                      | indicates students'       | variety of questions |

|                                                                                     |                                                                                | understanding of the<br>subject. Thus, course<br>objective is successfully<br>achieved.                                                                                                                                                                                                  | that measured their<br>understanding of the<br>concepts of<br>management. |
|-------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------|
| Identify and discuss the<br>key strategic<br>management<br>problems/current events. | Lecture, Assignment<br>Group Project (1&2),<br>and Exams.                      | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicates students'<br>understanding of key<br>strategic management<br>principle<br>problems/current events<br>confronting business<br>corporations. Thus, course<br>objective is successfully<br>achieved.  |                                                                           |
| Comment and discuss<br>the potential solutions to<br>management problems.           | Lecture, Classroom<br>Discussions,<br>Assignment, Group<br>Project. and Exams. | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicates students'<br>understanding of key<br>strategic management<br>principles<br>problems/current events<br>confronting business<br>corporations. Thus, course<br>objective is successfully<br>achieved. |                                                                           |

#### Data:

The 3 exams administered were used to assess the student's problem-solving and critical thinking skills in understanding of strategic management concepts such as organizational theories, organizational behavior, business ethics, strategic decision-making, and human resources. Assessment was also based on group project which sought expose students how to obtain historic management theories of any country of their choice and analyze the patterns and trends in the United States.

#### Data Analysis—Strengths of this course:

Most of the lectures were practical discussions of issues related to decision-making, and the students were able to relate what they were being taught to the real-world problems confronting the US and the global economy at large. For example, students can now suggest which policy response (i.e., regulation and/or deregulation of businesses).

## Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:

Nothing to change here. The process was very successful and enabled the students to learn.# of studentsGrade Distribution:# of students

| 14 | А  |  | C+ |
|----|----|--|----|
| 17 | A- |  | С  |
| 6  | B+ |  | C- |
| 1  | В  |  | D+ |
|    | B- |  | D  |

| F |
|---|
| Ι |

# **Comments on Grades:**

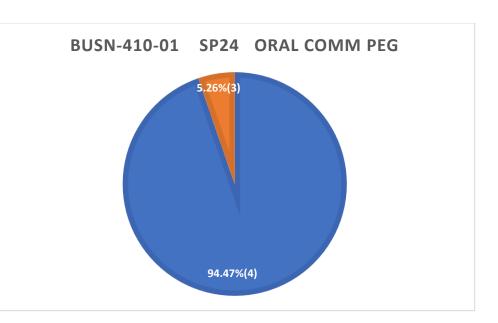
The grade distribution of the class affirms the belief that the strategy of approach to teaching the students were very effective.

BUSN-410-01 SP24 Oral Communication PEG

| Learning Activity                                       | Course                                                              | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|---------------------------------------------------------|---------------------------------------------------------------------|-------------------|------------|-------------|-----------------------------------------------------------|
| Oral<br>Communication<br>PEG-Strategic BUSN<br>Planning | 2024SP<br>Strategic<br>BUSN<br>Planning<br>(2024SP-<br>BUSN-410-01) | Poxes,<br>Alberto | 38         | 38          | 100% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row          | Levels Of Achievement                                                                              | Distribution |
|----|--------------|----------------------------------------------------------------------------------------------------|--------------|
| 1  | Organization | 94.47% Capstone-4<br>3.26% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 5%           |

| No | Row                 | Levels Of Achievement                                                                              | Distribution |
|----|---------------------|----------------------------------------------------------------------------------------------------|--------------|
| 2  | Language            | 94.47% Capstone-4<br>3.26% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 5%           |
| 3  | Delivery            | 94.47% Capstone-4<br>3.26% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 5%           |
| 4  | Supporting Material | 94.47% Capstone-4<br>3.26% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 5%           |
| 5  | Central Message     | 94.47% Capstone-4<br>3.26% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 5%           |

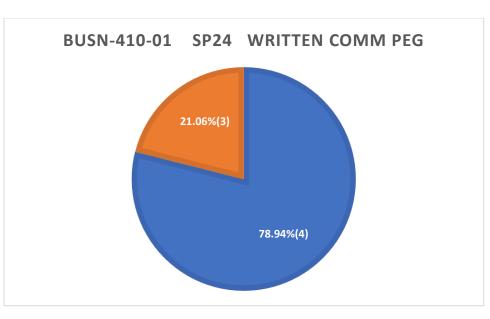


# BUSN-410-01 SP24 Written Communication PEG

| Learning Activity                                           | Course                                                              | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|-------------------------------------------------------------|---------------------------------------------------------------------|-------------------|------------|-------------|-----------------------------------------------------------|
| Written<br>Communication<br>PEG- Strategic BUSN<br>Planning | 2024SP<br>Strategic<br>BUSN<br>Planning<br>(2024SP-<br>BUSN-410-01) | Poxes,<br>Alberto | 38         | 38          | 100% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row                                   | Levels Of Achievement                                                                               | Distribution |
|----|---------------------------------------|-----------------------------------------------------------------------------------------------------|--------------|
| 1  | Context of and Purpose for<br>Writing | 78.94% Capstone-4<br>21.06% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 21%          |

| No | Row                                   | Levels Of Achievement                                                                               | Distribution |
|----|---------------------------------------|-----------------------------------------------------------------------------------------------------|--------------|
| 2  | Content Development                   | 78.94% Capstone-4<br>21.06% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 21%          |
| 3  | Genre and Disciplinary<br>Conventions | 78.94% Capstone-4<br>21.06% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 21%          |
| 4  | Sources and Evidence                  | 78.94% Capstone-4<br>21.06% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 21%          |
| 5  | Control of Syntax and<br>Mechanics    | 78.94% Capstone-4<br>21.06% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 21%          |

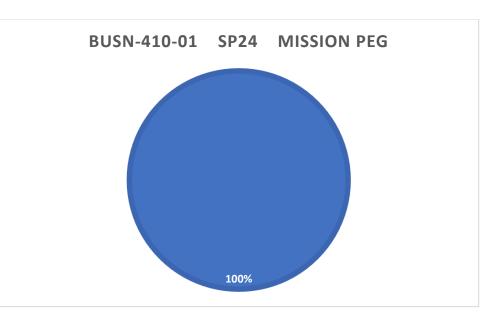


## BUSN-410-01 SP24 Mission PEG

| Learning<br>Activity                       | Course                                                        | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                                  |
|--------------------------------------------|---------------------------------------------------------------|-------------------|------------|-------------|---------------------------------------------------------|
| Mission PEG-<br>Strategic BUSN<br>Planning | 2024SP Strategic<br>BUSN Planning<br>(2024SP-BUSN-<br>410-01) | Poxes,<br>Alberto | 38         | 38          | 100% Met the<br>benchmark of<br>Proficient or<br>above. |

| No | Row                       | Levels Of Achievement                                                                                       | Distribution |
|----|---------------------------|-------------------------------------------------------------------------------------------------------------|--------------|
| 1  | Personal Vision Statement | 100% Exemplary- 25<br>0% Proficient- 20<br>0% Needs Development- 15<br>0% Emergency- 10<br>0% Not Evident-0 | 100%         |

| No | Row                                                         | Levels Of Achievement                                                                                       | Distribution |
|----|-------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|--------------|
| 2  | Degree Program Learning<br>Mission Statement<br>Description | 100% Exemplary- 25<br>0% Proficient- 20<br>0% Needs Development- 15<br>0% Emergency- 10<br>0% Not Evident-0 | 100%         |
| 3  | Mission Statement<br>Description                            | 100% Exemplary- 25<br>0% Proficient- 20<br>0% Needs Development- 15<br>0% Emergency- 10<br>0% Not Evident-0 | 100%         |
| 4  | Mission Alignment Activity                                  | 100% Exemplary- 25<br>0% Proficient- 20<br>0% Needs Development- 15<br>0% Emergency- 10<br>0% Not Evident-0 | 100%         |
| 5  | e-Portfolio Assessment                                      | 100% Exemplary- 25<br>0% Proficient- 20<br>0% Needs Development- 15<br>0% Emergency- 10<br>0% Not Evident-0 | 100%         |

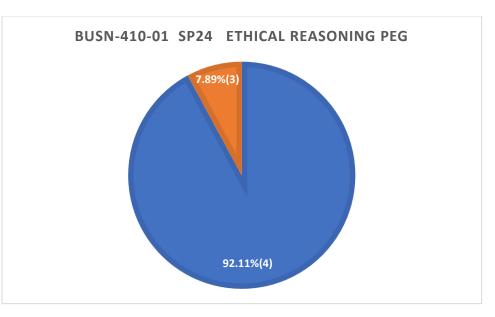


# BUSN-410-01 SP24 Ethical Reasoning PEG

| Learning<br>Activity                                | Course                                                        | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|-----------------------------------------------------|---------------------------------------------------------------|-------------------|------------|-------------|-----------------------------------------------------------|
| Ethical<br>Reasoning-<br>Strategic BUSN<br>Planning | 2024SP Strategic<br>BUSN Planning<br>(2024SP-BUSN-<br>410-01) | Poxes,<br>Alberto | 38         | 38          | 100% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row                    | Levels Of Achievement                                                                              | Distribution |
|----|------------------------|----------------------------------------------------------------------------------------------------|--------------|
| 1  | Ethical Self-Awareness | 92.11% Capstone-4<br>7.89% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 8%           |

| No | Row                                                         | Levels Of Achievement                                                                              | Distribution |
|----|-------------------------------------------------------------|----------------------------------------------------------------------------------------------------|--------------|
| 2  | Understanding Different<br>Ethical<br>Perspectives/Concepts | 92.11% Capstone-4<br>7.89% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 8%           |
| 3  | Ethical Issue Recognition                                   | 92.11% Capstone-4<br>7.89% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 8%           |
| 4  | Application of Ethical<br>Perspectives/Concepts             | 92.11% Capstone-4<br>7.89% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 8%           |
| 5  | Evaluation of Different<br>Ethical<br>Perspectives/Concepts | 92.11% Capstone-4<br>7.89% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 8%           |



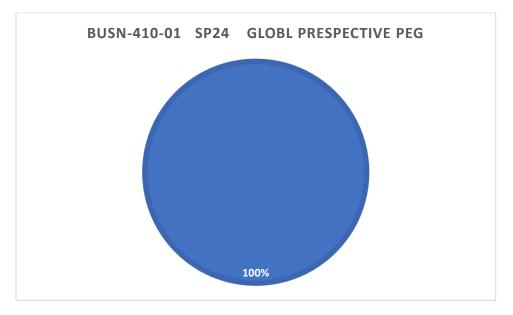
# BUSN-410-01 SP24 Global Perspective PEG

| Learning Activity                                        | Course                                                        | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|----------------------------------------------------------|---------------------------------------------------------------|-------------------|------------|-------------|-----------------------------------------------------------|
| Global<br>Perspective PEG-<br>Strategic BUSN<br>Planning | 2024SP Strategic<br>BUSN Planning<br>(2024SP-BUSN-<br>410-01) | Poxes,<br>Alberto | 38         | 38          | 100% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row                                                         | Levels Of Achievement                                                                               | Distribution |
|----|-------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|--------------|
| 1  | Applying<br>Knowledge to<br>Contemporary<br>Global Contexts | 100% Capstone - 4<br>0% Milestone - 3<br>0% Milestone - 2<br>0% Benchmark - 1<br>0% Substandard - 0 | 100%         |

| No | Row                                      | Levels Of Achievement                                                                               | Distribution |
|----|------------------------------------------|-----------------------------------------------------------------------------------------------------|--------------|
| 2  | Understanding<br>Global Systems          | 100% Capstone - 4<br>0% Milestone - 3<br>0% Milestone - 2<br>0% Benchmark - 1<br>0% Substandard - 0 | 100%         |
| 3  | Personal and<br>Social<br>Responsibility | 100% Capstone - 4<br>0% Milestone - 3<br>0% Milestone - 2<br>0% Benchmark - 1<br>0% Substandard - 0 | 100%         |
| 4  | Cultural Diversity                       | 100% Capstone - 4<br>0% Milestone - 3<br>0% Milestone - 2<br>0% Benchmark - 1<br>0% Substandard - 0 | 100%         |
| 5  | Perspective Taking                       | 100% Capstone - 4<br>0% Milestone - 3<br>0% Milestone - 2<br>0% Benchmark - 1<br>0% Substandard - 0 | 100%         |

| No Row                      | Levels Of Achievement                                                                               | Distribution |
|-----------------------------|-----------------------------------------------------------------------------------------------------|--------------|
| 6 Global Self-<br>Awareness | 100% Capstone - 4<br>0% Milestone - 3<br>0% Milestone - 2<br>0% Benchmark - 1<br>0% Substandard - 0 | 100%         |

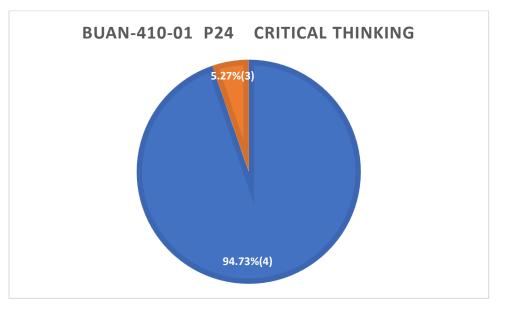


| BUSN-410-01 | <b>Critical Thinking PEG</b> |
|-------------|------------------------------|
|-------------|------------------------------|

| Learning<br>Activity                                 | Course                                                        | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                                 |
|------------------------------------------------------|---------------------------------------------------------------|-------------------|------------|-------------|--------------------------------------------------------|
| Critical Thinking<br>PEG- Strategic<br>BUSN Planning | 2024SP Strategic<br>BUSN Planning<br>(2024SP-BUSN-<br>410-01) | Poxes,<br>Alberto | 38         | 38          | %100 Met the<br>benchmark of<br>milestones 2<br>above. |

| No | Row                                                                                              | Levels Of Achievement                                                                              | Distribution |
|----|--------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|--------------|
| 1  | Explanation of Issue                                                                             | 94.73% Capstone 4<br>5.27% Milestones 3<br>0% Milestones 2<br>0% Benchmark 1<br>0% Does Not Meet 0 | 5%           |
| 2  | Evidence -Selecting and<br>using information to<br>investigate a point of view or<br>conclusion. | 94.73% Capstone 4<br>5.27% Milestones 3<br>0% Milestones 2<br>0% Benchmark 1<br>0% Does Not Meet 0 | 5%           |
| 3  | Influence of Context and<br>Assumptions                                                          | 94.73% Capstone 4<br>5.27% Milestones 3<br>0% Milestones 2<br>0% Benchmark 1<br>0% Does Not Meet 0 | 5%           |
| 4  | Student's Position                                                                               | 94.73% Capstone 4<br>5.27% Milestones 3<br>0% Milestones 2<br>0% Benchmark 1<br>0% Does Not Meet 0 | 5%           |

| No | Row                                 | Levels Of Achievement                                                                              | Distribution |
|----|-------------------------------------|----------------------------------------------------------------------------------------------------|--------------|
| 5  | Conclusions and Related<br>Outcomes | 94.73% Capstone 4<br>5.27% Milestones 3<br>0% Milestones 2<br>0% Benchmark 1<br>0% Does Not Meet 0 | 5%           |

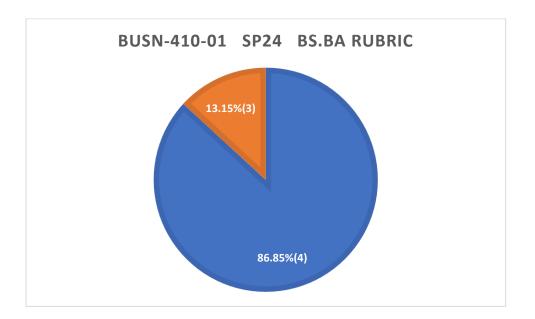


# BUSN- 410-01 BS.BA Rubric

| Learning<br>Activity                    | Course                                                        | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                         |
|-----------------------------------------|---------------------------------------------------------------|-------------------|------------|-------------|------------------------------------------------|
| BSBA –<br>Strategic<br>BUSN<br>Planning | 2024SP Strategic<br>BUSN Planning<br>(2024SP-BUSN-410-<br>01) | Poxes,<br>Alberto | 38         | 38          | %100 Met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                                                           | Levels Of Achievement                                                               | Distribution |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|--------------|
| 1  | Demonstrate working<br>knowledge of the basic<br>concepts and principles that<br>apply to the functional and<br>operational areas of business | 86.85% Excellent<br>13.15% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate | 13%          |
| 2  | Demonstrate the value of<br>personal and professional<br>effective communication                                                              | 86.85% Excellent<br>13.15% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate | 13%          |
| 3  | Demonstrate an appreciation of<br>ethical implications involved in<br>performing managerial<br>functions                                      | 86.85% Excellent<br>13.15% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate | 13%          |
| 4  | Critically analyze, think logically,<br>and apply analytical methods<br>and skills for business problems                                      | 86.85% Excellent<br>13.15% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate | 13%          |

| No | Row                                                                         | Levels Of Achievement                                                               | Distribution |
|----|-----------------------------------------------------------------------------|-------------------------------------------------------------------------------------|--------------|
| 5  | Develop the capacity to work<br>harmoniously and effectively<br>with others | 86.85% Excellent<br>13.15% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate | 13%          |



# Course name: Government & NFP Accounting

**Course Number: ACCT-403-30** 

Term: Spring Year: 2024 Instructor: Tammy Richmond

# Instructional Student Learning Outcomes:

|   | Student Learning Objectives                                                                                                                                                                                                   | Learning<br>Activities/Assignment                 | Assessments for the Learning Activities |
|---|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------|-----------------------------------------|
| • | Have a general understanding of<br>accounting methods and reporting<br>requirements of governmental and<br>not-for-profit organizations                                                                                       | SmartBook assignments, exercises, and problems    | Exams                                   |
| • | The ability to evaluate the<br>financial information given in<br>order to complete the exams and<br>assignments                                                                                                               | SmartBook assignments,<br>exercises, and problems | Exams                                   |
| • | The application of generally<br>accepted accounting principles<br>and Government Accounting<br>standards, as they pertain to these<br>areas, in order to demonstrate<br>knowledge of the topics covered<br>during this course | SmartBook assignments,<br>exercises, and problems | Exams                                   |

## **Program Student Learning Outcomes:**

| Program Learning Outcomes                                                                                                                  | Learning<br>Activities/Assignment              | Assessments for the<br>Learning Activities |
|--------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------|--------------------------------------------|
| Demonstrate working knowledge of<br>the basic concepts and principles that<br>apply to the functional and operational<br>areas of business | SmartBook assignments, exercises, and problems | Exams                                      |
| Demonstrate the value of personal and professional effective communication                                                                 | SmartBook assignments, exercises, and problems | Exams                                      |
| Demonstrate an appreciation of ethical<br>implications involved in performing<br>managerial functions                                      | SmartBook assignments, exercises, and problems | Exams                                      |
| Critically analyze, think logically, and<br>apply analytical methods and skill for<br>business problems                                    | SmartBook assignments, exercises, and problems | Exams                                      |
| Develop the capacity to work<br>harmoniously and effectively with<br>others                                                                | SmartBook assignments, exercises, and problems | Exams                                      |

#### Strengths of this course:

Having the course in a hybrid format allowed more flexibility for attendance. Students who could not attend in person due to athletic events or class time conflict could listen to the recorded lecture online.

#### Grade distribution:

| 1 | А  |   | C+ |
|---|----|---|----|
|   | A- | 1 | С  |
|   | B+ |   | F  |
|   | В  |   | Ι  |
|   | B- | 1 | C- |

#### **Comments on grades:**

Grades were as expected.

## Improvements for next year:

None for course content. Assignments covered the major topics. However, two needed courses were scheduled at the same time for one student. Attendance was low in this course for that student.

#### **Course Outcomes Assessed:**

| Key 5 Course<br>Outcomes                                                                                                                                      | Assessment<br>Method                                          | Criteria for<br>Success          | Summary of<br>Data                       | Use of Data                                                                        |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------|----------------------------------|------------------------------------------|------------------------------------------------------------------------------------|
| 1. Have a general<br>understanding of<br>accounting<br>methods and<br>reporting<br>requirements of<br>governmental<br>and not-for-<br>profit<br>organizations | SmartBook<br>assignments,<br>exercises,problems,<br>and exams | Passing grade of<br>C or better. | Majority of<br>class passed<br>with a C. | Continue to<br>assign similar<br>reading,<br>exercises,<br>problems, and<br>exams. |
| 2. The ability to<br>evaluate the<br>financial<br>information<br>given in order to<br>complete the<br>exams and<br>assignments                                | SmartBook<br>assignments,<br>exercises,problems,<br>and exams | Passing grade of<br>C or better. | Majority of<br>class passed<br>with a C. | Continue to<br>assign similar<br>reading,<br>exercises,<br>problems, and<br>exams. |

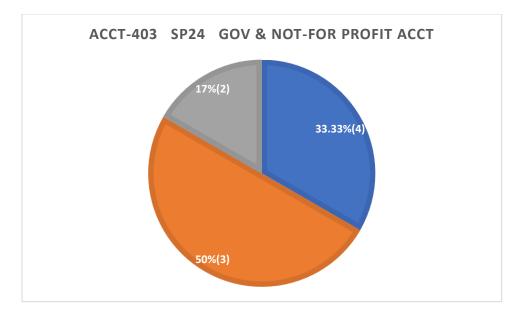
| <b>3.</b> The   | SmartBook           | Passing grade of | Majority of  | Continue to    |
|-----------------|---------------------|------------------|--------------|----------------|
| application of  | assignments,        | C or better.     | class passed | assign similar |
| generally       | exercises,problems, |                  | with a C.    | reading,       |
| accepted        | and exams           |                  |              | exercises,     |
| accounting      |                     |                  |              | problems, and  |
| principles and  |                     |                  |              | exams.         |
| Government      |                     |                  |              |                |
| Accounting      |                     |                  |              |                |
| standards, as   |                     |                  |              |                |
| they pertain to |                     |                  |              |                |
| these areas, in |                     |                  |              |                |
| order to        |                     |                  |              |                |
| demonstrate     |                     |                  |              |                |
| knowledge of    |                     |                  |              |                |
| the topics      |                     |                  |              |                |
| covered during  |                     |                  |              |                |
| this course     |                     |                  |              |                |
|                 |                     |                  |              |                |

ACCT-403-30 BS. ACCT Rubric

| Learning<br>Activity                                            | Course                                                                               | Instructors        | Enrollment | Evaluations | % Met the<br>Benchmark                           |
|-----------------------------------------------------------------|--------------------------------------------------------------------------------------|--------------------|------------|-------------|--------------------------------------------------|
| BS. ACCT-<br>Government<br>and Not-for-<br>Profit<br>Accounting | 2024SP<br>Government and<br>Not-for-Profit<br>Accounting<br>(2024SP-ACCT-<br>304-30) | Richmond,<br>Tammy | 3          | 3           | 83.33% met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                                                 | Levels Of Achievement                                                                       | Distribution         |
|----|-------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|----------------------|
| 1  | Explain the ethical<br>implications and<br>responsibilities of ensuring<br>integrity of financial integrity                         | 33.33% Excellent<br>66.67% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate         | 57%                  |
| 2  | Critically analyze, think<br>logically, and apply analytical<br>methods and skills for<br>business problems                         | 33.33% Excellent<br>0% Good<br>66.67% Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | <b>33%</b><br>67% 0% |
| 3  | Explain, integrate, and<br>perform basic fundamental<br>concepts in accounting,<br>finance, marketing,<br>management, and economics | 33.33% Excellent<br>66.67% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate         | 33%                  |
| 4  | Demonstrate the value of<br>personal and professional<br>effective communication                                                    | 33.33% Excellent<br>66.67% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate         | 33%                  |

| No | Row                                                                                                                                                             | Levels Of Achievement                                                                   | Distribution      |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|-------------------|
| 5  | Apply knowledge of GAAP,<br>FASB, GASB, and managerial<br>accounting theories to<br>businesses, state and local<br>governments, and nonprofit<br>organizations. | 33.33% Excellent<br>66.67% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate     | <b>33%</b><br>67% |
| 6  | Apply knowledge and<br>understanding of federal tax<br>laws and procedures on<br>businesses and individuals                                                     | 33.33% Excellent<br>33.33% Good<br>33.33% Fair<br>0% Needs Improvement<br>0% Inadequate | 34% 33%           |



#### **Course name: Employment Law**

#### **Course Number: BUSN-415-01**

Term: Spring

#### Year:2024

Instructor: Amy Smith

#### **Instructional Student Learning Outcomes:**

This course deals with the concepts, applications, and skill-building material required to have an understanding of the evolution of labor law and how it has changed employment. This approach covers the following: 1.) Labor Law before the Employment Act 2) Modern Labor Law 3) Employment Discrimination Law, 4) Agencies, Unions and Fair Labor Standards Act, 5) Other Employment Laws. Case studies, articles and discussions will be reviewed on topics that coincide with each part. This course will develop student's critical thinking skills, applications of remembering, understanding, applying, analyzing, evaluating, and creating.

#### **Program Student Learning Outcomes:**

This course will examine the evolution of employment law. This course focuses on both previous standards prior to the laws and how the additions of laws changed the course of employment and employee rights. The students will review various legal cases, case studies and examples of why these employment laws were enacted.

#### Strengths of this course:

This course offers the student the opportunity to become more aware of the laws that govern companies in any industry and will help prepare them if their career interest is in the field of human resources or any supervisory position. It also allows them a personal knowledge of employment law as it applies to themselves as individuals and helps them know their rights as an employee. The professor has 30 years of experience in the field and can provide added examples of real life situations.

#### Grade distribution:

| 4 | A  | 1 | C+ |
|---|----|---|----|
| 1 | A- |   | С  |
|   | B+ |   | F  |
|   | В  |   | Ι  |
|   | B- |   |    |

Comments on grades: Overall, students were very conscientious after completing assignments. Since this was a hybrid class, we communicated well in a variety of ways. This was an upper level class and students were able to respond well to the workload. The one student who recieved a lower grade did not meet the deadline of a project and was given an extension but failed to turn in any product by the end of the semester. He probably would have been closer to a B with that project.

**Improvements for next year:** This was my first year developing this class. The initial work was very historical to help students learn why laws were developed. I would like to add more

examples and case studies into the first part of the semester. I would also shift some of the more pertinent laws and information to our in-person sessions. **Course Outcomes Assessed:** 

| Program Learning Outcome                                                                                                                             | LEARNING<br>ACTIVITIES/ASSIGNMENT                                                                | ASSESSMENTS FOR THE<br>LEARNING ACTIVITIES                                                   |
|------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|
| Demonstrate the value of personal<br>and professional effective<br>communication.                                                                    | Lectures<br>Discussion Boards<br>Review of Relevant Articles<br>Example Documents<br>Legal cases | Class participation<br>Discussions and Case Study Review<br>Tests<br>Presentations           |
| Demonstration and appreciation<br>of ethical implications involved in<br>performing managerial functions<br>that support employment law<br>practices | Lectures<br>Discussion Boards<br>Review of Relevant Articles<br>Example Documents<br>Legal Cases | Class participation<br>Discussions, Articles, Case Study<br>Review<br>Tests<br>Presentations |
| Critically analyze, think logically,<br>and apply analytical methods and<br>skills for business problems that<br>pertain to employment law.          | Lectures<br>Discussion Boards<br>Review of Relevant Articles<br>Example Documents<br>Legal       | Class participation<br>Discussions, Articles, Case Study<br>Review<br>Tests<br>Presentations |
| Develop the capacity to work<br>harmoniously and effectively with<br>others.                                                                         | Lectures<br>Discussion Boards<br>Review of Relevant Articles<br>Example Documents<br>Legal       | Class participation<br>Discussions, Articles, Case Study<br>Review<br>Tests<br>Presentations |

#### **Course name: Organizational Behavior and Diversity Management Course Number: BUSN 251-01**

Term: Spring

Year: 2024

Instructor: Amy Smith

#### **Instructional Student Learning Outcomes:**

This course deals with the concepts, applications, and skill-building material required to provide organizational leadership and diversity management. This approach covers the following: 1) Selection (Intelligence, Conscientiousness, Emotional Stability, Recruiting and Hiring. 2) Training and Performance Appraisal 3) Turnover and Satisfaction, 4) Motivation, 5) Team Dynamics, 6) Leadership

Each part of the above 6 areas will also address DEI (Diversity, Equity, and Inclusion) in the workplace. Case studies, articles and discussions will be reviewed on topics that coincide with each part. This course will develop student's critical thinking skills, applications of remembering, understanding, applying, analyzing, evaluating, and creating.

## **Program Student Learning Outcomes:**

After examining the evolution of leadership theory, this course focuses on a contemporary leadership model. The student's leadership style will be determined, and personal development opportunities will be provided. Discussion will also include diversity, equity and inclusion on all levels of work.

#### Strengths of this course:

Helping students analyze their own personality traits and their potential interest in the leadership in the workplace as well as the importance of teams, satisfaction in their careers, and recognizing how treating employees as individuals and inclusion play a significant part in the success of a organization. Helping student evaluate their own leadership style and recognize how the styles of previous supervisors impacted their employment. Professor uses real life experiences and examples of employee interactions, problems and solutions.

#### Grade distribution:

| 5 | А  |  | C+ |
|---|----|--|----|
| 3 | A- |  | С  |
|   | B+ |  | F  |
|   | В  |  | Ι  |
|   | B- |  |    |

**Comments on grades:** This was a smaller group then when this class had been taught last year. They were very engaged and supportive of each other and their responses. They shared quite a bit and were very open to participation. I did stress the importance of turning in all work and they were very good about meeting all deadlines and discussion requirements.

## Improvements for next year:

Continue to stress deadlines and completing all work timely. Depending on the class size, allowing them more time at the end of class to share situations or past employment experiences. Since most students participate in sports at the university, using the coaching model in sports to discuss those techniques in the terms of supervisors in the workplace.

#### Course Outcomes Assessed:

| Program Learning<br>Outcome                                                                                     | LEARNING<br>ACTIVITIES/ASSIGNMENT                                                 | ASSESSMENTS FOR THE LEARNING<br>ACTIVITIES                                                |
|-----------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|
| Demonstrate the value<br>of personal and<br>professional effective<br>communication.                            | Lectures<br>Discussion Boards<br>Review of Relevant Articles<br>Example Documents | Class participation<br>Discussions and Case Study Review<br>Tests<br>Presentations        |
| Demonstrate and<br>appreciation of ethical<br>implications involved in<br>performing managerial<br>functions.   | Lectures<br>Discussion Boards<br>Review of Relevant Articles<br>Example Documents | Class participation<br>Discussions, Articles, Case Study Review<br>Tests<br>Presentations |
| Critically analyze, think<br>logically, and apply<br>analytical methods and<br>skills for business<br>problems. | Lectures<br>Discussion Boards<br>Review of Relevant Articles<br>Example Documents | Class participation<br>Discussions, Articles, Case Study Review<br>Tests<br>Presentations |
| Develop the capacity to<br>work harmoniously and<br>effectively with others.                                    | Lectures<br>Discussion Boards<br>Review of Relevant Articles<br>Example Documents | Class participation<br>Discussions, Articles, Case Study Review<br>Tests<br>Presentations |

# **Course Name: Consumer Behavior**

# Course Number: BUSN-323-01

Term: Spring

Instructor: David Corbett

Instructional Student and Program Learning Outcomes, including PEGs:

Year:2024

| 5 Key Course Outcomes                                                                                                                                                                                                                            | Learning Activities/<br>Assignments                                           | Benchmarks/<br>Performance Indicator | Results |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------------------------------|---------|
| 1. The course objectives<br>are to define and<br>examine the scope of<br>marketing, the market<br>concept, satisfying<br>customer needs,<br>developing long –term<br>profitable relationships<br>with customers and<br>building customer equity. | Lectures with video,<br>discussion questions,<br>assignments, case<br>studies | At least 70% and above               |         |
| 2. Strategic planning and<br>business units within a<br>corporation, Define a<br>business mission, conduct<br>a situation analysis, and<br>create a marketing plan<br>to reach the target<br>audience.                                           | Lectures with video,<br>discussion questions,<br>assignments, case<br>studies | At least 70% and above               |         |
| <b>3.</b> Ethics and social responsibility in business, marketing and cause-related marketing.                                                                                                                                                   | Lectures with video,<br>discussion questions,<br>assignments, case<br>studies | At least 70% and above               |         |
| <b>4</b> . The marketing<br>environment and its<br>factors including: Social,<br>demographic, ethic,<br>economic, technological,<br>political, legal and<br>competitive factors.                                                                 | Lectures with video,<br>discussion questions,<br>assignments, case<br>studies | At least 70% and above               |         |

#### Data:

#### Data Analysis—Strengths of this course:

9 enrolled in the course and 8 passed with a B- or higher the BSBA grading with 100%. Only 1 failed.

**Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** Results show that the course design/content of the course aligns with course objectives. No changes are needed. A final project could be added.

#### Grade Distribution:

| 5 | А  |   | C+ |
|---|----|---|----|
|   | A- |   | С  |
|   | B+ |   | C- |
| 1 | В  |   | D+ |
| 2 | В- | 1 | D  |

| 1 | F |
|---|---|
|   | Ι |

**Comments on Grades:** 

# Course Name: Intro to Digital Marketing

## **Course Number: BUSN-323-01**

Term: Spring

Year: 2024

Instructor: Dr David Corbett

Instructional Student and Program Learning Outcomes, including PEGs:

| 5 Key Course Outcomes                                                                                                                                                                                                                          | Learning Activities/<br>Assignments                                           | Benchmarks/<br>Performance Indicator | Results |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------------------------------|---------|
| The course objectives are<br>to define and examine<br>the scope of marketing,<br>the market concept,<br>satisfying customer<br>needs, developing long –<br>term profitable<br>relationships with<br>customers and building<br>customer equity. | Lectures with video,<br>discussion questions,<br>assignments, case<br>studies | At least 70% and above               |         |
| Strategic planning and<br>business units within a<br>corporation, Define a<br>business mission, conduct<br>a situation analysis, and<br>create a marketing plan<br>to reach the target<br>audience.                                            | Lectures with video,<br>discussion questions,<br>assignments, case<br>studies | At least 70% and above               |         |
| Ethics and social<br>responsibility in business,<br>marketing and cause-<br>related marketing.                                                                                                                                                 | Lectures with video,<br>discussion questions,<br>assignments, case<br>studies | At least 70% and above               |         |
| The marketing<br>environment and its<br>factors including: Social,<br>demographic, ethic,<br>economic, technological,<br>political, legal and<br>competitive factors.                                                                          | Lectures with video,<br>discussion questions,<br>assignments, case<br>studies | At least 70% and above               |         |
| Consumer<br>behavior/decision making<br>and the factors that<br>influence it such as:                                                                                                                                                          | Lectures with video,<br>discussion questions,<br>assignments, case<br>studies | At least 70% and above               |         |

| cultural, social individual, |  |  |
|------------------------------|--|--|
| and psychological.           |  |  |
|                              |  |  |

## Data:

**Data Analysis—Strengths of this course:** 22 enrolled in the course and all 22 passed the BSBA grading with a B or higher.

**Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** Results show that the course design/content of the course aligns with course objectives. No changes are needed. Final project would be a good suggestion. **Grade Distribution:** 

| 16 | А  |  | C+ |
|----|----|--|----|
| 2  | A- |  | С  |
|    | B+ |  | C- |
| 3  | В  |  | D+ |
| 1  | В- |  | D  |

| F |
|---|
| Ι |

**Comments on Grades:** 

#### **Course Name: Web Metrics**

#### **Course Number: BUSN-360-01**

Term: Spring

Instructor: Dr Corbett

Instructional Student and Program Learning Outcomes, including PEGs:

Year: 2024

| 5 Key Course Outcomes                                                                                                                                                                                                                | Learning Activities/<br>Assignments                                           | Benchmarks/<br>Performance Indicator | Results |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------------------------------|---------|
| The course objectives are to define<br>and examine the scope of<br>marketing, the market concept,<br>satisfying customer needs,<br>developing long –term profitable<br>relationships with customers and<br>building customer equity. | Lectures with video,<br>discussion questions,<br>assignments, case<br>studies | At least 70% and above               |         |
| Strategic planning and business<br>units within a corporation, Define a<br>business mission, conduct a<br>situation analysis, and create a<br>marketing plan to reach the target<br>audience.                                        | Lectures with video,<br>discussion questions,<br>assignments, case<br>studies | At least 70% and above               |         |
| Ethics and social responsibility in business, marketing and cause-related marketing.                                                                                                                                                 | Lectures with video,<br>discussion questions,<br>assignments, case<br>studies | At least 70% and above               |         |
| The marketing environment and its<br>factors including: Social,<br>demographic, ethic, economic,<br>technological, political, legal and<br>competitive factors.                                                                      | Lectures with video,<br>discussion questions,<br>assignments, case<br>studies | At least 70% and above               |         |
| Consumer behavior/decision<br>making and the factors that<br>influence it such as: cultural, social<br>individual, and psychological.                                                                                                | Lectures with video,<br>discussion questions,<br>assignments, case<br>studies | At least 70% and above               |         |

#### Data:

#### Data Analysis—Strengths of this course:

12 enrolled in the course and all 12 passed with a B+ or higher in the BSBA grading with 100%. **Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** Results show that the course design/content of the course aligns with course objectives. No changes are needed but Google Analytics is a perfect final project to be added.

#### Grade Distribution:

| 9 | A  |  | C+ |
|---|----|--|----|
| 2 | A- |  | С  |
| 1 | B+ |  | C- |
|   | В  |  | D+ |
|   | B- |  | D  |

Comments on Grades:

#### **Course name: Salesforce Training & Cert**

Term: Spring Year: 2024

## Course Number: BUSN-430-01

Instructor: Matthew DeSantis

### **Instructional Student Learning Outcomes:**

The Salesforce certification training course is designed to ensure that students learn and master the concepts of being a Salesforce Administrator and App Builder. This course provides training in Salesforce configuration to collect, analyze, and retrieve vital customer information and create applications using Salesforce Lightning.

## **Program Student Learning Outcomes:**

Each week you will be required to complete the required training Modules and complete the assigned Quiz in Canvas.

You will create a Trailhead account and choose the role Salesforce Administrator. Once you have selected this role you will begin to complete modules and Trailmixes assigned to the role.

The Trailmix you should be on is: Prepare for your Salesforce Administrator Credential.

## Strengths of this course:

Salesforce is designed to educate participants about the salesforce software platform. This course focuses on the administrative role within Saleforces' design and implication of software solutions. Upon completion of this course students should have a foundational knowledge of Salesforces' capabilities.

#### Grade distribution:

| 7 | А  |   | C+ |
|---|----|---|----|
|   | A- | 1 | С  |
|   | B+ | 1 | F  |
| 1 | В  |   | Ι  |
|   | B- |   |    |

#### **Comments on grades:**

#### Improvements for next year:

Adjust Canvas so students can work at their own pace and submit modules when completed.

#### **Course Outcomes Assessed:**

| Key 5 Course          | Assessment | Criteria for                                                                      | Summary of                                                                         | Use of Data                                   |
|-----------------------|------------|-----------------------------------------------------------------------------------|------------------------------------------------------------------------------------|-----------------------------------------------|
| Outcomes              | Method     | Success                                                                           | Data                                                                               |                                               |
| Complete<br>Trailhead | Modules    | Successfully<br>complete all<br>required<br>prompts<br>throughout all<br>modules. | Students submit<br>certificates of<br>completion for<br>each of the 23<br>modules. | Use certificate to<br>validate<br>completion. |

### **Course name: Financial Analysis I**

## Year: 2024

#### Course Number: BUSN-312-01

Term: Spring

Instructor: Lori Parry

Instructional Student Learning Outcomes:

- 1. Identify the concepts and techniques used in financial analysis.
- 2. Present an overview of financial statement analysis, including income statements, balance sheets, and cash flow statements.
- 3. Interpret and evaluate financial ratios to assess a company's profitability, liquidity, solvency, and efficiency.
- 4. Use the time value of money and its application in financial analysis.
- 5. Evaluate historical financial data through forecasting and budgeting.
- 6. Illustrate the significance of industry and economic analysis in financial decision-making.

## **Program Student Learning Outcomes:**

1. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business

2. Demonstrate the value of personal and professional effective communication

3. Demonstrate an appreciation of ethical implications involved in performing managerial functions

4. Critically analyze, think logically, and apply analytical methods and skills for business problems

5. Develop the capacity to work harmoniously and effectively with others

**Strengths of this course:** Consistent student interaction in various group settings to drive enhanced learning.

Grade distribution:

| 4 | А  | 0 | C+ |
|---|----|---|----|
|   |    |   |    |
| 3 | А- | 0 | С  |
| 0 | B+ | 0 | F  |
| 0 | В  | 0 | Ι  |
| 0 | В- |   |    |

Comments on grades: No Comment

## Improvements for next year:

Continue with ratio financial analysis project, but add additional components to enhance course rigor.

| Key 6 Course Outcomes                                                                                                                      | Assessment<br>Method                                                    | Criteria for Success                                                                                                                                                                            | Summary<br>of Data | Use of<br>Data |
|--------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|----------------|
| Identify the concepts<br>and techniques used in<br>financial analysis.                                                                     | Quiz, Group<br>project,<br>Discussions<br>Participation<br>& peer reply | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were accomplished<br>successfully. |                    |                |
| Present an overview of<br>financial statement<br>analysis, including<br>income statements,<br>balance sheets, and<br>cash flow statements. | Quiz, Group<br>project,<br>Discussions<br>Participation<br>& peer reply | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were accomplished<br>successfully. |                    |                |
| Interpret and evaluate<br>financial ratios to<br>assess a company's<br>profitability, liquidity,<br>solvency, and<br>efficiency.           | Quiz, Group<br>project,<br>Discussions<br>Participation<br>& peer reply | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were accomplished<br>successfully. |                    |                |
| Use the time value of<br>money and its<br>application in financial<br>analysis.                                                            | Quiz, Group<br>project,<br>Discussions<br>Participation<br>& peer reply | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were accomplished<br>successfully. |                    |                |
| Evaluate historical<br>financial data through<br>forecasting and<br>budgeting.                                                             | Quiz, Group<br>project,<br>Discussions<br>Participation<br>& peer reply | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were accomplished<br>successfully. |                    |                |
| Illustrate the<br>significance of<br>industry and economic<br>analysis in financial<br>decision-making.                                    | Quiz, Group<br>project,<br>Discussions<br>Participation<br>& peer reply | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The                                                         |                    |                |

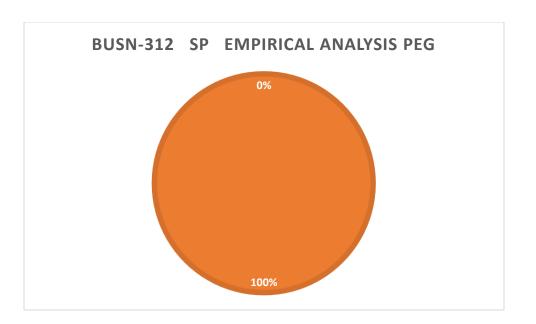
|                                                                                                                                     |                  | course objectives were accomplished successfully.                                                                                                                                               |  |
|-------------------------------------------------------------------------------------------------------------------------------------|------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| 7Express a basic<br>understanding of the<br>ethical, legal, and<br>societal obligations that<br>sales professionals must<br>uphold. | Group<br>Project | C and above. All students met the<br>benchmark. Result shows that<br>students earned an acceptable<br>understanding of the subject. The<br>course objectives were accomplished<br>successfully. |  |

| BUSN-312 | (Empirical Analysis | s) Quantitative Reasoning | PEG |
|----------|---------------------|---------------------------|-----|
|----------|---------------------|---------------------------|-----|

| Learning Activity                                      | Course                                                          | Instructors    | Enrollment | Evaluations | % Met the<br>Benchmark            |
|--------------------------------------------------------|-----------------------------------------------------------------|----------------|------------|-------------|-----------------------------------|
| Quantitative<br>Reasoning PEG-<br>Financial Analysis I | 2024 SP<br>Financial<br>Analysis I (2024<br>SP-BUSN-312-<br>01) | Parry,<br>Lori | 7          | 7           | 100% met<br>milestones 2<br>above |

| No | Row            | Levels Of Achievement                                                                   | Distribution |
|----|----------------|-----------------------------------------------------------------------------------------|--------------|
| 1  | Representation | 0% Capstone<br>100% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 0%           |
| 2  | Interpretation | 0% Capstone<br>100% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 0%           |

| No | Row                  | Levels Of Achievement                                                                   | Distribution |
|----|----------------------|-----------------------------------------------------------------------------------------|--------------|
| 3  | Communication        | 0% Capstone<br>100% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 0%           |
| 4  | Calculation          | 0% Capstone<br>100% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 0%           |
| 5  | Assumptions          | 0% Capstone<br>100% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 0%           |
| 6  | Application/Analysis | 0% Capstone<br>100% Milestones 3<br>0% Milestones 2<br>0% Benchmark<br>0% Does Not Meet | 0%           |



## **Course name: Collect Bargain and Labor Rel**

## Course Number: BUSN-321-01

Term: Spring

## Instructor: Lori Parry

## **Instructional Student Learning Outcomes:**

1. Explain why employees, employers, and society may or may not desire unions (past, present, and future), and justify the underlying importance of fundamental assumptions about markets and employment relationship conflict.

Year: 2024

- 2. Manage the major relations processes (union organizing, bargaining, and dispute resolution) by being able to understand their features, interpret legal standards and rulings, evaluate key influences, and support specific strategies.
- **3.** Assess the effect of worker representation on the operation of the workplace, firm, economy, and society.
- **4.** Identify current challenges in labor relations, debate the central controversies, and recommend new directions.

## **Program Student Learning Outcomes:**

1. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business

2. Demonstrate the value of personal and professional effective communication

3. Demonstrate an appreciation of ethical implications involved in performing managerial functions

4. Critically analyze, think logically, and apply analytical methods and skills for business problems

5. Develop the capacity to work harmoniously and effectively with others

Strengths of this course: Consistent student interaction in various group settings to drive enhanced learning.

## Grade distribution:

| 1 | А  | 0 | C+ |
|---|----|---|----|
| 1 | A- | 0 | С  |
| 3 | B+ | 1 | C- |
| 1 | В  | 0 | F  |
| 1 | В- | 0 | Ι  |

## **Comments on grades:**

Students enjoyed the interactive Learning environmement group work and self-led discussion and excelled in this atmosphère. The lowest grade in the course was because the student did not complete work on a consistent manner.

## Improvements for next year:

Adding a course project that reflect a union negotiating context would be beneficial to student learning. Also, including labor union and human resource professionals as guest speakers would provide invaluable insights and guidance for handling labor relations challenges.

**Course Outcomes Assessed:** 

| Key 4 Course Outcomes                                                                                                                                                                                                                                                  | Assessment<br>Method                                                        | Criteria for Success                                                                                                                                                                                        | Summary<br>of Data | Use of<br>Data |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|----------------|
| Explain why employees,<br>employers, and society<br>may or may not desire<br>unions (past, present, and<br>future), and justify the<br>underlying importance of<br>fundamental assumptions<br>about markets and<br>employment relationship<br>conflict.                | Exams, Group<br>Project,<br>Discussion<br>Participations,<br>Research Paper | C and above. All students<br>met the benchmark.<br>Result shows that<br>students earned an<br>acceptable<br>understanding of the<br>subject. The course<br>objectives were<br>accomplished<br>successfully. |                    |                |
| Manage the major<br>relations processes<br>(union organizing,<br>bargaining, and dispute<br>resolution) by being able<br>to understand their<br>features, interpret legal<br>standards and rulings,<br>evaluate key influences,<br>and support specific<br>strategies. | Exams, Group<br>Project,<br>Discussion<br>Participations,<br>Research Paper | C and above. All students<br>met the benchmark.<br>Result shows that<br>students earned an<br>acceptable<br>understanding of the<br>subject. The course<br>objectives were<br>accomplished<br>successfully. |                    |                |
| Assess the effect of<br>worker representation on<br>the operation of the<br>workplace, firm,<br>economy, and society.                                                                                                                                                  | Exams, Group<br>Project,<br>Discussion<br>Participations,<br>Research Paper | C and above. All students<br>met the benchmark.<br>Result shows that<br>students earned an<br>acceptable<br>understanding of the<br>subject. The course<br>objectives were<br>accomplished<br>successfully. |                    |                |
| Identify current<br>challenges in labor<br>relations, debate the<br>central controversies, and                                                                                                                                                                         | Exams, Group<br>Project,<br>Discussion                                      | C and above. All students<br>met the benchmark.<br>Result shows that<br>students earned an<br>acceptable                                                                                                    |                    |                |

| recommend new | Participations,       | understanding of the |  |
|---------------|-----------------------|----------------------|--|
| directions.   | <b>Research Paper</b> | subject. The course  |  |
|               |                       | objectives were      |  |
|               |                       | accomplished         |  |
|               |                       | successfully.        |  |
|               |                       |                      |  |

# Course name: Accounting Information Systems

Course Number: ACCT-321-80

Term: SpringYear: 2024Instructional Student Learning Outcomes:

Instructor: Tammy Richmond

|                                                                                                                                                                                          | T                                                          |                                         |  |  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------|-----------------------------------------|--|--|
| Student Learning Objectives                                                                                                                                                              | Learning Activities/Assignment                             | Assessments for the Learning Activities |  |  |
| • Have a general understanding of a computerized accounting information system                                                                                                           | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams.  |  |  |
| Have an understanding of<br>QuickBooks Online accounting<br>information system                                                                                                           | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams.  |  |  |
| • The ability to evaluate transactions<br>and post to the appropriate general<br>ledger accounts                                                                                         | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams.  |  |  |
| • The understanding of financial information to run various financial reports                                                                                                            | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams.  |  |  |
| • The ability to evaluate the financial information given in order to complete the assignments                                                                                           | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams.  |  |  |
| • The application of generally<br>accepted accounting principles, as<br>they pertain to these areas, in<br>order to demonstrate knowledge of<br>the topics covered during this<br>course |                                                            | Projects, practice quizzes, and exams.  |  |  |
| Program Student Learning Outcomes:                                                                                                                                                       |                                                            |                                         |  |  |

**Program Student Learning Outcomes:** 

| Program Learning Outcomes                                                                                                                  | Learning Activities/Assignment                             | Assessments for the Learning<br>Activities |
|--------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------|--------------------------------------------|
| Demonstrate working knowledge of<br>the basic concepts and principles that<br>apply to the functional and operational<br>areas of business | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams.     |
| Demonstrate the value of personal and professional effective communication                                                                 | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams.     |
| Demonstrate an appreciation of ethical<br>implications involved in performing<br>managerial functions                                      | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams.     |

| Critically analyze, think logically, and<br>apply analytical methods and skill for<br>business problems | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams. |
|---------------------------------------------------------------------------------------------------------|------------------------------------------------------------|----------------------------------------|
| Develop the capacity to work<br>harmoniously and effectively with<br>others                             | SmartBook assignments, discussion questions, and exercises | Projects, practice quizzes, and exams. |

#### Strengths of this course: Grade distribution:

| Grade distribution | <b>, , , , , , , , , , , , , , , , , , , </b> |   |    |
|--------------------|-----------------------------------------------|---|----|
| 1                  | A                                             |   | C+ |
|                    | A-                                            |   | С  |
|                    | B+                                            |   | F  |
|                    | В                                             |   | Ι  |
|                    | B-                                            | 1 | C- |

#### **Comments on grades:**

The grades were as expected. The C- grade was due to the student not completing the some of the assignments and failing to meet with the instructor for help in a timely manner. Student would wait until the last minute for help and our schedules would not align for the one or two days available.

### Improvements for next year:

Continue to email students without stopping after 3 attempts, when they need assistance with completing assignments. Inputting a score of "0" once the due date has passed instead of waiting for the late submission deadline to pass. Students seem to respond more quickly after seeing the "0" score than an email about the missed assignment.

| Key 5 Course<br>Outcomes                                                                     | Assessment<br>Method        | Criteria for<br>Success         | Summary of<br>Data                                                                        | Use of Data                                                          |
|----------------------------------------------------------------------------------------------|-----------------------------|---------------------------------|-------------------------------------------------------------------------------------------|----------------------------------------------------------------------|
| 1.Have an<br>understanding of<br>QuickBooks<br>Online<br>accounting<br>information<br>system | Projects,<br>quizzes, exams | Passing grade of<br>C or better | Half of class<br>passed. There<br>were only 2<br>students by the<br>end of the<br>course. | Continue to<br>assign similar<br>homework,<br>quizzes, and<br>exams. |
| 2.The ability to<br>evaluate<br>transactions and<br>post to the<br>appropriate               | Projects,<br>quizzes, exams | Passing grade of<br>C or better | Half of class<br>passed. There<br>were only 2<br>students by the                          | Continue to<br>assign similar<br>homework,<br>quizzes, and<br>exams. |

## **Course Outcomes Assessed:**

| general ledger<br>accounts                                                                           |                             |                                 | end of the course.                                                                        |                                                                      |
|------------------------------------------------------------------------------------------------------|-----------------------------|---------------------------------|-------------------------------------------------------------------------------------------|----------------------------------------------------------------------|
| <b>3.</b> The<br>understanding of<br>financial<br>information to<br>run various<br>financial reports | Projects,<br>quizzes, exams | Passing grade of<br>C or better | Half of class<br>passed. There<br>were only 2<br>students by the<br>end of the<br>course. | Continue to<br>assign similar<br>homework,<br>quizzes, and<br>exams. |

### **Course name: Corporate Tax**

#### **Course Number: ACCT-332-01**

Term: Spring 2024

Year: 2024

Instructor: Fred Rossell

#### **Instructional Student Learning Outcomes:**

Identify and explain the environment and theoretical structure of tax accounting, and the tax accounting process.

Describe the concept of income tax measurement have a working knowledge of the federal tax code.

Demonstrate the ability to prepare all federal tax forms and schedules.

Identify and access general research materials.

## **Program Student Learning Outcomes:**

Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics.

Critically analyze, think logically, and apply analytical methods and skills for business problems. Explain the ethical implications and responsibilities of ensuring integrity of financial integrity. Demonstrate the value of personal and professional effective communication.

Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations.

Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals.

## Strengths of this course:

#### Grade distribution:

| 2 | А  |  | C+ |
|---|----|--|----|
|   | A- |  | С  |
| 1 | B+ |  | F  |
| 4 | В  |  | Ι  |
| 1 | B- |  |    |

Comments on grades: Improvements for next year:

## **Course Outcomes Assessed:**

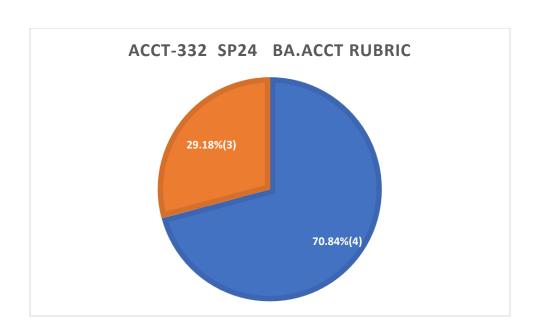
| Key 5 Course<br>Outcomes | Assessment<br>Method | Criteria for<br>Success | Summary of<br>Data | Use of Data |
|--------------------------|----------------------|-------------------------|--------------------|-------------|
| 1.                       |                      |                         |                    |             |
| 2.                       |                      |                         |                    |             |
| 3.                       |                      |                         |                    |             |

## ACCT-332-01 BS. ACCT

| Learning<br>Activity              | Course                                                  | Instructors              | Enrollment | Evaluations | % Met the<br>Benchmark                         |
|-----------------------------------|---------------------------------------------------------|--------------------------|------------|-------------|------------------------------------------------|
| BS. ACCT<br>Corporate Tax<br>ACCT | 2024 SP Corporate<br>Tax ACCT (2024 SP-<br>ACCT-332-01) | Rossell <i>,</i><br>Fred | 8          | 8           | 100% met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                                              | Levels Of Achievement                                                                     | Distribution |
|----|----------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|--------------|
| 1  | Explain the ethical implications<br>and responsibilities of ensuring<br>integrity of financial integrity                         | 50% Excellent<br>50% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate             | 50% 50%      |
| 2  | Critically analyze, think logically,<br>and apply analytical methods<br>and skills for business problems                         | 62.5% Excellent<br>37.5% Good<br>0% Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 38%          |
| 3  | Explain, integrate, and perform<br>basic fundamental concepts in<br>accounting, finance, marketing,<br>management, and economics | 62.5% Excellent<br>37.5% Good<br>0% Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 38%          |

| No | Row                                                                                                                                                             | Levels Of Achievement                                                                     | Distribution |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|--------------|
| 4  | Demonstrate the value of<br>personal and professional<br>effective communication                                                                                | 62.5% Excellent<br>37.5% Good<br>0% Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 38%          |
| 5  | Apply knowledge of GAAP,<br>FASB, GASB, and managerial<br>accounting theories to<br>businesses, state and local<br>governments, and nonprofit<br>organizations. | 87.5% Excellent<br>12.5% Good<br>0% Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate | 13%          |
| 6  | Apply knowledge and<br>understanding of federal tax<br>laws and procedures on<br>businesses and individuals                                                     | 100% Excellent<br>0% Good<br>0% Fair<br>0 (0%) Needs Improvement<br>0 (0%) Inadequate     | 100%         |



## Course Name: Auditing Theory & Practice

## **Course Number: ACCT-406-30**

Term: Spring

Instructor: Brendan Welsh

Instructional Student and Program Learning Outcomes, including PEGs: Program Learning Outcomes (ACCT PLOs):

Year: 2024

Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics

Critically analyze, think logically, and apply analytical methods and skills for business problems Explain the ethical implications and responsibilities of ensuring integrity of financial integrity Demonstrate the value of personal and professional effective communication

Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations

Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals

## **Student Learning Objectives/Program Learning Outcomes**

Upon completion of this course, students should be able to:

Demonstrate an understanding of the nature and scope of auditing.

Discuss the regulatory framework of auditing and related services.

Understand the ethical standards of an auditor.

Explain the stages of an audit and methods of gathering audit evidence.

Show an understanding and be able to interpret different types of audit reports.

#### Course Outcomes Assessed:

| 5 Key Course Outcomes | Learning Activities/<br>Assignments | Benchmarks/<br>Performance Indicator | Results      |
|-----------------------|-------------------------------------|--------------------------------------|--------------|
| 1                     | Lecture                             | Homework Problems,<br>Tests          | Satisfactory |
| 2                     | Lecture                             | Homework Problems,<br>Tests          | Satisfactory |
| 3                     | Lecture                             | Homework Problems,<br>Tests          | Satisfactory |
| 4                     | Lecture                             | Homework Problems,<br>Tests          | Satisfactory |
| 5                     | Lecture                             | Homework Problems,<br>Tests          | Satisfactory |

Data: Auditing & Assurance Services, 8th Edition (textbook)

**Data Analysis—Strengths of this course:** The course textbook provided up-to-date information on the latest auditing standards. The goal of the course was provide a basic overview of the auditing profession. This would include understanding Generally Accepted Auditing Standards, professional requirements, audit planning, risk assessment and the different types of audit opinions that could be issued. Problems, at times, required critical thinking based on information covered.

**Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** None noted

| # of students | Grade Distribution | : # of students |    |
|---------------|--------------------|-----------------|----|
| 1             | А                  |                 | C+ |
|               | A-                 |                 | С  |
| 1             | B+                 | 1               | C- |
| 2             | В                  |                 | D+ |
|               | В-                 |                 | D  |

| F |
|---|
| Ι |

**Comment on Grades:** Grades are based on attendance, submitted homework problems, 2 of 3 tests (worst test grade dropped) and final.

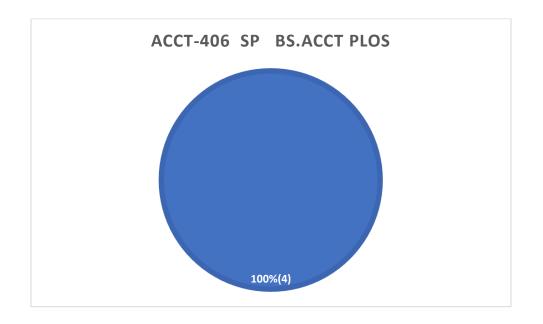
## ACCT-406-30 BS. ACCT Rubri

| Learning<br>Activity                         | Course                                                                | Instructors        | Enrollment | Evaluations | % Met the<br>Benchmark                         |
|----------------------------------------------|-----------------------------------------------------------------------|--------------------|------------|-------------|------------------------------------------------|
| BS. ACCT<br>Auditing<br>Theory &<br>Practice | 2024 SP<br>Auditing Theory &<br>Practice<br>(2024 SP-ACCT-<br>406-30) | Welsh,<br>Brendoan | 5          | 5           | 100% met the<br>benchmark of Fair<br>or above. |

| No | Row                                                                                                      | Levels Of Achievement                                                         | Distribution |
|----|----------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------|
| 1  | Explain the ethical implications<br>and responsibilities of ensuring<br>integrity of financial integrity | 100% Excellent<br>0% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate | 0%           |

| No | Row                                                                                                                                                             | Levels Of Achievement                                                         | Distribution |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------|
| 2  | Critically analyze, think logically,<br>and apply analytical methods<br>and skills for business problems                                                        | 100% Excellent<br>0% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate | 0%           |
| 3  | Explain, integrate, and perform<br>basic fundamental concepts in<br>accounting, finance, marketing,<br>management, and economics                                | 100% Excellent<br>0% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate | 0%           |
| 4  | Demonstrate the value of<br>personal and professional<br>effective communication                                                                                | 100% Excellent<br>0% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate | 0%           |
| 5  | Apply knowledge of GAAP,<br>FASB, GASB, and managerial<br>accounting theories to<br>businesses, state and local<br>governments, and nonprofit<br>organizations. | 100% Excellent<br>0% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate | 0%           |

| No | Row                                                                                                         | Levels Of Achievement                                                         | Distribution |
|----|-------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------|
| 6  | Apply knowledge and<br>understanding of federal tax<br>laws and procedures on<br>businesses and individuals | 100% Excellent<br>0% Good<br>0% Fair<br>0% Needs Improvement<br>0% Inadequate | 0%           |

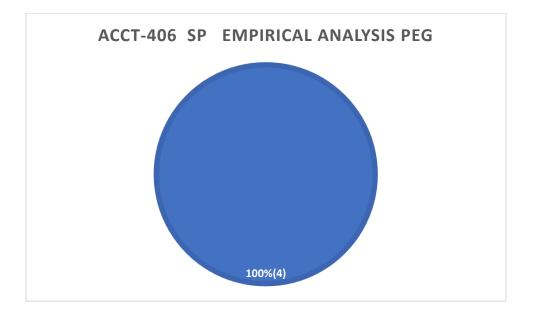


# ACCT-406-30 (Empirical Analysis) Quantitative Reasoning PEG

| Learning Activity                                               | Course                                                                   | Instructors        | Enrollment | Evaluations | % Met the<br>Benchmark            |
|-----------------------------------------------------------------|--------------------------------------------------------------------------|--------------------|------------|-------------|-----------------------------------|
| Quantitative<br>Reasoning PEG-<br>Auditing Theory<br>& Practice | 2024 SP<br>Auditing<br>Theory &<br>Practice<br>(2024 SP-ACCT-<br>406-30) | Welsh,<br>Brendoan | 5          | 5           | 100% Met<br>milestones 2<br>above |

| No | Row            | Levels Of Achievement                                                                         | Distribution |
|----|----------------|-----------------------------------------------------------------------------------------------|--------------|
| 1  | Representation | 100% Capstone 4<br>0% Milestones 3<br>0% Milestones 2<br>0% Benchmark 1<br>0% Does Not Meet0  | 0%           |
| 2  | Interpretation | 100% Capstone 4<br>0% Milestones 3<br>0% Milestones 2<br>0% Benchmark 1<br>0% Does Not Meet 0 | 0%           |
| 3  | Communication  | 100% Capstone 4<br>0% Milestones 3<br>0% Milestones 2<br>0% Benchmark 1<br>0% Does Not Meet0  | 0%           |
| 4  | Calculation    | 100% Capstone 4<br>0% Milestones 3<br>0% Milestones 2<br>0% Benchmark 1<br>0% Does Not Meet 0 | 0%           |

| No | Row                  | Levels Of Achievement                                                                         | Distribution |
|----|----------------------|-----------------------------------------------------------------------------------------------|--------------|
| 5  | Assumptions          | 100% Capstone 4<br>0% Milestones 3<br>0% Milestones 2<br>0% Benchmark 1<br>0% Does Not Meet 0 | 0%           |
| 6  | Application/Analysis | 100% Capstone 4<br>0% Milestones 3<br>0% Milestones 2<br>0% Benchmark 1<br>0% Does Not Meet 0 | 0%           |



## Course Name: Estate Tax, Trust & Retirement Planning Course Number: BUSN-411-30

Term: Spring 2024

Year: 2023-2024

Instructor: Brendan Welsh

Instructional Student and Program Learning Outcomes, including PEGs: Program Learning Outcomes (MBA PLOs):

- Integrate concepts within and across business disciplines to promote strategic goals and solve complex problems by applying theoretical and practical models.
- Manage projects and teams using innovative leadership and communications skills through negotiating conflict and by using effective leadership skills
- Integrate ethical, evidence-based decisions to solve complex business problems leveraging a variety of quantitative, qualitative, and information technology tools.
- Demonstrate written and oral forms of effective business communication

# **Student Learning Objectives:**

Upon the successful completion of this course, the student will be able to:

- A. Identify and explain the environment and theoretical structure of tax planning.
- B. Describe the role of estate, trust, & retirement tax planning.
- C. Demonstrate the ability to plan for retirement.

## **Course Outcomes Assessed:**

| 5 Key Course Outcomes | Learning Activities/ | Benchmarks/           | Results      |
|-----------------------|----------------------|-----------------------|--------------|
|                       | Assignments          | Performance Indicator |              |
| А                     | Lecture, Readings    | Homework Problems,    | Satisfactory |
|                       |                      | Tests                 |              |
| В                     | Lecture, Readings    | Homework Problems,    | Satisfactory |
|                       |                      | Tests                 |              |
| С                     | Lecture, Readings    | Homework Problems,    | Satisfactory |
|                       |                      | Tests                 |              |

**Data:** J.K. Lasser's New Rules for Estate, Retirement, & Tax Planning. 6<sup>th</sup> Edition (textbook) **Data Analysis—Strengths of this course:** The course textbook provided information and strategies on various estate, gift and retirement tax planning.

**Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** It was really difficult to challenge the students in this course as there was no textbook available on the subject matter. The book that was used, which was the same textbook used in the prior year, was informational; however, it did not provide end-of-chapter problems that would require students to critically think.

## **# of students** Grade Distribution: **# of students**

| 2 | Α  |   | C+ |
|---|----|---|----|
| 1 | A- |   | С  |
| 2 | B+ | 1 | C- |

| В  |  | D+ |
|----|--|----|
| В- |  | D  |

| F |
|---|
| Ι |

**Comment on Grades:** Grades are based on attendance, submitted homework problems, 2 of 3 tests (worst test grade dropped) and final.

#### **SPMT Program**

#### AY 2023-2024

Section D: Results/Findings

## **Results Based on Based on Grades and PLOs** <u>BS. SPMT Rubrics and Grades</u>

#### PLO1:

SPMT-220 (Introductory) FA (1 section)

> SPMT-201-01: based on grades 100% met the benchmark of C or above. based on BS.BA PLO rubrics: 100%

SPMT-345 (Advanced, & Mastery)

SP (1 section):

SPMT-345-01: based on grades 73.91% met the benchmark of C or above. based on SPMT PLO rubrics:93.79%

#### PLO2:

SPMT-220 (Introductory)

FA (1 section)

SPMT-201-01: based on grades 100% met the benchmark of C or above. based on SPMT PLO rubrics: 100%

SPMT-345 (Advanced, & Mastery)

SP (1 section):

SPMT-345-01: based on grades 73.91% met the benchmark of C or above. based on BS.BA PLO rubrics:93.79%

#### PLO3:

SPMT-225 (Introductory) FA (1 section) SPMT-201-01: based on grades 94.73% met the benchmark of C or above. based on SPMT PLO rubrics: 93.37%

SPMT-410 (Advanced, & Mastery)

This course yet to offer.

## PLO4:

SPMT-220 (Introductory) FA (1 section) SPMT-201-01: based on grades 100% met the benchmark of C or above. based on SPMT PLO rubrics: 100% SPMT-320 (Advanced, & Mastery)

SP (1 section):

SPMT-320-80: based on grades 100% met the benchmark of C or above. based on SPMT PLO rubrics: 74.82%

#### PLO5:

SPMT-250 (Introductory) This course yet to offer. SPMT-340 (Advanced, & Mastery) SP (1 section):

SPMT-340-01: based on grades 100% met the benchmark of C or above. based on SPMT PLO rubrics: 100%

#### PLO6:

SPMT-255 (Introductory) This course yet to offer. SPMT-410 (Advanced, & Mastery) SP (1 section): This course yet to offer.

## **PLO7:**

SPMT-225 (Introductory) FA (1 section) SPMT-201-01: based on grades 94.73% met the benchmark of C or above.

based on SPMT PLO rubrics: 93.37%

SPMT-410 (Advanced, & Mastery)

SP (1 section): This course yet to offer.

#### **Overall Students Performance Based on BS. SPMT PLOs Rubric**

| PLO1   | PLO2   | PLO3      | PLO4   | PLO5      | PLO6    | PLO7      |
|--------|--------|-----------|--------|-----------|---------|-----------|
| 96.89% | 96.89% | 93.37%    | 87.41% | 100%      | Courses | 93.37%    |
|        |        | (only one |        | (only one | yet to  | (only one |
|        |        | course    |        | course    | offer.  | course    |
|        |        | offered.) |        | offered.) |         | offered.) |

## **SPMT Course Evaluation Fall 23**

#### **Course Name: Sociology of Sports**

Course Number: SOCI/BUSN 261-01

Term: Fall Year: 2023 Instructor: Dr. Alberto M. Poxes, Jr. Instructional Student and Program Learning Outcomes, including PEGs:

- 1. Understand the institution of sport in American society and its interrelationship with other social institutions (educational, political, economic, religious, media, etc.).
- 2. Identify and discuss the way social values are transmitted through sport and critically analyze these values and their influence on behavior.
- 3. Understand the social consequences—desirable and undesirable—of sports in society.
- 4. Understand social problems such as racism, sexism and violence as they are reflected in sport contexts.

## **Program Learning Outcomes:**

- 1. The purpose of this course is to provide the student with an understanding of how to effectively integrate social values through sports to influence human behavior in society.
- 2. To enhance students understanding of the history and philosophy of sport and other issues related to desirable and undesirable social consequences transmitted through sports.
- 3. To bring awareness to the students of the major strides made in the development of sociology of sport in dealing with social problems such as racism, sexism, and violence to help society address the issues fairly.

#### **Course Outcomes Assessed:**

| Key Course Outcomes                                                                                                                                                                             | Learning Activities/<br>Assignments                  | Benchmarks/<br>Performance Indicator                                                                                                                                                                                         | Results                                                                                                                                                               |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Understanding the<br>institution of sports in<br>American society and its<br>relationship with other<br>social institutions<br>(educational, political,<br>economic, religious,<br>media, etc.) | Lecture, Assignment,<br>Group Project, and<br>Exams. | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicates students'<br>understanding of the<br>subject. Thus, course<br>objective was successfully<br>achieved                                   | I used three exams<br>throughout the<br>semester with a<br>variety of questions<br>that measured their<br>understanding of the<br>concepts of sociology<br>of sports. |
| Identify and discuss the<br>way social values are<br>transmitted through<br>sports and critically<br>analyze these values and<br>their influence on<br>behavior.                                | Lecture, Assignment,<br>Group Project, and<br>Exams. | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicated students'<br>understanding of key<br>concepts of sports in<br>society and its inherent<br>problems/current events<br>confronting sport |                                                                                                                                                                       |

|                                                                                                                       |                                                      | managers. Thus, course<br>objective is successfully<br>achieved.                                                                                                                                                                                                                                                                 |  |
|-----------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| Understand the social<br>consequences of ,<br>desirable and<br>undesirable, of sports in<br>society.                  | Lecture, Assignment,<br>Group Project, and<br>Exams. | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicated students'<br>understanding of key<br>concepts of sports in<br>society and sociology of<br>sport in relation with the<br>problems/current events<br>confronting sports<br>managers. Thus, course<br>objective was successfully<br>achieved. |  |
| Understand social<br>problems such as racism,<br>sexism, ,and violence as<br>they are reflected in<br>sports context. | Lecture, Assignment,<br>Group Project, and<br>Exams. | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicates students'<br>understanding of key<br>concepts of sociology of<br>sports and its associated<br>problems/current events<br>confronting sports<br>managers. Thus, course<br>objective is successfully<br>achieved.                            |  |

#### Data:

The 3 exams administered were used to assess the student's problem-solving and critical thinking skills in understanding of sociology of sports and its implications of social values transmitted through sports in society. Assessment was also based on group project which sought to expose students how to understand social problems of racism, sexism, violence reflected in the sport context in the United States.

## Data Analysis—Strengths of this course:

Most of the lectures were practical discussions of issues related to the basic concept of sociology of sports issues that addressed the benefits of integration of social values through sports to the sports manager. The students were able to relate what they were being taught to the real-world problems confronting the sports franchises in the US.

**Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** Nothing to change here. The process was very successful and enabled the students to learn *#* of students Grade Distribution:

# of students

| 8  | А  |  |
|----|----|--|
| 19 | A- |  |
| 4  | B+ |  |
| 5  | В  |  |
| 0  | В- |  |

| 1 | C+ |
|---|----|
| 1 | С  |
| 0 | C- |
| 0 | D+ |
| 0 | D  |

| 0 | F |
|---|---|
|   | Ι |

## **Comment on Grades:**

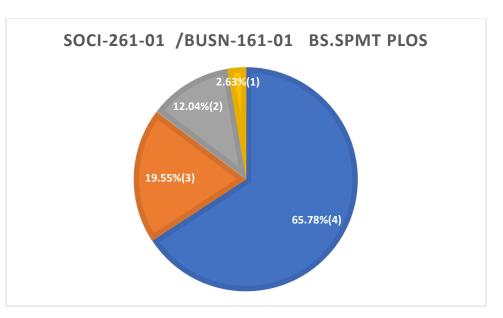
The grade distribution of the class affirms the belief that the strategy of approach to teaching the students were very effective.

BUSN-261-01 BS. SPMT Rubric

| Learning<br>Activity                  | Course                                                                 | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                            |
|---------------------------------------|------------------------------------------------------------------------|-------------------|------------|-------------|---------------------------------------------------|
| SPMT Rubric-<br>Sociology of<br>Sport | 2023FA Sociology of<br>Sport (2023FA-<br>BUSN-161-01/ SOCI-<br>261-01) | Poxes,<br>Alberto | 38         | 38          | 97.37% met the<br>benchmark of fair<br>and above. |

| No | Row                                                                            | Levels Of Achievement                                                                                | Distribution      |
|----|--------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|-------------------|
| 1  | Demonstrate knowledge of<br>the concepts of sport<br>management and leadership | 65.78% Excellent-4<br>23.69% Good-3<br>7.9% Fair-2<br>2.63% Needs Improvement-2<br>0% Inadequate-0   | 28% 28%           |
| 2  | Demonstrate the ability to<br>work with various diverse<br>groups              | 65.78% Excellent-4<br>15.78% Good-3<br>15.90% Fair-2<br>2.63% Needs Improvement-2<br>0% Inadequate-0 | 16%<br>16%<br>66% |

| No | Row                                                                                                                         | Levels Of Achievement                                                                                | Distribution          |
|----|-----------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|-----------------------|
| 3  | Describe the various skills,<br>roles, and functions of sport<br>management                                                 | 65.78% Excellent-4<br>18.44% Good-3<br>13.15% Fair-2<br>2.63% Needs Improvement-2<br>0% Inadequate-0 | 13%                   |
| 4  | Explain cultural traditions,<br>social values, and psycho-<br>social experiences related to<br>sport                        | 65.78% Excellent-4<br>18.44% Good-3<br>13.15% Fair-2<br>2.63% Needs Improvement-2<br>0% Inadequate-0 | 13%                   |
| 5  | Analyze ethical issues and<br>moral commitment related to<br>sport.                                                         | 65.78% Excellent-4<br>21.05% Good-3<br>10.54% Fair-2<br>2.63% Needs Improvement-2<br>0% Inadequate-0 | 10% 35%               |
| 6  | Explain principles of financial<br>management, risk<br>management, marketing, and<br>human resources<br>management in sport | 65.78% Excellent-4<br>18.45% Good-3<br>13.15% Fair-2<br>2.63% Needs Improvement-2<br>0% Inadequate-0 | 13% 3WK<br>18% 66%    |
| 7  | Explain public relations<br>strategies and<br>communications for sport<br>organizations                                     | 65.78% Excellent-4<br>21.05% Good-3<br>10.54% Fair-2<br>2.63% Needs Improvement-2<br>0% Inadequate-0 | 10% 3%%<br>21%<br>66% |

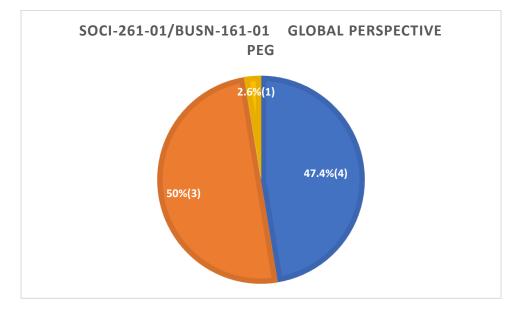


# Global Perspective PEG

| Learning<br>Activity                                | Course                                                                | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                                     |
|-----------------------------------------------------|-----------------------------------------------------------------------|-------------------|------------|-------------|------------------------------------------------------------|
| Global<br>Perspective<br>PEG- Sociology<br>of Sport | 2023FA Sociology<br>of Sport (2023FA-<br>BUSN-161-01/<br>SOCI-261-01) | Poxes,<br>Alberto | 38         | 38          | 97.4% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row                                                                                        | Levels Of Achievement                                                                             | Distribution                |
|----|--------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|-----------------------------|
| 1  | Connections to Experience<br>Connects relevant experience<br>and academic knowledge        | 47.4% Capstone-4<br>50% Milestones-3<br>0% Milestones-2<br>2.6% Benchmark-2<br>0% Does Not Meet-0 | 0 <b>%30%</b><br>50%<br>47% |
| 2  | Connections to Discipline Sees<br>(makes) connections across<br>disciplines, perspectives. | 47.4% Capstone-4<br>50% Milestones-3<br>0% Milestones-2<br>2.6% Benchmark-2<br>0% Does Not Meet-0 | 0988%                       |

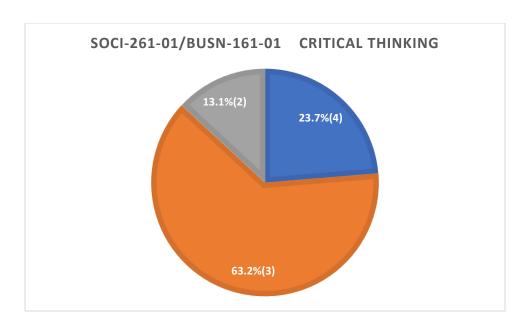
| No | Row                                                                                                                                        | Levels Of Achievement                                                                             | Distribution        |
|----|--------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|---------------------|
| 3  | Adapts and applies skills,<br>abilities, theories, or<br>methodologies gained in one<br>situation to new situations.                       | 47.4% Capstone-4<br>50% Milestones-3<br>0% Milestones-2<br>2.6% Benchmark-2<br>0% Does Not Meet-0 | 50%                 |
| 4  | Integrated Communication                                                                                                                   | 47.4% Capstone-4<br>50% Milestones-3<br>0% Milestones-2<br>2.6% Benchmark-2<br>0% Does Not Meet-0 | 0938X<br>50%<br>47% |
| 5  | Demonstrates a developing<br>sense of self as a learner,<br>building on prior experiences to<br>respond to new and challenging<br>contexts | 47.4% Capstone-4<br>50% Milestones-3<br>0% Milestones-2<br>2.6% Benchmark-2<br>0% Does Not Meet-0 | 0%38%<br>50%<br>47% |



# Critical Thinking PEG

| Learning<br>Activity                               | Course                                                                | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|----------------------------------------------------|-----------------------------------------------------------------------|-------------------|------------|-------------|-----------------------------------------------------------|
| Critical<br>Thinking PEG-<br>Sociology of<br>Sport | 2023FA Sociology<br>of Sport (2023FA-<br>BUSN-161-01/<br>SOCI-261-01) | Poxes,<br>Alberto | 38         | 38          | 100% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row                                     | Levels Of Achievement                                                                                | Distribution         |
|----|-----------------------------------------|------------------------------------------------------------------------------------------------------|----------------------|
| 1  | Explanation of Issues                   | 23.7% Capstone-4<br>63.2% Milestones-3<br>13.1% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 13% 0%<br>24%<br>63% |
| 2  | Evidence                                | 23.7% Capstone-4<br>63.2% Milestones-3<br>13.1% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 13% 0%<br>24%<br>63% |
| 3  | Influence of Context and<br>Assumptions | 23.7% Capstone-4<br>63.2% Milestones-3<br>13.1% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 13% 0% 24%           |
| 4  | Student's Position                      | 23.7% Capstone-4<br>63.2% Milestones-3<br>13.1% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 13% 0%<br>24%<br>63% |
| 5  | Conclusions and Related<br>Outcomes     | 23.7% Capstone-4<br>63.2% Milestones-3<br>13.1% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 13% 0%<br>24%<br>63% |



### **Course Name: Sport Management**

Term: Fall

Year: 2023

## Course Number: MGMT 220-01

Instructor: Dr. Alberto M. Poxes, Jr.

## Instructional Student and Program Learning Outcomes, including PEGs:

- 1. Demonstrate knowledge of the core sport management goals and concepts.
- 2. Identify and discuss the key sport management problems/current events.

3. Comment and discuss the potential solutions to sport management problems.

### **Program Learning Outcomes:**

- 1. Understand the components of sports administration/management, recreation and physical health.
- 2. Administer basic athletic evaluations.
- 3. Design and teach group activity classes for all types of sport participants.
- 4. Design fitness programs based on specific needs and health evaluation results.

5. Develop leadership and communication skills related to recreation and health promotion.

#### **Course Outcomes Assessed:**

| 5 Key Course Outcomes                                                              | Learning Activities/<br>Assignments                                            | Benchmarks/<br>Performance Indicator                                                                                                                                                                                                                                                    | Results                                                                                                                                                            |
|------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Demonstrate knowledge<br>of the core sport<br>management goals and<br>concepts.    | Lecture, Assignment,<br>Group Project, and<br>Exams.                           | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicates students'<br>understanding of the<br>subject. Thus, course<br>objective is successfully<br>achieved.                                                                                              | I used three exams<br>throughout the<br>semester with a<br>variety of questions<br>that measured their<br>understanding of the<br>concepts of sport<br>management. |
| Identify and discuss the<br>key sport management<br>problems/current events.       | Lecture, Assignment<br>Group Project (1&2),<br>and Exams.                      | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicates students'<br>understanding of key sport<br>management principle<br>problems/current events<br>confronting sports<br>business corporations.<br>Thus, course objective is<br>successfully achieved. |                                                                                                                                                                    |
| Comment and discuss the<br>potential solutions to<br>sport management<br>problems. | Lecture, Classroom<br>Discussions,<br>Assignment, Group<br>Project. and Exams. | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicates students'<br>understanding of key sport                                                                                                                                                           |                                                                                                                                                                    |

285

| management principles      |
|----------------------------|
| problems/current events    |
| confronting business       |
| corporations. Thus, course |
| objective is successfully  |
| achieved.                  |
|                            |

#### Data:

The 3 exams administered were used to assess the student's problem-solving and critical thinking skills in understanding of sport management concepts such as organizational theories,

organizational behavior, business ethics, strategic decision-making, and human resources. Assessment was also based on group project which sought expose students how to obtain historic management theories applicable to sport of any country of their choice and analyze the patterns and trends in the United States.

## Data Analysis—Strengths of this course:

Most of the lectures were practical discussions of issues related to decision-making, and the students were able to relate what they were being taught to the real-world problems confronting the US and the global economy at large. For example, students can now suggest which policy response (i.e., equal pay, Title IX, Disabilities accommodations for athletes and regulation and/or deregulation of sport businesses).

Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:Nothing to change here. The process was very successful and enabled the students to learn.# of studentsGrade Distribution:# of students

| 11 | А  | 2 | C+ |
|----|----|---|----|
| 13 | A- | 0 | С  |
| 4  | B+ | 0 | C- |
| 4  | В  | 0 | D+ |
| 0  | B- | 0 | D  |

| F |
|---|
| Ι |

## **Comments on Grades:**

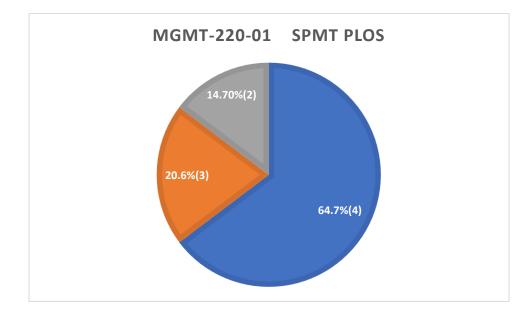
The grade distribution of the class affirms the belief that the strategy of approach to teaching the students were very effective.

# BS. SPMT Rubric- Sport Management

| Learning<br>Activity                | Course                                                 | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                         |
|-------------------------------------|--------------------------------------------------------|-------------------|------------|-------------|------------------------------------------------|
| SPMT Rubric-<br>Sport<br>Management | 2023FA Sport<br>Management<br>(2023FA-MGMT-<br>220-01) | Poxes,<br>Alberto | 34         | 34          | 100% met the<br>benchmark of fair<br>or above. |

| No | Row                                                                                                  | Levels Of Achievement                                                                             | Distribution |
|----|------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|--------------|
| 1  | Demonstrate knowledge of<br>the concepts of sport<br>management and leadership                       | 64.70% Excellent-4<br>20.60% Good-3<br>14.70% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 20% 65%      |
| 2  | Demonstrate the ability to<br>work with various diverse<br>groups                                    | 64.70% Excellent-4<br>20.60% Good-3<br>14.70% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 20% 65%      |
| 3  | Describe the various skills,<br>roles, and functions of sport<br>management                          | 64.70% Excellent-4<br>20.60% Good-3<br>14.70% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 20% 65%      |
| 4  | Explain cultural traditions,<br>social values, and psycho-<br>social experiences related to<br>sport | 64.70% Excellent-4<br>20.60% Good-3<br>14.70% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 20% 65%      |

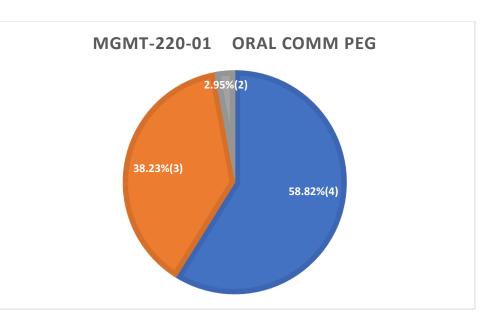
| No | Row                                                                                                                         | Levels Of Achievement                                                                             | Distribution |
|----|-----------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|--------------|
| 5  | Analyze ethical issues and<br>moral commitment related to<br>sport.                                                         | 64.70% Excellent-4<br>20.60% Good-3<br>14.70% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 20% 0% 65%   |
| 6  | Explain principles of financial<br>management, risk<br>management, marketing, and<br>human resources<br>management in sport | 64.70% Excellent-4<br>20.60% Good-3<br>14.70% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 20% 0% 65%   |
| 7  | Explain public relations<br>strategies and<br>communications for sport<br>organizations                                     | 64.70% Excellent-4<br>20.60% Good-3<br>14.70% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 20% 0% 65%   |



Oral Communication PEG- Sport Management

| Learning Activity                                | Course                                                 | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|--------------------------------------------------|--------------------------------------------------------|-------------------|------------|-------------|-----------------------------------------------------------|
| Oral<br>Communication<br>PEG-Sport<br>Management | 2023FA Sport<br>Management<br>(2023FA-MGMT-<br>220-01) | Poxes,<br>Alberto | 34         | 34          | 100% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row                 | Levels Of Achievement                                                                                  | Distribution |
|----|---------------------|--------------------------------------------------------------------------------------------------------|--------------|
| 1  | Organization        | 58.82% Capstone-4<br>38.23% Milestones-3<br>2.95% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 38%          |
| 2  | Language            | 58.82% Capstone-4<br>38.23% Milestones-3<br>2.95% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 38%          |
| 3  | Delivery            | 58.82% Capstone-4<br>38.23% Milestones-3<br>2.95% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 315%         |
| 4  | Supporting Material | 58.82% Capstone-4<br>38.23% Milestones-3<br>2.95% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 3%           |
| 5  | Central Message     | 58.82% Capstone-4<br>38.23% Milestones-3<br>2.95% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 38%          |

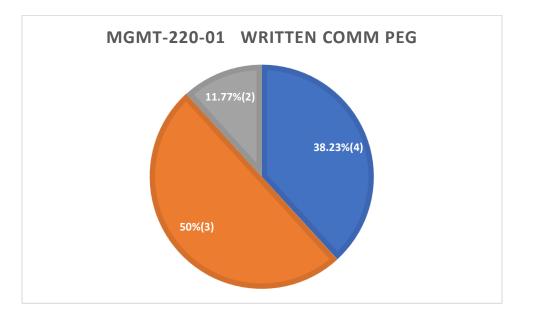


# Written Communication PEG- Sport Management

| Learning Activity                                   | Course                                                 | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|-----------------------------------------------------|--------------------------------------------------------|-------------------|------------|-------------|-----------------------------------------------------------|
| Written<br>Communication<br>PEG-Sport<br>Management | 2023FA Sport<br>Management<br>(2023FA-MGMT-<br>220-01) | Poxes,<br>Alberto | 34         | 34          | 100% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row                                   | Levels Of Achievement                                                                                | Distribution         |
|----|---------------------------------------|------------------------------------------------------------------------------------------------------|----------------------|
| 1  | Context of and Purpose for<br>Writing | 38.23% Capstone-4<br>50% Milestones-3<br>11.77% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 12% 0%<br>38%<br>50% |
| 2  | Content Development                   | 38.23% Capstone-4<br>50% Milestones-3<br>11.77% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 12% 0%<br>38%<br>50% |

| No | Row                                   | Levels Of Achievement                                                                                | Distribution         |
|----|---------------------------------------|------------------------------------------------------------------------------------------------------|----------------------|
| 3  | Genre and Disciplinary<br>Conventions | 38.23% Capstone-4<br>50% Milestones-3<br>11.77% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 12% 0% 38%           |
| 4  | Sources and Evidence                  | 38.23% Capstone-4<br>50% Milestones-3<br>11.77% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 12% 0% 38%           |
| 5  | Control of Syntax and<br>Mechanics    | 38.23% Capstone-4<br>50% Milestones-3<br>11.77% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 12% 0%<br>38%<br>50% |

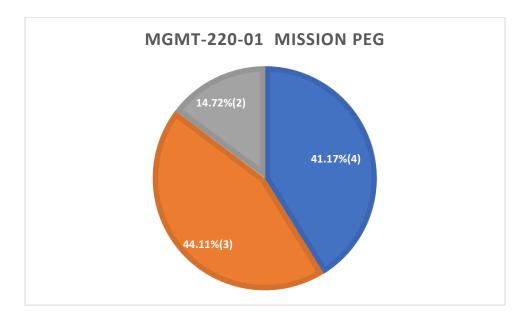


Mission PEG- Sport Management

| Learning<br>Activity                | Course                                                 | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|-------------------------------------|--------------------------------------------------------|-------------------|------------|-------------|-----------------------------------------------------------|
| Mission PEG-<br>Sport<br>Management | 2023FA Sport<br>Management<br>(2023FA-MGMT-<br>220-01) | Poxes,<br>Alberto | 34         | 34          | 85.28% Met the<br>benchmark of<br>proficient or<br>above. |

| No | Row                                                         | Levels Of Achievement                                                                                                 | Distribution         |
|----|-------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|----------------------|
| 1  | Personal Vision Statement                                   | 41.17% Exemplary- 25<br>44.11% Proficient- 20<br>14.72% Needs Development- 15<br>0% Emergency- 10<br>0% Not Evident-0 | 15% 0%<br>41%<br>44% |
| 2  | Degree Program Learning<br>Mission Statement<br>Description | 41.17% Exemplary- 25<br>44.11% Proficient- 20<br>14.72% Needs Development- 15<br>0% Emergency- 10<br>0% Not Evident-0 | 15% 0%<br>41%<br>44% |
| 3  | Mission Statement<br>Description                            | 41.17% Exemplary- 25<br>44.11% Proficient- 20<br>14.72% Needs Development- 15<br>0% Emergency- 10<br>0% Not Evident-0 | 15% 0%               |
| 4  | Mission Alignment Activity                                  | 41.17% Exemplary- 25<br>44.11% Proficient- 20<br>14.72% Needs Development- 15<br>0% Emergency- 10<br>0% Not Evident-0 | 15% 0% 41% 44%       |

| No | Row                    | Levels Of Achievement                                                                                                 | Distribution         |
|----|------------------------|-----------------------------------------------------------------------------------------------------------------------|----------------------|
| 5  | e-Portfolio Assessment | 41.17% Exemplary- 25<br>44.11% Proficient- 20<br>14.72% Needs Development- 15<br>0% Emergency- 10<br>0% Not Evident-0 | 15% 0%<br>41%<br>44% |



#### Course Name: Sports Facility and Event Management Course Number: MGMT-401-01

Term: Fall Year: 2023

## Instructor: Dr. Alberto M. Poxes, Jr.

## Instructional Student and Program Learning Outcomes, including PEGs:

Demonstrate knowledge of preventive maintenance, facility planning and event management. Identify and discuss the key problems/current events with box office administration, house and grounds management, and systems management.

Comment and discuss the potential solutions to marketing, financing, and personnel administration of facilities and events management problems.

#### **Program Learning Outcomes:**

The purpose of this course is to provide the student with an understanding of how to effectively manage a sport facility

To enhance students understanding of the history and philosophy of sport facilities and other public assembly facilities.

To bring awareness to the students of the major strides made in the development of sport facilities since its foundation

To increase students understanding of the role of the facility manager and the various concerns faced by facility managers

To help students understanding the broad array of responsibilities faced by facility managers **Course Outcomes Assessed:** 

| 5 Key Course Outcomes                                                                                                                                                                                                                                                                 | Learning Activities/<br>Assignments                  | Benchmarks/<br>Performance Indicator                                                                                                                                                                                                                | Results                                                                                                                                                                      |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Demonstrate knowledge<br>of the core functions of<br>facility managers, goals,<br>and concepts.<br>Additionally, demonstrate<br>the knowledge of<br>preventive maintenance,<br>facility planning, and<br>event management of<br>sports facilities and other<br>public assembly venues | Lecture, Assignment,<br>Group Project, and<br>Exams. | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicates students'<br>understanding of the<br>subject. Thus, course<br>objective was successfully<br>achieved.                                                         | I used three exams<br>throughout the<br>semester with a<br>variety of questions<br>that measured their<br>understanding of the<br>concepts of sports<br>facility management. |
| Identify and discuss the<br>key problems/current<br>events with box office<br>administration, house<br>and grounds<br>management, and<br>systems management.                                                                                                                          | Lecture, Assignment,<br>Group Project, and<br>Exams. | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicates students'<br>understanding of key<br>sports facilities and event<br>management<br>problems/current events<br>confronting sports<br>facilities managers in the |                                                                                                                                                                              |

|                           |                      | United States. Thus,<br>course objective was<br>successfully achieved. |  |
|---------------------------|----------------------|------------------------------------------------------------------------|--|
| Comment and discuss the   | Lecture, Assignment, | A grade of B/84 or above.                                              |  |
| potential solutions for   | Group Project, and   | All students met this                                                  |  |
| marketing, financing, and | Exams.               | benchmark. Results                                                     |  |
| personnel administration  |                      | indicates students'                                                    |  |
| of facilities and event   |                      | understanding of key                                                   |  |
| management problems.      |                      | sports facility and event                                              |  |
|                           |                      | management                                                             |  |
|                           |                      | problems/current events                                                |  |
|                           |                      | confronting sports facility                                            |  |
|                           |                      | managers in the United                                                 |  |
|                           |                      | States. Thus, course                                                   |  |
|                           |                      | objective is successfully                                              |  |
|                           |                      | achieved.                                                              |  |

The 3 exams administered were used to assess the student's problem-solving and critical thinking skills in understanding of management concepts such as organizational theories, organizational behavior, business ethics, strategic decision-making, and human resources applicable to sports facility and event management. Assessment was also based on group project which sought expose students how to obtain historic management theories of any country of their choice and analyze the patterns and trends in the United States.

#### Data Analysis—Strengths of this course:

Most of the lectures were practical discussions of issues related to decision-making in the management of sports facility, and the students were able to relate what they were being taught to the real-world problems confronting the sports franchises in the US and the global implications of the economy of sports at large. For example, students can now suggest which policy response (i.e., federal legislations related to Title IX and American with Disabilities Act (ADA).

Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:Nothing to change here. The process was very successful and enabled the students to learn.# of studentsGrade Distribution:# of students

| 2 | А  | 1 | C+ |
|---|----|---|----|
| 6 | А- | 0 | С  |
| 6 | B+ | 0 | C- |
| 1 | В  | 0 | D+ |
| 0 | В- | 0 | D  |

| 0 | F |
|---|---|
|   | Ι |

## **Comment on Grades:**

#### **Course Name: Sports Law**

Term: Fall

Year: 2023

## Course Number: MGMT-402-01

Instructor: Dr. Alberto M. Poxes, Jr.

## Instructional Student and Program Learning Outcomes, including PEGs:

Demonstrate knowledge of the core concepts of sports as they relate to various categories of law, as well as study of ethics, legal liabilities of coaches, administrators, managers, and institutions related to the sport field.

Identify and discuss the key relationship of sports to various categories of the law, including torts, crimes and discrimination problems/current events.

Comment and discuss the potential solutions to the application of constitutional framework applicable to sports problems.

## **Program Learning Outcomes:**

Identify and discuss the relations of sports to various categories of the law, including torts, crimes, and discrimination.

Explain the role of the attorney and agent when representing athletes.

Relate principles of agency law in the sports context.

Understand the constitutional framework that surrounds sports.

Discuss contracts and terms, including important clauses relating to an endorsement agreement.

Differentiate between the legal issues unique to professional amateur sports.

Observe how criminal law differs from civil law in the context of sports.

#### **Course Outcomes Assessed:**

| 5 Key Course Outcomes                                                                                                                                                                                                                                           | Learning Activities/<br>Assignments                             | Benchmarks/<br>Performance Indicator                                                                                                                                                                                                                  | Results                                                                                                                                                      |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1. Demonstrate<br>knowledge of the core<br>concepts of sports as<br>they relate to various<br>categories of law, as well<br>as study of ethics, legal<br>liabilities of coaches,<br>administrators,<br>managers, and<br>institutions related to<br>sport field. | Lecture, Assignment,<br>Law Cases, Group<br>Project, and Exams. | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicates students'<br>understanding of the<br>subject. Thus, course<br>objective is successfully<br>achieved.                                                            | I used three exams<br>throughout the<br>semester with a<br>variety of questions<br>that measured their<br>understanding of the<br>concepts of sports<br>law. |
| 2. Identify and discuss the<br>key relationship of sports<br>and various categories of<br>the law including torts,<br>crimes and discrimination<br>problems/current events.                                                                                     | Lecture, Assignment,<br>Law Cases, Group<br>Project, and Exams. | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicated students'<br>understanding of key<br>sports law concepts and<br>problems/current events<br>confronting sports<br>managers in the United<br>States. Thus, course |                                                                                                                                                              |

|                            |                      | objective was successfully achieved. |  |
|----------------------------|----------------------|--------------------------------------|--|
|                            |                      | acilieveu.                           |  |
| 3. Comment and discuss     | Lecture, Assignment, | A grade of B/84 or above.            |  |
| the potential solutions to | Law Cases, Group     | All students met this                |  |
| the application of         | Project, and Exams.  | benchmark. Results                   |  |
| constitutional framework   |                      | indicated students'                  |  |
| applicable to sports       |                      | understanding of key                 |  |
| problems.                  |                      | sports law concepts and              |  |
|                            |                      | problems/current events              |  |
|                            |                      | confronting sports                   |  |
|                            |                      | managers in the United               |  |
|                            |                      | States. Thus, course                 |  |
|                            |                      | objective is successfully            |  |
|                            |                      | achieved.                            |  |
|                            |                      |                                      |  |

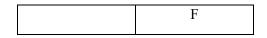
The 3 exams administered were used to assess the student's problem-solving and critical thinking skills in understanding of sports law concepts such as case laws related to various aspects of sports, contract law, tort law, constitutional law, and product liability. Assessment was also based on group project which sought to expose students how to apply different laws in sport issues in the United States.

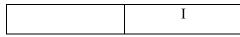
#### Data Analysis—Strengths of this course:

Most of the lectures were practical discussions of issues related to the basic concept of legal issues in sports in which tort law, contract law, constitutional law, product liability, and intellectual property were addressed to the benefit of the sports manager. The students were able to relate what they were being taught to the real-world problems confronting the sports franchises in the US and the larger implications of the constitutional law in sports. For example, students can now suggest which policy response (i.e., federal legislations related to Title IX and American with Disabilities Act (ADA).

**Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** Nothing to change here. The process was very successful and enabled the students to learn. **Grade Distribution of students :** 

| 6 | А  |  | C+ |
|---|----|--|----|
| 3 | А- |  | С  |
| 2 | B+ |  | C- |
|   | В  |  | D+ |
| 1 | В- |  | D  |





## **Comment on Grades :**

## Course Name: Sports Facility and Event Management Course Number: MGMT-401-01

Term: Fall Year: 2023

# Instructor: Dr. Alberto M. Poxes, Jr.

## Instructional Student and Program Learning Outcomes, including PEGs:

Demonstrate knowledge of preventive maintenance, facility planning and event management. Identify and discuss the key problems/current events with box office administration, house and grounds management, and systems management.

Comment and discuss the potential solutions to marketing, financing, and personnel administration of facilities and events management problems.

## **Program Learning Outcomes:**

The purpose of this course is to provide the student with an understanding of how to effectively manage a sport facility

To enhance students understanding of the history and philosophy of sport facilities and other public assembly facilities.

To bring awareness to the students of the major strides made in the development of sport facilities since its foundation

To increase students understanding of the role of the facility manager and the various concerns faced by facility managers

To help students understanding the broad array of responsibilities faced by facility managers **Course Outcomes Assessed:** 

| 5 Key Course Outcomes                                                                                                                                                                                                                                                                       | Learning Activities/<br>Assignments                  | Benchmarks/<br>Performance Indicator                                                                                                                                                        | Results                                                                                                                                                                      |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1. Demonstrate<br>knowledge of the core<br>functions of facility<br>managers, goals, and<br>concepts. Additionally,<br>demonstrate the<br>knowledge of preventive<br>maintenance, facility<br>planning, and event<br>management of sports<br>facilities and other public<br>assembly venues | Lecture, Assignment,<br>Group Project, and<br>Exams. | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicates students'<br>understanding of the<br>subject. Thus, course<br>objective was successfully<br>achieved. | I used three exams<br>throughout the<br>semester with a<br>variety of questions<br>that measured their<br>understanding of the<br>concepts of sports<br>facility management. |
| 2. Indentify and discuss<br>the key problems/current<br>events with box office<br>administration, house<br>and grounds<br>management, and<br>systems management.                                                                                                                            | Lecture, Assignment,<br>Group Project, and<br>Exams. | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicates students'<br>understanding of key<br>sports facilities and event<br>management                        |                                                                                                                                                                              |

|                                                                                                                                                                          |                                                      | problems/current events<br>confronting sports<br>facilities managers in the<br>United States. Thus,<br>course objective was<br>successfully achieved.                                                                                                                                                                    |  |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| <b>3.</b> Comment and discuss<br>the potential solutions for<br>marketing, financing, and<br>personnel administration<br>of facilities and event<br>management problems. | Lecture, Assignment,<br>Group Project, and<br>Exams. | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicates students'<br>understanding of key<br>sports facility and event<br>management<br>problems/current events<br>confronting sports facility<br>managers in the United<br>States. Thus, course<br>objective is successfully<br>achieved. |  |

The 3 exams administered were used to assess the student's problem-solving and critical thinking skills in understanding of management concepts such as organizational theories, organizational behavior, business ethics, strategic decision-making, and human resources applicable to sports facility and event management. Assessment was also based on group project which sought expose students how to obtain historic management theories of any country of their choice and analyze the patterns and trends in the United States.

#### Data Analysis—Strengths of this course:

Most of the lectures were practical discussions of issues related to decision-making in the management of sports facility, and the students were able to relate what they were being taught to the real-world problems confronting the sports franchises in the US and the global implications of the economy of sports at large. For example, students can now suggest which policy response (i.e., federal legislations related to Title IX and American with Disabilities Act (ADA).

**Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** Nothing to change here. The process was very successful and enabled the students to learn. **Grade Distribution :** 

| 2 | А  | 1 | C+ |
|---|----|---|----|
| 6 | A- |   | С  |
| 6 | B+ |   | C- |

| 1 | В  |  | D+ |
|---|----|--|----|
|   | В- |  | D  |

| F |
|---|
| Ι |

## **Comment on Grades:**

#### **Course Name: Sports Law**

#### **Course Number: MGMT-402-01**

Term: Fall

Instructor: Dr. Alberto M. Poxes, Jr.

## Instructional Student and Program Learning Outcomes, including PEGs:

Year: 2023

Demonstrate knowledge of the core concepts of sports as they relate to various categories of law, as well as study of ethics, legal liabilities of coaches, administrators, managers, and institutions related to the sport field.

Identify and discuss the key relationship of sports to various categories of the law, including torts, crimes and discrimination problems/current events.

Comment and discuss the potential solutions to the application of constitutional framework applicable to sports problems.

## **Program Learning Outcomes:**

Identify and discuss the relations of sports to various categories of the law, including torts, crimes, and discrimination.

Explain the role of the attorney and agent when representing athletes.

Relate principles of agency law in the sports context.

Understand the constitutional framework that surrounds sports.

Discuss contracts and terms, including important clauses relating to an endorsement agreement.

Differentiate between the legal issues unique to professional amateur sports.

Observe how criminal law differs from civil law in the context of sports.

#### Course Outcomes Assessed:

| 5 Key Course Outcomes                                                                                                                                                                                                                                     | Learning Activities/<br>Assignments                             | Benchmarks/<br>Performance Indicator                                                                                                                                                                | Results                                                                                                                                                      |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Demonstrate knowledge<br>of the core concepts of<br>sports as they relate to<br>various categories of law,<br>as well as study of ethics,<br>legal liabilities of coaches,<br>administrators,<br>managers, and<br>institutions related to<br>sport field. | Lecture, Assignment,<br>Law Cases, Group<br>Project, and Exams. | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicates students'<br>understanding of the<br>subject. Thus, course<br>objective is successfully<br>achieved.          | I used three exams<br>throughout the<br>semester with a<br>variety of questions<br>that measured their<br>understanding of the<br>concepts of sports<br>law. |
| Identify and discuss the<br>key relationship of sports<br>and various categories of<br>the law including torts,<br>crimes and discrimination<br>problems/current events.                                                                                  | Lecture, Assignment,<br>Law Cases, Group<br>Project, and Exams. | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicated students'<br>understanding of key<br>sports law concepts and<br>problems/current events<br>confronting sports |                                                                                                                                                              |

|                                                                                                                                          |                                                                 | managers in the United<br>States. Thus, course<br>objective was successfully<br>achieved.                                                                                                                                                                                                       |
|------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Comment and discuss the<br>potential solutions to the<br>application of<br>constitutional framework<br>applicable to sports<br>problems. | Lecture, Assignment,<br>Law Cases, Group<br>Project, and Exams. | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicated students'<br>understanding of key<br>sports law concepts and<br>problems/current events<br>confronting sports<br>managers in the United<br>States. Thus, course<br>objective is successfully<br>achieved. |

The 3 exams administered were used to assess the student's problem-solving and critical thinking skills in understanding of sports law concepts such as case laws related to various aspects of sports, contract law, tort law, constitutional law, and product liability. Assessment was also based on group project which sought to expose students how to apply different laws in sport issues in the United States.

#### Data Analysis—Strengths of this course:

Most of the lectures were practical discussions of issues related to the basic concept of legal issues in sports in which tort law, contract law, constitutional law, product liability, and intellectual property were addressed to the benefit of the sports manager. The students were able to relate what they were being taught to the real-world problems confronting the sports franchises in the US and the larger implications of the constitutional law in sports. For example, students can now suggest which policy response (i.e., federal legislations related to Title IX and American with Disabilities Act (ADA).

Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:Nothing to change here. The process was very successful and enabled the students to learnGrade Distribution:# of students

| 6 | А  | C+ |
|---|----|----|
| 3 | A- | С  |
| 2 | B+ | C- |
|   | В  | D+ |
| 1 | B- | D  |

| F |
|---|
| Ι |

## **Comment on Grades:**

# **SPMT Course Evaluation Spring 24**

#### **Course Name: Sport Marketing**

Term: Spring

#### Course Number: BUSN 340-01/SPMT-340-01

Instructor: Dr. Alberto M. Poxes, Jr.

## Instructional Student and Program Learning Outcomes, including PEGs:

Year: 2024

Be able to define and discuss the sport business industry and the areas within.

Be able to define sports marketing terminology.

Be able to apply the relationship of marketing theory to management theory and relate these to the development of the sport industry.

Be able to apply on special projects the processes of gathering consumer demographics and psychographics. Be able to define and discuss industry segmentation and analysis Comment and discuss the potential solutions to marketing, financing, and personnel administration of facilities and events management problems.

## **Program Learning Outcomes:**

The purpose of this course is to provide the student with an understanding of how to effectively manage a process of sport marketing and promotions.

Be able to define and apply the principles of sport marketing product mix strategies.

Be able to define and apply price and pricing strategies.

Be able to define and discuss promotional methods and strategies in the sport industry. To enhance students understanding of the history and philosophy of sport marketing and promotions concepts.

To bring awareness to the students of the major strides made in the development of sport marketing promotional methods and strategies since its foundation.

To increase students understanding of the role of the sport marketer and the various controlling strategies they may face in the process.

To help students understanding the broad array of responsibilities faced by the sport marketer. **Course Outcomes Assessed:** 

| 5 Key Course Outcomes      | Learning Activities/ | Benchmarks/                | Results              |
|----------------------------|----------------------|----------------------------|----------------------|
|                            | Assignments          | Performance Indicator      |                      |
| Demonstrate knowledge      | Lecture, Assignment, | A grade of B/84 or above.  | I used three exams   |
| of the core functions of   | Group Project, and   | All students met this      | throughout the       |
| sport marketing,           | Exams.               | benchmark. Results         | semester with a      |
| strategies, goals, and     |                      | indicates students'        | variety of questions |
| concepts. Additionally,    |                      | understanding of the       | that measured their  |
| demonstrate the            |                      | subject. Thus, course      | understanding of the |
| knowledge of planning      |                      | objective was successfully | concepts of sport    |
| the sport marketing mix    |                      | achieved.                  | marketing.           |
| that involves the product, |                      |                            |                      |
| price, promotion, and      |                      |                            |                      |
| place of event             |                      |                            |                      |

| management and consumption of sports.                                                                                                                                                                                  |                                                      |                                                                                                                                                                                                                                                                                                                           |  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| Identify and discuss the<br>key problems/current<br>events with box office<br>administration,<br>controlling strategies in<br>sport marketing, and<br>promotional methods<br>management.                               | Lecture, Assignment,<br>Group Project, and<br>Exams. | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicates students'<br>understanding of key<br>sports marketing<br>problems/current events<br>confronting sports<br>marketers in the United<br>States. Thus, course<br>objective was successfully<br>achieved.                                |  |
| Comment and discuss the<br>potential solutions for<br>marketing, financing, and<br>personnel administration<br>of facilities and event<br>management problems<br>within the framework of<br>strategic sport marketing. | Lecture, Assignment,<br>Group Project, and<br>Exams. | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicates students'<br>understanding of key<br>sports marketing and<br>promotions processes and<br>problems/current events<br>confronting sports<br>marketers in the United<br>States. Thus, course<br>objective is successfully<br>achieved. |  |

The 3 exams administered were used to assess the student's problem-solving and critical thinking skills in understanding of sport marketing concepts such as marketing mix strategies, strategic marketing planning, sport marketing segmentation, sport marketing/business ethics, sport marketing strategic decision-making, and sport marketing promotional concepts applicable to sport marketing and event management. Assessment was also based on group projects which sought to expose the students of how to obtain historic sport marketing concepts of any country of their choice and analyze the patterns and trends in the United States.

### Data Analysis—Strengths of this course:

Most of the lectures were practical discussions of issues related to decision-making in the marketing of sports products, and the students were able to relate what they were being taught to the real-world problems confronting the sports franchises in the US and the global implications of the economy of sports at large. For example, students can now apply the relationship of sport marketing theory to management theory and relate these to the development of the sport industry. **Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** 

Nothing to change here. The process was very successful and enabled the students to learn. Grade Distribution: # of students

| 10 | А  | 3 | C+ |
|----|----|---|----|
| 12 | A- |   | С  |
| 9  | B+ |   | C- |
| 2  | В  |   | D+ |
| 1  | B- |   | D  |

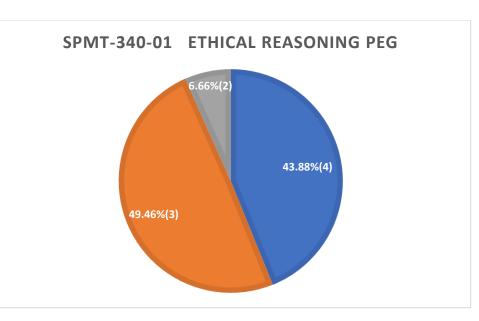
| F |
|---|
| Ι |

## **Comment on Grades:**

| Learning<br>Activity                        | Course                                                | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                                   |
|---------------------------------------------|-------------------------------------------------------|-------------------|------------|-------------|----------------------------------------------------------|
| Ethical<br>Reasoning-<br>Sport<br>Marketing | 2024SP Sport<br>Marketing<br>(2024SP-SPMT-<br>340-01) | Poxes,<br>Alberto | 36         | 36          | 100% Met the<br>benchmark of<br>milestone 2 or<br>above. |

| No | Row                    | Levels Of Achievement                                                                                  | Distribution    |
|----|------------------------|--------------------------------------------------------------------------------------------------------|-----------------|
| 1  | Ethical Self-Awareness | 33.33% Capstone-4<br>62.12% Milestones-3<br>5.55% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 5%<br>5%<br>62% |

| No | Row                                                         | Levels Of Achievement                                                                                   | Distribution     |
|----|-------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|------------------|
| 2  | Understanding Different<br>Ethical<br>Perspectives/Concepts | 38.88% Capstone-4<br>55.57% Milestones-3<br>5.55% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0  | 5%               |
| 3  | Ethical Issue Recognition                                   | 52.77% Capstone-4<br>33.35% Milestones-3<br>13.88% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 14%<br>53%       |
| 4  | Application of Ethical<br>Perspectives/Concepts             | 47.23% Capstone-4<br>50% Milestones-3<br>2.77% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0     | 3%<br>50%<br>47% |
| 5  | Evaluation of Different<br>Ethical<br>Perspectives/Concepts | 47.22% Capstone-4<br>47.23% Milestones-3<br>5.55% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0  | 6%<br>47%        |



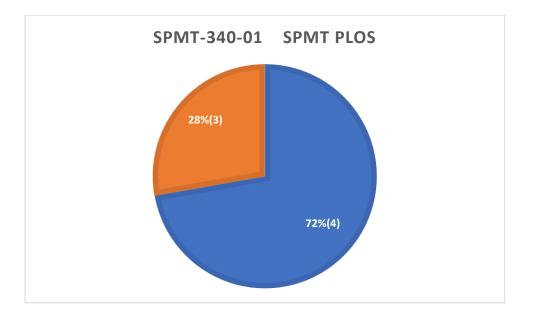
## SPMT-340-01 SPMT Rubric

| Learning<br>Activity        | Course                                                      | Instructors               | Enrollment | Evaluations | % Met the<br>Benchmark                          |
|-----------------------------|-------------------------------------------------------------|---------------------------|------------|-------------|-------------------------------------------------|
| SPMT<br>Rubric-Sport<br>MKT | 2024 SP Sport MKT<br>(2024 SP-SPMT-340-<br>01/ BUSN-340-01) | Poxes <i>,</i><br>Alberto | 36         | 36          | 100% met the<br>benchmark of fair<br>and above. |

| No | Row                                                                      | Levels Of Achievement                                                                         | Distribution |
|----|--------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|--------------|
| 1  | Demonstrate knowledge of the concepts of sport management and leadership | 72.23% Excellent-4<br>27.77% Good-3<br>0% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 28%          |

| No | Row                                                                                              | Levels Of Achievement                                                                         | Distribution |
|----|--------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|--------------|
| 2  | Demonstrate the ability to work<br>with various diverse groups                                   | 72.23% Excellent-4<br>27.77% Good-3<br>0% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 28%          |
| 3  | Describe the various skills,<br>roles, and functions of sport<br>management                      | 72.23% Excellent-4<br>27.77% Good-3<br>0% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 28%          |
| 4  | Explain cultural traditions, social<br>values, and psycho-social<br>experiences related to sport | 72.23% Excellent-4<br>27.77% Good-3<br>0% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 28%          |
| 5  | Analyze ethical issues and moral commitment related to sport.                                    | 72.23% Excellent-4<br>27.77% Good-3<br>0% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 28%          |

| No | Row                                                                                                                         | Levels Of Achievement                                                                         | Distribution |
|----|-----------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|--------------|
| 6  | Explain principles of financial<br>management, risk<br>management, marketing, and<br>human resources management<br>in sport | 72.23% Excellent-4<br>27.77% Good-3<br>0% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 28%          |
| 7  | Explain public relations<br>strategies and communications<br>for sport organizations                                        | 72.23% Excellent-4<br>27.77% Good-3<br>0% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 28%          |



### Course name: Economics and Sport Governance

Course Number: SPMT-345-80

Term: Spring Year: 2024

Instructor: Jessicca Baker

## Instructional Student Learning Outcomes:

- 1. Develop economic models that guide decisions in sports administration that are grounded in classical economic concepts.
- 2. Understand the economic foundations of the sport industry and recognize areas for growth.
- 3. Develop exceptional teamwork skills via working with others in solving problems, analyzing cases, and working in simulations.

## **Program Student Learning Outcomes:**

- 1. Demonstrate knowledge of the concepts of sport management and leadership.
- 2. Describe the various skills, roles, and functions of sport management.
- 3. Explain cultural traditions, social values, and psycho-social expériences related to sport.
- 4. Analyze ethical issues and moral commitment related to sport.
- 5. Explain principles of financial management, risk management, marketing, and human resources management in sport.
- 6. Explain public relations strategies and communication for sport organizations.
- 7. Demonstrate the ability to work with various diverse groups.

## Strengths of this course:

- 1. This course was offered Asynchronous online which allowed students flexibility with their athletic schedules.
- 2. Sport Governance and Economics of Sport helped students understand the supply and demand of sporting events, sport franchises, and sport products.
- 3. Students were evaluated via exams, review questions, simulations, and discussion posts. Students had multiple ways to learn and use information from the sport business industry.

#### Grade distribution:

| 8 | А  | 1 | C+ |
|---|----|---|----|
| 0 | В  | 4 | С  |
| 0 | B+ | 2 | D  |
| 8 | В  | 0 | F  |
| 0 | B- | 0 | Ι  |

**Comments on grades:** Grades were based on exams, discussion posts, discussion questions, and simulations. Students were given multiple learning assessments throughout the semester. **Improvements for next year**: No changes at this time. The course was effective and efficient. Students met the standard for the course.

## **Course Outcomes Assessed:**

| Key 5 Course<br>Outcomes                                                                                                                     | Assessment<br>Method | Criteria for<br>Success                          | Summary of<br>Data                                                      | Use of Data                                                                                    |
|----------------------------------------------------------------------------------------------------------------------------------------------|----------------------|--------------------------------------------------|-------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|
| Develop economic<br>models that guide<br>decisions in sports<br>administration that are<br>grounded in classical<br>economic concepts.       | Exam One             | Achieve 70% or<br>higher on Exam<br>One          | 20 out of 23<br>students<br>achieved a 70%<br>or higher on<br>Exam One. | 87% of students<br>met the criteria<br>for success. No<br>change is<br>necessary<br>currently. |
| Understand the<br>economic foundations of<br>the sport industry and<br>recognize areas for<br>growth                                         | Simulation One       | Achieve a 70% or<br>higher on<br>Simulation One. | 19/23 students<br>achieved a 70%<br>or higher on<br>Simulation One.     | 83% of students<br>met the criteria<br>for success. No<br>change is<br>necessary<br>currently. |
| Develop exceptional<br>teamwork skills via<br>working with others in<br>solving problems,<br>analyzing cases, and<br>working in simulations. | Simulation<br>Four   | Achieve a 70% or<br>higher on<br>Simulation Six  | 18/23 students<br>achieved a 70%<br>or higher on<br>Simulation Four.    | 83% of students<br>met the criteria<br>for success. No<br>change is<br>necessary<br>currently. |

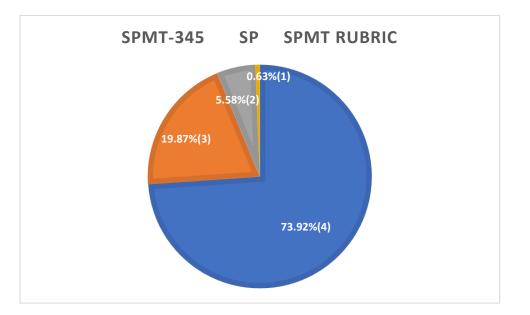
#### SPMT-345-80 SPMT Rubric

| Learning<br>Activity                                 | Course                                                                 | Instructors       | Enrollment | Evaluations | % Met the<br>Benchmark                            |
|------------------------------------------------------|------------------------------------------------------------------------|-------------------|------------|-------------|---------------------------------------------------|
| SPMT Rubric-<br>Economic &<br>Governance of<br>Sport | 2024 SP Economic<br>& Governance of<br>Sport (2024 SP-<br>SPMT-345-80) | Baker,<br>Jessica | 23         | 23          | 93.79% met the<br>benchmark of<br>good and above. |

| No | Row                                                                            | Levels Of Achievement                                                                               | Distribution     |
|----|--------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|------------------|
| 1  | Demonstrate knowledge of<br>the concepts of sport<br>management and leadership | 73.93% Excellent-4<br>13.04% Good-3<br>8.69% Fair-2<br>4.34% Needs Improvement-2<br>0% Inadequate-0 | 9% 4% 9% 13% 74% |

| No | Row                                                                                                  | Levels Of Achievement                                                                            | Distribution |
|----|------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|--------------|
| 2  | Demonstrate the ability to<br>work with various diverse<br>groups                                    | 69.58% Excellent-4<br>26.08% Good-3<br>4.34% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 4%           |
| 3  | Describe the various skills,<br>roles, and functions of sport<br>management                          | 73.92% Excellent-4<br>17.39% Good-3<br>8.69% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 8%           |
| 4  | Explain cultural traditions,<br>social values, and psycho-<br>social experiences related to<br>sport | 73.92% Excellent-4<br>26.08% Good-3<br>0% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0    | 25%          |
| 5  | Analyze ethical issues and<br>moral commitment related<br>to sport.                                  | 78.27% Excellent-4<br>17.39% Good-3<br>4.34% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 4%           |

| No | Row                                                                                                                         | Levels Of Achievement                                                                            | Distribution |
|----|-----------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|--------------|
| 6  | Explain principles of<br>financial management, risk<br>management, marketing,<br>and human resources<br>management in sport | 73.92% Excellent-4<br>17.39% Good-3<br>8.69% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 8%           |
| 7  | Explain public relations<br>strategies and<br>communications for sport<br>organizations                                     | 73.91% Excellent-4<br>21.75% Good-3<br>4.34% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 4%           |



#### **Course name: Sport Ethics**

## **Course Number: SPMT 320**

Term: Spring

Year: 2024

Instructor: Timothy Malroy

Instructional Student Learning Outcomes:

Understand the various philosophies surrounding the foundation for ethical reasoning

Understand how ethical foundations relate to sports context

Apply personal values to sports ethics both individually and generally

Evaluate specific codes of ethics as to their efficacy and efficiency in handling real world scenarios

## Program Student Learning Outcomes:

Recognizing and dealing with issues of ethical and social responsibility in business

Effectively communicating orally and in writing

**Strengths of this course:** Application of ethical principles and decision making through casestudy scenarios. Self-reflection and critical thinking skills in crafting an ethics autobiography. **Grade distribution:** 

| 8  | А  | 5 | C+ |
|----|----|---|----|
| 6  | A- | 0 | С  |
| 11 | B+ | 0 | F  |
| 4  | В  | 0 | Ι  |
| 3  | В- |   |    |

#### **Comments on grades:**

#### **Improvements for next year:**

-A bit more explanation on expectations and earlier feedback on assignments at the beginning of the term in order to see improvement in writing/discussions.

#### **Course Outcomes Assessed:**

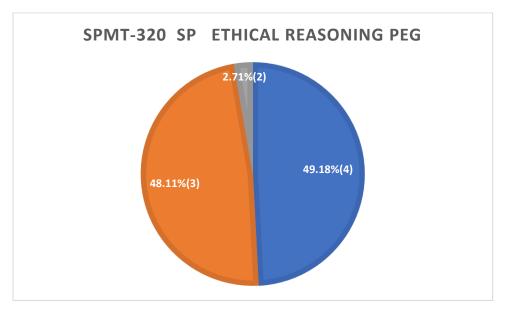
| Key 5 Course<br>Outcomes | Assessment<br>Method | Criteria for<br>Success | Summary of<br>Data | Use of Data |
|--------------------------|----------------------|-------------------------|--------------------|-------------|
| 1.                       |                      |                         |                    |             |
| 2.                       |                      |                         |                    |             |
| 3.                       |                      |                         |                    |             |

# SPMT-320 Ethical Reasoning PEG

| Learning<br>Activity                  | Course                                          | Instructors        | Enrollment | Evaluations | % Met the<br>Benchmark                                    |
|---------------------------------------|-------------------------------------------------|--------------------|------------|-------------|-----------------------------------------------------------|
| Ethical<br>Reasoning-<br>Sport Ethics | 2024SP Sport<br>Ethics (2024SP-<br>SPMT-320-80) | Malroy,<br>Timothy | 37         | 37          | 100% Met the<br>benchmark of<br>milestones 2 or<br>above. |

| No | Row                                                         | Levels Of Achievement                                                                               | Distribution |
|----|-------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|--------------|
| 1  | Ethical Self-Awareness                                      | 75.67% Capstone-4<br>24.33% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 24%          |
| 2  | Understanding Different<br>Ethical<br>Perspectives/Concepts | 56.75% Capstone-4<br>43.25% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 43% 57%      |
| 3  | Ethical Issue Recognition                                   | 54.05% Capstone-4<br>45.95% Milestones-3<br>0% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 46% 54%      |

| No | Row                                                         | Levels Of Achievement                                                                                   | Distribution |
|----|-------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|--------------|
| 4  | Application of Ethical<br>Perspectives/Concepts             | 40.54% Capstone-4<br>56.75% Milestones-3<br>2.8% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0   | 3% 40% 57%   |
| 5  | Evaluation of Different<br>Ethical<br>Perspectives/Concepts | 18.91% Capstone-4<br>70.28% Milestones-3<br>10.81% Milestones-2<br>0% Benchmark-2<br>0% Does Not Meet-0 | 11% 19%      |

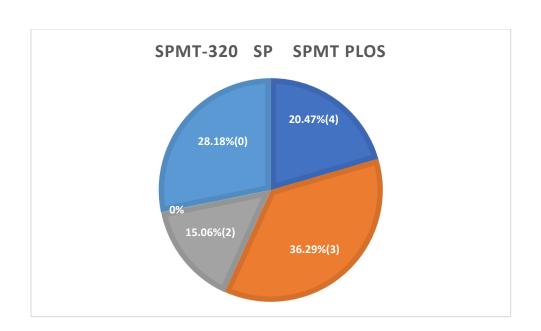


## SPMT-320 SPMT Rubric

| Learning<br>Activity         | Course                                            | Instructors        | Enrollment | Evaluations | % Met the<br>Benchmark                            |
|------------------------------|---------------------------------------------------|--------------------|------------|-------------|---------------------------------------------------|
| SPMT Rubric-<br>Sport Ethics | 2024 SP Sport<br>Ethics (2024 SP-<br>SPMT-320-80) | Malroy,<br>Timothy | 37         | 37          | 74.82% met the<br>benchmark of fair<br>and above. |

| No | Row                                                                            | Levels Of Achievement                                                                             | Distribution   |
|----|--------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|----------------|
| 1  | Demonstrate knowledge of<br>the concepts of sport<br>management and leadership | 62.16% Excellent-4<br>29.72% Good-3<br>8.12% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0  | 30%<br>62%     |
| 2  | Demonstrate the ability to<br>work with various diverse<br>groups              | 0% Excellent-4<br>0% Good-3<br>0% Fair-2<br>0% Needs Improvement-2<br>100% Inadequate-0           | 0%             |
| 3  | Describe the various skills,<br>roles, and functions of sport<br>management    | 21.62% Excellent-4<br>56.76% Good-3<br>21.62% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 0% 21% 21% 57% |

| No | Row                                                                                                                         | Levels Of Achievement                                                                            | Distribution                    |
|----|-----------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|---------------------------------|
| 4  | Explain cultural traditions,<br>social values, and psycho-<br>social experiences related to<br>sport                        | 8.10% Excellent-4<br>45.95% Good-3<br>45.95% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 46%                             |
| 5  | Analyze ethical issues and<br>moral commitment related to<br>sport.                                                         | 48.65% Excellent-4<br>45.95% Good-3<br>2.70% Fair-2<br>0% Needs Improvement-2<br>0% Inadequate-0 | 318%                            |
| 6  | Explain principles of financial<br>management, risk<br>management, marketing, and<br>human resources<br>management in sport | 2.70% Excellent-4<br>0% Good-3<br>5.40% Fair-2<br>0% Needs Improvement-2<br>91.90% Inadequate-0  | <sup>3</sup> <sup>5</sup> %5%0% |
| 7  | Explain public relations<br>strategies and<br>communications for sport<br>organizations                                     | 0% Excellent-4<br>75.67% Good-3<br>21.63% Fair-2<br>0% Needs Improvement-2<br>2.70% Inadequate-0 | 0,338%                          |



## **Global Perspective Course and Certification (Part of Uni GP PEG)**

Course Name: Intro. to Tourism & Hospitality MGMT Course Number: THMT-125-01

Term: Fall Year: 2023

Instructor: Dr Zahra Mohebbi

## Instructional Student and Program Learning Outcomes, including PEGs:

- To describe the history and development of the tourism and hospitality industry. (BT2)
- To discuss the tourism and hospitality industry and the relevant key terms. (BT2)
- To analyze the key factors responsible for the growth and development of hospitality and tourism. (BT4)
- To describe the current trends and challenges faced by the tourism and hospitality industry in the context of global economic, environmental, health and other social concerns. (BT2)
- To discuss hotel classifications and describe the different types of hotel ownership and development, i.e. franchising and management contracts. (BT2)
- To identify possible career paths with emphasis on the vast opportunities open to those who possess the knowledge, skills and personal qualities expected of potential industry leaders. (BT2)
- To discuss the importance of effective leadership and management, and the characteristics of effective leaders in the hospitality industry. (BT2)
- To evaluate the various aspects of tourism in the hospitality industry. (BT5)
- To identify and explain how technological changes and financing affect the tourism and hospitality industry. (BT2)
- To examine trends and changes in the tourism and hospitality industry, and how they relate to plans, designs, locations, procedures, materials, equipment and supplies. (BT4)

#### **Certificate Learning Outcome:**

- Create favorable guest experiences by using professional service management techniques in a tourism and hospitality business environment. (Guest Experience and Service Techniques)
- Analyze, organize, and interpret perspectives or alternatives to problems in tourism and hospitality operations. (Problem analysis)
- Contribute to positive team performance in a hospitality business environment by appraising and managing one's own team-related competencies, in particular, the knowledge, skills, and attitudes considered transportable from one team to another. (Team Contribution)
- Integrate human, financial, and physical resource management into tourism and hospitality operations and model the behaviors of effective, ethical leaders by demonstrating the fundamental principles of leadership. (Resource Integration)
- Practice professional ethics, provide leadership, demonstrate personal and global responsibility, and work effectively as a team member. (Ethical Practice)
- Ability to work in a diverse work atmosphere. (Diversity Skills)
- Identify the global nature of the hospitality industry with specific emphasis on the cultural, economic, and social impacts of tourism. (Global Awareness)
- Analyze and apply various tourism and hospitality revenue management strategies to ensure organizational profitability. (Revenue MGMT)

| Course Outcomes Assessed:                                                                                                                                                                                                 |                                                                 |                                                                                                                                                |                                                                                                                                         |  |  |  |  |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|
| 5 Key Course Outcomes                                                                                                                                                                                                     | Learning Activities/                                            | Benchmarks/                                                                                                                                    | Results                                                                                                                                 |  |  |  |  |
|                                                                                                                                                                                                                           | Assignments                                                     | Performance Indicator                                                                                                                          | "% Of students gave right<br>answer to the given<br>questions"                                                                          |  |  |  |  |
| 1. Create favorable guest<br>experiences by using<br>professional service<br>management techniques<br>in a tourism and<br>hospitality business<br>environment.                                                            | Discussion 3, Discussion<br>4, Midterm Exam, and<br>Final Exam. | Result shows that students<br>earned an acceptable<br>understating of the subject.<br>The course objectives were<br>accomplished successfully. | Midterm exam:<br>Q15: 95%<br>Q16: 71%<br>Q17: 67%<br>Final Exam:<br>Q5: 100%<br>Q14: 100%<br>Discussion 3: 78.8%<br>Discussion 4: 75.5% |  |  |  |  |
| 2. Analyze, organize, and<br>interpret perspectives or<br>alternatives to problems<br>in tourism and hospitality<br>operations.                                                                                           | Midterm Exam, and Final<br>Exam.                                | Result shows that students<br>earned an acceptable<br>understating of the subject.<br>The course objectives were<br>accomplished successfully. | Midterm Exam:<br>Q3: 81%<br>Q13: 81%<br>Q19: 95%<br>Q21: 90%<br>Final Exam:<br>Q1: 100%<br>Q2: 94%<br>Q12:100%                          |  |  |  |  |
| <b>3.</b> Contribute to positive<br>team performance in a<br>hospitality business<br>environment by<br>appraising and managing<br>one's own team-related<br>competencies, in<br>particular, the<br>knowledge, skills, and | Discussion 3, Midterm<br>Exam                                   | Result shows that students<br>earned an acceptable<br>understating of the subject.<br>The course objectives were<br>accomplished successfully. | Midterm Exam:<br>Q6: 90%<br>Q16: 71%<br>Discussion 3: 78.8%                                                                             |  |  |  |  |

| attitudes considered                              |                         |                                                       |                     |
|---------------------------------------------------|-------------------------|-------------------------------------------------------|---------------------|
| transportable from one                            |                         |                                                       |                     |
| team to another.                                  |                         |                                                       |                     |
|                                                   |                         |                                                       |                     |
|                                                   |                         |                                                       |                     |
| 4. Integrate human,                               | Discussion 7, Midterm   | Result shows that students                            | Midterm Exam:       |
| financial, and physical                           | Exam, and Final Exam.   | earned an acceptable<br>understating of the subject.  | Q1: 86%             |
| resource management                               |                         | The course objectives were                            | 02.05%              |
| into tourism and                                  |                         | accomplished successfully.                            | Q2: 95%             |
| hospitality operations                            |                         |                                                       | Q17: 67%            |
| and model the behaviors                           |                         |                                                       | Final Exam:         |
| of effective, ethical leaders by demonstrating    |                         |                                                       |                     |
| the fundamental                                   |                         |                                                       | Q1: 100%            |
| principles of leadership.                         |                         |                                                       | Discussion 7: 75%   |
|                                                   |                         |                                                       |                     |
| 5. Practice professional                          | Discussion 1, Midterm   | C and above All students met                          | Midterm Exam:       |
| ethics, provide                                   | Exam, and Final Exam.   | the benchmark, Result shows                           | Q2: 95%             |
| personal and global acceptable                    |                         | that students earned an<br>acceptable understating of | 04:05%              |
|                                                   | the subject. The course | Q4: 95%                                               |                     |
| responsibility, and work<br>effectively as a team |                         | objectives were                                       | Q5: 95%             |
| member.                                           |                         | accomplished successfully.                            | Final Exam:         |
|                                                   |                         |                                                       | Q1: 100%            |
|                                                   |                         |                                                       | Q14: 100%           |
|                                                   |                         |                                                       | Discussion 1: 80.3% |
|                                                   |                         |                                                       |                     |
|                                                   |                         |                                                       |                     |
| 6. Ability to work in a                           | Midterm Exam, and Final | C and above All students met                          | Midterm Exam:       |
| diverse work<br>atmosphere.                       | Exam.                   | the benchmark, Result shows that students earned an   | Q2: 95%             |
|                                                   |                         | acceptable understating of                            | Q5: 95%             |
|                                                   |                         | the subject. The course objectives were               | Q12: 71%            |
|                                                   |                         | accomplished successfully.                            | Final Exam:         |
|                                                   |                         |                                                       | Q1: 100%            |
|                                                   |                         |                                                       | Q5: 100%            |
|                                                   |                         |                                                       |                     |
|                                                   |                         |                                                       |                     |

| 7. Identify the global                           | Discussion 2, Midterm            | C and above All students met                        | Midterm Exam:       |
|--------------------------------------------------|----------------------------------|-----------------------------------------------------|---------------------|
| nature of the hospitality industry with specific | Exam, and Final Exam.            | the benchmark, Result shows that students earned an | Q13: 81%            |
| emphasis on the cultural,                        |                                  | acceptable understating of the subject. The course  | Q15: 95%            |
| economic, and social impacts of tourism.         |                                  | objectives were                                     | Q17: 67%            |
|                                                  |                                  | accomplished successfully.                          | Q18: 95%            |
|                                                  |                                  |                                                     | Final Exam:         |
|                                                  |                                  |                                                     | Q25: 100%           |
|                                                  |                                  |                                                     | Q28: 88%            |
|                                                  |                                  |                                                     | Discussion 2: 85.8% |
|                                                  |                                  |                                                     |                     |
| 8. Analyze and apply                             | Discussion 6, Discussion7,       | C and above All students met                        | Midterm Exam:       |
| various tourism and<br>hospitality revenue       | Midterm Exam, and Final<br>Exam. | the benchmark, Result shows that students earned an | Q19: 95%            |
| management strategies                            |                                  | acceptable understating of the subject. The course  | Final Exam:         |
| to ensure organizational<br>profitability.       |                                  | objectives were                                     | Q4: 94%             |
| prontability.                                    |                                  | accomplished successfully.                          | Q5: 100%            |
|                                                  |                                  |                                                     | Q7: 94%             |
|                                                  |                                  |                                                     | Q8: 88%             |
|                                                  |                                  |                                                     | Q9: 94%             |
|                                                  |                                  |                                                     | Discussion 6: 86%   |
|                                                  |                                  |                                                     | Discussion 7: 75%   |

# Data:

#### BUSN-125 Global Perspective PEG

| Learning<br>Activity        | Course                                                                     | Instructors       | Enrollment | Evaluations | Percent | % Met the<br>Benchmark |
|-----------------------------|----------------------------------------------------------------------------|-------------------|------------|-------------|---------|------------------------|
| PEG – Global<br>Perspective | 2023FA Intro. to<br>Tourism and<br>Hospitality<br>(2023FA-BUSN-<br>125-01) | Mohebbi,<br>Zahra | 20         | 20          | 100     | 98.33%                 |

| No | Row                                                         | Levels Of Achievement                                                                                                    | Distribution            |
|----|-------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------|-------------------------|
| 1  | Applying<br>Knowledge to<br>Contemporary<br>Global Contexts | 9 (45%) Capstone - 4<br>11 (55%) Milestone - 3<br>0 (0%) Milestone - 2<br>0 (0%) Benchmark - 1<br>0 (0%) Substandard - 0 | 0% 45% 55%              |
| 2  | Understanding<br>Global Systems                             | 9 (45%) Capstone - 4<br>11 (55%) Milestone - 3<br>0 (0%) Milestone - 2<br>0 (0%) Benchmark - 1<br>0 (0%) Substandard - 0 | <b>0%</b><br><b>45%</b> |
| 3  | Personal and<br>Social<br>Responsibility                    | 16 (80%) Capstone - 4<br>3 (15%) Milestone- 3<br>1 (5%) Milestone- 2<br>0 (0%) Benchmark - 1<br>0 (0%) Substandard - 0   | 590%                    |
| 4  | Cultural Diversity                                          | 17 (85%) Capstone - 4<br>3 (15%) Milestone- 3<br>0 (0%) Milestone- 2<br>0 (0%) Benchmark - 1<br>0 (0%) Substandard - 0   | 15% 0%                  |
| 5  | Perspective<br>Taking                                       | 17 (85%) Capstone - 4<br>2 (10%) Milestone - 3<br>1 (5%) Milestone - 2<br>0 (0%) Benchmark - 1<br>0 (0%) Substandard - 0 | 10% 5%2%                |

| No | Row                       | Levels Of Achievement                                                                                                   | Distribution |
|----|---------------------------|-------------------------------------------------------------------------------------------------------------------------|--------------|
| 6  | Global Self-<br>Awareness | 16 (80%) Capstone - 4<br>4 (20%) Milestone - 3<br>0 (0%) Milestone- 2<br>0 (0%) Benchmark - 1<br>0 (0%) Substandard - 0 | 20%          |

# BUSN-125 THMT Rubric

| Learning<br>Activity | Course                                                                     | Instructors       | Enrollment | Evaluations | Percent | % Met the<br>Benchmark |
|----------------------|----------------------------------------------------------------------------|-------------------|------------|-------------|---------|------------------------|
| тн                   | 2023FA Intro. to<br>Tourism and<br>Hospitality<br>(2023FA-BUSN-<br>125-01) | Mohebbi,<br>Zahra | 20         | 20          | 100     | 98.75%                 |

| No | Row              | Levels Of Achievement                                                                                                     | Distribution |
|----|------------------|---------------------------------------------------------------------------------------------------------------------------|--------------|
| 1  | Diversity Skills | 12 (60%) Excellent - 4<br>8 (40%) Good - 3<br>0 (0%) Fair - 2<br>0 (0%) Needs<br>Improvement - 1<br>0 (0%) Inadequate - 0 | 40% 60%      |
| 2  | Ethical Practice | 18 (90%) Excellent - 4<br>2 (10%) Good - 3<br>0 (0%) Fair - 2<br>0 (0%) Needs<br>Improvement - 1<br>0 (0%) Inadequate - 0 | 10% 0%       |

| No | Row                                           | Levels Of Achievement                                                                                                      | Distribution         |
|----|-----------------------------------------------|----------------------------------------------------------------------------------------------------------------------------|----------------------|
| 3  | Global Awareness                              | 18 (90%) Excellent - 4<br>2 (10%) Good - 3<br>0 (0%) Fair - 2<br>0 (0%) Needs<br>Improvement - 1<br>0 (0%) Inadequate - 0  | 90%                  |
| 4  | Guest Experience<br>and Service<br>Techniques | 14 (70%) Excellent - 4<br>6 (30%) Good - 3<br>0 (0%) Fair - 2<br>0 (0%) Needs<br>Improvement - 1<br>0 (0%) Inadequate - 0  | 0%<br>30%<br>70%     |
| 5  | Problem analysis                              | 8 (40%) Excellent - 4<br>10 (50%) Good - 3<br>2 (10%) Fair - 2<br>0 (0%) Needs<br>Improvement - 1<br>0 (0%) Inadequate - 0 | 10% 0% 40%           |
| 6  | Resource<br>Integration                       | 10 (50%) Excellent - 4<br>10 (50%) Good - 3<br>0 (0%) Fair - 2<br>0 (0%) Needs<br>Improvement - 1<br>0 (0%) Inadequate - 0 | <b>0%</b><br>50% 50% |

| No | Row               | Levels Of Achievement                                                                                                     | Distribution            |
|----|-------------------|---------------------------------------------------------------------------------------------------------------------------|-------------------------|
| 7  | Revenue MGMT      | 8 (40%) Excellent - 4<br>12 (60%) Good - 3<br>0 (0%) Fair - 2<br>0 (0%) Needs<br>Improvement - 1<br>0 (0%) Inadequate - 0 | <b>0%</b><br><b>40%</b> |
| 8  | Team Contribution | 12 (60%) Excellent - 4<br>8 (40%) Good - 3<br>0 (0%) Fair - 2<br>0 (0%) Needs<br>Improvement - 1<br>0 (0%) Inadequate - 0 | 40%                     |

# Data Analysis—Strengths of this course:

Based on grades analysis: 85% of students met the benchmark but three students have "Incomplete" grade.

Based on THMT analysis 98.75% students met the benchmark.

**Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** This course provides an overview of the hospitality and tourism industry, its growth and development, industry segments and their distinguishing characteristics, trends and current concerns. Students are introduced to career opportunities and the employability skills needed to succeed in specific hospitality fields. Students enrolled in class were mainly freshman and all successfully met the benchmark except three student that need to complete the course later. **Benchmarks:** 

At department level, we are thinking to work on two types of benchmarks.

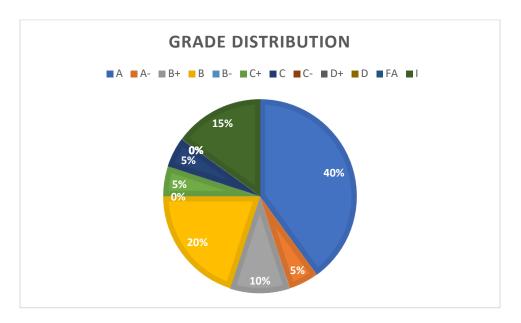
1. <u>Program Benchmark:</u> for the whole program

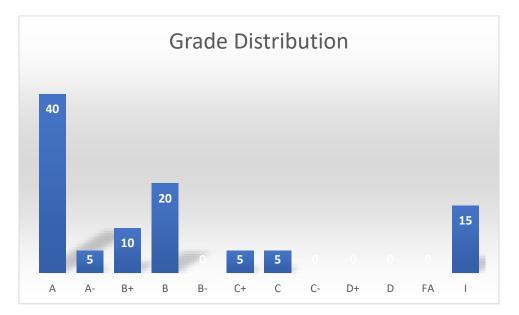
2. <u>*Performance Benchmark:*</u> for each course Performance Benchmark for this course: Since most of the students in this course were freshmen, a grade of C or higher is to be considered the benchmark for this topic.

#### Grade Distribution :

| A (40%)  |                                           | 1 (5%)                                    | C+                                                                                                 |
|----------|-------------------------------------------|-------------------------------------------|----------------------------------------------------------------------------------------------------|
| A- (5%)  |                                           | 1 (5%)                                    | С                                                                                                  |
| B+ (10%) |                                           | 0                                         | C-                                                                                                 |
| B (20%)  |                                           | 0                                         | D+                                                                                                 |
| B-       |                                           | 0                                         | D                                                                                                  |
|          | A (40%)<br>A- (5%)<br>B+ (10%)<br>B (20%) | A (40%)<br>A- (5%)<br>B+ (10%)<br>B (20%) | A (40%)       1 (5%)         A- (5%)       1 (5%)         B+ (10%)       0         B (20%)       0 |

| 0 | FA      |
|---|---------|
| 3 | I (15%) |





#### **Comment on Grades :**

Comment on Grades: 85% of students met the benchmark that is grade C and above. Majority of students (45%) earned grade As, and Bs (30%). Three students have "Incomplete" grade.

#### **MBA/MSA** Assessment

# AY 2023-2024

Section D: Results/Findings

# **Results Based on Based on Grades and PLOs** <u>MBA Rubrics and Grades</u>

#### PLO1:

MBA-520 (Introductory, Advanced, & Mastery) SP (1 section) MBA-520-80: based on grades 87.5% met the benchmark of B- or above.

based on MBA PLO rubrics: 83.34%

#### PLO2:

MBA-500 (Introductory, Advanced, & Mastery) SP (1 section) MBA-500-80: based on grades 92% met the benchmark of B- or above. based on MBA PLO rubrics: 93%

# PLO3:

MBA-503 (Introductory, Advanced, & Mastery)

Offers Summer, data and result will be added later.

#### PLO4:

MBA-531 (Introductory, Advanced, & Mastery) FA (1 section) MBA-531-80: based on grades 88.23% met the benchmark of B- or above. based on MBA PLO rubrics: 86.76%

#### **MSA Rubrics and Grades**

#### PLO1:

MSA-541 (Introductory, Advanced, & Mastery) Not offered in AY 23-24.

#### PLO2:

MSA-554 (Introductory, Advanced, & Mastery) Offers Summer, data and result will be added later.

#### PLO3:

MBA-503 (Introductory) Offers Summer, data and result will be added later. MSA-560 (Advanced, & Mastery) Offers Summer, data and result will be added later.

#### **PLO4:**

MSA-560 (Introductory, Advanced, & Mastery) Offers Summer, data and result will be added later.

#### PLO5:

MSA-534 (Introductory) SP (1 section) MBA-534-50: based on grades 100% met the benchmark of B- or above.

#### based on MSA PLO rubrics: 90%

#### **Overall Students Performance Based on MBA PLOs Rubric**

| PLO1   | PLO2 | PLO3           | PLO4   |
|--------|------|----------------|--------|
| 83.34% | 93%  | Offers Summer. | 86.76% |

#### **Overall Students Performance Based on MSA PLOs Rubric**

| PLO1             | PLO2           | PLO3          | PLO4          | PLO5 |
|------------------|----------------|---------------|---------------|------|
| Not offered last | Offers Summer. | Offer Summer. | Offer Summer. | 90%  |
| year.            |                |               |               |      |

DOB has no data from previous years (at least the last five). DOB, based on the proposed plan, has already started collecting all data and results to evaluate student and instructor performance, as well as the entire DOB's MBA and MSA programs.

# MBA/MSA Course Evaluation Fall 23

#### **Course Name: Organizational Behavior**

Course Number: MBA-500-80 Instructor: Dr. Julius Monk

### Term: Fall I Year: 2023

# **Instructional Student Learning Outcomes:**

At the end of this course, students should be able to articulate the connection between theories of organizational behavior and practical implementation within their own organizations. Students will study literature involving conflict management, social relationships at work, and job satisfaction and motivation. Additionally, students will explore workplace issues such as risk aversion, managing sensitive information and downsizing. Upon course completion, students can apply what they learn to effectively utilize organizational behavior theories to create more productive work environments. Students will demonstrate mastery through successful completion of assignments and discussion boards.

#### **Program Student Learning Outcomes:**

Upon completion of this course, students will be able to apply key organizational behavior concepts and theories to other MBA course work and beyond. They will have requisite knowledge to effectively lead and work within diverse teams within an academic or business environment.

#### Strengths of this course:

The course is well laid out and divided into learning modules that are comprised of presentations from each chapter included, as well as resource videos and articles. Each module contains weekly discussions and assignment exercises that allow students to practice what they have learned within the module. Also, students are given a week to complete assignments, which allows flexibility for work or athletics.

# Grade distribution:

| 11 | А  |   | C+ |
|----|----|---|----|
|    | A- | 1 | С  |
|    | B+ | 1 | F  |
| 12 | В  |   | Ι  |
|    | В- |   |    |

#### **Comments on grades:**

Overall, students did well in the class. Grades were lower for students who did not turn in assignments or fully participate in weekly discussions.

#### **Improvements for next year:**

Develop opportunities for simulated case studies and enhance discussion forums so that students work more collaboratively to discuss, debate and solve problems.

| Key 5 Course | Assessment | Criteria for Success | Summary | Use of |
|--------------|------------|----------------------|---------|--------|
| Outcomes     | Method     |                      | of Data | Data   |
|              |            |                      |         |        |

| Understanding       | 1. Discussion | Discussion Posts: Fully answers                                 |  |
|---------------------|---------------|-----------------------------------------------------------------|--|
| Individual Behavior | posts         | questions and engages with                                      |  |
|                     |               | classmates.                                                     |  |
|                     |               | Review questions: accuracy and                                  |  |
|                     | 2. Review     | depth of knowledge when                                         |  |
|                     | Questions     | answering questions.                                            |  |
|                     |               | Case Study Evaluations: ability to<br>clearly communicate their |  |
|                     |               | analysis and interpretation of the                              |  |
|                     | 3. Case Study | case, quality of                                                |  |
|                     | Evaluations   | recommendations, and the                                        |  |
|                     |               | application of theory to practice                               |  |
| Analyzing Crown     | 1 Discussion  | Discussion Depter Fully answers                                 |  |
| Analyzing Group     | 1. Discussion | Discussion Posts: Fully answers<br>questions and engages with   |  |
| Dynamics            | posts         | classmates.                                                     |  |
|                     |               | Review questions: accuracy and                                  |  |
|                     | 2 Daview      | depth of knowledge when                                         |  |
|                     | 2. Review     | answering questions.                                            |  |
|                     | Questions     | Case Study Evaluations: ability to                              |  |
|                     |               | clearly communicate their                                       |  |
|                     |               | analysis and interpretation of the                              |  |
|                     | 3. Case Study | case, quality of                                                |  |
|                     | Evaluations   | recommendations, and the                                        |  |
|                     |               | application of theory to practice                               |  |
| Apply Various       | 1. Discussion | Discussion Posts: Fully answers                                 |  |
| Recognized          | posts         | questions and engages with                                      |  |
| Organizational      |               | classmates.                                                     |  |
| Theories            |               | Review questions: accuracy and depth of knowledge when          |  |
|                     | 2. Review     | answering questions.                                            |  |
|                     | Questions     | Case Study Evaluations: ability to                              |  |
|                     |               | clearly communicate their                                       |  |
|                     |               | analysis and interpretation of the                              |  |
|                     | 3. Case Study | case, quality of                                                |  |
|                     | Evaluations   | recommendations, and the                                        |  |
|                     |               | application of theory to practice                               |  |
| Develop Leadership  | 1. Discussion | Discussion Posts: Fully answers                                 |  |
| Skills              | posts         | questions and engages with                                      |  |
|                     |               | classmates.                                                     |  |
|                     |               | Review questions: accuracy and                                  |  |
|                     | 2. Review     | depth of knowledge when                                         |  |
|                     | Questions     | answering questions.                                            |  |
|                     |               | Case Study Evaluations: ability to                              |  |
|                     |               | clearly communicate their                                       |  |

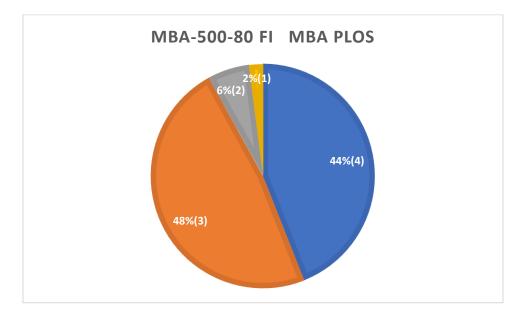
|                                                          | 3. Case Study<br>Evaluations                                                                               | analysis and interpretation of the<br>case, quality of<br>recommendations, and the<br>application of theory to practice                                                                                                                                                                                                                                         |  |
|----------------------------------------------------------|------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| Understanding of<br>Managing<br>Organizational<br>Change | <ol> <li>Discussion<br/>posts</li> <li>Review<br/>Questions</li> <li>Case Study<br/>Evaluations</li> </ol> | Discussion Posts: Fully answers<br>questions and engages with<br>classmates.<br>Review questions: accuracy and<br>depth of knowledge when<br>answering questions.<br>Case Study Evaluations: ability to<br>clearly communicate their<br>analysis and interpretation of the<br>case, quality of<br>recommendations, and the<br>application of theory to practice |  |

#### MBA-500-80 MBA Rubric FAI 2023

| Learning<br>Activity                               | Course                                                                            | Instructors     | Enrollment | Evaluations | % Met the<br>Benchmark                        |
|----------------------------------------------------|-----------------------------------------------------------------------------------|-----------------|------------|-------------|-----------------------------------------------|
| MBA-<br>Organizational<br>behavior &<br>leadership | 2023FAI<br>Organizational<br>behavior &<br>leadership<br>(2023FAI-MBA-<br>500-80) | Monk,<br>Julius | 25         | 25          | 92% Met the<br>benchmark of<br>good or above. |

| No | Row                                                                          | Levels Of Achievement                                                                   | Distribution |
|----|------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|--------------|
| 1  | Demonstrate written and oral<br>forms of effective business<br>communication | 0% Excellent-4<br>88% Good-3<br>12% Fair-2<br>0% Needs Improvement-1<br>0% Inadequate-0 | 22% 0%       |

| No | Row                                                                                                                                                                                 | Levels Of Achievement                                                                          | Distribution          |
|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|-----------------------|
| 2  | Integrate concepts within and<br>across business disciplines to<br>promote strategic goals and<br>solve complex problems by<br>applying theoretical and<br>practical models.        | 40% Excellent - 4<br>48% Good - 3<br>8% Fair - 2<br>4% Needs Improvement-1<br>0% Inadequate -0 | 8%<br>490%<br>40%     |
| 3  | Integrate ethical, evidence-<br>based decisions to solve<br>complex business problems<br>leveraging a variety of<br>quantitative, qualitative, and<br>information technology tools. | 36% Excellent - 4<br>56% Good - 3<br>4% Fair- 2<br>4% Needs Improvement- 1<br>0% Inadequate -0 | 4% 490%<br>36%<br>56% |
| 4  | Manage projects and teams<br>using innovative leadership<br>and communications skills<br>through negotiating conflict<br>and by using effective<br>leadership skills                | 100% Excellent - 4<br>0% Good - 3<br>0% Fair - 2<br>0% Needs Improvement- 1<br>0% Inadequate-0 | 0%                    |



# Course Name: Effective Managerial Communications Course Number: MBA-531-80

Year: 2023 Inst

Instructor: Dr. Julius Monk

# **Instructional Student Learning Outcomes:**

At the completion of this course, students should be able to understand theories, concepts and principles of business communications. Upon course completion, students can apply what they learn to effectively communicate verbally and in writing, whether in academic, professional or personal settings. Additionally, students study various types and styles of written and oral communications, as well as the importance of listening. Students will demonstrate mastery through successful completion of assignments and online communications, by creating their own written and oral communications, as well as evaluating the work of others.

# **Program Student Learning Outcomes:**

Students will be able to communicate complex ideas through the development of written and verbal communication skills and competencies, which they can use to be successful communicators in academic and business settings.

# Strengths of this course:

Term: Fall II

The course is well laid out and divided into learning modules that are comprised of presentations from each chapter included, as well as resource videos and articles. Each module contains weekly discussions and assignment exercises that allow students to practice what they have learned within the module. Also, students are given a week to complete assignments, which allows flexibility for work or athletics.

# Grade distribution:

| 12 | А  | 0 | C+ |
|----|----|---|----|
| 0  | A- | 1 | С  |
| 0  | B+ | 1 | F  |
| 3  | В  | 0 | Ι  |
| 0  | В- | 0 |    |

# **Comments on grades:**

Overall, students did well in the class. Grades were lower for students who did not turn in assignments or fully participate in weekly discussions.

# Improvements for next year:

Introduce virtual communication workshops so students can participate in role playing exercises in real-time.

| Key 5 Course                    | Assessment             | Criteria for Success                                                          | Summary | Use of |
|---------------------------------|------------------------|-------------------------------------------------------------------------------|---------|--------|
| Outcomes                        | Method                 |                                                                               | of Data | Data   |
| Business Writing<br>Proficiency | 1. Discussion<br>posts | <b>Discussion Posts:</b> Fully answers questions and engages with classmates. |         |        |

|                                                       | <ol> <li>Review<br/>Questions</li> <li>Case Study<br/>Evaluations</li> </ol> | Review questions: accuracy and<br>depth of knowledge when<br>answering questions.<br>Case Study Evaluations: ability to<br>clearly communicate their analysis<br>and interpretation of the case,<br>quality of recommendations, and<br>the application of theory to<br>practice |  |
|-------------------------------------------------------|------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| Effective Oral<br>Communication                       | 1. Discussion<br>posts                                                       | Discussion Posts: Fully answers<br>questions and engages with<br>classmates.<br>Review questions: accuracy and                                                                                                                                                                  |  |
|                                                       | 2. Review<br>Questions                                                       | depth of knowledge when<br>answering questions.<br><b>Case Study Evaluations:</b> ability to<br>clearly communicate their analysis                                                                                                                                              |  |
|                                                       | 3. Case Study<br>Evaluations                                                 | and interpretation of the case,<br>quality of recommendations, and<br>the application of theory to<br>practice                                                                                                                                                                  |  |
| Strategic<br>Communication<br>Planning                | 1. Discussion<br>posts                                                       | Discussion Posts: Fully answers<br>questions and engages with<br>classmates.<br>Review questions: accuracy and                                                                                                                                                                  |  |
|                                                       | 2. Review<br>Questions                                                       | depth of knowledge when<br>answering questions.<br><b>Case Study Evaluations:</b> ability to<br>clearly communicate their analysis                                                                                                                                              |  |
|                                                       | 3. Case Study<br>Evaluations                                                 | and interpretation of the case,<br>quality of recommendations, and<br>the application of theory to<br>practice                                                                                                                                                                  |  |
| Interpersonal/cultural<br>Communication<br>Competence | 1. Discussion<br>posts                                                       | <b>Discussion Posts:</b> Fully answers<br>questions and engages with<br>classmates.<br><b>Review questions:</b> accuracy and                                                                                                                                                    |  |
|                                                       | 2. Review<br>Questions                                                       | depth of knowledge when<br>answering questions.<br><b>Case Study Evaluations:</b> ability to<br>clearly communicate their analysis<br>and interpretation of the case                                                                                                            |  |
|                                                       | 3. Case Study<br>Evaluations                                                 | and interpretation of the case,<br>quality of recommendations, and<br>the application of theory to<br>practice                                                                                                                                                                  |  |

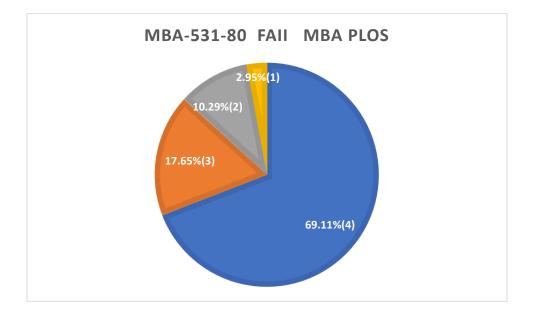
| Understanding How to<br>Communicate Ethically<br>and Professionally | <ol> <li>Discussion<br/>posts</li> <li>Review<br/>Questions</li> </ol> | Discussion Posts: Fully answers<br>questions and engages with<br>classmates.<br>Review questions: accuracy and<br>depth of knowledge when<br>answering questions.<br>Case Study Evaluations: ability to<br>clearly communicate their analysis<br>and interpretation of the case, |  |
|---------------------------------------------------------------------|------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|                                                                     | 3. Case Study<br>Evaluations                                           | and interpretation of the case,<br>quality of recommendations, and<br>the application of theory to<br>practice                                                                                                                                                                   |  |

MBA-531-80 MBA Rubric FAII 2023

| Learning<br>Activity                          | Course                                                                         | Instructors     | Enrollment | Evaluations | % Met the<br>Benchmark                           |
|-----------------------------------------------|--------------------------------------------------------------------------------|-----------------|------------|-------------|--------------------------------------------------|
| MBA- Effective<br>Managerial<br>Communication | 2023FAII Effective<br>Managerial<br>Communication<br>(2023FAII-MBA-<br>531-80) | Monk,<br>Julius | 17         | 17          | 86.76% Met the<br>benchmark of<br>good or above. |

| No | Row                                                                                                                                                                          | Levels Of Achievement                                                                                      | Distribution      |
|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|-------------------|
| 1  | Demonstrate written and oral<br>forms of effective business<br>communication                                                                                                 | 35.3% Excellent-4<br>47.05% Good-3<br>17.65% Fair-2<br>0% Needs Improvement-1<br>0% Inadequate-0           | 0%<br>35%<br>47%  |
| 2  | Integrate concepts within and<br>across business disciplines to<br>promote strategic goals and<br>solve complex problems by<br>applying theoretical and<br>practical models. | 70.58% Excellent - 4<br>11.76% Good - 3<br>11.76% Fair - 2<br>5.9% Needs Improvement-1<br>0% Inadequate -0 | 12%<br>12%<br>70% |

| No | Row                                                                                                                                                                                 | Levels Of Achievement                                                                                      | Distribution       |
|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|--------------------|
| 3  | Integrate ethical, evidence-<br>based decisions to solve<br>complex business problems<br>leveraging a variety of<br>quantitative, qualitative, and<br>information technology tools. | 70.58% Excellent - 4<br>11.76% Good - 3<br>11.76% Fair - 2<br>5.9% Needs Improvement-1<br>0% Inadequate -0 | 6%0%<br>12%<br>70% |
| 4  | Manage projects and teams<br>using innovative leadership<br>and communications skills<br>through negotiating conflict<br>and by using effective<br>leadership skills                | 100% Excellent - 4<br>0% Good - 3<br>0% Fair - 2<br>0% Needs Improvement- 1<br>0% Inadequate-0             | 0%                 |



# Course name: Accounting for Managers

# Course Number: MBA-510-80

Term: Fall Second TermYear: 2023Instructional Student Learning Outcomes:

Instructor: Tammy Richmond

| Student Learning Objectives                                                                                                                                              | Learning Activities/Assignment                                           | Assessments for the Learning Activities     |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------|---------------------------------------------|
| Apply financial accounting rules to<br>measure business transactions related to<br>operating activities, investing activities,<br>and financial activities of a company. | SmartBook assignments, discussion questions, and exercises               | Case studies, assignments, and assessments. |
| Construct and interpret the balance sheet and income statement.                                                                                                          | SmartBook assignments, discussion questions, and exercises               | Case studies, assignments, and assessments. |
| Understand how to account for<br>receivables, inventory, long-term assets,<br>investments, liabilities, equity, and several<br>types of revenues and expenses.           | SmartBook assignments, discussion questions, and exercises               | Case studies, assignments, and assessments. |
| Construct and interpret the statement of cash flows.                                                                                                                     | SmartBook assignments, discussion questions, and exercises               | Case studies, assignments, and assessments. |
| Conduct financial statement analysis to<br>assess a company's return to shareholders,<br>profitability, asset management, credit risk<br>management, and valuation.      | SmartBook assignments, discussion questions, and exercises               | Case studies, assignments, and assessments. |
| The application of generally accepted<br>accounting principles, as they pertain to<br>these areas, to demonstrate knowledge of<br>the topics covered during this course. | SmartBook assignments, discussion questions, exercises, and case studies | Case studies, assignments, and assessments. |
| Analyze and apply knowledge and skills<br>learned in real world case studies.                                                                                            | SmartBook assignments, discussion questions, exercises, and case studies | Case studies, assignments, and assessments. |
|                                                                                                                                                                          |                                                                          |                                             |

# Program Student Learning Outcomes:

| Program Learning Outcomes                                                                                                                  | Learning Activities/Assignment                             | Assessments for the Learning<br>Activities  |
|--------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------|---------------------------------------------|
| Demonstrate working knowledge of<br>the basic concepts and principles that<br>apply to the functional and operational<br>areas of business | SmartBook assignments, discussion questions, and exercises | Case studies, assignments, and assessments. |

| Demonstrate the value of personal and professional effective communication                              | SmartBook assignments, discussion questions, and exercises | Case studies, assignments, and assessments. |
|---------------------------------------------------------------------------------------------------------|------------------------------------------------------------|---------------------------------------------|
| Demonstrate an appreciation of ethical<br>implications involved in performing<br>managerial functions   | SmartBook assignments, discussion questions, and exercises | Case studies, assignments, and assessments. |
| Critically analyze, think logically, and<br>apply analytical methods and skill for<br>business problems | SmartBook assignments, discussion questions, and exercises | Case studies, assignments, and assessments. |
| Develop the capacity to work<br>harmoniously and effectively with<br>others                             | SmartBook assignments, discussion questions, and exercises | Case studies, assignments, and assessments. |

# Strengths of this course:

#### Grade distribution:

|   | А  |  | C+ |
|---|----|--|----|
| 1 | A- |  | С  |
|   | B+ |  | F  |
|   | В  |  | Ι  |
|   | B- |  |    |

Comments on grades: Grade were as expected.

# Improvements for next year:

None. Course assignments were good. Assigned different cases and exercises that utilized or focused on different accounting topics and technologies, such as Excel and Tableau. **Course Outcomes Assessed:** 

| Key 5 Course                                                                                                                                                              | Assessment                                        | Criteria for                     | Summary of           | Use of Data                                                                        |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------|----------------------------------|----------------------|------------------------------------------------------------------------------------|
| Outcomes                                                                                                                                                                  | Method                                            | Success                          | Data                 |                                                                                    |
| <b>1.</b> Apply financial accounting rules to measure business transactions related to operating activities, investing activities, and financial activities of a company. | Case studies,<br>assignments, and<br>assessments. | Passing grade<br>of C or better. | All class<br>passed. | Continue to<br>assign similar<br>case studies,<br>assignments, and<br>assessments. |
| 2. The application of<br>generally accepted<br>accounting principles, as<br>they pertain to these<br>areas, to demonstrate<br>knowledge of the topics                     | Case studies,<br>assignments, and<br>assessments. | Passing grade<br>of C or better. | All class<br>passed. | Continue to<br>assign similar<br>case studies,<br>assignments, and<br>assessments. |

| covered during this course.                                                          |                                                   |                                  |                      |                                                                                    |
|--------------------------------------------------------------------------------------|---------------------------------------------------|----------------------------------|----------------------|------------------------------------------------------------------------------------|
| <b>3.</b> Analyze and apply knowledge and skills learned in real world case studies. | Case studies,<br>assignments, and<br>assessments. | Passing grade<br>of C or better. | All class<br>passed. | Continue to<br>assign similar<br>case studies,<br>assignments, and<br>assessments. |

### **Course name: Quantitative Business Analysis**

Term: Fall Year: 2023

#### Course Number: MBA 505-80

Instructor: Dr. Mitchell Miller, CFP®

### **Instructional Student Learning Outcomes:**

- 1. Understand the role of project management in contemporary management science.
- 2. Discuss organizational strategy as it relates to project selection.
- 3. Evaluate risk in the context of managerial decision-making.
- 4. Evaluate progress and performance measures.
- 5. Analyze feasibility if international projects.

#### **Program Student Learning Outcomes:**

PLO1 Integrate concepts within and across business disciplines to promote strategic goals and solve complex problems by applying theoretical and practical models

PLO2 Manage projects and teams using innovative leadership and communication skills through negotiating conflict and by using effective leadership skills

PLO3 Integrate ethical, evidence-based decisions to solve complex business problems leveraging a variety of quantitative, qualitative, and information technology tools

PLO4 Demonstrate written and oral forms of effective business communication

#### Strengths of this course:

- 1. Sound curriculum design
- 2. The use of literature review accomplished through article review assignments.

#### Grade distribution:

| 14 | А  |   | C+     |
|----|----|---|--------|
|    | А- |   | С      |
|    | B+ | 1 | F (FA) |
| 2  | В  |   | Ι      |
|    | B- |   |        |

#### **Comments on grades: None**

#### Improvements for next year: N/A

| Key 5 Course Outcomes                                                                  | Assessment<br>Method         | Criteria for<br>Success | Summary of<br>Data | Use of Data |
|----------------------------------------------------------------------------------------|------------------------------|-------------------------|--------------------|-------------|
| Understand the role of<br>project management in<br>contemporary management<br>science. | Discussions<br>Midterm Exam  | Grading                 | N/A                | N/A         |
| Discuss organizational<br>strategy as it relates to<br>project selection.              | Discussions<br>Major Project | Grading                 | N/A                | N/A         |

| Evaluate risk in the context<br>of managerial decision-<br>making. | Discussions<br>Minor Project    | Grading | N/A | N/A |
|--------------------------------------------------------------------|---------------------------------|---------|-----|-----|
| Evaluate progress and performance measures.                        | Discussions<br>Final Exam       | Grading | N/A | N/A |
| Analyze feasibility if international projects.                     | Discussions<br>Article Review 2 | Grading | N/A | N/A |

# **Course name: Managerial Economics**

Term: FALL

# **Instructional Student Learning Outcomes:**

Apply economic principles to managerial decision-making.

Discuss demand analysis and forecasting from the perspective of senior managers.

**Year: 2023** 

Evaluate key economics concepts and their application to profitability and cost analysis.

Evaluate capital investment decisions.

Analyze production and output decisions with special emphasis on risk management.

# **Program Student Learning Outcomes:**

PLO1 Integrate concepts within and across business disciplines to promote strategic goals and solve complex problems by applying theoretical and practical models

PLO2 Manage projects and teams using innovative leadership and communication skills through negotiating conflict and by using effective leadership skills

PLO3 Integrate ethical, evidence-based decisions to solve complex business problems leveraging a variety of quantitative, qualitative, and information technology tools

PLO4 Demonstrate written and oral forms of effective business communication

# Strengths of this course:

1. Focus on application.

2. Cost-effective approach to course design achieved through use of an open-source text. Grade distribution:

| 12 | А  |   | C+ |
|----|----|---|----|
|    | A- | 1 | С  |
|    | B+ |   | F  |
|    | В  |   | Ι  |
|    | B- |   |    |

# Comments on grades: None

# Improvements for next year: N/A

# **Course Outcomes Assessed:**

| Key 5 Course Outcomes                                                                     | Assessment Method               | Criteria for<br>Success | Summary of<br>Data | Use of<br>Data |
|-------------------------------------------------------------------------------------------|---------------------------------|-------------------------|--------------------|----------------|
| Apply economic principles<br>to managerial decision-<br>making.                           | Discussions<br>Article Review 1 | Grading                 | N/A                | N/A            |
| Discuss demand analysis<br>and forecasting from the<br>perspective of senior<br>managers. | Discussions<br>Article Review 2 | Grading                 | N/A                | N/A            |
| Evaluate key economics concepts and their                                                 | Discussions                     | Grading                 | N/A                | N/A            |

# Course Number: MBA 506-80

Instructor: Dr. Mitchell Miller, CFP®

| application to profitability and cost analysis.                                            | Minor Project<br>Midterm Exam |         |     |     |
|--------------------------------------------------------------------------------------------|-------------------------------|---------|-----|-----|
| Evaluate capital investment decisions.                                                     | Discussions<br>Major Project  | Grading | N/A | N/A |
| Analyze production and<br>output decisions with<br>special emphasis on risk<br>management. | Discussions<br>Final Exam     | Grading | N/A | N/A |

# **MBA/MSA Course Evaluation Spring 24**

# Course name:Managerial Policy and StrategyTerm:Spring IYear:2024

# Course Number: MBA 520-80 Instructor: Julius Monk

# **Instructional Student Learning Outcomes:**

At the completion of this course, students should be able to understand theories, concepts and principles of strategic planning and governance. Additionally, students will learn to formulate coherent and actionable strategies that align with an organization's mission, vision, and values. Students will understand the key components of the strategic planning process, including goal setting, environmental scanning, strategy formulation, implementation planning, and performance evaluation. Upon course completion, students will recognize the ethical implications of strategic decisions and consider the broader social and environmental impacts of business actions in their strategic planning processes, including challenges and opportunities associated with operating in a global business environment.

# **Program Student Learning Outcomes:**

Students will acquire leadership skills necessary to lead strategic change initiatives, including managing resistance, inspiring organizational commitment, and fostering a culture of innovation and agility.

# Strengths of this course:

The course is well laid out and divided into learning modules that are comprised of presentations from each chapter included, as well as resource videos and articles. Each module contains weekly discussions and assignment exercises that allow students to practice what they have learned within the module. Also, students are given a week to complete assignments, which allows flexibility for work or athletics.

# Grade distribution:

| 11 | А  | 1 | C+ |
|----|----|---|----|
|    | A- | 3 | С  |
|    | B+ |   | F  |
| 9  | В  |   | Ι  |
|    | В- |   |    |

# **Comment on grades:**

Overall, students did well in the class. Grades were lower for students who did not turn in assignments or fully participate in weekly discussions.

# Improvements for next year:

Introduce virtual SWOT analysis workshops so students can practice and ask questions prior to submitting their SWOT analysis assignments.

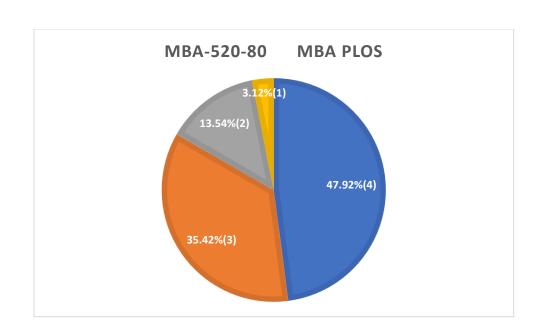
| Key 5 Course<br>Outcomes                    | Assessment<br>Method                                                                       | Criteria for Success                                                                                                                                                                                                                                                                                     | Summary<br>of Data | Use of<br>Data |
|---------------------------------------------|--------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|----------------|
| Strategic Analysis &<br>Decision Making     | <ol> <li>Discussion<br/>posts</li> <li>Review<br/>Questions</li> <li>Assignment</li> </ol> | Discussion Posts: Fully answers<br>questions and engages with<br>classmates.<br>Review questions: accuracy and<br>depth of knowledge when<br>answering questions.<br>Assignment Exercises: Students<br>can analyze complex business<br>environments, including industry<br>trends, competitive dynamics, |                    |                |
|                                             | Exercises                                                                                  | and internal capabilities, to make informed strategic decisions                                                                                                                                                                                                                                          |                    |                |
| Strategy Formulation<br>& Alignment         | 1. Discussion<br>posts                                                                     | <b>Discussion Posts:</b> Fully answers questions and engages with classmates.                                                                                                                                                                                                                            |                    |                |
|                                             | 2. Review<br>Questions                                                                     | Review questions: accuracy and<br>depth of knowledge when<br>answering questions.<br>Assignment Exercises: Students<br>have the ability to clearly                                                                                                                                                       |                    |                |
|                                             | 3. Assignment<br>Exercises                                                                 | communicate and demonstrate<br>their understanding of aligning<br>strategies with organizational<br>objectives.                                                                                                                                                                                          |                    |                |
| Strategic<br>Implementation<br>Planning and | 1. Discussion<br>posts                                                                     | <b>Discussion Posts:</b> Fully answers<br>questions and engages with<br>classmates.<br><b>Review questions:</b> accuracy and                                                                                                                                                                             |                    |                |
| Execution                                   | 2. Review<br>Questions                                                                     | depth of knowledge when<br>answering questions.<br>Assignment Exercises: Students<br>will be able to identify                                                                                                                                                                                            |                    |                |
|                                             | 3. Assignment<br>Exercises                                                                 | challenges associated with<br>strategy implementation and<br>develop strategies for successful<br>change management.                                                                                                                                                                                     |                    |                |

| Strategic         | 1. Discussion                                                              | Discussion Posts: Fully answers                                                                                                                                                                                                                                                         |  |
|-------------------|----------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| Communication &   | posts                                                                      | questions and engages with                                                                                                                                                                                                                                                              |  |
| Change Management |                                                                            | classmates.                                                                                                                                                                                                                                                                             |  |
|                   | <ol> <li>Review<br/>Questions</li> <li>Assignment<br/>Exercises</li> </ol> | Review questions: accuracy and<br>depth of knowledge when<br>answering questions.<br>Assignment Exercises: Students<br>will be able to effectively<br>communicate strategic plans to<br>address concerns and share<br>objectives differing audiences.                                   |  |
| Performance       | 1. Discussion                                                              | Discussion Posts: Fully answers                                                                                                                                                                                                                                                         |  |
| Measurement &     | posts                                                                      | questions and engages with                                                                                                                                                                                                                                                              |  |
| Feedback          |                                                                            | classmates.                                                                                                                                                                                                                                                                             |  |
|                   | <ol> <li>Review<br/>Questions</li> <li>Assignment<br/>Exercises</li> </ol> | Review questions: accuracy and<br>depth of knowledge when<br>answering questions.<br>Assignment Exercises: Students<br>develop balanced scorecards<br>that align with their strategic<br>objectives and use it to analyze<br>performance data and<br>recommend strategy<br>adjustments. |  |

# MBA-520-80 MBA Rubric

| Learning<br>Activity                                | Course                                                                 | Instructors     | Enrollment | Evaluations | % Met the<br>Benchmark                       |
|-----------------------------------------------------|------------------------------------------------------------------------|-----------------|------------|-------------|----------------------------------------------|
| MBA Rubric-<br>Managerial<br>Policy and<br>Strategy | 2024 SP<br>Managerial Policy<br>and Strategy (2024<br>SPI- MBA-520-80) | Monk,<br>Julius | 24         | 24          | 83.34% Met<br>Benchmark of<br>good or above. |

| No | Row                                                                                                                                                                                         | Levels Of Achievement                                                                             | Distribution |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|--------------|
| 1  | Integrate concepts<br>within and across<br>business disciplines to<br>promote strategic goals<br>and solve complex<br>problems by applying<br>theoretical and practical<br>models.          | 37.5% Excellent 4<br>45.84% Good 3<br>12.5% Fair 2<br>4.16% Needs Improvement1<br>0% Inadequate 0 | 4% 37% 46%   |
| 2  | Manage projects and<br>teams using innovative<br>leadership and<br>communications skills<br>through negotiating<br>conflict and by using<br>effective leadership skills                     | 58.34% Excellent 4<br>25% Good 3<br>12.5% Fair 2<br>4.16% Needs Improvement1<br>0% Inadequate 0   | 4%           |
| 3  | Integrate ethical,<br>evidence-based<br>decisions to solve<br>complex business<br>problems leveraging a<br>variety of quantitative,<br>qualitative, and<br>information technology<br>tools. | 58.34% Excellent 4<br>25% Good 3<br>16.66% Fair 2<br>0% Needs Improvement1<br>0% Inadequate 0     | 4%           |
| 4  | Demonstrate written and<br>oral forms of effective<br>business communication                                                                                                                | 37.5% Excellent 4<br>45.84% Good 3<br>12.5% Fair 2<br>4.16% Needs Improvement1<br>0% Inadequate 0 | 4% 37% 46%   |



#### **Course Name: Management of Sport**

Term: Spring I Year: 2024

# Course Number: MBA 572D-01

Instructor: Dr. Alberto M. Poxes, Jr.

# Instructional Student and Program Learning Outcomes, including PEGs:

Demonstrate knowledge of the core sport management goals and concepts.

Identify and discuss the key sport management problems/current events.

Comment and discuss the potential solutions to sport management problems.

### **Program Learning Outcomes:**

Understand the components of sports administration/management, recreation and physical health.

Administer basic athletic evaluations.

Design and teach group activity classes for all types of sport participants.

Design fitness programs based on specific needs and health evaluation results.

Develop leadership and communication skills related to recreation and health promotion.

| 5 Key Course Outcomes                                                           | Learning Activities/<br>Assignments                       | Benchmarks/<br>Performance Indicator                                                                                                                                                                                                                                                    | Results                                                                                                                                                            |
|---------------------------------------------------------------------------------|-----------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Demonstrate knowledge<br>of the core sport<br>management goals and<br>concepts. | Lecture, Assignment,<br>Group Project, and<br>Exams.      | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicates students'<br>understanding of the<br>subject. Thus, course<br>objective is successfully<br>achieved.                                                                                              | I used three exams<br>throughout the<br>semester with a<br>variety of questions<br>that measured their<br>understanding of the<br>concepts of sport<br>management. |
| Identify and discuss the<br>key sport management<br>problems/current events.    | Lecture, Assignment<br>Group Project (1&2),<br>and Exams. | A grade of B/84 or above.<br>All students met this<br>benchmark. Results<br>indicates students'<br>understanding of key sport<br>management principle<br>problems/current events<br>confronting sports<br>business corporations.<br>Thus, course objective is<br>successfully achieved. |                                                                                                                                                                    |
| Comment and discuss the potential solutions to                                  | Lecture, Classroom<br>Discussions,                        | A grade of B/84 or above.<br>All students met this<br>benchmark. Results                                                                                                                                                                                                                |                                                                                                                                                                    |

| sport management | Assignment, Group   | indicates students'        |  |
|------------------|---------------------|----------------------------|--|
| problems.        | Project. and Exams. | understanding of key sport |  |
|                  |                     | management principles      |  |
|                  |                     | problems/current events    |  |
|                  |                     | confronting business       |  |
|                  |                     | corporations. Thus, course |  |
|                  |                     | objective is successfully  |  |
|                  |                     | achieved.                  |  |
|                  |                     |                            |  |

# Data:

The 3 exams administered were used to assess the student's problem-solving and critical thinking skills in understanding of sport management concepts such as organizational theories, organizational behavior, business ethics, strategic decision-making, and human resources. Assessment was also based on group project which sought expose students how to obtain historic management theories applicable to sport of any country of their choice and analyze the patterns and trends in the United States.

# Data Analysis—Strengths of this course:

Most of the lectures were practical discussions of issues related to decision-making, and the students were able to relate what they were being taught to the real-world problems confronting the US and the global economy at large. For example, students can now suggest which policy response (i.e., equal pay, Title IX, Disabilities accommodations for athletes and regulation and/or deregulation of sport businesses).

Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:Nothing to change here. The process was very successful and enabled the students to learn.# of studentsGrade Distribution:# of students

| 4 | А  |  | C+ |
|---|----|--|----|
| 2 | А- |  | С  |
|   | B+ |  | C- |
|   | В  |  | D+ |
|   | В- |  | D  |

| F |
|---|
| Ι |

# **Comments on Grades:**

The grade distribution of the class affirms the belief that the strategy of approach to teaching the students were very effective.

#### **Course name: Management of Financial Resources**

**Course Number: MBA-508-80** 

Instructor: Dr. Mitchell Miller, CFP®

Term: SPRING

# Year: 2024

**Instructional Student Learning Outcomes:** 

Identify the goal of financial management

Describe the challenges associated with the agency relationship

Recognize each of the key financial statements and identify the kinds of information they provide to corporate managers and investors.

Synthesize the information given by financial ratios to determine the financial condition of a firm Discuss capital budgeting decisions

Analyze dividend policies and financial planning models

# **Program Student Learning Outcomes:**

PLO1 Integrate concepts within and across business disciplines to promote strategic goals and solve complex problems by applying theoretical and practical models

PLO2 Manage projects and teams using innovative leadership and communication skills through negotiating conflict and by using effective leadership skills

PLO3 Integrate ethical, evidence-based decisions to solve complex business problems leveraging a variety of quantitative, qualitative, and information technology tools

PLO4 Demonstrate written and oral forms of effective business communication

#### Strengths of this course:

Focus on application.

Cost-effective approach to course design achieved through use of an open-source text.

#### Grade distribution:

| 19 | А  |  | C+ |
|----|----|--|----|
| 3  | A- |  | С  |
| 3  | B+ |  | F  |
| 1  | В  |  | Ι  |
|    | B- |  |    |

# **Comments on grades: None**

# Improvements for next year: N/A

| Key 5 Course<br>Outcomes                        | Assessment<br>Method            | Criteria for<br>Success | Summary of<br>Data | Use of Data |
|-------------------------------------------------|---------------------------------|-------------------------|--------------------|-------------|
| Identify the goal<br>of financial<br>management | Discussions<br>Article Review 1 | Grading                 | N/A                | N/A         |
| Describe the<br>challenges<br>associated with   | Discussions<br>Article Review 2 | Grading                 | N/A                | N/A         |

| the agency                  |                |         |     |     |
|-----------------------------|----------------|---------|-----|-----|
| relationship                |                |         |     |     |
| Recognize each              | Discussions    | Grading | N/A | N/A |
| of the key                  | Minor Project  |         |     |     |
| financial                   | WIIIOF Project |         |     |     |
| statements and              | Midterm Exam   |         |     |     |
| identify the kinds          |                |         |     |     |
| of information              |                |         |     |     |
| they provide to             |                |         |     |     |
| corporate                   |                |         |     |     |
| managers and                |                |         |     |     |
| investors.                  |                |         |     |     |
| Synthesize the              | Discussions    | Grading | N/A | N/A |
| information                 | Major Drojact  |         |     |     |
| given by financial          | Major Project  |         |     |     |
| ratios to                   |                |         |     |     |
| determine the               |                |         |     |     |
| financial<br>condition of a |                |         |     |     |
| firm                        |                |         |     |     |
| Discuss capital             | Discussions    | Grading | N/A | N/A |
| budgeting                   | 2.00000000     |         |     |     |
| decisions                   | Final Exam     |         |     |     |
| Analyze dividend            | Discussions    | Grading | N/A | N/A |
| policies and<br>financial   | Final Exam     |         |     |     |
| planning models             |                |         |     |     |
| . 0                         |                |         |     | 1   |

#### **Course name: Accounting for Managers**

Term: SPRING Year: 2024

#### **Course Number: MBA-510-80**

Instructor: Dr. Mitchell Miller, CFP®

#### **Instructional Student Learning Outcomes:**

1. Demonstrate basic knowledge of the process by which business entities record, classify, summarize and present economic transactions.

2. Use in-depth understanding of the complexity of the accounting information that is presented in financial statements to analyze financial information.

3. Develop a basic understanding of managerial accounting.

4. Familiarize with the components of a Form 10-K, analyze a firm's financial reporting in the context of financing, investing and operating activities, and assess future potential of the firm based on its historical record, in particular financial performances and cash flows.

5. Apply ethical reasoning toward accounting issues and earnings management.

# **Program Student Learning Outcomes:**

PLO1 Integrate concepts within and across business disciplines to promote strategic goals and solve complex problems by applying theoretical and practical models

PLO2 Manage projects and teams using innovative leadership and communication skills through negotiating conflict and by using effective leadership skills

PLO3 Integrate ethical, evidence-based decisions to solve complex business problems leveraging a variety of quantitative, qualitative, and information technology tools

PLO4 Demonstrate written and oral forms of effective business communication

Strengths of this course:

Focus on application.

Cost-effective approach to course design achieved through use of an open-source text. Grade distribution:

| 4 | А  |   | C+ |
|---|----|---|----|
| 2 | А- | 1 | С  |
|   | B+ |   | F  |
| 1 | В  |   | Ι  |
|   | В- |   |    |

# **Comments on grades: None**

Improvements for next year: N/A

| Key 5 Course Outcomes     | Assessment<br>Method | Criteria for<br>Success | Summary of<br>Data | Use of Data |
|---------------------------|----------------------|-------------------------|--------------------|-------------|
| Demonstrate basic         | Discussions          | Grading                 | N/A                | N/A         |
| knowledge of the          | Article Review 1     |                         |                    |             |
| process by which          |                      |                         |                    |             |
| business entities record, |                      |                         |                    |             |

|                                            | [                |         |      |     |
|--------------------------------------------|------------------|---------|------|-----|
| classify, summarize and                    |                  |         |      |     |
| present economic                           |                  |         |      |     |
| transactions.                              |                  |         |      |     |
| Use in-depth                               | Discussions      | Grading | N/A  | N/A |
| understanding of the                       | Article Review 2 |         |      |     |
| complexity of the                          |                  |         |      |     |
| accounting information                     |                  |         |      |     |
| that is presented in                       |                  |         |      |     |
| financial statements to                    |                  |         |      |     |
| analyze financial                          |                  |         |      |     |
| information.                               |                  |         |      |     |
| Develop a basic                            | Discussions      | Grading | N/A  | N/A |
| understanding of                           | Minor Project    |         |      |     |
| managerial accounting.                     | Midterm Exam     |         |      |     |
| Familiarize with the                       | Discussions      | Grading | N/A  | N/A |
| components of a Form                       | Major Project    | _       |      |     |
| 10-K, analyze a firm's                     |                  |         |      |     |
| financial reporting in                     |                  |         |      |     |
| the context of financing,                  |                  |         |      |     |
| investing and operating                    |                  |         |      |     |
| activities, and assess                     |                  |         |      |     |
| future potential of the                    |                  |         |      |     |
| firm based on its                          |                  |         |      |     |
| historical record, in                      |                  |         |      |     |
| particular financial performances and cash |                  |         |      |     |
| flows.                                     |                  |         |      |     |
| Apply ethical reasoning                    | Discussions      | Grading | N/A  | N/A |
| toward accounting                          | Final Exam       | Grading | 11/7 |     |
| issues and earnings                        |                  |         |      |     |
| management.                                |                  |         |      |     |
|                                            |                  |         |      |     |

# Course name: Negotiation and Conflict Management

### Course Number: MBA-599-80

Term: Spring II

Year: 2024

Instructor: Julius Monk

### **Instructional Student Learning Outcomes:**

Students will be able to discuss fundamental and technical concepts for strategically negotiating individual and multi-party negotiations. Additionally, students will be able to assess negotiation strategies and their associated outcomes, as well as examine ethical principles of negotiating. Students will integrate their beliefs and opinions into developing negotiation strategies.

# **Program Student Learning Outcomes:**

At the end of this course, students should have gained practical knowledge for improving their personal and professional techniques of negotiation and conflict management.

#### Strengths of this course:

The course is well laid out and divided into learning modules that are comprised of presentations from each chapter included, as well as resource videos and articles. Each module contains weekly discussions and assignment exercises that allow students to practice what they have learned within the module. Also, students are given a week to complete assignments, which allows flexibility for work or athletics.

#### Grade distribution:

| 3 | А  | 1 | C+ |
|---|----|---|----|
|   | A- |   | С  |
| 4 | B+ | 1 | F  |
| 1 | В  |   | Ι  |
|   | B- |   |    |

#### **Comment on grades:**

Overall, students did well in the class. Grades were lower for students who did not turn in assignments or fully participate in weekly discussions.

#### Improvements for next year:

Introduce virtual negotiation assignments so students can participate in role playing negotiating exercises in real-time.

| Key 5 Course                       | Assessment                                                             | Criteria for Success                                                                                                                                                                                                                                     | Summary | Use of |
|------------------------------------|------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|--------|
| Outcomes                           | Method                                                                 |                                                                                                                                                                                                                                                          | of Data | Data   |
| Negotiation Theories<br>& Concepts | <ol> <li>Discussion<br/>posts</li> <li>Review<br/>Questions</li> </ol> | Discussion Posts: Fully<br>answers questions and<br>engages with classmates.<br>Review questions: accuracy<br>and depth of knowledge<br>when answering questions.<br>Case Study Evaluations:<br>ability to clearly demonstrate<br>their understanding of |         |        |

|                                   | 3. Case Study<br>Evaluations | negotiation theories and concepts through applying                                                                                                  |  |
|-----------------------------------|------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|--|
|                                   |                              | them to solve real-world negotiation scenarios.                                                                                                     |  |
| Negotiation Prep & Planning       | 1. Discussion<br>posts       | Discussion Posts: Fully<br>answers questions and<br>engages with classmates.<br>Review questions: accuracy                                          |  |
|                                   | 2. Review<br>Questions       | and depth of knowledge<br>when answering questions.<br><b>Case Study Evaluations:</b><br>ability to prepare negotiation<br>plans for scenarios that |  |
|                                   | 3. Case Study<br>Evaluations | include outlining BATNA<br>(Best Alternative to a<br>Negotiated Agreement),<br>negotiating tactics and<br>contingency plans.                        |  |
| Negotiation Skills<br>Development | 1. Discussion<br>posts       | Discussion Posts: Fully<br>answers questions and<br>engages with classmates.<br>Review questions: accuracy                                          |  |
|                                   | 2. Review<br>Questions       | and depth of knowledge<br>when answering questions.<br><b>Case Study Evaluations:</b><br>clearly demonstrate active                                 |  |
|                                   | 3. Case Study<br>Evaluations | listening, problem solving<br>and persuasions skills<br>through negotiation<br>simulated exercises.                                                 |  |
| Cross-Cultural<br>Negotiations    | 1. Discussion<br>posts       | Discussion Posts: Fully<br>answers questions and<br>engages with classmates.<br>Review questions: accuracy                                          |  |
|                                   | 2. Review<br>Questions       | and depth of knowledge<br>when answering questions.<br><b>Case Study Evaluations:</b><br>ability to navigate cultural<br>difference case studies to |  |
|                                   | 3. Case Study<br>Evaluations | demonstrate cultural<br>sensitivity in negotiation<br>interactions and decisions.                                                                   |  |
| Ethical Negotiation<br>Practices  | 1. Discussion<br>posts       | <b>Discussion Posts:</b> Fully<br>answers questions and<br>engages with classmates.                                                                 |  |

| 2. Review<br>Questions<br>3. Case Study<br>Evaluations | Review questions: accuracy<br>and depth of knowledge<br>when answering questions.<br>Case Study Evaluations:<br>demonstrate integrity and<br>respect for parties involved<br>in negotiations through<br>written assessments of case<br>scenarios. |  |
|--------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|--------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|

## **Course name: Auditing & Prof Auditing Stds**

**Course Number: MSA 534-30** 

Instructor: Fred Rossell

Term: Spring

Year: 2024

## Instructional Student Learning Outcomes:

Identify and explain the environment and theoretical structure of auditing.

Describe the role of Public Accountant in the American economy.

Demonstrate the ability to prepare and perform the audit function.

Identify and access general research materials.

# Program Student Learning Outcomes:

Explain, integrate, and perform advanced concepts in accounting, finance, management, and economics

Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals

Explain the ethical implications and responsibilities of ensuring financial integrity Demonstrate written and oral forms of effective business communication

Demonstrate knowledge of U.S. financial reporting standards and auditing standards for corporate financial reporting and attestation.

## Strengths of this course:

## Grade distribution:

| 1 | А  |  | C+ |
|---|----|--|----|
|   | A- |  | С  |
| 1 | B+ |  | F  |
|   | В  |  | Ι  |
|   | B- |  |    |

## Comments on grades: Improvements for next year:

**Course Outcomes Assessed:** 

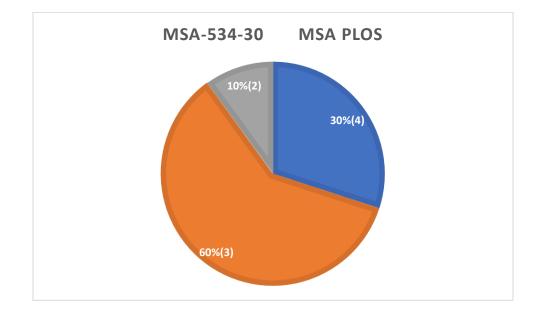
| Key 5 Course<br>Outcomes | Assessment<br>Method | Criteria for<br>Success | Summary of<br>Data | Use of Data |
|--------------------------|----------------------|-------------------------|--------------------|-------------|
| 1.                       |                      |                         |                    |             |
| 2.                       |                      |                         |                    |             |
| 3.                       |                      |                         |                    |             |

## MSA-534-30 MSA Rubric

| Learning<br>Activity                            | Course                                                                | Instructors      | Enrollment | Evaluations | % Met the<br>Benchmark                    |
|-------------------------------------------------|-----------------------------------------------------------------------|------------------|------------|-------------|-------------------------------------------|
| MSA Rubric-<br>Auditing & Prof<br>Auditing Stds | 2024 SP Auditing &<br>Prof Auditing Stds<br>(2024 SP- MSA-<br>534-30) | Rossell,<br>Fred | 2          | 2           | 90% Met<br>Benchmark of<br>good or above. |

| No | Row                                                                                                                                               | Levels Of Achievement                                                                  | Distribution |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|--------------|
| 1  | Demonstrate knowledge of U.S.<br>financial reporting standards<br>and auditing standards for<br>corporate financial reporting<br>and attestation. | 50% 50%                                                                                |              |
| 2  | Demonstrate written and oral<br>forms of effective business<br>communication                                                                      | 50% Excellent 4<br>50% Good 3<br>0% Fair 2<br>0% Needs Improvement1<br>0% Inadequate 0 | 50% 50%      |
| 3  | Explain, integrate, and perform<br>advanced concepts in<br>accounting, finance,<br>management, and economics                                      | 50% Excellent 4<br>50% Good 3<br>0% Fair 2<br>0% Needs Improvement1<br>0% Inadequate 0 | 50% 50%      |

| No | Row                                                                                                         | Levels Of Achievement                                                                  | Distribution |
|----|-------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|--------------|
| 4  | Explain the ethical implications<br>and responsibilities of ensuring<br>financial integrity                 | 0% Excellent 4<br>100% Good 3<br>0% Fair 2<br>0% Needs Improvement1<br>0% Inadequate 0 | 100%         |
| 5  | Apply knowledge and<br>understanding of federal tax<br>laws and procedures on<br>businesses and individuals | 0% Excellent 4<br>50% Good 3<br>50% Fair 2<br>0% Needs Improvement1<br>0% Inadequate 0 | 0%           |



## **Course name: Law for Accountants**

#### Course Number: MSA 509-30

Term: Spring

Year: 2024

## Instructor: Fred Rossell

### **Instructional Student Learning Outcomes:**

Identify and explain the environment and theoretical structure of the Law.

Describe the role of Public Accountant in the American legal system.

Demonstrate the ability to prepare and perform the audit function in the legal system. Identify and access general research materials

## **Program Student Learning Outcomes:**

Explain, integrate, and perform advanced concepts in accounting, finance, management, and economics

Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals

Explain the ethical implications and responsibilities of ensuring financial integrity

Demonstrate written and oral forms of effective business communication

Demonstrate knowledge of U.S. financial reporting standards and auditing standards for corporate financial reporting and attestation.

## Strengths of this course:

#### Grade distribution:

| 2 | А  |  | C+ |
|---|----|--|----|
|   | A- |  | С  |
|   | B+ |  | F  |
| 1 | В  |  | Ι  |
|   | B- |  |    |

## Comments on grades: Improvements for next year:

#### **Course Outcomes Assessed:**

| Key 5 Course<br>Outcomes | Assessment<br>Method | Criteria for<br>Success | Summary of<br>Data | Use of Data |
|--------------------------|----------------------|-------------------------|--------------------|-------------|
| 1.                       |                      |                         |                    |             |
| 2.                       |                      |                         |                    |             |
| 3.                       |                      |                         |                    |             |

Section D: Results/Findings

## **Results of PEGs Assessment Within DOB:**

#### Mission PEG

BUSN/ACCT ProgramsBUSN-211 (Introductory)FA: 100% of students in both sections met the benchmark of needs improvement or above.SP: 90% of students met the benchmark of needs improvement or above.BUSN-301 (Advanced and Mastery)SP: 100% of students met the benchmark of needs improvement or above.BUSN-410 (Advanced and Mastery)SP: 100% of students met the benchmark of needs improvement or above.BUSN-200% of students met the benchmark of needs improvement or above.BUSN-410 (Advanced and Mastery)SP: 100% of students met the benchmark of needs improvement or above.Sport MGMT ProgramSPMT-220 (Introductory)No data available.SPMT-261(Advanced)Yet to offer this course.SPMT-410 (Mastery)Yet to offer this course.

## Written Communication PEG

<u>BUSN/ACCT Programs</u>
BUSN-211 (Introductory)
FA: 100% of students in both sections met the benchmark of milestone 2 or above.
SP: 63.34% of students met the benchmark of milestone 2 or above.
BUSN-410 (Advanced and Mastery)
SP: 100% of students met the benchmark of milestone 2 or above.
<u>Sport MGMT Program</u>
SPMT-220 (Introductory)
FA: 100% of students met the benchmark of milestone 2 or above.
SPMT-410 (Advanced & Mastery)
Yet to offer this course.

## **Oral Communication PEG**

<u>BUSN/ACCT Programs</u>
BUSN-211 (Introductory)
FA: 100% of students in both sections met the benchmark of milestone 2 or above.
SP: 76.35% of students met the benchmark of milestone 2 or above.
BUSN-212 (Introductory)
FA: 87.1% of students met the benchmark of milestone 2 or above.
SP: 64.29% of students met the benchmark of milestone 2 or above.
BUSN-410 (Advanced and Mastery)
SP: 100% of students met the benchmark of milestone 2 or above.
<u>Sport MGMT Program</u>
SPMT-220 (Introductory)
FA: 100% of students met the benchmark of milestone 2 or above.

SPMT-410 (Advanced & Mastery) Yet to offer this course. Critical Thinking PEG BUSN/ACCT Programs ECON-211 (Introductory) FA: 100% of students in both sections met the benchmark of milestone 2 or above. SP: 97.3% of students met the benchmark of milestone 2 or above. BUSN-410 (Mastery and Advanced) SP: 100% of students met the benchmark of milestone 2 or above. BUSN-420 (Mastery and Advanced) FA: 100% of students met the benchmark of milestone 2 or above. Sport MGMT Program SPMT-225 (Introductory and Advanced) FA: 100% of students met the benchmark of milestone 2 or above. SPMT-410 (Mastery) Yet to offer this course.

#### Ethical Reasoning PEG

<u>BUSN/ACCT Programs</u>
BUSN-211 (Introductory)
FA: 100% of students in both sections met the benchmark of milestone 2 or above.
SP: 95.46% of students met the benchmark of milestone 2 or above.
BUSN-355 (Advanced)
FA: 100% of students met the benchmark of milestone 2 or above.
SP: 100% of students met the benchmark of milestone 2 or above.
BUSN-410 (Mastery)
SP: 100% of students met the benchmark of milestone 2 or above.
Sport MGMT Program
SPMT- 340 (Introductory & Advanced)
SPMT-410 (Mastery)

#### Empirical Analysis (Quantitative Reasoning) PEG

<u>BUSN/ACCT Programs</u>
BUSN-115 (Introductory)
FA: 100% of students met the benchmark of milestone 2 or above.
SP: 100% of students met the benchmark of milestone 2 or above.
BUSN-201(Advanced)
FA: First section: 96.25% of students met the benchmark of milestone 2 or above.
Second section: 90.91% of students met the benchmark of milestone 2 or above.
SP: 100% of students met the benchmark of milestone 2 or above.
SP: 100% of students met the benchmark of milestone 2 or above.
SP: 100% of students met the benchmark of milestone 2 or above.
BUSN-312 (Mastery)
SP: 100% of students met the benchmark of milestone 2 or above.
ACCT-341(Advanced):
FA: 100% of students met the benchmark of milestone 2 or above.

SP: 100% of students met the benchmark of milestone 2 or above.

## Global perspectives PEG

BUSN/ACCT ProgramsBUSN-410 (Advanced and Mastery)SP: 100% of students met the benchmark of milestone 2 or above.BUSN-420 (Advanced and Mastery)FA: 100% of students met the benchmark of milestone 2 or above.Sport MGMT ProgramSPMT-261 (Introductory and Advanced)Yet to offer this course.SPMT-410 (Mastery)Yet to offer this course.From CertificationTHMT-125(Introductory and Advanced)FA: 98.33% of students met the benchmark of milestone 2 or above.

Section D: Results/Findings

## Comparison of AY 22-23 and AY 23-24:

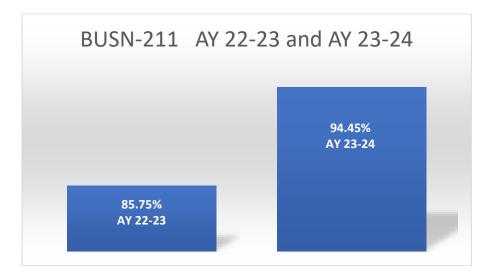
DOB lacks data for all courses across undergraduate and graduate programs from the previous year. Additionally, there is no available data for graduate programs for the past few years, spanning at least the last five years. The academic year 23-24 marks the first year in which DOB has gathered data for graduate programs and assessed courses based on the program's PLOs.

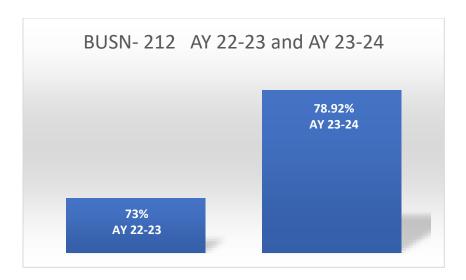
The Sport Management program was not operational in the previous year, having been retired several years ago and subsequently reinstated for the academic year 23-24.

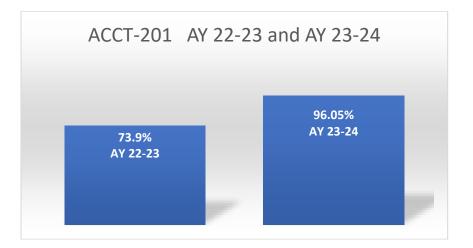
During the academic year 22-23, only courses from the ACCT and BUSN programs were evaluated based on PLOs, specifically BUSN-211, BUSN-212, ECON-211, and ACCT-201. A comparison of the results between the academic years 22-23 and 23-24 is presented below:

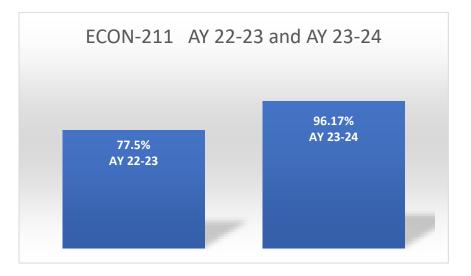
|          | AY 22-23                 | AY 23-24                 |
|----------|--------------------------|--------------------------|
| BUSN-211 | 85.75% met the benchmark | 94.45% met the benchmark |
| BUSN-212 | 73% met the benchmark    | 78.92% met the benchmark |
| ACCT-201 | 73.90% met the benchmark | 96.05% met the benchmark |
| ECON-211 | 77.5% met the benchmark  | 96.17% met the benchmark |

Results from last year and this year for the above-mentioned courses show a significant improvement in students' performance.









Business Department

Program Review

AU 2023-2024

Prepared by: Zahra Mohebbi, Ph.D.

## **Business Department Program Reviews**

#### I. Executive Summary

The majority of the business department's full-time faculty members are recent additions. Dr. Younkins stands out as the sole full-time faculty member who has been with the department for the past 50 years. Dr. Mohebbi, Dr. Corbett, Dr Fosu, and Dr. Poxes came on board during the academic year 2022-2023, while Dr. Steitz and Prof. Parry joined the department in the academic year 2023-2024.

During the academic year 2022-2023, the business department implemented several significant changes. Firstly, they introduced a new concentration in "Sport Management" and adjusted the required courses for the business major, including the addition of Business Statistics as a mandatory course for both business and accounting majors. Furthermore, accounting majors were required to undertake an internship as part of their curriculum. In addition to these adjustments, the business department also developed a Sport Management major, which received approval from the undergraduate committee. Furthermore, they crafted a Professional Certificate program in Digital Marketing, which was also approved by the undergraduate committee. Moreover, the department revisited the Financial Management concentration, refining its focus to align closely with the recent skills and knowledge essential for the current job landscape. During the academic year 2023-2024, the business department enacted significant curriculum changes in response to evolving job market demands. These modifications, now in effect, reflect the department's ongoing commitment to enhancing educational relevance. As part of this ongoing effort, the department decided to incorporate a Business Communication course into its curriculum, making it a mandatory requirement for both Business Administration and Accounting majors. This proposal has already received approval from the committee and will be implemented starting the academic year 2024-2025. Furthermore, the business department undertook a revision of its MBA curriculum to ensure its alignment with current industry needs. The updated MBA curriculum is scheduled to take effect from the Fall semester of 2024. These proactive measures underscore the department's commitment to providing students with relevant and practical skills essential for success in today's dynamic business environment. Note: our department's program review focuses on the past two years. As none of the previous chairs and faculty members are currently with us, there's a lack of reliable information concerning earlier periods.

#### **II. Program Goals (Learning & Operational)**

• What is program's mission, learning goals, and operational goals? Department of business mission:

The mission of the Wheeling University Business Department is to deliver high-quality business students that have learned the talents of leadership, social responsibility, and the core competencies of the business environment. The Department of Business programs empower students to use relevant business knowledge, think critically, analyze and solve problems, communicate effectively, and make decisions ethically and professionally. Learning goals:

#### **Business Administration program learning goals:**

- 1. Demonstrate working knowledge of basic concepts and principles in business.
- 2. Demonstrate the value of personal and professional effective communication.
- 3. Critically analyze, think logically, and apply analytical methods for business problems.

- 4. Demonstrate an appreciation of ethical implications in managerial functions.
- 5. Develop the capacity to work harmoniously and effectively with others

## Accounting program learning goals:

- 1. Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics.
- 2. Critically analyze, think logically, and apply analytical methods and skills for business problems.
- 3. Explain the ethical implications and responsibilities of ensuring integrity of financial integrity.
- 4. Demonstrate the value of personal and professional effective communication.
- 5. Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations.
- 6. Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals.

## Sport management program learning goals:

- 1. Demonstrate knowledge of the concepts of sport management and leadership.
- 2. Describe the various skills, roles, and functions of sport management.
- 3. Explain cultural traditions, social values, and psycho-social experiences related to sport.
- 4. Analyze ethical issues and moral commitment related to sport.
- 5. Explain principles of financial management, risk management, marketing, and human resources management in sport.
- 6. Explain public relations strategies and communications for sport organizations.
- 7. Demonstrate the ability to work with various diverse groups.

## Master of Accountancy leaning goals:

- 1. Explain, integrate, and perform advanced concepts in accounting, finance, management, and economics.
- 2. Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals.
- 3. Explain the ethical implications and responsibilities of ensuring financial integrity.
- 4. Demonstrate written and oral forms of effective business communication.
- 5. Demonstrate knowledge of U.S. financial reporting standards and auditing standards for corporate financial reporting and attestation.

## Master of Business Administration leaning goals:

- 1. Integrate concepts within and across business disciplines to promote strategic goals and solve complex problems by applying theoretical and practical models.
- 2. Manage projects and teams using innovative leadership and communications skills through negotiating conflict and by using effective leadership skills.
- 3. Integrate ethical, evidence-based decisions to solve complex business problems leveraging a variety of quantitative, qualitative, and information technology tools.
- 4. Demonstrate written and oral forms of effective business communication.

## **Operational goals:**

The DOB utmost priority is student learning, which we prioritize through ongoing scrutiny of our curricular offerings, a strong emphasis on student engagement, and effective pedagogy. The DOB employs a diverse array of delivery methods, including

online, face-to-face, and blended formats, to cater to different learning preferences and needs.

The DOB faculty members are highly qualified, possessing academic and/or professional expertise. They hold appropriate degrees, make recent intellectual contributions, and/or boast relevant professional experience, ensuring that students receive instruction of the highest caliber.

• How do the learning and operational goals support the College mission?

The Catholic education values that drive our university's culture are foundational to the mission and primary educational goals of WU. Within this context, the Department of Business (DOB) has developed its own vision and mission, which are aligned with the university's overarching objectives. The learning and operational goals within DOB are essential elements of this alignment, serving as integral components of the college mission. They play a crucial role in supporting the institution's commitment to academic excellence, ethical leadership, and holistic student development, thereby contributing to the fulfillment of WU's broader educational mission.

- 1. Educating for Life: The university integrates Catholic traditions of excellence and service into all programs. By blending learning, research, and economic development with classical knowledge and Christian revelation, Wheeling University fosters competence, creativity, and innovation. Graduates are equipped with socially responsible goals, a thirst for lifelong learning, and a commitment to improving the world.
- 2. Educating for Leadership: Wheeling University welcomes individuals of all backgrounds to pursue excellence together. It emphasizes close student-faculty relationships and encourages students to reach their full leadership potential. Grounded in the liberal arts and the example of Jesus Christ, the university aims to produce intelligent, moral leaders who advocate for Catholic values of faith, peace, and justice.
- 3. Educating Men and Women for Others: While nationally and internationally focused, Wheeling University also values its role in its immediate community. It educates local individuals to enrich their communities and believes in preparing graduates to use their talents for the service of others. The university's mascot, "Iggy" the Cardinal, embodies these values, named after Saint Ignatius of Loyola, the founder of the Jesuits.
- Describe the process by which goals are developed and adopted in the department. Developing and adopting goals within the Department of Business (DOB) is a methodical process that ensures alignment with the institution's mission and values, particularly emphasizing Catholic education principles. The DOB aligns its goals with the broader educational objectives of the university while addressing department-specific needs. These goals are integrated with the university's primary educational goals (PEG) mission courses, which span topics such as "Principles of Management", "Conceptual Foundation of Business", "Strategic Business Planning", Sport Management", "Diversity and Inclusion in Sport Management", "Senior Seminar Sport Management", and "Ethical Issues in Tourism and Hospitality Management".

#### **III.** Curriculum

• Analyze the curriculum map(s). Do the current curriculum requirements provide sufficient opportunities for students to achieve the learning goals? Indeed, through recent curriculum changes and revisions across all programs, the Department of Business has made a concerted effort to furnish students with ample

opportunities to attain their learning objectives. Please access DOB's TEAMS page to locate the complete curriculum map.

|                                                                                                         |                                  | Basean Proyeen<br>Reparament                                                |                                                |                                                          |                                                                               |                                                                       |                                                                          |                                                                                     |                                                          |                                                                          |                                              |                            |                                                | Management<br>Concentration                         | Managanani<br>Conzectation                                   |                                                        |                                                                                 |                                                         |                                                      |                                                    |                                                               | Financial<br>Management                                         |                                                                |                                                                    |                                                                                                |                                                                   |                                                                   | Sport<br>Management                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                     |                                                            |
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|                                                                                                         | 8.80012343#363                   | - I.(                                                                       | 1                                              | 1                                                        | 1                                                                             |                                                                       | - I.                                                                     |                                                                                     | 100                                                      |                                                                          | A                                            | 0.00                       | (A)                                            | - 16                                                | - 11                                                         |                                                        |                                                                                 | 1                                                       |                                                      |                                                    | 1                                                             | 1                                                               | - 10                                                           | A                                                                  | A.                                                                                             | A                                                                 | Α.                                                                | - 11                                                          | A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | A()                                                                 | - A                                                        |
| Doministrate variing lauroinige<br>of the basic concepts and                                            | C. Intel Instantion Controls     | Texture, Class Work,<br>and George Projecto                                 | Torten<br>Thresolution<br>pelikos,<br>Hancsolk | Lootan:<br>Deservicion<br>publicas, Politicas<br>Saliday | Lostan; Class Wark,<br>and Group Dejastic                                     | Latint: Oan<br>Wels, and Group<br>Projects                            | Linter, Cless<br>Wirk, and Group<br>Prepais                              | Loturi<br>Giff Antoneses<br>Service, Filing<br>Descention,<br>Onice Project         | Lookus, George<br>Discussion,<br>Georgie<br>Applications | Latters<br>Oznanicator<br>patticos, Problem<br>Schieg, Charp<br>Projetti | Lartan, Projects                             | Lotani, Care<br>geologie   | Lucion, Maleri<br>providence                   | Laines-Can<br>Judges                                | Latans Car<br>Andres                                         | Australia, Gar<br>Sodjek, Balan<br>Printmans           | Intern Car<br>Andpor                                                            | Context Taking<br>Discussions<br>Sample<br>Applications | Lashari, Dooge<br>Diamanan<br>Sangdi<br>Applications | Later Comp                                         | Lature Group<br>Disconners<br>Groupie<br>Application          | Lotten:<br>Group Not,<br>Group<br>Projecti                      | Lobse Geogr<br>Viol, Googr<br>Pogans                           | Lotec Deep<br>Mail, Chaip<br>Repair                                | Lastars, Orogo<br>Weak, Comp<br>Projecto                                                       | Lucian, George North,<br>George Dergoate                          | Lanac, Goog<br>Mid, Goog<br>Preprint                              | Lookers,<br>Classroot,<br>Choup<br>Dischargers,<br>Case Mady  | Classon<br>Grap<br>Description<br>A Core<br>Data                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Cannon<br>Orog<br>Deservices<br>AChes<br>Aches                      | Lathens<br>Chanesses<br>Group<br>Discussion &<br>Lan Cours |
| functional and specificand areas<br>of business                                                         | 0. logt priziki socsoren         | Antipanani, Quanas,<br>Tano, Gaalad George<br>Dopat Study,<br>Presentations | San                                            | Xee.                                                     | Anigenaat,<br>Quinne, Terre,<br>Diatait Desig<br>Project Week,<br>Progenities | Antgorant,<br>Quinni, Tom,<br>Okalej Group<br>Dojan Wol,<br>Prombines | Anigenees,<br>Quinne, Tens,<br>Grade/Ocoup<br>Reput West,<br>Processions | Tests, Gradial<br>Discussion, Care<br>Stables, Fred<br>Deap Pryst and<br>Promitikes | Son, pripeh                                              | bas.<br>Nontdine                                                         | Toto, popet<br>policeanes,<br>Capaceo poipet | 1m                         | Ton, baker<br>Prostation                       | Rom, Could<br>Discout of a<br>Graduit of a<br>Baday | Son Chaild<br>Showing<br>Under Care<br>States Field<br>Print | Bern, Coudal,<br>Discussion,<br>Coudal/Case<br>Statley | Bons, Changel<br>Decembers,<br>Decembers,<br>Decembers,<br>Decembers,<br>Banker | Jan .                                                   | Final Perpet                                         | Man<br>Representative<br>Antonio                   | -                                                             |                                                                 | Andrewsen,<br>Ostania, Yana<br>Gaulai gareg<br>weil, B project | Aniperate<br>Okiese, Tota<br>Dealt? geogra-<br>enal.&<br>prop1.    | Aniquestan,<br>Querras, Tento,<br>Desalut prosp<br>tento, & project                            | Antiperant Quirean<br>Toto, Ondel prop-<br>and, & project         | Aniprovati,<br>Quanto forma a<br>Salada proporti<br>A proport     | Tens and<br>Group Project<br>Proceedings                      | Francisco<br>Francisco<br>A Frant<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisco<br>Francisc | Tenn, Group<br>Pergest<br>Proceediese                               | Toto, George<br>Perject<br>Pericantalise                   |
|                                                                                                         | 8. Inter 7.1161 at 761           | - K.                                                                        |                                                |                                                          | - 00                                                                          |                                                                       | 1                                                                        | - 4                                                                                 | (h.)                                                     | - 05                                                                     | 1.1                                          | - C                        |                                                |                                                     | 11                                                           | A.                                                     |                                                                                 | - 10 - 1                                                | 0                                                    |                                                    |                                                               | 1                                                               | - K.                                                           | A                                                                  | ×                                                                                              | A                                                                 | A                                                                 | 1                                                             | A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | A                                                                   | - 6                                                        |
| Demonstrate the value of personal<br>and profumional officies or<br>conversion                          | C. Inset instructional addition. | Class Work, Comp<br>Brigan                                                  |                                                |                                                          | Class Stati, Group<br>Projecti                                                | Class Node, through<br>Projects                                       | Chao Walk, Group<br>Proposi                                              | Citage<br>Description                                                               | College<br>Prostedue                                     | Oringes<br>Beneficiae                                                    | Chen Week,<br>Group Projecto                 | Case analysis<br>subigar   | Laphan                                         | President.<br>Conclusion                            | Loren                                                        | Lottern<br>Recitation Case<br>Judics<br>Discussion     | Lotan.<br>Personaine<br>For Babb                                                | Laster, George<br>Macanana,<br>Jacquin<br>Application   | e Dhosenoisens, Nariq                                | Lastes Corp.<br>Distance<br>Statute<br>Application | Lotter, George<br>Disconterer,<br>Saroph<br>Applications      | Consp Scot.<br>Consp<br>Pagets &<br>Pagets &                    | Onog Toyle<br>Geografia<br>A Procession                        | George Work.<br>George Workston<br>A.<br>Personalistic             | Grap Roll,<br>Grap Politik<br>A Recention                                                      | Canap Wolk, Group<br>Project &<br>Promotidiers                    | Group Book,<br>Group Technica &<br>Proceedidows                   | Lastans,<br>Classroot<br>Decembra,<br>Cau Staly               | Lanaan<br>Osaar<br>Googe<br>Decessor<br>Activities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Lanas,<br>Oscar<br>Gaug<br>Bassann<br>Actor<br>Actor                | Lashan,<br>Osanoro<br>Grag<br>Decesion di<br>Las Caso      |
|                                                                                                         | D horrprintil accounts           | Could Project<br>Printmission                                               |                                                |                                                          | Denied Project,<br>Proceedings                                                | Gender Propos.<br>Providence                                          | Graded Project<br>Processing                                             | Geographic grade                                                                    | Garap<br>Discussion                                      | Project prode                                                            | (hald Nepel<br>Desiration:                   | Cardnak                    | Dadd Drop<br>Arjan,<br>B preside<br>Prijet     | Gaaloo Candoo<br>Baaloo Candoo<br>Disanahan<br>Tara | Sen, Guild<br>Dismitte                                       | Grahil Can<br>Status Destei<br>Desenie Test            | Dashi Cas<br>Basho Cosla<br>Disasina<br>Tati                                    | Tree                                                    | Find Pages                                           | ada ana                                            | 54                                                            | Denkal property<br>and, property<br>A<br>Procession             | Galici prop<br>web, propi A<br>Presentation                    | Conduct prosp<br>work project<br>& Perspetation                    | Genhei groep<br>werk propert &<br>Presentation                                                 | Galid page and,<br>Statest, A<br>December                         | Geology oppose<br>work, project &<br>Boundaire                    | Tent and<br>Group Project<br>Provestation                     | Tota Comp<br>Project<br>Proventation<br>A Final<br>Paper                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Tota, Group<br>Prijet<br>Prozekalion                                | Toto, George<br>Perject<br>Personitation                   |
|                                                                                                         | 8. kom/1/16/16/16/               | i.                                                                          | 1                                              | (i)                                                      | 1                                                                             | 1                                                                     | 1                                                                        | 1                                                                                   | 1                                                        | 8                                                                        |                                              | A                          | - A                                            | . A                                                 | A                                                            | A                                                      |                                                                                 | A                                                       | *                                                    | 1                                                  | - A                                                           | . 1                                                             | L.                                                             | A                                                                  | Α                                                                                              |                                                                   |                                                                   | 4                                                             | А.,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | A                                                                   |                                                            |
| Demonstrate an approximition of<br>critical implications involved in<br>performing managerial functions | C. Inset instructional anti-bios | Geografical, Propos<br>Ottopic                                              | fillial aco a<br>acordig<br>decenim, logo      | Yelocol asses in<br>seconding<br>discussion, Tonios      | Gauge Wordt, Projekt<br>Offisjer                                              | Cheep Work<br>Project Collapse                                        | - Oning West,<br>Perjast Orlingie                                        | Lanas, Geogr<br>Hennista                                                            | Longo, Googe<br>Discourse                                | Ore Dumvies                                                              | Grage Wolf,<br>Pegas Orlige                  | Corandyn                   | Case Application<br>Decements<br>Providelation | Lanaco, Fore<br>Analysis<br>Dacaman                 | Lanser, Cas<br>Jostpos<br>Distantas                          | Lauren Case<br>Andres<br>Discission                    | Latters Cas<br>Indens<br>Distanting                                             | Lantan, Chenge<br>Discussion,<br>Sample<br>Application  | Larian George<br>Discussion<br>Ample<br>Application  | Lanas George<br>Blackson<br>Sarah<br>Application   | Later Green<br>Decession<br>Argh<br>Application               | George Maria<br>Research and<br>Salari<br>Salari                | Group Work<br>Discontations<br>Assignments<br>Online           | Canage Work<br>Personalities<br>Annual Contra<br>Other             | Carey Mult<br>Printedus<br>Antonesis<br>Office                                                 | Carage Book.<br>Proceedidations<br>Antigeration, Online           | Grap Net<br>Providens<br>Antiprast (San                           | Leetween,<br>Classroom<br>Omage<br>Discontene,<br>Care Stally | Lastaco<br>Chances<br>Group<br>Bassion<br>& Case<br>Bash<br>S-perfitto<br>Areponen                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Lonais,<br>Channeth<br>Cheng<br>Disconservit,<br>AChen<br>Actornicy | Laters<br>Chapters<br>Grap<br>Decenies &<br>Law Case       |
|                                                                                                         | 8 land printial assessment       | 24                                                                          | - then                                         | -                                                        | tai                                                                           | 1                                                                     | tan.                                                                     | 2114                                                                                | Tan                                                      | -                                                                        | -                                            | -                          | Term                                           | Graduil Can<br>Bados Gradui<br>Diseastro<br>Talis   |                                                              |                                                        | Orabel Care<br>Station Coulor<br>Theorem<br>Tatlo                               | (100)                                                   |                                                      | Ada<br>Adama<br>Adama                              | -                                                             | Grah Group<br>Minh<br>Rossination<br>Anisperate<br>Osterio, Ted |                                                                | Grade Chong<br>Boys<br>Neurostation<br>Analysement<br>Olderen, Tal | Gente Carony<br>Rical<br>Propostations<br>Nonpostation<br>Carolinas<br>Expediato<br>acceptosat | Gesti Georg Weik<br>Prosetalions<br>Ausgement Quinna<br>200       | Grade Group Work<br>Processilian<br>Antegenetik<br>Question, Fast | Treis en)<br>Goog Project<br>Promitation                      | Toni, Group<br>Prijet<br>Procession<br>A Find<br>Pape                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Tois, Group<br>Nojaa<br>Proceedan                                   | lines, Comp<br>Depart<br>Proceedation                      |
|                                                                                                         | 8. hoot 7.75.5 = 74.5            | - K                                                                         | 1                                              | (A                                                       | 20                                                                            |                                                                       | - C                                                                      | 1                                                                                   | 1.0                                                      |                                                                          | 1.1                                          | N                          | A                                              | 1.                                                  | - C                                                          |                                                        | - a.                                                                            | - N. 1                                                  |                                                      | 15                                                 |                                                               | 1                                                               | 1                                                              | A                                                                  | :A:                                                                                            | : A.                                                              |                                                                   | 1                                                             | A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Α.                                                                  | - :A -                                                     |
| Critically analy or, chick-legically,<br>and apply analytical recitivals and                            | C. Incrimental atoms             | Lusters Group Niek,<br>Oriog Projetio                                       | Landers,<br>Decembrica<br>Perifam,<br>Hermonik | Lastans,<br>Descendation<br>Peoblesis Hawrook            | Latina, Thonp<br>Wali, Ocoup<br>Projan                                        | Looines, Group<br>Work, Group<br>Projecti                             | Lodies, Deop<br>Boli, Cirop<br>Pagan                                     | Management<br>subject analytic<br>and case atalant                                  | Matering tepic<br>indicite                               | Descentration<br>Perifican                                               | funder and<br>application<br>problem         | Case Analysis              | George Perjantes<br>Case: Biodan               |                                                     |                                                              |                                                        | Cast Androin<br>Ontention                                                       | lantas, thoap<br>Thurnson<br>Sample<br>Applications     | Lactory Group<br>Processors<br>Sample<br>Application | Lankas, Oroșe<br>Transas<br>Tangă<br>Agelicatore   | Latins, Gauge<br>Granners,<br>Sangle,<br>Application          | Letter,<br>Group Bink,<br>Orong<br>Project &<br>Project &       | Lashan, Group<br>Wali, Group<br>Projah, &<br>Decodulistic      | Ludah, Grog<br>Web, Group<br>Prejude &<br>Presention               | Lastas, Chrisp<br>Weik, Group<br>Prijach &<br>Provestellene                                    | Ladan, Group Book,<br>Oroug Projects &<br>Parasitations           | Laniani, Chrop<br>West, Group<br>Philipsteck<br>Phonometers       | Letters,<br>Charrons<br>Gauge<br>Discontinue,<br>Care Study   | Lastana,<br>Charactan<br>Georg<br>Discontan<br>A.Core<br>Skalt                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Lotain<br>Channess<br>Geogr<br>Discussions<br>ACher<br>Actuality    | Letters<br>Classons<br>Grap<br>Discussion, de<br>Law Causs |
| skills far koalnens problems                                                                            |                                  |                                                                             |                                                |                                                          |                                                                               |                                                                       |                                                                          |                                                                                     |                                                          |                                                                          |                                              |                            |                                                |                                                     |                                                              |                                                        |                                                                                 |                                                         |                                                      |                                                    |                                                               |                                                                 |                                                                |                                                                    |                                                                                                |                                                                   |                                                                   |                                                               | linis George                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                     |                                                            |

|                                                                                     | Account                                  | ting                                      |                                           |                                              |                                             |                                            |                                                  |                                           |                                          |                                            |                                                                                     |                                           |  |  |
|-------------------------------------------------------------------------------------|------------------------------------------|-------------------------------------------|-------------------------------------------|----------------------------------------------|---------------------------------------------|--------------------------------------------|--------------------------------------------------|-------------------------------------------|------------------------------------------|--------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------|--|--|
|                                                                                     |                                          | Principles of<br>Accounting I-<br>ACCT201 | Intermediate<br>Accounting I<br>-ACCT 311 | Advanced<br>Accounting Practice-<br>ACCT 401 | Principles of<br>Accounting II- ACCT<br>202 | Intermediate<br>Accounting II-<br>ACCT 312 | Accounting<br>Information<br>System- ACCT<br>321 | Individual Tax<br>accounting-<br>ACCT 331 | Corporate Tax<br>Accounting- ACCT<br>332 | Managerial Cost<br>Accounting- ACCT<br>341 | Accounting For<br>Government<br>And<br>Not-For-Profit<br>Organizations-<br>ACCT 403 | Auditing Theory and<br>Practice- ACCT 406 |  |  |
|                                                                                     | A. Insert units                          | 3                                         | 3                                         | 3                                            | 3                                           | 3                                          | 3                                                | 3                                         | 3                                        | 3                                          | 3                                                                                   | 3                                         |  |  |
| Explain, integrate, and<br>perform basic                                            | B. Insert "I," "A,"<br>or "M,"           | 1                                         | A                                         | М                                            | 1                                           | A                                          | A                                                | Ä                                         | A                                        | A                                          | A                                                                                   | A                                         |  |  |
| ndamental concepts in<br>accounting, finance,<br>marketing,                         |                                          | Lectures, homework<br>problems            | Lectures,<br>homework<br>problems         | assingments,<br>homework                     | Lectures, homework<br>problems              | Lectures,<br>homework<br>problems          | Lectures,<br>homework<br>problems                | Lectures,<br>homework<br>problems         | Lectures, homework<br>problems           | Lectures,<br>homework<br>problems          | Lectures,<br>homework<br>problems                                                   | Lectures, homework<br>problems            |  |  |
| management, and<br>economics                                                        | potential                                | Exams                                     | Exams                                     | Tests, chapter<br>problems                   | Exams                                       | Exams                                      | Exams                                            | Exams                                     | Exams                                    | Exams                                      | Exams                                                                               | Exams                                     |  |  |
| irtically analyze, think,                                                           | B. Insert "I," "A,"<br>or "M,"           | I                                         | A                                         | м                                            | 1                                           | A                                          | A                                                | А                                         | Α                                        | A                                          | A                                                                                   | A                                         |  |  |
| logically, and apply<br>analytical methods and<br>skills for business               | C. Insert<br>instructional<br>activities | Lectures, homework<br>problems            | Lectures,<br>homework<br>problems         | assingments,<br>homework                     | Lectures, homework<br>problems              | Lectures,<br>homework<br>problems          | Lectures,<br>homework<br>problems                | Lectures,<br>homework<br>problems         | Lectures, homework<br>problems           | Lectures,<br>homework<br>problems          | Lectures,<br>homework<br>problems                                                   | Lectures, homework<br>problems            |  |  |
| problems                                                                            | potential                                | Exams                                     | Exams                                     | Tests, chapter<br>problems                   | Exams                                       | Exams                                      | Exams                                            | Exams                                     | Exams                                    | Exams                                      | Exams                                                                               | Exams                                     |  |  |
| Explain the ethical                                                                 | B. Insert "L" "A."<br>or "M."            | T.                                        | A                                         | М                                            | 1                                           | A                                          | A                                                | А                                         | Α                                        | Д                                          | А                                                                                   | Д                                         |  |  |
| implications and<br>responsibilities of<br>ensuring integrity of                    | C. Insert<br>instructional<br>activities | Lectures, homework<br>problems            | Lectures,<br>homework<br>problems         | assingments,<br>homework                     | Lectures, homework<br>problems              | Lectures,<br>homework<br>problems          | Lectures,<br>homework<br>problems                | Lectures,<br>homework<br>problems         | Lectures, homework<br>problems           | Lectures,<br>homework<br>problems          | Lectures,<br>homework<br>problems                                                   | Lectures, homework<br>problems            |  |  |
| financial integrity                                                                 | potential                                | Exams                                     | Exams                                     | Tests, chapter<br>problems                   | Exams                                       | Exams                                      | Exams                                            | Exams                                     | Exams                                    | Exams                                      | Exams                                                                               | Exams                                     |  |  |
|                                                                                     | B. Insert "I," "A,"<br>or "M,"           | I                                         | А                                         | м                                            | 1                                           | Α                                          | A                                                | А                                         | Α                                        | A                                          | А                                                                                   | Α –                                       |  |  |
| Demonstrate the value<br>of personal and<br>professional effective<br>communication | C. Insert<br>instructional<br>activities | Lectures, homework<br>problems            | Lectures,<br>homework<br>problems         | assingments,<br>homework                     | Lectures, homework problems                 | Lectures,<br>homework<br>problems          | Lectures,<br>homework<br>problems                | Lectures,<br>homework<br>problems         | Lectures, homework<br>problems           | Lectures,<br>homework<br>problems          | Lectures,<br>homework<br>problems                                                   | Lectures, homework<br>problems            |  |  |
|                                                                                     | potential                                | Exams                                     | Exams                                     | Tests, chapter<br>problems                   | Exams                                       | Exams                                      | Exams                                            | Exams                                     | Exams                                    | Exams                                      | Exams                                                                               | Exams                                     |  |  |
| Apply knowledge of<br>GAAP, FASB, GASB,                                             | B. Insert "I," "A,"<br>or "M,"           | I                                         | A                                         | M                                            | 1                                           | A                                          | A                                                | А                                         | A                                        | A                                          | A                                                                                   | A                                         |  |  |
| and managerial<br>accounting theories to<br>businesses, state and                   | C. Insert<br>instructional<br>activities | Lectures, homework<br>problems            | Lectures,<br>homework<br>problems         | assingments,<br>homework                     | Lectures, homework problems                 | Lectures,<br>homework<br>problems          | Lectures,<br>homework<br>problems                | Lectures,<br>homework<br>problems         | Lectures, homework<br>problems           | Lectures,<br>homework<br>problems          | Lectures,<br>homework<br>problems                                                   | Lectures, homework problems               |  |  |
| ocal governments, and<br>conprofit organizations                                    | potential                                | Exams                                     | Exams                                     | Tests, chapter<br>problems                   | Exams                                       | Exams                                      | Exams                                            | Exams                                     | Exams                                    | Exams                                      | Exams                                                                               | Exams                                     |  |  |
| Apply knowledge and                                                                 | B. Insert "L," "A,"<br>or "M,"           | (                                         | A                                         | м                                            | 1                                           | A                                          | A                                                | A                                         | Δ                                        | Α                                          | A                                                                                   | A                                         |  |  |
| nderstanding of federal<br>ax laws and pocedures<br>on businesses and               | C. Insert<br>instructional<br>activities | Lectures, homework<br>problems            | Lectures,<br>homework<br>problems         | assingments,<br>homework                     | Lectures, homework problems                 | Lectures,<br>homework<br>problems          | Lectures,<br>homework<br>problems                | Lectures,<br>homework<br>problems         | Lectures, homework problems              | Lectures,<br>homework<br>problems          | Lectures,<br>homework<br>problems                                                   | Lectures, homework problems               |  |  |
| individuals                                                                         | D. Intell<br>potential                   | Exams                                     | Exams                                     | Tests, chapter<br>problems                   | Exams                                       | Exams                                      | Exams                                            | Exams                                     | Exams                                    | Exams                                      | Exams                                                                               | Exams                                     |  |  |

| 5                                                                     | iport Manage                                                                    | ement Program                                                                    | ı Requirement                                          |                                                           |                                               |                                                                                     |                                                                                    |                                                            |                                                                        |                                                    |                            |                                                       |                                                            |                                                                                  |                                                                                  |                                                      |                                                                               |                             |
|-----------------------------------------------------------------------|---------------------------------------------------------------------------------|----------------------------------------------------------------------------------|--------------------------------------------------------|-----------------------------------------------------------|-----------------------------------------------|-------------------------------------------------------------------------------------|------------------------------------------------------------------------------------|------------------------------------------------------------|------------------------------------------------------------------------|----------------------------------------------------|----------------------------|-------------------------------------------------------|------------------------------------------------------------|----------------------------------------------------------------------------------|----------------------------------------------------------------------------------|------------------------------------------------------|-------------------------------------------------------------------------------|-----------------------------|
| Please see<br>completion<br>intructions A<br>rough E below            | A. Insert course<br>names & ≠s in<br>columns and<br>program outcomes<br>in rows | BUSN-115-Business<br>Statistics                                                  | s ACCT- 201- Principles<br>of Accounting I             | ACCT-202-Princi<br>ples of<br>Accounting II               | ECON-211-Ma<br>croeconomics                   | SPMT-<br>220-Sports<br>MGMT                                                         | SPMT-225-So<br>ciology of<br>Sports                                                | SPMT-250-Spor<br>t Sales MGMT                              | SPMT- 255-<br>Sport Media<br>& Content<br>Production                   | SPAIT-320-Sport<br>Ethics                          | SPMT- 325-Sport<br>Finance | SPMT- 401- Sports<br>Facility & Event<br>MGMT         | 5 SPMT-402-Spor<br>t Law                                   | SPMT-345-<br>Economics &<br>Governance of<br>Sport                               | SPMT-340- Sport<br>Marketing                                                     | t SPMT-410- Senior<br>Seminer SPMT                   | SPMT-480- Sport<br>Sponsorship & Sales                                        | SPMT-471-<br>Internship SP1 |
| (row 19).                                                             | A. Insert units                                                                 | 3                                                                                | 3                                                      | 3                                                         | 3                                             | 3                                                                                   | 3                                                                                  | 3                                                          | 3                                                                      | 3                                                  | 3                          | 3                                                     | 3                                                          | 3                                                                                | 3                                                                                | 3                                                    | з                                                                             | 3                           |
|                                                                       | B. Insert "I." "A."<br>or "M."                                                  | I                                                                                | I                                                      | I                                                         | I                                             | I                                                                                   | I                                                                                  | I                                                          | I                                                                      | A                                                  | I                          | A                                                     | A                                                          | A                                                                                | A                                                                                | м                                                    | м                                                                             | м                           |
| Demonstrate<br>owledge of the<br>acepts of sport<br>nagement and      | activities                                                                      | Lecture, Class Work,<br>and Group Projects                                       | Lecture, Demonstration<br>problems, Homework           | Lecture,<br>Demonstration<br>problems, Problem<br>Solving | Lecture, Class<br>Work, and<br>Group Projects | Lecture,<br>Class Work,<br>and Group<br>Projects                                    | Lecture,<br>Self-Assessme<br>at Surveys,<br>Group<br>Discussions,<br>Group Project | E Lecture, Group<br>Discussions,<br>Sample<br>Applications | Demonstration<br>problems,<br>Problem<br>Solving,<br>Group<br>Designts | n<br>Lecture, Projects                             | Lecture, Case<br>analysis  | Lecture, Group<br>Discussions, Sample<br>Applications | Lecture, Group<br>Discussions,<br>Sample<br>Applications   | Lecture, Class Work,<br>discussion, and<br>Group Projects                        | Lecture, Class<br>Work, discussion,<br>and Group<br>Projects                     | Lecture,<br>Student<br>presentations                 | Lecture, Class Work,<br>discussion, and Group<br>Projects                     |                             |
|                                                                       | <ul> <li>D. Insert potential<br/>biseisments</li> </ul>                         | Assignment,<br>Quizzes, Tests,<br>Graded Group<br>Project Work,<br>Presentations | Tests                                                  | Tests                                                     | Graded Group<br>Project Work,                 | Assignment,<br>Quizzes,<br>Tests, Graded<br>Group Project<br>Work,<br>Presentations | Tests, Graded<br>Discussions,<br>d Case Studies,                                   | Tests, projects                                            | Tests,<br>Presentations                                                | Tests, project<br>performance,<br>Capstone parject | Tests                      | Tests, projects                                       | Tests, projects                                            | Assignment,<br>Quizzes, Tests,<br>Graded Group<br>Project Work,<br>Presentations | Assignment,<br>Quizzes, Tests,<br>Graded Group<br>Project Work,<br>Presentations | Tests,<br>Student<br>Presentations                   | Assignment, Quizzes,<br>Tests, Graded Group<br>Project Work,<br>Presentations |                             |
|                                                                       | B. Insert "I," "A,"<br>or "M,"                                                  | I                                                                                | I                                                      | A                                                         | I                                             | I                                                                                   | A                                                                                  | A                                                          | I                                                                      | I                                                  | I                          | A                                                     | A                                                          | A                                                                                | A                                                                                | А                                                    | м                                                                             | М                           |
| 2. Describe the<br>various skills,<br>roles, and                      | C. Insert<br>instructional<br>activities                                        | Class Work, Group<br>Projects                                                    | Lecture, Demonstration<br>problems, Problem<br>Solving | Lecture,<br>Demonstration<br>problems, Problem<br>Solving | Class Work,<br>Group Projects                 | Class Work,<br>Group<br>Projects                                                    | Critique<br>Presentation                                                           | Critique<br>Presentation                                   | Critique<br>Presentation                                               | Class Work,<br>Group Projects                      | Case analysis<br>critique  | Lecture, Group<br>Discussions, Sample<br>Applications | e Lecture, Group<br>Discussions,<br>Sample<br>Applications | Lecture, Class Work,<br>discussion, and<br>Group Projects                        | Lecture, Class<br>Work, discussion,<br>and Group<br>Projects                     | Lecture                                              | Lecture, Class Work,<br>discussion, and Group<br>Projects                     |                             |
| unctions of sport<br>management                                       | <ul> <li>D. Insert potential<br/>assessments</li> </ul>                         | Graded Project,<br>Presentations                                                 | Testa                                                  |                                                           | Graded Project,<br>Presentations              | Graded<br>Project,<br>Presentations                                                 | Group<br>Discussions,<br>s Project grade                                           | Group<br>Discussions                                       | Project grade                                                          | Graded Project,<br>Presentations                   | Case Grade                 | Tests, projects                                       | Tests, projects                                            | Assignment,<br>Quizzes, Tests,<br>Graded Group<br>Project Work,<br>Presentations | Assignment,<br>Quizzes, Tests,<br>Graded Group<br>Project Work,<br>Presentations | Group<br>Project,<br>E-portfolio                     | Assignment, Quizzes,<br>Tests, Graded Group<br>Project Work,<br>Presentations |                             |
|                                                                       | B. Insert "I," "A,"<br>or "M,"                                                  | I                                                                                | I                                                      | I                                                         | I                                             | 1                                                                                   | I                                                                                  | I                                                          | I                                                                      | I                                                  | 1                          | A                                                     | A                                                          | A                                                                                | A                                                                                | A                                                    | м                                                                             | М                           |
| Explain cultural<br>raditions, social<br>values, and<br>psycho-social | C. Insert                                                                       | Group Work, Project<br>Critique                                                  | Ethical cases in<br>accounting discussions,<br>Essays  | Ethical cases in<br>accounting<br>discussions, Essays     | Group Work,<br>Project Critique               | Group Work,<br>Project<br>Critique                                                  | Lecture,<br>Group<br>Discussions                                                   | Lecture, Group<br>Discussions                              | Case<br>Discussions                                                    | Group Work,<br>Project Critique                    | Case analyis               | Lecture, Group<br>Discussions, Sample<br>Applications | e Lecture, Group<br>Discussions,<br>Sample<br>Applications | Lecture, Class Work,<br>discussion, and<br>Group Projects                        |                                                                                  | Case<br>Application,<br>Discussions,<br>Presentation | Lecture, Class Work,<br>discussion, and Group<br>Projects                     |                             |
|                                                                       | D. Insert potential<br>assessments                                              | l Tests                                                                          | Tests                                                  | Tests                                                     | Tests                                         | Tests                                                                               | Tests                                                                              | Tests                                                      | Tests                                                                  | Tett                                               | tests                      | Tests, projects                                       | Tests, projects                                            | Assignment,<br>Quizzes, Tests,<br>Graded Group<br>Project Work,<br>Presentations | Assignment,<br>Quizzes, Tests,<br>Graded Group<br>Project Work,<br>Presentations | Tests                                                | Assignment, Quizzes,<br>Tests, Graded Group<br>Project Work,<br>Presentations |                             |
|                                                                       | B. Insert "I," "A,"<br>or "M,"                                                  | I                                                                                | I                                                      | I                                                         | I                                             | I                                                                                   | 11                                                                                 | I                                                          | I                                                                      | 1                                                  | 1                          | A                                                     | A                                                          | A                                                                                | A                                                                                | А                                                    | M                                                                             | м                           |

|                                      | BUSN-301:<br>Conceptual<br>Foundations<br>of Business | SPMT-320:<br>Sport Ethics | BUSN-410:<br>Strategic<br>Business<br>Planning | BUSN-436:<br>Human<br>Resource<br>Management | Macroecon    | BUSN-250:<br>Sport<br>Leadership | Organizatio  | Tourism and<br>Hospitality | ACCT-406:<br>Auditing Theory<br>and Practice |
|--------------------------------------|-------------------------------------------------------|---------------------------|------------------------------------------------|----------------------------------------------|--------------|----------------------------------|--------------|----------------------------|----------------------------------------------|
| CIT: Catholic Intellectual Tradition | $\checkmark$                                          | $\checkmark$              | $\checkmark$                                   | $\checkmark$                                 |              |                                  |              |                            |                                              |
| CST: Catholic Social Teaching        | $\checkmark$                                          | V                         | V                                              | $\checkmark$                                 | $\checkmark$ | $\checkmark$                     | $\checkmark$ | $\checkmark$               | $\checkmark$                                 |

| Please see completion<br>instructions A through E<br>below (row 19). | A. Insert course names & #s<br>in columns and program<br>outcomes in rows | Businett<br>Communicati<br>on-BUSN<br>2XXW | Principlas of<br>MGMT-BUSN<br>-211                     | Principles of<br>MRKT-BUSN-212 | Macroeconom<br>ics-<br>ECON-211 | Conceptual<br>Foundation of<br>Business-BUS<br>N-301 | Financial<br>Analytics-<br>BUSN-312 | Butinets<br>Law-BUSN-<br>355 | Strategic<br>Business<br>Planning-BUS<br>N-410        | Marketing<br>Strategles-8U<br>SN-420 | Auditing Theory<br>and Practice-<br>ACCT-406 | BUSN-373/3<br>74/473/474 | ACCT-373/<br>374/473/474 | THMI-473 | Sport<br>MGMT-<br>SPMT-220                               | Sociology of<br>Sports-<br>SPMIT-225 | Diversity &<br>Inclusion in<br>SPMT-SPM<br>T-261 | Sport Ethics- | Senior Seminar<br>Sport<br>MGMT-SPMT-<br>410          | SPACT-471 | Tourism &<br>Hospitality-TH | Ethical issues<br>in T&H<br>Management-<br>THMT- 403  |
|----------------------------------------------------------------------|---------------------------------------------------------------------------|--------------------------------------------|--------------------------------------------------------|--------------------------------|---------------------------------|------------------------------------------------------|-------------------------------------|------------------------------|-------------------------------------------------------|--------------------------------------|----------------------------------------------|--------------------------|--------------------------|----------|----------------------------------------------------------|--------------------------------------|--------------------------------------------------|---------------|-------------------------------------------------------|-----------|-----------------------------|-------------------------------------------------------|
| Minios PEG                                                           | B. Insert "I," "A," or "M,"<br>C. Insert instructional activities         |                                            | I<br>Lecture, Case<br>Studies,<br>Discussion<br>Boarda |                                |                                 | A<br>Lectures, Case<br>Studies, Debate               |                                     |                              | AM<br>Lecture,<br>Student<br>presentations            |                                      |                                              |                          |                          |          | I<br>Group Work,<br>Group<br>Projects &<br>Presentations |                                      | A<br>Lecture,<br>Student<br>presentations        |               | M<br>Lecture, Student<br>presentations                |           |                             | M<br>Lecture, Case<br>Studies,<br>Discussion<br>Board |
|                                                                      | D. Insert potential assessments                                           |                                            | Discussion<br>Boards, Event<br>Paper, Final<br>Project |                                |                                 | Case Studies,<br>Discussion<br>Boards, Exams         |                                     |                              | Stadent<br>Presentations,<br>E-portfolio<br>Assignmen |                                      |                                              |                          |                          |          | Gended<br>group work,<br>project,<br>presentations       |                                      | Presentation,<br>Graded<br>Discussions,<br>Test  |               | Student<br>Presentations,<br>E-portfolio<br>Assignmen |           |                             | Lecture, Case<br>Studies,<br>Student<br>Presentation  |

# • Describe how the curriculum is structured to allow for a congruent learning experience.

The curriculum is meticulously crafted to align with the school's mission, the Department of Business (DOB) mission, and the evolving demands of the industry and job market. To ensure relevance and effectiveness, we consistently review and revise the curriculum as needed. Over the past two academic years, significant adjustments have been made to both core and required courses, all of which are detailed in the school catalog.

• Describe the extent to which the program's curricular offerings support the Core program and/or requirements in other majors outside the department. The Department of Buildings (DOB) provides several courses that are included in the general curriculum, allowing students from other disciplines to enroll based on their interests. Additionally, the DOB offers numerous elective courses, providing students with opportunities to explore topics they find intriguing. Moreover, the DOB presents two minors and four professional certifications that are open to students from various disciplines. Notably, one of these professional certificates, "Integrated Marketing Communication," is a collaborative effort between the DOB and the Communication department. Furthermore, the department collaborates with the Department of Biology to

offer a major in "Healthcare Management," showcasing interdisciplinary collaboration within the institution.

• Describe how the curriculum includes diverse perspectives and addresses issues relevant to diversity initiatives.

The business program curriculum was specifically created to accept multiple points of view and address challenges related to diversity efforts in a variety of ways. The DOB courses include case studies, readings, and discussions that emphasize varied viewpoints in business, such as examples from many cultures, locations, and demographics. This enables students to investigate how race, ethnicity, gender, and socioeconomic status affect business practices and outcomes. Each semester, we attempt to have three guest speakers from different backgrounds to share their experiences and views with students. These speakers provide distinct insights on inclusive leadership, workplace diversity, and the value of representation in business. During the academic year 2022-2023, our department organized the "Lunch with a CPA" event, where we welcomed three Certified Public Accountants (CPAs) to share their invaluable insights and experiences with students studying accounting and finance. In the academic year 2023-2024, our department organized the "3Gs Event; Meet and Greet; Learn About Financial Management As A Career; Obtaining, Growing, and Monitoring Your Credit; Sport Management As A Career; Lunch With A CPA" events. Students can participate in experiential learning activities, such as internships, which expose them to a variety of business contexts and approaches. This hands-on training enables students to gain cultural competency and adaptation in real-world situations.

#### Describe how the curriculum has changed over the 5-year review period.

*What informed these changes?* During the academic year 2022-2023, the business department implemented several significant changes. Firstly, they introduced a new concentration in "Sport Management" and adjusted the required courses for the business major, including the addition of Business Statistics as a mandatory course for both business and accounting majors. Furthermore, accounting majors were required to undertake an internship as part of their curriculum. In addition to these adjustments, the business department also developed a Sport Management major, which received approval from the undergraduate committee. Furthermore, they crafted a Professional Certificate program in Digital Marketing, which was also approved by the undergraduate committee. Moreover, the department revisited the Financial Management concentration, refining its focus to align closely with the recent skills and knowledge essential for the current job landscape.

During the academic year 2023-2024, the business department enacted significant curriculum changes in response to evolving job market demands. These modifications, now in effect, reflect the department's ongoing commitment to enhancing educational relevance. As part of this ongoing effort, the department decided to incorporate a Business Communication course into its curriculum, making it a mandatory requirement for both Business Administration and Accounting majors. This proposal has already received approval from the committee and will be implemented starting the academic year 2024-2025. Furthermore, the business department undertook a revision of its MBA curriculum to ensure its alignment with current industry needs. The updated MBA curriculum is scheduled to take effect from the Fall semester of 2024. These proactive

measures underscore the department's commitment to providing students with relevant and practical skills essential for success in today's dynamic business environment. Note: All details are available on the undergraduate and graduate catalogs.

• What experiential or co-curricular opportunities does the program provide for its students (e.g. student-faculty research, clinical experiences, internships)? How many students participated in these experiences during the 5-year review period? The department of business has internship available to all students in any majors (business, accounting, and sport management). Over the past five years, approximately 15 students have participated in internships, providing valuable real-world experience and enhancing their academic and professional development

#### IV. Students & Assessment of Student Learning

- How has enrollment in the program changed over the 5-year review period? The DOB regret to inform you that the information we were able to retrieve does not include data for the academic years 2021 and 2022. Between 2019 and 2023, the Business program experienced steady growth in enrollment, starting with 106 students in 2019, increasing to 148 students in 2020, and reaching 178 students by 2023. Similarly, the accounting program saw an upward trend in enrollment numbers, with 6 students in 2019, 4 students in 2020, and a substantial jump to 18 students in 2023. Additionally, in 2023, there were a total of 32 MBA students and 1 MSA student enrolled, further contributing to the academic diversity of the institution. The data clearly indicates a consistent increase in student enrollment over the years, especially within the Business program.
- Describe the involvement program faculty have when recruiting, enrolling, and retaining students. The DOB faculty members are actively involved in engaging with prospective students, providing them with comprehensive information about all available opportunities. They take the time to introduce our various programs, required courses, concentrations, as well as the professional certificates we offer. Additionally, our faculty participate in school open houses and orientation sessions, where they have the opportunity to engage in face-to-face discussions with new students and their families, offering insights and guidance to help them navigate their educational journey effectively. The DOB faculty members are dedicated to advising students on their academic progress and helping them determine the best course of action for their individual needs. This advising process is ongoing, with faculty members regularly guiding students through course selections, helping them plan their schedules, and offering support as needed. By maintaining open lines of communication and providing personalized guidance, our faculty ensure that students receive the assistance they need to succeed academically and reach their goals effectively.
- Describe how students' interests, needs, and/or academic preparedness have changed over the 5-year review period. The changes DOB have implemented in the curriculum are designed to align with both our students' needs and the demands of the job market. As a result, DOB have witnessed a notable increase in student engagement and enrollment in our programs. Additionally, current students have shown greater interest in

pursuing different concentrations and minors that we offer. These positive trends indicate that our efforts to adapt our curriculum to better meet the needs of both students and the job market are yielding tangible results.

- Describe the department's efforts to support the College's goals related to diversity, equity, and inclusion. Are all students achieving the program's outcomes, or are there inequities? The Department of Business is deeply committed to advancing the College's objectives regarding diversity, equity, and inclusion through a range of initiatives and actions. One key aspect of this commitment is our proactive approach to recruiting a diverse faculty and student body, ensuring that the business community within our department reflects a broad spectrum of backgrounds and perspectives. Our student body comprises individuals from nearly 30 countries, while our faculty members hail from three different countries. This diversity underscores our dedication to supporting initiatives that promote inclusivity and equity within our academic community and beyond.
- Summarize findings from ongoing assessments of student learning. What trends have emerged during the 5-year review period? For assessment purposes, it is required that each faculty member submits a course evaluation form at the end of each semester. This evaluation includes assessing student outcomes based on their grades as well as program learning outcome rubrics. However, it's important to note that our Learning Management System (LMS) transitioned from Blackboard to a new platform, Canvas, in the summer of 2023. Unfortunately, during this transition, we encountered technical issues resulting in the loss of some data and reports from previous years. Despite having backups and downloading all information, a system error has prevented us from accessing this data for future use and reporting purposes. You can find assessment results and data in the DOB assessment report, which is included in the annual report of the Department of Business (DOB).
- How did the program use assessment findings to improve student learning, curriculum and pedagogy, and professional development opportunities? Despite the challenges faced during the transition period, the program made use of available assessment reports to make informed adjustments to the curriculum and course design. These adjustments were aimed at improving student learning outcomes and expanding opportunities for professional growth and development. Through curriculum adjustments, the program sought to provide students with a more comprehensive and relevant educational experience. This may have involved updating course content to reflect emerging trends and technologies in the field, integrating hands-on learning experiences, or introducing new elective courses to broaden students' skill sets.
- How were results shared with relevant stakeholders and used to inform prospective students about the institution? The school's PEG (Primary Educational Goals) assessment reports, along with the program assessment reports, are readily accessible to the public on the school's website. This transparency ensures that stakeholders, including students, faculty, staff, and the broader community, have access to valuable insights into the school's ongoing assessment and improvement efforts. However, it is important to note that there is currently no report available for the academic year 2022-2023. The assessment committee, in collaboration with the department, is actively working to

address the gaps identified in the reports and ensure that a comprehensive and accurate report is made available to all stakeholders shortly on our website. This proactive approach underscores our dedication to transparency and accountability in our assessment and improvement processes.

#### V. Faculty

• Explain whether or not the number of faculty is sufficient to achieve the program's mission and goals.

In the academic year 2022-2023, the Department of Business at Wheeling University comprised five full-time faculty members. Full-time faculty teaching loads are 12 semester hours per semester (4 courses).

The DOB is currently in need of hiring new faculty for our finance and sport management. With three undergraduate programs and two graduate programs, DOB is seeking faculty with expertise in business management, HR management, accounting, business economics, finance, and marketing to meet our academic needs. Considering our student enrollment and program diversity, DOB requires a minimum of eight full-time faculty members in addition to our adjuncts. However, budget constraints due to the current financial exigency are posing challenges in hiring new faculty and meeting their expectations. Most of its undergraduate classes are conducted face-to-face, with a few hybrid courses taught by adjuncts. While its MBA program was initially fully online, it has transitioned since last year to offer a mix of online-hybrid and face-to-face classes to accommodate international students in our graduate programs.

The DOB is in need of a new position for a finance faculty, followed by a later addition for a sport management faculty. The DOB existing faculty members possess the requisite skills for their course assignments, aligning with their respective strengths. The primary focus of its full-time faculty is on undergraduate business students. During the summer semester I & II, full-time faculty members teach online MBA courses. Their main responsibility is teaching core business courses for which each faculty member is best qualified. Additionally, adjunct faculty members are utilized to teach upper-level courses within one of the five business concentrations, leveraging their specialized skills.

# • Describe how the faculty's expertise allow the department to achieve its mission and goals.

Our full-time faculty members: Dr David Corbett Dr Zahra Mohebbi (Business Chair) Prof. Lori Parry Dr Alberto Poxes Dr Colin Steitz Dr Edward Younkins

**Dr. David Corbett, is** a dedicated full-time faculty member and the Marketing Program Lead, brings a wealth of expertise to the marketing concentration. Holding a Doctor of Business Administration (D.B.A.) and possessing a Digital Marketing Certificate, he is well-equipped to guide students in the dynamic field of marketing. Dr. Corbett imparts his extensive knowledge through various courses, including BUSN-212 Principles of Marketing, BUSN-252 Consumer Behavior, BUSN-323 Digital Marketing, BUSN-420 Marketing Strategies, and MBA-502 Marketing Management. . His industry experience

spans an impressive 30 years, providing students with valuable perspectives and realworld applications in marketing.

**Dr. Zahra Mohebbi,** is an accomplished faculty member, serving as the undergraduate program lead in the Business Department. With a Ph.D. in History (Tourism Studies), specializing in Tourism Studies, she brings a unique interdisciplinary perspective to her role. Holding an Advanced Diploma in Human Resource Management and a Master's degree in Tourism and Hospitality Management, Dr. Mohebbi possesses a wealth of knowledge and expertise in various facets of business and management. Her expertise spans areas such as management, tourism, hospitality, culture, and international studies. Her multifaceted background, including a Bachelor's degree in Museum Management and four years of work experience in museums and the tourist and hospitality industry, enriches her teaching approach.

**Prof. Lori Parry,** joined our faculty in Fall 2023, brings a wealth of experience to her role. She holds two master's degrees, one in Business Administration and another in Human Resource Management. With this impressive academic background, she brings a multidisciplinary perspective to her teaching, enriching her students' learning experiences with a holistic understanding of both business management and human resources practices. With over 20 years of teaching experiences. Prof. Parry has an extensive industry background spanning two decades, enriching the learning experience with real-world insights.

**Dr. Alberto Poxes,** a devoted full-time faculty member and the Sport Management Program Lead, brings over 20 years of teaching experience to the department. Holding a Ph.D. in Higher Education Administration with a specialization in Sport Management, he has made significant contributions to the academic community. His coaching and referee experience, combined with his academic qualifications, create a dynamic learning environment for students. As the Sport Management Program Lead, Dr. Alberto Poxes stands as a respected figure, blending academic expertise with practical experience to shape the next generation of professionals in the sports industry. **Dr Colin Steitz,** is a recent addition to the academic team, assumed the role of Program Lead for Finance and Economics in the fall of 2023. With a Ph.D. in Economics and a Bachelor of Science degree in Economics, Colin brought a wealth of expertise to his new position. As a full-time faculty member and Program Lead, Colin Steitz exemplified dedication and leadership in the academic sphere. His passion for economics, coupled with his commitment to student success, made him a valuable asset to the department and an inspiration to aspiring economists and business professionals alike.

**Dr. Edward Younkins,** a dedicated tenured faculty member, serves as the ACCT Program Lead, bringing a wealth of expertise to the Accounting Department. Holding a Ph.D. in Accounting, an M.B.A., and a B.Sc. in Accountancy and Economics, Dr. Younkins boasts an extensive academic background that spans various facets of the field. With an impressive 51 years of experience teaching accounting courses, Dr. Younkins is a pillar of knowledge within the academic community. His commitment to excellence is further demonstrated through his certifications, including being a Certified Public Accountant (C.P.A.) in the State of West Virginia, a Certified Manager (C.M.), and holding a Certificate in Management Accounting (C.M.A.). Dr. Edward Younkins stands as a respected leader in the accounting program, combining his extensive academic achievements with a wealth of practical experience. His commitment to the development of students is evident through his long-standing tenure and multifaceted contributions to the accounting and business programs.

- Describe the methods used to assess teaching effectiveness in the program. The department of business uses different methods in order to assess teaching effectiveness:
  - 1. Student Evaluations: Students utilize IOTA360 for course and instructor evaluations at the end of each semester. Through IOTA360, students can anonymously evaluate different aspects of the course, such as the clarity of instruction, organization of materials, relevance of assignments, and overall effectiveness of the learning experience.
  - 2. Peer Review: The faculty of the Department of Business at Wheeling University undergo annual evaluations as part of the institution's faculty assessment process. The Faculty Evaluation Committee responsible for this task comprises a faculty council member and the department chair. This committee plays a crucial role in assessing faculty members' performance, considering various factors such as teaching effectiveness, scholarly contributions, service to the university and community, and adherence to institutional policies and values. The evaluation process aims to provide constructive feedback to faculty members, recognize their accomplishments, and identify areas for improvement.
  - **3. Self-assessment:** Each faculty member at Wheeling University's Department of Business is required to prepare a course assessment report at the conclusion of each semester. This report serves as a means for faculty to evaluate their courses comprehensively, review course outcomes, and identify areas for improvement.
  - 4. Evidence of Student Learning: Faculty collect and analysis evidences (exam grades, course completion rate, assignment and project scores, comparison with learning objectives, etc.) of their student learning on their course assessment report.

#### VI. Resources

• Explain whether or not the program's resources, including human resources, are sufficient to achieve its mission and goals. For years, the Department of Business grappled with a persistent challenge: a shortage of full-time faculty. This shortage posed a significant obstacle to maintaining an optimal faculty-to-student ratio, particularly in specialized areas like finance and sport management. With each full-time faculty member responsible for advising approximately 50 students, the burden of advising had become overwhelming, leaving little time for meaningful interactions or support. By taking proactive steps to address the shortage of full-time faculty and enhance our advising capabilities, we can ensure that we are better equipped to fulfill our mission and provide our students with the support and guidance they need to succeed.

• What resources will be needed during the next 5 years?

Indeed, addressing the shortage of full-time faculty is just one facet of DOB strategy to enhance the effectiveness and relevance of our Department of Business. In addition to recruiting more faculty members, DOB recognize the importance of engaging with local partners and industry stakeholders to enrich our curriculum and ensure that our programs remain aligned with the needs of the job market. Furthermore, direct communication with our students is essential to understanding their needs, preferences, and aspirations. By actively soliciting feedback through surveys, focus groups, and one-on-one discussions, we can gain valuable insights into areas where our programs can be improved, as well as identify emerging interests and opportunities for growth.

Additionally, conducting regular analyses of the job market allows us to stay abreast of evolving industry trends, skill requirements, and employment opportunities. Acknowledging the identified areas for improvement and the resources needed, it's crucial to recognize that transforming the Department of Business into a dynamic, industry-responsive institution will require time and collaboration. Recruiting additional faculty, engaging with local partners and industry, revising our curriculum, and enhancing student communication are multifaceted tasks that may encounter challenges like budget constraints and logistical hurdles. Our commitment, patience, and resilience will be essential as we strive to achieve our objectives.

#### VII. Program Strengths & Areas for Improvement

# • Summarize the program's current strengths and areas for improvement. Strengths:

The curriculum offered by our institution is meticulously designed to cater to the diverse interests and career goals of our students. We offer three undergraduate programs: Business Administration, Accounting, and Sport Management, each providing a solid foundation in their respective fields. Within the Business Administration program, students have the opportunity to specialize in six different concentrations: General Business, Management, Financial Management, Marketing, Human Resources Management, and Sport Management. Additionally, we provide two graduate programs: Master of Business Administration (MBA) and Master of Science in Accounting (MSA), offering advanced study opportunities for those seeking to further their education and career prospects. In addition to the degree programs, we also offer four professional certifications, providing students with the opportunity to gain valuable credentials in areas such as marketing, tourism and hospitality, sport leadership, and salesforce. Overall, our curriculum is designed to be comprehensive, flexible, and relevant, preparing students for success in today's dynamic and competitive business environment.

#### Weaknesses:

It's clear that our assessment process and reporting system are currently facing significant challenges, which could impede our ability to effectively evaluate student learning outcomes and make data-driven decisions. Some of the key weaknesses include:

- Losing important data from the previous year creates gaps in our assessment records, making it difficult to track progress over time and identify trends in student performance.
- The lack of consistency in the reports submitted by faculty members can lead to confusion and hinder our ability to compare results across different courses and programs.
- There appears to be confusion among faculty members regarding how and what to report, particularly in relation to the school's Primary Educational Goals (PEG) and the program learning goals for each department.
- The new Learning Management System (LMS) lacks built-in analysis tools, making it challenging for faculty to effectively mine data and extract meaningful insights from assessment data.

#### • What are the opportunities for growth over the next 5-years?

The Department of Business at Wheeling University is renowned for its diverse programs and curriculum, attracting the interest of prospective students. Beyond academic offerings, the university fosters a vibrant atmosphere with a wide array of co-curricular activities, enriching the overall student experience. Additionally, internship opportunities are available for interested students, with accounting and sport management majors required to complete internships as part of their curriculum. This combination of academic excellence and practical experience ensures that students receive a comprehensive education that prepares them for success in their chosen fields and creates opportunities for growth now and in future.

#### • What are the potential threats the program faces?

The DOB enrollment is confronted with several significant challenges. Firstly, the recent turnover in our higher administration, including the suspension of the school president, has introduced uncertainty that may deter prospective students. This instability could undermine confidence in the institution's leadership, potentially impacting enrollment numbers. Secondly, the Department of Business is facing a shortage of full-time faculty. It is imperative to rectify this by recruiting additional faculty, particularly in finance and sport management, to maintain an optimal faculty-to-student ratio. Failing to address this shortfall risks compromising the quality of education and may hinder our ability to attract students to these programs. Moreover, the nationwide increase in the cost of education and tuition fees presents a significant barrier. As tuition fees rise, affordability becomes a pressing concern for prospective students and their families, potentially discouraging enrollment. By addressing the turnover in higher administration and instilling stable leadership, we can rebuild trust and confidence in the institution. A cohesive and visionary leadership team can implement strategic initiatives to attract students and improve enrollment. Addressing the shortage of full-time faculty, especially in highdemand areas like finance and sport management, presents an opportunity to enhance the quality and reputation of our programs. Recruiting additional faculty members can also facilitate the development of new academic offerings, attracting a broader range of students. Embracing innovative educational models, such as online or hybrid learning formats, can expand access to education and attract non-traditional students. Leveraging technology and flexible learning options can differentiate our institution and appeal to a diverse student population. Establishing partnerships with industry leaders, community organizations, and other educational institutions can create opportunities for collaborative initiatives, research projects, and experiential learning opportunities. These partnerships can enrich the educational experience and attract students seeking practical, hands-on learning experiences.

• Based on the reflections provided in Sections III-VI, what are the program's plans and goals for the next 5-years? Please refer to DOB strategic plan available on annual report as well as Wheeling University strategic plan.

# MAY 2024

Wheeling University