

# Department of Business

Assessment Report

Ay 2023-2024

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# Department of Business (DOB) Assessment Report AY 2023-2024

# Section A: Introduction/Background

#### DOB Mission:

The mission of the Wheeling University Business Department is to deliver high-quality business students that have learned the talents of leadership, social responsibility, and the core competencies of the business environment. The Department of Business programs empower students to use relevant business knowledge, think critically, analyze and solve problems, communicate effectively, and make decisions ethically and professionally.

# Section A: Introduction/Background

Department of business at Wheeling University had to start its assessment process from scratch because there were no data available to previous years.

# DOB assessment task was focused and defined in three phases:

- Assessment Plans
- Create an assessment process to implement the proposed assessment plans
- Plan for future and improvement

In this process, DOB considered implementing and fulfilling the HLC, ACBSP, and the school requirements.

#### Section C: Assessment Method

#### Section B: Student Learning Outcomes Assessed

# First Phase of the Assessment Plan:

DOB created a rubric for each program on a Likert scale of 0-4 as below:

Four (4): "Excellent"

Three (3): "Good"

Two (2): "Fair"

One (1): "Needs Improvement"

Zero (0): "Inadequate"

All the tables presented in the following pages are screenshots of the programs' PLOs that are available on the DOB Teams.

# BS.BA Rubric & PLOs

BS.BA PLOs	Exellent (4)	Good(3)	Fair(2)	Needs Improvment (1)	Inadequate(0)
Demonstrate working knowledge of basic concepts and principles in business	Shows an outstanding comprehension of multiple business concepts and principles through clear, comprehensive explanations. Applies these concepts effectively in diverse practical situations, showcasing a profound understanding.	Shows a proficient understanding of most business concepts and principles with some minor gaps. Applies most business concepts appropriately in practical situations with occasional errors.	Displays a competent understanding of fundamental business concepts, but lacks depth or has significant gaps. Attempts to apply business concepts in practical situations, but with frequent errors or inconsistencies.	Displays a fundamental understanding of some business concepts, yet with noticeable gaps or inaccuracies. Demonstrates limited ability to apply business concepts in practical scenarios	Shows little to no understanding of basic business concepts. Fails to apply business concepts in practical situations.
Demonstrate the value of personal and professional effective communication	Communicates ideas clearly and coherently, demonstrating exceptional clarity and effectiveness. Demonstrates exceptional adaptability in various communication contexts, adjusting communication style effectively	Communicates ideas effectively with good clarity and coherence. Adapts communication style appropriately in different contexts with minor issues	Communicates ideas with some clarity, but may lack coherence at times. Attempts to adapt communication style, but with noticeable difficulties or inconsistencies	Communication lacks clarity and coherence, making it difficult to understand. Shows limited adaptability in different communication contexts	Communication is unclear and incoherent. Fails to adapt communication style in various contexts
	Demonstrates exceptional critical thinking and logical reasoning in analyzing business problems. Consistently and effectively applies a variety of analytical methods to solve business problems with precision	Shows proficient critical thinking and logical reasoning skills in most situations. Applies analytical methods appropriately in most cases but may have some errors or gaps	Displays competent critical thinking and logical reasoning skills but may lack consistency or depth. Attempts to apply analytical methods but with frequent errors or inadequate understanding	Demonstrates limited critical thinking and logical reasoning in analyzing business problems. Shows limited ability to apply analytical methods to solve business problems	Fails to demonstrate critical thinking and logical reasoning. Fails to apply analytical methods effectively
Demonstrate an appreciation of ethical implications in managerial functions	Demonstrates exceptional understanding of ethical considerations in managerial functions with manaced insights and consistently applies ethical principles. Consistently makes sound ethical decisions in managerial contexts, demonstrating exceptional ethical judgment	Shows a proficient understanding of ethical implications in managerial functions and generally applies ethical principles. Makes mostly sound ethical decisions in managerial contexts with occasional lapses.	Displays a competent understanding of ethical implications but may inconsistently apply ethical principles. Attempts ethical decision-making but with noticeable errors or inconsistencies	Demonstrates limited understanding of ethical implications in managerial functions. Shows limited ability to make ethical decisions in managerial contexts	Fails to understand or apply ethical principles in managerial functions. Fails to make ethical decisions in managerial contexts
Develop the capacity to work harmoniously and effectively with others	Actively collaborates and contributes effectively to team goals, demonstrating exceptional teamwork skills. Demonstrates exceptional conflict resolution skills and excellent interpersonal communication in all situations	Works well in a team, contributing positively to achieve goals with few minor issues. Displays good conflict resolution skills and generally maintains positive interpersonal relationships	collaborating or contributing effectively. Exhibits some conflict resolution skills but	Demonstrates limited ability to work in a team, often causing disruptions or conflicts. Shows limited ability to resolve conflicts or maintain positive relationships	Unable to work effectively in a team setting, resulting in hindrance to team goals. Fails to resolve conflicts or maintain positive relationships effectively

# BS. ACCT Rubric & PLOs

BS. ACCT PLOs	Excellent (4)	Good (3)	Fair (3)	Needs Improvement (1)	Inadequate (0)
basic fundamental concepts in accounting, finance, marketing, management, and economics	comprehensive understanding and proficiently integrates	Student shows a strong understanding and can explain concepts across most disciplines effectively.	Student exhibits a basic understanding but lacks depth in integrating concepts or applying them practically.	Student struggles to demonstrate understanding and integration of fundamental concepts.	Student displays no understanding or integration of basic fundamental concepts.
logically, and apply analytical methods and skills for business problems	thinking and analytical		Student shows some ability to analyze problems logically but lacks consistency or depth in application.	Student's analytical skills are limited, and the application lacks logical coherence.	Student fails to apply logical thinking or analytical methods to solve business problems.
and responsibilities of ensuring integrity of financial integrity	Student consistently demonstrates a comprehensive understanding and articulates ethical implications in ensuring financial integrity with nuanced insights.	of ethical implications	Student exhibits a basic understanding of ethical implications but lacks depth or articulation.	Student struggles to explain ethical implications regarding financial integrity.	Student displays no understanding of ethical implications in ensuring financial integrity.
personal and professional effective communication	a high degree of clarity,		Student's communication is adequate but lacks consistency or professionalism in some contexts.	Student's communication lacks clarity, professionalism, and adaptability in most situations.	Student fails to communicate effectively in personal or professional settings.
FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit	extensive knowledge of accounting theories and	standards in various	Student demonstrates a basic understanding but lacks accuracy or depth in applying accounting theories and standards.	Student struggles to apply accounting theories and standards accurately in different organizational contexts.	Student displays no understanding or application of accounting theories and standards.
understanding of federal tax laws and procedures on		Student effectively applies federal tax laws and procedures in different business and individual scenarios.	Student shows a basic understanding but lacks accuracy or depth in applying federal tax laws and procedures.	Student struggles to apply federal tax laws and procedures accurately in business and individual scenarios.	Student displays no understanding or application of federal tax laws and procedures.

# BS. SPMT Rubric & PLOs

SPMT PLOs	Excellent (4)	Good (3)	Fair (2)	Needs Improvement (1)	Inadequate (0)
Demonstrate knowledge of the concepts of sport management and leadership	Demonstrates an exceptional and comprehensive understanding of sport management and leadership concepts, exhibiting depth, accuracy, and originality in application.	Displays a solid understanding of sport management and leadership concepts, applying them accurately in various contexts with clarity and coherence.	Shows an adequate understanding of sport management and leadership concepts but may lack depth or integration in their application.	Demonstrates some understanding of sport management and leadership concepts but with inconsistencies or inaccuracies in application.	Lacks understanding of fundamental sport management and leadership concepts, struggling to apply them effectively.
Describe the various skills, roles, and functions of sport management	Articulates and effectively describes various sport management skills, roles, and functions with precision, providing comprehensive and insightful analysis	Describes various sport management skills, roles, and functions accurately, with adequate detail and some critical analysis.	Demonstrates a basic understanding of sport management skills, roles, and functions but lacks depth or thoroughness in their descriptions.	Provides descriptions of sport management skills, roles, and functions with inconsistencies, inaccuracies, or lack of detail.	Demonstrates a lack of understanding or inaccurate descriptions of sport management skills, roles, and functions.
Explain cultural traditions, social values, and psycho-social experiences related to sport	Demonstrates a nuanced understanding of cultural traditions, social values, and psycho-social experiences related to sport, integrating multiple perspectives and providing insightful analysis.	Explains cultural traditions, social values, and psycho-social experiences related to sport with accuracy and depth, showcasing understanding of diverse viewpoints.	Shows a basic understanding of cultural traditions, social values, and psycho-social experiences related to sport but lacks depth or insightful analysis.	Provides explanations of cultural traditions, social values, and psycho-social experiences related to sport with inconsistencies or inaccuracies.	Lacks understanding or provides inaccurate explanations of cultural traditions, social values, and psycho-social experiences related to sport.
Analyze ethical issues and moral commitment related to sport	Demonstrates a sophisticated analysis of ethical issues and moral commitment related to sport, presenting thoughtful insights and solutions supported by evidence and critical reasoning.	Conducts a solid analysis of ethical issues and moral commitment related to sport, providing coherent arguments and supported viewpoints.	Provides a basic analysis of ethical issues and moral commitment related to sport but lacks depth or clear reasoning in their arguments.	Offers limited analysis of ethical issues and moral commitment related to sport, lacking coherence or evidence to support arguments.	Lacks analysis or demonstrates a misunderstanding of ethical issues and moral commitment related to sport.
Explain principles of financial management, risk management, marketing, and human resources management in sport	Explains principles of financial management, risk management, marketing, and human resources management in sport with exceptional clarity, integrating theoretical concepts with practical applications effectively.	Explains principles of financial management, risk management, marketing, and human resources management in sport accurately, demonstrating understanding and providing examples to support their explanations.	Demonstrates a basic understanding of principles but lacks clarity or depth in explaining financial management, risk management, marketing, and human resources management in sport.	Provides explanations of principles related to sport management with inconsistencies, inaccuracies, or lack of understanding.	Lacks understanding or provides inaccurate explanations of principles related to sport management.
Explain public relations strategies and communications for sport organizations	Articulates comprehensive explanations of public relations strategies and communications for sport organizations, integrating theoretical knowledge with practical applications effectively.	Explains public relations strategies and communications for sport organizations accurately, providing examples and demonstrating understanding.	relations strategies and communications for	Provides explanations of public relations strategies and communications for sport organizations with inconsistencies, inaccuracies, or lack of clarity.	Lacks understanding or provides inaccurate explanations of public relations strategies and communications for sport organizations.
Demonstrate the ability to work with various diverse groups	Consistently demonstrates exceptional ability to work effectively with diverse groups, displaying understanding, empathy, and adaptability in various scenarios.	Demonstrates the ability to work effectively with diverse groups, showing understanding and adaptability in most scenarios	Displays basic ability to work with diverse groups but may struggle to adapt or understand different perspectives consistently.	Shows limited ability to work with diverse groups, struggling to adapt or understand different perspectives effectively.	Lacks ability or understanding to work with diverse groups.

# MBA Rubric & PLOs

MBA PLOs	Excellent (4)	Good (3)	Fair (2)	Needs Improvement (1)	Inadequate (0)
		Applies theoretical and practical models proficiently to solve problems		Demonstrates limited ability to apply models effectively	Fails to apply theoretical or practical models
Manage projects and teams using innovative leadership and communications skills through negotiating conflict and by using effective leadership skills	Effectively utilizes innovative leadership and communication skills in managing projects and teams	Demonstrates proficient use of leadership and communication skills	Shows some use of skills but lacks consistency or innovation	Demonstrates limited use of leadership and communication skills	Fails to use innovative leadership and communication skills
Integrate ethical, evidence-based decisions to solve complex business problems leveraging a variety of quantitative, qualitative, and information technology tools.		Integrates ethical and evidence-based decisions using various tools	Shows attempts at integration but lacks depth or consistency	Demonstrates limited integration of ethical and evidence-based decisions	Fails to integrate ethical and evidence-based decisions
Demonstrate written and oral forms of effective business communication		Shows proficiency in written and oral communication	Shows some proficiency but lacks consistency or effectiveness	Demonstrates limited proficiency in written and oral communication	Fails to demonstrate effective written and oral communication skills

# MSA Rubric PLOs

MSA PLOs	Excellent (4)	Good (3)	Fair (2)	Needs Improvement (1)	Inadequate (0)
Explain, integrate, and perform advanced concepts in accounting, finance, management, and economics	Demonstrates comprehensive understanding and seamless integration of advanced concepts	Shows a solid understanding and effective integration of concepts	Demonstrates understanding but lacks integration or depth	Shows limited understanding and inconsistent integration of concepts	Fails to understand or integrate advanced concepts
Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals	Applies knowledge effectively, showcasing comprehensive understanding in various scenarios	Demonstrates proficient application of tax laws in most situations	Shows some application but lacks consistency or depth	Demonstrates limited application of tax laws	Fails to apply knowledge of federal tax laws
Explain the ethical implications and responsibilities of ensuring financial integrity	Provides comprehensive and nuanced explanations of ethical implications	Offers clear explanations of ethical responsibilities	Provides some explanations but lacks depth or clarity	Provides limited explanations of ethical implications	Fails to explain ethical implications effectively
Demonstrate written and oral forms of effective business communication	Demonstrates consistently effective written and oral communication skills	Shows proficiency in written and oral communication	Shows some proficiency but lacks consistency or effectiveness	Demonstrates limited proficiency in written and oral communication	Fails to demonstrate effective communication skills
Demonstrate knowledge of U.S. financial reporting standards and auditing standards for corporate financial reporting and attestation.		Demonstrates a solid understanding of standards	Shows some understanding but lacks depth or consistency	Demonstrates limited understanding of standards	Fails to demonstrate knowledge of U.S. financial reporting and auditing standards

# **Second Phase of the Assessment Plan:**

# Create an assessment process to implement the proposed assessment plans.

At this phase, DOB, based on the PLOs of each program, assigned and selected courses for three categories of "I=Introductory", "A=Advanced", and "M=Mastery" to assess them in each academic year.

# BS.BA courses for assessment within each PLO:

	CrHr	PLO1	PLO2	PLO3	PLO4	PLO5
BUSN115	3			I		
BUSN201	3			Α		
BUSN211	3				I	
BUSN212	3					
BUSN410	3	AM	AM		AM	AM
ECON212	3			M		

# BS.ACCT courses for assessment within each PLO:

	CrHr	PLO1	PLO2	PLO3	PLO4	PLO5	PLO6
ACCT201	3	I	I	I	I	I	
ACCT311	3				AM	AM	
ACCT202	3						
ACCT331	3	A M					1
ACCT332	3						AM
ACCT341	3		AM			AM	
ACCT403	3					IAM	
ACCT406	3			AM			

# BS. SPMT courses for assessment within each PLO:

	CrHr	PLO1	PLO2	PLO3	PLO4	PLO5	PLO6	PLO7
SPMT220	3	1	1		I			
SPMT225	ω							
SPMT250	3					1		
SPMT255	ω						1	
SPMT320	3				AM			
SPMT340	3					AM		
SPMT345	3	AM	AM					
SPMT410	3			AM			AM	AM

# MBA courses for assessment within each PLO:

	CrHr	PLO1	PLO2	PLO3	PLO4
MBA500	3		I		
MBA503	3			IAM	
MBA520	3				
MBA520	3	IAM			
MBA531	3		AM		IAM

# MSA courses for assessment within each PLO:

	CrHr	PLO1	PLO2	PLO3	PLO4	PLO5
MSA503	3			I		
MSA534	3					I
MSA541	3	IAM				AM
MSA554	3		IAM			
MSA560	3			AM	IAM	

DOB also assessing courses in regards to the school PEGs:

Dept BUSN PEGs Courses Assigned Courses	Mission PEG	Written Communicati on	Oral Communicatio n	Critical Thinking	Ethical Reasoning	Quantitative Reasoning (Emprical Analysis)	Global Perspectives	Experiential and Service Learning
BUSN-115						I		
BUSN-201						A		
BUSN-211	I	I	I		I			
BUSN-212			I					
ECON-211				I				
BUSN-301				A				
BUSN-312						M		
BUSN-355					A			
BUSN-410	AM	AM	AM	M	M		AM	
BUSN-420				M			AM	
ACCT-341						A		
ACCT-406						M		
BUSN-373/374/473/474								M
ACCT-373/374/473/474								M
THMT-473								M
SPMT-220	I	I	I					
SPMT-225				IA				
SPMT-261	A						IA	
SPMT-340					IA			
SPMT-410	M	AM	AM	M	M		M	
SPMT-471								M
THMT-125							IA	
I= Introductory								
A= Advanced								
M= Mastery								

# Section E: Future Actions/Program Improvement Plan

# Third Phase of the Assessment Plan:

# Plan for Future and Improvement

DOB continues to create data and assess courses based on the created plan and process. DOB' business major has five concentrations and each of them are 15 credit hours (5 required courses.). Based on the ACBSP, DOB needs to have at least one specific objective for each concentration that is more than 12 credit hours. DOB has already defined one objective for each concentration as presented below. DOB plans to assign at least two courses on three levels of (I, A, & M) to be able to assess each concentration next year.

Human Resource Concentration CLO (Concentration Learning Objective):

To enhance both organizational performance and employee satisfaction by using strategic human resource management methods that draw in, nurture, involve, and keep top talent while promoting an innovative and continuous improvement culture.

Management Concentration CLO (Concentration Learning Objective):

To gain the technical, interpersonal, conceptual, diagnostic, communication, and decision-making abilities required to perform managerial functions successfully.

Marketing Concentration CLO (Concentration Learning Objective):

To identify a marketing problem, evaluate alternative solutions, and make a final recommendation that thoroughly addresses the problem based on making reasonable assumptions; considering appropriate customer, competitor, and company constraints; addressing the marketing issues; and demonstrating an understanding of the interrelationships of marketing concepts

Financial Management Concentration CLO (Concentration Learning Objective):

- 1. To demonstrate knowledge of the core financial principles, tools and concepts
- 2. To identify and discuss the key current financial issues and events.
- 3. To comment and discuss core financial terms and conduct financial analysis.

Sport Management Concentration CLO (Concentration Learning Objective):

To prepare students for careers in the sport business industry, collegiate athletics, recreational sport, and non-profit leisure and recreation organizations. It will help students' preparation for the successful application of the principles in the sport business upon graduation.

# Benchmarks for Bachelor of Science in Accounting/Business/SPMT

# Methodology

The Department of Business conducted research to determine the precise specifications for future exams and licensure required to locate the right career placement. The Department of Business examined and analyzed benchmarks required to obtain certification or licensure exams in order to establish an appropriate baseline for our students. The benchmarks listed below are based on CPA and GMAT exams, as well as IFPA, NIAAA, and CAA certifications.

# Program benchmark for ACCT major and MSA program:

# BS. ACCT:

75%(Grade), and 2 or above (PLOs) are the benchmark for every accounting course and overall program benchmark in order to be able to take CPA exam successfully.

Justification for ACCT benchmark: The benchmark sat based on requirement for CPA exam.

Department of business expected:

- 75% of freshman and sophomore students met the benchmark.
- 80% of junior and senior students met the benchmark.

# MSA program:

80% (grade) and 3 or above (PLOs) are the benchmark for every MSA graduate students. *Justification for MSA benchmark:* Students required to obtain a B or above in the majority of their classes, and they were only permitted to have two C+. and based on CPA exam requirement, 75% is the minimum requirement.

- 80% of students expected to meet the benchmark.

# Program benchmark for BUSN major and MBA program:

70% (grade), and 2 or above (PLOs) is the benchmark for every business course and the program in order to be able to take *GMAT exam* successfully.

# BS. BUSN:

Justification on BUSN benchmark:

- This benchmark sat based on the median passing rate for *GMAT exam*.

Department of business expected:

- 70% of freshman and sophomore students met the benchmark.
- 75% of junior and senior students met the benchmark.

# MBA program:

80% (grade) and 3 or above (PLOs) is the benchmark for every MBA graduate student. *Justification for MBA benchmark:* Students required to obtain a B or above in the majority of their classes, and they were only permitted to have two C+.

- 80% of students expected to meet the benchmark.

# Program benchmark for SPMT major:

This benchmark put in place based on IFPA (International Fitness Professionals Association) as well as NIAAA (National Interscholastic Athletic Administrators Association) certification requirements. IFPA provides certification that are "the primary optional certifications for sports management professionals." The NIAAA Certification Program "is a voluntary professional service to athletic administrators and is based on the premises of continuing education, professional growth and program development in the vocation of interscholastic athletic administration."

# Benchmarks:

# Based on IFPA:

- Applicant need to score at least 80% to pass.

# Benchmark:

- 75% (grade) and 2 or above (PLOs) of freshman and sophomore students met the benchmark.
- 80% (grade) and 2 or above (PLOs) of junior and senior students met the benchmark.

#### Based on NIAAA:

- **First:** Take CAA certification: assessment requiring 75% accuracy

#### Benchmark:

75% (grade) and 2 or above (PLOs) of freshman and sophomore students met the benchmark.

80% (grade) and 2 or above (PLOs) of junior and senior students met the benchmark.

- **Second:** Bachelor's Degree, or higher, from an accredited institution

# **IMPORTANT STEP FOR US:** BS. in SPMT needs to be accredited by ACBSP. (Work in under-way)

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# BUSN/ACCT Program AY 23-24 Summery

# Section D: Results/Findings

# **Results Based on Grades and PLOs**

# **BS.BA Rubrics and Grades**

# PLO1:

BUSN-211 (Introductory)

FA (2 sections)

BUSN-211-01: based on grades 86.95% met the benchmark of C or above.

based on BS.BA PLO rubrics: 100%

BUSN-211-02: based on grades 84.61% met the benchmark of C or above, 3

students' grade was "I". 26 STs left and out of them 84.61 met the

benchmark.

based on BS.BA PLO rubrics: 100%

SP (1 section)

BUSN-211-01: based on grades 76.19% met the benchmark of C or above, 1

students' grade was "I". 21 STs left and out of them 76.19% met the

benchmark.

based on BS.BA PLO rubrics: 86.36%

BUSN-410 (Advanced & Mastery)

SP (1 section):

BUSN-410-01: based on grades 100% met the benchmark of C or above.

based on BS.BA PLO rubrics: 100%

#### PLO2:

BUSN-211 (Introductory)

FA (2 sections)

BUSN-211-01: based on grades 86.95% met the benchmark of C or above.

based on BS.BA PLO rubrics: 100%

BUSN-211-02: based on grades 84.61% met the benchmark of C or above, 3

students' grade was "I". 26 STs left and out of them 84.61 met the

benchmark.

based on BS.BA PLO rubrics: 100%

SP (1 section)

BUSN-211-01: based on grades 76.19% met the benchmark of C or above, 1

students' grade was "I". 21 STs left and out of them 76.19% met the

benchmark.

based on BS.BA PLO rubrics: 86.36%

BUSN-410 (Advanced & Mastery)

SP (1 section):

BUSN-410-01: based on grades 100% met the benchmark of C or above.

based on BS.BA PLO rubrics: 100%

# PLO3:

**BUSN-115** (Introductory)

FA (1 section):

BUSN-115-01: based on grades 100% met the benchmark of C or above. based on BS.BA PLO rubrics: 100%

SP (1 section):

BUSN-115-01: based on grades 100% met the benchmark of C or above. based on BS.BA PLO rubrics: 100%

# BUSN-201 (Advanced)

FA (2 sections):

BUSN-201-01: based on grades 93.54% met the benchmark of C or above. based on BS.BA PLO rubrics: 96.78%

BUSN-201-02: based on grades 90.9% met the benchmark of C or above. based on BS.BA PLO rubrics: 90.91%

SP (1 section):

BUSN-201-01: based on grades 100% met the benchmark of C or above. based on BS.BA PLO rubrics: 100%

# ECON-212 (Mastery)

FA (1 section):

ECON-212-01: based on grades 100%% met the benchmark of C or above, 1 students' grade was "I". 23 STs left and out of them 100% met the benchmark.

based on BS.BA PLO rubrics: 100%

SP (1 section):

BUSN-201-01: based on grades 100% met the benchmark of C or above. based on BS.BA PLO rubrics: 100%

# PLO4:

BUSN-211 (Introductory)

FA (2 sections)

BUSN-211-01: based on grades 86.95% met the benchmark of C or above. based on BS.BA PLO rubrics: 100%

BUSN-211-02: based on grades 84.61% met the benchmark of C or above, 3 students' grade was "I". 26 STs left and out of them 84.61 met the benchmark.

based on BS.BA PLO rubrics: 100%

SP (1 section)

BUSN-211-01: based on grades 76.19% met the benchmark of C or above, 1 students' grade was "I". 21 STs left and out of them 76.19% met the benchmark.

based on BS.BA PLO rubrics: 86.36%

# BUSN-410 (Advanced & Mastery)

SP (1 section):

BUSN-410-01: based on grades 100% met the benchmark of C or above. based on BS.BA PLO rubrics: 100%

# PLO5:

BUSN-212 (Introductory)

FA (1 sections)

BUSN-212-01: 11 students had "Incomplete" grade.

Remaining STs (19 STs) based on grades, 94.73% met the benchmark of C or above.

based on BS.BA PLO rubrics: 93.56%

SP (1 section)

BUSN-212-01: based on grades 78.57% met the benchmark of C or above. based on BS.BA PLO rubrics: 64.29%

BUSN-410 (Advanced & Mastery)

SP (1 section):

BUSN-410-01: based on grades 100% met the benchmark of C or above. based on BS.BA PLO rubrics: 100%

# BS. ACCT Rubrics and Grades

# PLO1:

ACCT-201 (Introductory)

FA (2 sections)

ACCT-201-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

ACCT-201-02: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

SP (2 sections)

ACCT-201-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

ACCT-201-02: based on grades 85% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 92%

ACCT-331 (Advanced & Mastery)

FA (1 section):

ACCT-331-01: based on grades 100% met the benchmark of B- or above. based on BS. ACCT PLO rubrics:100%

#### PLO2:

ACCT-201 (Introductory)

FA (2 sections)

ACCT-201-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

ACCT-201-02: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics:100%

SP (2 sections)

ACCT-201-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

ACCT-201-02: based on grades 85% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 92%

ACCT-341 (Advanced & Mastery)

FA (1 section):

ACCT-331-01: based on grades 100% met the benchmark of B- or above. based on BS. ACCT PLO rubrics:100%

# PLO3:

ACCT-201 (Introductory)

FA (2 sections)

ACCT-201-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

ACCT-201-02: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

SP (2 sections)

ACCT-201-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

ACCT-201-02: based on grades 85% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 92%

ACCT-406 (Advanced & Mastery)

SP (1 section):

ACCT-406-01: based on grades 80% met the benchmark of B- or above. based on BS. ACCT PLO rubrics:100%

# PLO4:

ACCT-201 (Introductory)

FA (2 sections)

ACCT-201-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

ACCT-201-02: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

SP (2 sections)

ACCT-201-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

ACCT-201-02: based on grades 85% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 92%

ACCT-311 (Advanced & Mastery)

FA (1 section):

ACCT-311-01: based on grades 100% met the benchmark of B- or above. based on BS. ACCT PLO rubrics:100%

# PLO5:

ACCT-201 (Introductory)

FA (2 sections)

ACCT-201-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

ACCT-201-02: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

SP (2 sections)

ACCT-201-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 100%

ACCT-201-02: based on grades 85% met the benchmark of C or above.

based on BS. ACCT PLO rubrics: 92%

ACCT-202 (Introductory)

FA (1 section)

ACCT-202-01: based on grades 100% met the benchmark of C or above. based on BS. ACCT PLO rubrics: 95.24%

SP (1 section)

ACCT-202-01: based on grades 85.71% met the benchmark of C or above, 1 students' grade was "I". 14 STs left and out of them 85.71% met the benchmark.

based on BS. ACCT PLO rubrics: 95%

ACCT-341 (Advanced & Mastery)

FA (1 section):

ACCT-341-01: based on grades 100% met the benchmark of B- or above. based on BS. ACCT PLO rubrics:100%

ACCT-311 (Advanced & Mastery)

FA (1 section):

ACCT-311-01: based on grades 100% met the benchmark of B- or above. based on BS. ACCT PLO rubrics:100%

ACCT-403 (Introductory, Advanced, & Mastery)

SP (1 section):

ACCT-403-01: based on grades 66.66% met the benchmark of B- or above. based on BS. ACCT PLO rubrics:100%

# PLO6:

ACCT-331 (Introductory)

FA (1 section):

ACCT-311-01: based on grades 100% met the benchmark of B- or above. based on BS. ACCT PLO rubrics:100%

ACCT-332 (Advanced, & Mastery)

SP (1 section):

ACCT-332-01: based on grades 100% met the benchmark of B- or above. based on BS. ACCT PLO rubrics:100%

# Overall Students Performance Based on BS. BSBA PLOs Rubric (I,A, &M Combined)

PLO1	PLO2	PLO3	PLO4	PLO5
96.59%	96.59%	98.24%	96.59%	85.95%

# Overall Students Performance Based on BS. ACCT PLOs Rubric (I,A, &M Combined)

PLO1	PLO2	PLO3	PLO4	PLO5	PLO6
98.4%	98.4%	98.4%	98.4%	98.2%	100%

# **BUSN/ACCT Program Course Evaluation Fall 23**

Course Name: Principles of MGMT Course Number: BUSN-211-01

Term: Fall Year: 2023 Instructor: Matthew DeSantis

# **Instructional Student Learning Outcomes:**

Management is the process of working with and through people to obtain organizational objectives. The introductory level survey course examines the management functions of organization, controlling, leading and planning. General Systems Theory will be emphasized as an analytical tool. Supervisory behavior and skills will be key topics.

# **Program Student Learning Outcomes:**

Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business.

Demonstrate the value of personal and professional effective communication.

Demonstrate an appreciation of ethical implications involved in performing managerial functions.

Critically analyze, think logically, and apply analytical methods and skills for business problems. Develop the capacity to work harmoniously and effectively with others.

# **Strengths of this course:**

#### **Grade distribution:**

10	A	0	C+
0	A-	3	C
0	B+	0	F
8	В	0	I
0	B-	0	

# **Comment on grades:**

The papers were underwritten and not to standard at the beginning of the course. By adding indepth expectations and proper resources and references future courses would benefit. Improvements for next year:

Adjust Canvas view and layouts for ease of use for students.

Cover writing style and expectations prior to first paper assignment.

# **Course Outcomes Assessed:**

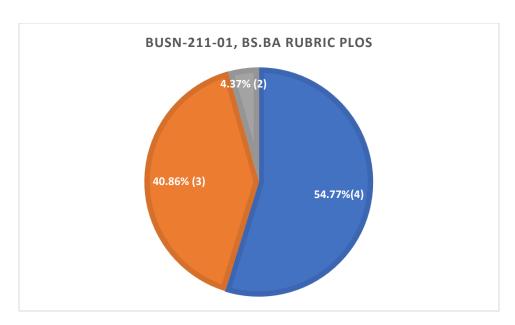
Key 5 Course	Assessment	Criteria for	Summary of	Use of Data
Outcomes	Method	Success	Data	
ALL	Three Papers at various times throughout the course.	Given a topic and instructions students were asked to develop fact-based findings and	Data was given to the students in the form of a case study where the students read the study	Scoring rubric and grammatical checks were used to

		deliver three papers during the semester.	and then applied course-based topics to explain and defend their interpretation from the case.	determine overall scoring.
ALL	Quiz	17 quizzes were administered throughout the course to gauge students' retention on course materials.	TEXTBOOK	CANVAS Scoring.
ALL	Exam	The final exam consisted of 65 questions. Students were given ample time to complete the exam which covered topics from the textbook.	TEXTBOOK	CANVAS Scoring.

# BUSN-211-02 FA23 BS.BA Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BS.BA-Prin. of Management	2023FA Prin. of Management (2023FA-BUSN- 211-01)	DeSantis, Matthew	23	23	100% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Critically analyze, think logically, and apply analytical methods for business problems	43.47% Excellent-4 52.17% Good-3 4.36% Fair-2 0% Needs Improvement-1 0% Inadequate-0	490%
2	Demonstrate an appreciation of ethical implications in managerial functions.	60.86% Excellent - 4 34.78% Good - 3 4.36% Fair - 2 0% Needs Improvement-1 0% Inadequate -0	35% 61%
3	Demonstrate the value of personal and professional effective communication	52.17% Excellent - 4 43.47% Good - 3 4.36% Fair- 2 0% Needs Improvement- 1 0% Inadequate -0	4%%
4	Demonstrate working knowledge of basic concepts and principles in business	43.47% Excellent - 4 52.17% Good - 3 4.36% Fair - 2 0% Needs Improvement- 1 0% Inadequate-0	44%
5	Develop the capacity to work harmoniously and effectively with others.	73.91% Excellent - 4 21.73% Good - 3 4.36% Fair - 2 0% Needs Improvement- 1 0% Inadequate -0	22% 74%

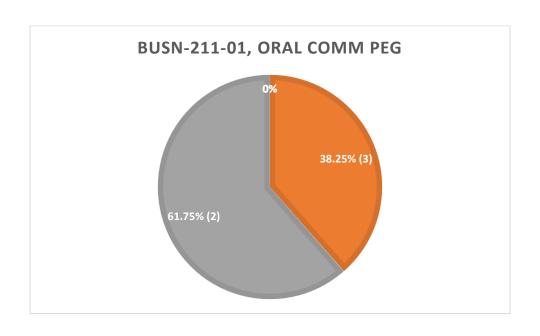


BUSN-211-01 FA23 Oral Communication PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Oral Communication PEG-Prin. of Management	2023FA Prin. of MGMT (2023FA- BUSN-211- 01)	DeSantis, Matthew	23	23	100% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Organization	0% Capstone-4 34.78% Milestones-3 65.22% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	0% 35%
2	Language	0% Capstone-4 34.78% Milestones-3 65.22% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	0% 35%

No	Row	Levels Of Achievement	Distribution
3	Delivery	0% Capstone-4 43.47% Milestones-3 56.53% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	0% 43% 57%
4	Supporting Material	0% Capstone-4 26.08% Milestones-3 73.92% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	26% 26%
5	Central Message	0% Capstone-4 52.17% Milestones-3 47.83% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	0% 48% 52%

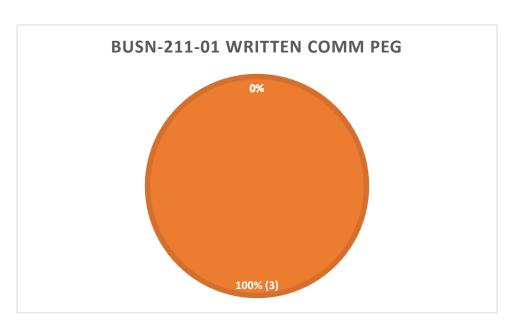


**BUSN-211-01** FA23 Written Communication PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Written Communication PEG- Prin. of Management	2023FA Prin. of Management (2023FA-BUSN- 211-01)	DeSantis, Matthew	23	23	100% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Context of and Purpose for Writing	0% Capstone-4 100% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	100%
2	Content Development	0% Capstone-4 100% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	100%
3	Genre and Disciplinary Conventions	0% Capstone-4 100% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	100%
4	Sources and Evidence	0% Capstone-4 100% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	100%

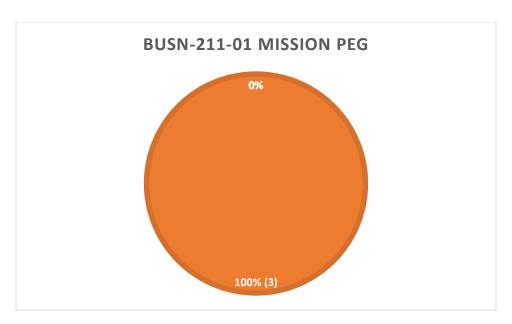
No	Row	Levels Of Achievement	Distribution
5	Control of Syntax and Mechanics	0% Capstone-4 100% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	100%



BUSN-211-01 FA23 Mission PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Mission PEG- Prin. of Management	2023FA Prin. of Management (2023FA-BUSN- 211-01)	DeSantis, Matthew	23	23	100% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Personal Vision Statement	0% Exemplary- 25 100% Proficient- 20 0% Needs Development- 15 0% Emergency- 10 0% Not Evident-0	100%
2	Degree Program Learning Mission Statement Description	0% Exemplary- 25 100% Proficient- 20 0% Needs Development- 15 0% Emergency- 10 0% Not Evident-0	100%
3	Mission Statement Description	0% Exemplary- 25 100% Proficient- 20 0% Needs Development- 15 0% Emergency- 10 0% Not Evident-0	100%
4	Mission Alignment Activity	0% Exemplary- 25 100% Proficient- 20 0% Needs Development- 15 0% Emergency- 10 0% Not Evident-0	100%
5	e-Portfolio Assessment	0% Exemplary- 25 100% Proficient- 20 0% Needs Development- 15 0% Emergency- 10 0% Not Evident-0	100%



BUSN-211-01 FA23 Ethical Reasoning PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Ethical Reasoning-Prin. of Management	2023FA Prin. of Management (2023FA-BUSN- 211-01)	DeSantis, Matthew	23	23	100% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Ethical Self-Awareness	0% Capstone-4 52.17% Milestones-3 47.83% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	48%
2	Understanding Different Ethical Perspectives/Concepts	0% Capstone-4 60.86% Milestones-3 39.14% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	39%

No	Row	Levels Of Achievement	Distribution
3	Ethical Issue Recognition	0% Capstone-4 30.43% Milestones-3 69.57% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	70%
4	Application of Ethical Perspectives/Concepts	0% Capstone-4 65.22% Milestones-3 34.78% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	35%
5	Evaluation of Different Ethical Perspectives/Concepts	0% Capstone-4 60.86% Milestones-3 39.14% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	39%



# **Course Name: Principles of MGMT**

Term: Fall Year: 2023 Instructor: Dr Zahra Mohebbi

# **Instructional Student and Program Learning Outcomes, including PEGs:**

- 1. Describe the four major functions of management planning, organizing, leading, & controlling (BT2)
- 2. Demonstrate leadership, teamwork, engagement, and ethical understanding; successfully use project management competencies (BT2)

Course Number: BUSN-211-02

- 3. Develop communication competencies (BT6)
- 4. Examine how management impacts the business discipline and how the field of management impacts business and society domestically and globally (BT4)
- 5. Apply aspects of management to organizations and how to use management practices to make ethical decisions (BT3)
- 6. Investigate how they can make a difference in their communities as well as others' lives and how they can challenge members of their organization to do the same (BT6)

# **Program Student Learning Outcomes:**

- 1. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business 2. Demonstrate the value of personal and professional effective communication
- 3. Demonstrate an appreciation of ethical implications involved in performing managerial functions
- 4. Critically analyze, think logically, and apply analytical methods and skills for business problems
- 5. Develop the capacity to work harmoniously and effectively with others

# **Program Outcomes Assessed:**

5 Key Program	Learning Activities/	Benchmarks/	Results
Outcomes	Assignments	Performance Indicator	"% Of students gave right
			answer to the given questions"
Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business	Exam 1, Final Group Project, Graded Discussions	C and above All students met the benchmark. Result shows that students earned an acceptable understating of the subject. The course objectives were accomplished successfully.	Based on Exam 1: Q3,4,5,17, &19, these questions are good indicator about the key outcome no. 1. Q3: 89% Q4: 79% Q5: 96% Q17: 96% Q19: 100% Graded discussion number 1 Group: 70.9% projects: Students have completed their final project as a member of group. This assignment challenges students to connect the real life experiences of a business manager to the theoretical principles of

Demonstrate the value of personal and professional effective communication	Exam 1&2, Graded Discussions, Final Group Project	C and above All students met the benchmark. Result shows that students earned an acceptable understating of the subject, except in one area that needs to be improve in future. The course objectives were accomplished	management and to draw conclusions about how to approach problems that managers face in the business world today. Note: This project includes all key objectives of this course.  Based on Exam 1: Q2: 100% Q19: 100% Q23: 82% Based on Exam 2: Q10: 100 % Q11: 66% Q12: 90% Q14: 97% Q24: 100% Graded discussion number 2: 67.6%
Demonstrate an appreciation of ethical implications involved in performing managerial functions	Exam 3, Group project, Graded Discussions	successfully.  C and above All students met the benchmark. Result shows that students earned an acceptable understating of the subject. The course objectives were accomplished successfully.	Based on Exam 3: Q26: 100% Q30: 73% Q31: 85%
Critically analyze, think logically, and apply analytical methods and skills for business problems	Exams, Group project, Graded Discussions, Event paper	C and above Students' performance show that their take away from the course based on the designed objectives were successful.	For this program outcome, all assignments, exams, final project aliened to measure student's understanding of the field of management and its impacts on the field of business, and on society (domestically and globally). Students' performance show that their take away from the course based on the designed objectives were successful.
Develop the capacity to work harmoniously and effectively with others	Exam 1, 2, &3, Final Group project, Graded Discussions	C and above Based on the result: Students were not able to met the benchmark in one area regarding employment discrimination. And since all students in this course are freshman and they do not have the business ethics course yet, they need to get more knowledge about their right as a future employee and their employees right as a future manager. Hopefully, they will earn enough	Based on Exam 1: Q5: 96% Q20: 100% Q22: 82% Based on Exam 2: Q11: 66% Q25: 97% Q26: 83% Q27: 93% Based on Exam 3: Q9: 85% Discussion number 3, 4, 5: 80.3%, 77.1%, 84.4%

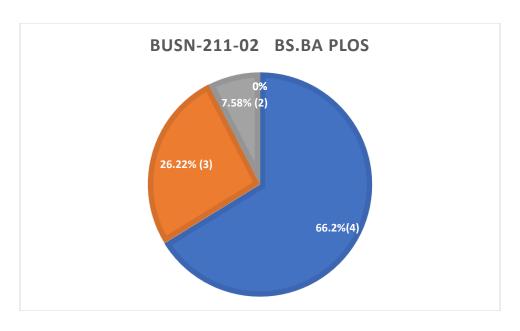
k	knowledge at the completion	
О	of this program.	

# Data:

BSBA - Principles of Management

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BSBA - Principles of Management	2023FA Principles of Management (2023FA- BUSN-211-02)	Mohebbi, Zahra	29	29	%100

No	Row	Levels Of Achievement	Distribution
1	Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business	62.06% Excellent 24.14% Good 13.8% Fair 0% Needs Improvement 0% Inadequate	24% 0%
2	Demonstrate the value of personal and professional effective communication	62.06% Excellent 27.6% Good 10.34% Fair 0% Needs Improvement 0% Inadequate	28%
3	Demonstrate an appreciation of ethical implications involved in performing managerial functions	62.06% Excellent 37.94% Good 0% Fair 0% Needs Improvement 0% Inadequate	38%
4	Critically analyze, think logically, and apply analytical methods and skills for business problems	75.86% Excellent 17.24% Good 6.9% Fair 0% Needs Improvement 0% Inadequate	7% 0%
5	Develop the capacity to work harmoniously and effectively with others	68.96% Excellent 24.14% Good 6.9% Fair 0% Needs Improvement 0% Inadequate	7% 0%



# Data Analysis—Strengths of this course:

Based on grades analysis: 86.16% of students met the benchmark.

Based on above outcome from BSBA analysis out of 22 students being scored 22 students (92.41) of them pass the course with high satisfactory grade, benchmark of 3 and 4. The highest score was 4 and highest score earned was 4 and lowest score earned was 2, and the mean score is 3. All results show this course was able to meet its PLOs. Students scored based on five major questions that considered major management functions, management communication, management ethical decision making, and leadership.

# Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:

This course lays the foundation for all management careers and provides students with a comprehensive understanding of the field. All topics that a manager has to be knowledgeable about are included in the contents.

#### **Benchmarks:**

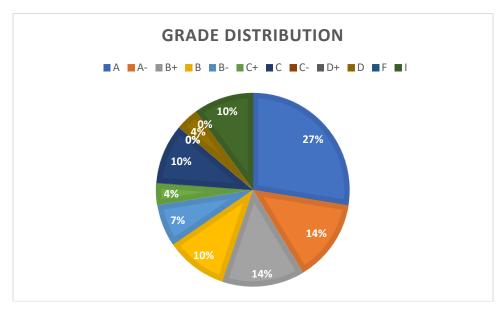
At department level, we are thinking to work on two types of benchmarks.

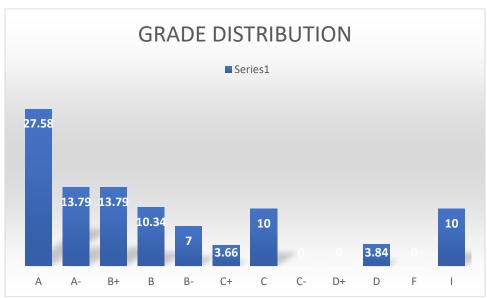
- 1. *Program Benchmark:* for the whole program
- 2. <u>Performance Benchmark:</u> for each course Performance. Benchmark for this course: Since all my students for this course are freshman and totally new to the subject and based on previous experience, we consider grade 75% as being the benchmark for this course grade (it means grade C and above.), and 3 & 4 for BS.BA rubric.

#### **Grade Distribution:**

8	A (27.58%)	1	C+ (3.66%)
4	A- (13.79%)	3	C (10%)
4	B+ (13.79%)	0	C- (0%)
3	B (10.34%)	0	D+ (0%)
2	B- (7%)	1	D (3.84%)

0	F (0%)
3	I (10%)





# **Comment on Grades:**

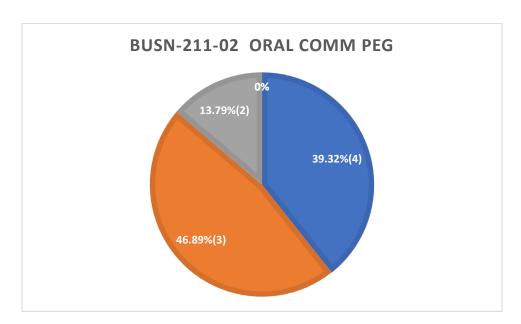
Comment on Grades: 86.16% of students met the benchmark that is grade C and above. Majority of students 41.37% earned grade A & A-and 31.13% Bs.

BUSN-211-02 FA23 Oral Communication PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Oral Communication PEG-Prin. of Management	2023FA Prin. of MGMT (2023FA- BUSN-211-02)	Mohebbi, Zahra	29	29	100% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Organization	51.72% Capstone-4 37.93% Milestones-3 10.35% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	10% 0% 52%
2	Language	20.68% Capstone-4 58.64% Milestones-3 20.68% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	21% 0% 21%
3	Delivery	20.68% Capstone-4 62.06% Milestones-3 17.26% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	17% 0% 21% 62%
4	Supporting Material	44.82% Capstone-4 44.83% Milestones-3 10.35% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	10% 0% 45%

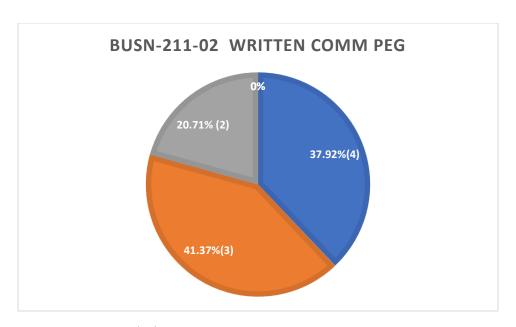
No	Row	Levels Of Achievement	Distribution
5	Central Message	58.62% Capstone-4 31.03% Milestones-3 10.35% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	10% 0% 31% 59%



BUSN-211-02 FA23 Written Communication PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Written Communication PEG- Prin. of Management	2023FA Prin. of Management (2023FA-BUSN- 211-02)	Mohebbi, Zahra	29	29	100% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Context of and Purpose for Writing	58.63% Capstone-4 27.58% Milestones-3 13.79% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	27%
2	Content Development	55.17% Capstone-4 20.68% Milestones-3 24.25% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	24%
3	Genre and Disciplinary Conventions	34.48% Capstone-4 48.27% Milestones-3 17.25% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	17% 0% 35%
4	Sources and Evidence	20.68% Capstone-4 55.17% Milestones-3 24.15% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	24% 21%
5	Control of Syntax and Mechanics	20.68% Capstone-4 55.17% Milestones-3 24.15% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	24%

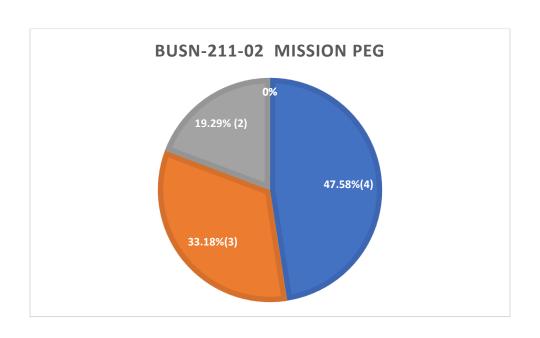


BUSN-211-02 FA23 Mission PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Mission PEG- Prin. of Management	2023FA Prin. of Management (2023FA-BUSN- 211-02)	Mohebbi, Zahra	29	29	100% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Personal Vision Statement	41.37% Exemplary- 25 37.95% Proficient- 20 20.68% Needs Development- 15 0% Emergency- 10 0% Not Evident-0	21%
2	Degree Program Learning Mission Statement Description	44.82% Exemplary- 25 37.95% Proficient- 20 17.23% Needs Development- 15 0% Emergency- 10 0% Not Evident-0	17% 45%

No	Row	Levels Of Achievement	Distribution
3	Mission Statement Description	55.18% Exemplary- 25 24.14% Proficient- 20 20.68% Needs Development- 15 0% Emergency- 10 0% Not Evident-0	21%
4	Mission Alignment Activity	41.37% Exemplary- 25 34.49% Proficient- 20 24.14% Needs Development- 15 0% Emergency- 10 0% Not Evident-0	24%
5	e-Portfolio Assessment	55.18% Exemplary- 25 31.03% Proficient- 20 13.79% Needs Development- 15 0% Emergency- 10 0% Not Evident-0	14% 0% 31% 55%

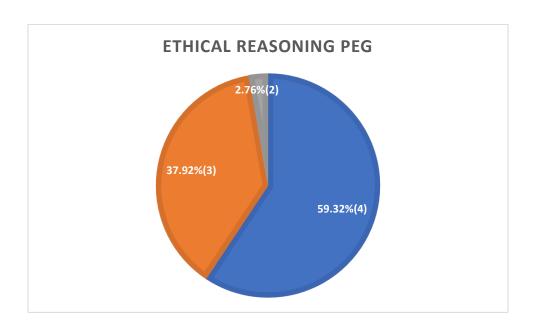


BUSN-211-02 FA23 Ethical Reasoning PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Ethical Reasoning-Prin. of Management	2023FA Prin. of Management (2023FA-BUSN- 211-02)	Mohebbi, Zahra	29	29	100% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Ethical Self-Awareness	44.82% Capstone-4 51.72% Milestones-3 3.46% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	390% 45%
2	Understanding Different Ethical Perspectives/Concepts	62.06% Capstone-4 34.48% Milestones-3 3.46% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	35%
3	Ethical Issue Recognition	58.62% Capstone-4 37.92% Milestones-3 3.46% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	33%
4	Application of Ethical Perspectives/Concepts	65.51% Capstone-4 31.03% Milestones-3 3.46% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	330%

No	Row	Levels Of Achievement	Distribution
5	Evaluation of Different Ethical Perspectives/Concepts	65.52% Capstone-4 34.48% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	0% 34% 66%



#### **Course Name: Business Statistics**

Term: Fall Year: 2023 Instructor: Dr. Colin Steitz

#### **Instructional Student Learning Outcomes:**

Organize and display data in a meaningful way and communicate its essential features using tables and charts

Compute and interpret summary measures of data, especially measures of central tendency and dispersion.

Course Number: BUSN-115-01

Apply basic probability, probability distributions (especially the Standard Normal Distribution), and sampling distributions to problems and to real data.

Conduct and interpret confidence interval estimation and hypothesis testing.

Conduct and interpret correlation analysis and simple linear regression analysis.

### **Program Student Learning Outcomes:**

Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business.

Demonstrate the value of personal and professional effective communication.

Demonstrate an appreciation of ethical implications involved in performing managerial functions.

Critically analyze, think logically, and apply analytical methods and skills for business problems.

Develop the capacity to work harmoniously and effectively with others.

#### **Strengths of this course:**

Covers essential topics in applied statistics to Business concepts.

Provides an accessible text, with plenty of example problems.

#### **Grade distribution:**

13	A	0	C+
0	<b>A-</b>	4	C
0	B+	0	F
13	В	0	I
0	В-		

#### **Comments on grades:**

The grades are in the solid A toB range with a few students poorly. Overall, the grade distribution of the class suggests that the teaching approach were effective.

# Improvements for next year:

Work on Class engagement. Provide engagement opportunities and get them to see the material in their own life. Try to provide more real life examples.

<b>Key 5 Course Outcomes</b>	Assessment	Criteria for	Summary of Data
	Method	Success	
Organize and display	Homework, Tests,	A grade of 75 or	All students met this
data in a meaningful way	and Final	above.	benchmark. Results
and communicate its			indicates students'
essential features using			understanding of the
tables and charts			subject. Thus, course
			objective was
			successfully achieved

Compute and interpret summary measures of data, especially measures of central tendency and dispersion	Homework, Tests, and Final	A grade of 75 or above.	All students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved
Apply basic probability, probability distributions (especially the Standard Normal Distribution), and sampling distributions to problems and to real data	Homework, Tests, and Final	A grade of 75 or above.	All students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved
Conduct and interpret confidence interval estimation and hypothesis testing	Homework, Tests, and Final	A grade of 75 or above.	All students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved
Conduct and interpret correlation analysis and simple linear regression analysis	Homework, Tests, and Final	A grade of 75 or above.	All students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved

# BUSN-115 Quantitative Reasoning PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Quantitative Reasoning PEG- Business Statistic	2023FA Business Statistic (2023FA-BUSN- 115-01)	Steitz, Colin	30	30	%100 Met milestones 2 above

No	Row	Levels Of Achievement	Distribution
1	Interpretation	45.16% Capstone 51.61% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	53%
2	Representation: Ability to convert relevant information into various mathematical forms	48.38% Capstone 54.88% Milestones 3 3.22% Milestones 2 0% Benchmark 0% Does Not Meet	3 W % 45% 52%
3	Calculation	32.25% Capstone 64.51% Milestones 3 3.22% Milestones 2 0% Benchmark 0% Does Not Meet	3'9% 32%
4	Application/Analysis: Ability to make judgments and draw appropriate conclusions based on the quantitative analysis of data, while recognizing the limits of this analysis	51.61% Capstone 48.38% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	48% 52%
5	Assumptions: Ability to make and evaluate important assumptions in estimation, modeling, and data analysis	51.61% Capstone 48.38% Milestones 3 0 % Milestones 2 0% Benchmark 0% Does Not Meet	48% 52%
6	Communication: Expressing quantitative evidence in support of the argument or purpose of the work	64.51% Capstone 35.48% Milestones 3 0 % Milestones 2 0% Benchmark 0% Does Not Meet	0% 55%

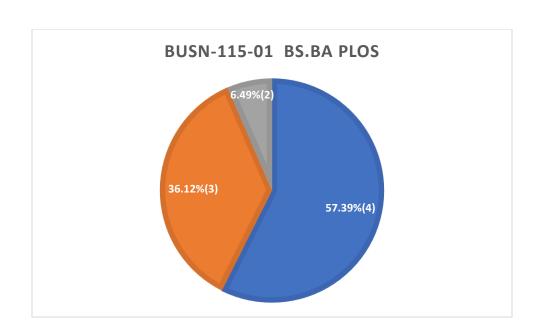


BSBA Rubrics – Business Statistics

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BSBA – Business statistic	2023FA Business Statistic (2023FA- BUSN-115-01)	Steitz, Colin	30	30	100% met the benchmark of fir or above.

No	Row	Levels Of Achievement	Distribution
1	Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business	48.38 % Excellent 41.93% Good 9.6% Fair 0% Needs Improvement 0% Inadequate	10% 0%
2	Demonstrate the value of personal and professional effective communication	54.83% Excellent 35.48% Good 9.6% Fair 0% Needs Improvement 0% Inadequate	10% 0% 55%

No	Row	Levels Of Achievement	Distribution
3	Demonstrate an appreciation of ethical implications involved in performing managerial functions	49.60% Excellent 45.16% Good 3.22% Fair 0% Needs Improvement 0% Inadequate	3/9/X 51/X
4	Critically analyze, think logically, and apply analytical methods and skills for business problems	61.29% Excellent 32.25% Good 6.45% Fair 0% Needs Improvement 0% Inadequate	32%
5	Develop the capacity to work harmoniously and effectively with others	70.96% Excellent 25.8% Good 3.22% Fair 0% Needs Improvement 0% Inadequate	26% 71%



Course name: Macroeconomics Course Number: ECON-211-01

Term: Fall Year: 2023 Instructor: Dr. Colin Steitz

#### **Instructional Student Learning Outcomes:**

Demonstrate knowledge of the core economic goals

and concepts.

Identify and discuss the key macroeconomics problems/current events.

Comment and discuss the potential solutions to macroeconomics problems

# **Program Student Learning Outcomes:**

Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business.

Demonstrate the value of personal and professional effective communication.

Demonstrate an appreciation of ethical implications involved in performing managerial functions.

Critically analyze, think logically, and apply analytical methods and skills for business problems.

Develop the capacity to work harmoniously and effectively with others.

#### **Strengths of this course:**

The course was able to cover a wide breadth of material with easy to approach text.

Provides ample work for students to review.

Encourages application of course work via a group project.

#### **Grade distribution:**

5	A	0	C+
4	A-	2	С
4	B+	2	F
6	В	1	I
2	В-		

#### **Comment on grades:**

The grade distribution is in the solid B to B+ range. Overall while there were two students who failed to engage with the course, the rest did fairly well. Overall no major concerns over the grades.

#### **Improvements for next year:**

Work on Class engagement. Go slower through the material and try to work on engaging with the students to get them to try and apply the material to examples. Provide engagement opportunities and get them to see the material in their own life.

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data
Demonstrate	Homework,	A grade of C/74 or	Almost all students met this
knowledge of the core	Group Project,	above.	benchmark. Results indicates
economic goals			students' understanding of the

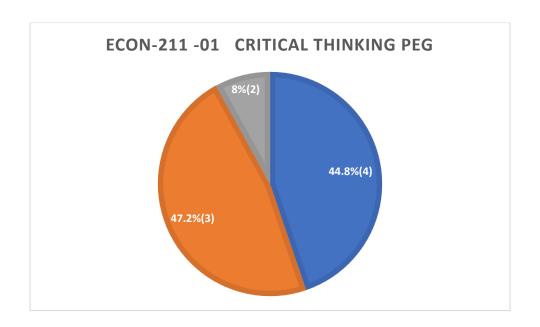
and concepts.	Quizzes, and Final		subject. Thus, course objective was successfully achieved
Identify and discuss the key macroeconomics problems/current events.	Homework, Group Project, Quizzes, and Final	A grade of C/74 or above.	Almost all students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved
Comment and discuss the potential solutions to macroeconomics problems	Homework, Group Project, Quizzes, and Final	A grade of C/74 or above.	Almost all students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved

# ECON-211-01 Critical Thinking PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Critical Thinking PEG- Macroeconomics	2023FA Macroeconomic (2023FA-ECON- 211-01)	Steitz, Colin	25	25	%100 Met milestones 2 above

No	Row	Levels Of Achievement	Distribution
1	Explanation of Issue	56% Capstone 40% Milestones 3 4% Milestones 2 0% Benchmark 0% Does Not Meet	40%
2	Evidence -Selecting and using information to investigate a point of view or conclusion.	24% Capstone 64% Milestones 3 12% Milestones 2 0% Benchmark 0% Does Not Meet	12% 0%

No	Row	Levels Of Achievement	Distribution
3	Influence of Context and Assumptions	40% Capstone 44% Milestones 3 16% Milestones 2 0% Benchmark 0% Does Not Meet	16% 0%
4	Student's Position	48% Capstone 48% Milestones 3 4% Milestones 2 0% Benchmark 0% Does Not Meet	48%
5	Conclusions and Related Outcomes	56% Capstone 40% Milestones 3 4% Milestones 2 0% Benchmark 0% Does Not Meet	490%

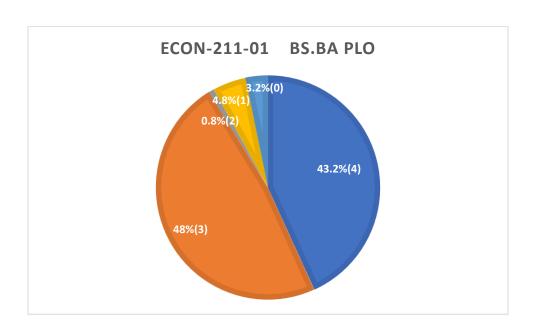


# ECON-211-01 BS.BA

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BSBA – Macroeconomics	2023FA Macroeconomics (2023FA-ECON- 211-01)	Steitz, Colin	25	25	92% met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business	36 % Excellent 56% Good 0% Fair 4% Needs Improvement 4% Inadequate	0% <sup>56</sup> 4%
2	Demonstrate the value of personal and professional effective communication	36 % Excellent 56% Good 0% Fair 4% Needs Improvement 4% Inadequate	0% <sup>1%</sup> 4%
3	Demonstrate an appreciation of ethical implications involved in performing managerial functions	44% Excellent 48% Good 0% Fair 8% Needs Improvement 0% Inadequate	0% 8% 0% 44%
4	Critically analyze, think logically, and apply analytical methods and skills for business problems	32% Excellent 56% Good 4% Fair 4% Needs Improvement 4% Inadequate	4% 4% 32%

No	Row	Levels Of Achievement	Distribution
5	Develop the capacity to work harmoniously and effectively with others	68% Excellent 24% Good 0% Fair 4% Needs Improvement 4% Inadequate	0/4% 4% 24%



**Course name: Macroeconomics** 

Term: Fall Year: 2023 Instructor: Dr. Colin Steitz

Course Number: ECON-211-02

#### **Instructional Student Learning Outcomes:**

Demonstrate knowledge of the core economic goals and concepts.

Identify and discuss the key macroeconomics problems/current events.

Comment and discuss the potential solutions to macroeconomics problems

# **Program Student Learning Outcomes:**

Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business.

Demonstrate the value of personal and professional effective communication.

Demonstrate an appreciation of ethical implications involved in performing managerial functions.

Critically analyze, think logically, and apply analytical methods and skills for business problems.

Develop the capacity to work harmoniously and effectively with others.

#### **Strengths of this course:**

The course was able to cover a wide breadth of material with easy to approach text.

Provides ample work for students to review.

Encourages application of course work via a group project.

#### **Grade distribution:**

8	A	1	C+
8	A-	1	С
2	B+	0	F
3	В	1	I
1	В-		

#### **Comments on grades:**

The grades are in the solid B+ to A- range with a few students doing poorly. Overall, the grade distribution of the class suggests that the teaching approach were effective and the students were successful in their studies

#### Improvements for next year:

Work on Class engagement. Go slower through the material and try to work on engaging with the students to get them to try and apply the material to examples. Provide engagement opportunities and get them to see the material in their own life.

Key 5 Course	Assessment Method	Criteria for	Summary of Data
Outcomes		Success	

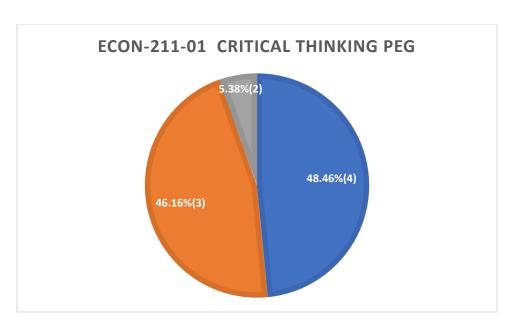
Demonstrate knowledge of the core economic goals and concepts.	Homework, Group Project, Quizzes, and Final	A grade of C/74 or above.	Almost all students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved
Identify and discuss the key macroeconomics problems/current events.	Homework, Group Project, Quizzes, and Final	A grade of C/74 or above.	Almost all students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved
Comment and discuss the potential solutions to macroeconomics problems	Homework, Group Project, Quizzes, and Final	A grade of C/74 or above.	Almost all students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved

# ECON-211-02 Critical Thinking PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Critical Thinking PEG- Macroeconomics	2023FA Macroeconomic (2023FA-ECON- 211-02)	Steitz, Colin	26	26	%100 Met benchmark of milestones 2 above.

No	Row	Levels Of Achievement	Distribution
1	Explanation of Issue	53.84% Capstone 42.32% Milestones 3 3.84% Milestones 2 0% Benchmark 0% Does Not Meet	450%

No	Row	Levels Of Achievement	Distribution
2	Evidence -Selecting and using information to investigate a point of view or conclusion.	38.47% Capstone 50% Milestones 3 11.53% Milestones 2 0% Benchmark 0% Does Not Meet	12% 0% 38%
3	Influence of Context and Assumptions	57.69% Capstone 34.62% Milestones 3 7.69% Milestones 2 0% Benchmark 0% Does Not Meet	34%
4	Student's Position	38.46% Capstone 61.54% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	0% 38%
5	Conclusions and Related Outcomes	53.84% Capstone 42.32% Milestones 3 3.84% Milestones 2 0% Benchmark 0% Does Not Meet	42%

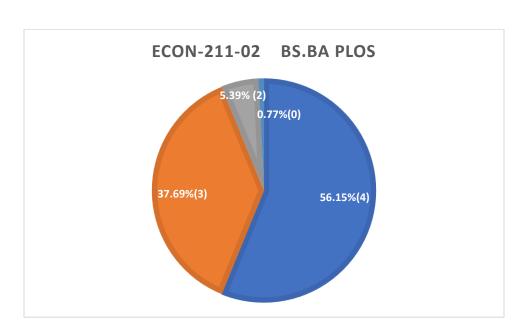


# ECON-211-02 BS.BA

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BSBA – Macroeconomics	2023FA Macroeconomics (2023FA-ECON- 211-02)	Steitz, Colin	26	26	99.23% met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business	57.69 % Excellent 34.61% Good 7.7% Fair 0% Needs Improvement 0% Inadequate	34% 0% 58%
2	Demonstrate the value of personal and professional effective communication	50 % Excellent 46.15% Good 3.85% Fair 0% Needs Improvement 0% Inadequate	47%

No	Row	Levels Of Achievement	Distribution
3	Demonstrate an appreciation of ethical implications involved in performing managerial functions	50% Excellent 42.30% Good 7.7% Fair 0% Needs Improvement 0% Inadequate	8% 0% 50%
4	Critically analyze, think logically, and apply analytical methods and skills for business problems	53.84% Excellent 38.46% Good 7.7% Fair 0% Needs Improvement 0% Inadequate	38% 53.84%
5	Develop the capacity to work harmoniously and effectively with others	69.23% Excellent 26.93% Good 0% Fair 0% Needs Improvement 3.84% Inadequate	0% % 27% 69.23%



**Course name: Microeconomics** 

Term: Fall Year: 2023 Instructor: Dr. Colin Steitz

Course Number: ECON- 212-01

# **Instructional Student Learning Outcomes:**

Explain the fundamentals of economic thinking the

use of economic resources.

Use a production possibilities curve to explain opportunity costs and efficient use of economic resources.

Predict the effects of changes in demand and supply on equilibrium price and quantity.

Calculate and assess elasticity coefficients and apply the total revenue test to price elasticity of demand.

Assess market failures and recommend policies to correct market failures.

Investigate how firms determine price and quantity based on the four different market structures (pure competition, pure monopoly, monopolistic competition, and oligopoly), comparing outcomes and efficiency of the industries.

# **Program Student Learning Outcomes:**

Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business.

Demonstrate the value of personal and professional effective communication.

Demonstrate an appreciation of ethical implications involved in performing managerial functions.

Critically analyze, think logically, and apply analytical methods and skills for business problems.

Develop the capacity to work harmoniously and effectively with others.

#### **Strengths of this course:**

Covers a wide range of Microeconomic topics, with a relatively easy to approach style. Provides ample work for students to review.

Encourages application of course work via a group project.

#### **Grade distribution:**

1	A	2	C+
2	A-	1	С
0	B+	0	F
10	В	1	I
4	В-		

# **Comments on grades:**

The grades are in the solid B range with a few students doing well and a few doing poorly. I wonder if they became less engaged or the micro-topics are more difficult than how the book

series presents macro topics. Overall, the grade distribution of the class suggests that the teaching approach were effective.

# Improvements for next year:

Work on Class engagement. Go slower through the material and try to work on engaging with the students to get them to try and apply the material to examples. Provide engagement opportunities and get them to see the material in their own life.

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data
Explain the fundamentals of economic thinking the use of economic resources.	Homework, Group Project, Quizzes, and Final	A grade of C/74 or above.	Almost all students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved
Use a production possibilities curve to explain opportunity costs and efficient use of economic resources.	Homework, Quizzes, and Final	A grade of C/74 or above.	Almost all students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved
Predict the effects of changes in demand and supply on equilibrium price and quantity.	Homework, Quizzes, and Final	A grade of C/74 or above.	Almost all students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved
Calculate and assess elasticity coefficients and apply the total revenue test to price elasticity of demand.	Homework, Quizzes, and Final	A grade of C/74 or above.	Almost all students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved
Assess market failures and recommend policies to correct market failures.	Homework, Quizzes, and Final	A grade of C/74 or above.	Almost all students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved
Investigate how firms determine price and quantity based on the	Homework, Group Project,	A grade of C/74 or above.	Almost all students met this benchmark. Results indicates students' understanding of the

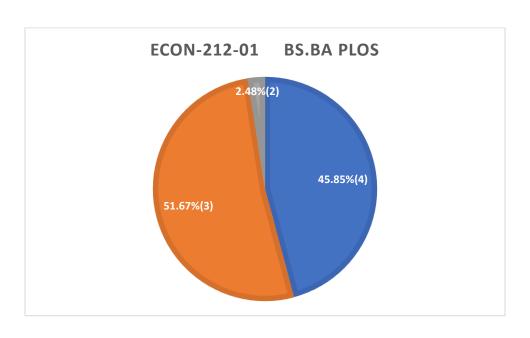
four different market	Quizzes, and	subject. Thus, course objective	e
structures (pure	Final	was successfully achieved	
competition, pure			
monopoly,			
monopolistic			
competition, and			
oligopoly), comparing			
outcomes and			
efficiency of the			
industries.			

# ECON-212-01 BS.BA

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BSBA – Microeconomics	2023FA Microeconomics (2023FA-ECON- 212-01)	Steitz, Colin	24	24	100% met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business	62.50 % Excellent 37.50% Good 0% Fair 0% Needs Improvement 0% Inadequate	1 Chart Area 38% 62%
2	Demonstrate the value of personal and professional effective communication	33.33% Excellent 66.67% Good 0% Fair 0% Needs Improvement 0% Inadequate	0% 33.33% 67%

No	Row	Levels Of Achievement	Distribution
3	Demonstrate an appreciation of ethical implications involved in performing managerial functions	41.7% Excellent 54.2% Good 4.1% Fair 0% Needs Improvement 0% Inadequate	41.7%
4	Critically analyze, think logically, and apply analytical methods and skills for business problems	41.67% Excellent 50% Good 8.33% Fair 0% Needs Improvement 0% Inadequate	8% 0% 41.67%
5	Develop the capacity to work harmoniously and effectively with others	50% Excellent 50% Good 0% Fair 0% Needs Improvement 0% Inadequate	50%



# Wheeling University Course Assessment Evaluation

Course name:		BAPLED	NNUM	Course I	Number:	Bu	SN- 213	01
Term:	FAIL			_Year: _	202	23		
Instructor:	Day	71650	L					
Instructional S	tudent Lea	arning Out	comes:	UND	st to D	1548	FLOCUAL	Concurs.
Program Stude	nt Learni	ng Outcom	es: Ł"	) was of	CAMP			
Strengths of thi	is course:							
Grade distribut	tion:							,
10	A					C+		1
4	A-					C		
ì	B+				0	F		
	В					I		
	B-					D		] ,

Comments on grades:

Improvements for next year:

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
1. VN Grace	TIST	cecnas		
2. CHANG BARS	ASSLOW	ASSUMMI		
3. CON6 .	PROJUTS	PRESULY S		

# Wheeling University Course Assessment Evaluation

Course name:	PRICE	PLES OF	Frances Cours	e Number: _	Bus	N- 513.
Term:	FAIL		Year:	2023		
Instructor:	Day	7160R				
Instructional St	udent Lea	rning Outcor	nes: WINC	6284120	or	FLANCE
Program Stude Strengths of thi		g Outcomes:	Lupune	t camp		
Grade distribut	ion:					
10	A				C+	
7	A-			1	C	
9	B+			0	F	
2	В				I	
1	B-				D	

Comments on grades:

Improvements for next year:

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
1. YNGVOLE	7657	LECTAS		
2. Chang boots	ASS LOVE	ASSUMIJ		
3. Con6	PRISTIS	Parsons		

# **Course Name: Principles of Accounting I**

Term: Fall Year: 2023 Instructor: Dr. Ed Younkins

Course Number: ACCT-201-01

# Instructional Student and Program Learning Outcomes, including PEGs: Instructional Student Learning Outcome:

- 1. Have a broad view of accounting's role in satisfying society's need for (financial) information to include the needs of investors, creditors, regulatory agencies and taxing authorities. This will also include the history and ethics responsibilities of the accounting profession and the role of auditing in enhancing the credibility of publicly reported information. (BT1, 2)
- 2. Understand the principles underlying the design, integrity, and effectiveness of accounting information systems, including the basic components of internal control, the accountant's professional code of conduct, and the significance of debits and credits as they are used in an accounting system. (BT1,2)
- 3. Demonstrate a basic knowledge of the fundamental principles underlying the subject of accounting. (BT3)
- 4. Process routine transactions for a service company through the steps in the accounting cycle. (BT3)
- 5. Process routing transactions for a merchandising company through the steps in the accounting cycle. (BT3)

### **Program Learning Outcomes**

- 1. Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics
- 2. Critically analyze, think logically, and apply analytical methods and skills for business problems
- 3. Explain the ethical implications and responsibilities of ensuring integrity of financial integrity
- 4. Demonstrate the value of personal and professional effective communication
- 5. Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations
- 6. Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals

5 Key Course Outcomes	Learning Activities/ Assignments	Benchmarks/	Results
		Performance Indicator	
1. Have a broad view of	Exams, In-class	B(84%) and above	Attained
accounting's role in	discussions		
satisfying society's need			
for (financial) information			
to include the needs of			
investors, creditors,			
regulatory agencies and			
taxing authorities. This			
will also include the			
history and ethics			

responsibilities of the accounting profession and the role of auditing in enhancing the credibility of publicly reported information. (BT1, 2)			
2. Understand the principles underlying the design, integrity, and effectiveness of accounting information systems, including the basic components of internal control, the accountant's professional code of conduct, and the significance of debits and credits as they are used in an accounting system. (BT1,2)	Exams, In-class discussions	B(84%) and above	Attained
3. Demonstrate a basic knowledge of the fundamental principles underlying the subject of accounting. (BT3)	Exams, In-class discussions	B(84%) and above	Attained
4. Process routine transactions for a service company through the steps in the accounting cycle. (BT3)	Exams, In-class discussions	B(84%) and above	Attained
5. Process routing transactions for a merchandising company through the steps in the accounting cycle. (BT3) (BT2)	Exams, In-class discussions	B(84%) and above	Attained

# Data Analysis—Strengths of this course:

Experienced professor.

Students earn the basic knowledge of financial accounting standards.

The result of the "B.S. Acct - Principles of Accounting" shows that out of 29 students enrolled in this course, 93.1% were earned enough knowledge about the subject. The highest score was 5, and highest score earned was 5 and the lowest was 1.4.

# **Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** Nothing.

#### **Grade Distribution:**

6	A	3	C+
7	A-	4	С
3	B+		C-
3	В		D+
2	B-		D

F
I

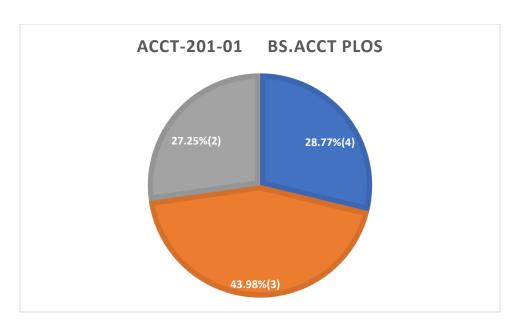
#### **Comment on Grades:**

### ACCT-201-01 BS. ACCT Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BS. ACCT Principles of ACCT I	2023FA Principles of ACCT I (2023FA- ACCT-201-01)	Younkins, Edward. W	22	22	100% met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Explain the ethical implications and responsibilities of ensuring integrity of financial integrity	27.27% Excellent 45.46% Good 27.27% Fair 0% Needs Improvement 0% Inadequate	27% 27% 46%
2	Critically analyze, think logically, and apply analytical methods and skills for business problems	32% Excellent 41% Good 27% Fair 0% Needs Improvement 0% Inadequate	27% 32% 41%

No	Row	Levels Of Achievement	Distribution
3	Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics	27.27% Excellent 50% Good 22.73% Fair 0% Needs Improvement 0% Inadequate	23% 27%
4	Demonstrate the value of personal and professional effective communication	27% Excellent 32% Good 41% Fair 0% Needs Improvement 0% Inadequate	0% 27% 41%
5	Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations.	22.73% Excellent 59.09% Good 18.18% Fair 0% Needs Improvement 0% Inadequate	18% 0% 23%
6	Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals	36.36% Excellent 36.36% Good 27.28% Fair 0% Needs Improvement 0% Inadequate	27% 37%

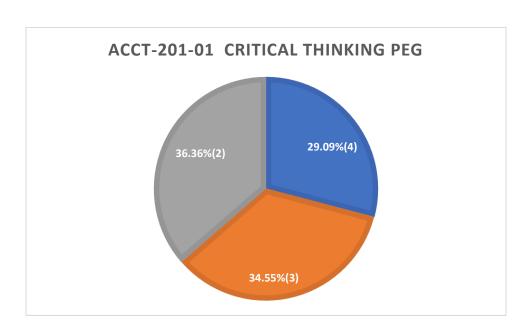


ACCT-201-01 Critical Thinking PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BS. Critical Thinking- Principles of ACCT I	2023FA Principles of ACCT I (2023FA-ACCT- 201-01)	Younkins, Edward. W	22	22	100% met the benchmark of milestone 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Explanation of Issues	31.83% Capstone-4 27.27% Milestones-3 40.90% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	32% 27%
2	Evidence	22.72% Capstone-4 36.36% Milestones-3 40.90% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	40.9

No	Row	Levels Of Achievement	Distribution
3	Influence of Context and Assumptions	27.27% Capstone-4 40.90% Milestones-3 31.81% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	32% 27% 41%
4	Student's Position	27.27% Capstone-4 36.37% Milestones-3 36.36% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	36%
5	Conclusions and Related Outcomes	36.36% Capstone-4 31.81% Milestones-3 31.81% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	32% 36%

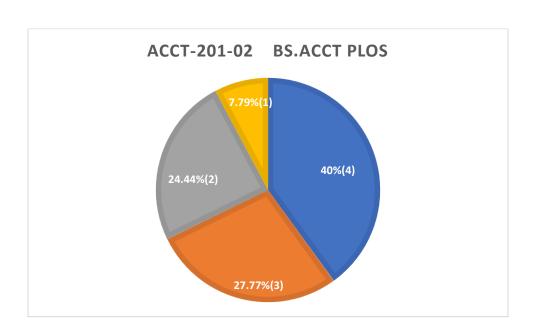


# ACCT-201-02 BS. ACCT

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BS. ACCT Principles of ACCT I	2023FA Principles of ACCT I (2023FA- ACCT-201-02)	Younkins, Edward. W	15	15	92.21% met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Explain the ethical implications and responsibilities of ensuring integrity of financial integrity	40% Excellent 20% Good 33.33% Fair 6.66% Needs Improvement 0% Inadequate	7% 0% 40% 20%
2	Critically analyze, think logically, and apply analytical methods and skills for business problems	40% Excellent 33.33% Good 20% Fair 6.66% Needs Improvement 0% Inadequate	13.33% <sup>0%</sup> 40%
3	Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics	40% Excellent 26.66% Good 20% Fair 13.33% Needs Improvement 0% Inadequate	13% 0% 20% 27%
4	Demonstrate the value of personal and professional effective communication	40% Excellent 26.66% Good 26.66% Fair 6.66% Needs Improvement 0% Inadequate	26.66

No	Row	Levels Of Achievement	Distribution
5	Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations.	40% Excellent 26.66% Good 26.66% Fair 6.66% Needs Improvement 0% Inadequate	6.66 0% 40% 26.66
6	Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals	40% Excellent 33.33% Good 20% Fair 6.66% Needs Improvement 0% Inadequate	6,66 0% 40%

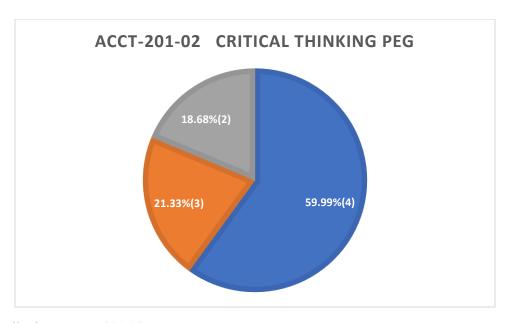


# ACCT-201-02 Critical Thinking PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Critical Thinking ACCT I-02	2023FA Principles of ACCT I (2023FA- ACCT-201-02)	Younkins, Edward. W	15	15	100% met the benchmark of Milestone-2 or above.

No	Row	Levels Of Achievement	Distribution
1	Explanation of Issues	53.33% Capstone-4 13.33% Milestones-3 33.34% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	34% 53%
2	Evidence	60% Capstone-4 33.34% Milestones-3 6.66% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	7% 0%
3	Influence of Context and Assumptions	66.66% Capstone-4 26.68% Milestones-3 6.66% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	7% 0%
4	Student's Position	60% Capstone-4 20% Milestones-3 20% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	20%

No	Row	Levels Of Achievement	Distribution
5	Conclusions and Related Outcomes	60% Capstone-4 13.33% Milestones-3 26.67% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	27% 0% 13% 60%



Grade Distribution: ACCT-201-02

11	A	0	C+
1	A-	1	С
2	B+	0	C-
0	В	0	D+
0	В-	0	D

0	F
0	I

**Comment on Grades:** 

# Course Name: Prin. of Accounting II Course Number: ACCT- 202-01

**Term: Fall Year: 2023 Instructor:** Dr. Ed Younkins **Instructional Student and Program Learning Outcomes, including PEGs:** 

# **Instructional Student Learning Outcome:**

- 1. Define management accounting; (BT1)
- 2. Have an understanding of business ethics, especially ethics related to accounting; (BT2)
- 3. Define cost drivers and calculate cost costs using a variety of cost drivers; (BT1,2,3)
- 4. Use cost-volume-profit analysis in decision taking; (BT3,4,5)
- 5. Establish and use Activity-Based Costing; (BT3,4,5)

# **Program Learning Outcomes**

- -Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics
- -Critically analyze, think logically, and apply analytical methods and skills for business problems
- -Explain the ethical implications and responsibilities of ensuring integrity of financial integrity
- -Demonstrate the value of personal and professional effective communication
- -Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations
- Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals

5 Key Course Outcomes	Learning Activities/ Assignments	Benchmarks/ Performance Indicator	Results
<b>1.</b> Define management accounting. (BT1)	Exams, In-class discussions	B(84%) and above	Attained
2. Have an understanding of business ethics, especially ethics related to accounting; (BT2)	Exams, In-class discussions	B(84%) and above	Attained
3. Define cost drivers and calculate cost costs using a variety of cost drivers; (BT1,2,3)	Exams, In-class discussions	B(84%) and above	Attained
<b>4</b> . Use cost-volume-profit analysis in decision taking; (BT3,4,5)	Exams, In-class discussions	B(84%) and above	Attained
<b>5</b> . Establish and use Activity-Based Costing; (BT3,4,5)	Exams, In-class discussions	B(84%) and above	attained

(BT2)		

#### Data:

For this course, there were no additional rubrics on blackboard. I assessed the course based on overall students' performance and SLO.

# Data Analysis—Strengths of this course:

Experienced professor.

Students earn the basic knowledge of financial accounting standards.

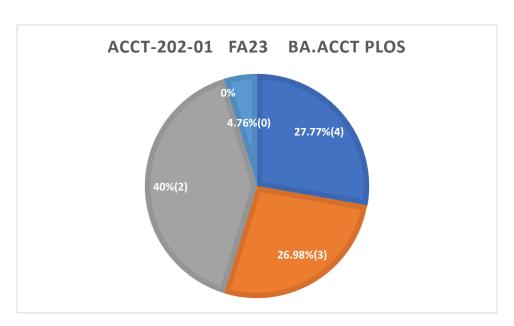
**Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** Nothing.

### ACCT-202-02 BS. ACCT Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BS. ACCT Principles of ACCT II	2023FA Principles of ACCT II (2023FA-ACCT- 202-01)	Younkins, Edward. W	21	21	95.24% met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Explain the ethical implications and responsibilities of ensuring integrity of financial integrity	6 (28.59%) Excellent 5 (23.80%) Good 9 (42.85%) Fair 0 (0%) Needs Improvement 1 (4.76%) Inadequate	0%% 28% 24%
2	Critically analyze, think logically, and apply analytical methods and skills for business problems	6 (28.59%) Excellent 5 (23.80%) Good 9 (42.85%) Fair 0 (0%) Needs Improvement 1 (4.76%) Inadequate	0%5% 28% 43%
3	Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics	3 (14.03%) Excellent 8 (38.09%) Good 9 (42.85%) Fair 0 (%) Needs Improvement 1 (4.76%) Inadequate	0%5% 14% 43% 38%

No	Row	Levels Of Achievement	Distribution
4	Demonstrate the value of personal and professional effective communication	6 (28.59%) Excellent 6 (28.59%) Good 8 (38.06%) Fair 0 (0%) Needs Improvement 1 (4.75%) Inadequate	28%
5	Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations.	7 (33.33%) Excellent 5 (23.82%) Good 8 (38.09%) Fair 0 (0%) Needs Improvement 1 (4.76%) Inadequate	33% 33%
6	Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals	7 (33.33%) Excellent 5 (23.82%) Good 8 (38.09%) Fair 0 (0%) Needs Improvement 1 (4.76%) Inadequate	33% 33% 24%



# **Grade Distribution:**

8	A		C+
2	A-		C2

3	B+		C-
	В		D+
	В-		D

F
I

# **Comments on Grades:**

As expected.

#### **Course name: Principles of Marketing**

Term: Fall Year: 2023 Instructor: Lori Parry

Course Number: BUSN-212-01

### **Instructional Student Learning Outcomes:**

- 1. Explain what marketing is and how it's used
- 2. Identify the primary marketing activities of an organization
- 3. Determine market segments and target customers
- 4. Determine market segments and target customers
- 5. Apply principles of ethics and social responsibility in marketing

#### **Program Student Learning Outcomes:**

- 1. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business
- 2. Demonstrate the value of personal and professional effective communication
- 3. Demonstrate an appreciation of ethical implications involved in performing managerial functions
- 4. Critically analyze, think logically, and apply analytical methods and skills for business problems
- 5. Develop the capacity to work harmoniously and effectively with others

#### **Strengths of this course:**

#### **Grade distribution:**

10	A	1	C+
3	A-	1	С
2	B+	1	F
2	В	12	I
0	В-		

#### **Comments on grades:**

Several international students had outstanding assignements due beyond their control at the end of the semester, so they were given an incomplete.

#### Improvements for next year:

Students often stated that the PowerPoints provided did not present enough conceptual information. However, they were not required to purchase the textbook. It is recommended that a textbook be required to enhance student learning.

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
Explain what marketing is and how it's used	Group Project	C and above. All students met the benchmark. Result shows		

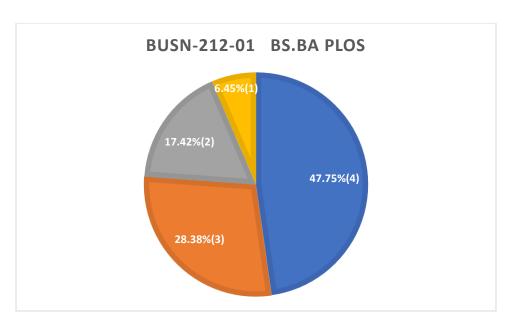
		that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	
Identify the primary marketing activities of an organization	Group Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	
Determine market segments and target customers	Group Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	
Determine market	Group Project	C and above. All students	

segments and		met the	
target customers		benchmark.	
		Result shows	
		that students	
		earned an	
		acceptable	
		understanding	
		of the subject.	
		The course	
		objectives	
		were	
		accomplished	
		successfully.	
Apply principles	Group Project	C and above.	
of ethics and		All students	
social		met the	
responsibility in		benchmark.	
marketing		Result shows	
		that students	
		earned an	
		acceptable	
		understanding	
		of the subject.	
		The course	
		objectives	
		were	
		accomplished	
		successfully.	

# BUSN-212-01 BSBA Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BSBA – Prin. of Marketing	2023FA Prin. of Marketing (2023FA- BUSN-212-01)	Parry, Lori	31	31	93.55% met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business	48.39% Excellent 22.58% Good 22.58% Fair 6.45% Needs Improvement 0% Inadequate	6% 0% 23% 48%
2	Demonstrate the value of personal and professional effective communication	51.63% Excellent 25.80% Good 16.12% Fair 6.45% Needs Improvement 0% Inadequate	7% 0% 17% 51.16%
3	Demonstrate an appreciation of ethical implications involved in performing managerial functions	48.38 % Excellent 25.82% Good 19.35% Fair 6.45% Needs Improvement 0% Inadequate	7% 0% 16% 48.38%
4	Critically analyze, think logically, and apply analytical methods and skills for business problems	45.18% Excellent 32.25% Good 16.12% Fair 6.45% Needs Improvement 0% Inadequate	7% 0% 16% 45.16%
5	Develop the capacity to work harmoniously and effectively with others	45.17% Excellent 35.48% Good 12.90% Fair 6.45% Needs Improvement 0% Inadequate	13% 45.16% 32.25%

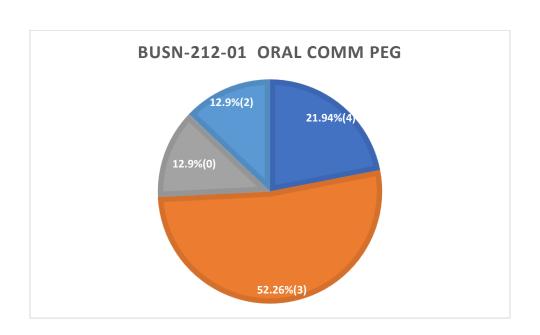


BUSN-212-01 Oral Communication PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Oral Communication PEG-Prin. of Marketing	2023FA Prin. of Marketing (2023FA-BUSN- 212-01)	Parry, Lori	31	31	87.1% met the benchmark of milestone 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Organization	19.35% Capstone-4 54.85% Milestones-3 12.90% Milestones-2 0% Benchmark-2 12.90% Does Not Meet-0	13% 15% 15%
2	Language	22.58% Capstone-4 51.62% Milestones-3 12.90% Milestones-2 0% Benchmark-2 12.90% Does Not Meet-0	13% 22% 33%

No	Row	Levels Of Achievement	Distribution
3	Delivery	22.58% Capstone-4 51.62% Milestones-3 12.90% Milestones-2 0% Benchmark-2 12.90% Does Not Meet-0	13% 22% 13%
4	Supporting Material	22.58% Capstone-4 51.62% Milestones-3 12.90% Milestones-2 0% Benchmark-2 12.90% Does Not Meet-0	13% 22% 13% 52%
5	Central Message	22.58% Capstone-4 51.62% Milestones-3 12.90% Milestones-2 0% Benchmark-2 12.90% Does Not Meet-0	13% 22%



#### **Course name: Professional Selling**

Term: Fall Year: 2023 Instructor: Lori Parry

Course Number: BUSN-231-01

#### **Instructional Student Learning Outcomes:**

- 1. Display a broad understanding of the pivotal role that personal selling occupies in a competitive corporate landscape.
- 2. Demonstrate a fundamental understanding of why and how business organizations make buying decisions.
- 3. Exhibit the standard sales procedures aimed at generating value and attaining customer satisfaction.
- 4. Demonstrate a basic understanding of the importance of a mutually beneficial relationship with a customer.
- 5. Exhibit competence in spoken communication abilities vital for advancing one's professional success.
- 6. Show proficiency in verbal communication skills crucial for achieving success in one's career.
- 7. Express a basic understanding of the ethical, legal, and societal obligations that sales professionals must uphold.

#### **Program Student Learning Outcomes:**

- 1. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business
- 2. Demonstrate the value of personal and professional effective communication
- 3. Demonstrate an appreciation of ethical implications involved in performing managerial functions
- 4. Critically analyze, think logically, and apply analytical methods and skills for business problems
- 5. Develop the capacity to work harmoniously and effectively with others.

#### **Strengths of this course:**

#### **Grade distribution:**

13	A	2	C+
2	A-	1	С
5	B+	0	F
6	В	0	I
0	В-		

#### Comments on grades: No Comment

#### **Improvements for next year:**

Students often stated that the PowerPoints provided did not present enough conceptual information. However, they were not required to purchase the textbook. It is recommended that a textbook be required to enhance student learning. An OER textbook was not readily available.

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
Display a broad understanding of the pivotal role that personal selling occupies in a competitive corporate landscape.	Group Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Demonstrate a fundamental understanding of why and how business organizations make buying decisions.	Group Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Exhibit the standard sales procedures aimed at generating value and attaining customer satisfaction.	Group Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Demonstrate a basic understanding of the importance of a mutually beneficial relationship with a customer.	Group Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Exhibit competence in spoken communication abilities vital for advancing one's	Group Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course		

professional success.		objectives were accomplished successfully.	
Show proficiency in verbal communication skills crucial for achieving success in one's career.	Group Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	
Express a basic understanding of the ethical, legal, and societal obligations that sales professionals must uphold.	Group Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	

#### **Course name: Social Media Marketing**

Term: Fall Year: 2023 Instructor: Lori Parry

Course Number: BUSN-250-01

#### **Instructional Student Learning Outcomes:**

- 1. Explain a broad overview of social media and the social web
- 2. Understand the role of social media in integrated marketing communication
- 3. Create a comprehensive social media marketing plan
- 4. Evaluate social media strategies
- 5.Research and engage current social media communication channels
- 6. Understand social media guidelines
- 7. Explain the differences between social media listening and monitoring
- 8. Examine how consumers interact via social media
- 9. Evaluate the impact of influencers and advocates have on social media

#### **Program Student Learning Outcomes:**

- 1. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business
- 2. Demonstrate the value of personal and professional effective communication
- 3. Demonstrate an appreciation of ethical implications involved in performing managerial functions
- 4. Critically analyze, think logically, and apply analytical methods and skills for business problems
- 5. Develop the capacity to work harmoniously and effectively with others

#### **Strengths of this course:**

#### **Grade distribution:**

24	A	1	C+
2	A-	1	С
3	B+	0	F
5	В	0	I
1	В-		

#### **Comments on grades:** No Comment

#### Improvements for next year:

Students often stated that the PowerPoints provided did not present enough conceptual information. However, they were not required to purchase the textbook. It is recommended that a textbook be required to enhance student learning. An OER textbook was not readily available that was current and up-to-date.

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
Explain a broad	Group Project	C and above. All students met the		
overview of		benchmark. Result shows that		

social media and the social web  Understand the role of social media in integrated	Group Project	students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.  C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The	
marketing communication		course objectives were accomplished successfully.	
Create a comprehensive social media marketing plan	Group Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	
Evaluate social media strategies	Group Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	
Research and engage current social media communication channels	Group Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	
Understand social media guidelines	Group Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	
Explain the differences between social media listening and monitoring	Group Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	

Examine how consumers interact via social media	Group Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	

#### **Course name: Marketing Strategies**

Term: Fall Year: 2023 Instructor: Lori Parry

Course Number: BUSN-420-01

#### **Instructional Student Learning Outcomes:**

- 1. Evaluate marketing management strategy and planning
- 2. Assess information to support marketing decisions
- 3. Develop a strategic value offering
- 4. Estimate price and generate the value offering
- 5. Create and execute the marketing mix

#### **Program Student Learning Outcomes:**

- 1. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business
- 2. Demonstrate the value of personal and professional effective communication
- 3. Demonstrate an appreciation of ethical implications involved in performing managerial functions
- 4. Critically analyze, think logically, and apply analytical methods and skills for business problems
- 5. Develop the capacity to work harmoniously and effectively with others

#### **Strengths of this course:**

#### **Grade distribution:**

25	A	1	C+
3	A-	1	С
1	B+	0	F
0	В	0	I
3	В-		

**Comments on grades:** No Comment

#### Improvements for next year:

Incorporate a capstone project and/or final exam.

Students often stated that the PowerPoints provided did not present enough conceptual information. However, they were not required to purchase the textbook. It is recommended that a textbook be required to enhance student learning. An OER textbook was not readily available.

Key 5 Course	Assessment	Criteria for Success	Summary of	Use of
Outcomes	Method		Data	Data
Evaluate marketing management strategy and planning	Exam	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Assess information to support marketing decisions	Exam	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Develop a strategic value offering	Exam	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Estimate price and generate the value offering	Exam	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Create and execute the marketing mix	Exam	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course		

	objectives were	
	accomplished successfully.	

# BUSN-420-01 Critical Thinking PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Critical Thinking- Marketing Strategy	2023FA Marketing Strategy (2023FA- BUSN-420-01)	Parry, Lori	34	34	100% met the benchmark of milestone 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Explanation of Issues	61.67% Capstone-4 35.29% Milestones-3 2.95% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	33% 62%
2	Evidence	55.88% Capstone-4 38.23% Milestones-3 5.89% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	6%0% 56%
3	Influence of Context and Assumptions	58.82% Capstone-4 29.41% Milestones-3 11.77% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	12% 0% 29%

No	Row	Levels Of Achievement	Distribution
4	Student's Position	73.52% Capstone-4 17.64% Milestones-3 8.84% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	9% 0% 18% 73%
5	Conclusions and Related Outcomes	67.64% Capstone-4 23.52% Milestones-3 8.84% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	9% <b>0</b> %

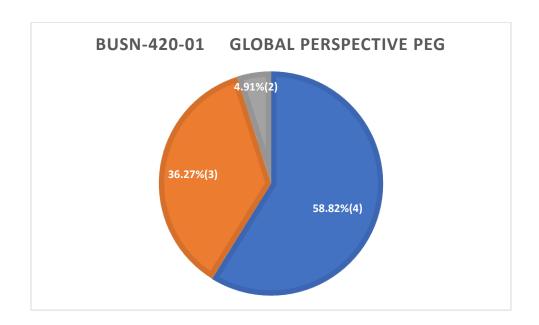


BUSN-420-01 Global Perspective PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
PEG – Global Perspective	2023FA Marketing Strategy (2023FA- BUSN-420-01)	Parry, Lori	34	34	100% met the benchmark of milestone 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Applying Knowledge to Contemporary Global Contexts	58.82% Capstone - 4 35.29% Milestone - 3 5.89% Milestone - 2 0% Benchmark - 1 0% Substandard - 0	6%0% 59%
2	Understanding Global Systems	55.88% Capstone - 4 38.23% Milestone - 3 5.89% Milestone - 2 0% Benchmark - 1 0% Substandard - 0	6%0% 38% 56%
3	Personal and Social Responsibility	55.88% Capstone - 4 38.23% Milestone - 3 5.89% Milestone - 2 0% Benchmark - 1 0% Substandard - 0	6%0% 38% 56%
4	Cultural Diversity	55.88% Capstone - 4 38.23% Milestone - 3 5.89% Milestone - 2 0% Benchmark - 1 0% Substandard - 0	6%0% 38% 56%
5 Perspective Tak		55.88% Capstone - 4 41.17% Milestone - 3 2.95% Milestone - 2 0% Benchmark - 1 0% Substandard - 0	41%

No	Row	Levels Of Achievement	Distribution
6	Global Self- Awareness	70.58% Capstone - 4 26.47% Milestone - 3 2.95% Milestone - 2 0% Benchmark - 1 0% Substandard - 0	26%



#### **Course name: Organizational Leadership**

Term: Fall Year: 2023 Instructor: Matthew DeSantis

#### **Instructional Student Learning Outcomes:**

After examining the evolution of leadership theory, this course focuses on a contemporary leadership model. The student's leadership style will be determined, and personal development opportunities will be provided.

Course Number: BUSN-325-01

#### **Program Student Learning Outcomes:**

The text presents the theory, concepts, and applications with emphasis on the impact individuals and groups can have on organizational performance and culture. An array of recurring features engages students in entrepreneurial thinking, managing change, using tools/technology, and responsible management.

#### **Strengths of this course:**

#### **Grade distribution:**

12	A		C+
	A-	1	С
	B+		F
2	В		I
	B-		

#### **Comments on grades:**

#### Improvements for next year:

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
ALL	Quiz	Students were assigned a quiz each week which covered general topics from the chapter/s covered each week.	TEXTBOOK	
ALL	Papers	Given a topic and instructions students were asked to develop fact-based findings and deliver three papers during the semester.	Data was given to the students in the form of a case study where the study read the study and then applied course-based topics to explain and defend their	Scoring rubric and grammatical checks were used to determine overall scoring.

			interpretation from the case.	
ALL	Group Project	Students were paired and given a case study from the textbook. They were given parameters and expectations to cover in their presentation.	The data provided to the students was to be dissected, evaluated, and complied to form a well thought out and provoking presentation that successfully outlined the parameters of the assignment.	Scoring rubric was used to score and grade each group. Once presentations were given the presenters had to answer any questions by professor or peers.

**Course Name: Individual Tax Accounting** Course Number: ACCT-331-01

Term: Fall Year: 2023 Instructor: Brendan Welsh

Instructional Student and Program Learning Outcomes, including PEGs:

#### **Program Learning Outcomes (ACCT PLOs):**

Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics

Critically analyze, think logically, and apply analytical methods and skills for business problems Explain the ethical implications and responsibilities of ensuring integrity of financial integrity Demonstrate the value of personal and professional effective communication

Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations

Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals

#### **Student Learning Objectives**

Upon completion of this course, students should:

- 1. Have an understanding of the United States tax system relating to individual taxation.
- 2. Be able to identify, apply and calculate certain concepts and provisions of the United State tax code.
- 3. Be able to prepare an individual tax return.

#### **Course Outcomes Assessed:**

5 Key Course Outcomes	Learning Activities/ Assignments	Benchmarks/ Performance Indicator	Results
1	Lecture	Homework Problems, Tests	Satisfactory
2	Lecture	Homework Problems, Tests	Satisfactory
3	End of Year Exercises	Completed Tax Returns	Satisfactory

**Data:** Taxation of Individuals- 2024 Edition (textbook)

Data Analysis—Strengths of this course: The course textbook provided up-to-date tax information that was relevant for the filing of 2023 tax returns. Assigned homework problems and examples were suitable for students being introduced to taxation.

Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.: None noted

# of students (	Grade Distribution	1 <b>:</b> 7	7 of students
1	A		

1	A		C+
2	A-		С
1	B+		C-
1	В		D+

		В-			D
--	--	----	--	--	---

F
Ι

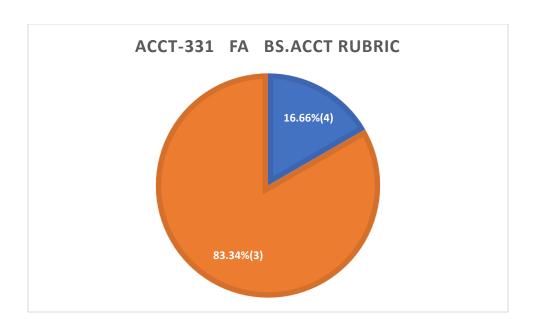
**Comment on Grades:** Grades on based on attendance, submitted homework problems, 2 of 3 tests (worst test grade dropped) and final.

ACCT-331-01 BS. ACCT Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BS. ACCT Individual Tax Accounting	2023 FA Individual Tax Accounting (2024 FA-ACCT- 313-01)	Welsh, Brendoan	5	5	100% met the benchmark of Fair or above.

No	Row	Levels Of Achievement	Distribution
1	Explain the ethical implications and responsibilities of ensuring integrity of financial integrity	0% Excellent 100% Good 0% Fair 0% Needs Improvement 0% Inadequate	100%
2	Critically analyze, think logically, and apply analytical methods and skills for business problems	0% Excellent 100% Good 0% Fair 0% Needs Improvement 0% Inadequate	100%

No	Row	Levels Of Achievement	Distribution
3	Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics	0% Excellent 100% Good 0% Fair 0% Needs Improvement 0% Inadequate	100%
4	Demonstrate the value of personal and professional effective communication	0% Excellent 100% Good 0% Fair 0% Needs Improvement 0% Inadequate	100%
5	Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations.	0% Excellent 100% Good 0% Fair 0% Needs Improvement 0% Inadequate	100%
6	Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals	100% Excellent 0% Good 0% Fair 0% Needs Improvement 0% Inadequate	100%



#### **Course Name: Managerial Cost Accounting**

Term: Fall Year: 2023 Instructor: Dr. Ed Younkins

Course Number: ACCT-341-01

# **Instructional Student and Program Learning Outcomes, including PEGs:**

#### **Instructional Student Learning Outcome:**

- 1. Explain the role of management accounting in business. (BT2)
- 2. Explain cost behaviors including variable, fixed, and mixed components. (BT2)
- 3. Contrast functional-based and activity-based cost systems. (BT2)
- 4. Complete income statements using both variable and absorption costing. (BT3)
- 5. Distinguish between relevant and non-relevant costs in various decision-making scenarios. (BT2)

#### **Program Learning Outcomes**

- 7. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business
- 8. Demonstrate the value of personal and professional effective communication
- 9. Demonstrate an appreciation of ethical implications involved in performing managerial functions
- 10. Critically analyze, think logically, and apply analytical methods and skills for business problems
- 11. Develop the capacity to work harmoniously and effectively with others

5 Key Course Outcomes	Learning Activities/ Assignments	Benchmarks/ Performance Indicator	Results
Explain the role of management accounting in business. (BT2)	Exams, In-class discussions	B(84%) and above	Attained
Explain cost behaviors including variable, fixed, and mixed components. (BT2)	Exams, In-class discussions	B(84%) and above	Attained
Contrast functional-based and activity-based cost systems. (BT2)	Exams, In-class discussions	B(84%) and above	Attained
Complete income statements using both variable and absorption costing. (BT3)	Exams, In-class discussions	B(84%) and above	Attained

Distinguish between releva	Exams, In-class	B(84%) and above	Attained
non-relevant costs in variou	discussions		
decision-making scenarios.			

#### Data:

For this course, there were no additional rubrics on blackboard. I assessed the course based on overall students' performance and SLO.

# Data Analysis—Strengths of this course:

Experienced professor.

Students earn the basic knowledge of financial accounting standards.

# **Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** Nothing.

ACCT-341 BS. ACCT Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BS. ACCT Managerial Cost ACCT	2023FA Managerial Cost ACCT (2023FA- ACCT-341-01)	Younkins, Edward. W	8	8	100% met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Explain the ethical implications and responsibilities of ensuring integrity of financial integrity	8 (100%) Excellent 0 (0%) Good 0 (0%) Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	100%
2	Critically analyze, think logically, and apply analytical methods and skills for business problems	8 (100%) Excellent 0 (0%) Good 0 (0%) Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	100%
3	Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics	8 (100%) Excellent 0 (0%) Good 0 (0%) Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	100%

No	Row	Levels Of Achievement	Distribution
4	Demonstrate the value of personal and professional effective communication	8 (100%) Excellent 0 (0%) Good 0 (0%) Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	100%
5	Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations.	8 (100%) Excellent 0 (0%) Good 0 (0%) Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	100%
6	Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals	8 (100%) Excellent 0 (0%) Good 0 (0%) Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	100%

# Grade Distribution :

6	A		C+
2	A-		С
	B+		C-
	В		D+
	В-		D

F
I

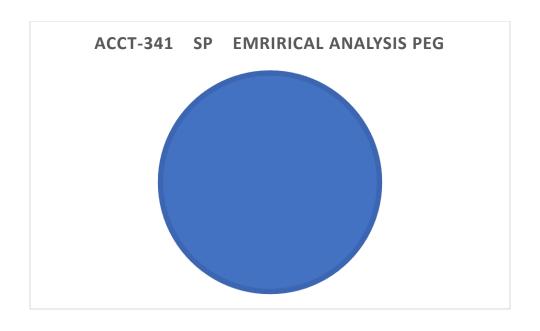
**Comment on Grades:** As expected.

ACCT-341 (Empirical Analysis) Quantitative Reasoning PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Quantitative Reasoning PEG- Managerial Cost ACCT	2024 SP Managerial Cost ACCT (2024 FA- ACCT-341-01)	Younkins, Edward	8	8	100% met milestones 2 above

No	Row	Levels Of Achievement	Distribution
1	Representation	100% Capstone 0% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	100%
2	Interpretation	100% Capstone 0% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	100%
3	Communication	100% Capstone 0% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	100%

No	Row	Levels Of Achievement	Distribution
4	Calculation	100% Capstone 0% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	100%
5	Assumptions	100% Capstone 0% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	100%
6	Application/Analysis	100% Capstone 0% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	100%



#### Course Name: Intermediate Accounting I

Term: Fall Year: 2023 Instructor: Dr. Ed Younkins

Instructional Student and Program Learning Outcomes, including PEGs:

#### **Instructional Student Learning Outcome:**

Assess and understand the Accounting Conceptual Framework and underlying principles of accounting applications and procedures (BT 2,3, &4)

**Course Number: ACCT-311-01** 

Analyze the effects of transactions and events on an entity's financial condition and demonstrate an understanding of Generally Accepted Accounting Principles (GAAP) (BT2,3, &4)

Employ professional judgment applying GAAP technical concepts to prepare and present financial statements and related disclosures. (BT 4,5)

Understand the environment and theoretical structure of financial accounting and will be able to apply those concepts to transactional analysis. (BT2,3)

Complete all the steps in the accounting processing cycle and apply GAAP as required. (BT3,4, &5)

#### **Program Learning Outcomes**

Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics

Critically analyze, think logically, and apply analytical methods and skills for business problems Explain the ethical implications and responsibilities of ensuring integrity of financial integrity Demonstrate the value of personal and professional effective communication

Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations

Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals

5 Key Course Outcomes	Learning Activities/	Benchmarks/	Results
	Assignments	Performance Indicator	
1. Assess and understand the Accounting Conceptual Framework and underlying principles of accounting applications and procedures (BT 2,3, &4)	Exams, In-class discussions	B(84%) and above	Attained
<b>2.</b> Analyze the effects of transactions and events on an entity's financial condition and	Exams, In-class discussions	B(84%) and above	Attained

demonstrate an understanding of Generally Accepted Accounting Principles (GAAP) (BT2,3, &4)			
3. Employ professional judgment applying GAAP technical concepts to prepare and present financial statements and related disclosures. (BT 4,5)	Exams, In-class discussions	B(84%) and above	Attained
4. Understand the environment and theoretical structure of financial accounting and will be able to apply those concepts to transactional analysis. (BT2,3)	Exams, In-class discussions	B(84%) and above	Attained
5. Complete all the steps in the accounting processing cycle and apply GAAP as required. (BT3,4, &5)	Exams, In-class discussions	B(84%) and above	Attained

#### Data:

For this course, there were no additional rubrics on blackboard. I assessed the course based on overall students' performance and SLO.

# Data Analysis—Strengths of this course:

Experienced professor.

Students earn the basic knowledge of financial accounting standards.

**Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** Nothing.

# ACCT- 311- 01 BS. ACCT Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BS. ACCT Intermediate ACCT I	2023FA Intermediate ACCT I (2023FA- ACCT-311-01)	Younkins, Edward. W	8	8	100% met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Explain the ethical implications and responsibilities of ensuring integrity of financial integrity	8 (100%) Excellent 0 (0%) Good 0 (0%) Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	100%
2	Critically analyze, think logically, and apply analytical methods and skills for business problems	8 (100%) Excellent 0 (0%) Good 0 (0%) Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	100%
3	Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics	8 (100%) Excellent 0 (0%) Good 0 (0%) Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	100%
4	Demonstrate the value of personal and professional effective communication	8 (100%) Excellent 0 (0%) Good 0 (0%) Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	100%
5	Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations.	8 (100%) Excellent 0 (0%) Good 0 (0%) Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	100%

No	Row	Levels Of Achievement	Distribution
6	Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals	8 (100%) Excellent 0 (0%) Good 0 (0%) Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	100%

# **Grade Distribution:**

6	A		C+
1	A-		С
1	B+		C-
	В		D+
	В-		D

F
I

Comments on Grades: As expected

# **Course name: Accounting Information Systems**

Term: Fall Year: 2023 Instructor: Tammy Richmond

**Course Number: ACCT-321-80** 

# **Instructional Student Learning Outcomes:**

Studen	t Learning Objectives	Learning Activities/Assignment	Assessments for the Learning Activities
con	ve a general understanding of a nputerized accounting ormation system	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.
Qui	ve an understanding of ickBooks Online accounting ormation system	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.
and	e ability to evaluate transactions I post to the appropriate general ger accounts	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.
info	e understanding of financial ormation to run various ancial reports	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.
fina	e ability to evaluate the ancial information given in ler to complete the assignments	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.
acco they orde	e application of generally septed accounting principles, as y pertain to these areas, in ler to demonstrate knowledge the topics covered during this arse	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.

# **Program Student Learning Outcomes:**

<b>Program Learning Outcomes</b>	Learning Activities/Assignment	Assessments for the Learning Activities
Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.
Demonstrate the value of personal and professional effective communication	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.
Demonstrate an appreciation of ethical implications involved in performing managerial functions	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.

Critically analyze, think logically, and apply analytical methods and skill for business problems	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.
Develop the capacity to work harmoniously and effectively with others	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.

## **Strengths of this course:**

### **Grade distribution:**

2	A		C+
2	A-	1	С
	B+	1	F
	В		I
	В-		

# **Comments on grades:**

The grades were expected with the exception of the failing grade. That grade was due to the student not completing the assignments and failing to meet with the instructor for help. This was the second attempt at passing this course. The first failing attempt was also due to not completing the assignments.

## Improvements for next year:

Continue to email students without stopping after 3 attempts, when they need assistance with completing assignments. Reaching out to Chair of the department earlier than what was done this semester when students fail to respond to instructor.

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
1. Have an understanding of QuickBooks Online accounting information system	Projects, quizzes, exams	Passing grade of C or better	Majority of class passed.	Continue to assign similar homework, quizzes, and exams.
2.The ability to evaluate transactions and post to the appropriate	Projects, quizzes, exams	Passing grade of C or better	Majority of class passed.	Continue to assign similar homework, quizzes, and exams.

general ledger				
accounts				
<b>3.</b> The	Projects,	Passing grade of	Majority of class	Continue to
understanding of	quizzes, exams	C or better	passed.	assign similar
financial				homework,
information to				quizzes, and
run various				exams.
financial reports				

**Course Name: QBA** 

Course Number: BUSN-201-01 Term: FA23 Year: 2023 Instructor: Fred Rossell

### **Instructional Student Learning Outcomes:**

Identify and explain the fundamental concepts and principles of statistics for business.

Perform the analysis of business data.

Demonstrate the ability to analysis business data.

Demonstrate the ability to communicate statistics analysis in an ethical manner.

Identify and collect data.

### **Program Student Learning Outcomes:**

- 1. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business
- 2. Demonstrate the value of personal and professional effective communication
- 3. Demonstrate an appreciation of ethical implications involved in performing managerial functions.
- 4. Critically analyze, think logically, and apply analytical methods and skills for business problems
- 5. Develop the capacity to work harmoniously and effectively with others

# **Strengths of this course:**

An introduction to Quantitative Business Analysis topic: The course focuses on Why should I use statistics? How do I use statistics?

### **Grade distribution:**

11	A		C+
3	A-	1	С
4	B+	1	C-
5	В	2	F
4	B-		I

### **Comments on grades:**

### **Improvements for next year:**

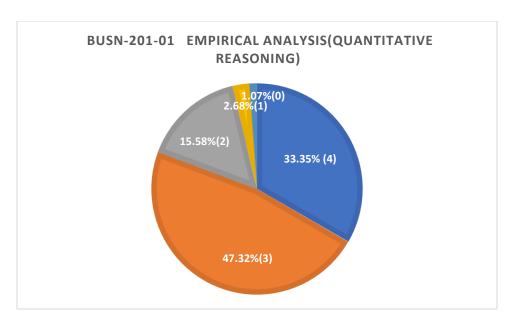
Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
1.				
2.				
3.				

BUSN-201-01 (Empirical Analysis) Quantitative Reasoning PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Quantitative Reasoning PEG- QBA	2023 FA QBA (2023 SP-BUSN- 201-01)	Rossell, Fred	31	31	96.25% Met the benchmark of milestones 2 above

No	Row	Levels Of Achievement	Distribution
1	Representation	29.03% Capstone 41.95% Milestones 3 25.8% Milestones 2 3.22% Benchmark 0% Does Not Meet	26% 29% 42%
2	Interpretation	29.03% Capstone 41.95% Milestones 3 25.8% Milestones 2 3.22% Benchmark 0% Does Not Meet	26% 29% 42%
3	Communication	25.8% Capstone 58.08% Milestones 3 12.9% Milestones 2 0% Benchmark 3.22% Does Not Meet	13% 26% 55%

No	Row	Levels Of Achievement	Distribution
4	Calculation	38.7% Capstone 41.95% Milestones 3 12.9% Milestones 2 3.23% Benchmark 3.22% Does Not Meet	13% 39% 42%
5	Assumptions	38.73% Capstone 48.38% Milestones 3 9.67% Milestones 2 3.22% Benchmark 0% Does Not Meet	10% 3% 39%
6	Application/Analysis	38.7% Capstone 51.63% Milestones 3 6.45 % Milestones 2 3.22% Benchmark 0% Does Not Meet	6% 372% 39% 52%

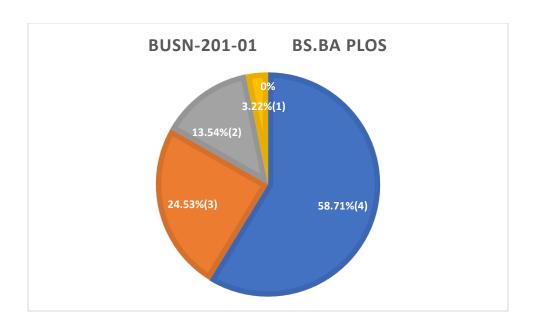


BUSN- 201-01 BS.BA Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BSBA – QBA	2023FA QBA (2023FA- BUSN-201-01)	Steitz, Colin	31	31	96.78% met the benchmark fair or above

No	Row	Levels Of Achievement	Distribution
1	Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business	54.85% Excellent 29.03% Good 12.9% Fair 3.22% Needs Improvement 0% Inadequate	13% 13% 29%

No	Row	Levels Of Achievement	Distribution
2	Demonstrate the value of personal and professional effective communication	54.85% Excellent 25.80% Good 16.13% Fair 3.22% Needs Improvement 0% Inadequate	16% 3%% 26%
3	Demonstrate an appreciation of ethical implications involved in performing managerial functions	54.85% Excellent 22.58% Good 19.35% Fair 3.22% Needs Improvement 0% Inadequate	19% 55%
4	Critically analyze, think logically, and apply analytical methods and skills for business problems	54.85% Excellent 29.03% Good 12.9% Fair 3.22% Needs Improvement 0% Inadequate	13% 13% 29%
5	Develop the capacity to work harmoniously and effectively with others	74.19% Excellent 16.14% Good 6.45% Fair 3.22% Needs Improvement 0% Inadequate	7% 3% 16% 74%



**Course Name: QBA** 

Course Number: BUSN-201-02

Term: Fall Year: 2023 Instructor: Fred Rossell

# **Instructional Student Learning Outcomes:**

Identify and explain the fundamental concepts and principles of statistics for business.

Perform the analysis of business data.

Demonstrate the ability to analysis business data.

Demonstrate the ability to communicate statistics analysis in an ethical manner.

Identify and collect data.

# **Program Student Learning Outcomes:**

- 1. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business
- 2. Demonstrate the value of personal and professional effective communication
- **3.** Demonstrate an appreciation of ethical implications involved in performing managerial functions.
- **4.** Critically analyze, think logically, and apply analytical methods and skills for business problems
- 5. Develop the capacity to work harmoniously and effectively with others

# **Strengths of this course:**

An introduction to Quantitative Business Analysis topic: The course focuses on Why should I use statistics? How do I use statistics?

### **Grade distribution:**

1	A		C+
2	A-		С
1	B+	1	C-
3	В	2	F
1	В-		I

### **Comments on grades:**

### **Improvements for next year:**

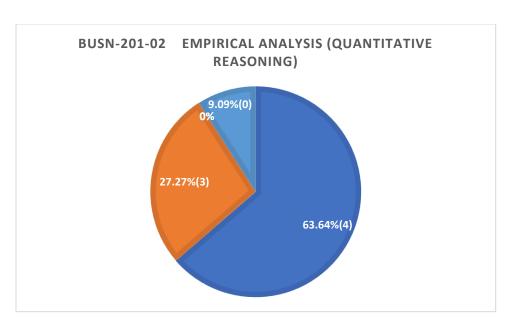
Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
1.				
2.				
3.				

BUSN-201-02 (Empirical Analysis) Quantitative Reasoning PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Quantitative Reasoning PEG- QBA	2023 FA QBA (2023 SP-BUSN- 201-02)	Rossell, Fred	11	11	90.91% Met the benchmark milestones 2 above

No	Row	Levels Of Achievement	Distribution
1	Representation	36.37% Capstone 54.54% Milestones 3 0% Milestones 2 0% Benchmark 9.09% Does Not Meet	9% 36% 55%
2	Interpretation	45.45% Capstone 45.46% Milestones 3 0% Milestones 2 0% Benchmark 9.09% Does Not Meet	9% 45% 46%
3	Communication	72.73% Capstone 18.18% Milestones 3 0% Milestones 2 0% Benchmark 9.09% Does Not Meet	18% 73%

No	Row	Levels Of Achievement	Distribution
4	Calculation	54.55% Capstone 36.36% Milestones 3 0% Milestones 2 0% Benchmark 9.09% Does Not Meet	36% 55%
5	Assumptions	81.82% Capstone 9.09% Milestones 3 0% Milestones 2 0% Benchmark 9.09% Does Not Meet	9% 9% 82%
6	Application/Analysis	90.91% Capstone 0% Milestones 3 0% Milestones 2 0% Benchmark 9.09% Does Not Meet	9%

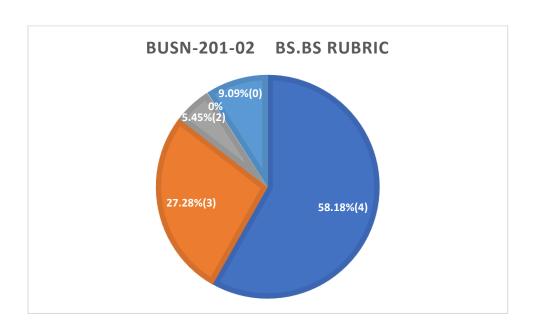


BUSN- 201-02 BS.BA Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BSBA – QBA	2023FA QBA (2023FA- BUSN-201-02)	Steitz, Colin	11	11	90.91% met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business	18.19% Excellent 54.54% Good 18.18% Fair 0% Needs Improvement 9.09% Inadequate	9% 18% 55%

No	Row	Levels Of Achievement	Distribution
2	Demonstrate the value of personal and professional effective communication	27.28% Excellent 54.54% Good 9.09% Fair 0% Needs Improvement 9.09% Inadequate	9% 9% 27%
3	Demonstrate an appreciation of ethical implications involved in performing managerial functions	63.63% Excellent 27.28% Good 0% Fair 0% Needs Improvement 9.09% Inadequate	27%
4	Critically analyze, think logically, and apply analytical methods and skills for business problems	90.91% Excellent 0% Good 0% Fair 0% Needs Improvement 9.09% Inadequate	9%
5	Develop the capacity to work harmoniously and effectively with others	90.91% Excellent 0% Good 0% Fair 0% Needs Improvement 9.09% Inadequate	9%



# **BUSN/ACCT Program Course Evaluation Spring 24**

Course name: Principles of Management Course Number: BUSN-211-01

Term: Spring Year: 2024 Instructor: Lori Parry

### **Instructional Student Learning Outcomes:**

- 1. Describe the four major functions of management planning, organizing, leading, & controlling (BT2)
- 2. Demonstrate leadership, teamwork, engagement, and ethical understanding; successfully use project management competencies (BT2)
- 3. Develop communication competencies (BT6)
- 4. Examine how management impacts the business discipline and how the field of management impacts business and society domestically and globally (BT4)
- 5. Apply aspects of management to organizations and how to use management practices to make ethical decisions (BT3)
- 6. Investigate how they can make a difference in their communities as well as others' lives and how they can challenge members of their organization to do the same (BT6)

# **Program Student Learning Outcomes:**

- 1. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business
- 2. Demonstrate the value of personal and professional effective communication
- 3. Demonstrate an appreciation of ethical implications involved in performing managerial functions
- 4. Critically analyze, think logically, and apply analytical methods and skills for business problems
- 5. Develop the capacity to work harmoniously and effectively with others **Strengths of this course:** Consistent student interaction in various group settings to drive enhanced learning.

### **Grade distribution:**

4	A	1	C+
2	A-	6	С
1	B+	2	D+
2	В	2	D
0	B-	1	F
		1	I

Comments on grades: Several students had attendance issues and did not consistently attend class.

# Improvements for next year:

Incorporate a more stringent attendance policy to improve overall attendance to enhance learning.

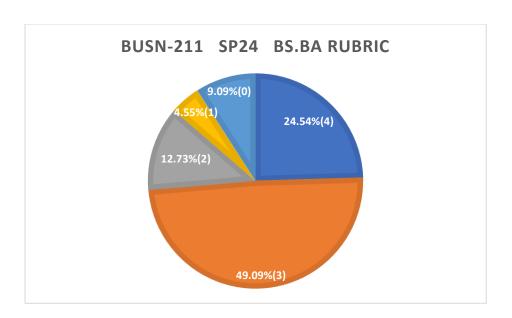
Key 6 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
Describe the four major functions of management – planning, organizing, leading, & controlling (BT2)	Quiz, Group project, Discussions Participation & peer reply	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Demonstrate leadership, teamwork, engagement, and ethical understanding; successfully use project management competencies (BT2)	Quiz, Group project, Discussions Participation & peer reply	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Develop communication competencies (BT6)	Quiz, Group project, Discussions Participation & peer reply	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Examine how management impacts the business discipline and how the field of	Quiz, Group project, Discussions Participation & peer reply	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course		

management impacts business and society domestically and globally (BT4)		objectives were accomplished successfully.	
Apply aspects of management to organizations and how to use management practices to make ethical decisions (BT3)	Quiz, Group project, Discussions Participation & peer reply	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	
Investigate how they can make a difference in their communities as well as others' lives and how they can challenge members of their organization to do the same (BT6)	Quiz, Group project, Discussions Participation & peer reply	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	

# BUSN- 211-01 BS.BA Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BSBA – Prin. of MGMT	2024SP Prin. of MGMT (2024SP- BUSN-211-01)	Parry, Lori	22	22	86.36% met benchmark fair or above.

No	Row	Levels Of Achievement	Distribution
1	Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business	27.27% Excellent 50% Good 9.09% Fair 4.54% Needs Improvement 9.09% Inadequate	9% 9% 27% 9%
2	Demonstrate the value of personal and professional effective communication	27.27% Excellent 45.45% Good 13.65% Fair 4.54% Needs Improvement 9.09% Inadequate	9% 27% 14%
3	Demonstrate an appreciation of ethical implications involved in performing managerial functions	22.72% Excellent 50% Good 13.65% Fair 4.54% Needs Improvement 9.09% Inadequate	9% 23% 14% 50%
4	Critically analyze, think logically, and apply analytical methods and skills for business problems	22.72% Excellent 50% Good 13.65% Fair 4.54% Needs Improvement 9.09% Inadequate	9% 23% 14% 50%
5	Develop the capacity to work harmoniously and effectively with others	22.72% Excellent 50% Good 13.65% Fair 4.54% Needs Improvement 9.09% Inadequate	9% 23% 14% 50%

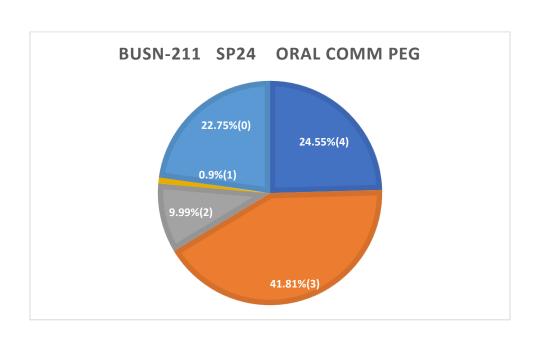


BUSN-211-01 SP24 Oral Communication PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Oral Communication PEG- Prin. of MGMT	2024SP Prin. of MGMT (2024SP- BUSN-211-01)	Parry, Lori	22	22	76.35% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Organization	22.75% Capstone-4 36.36% Milestones-3 13.63% Milestones-2 4.54% Benchmark-2 22.72% Does Not Meet-0	23% 23% 4% 14% 36%
2	Language	22.74% Capstone-4 45.45% Milestones-3 9.09% Milestones-2 0% Benchmark-2 22.72% Does Not Meet-0	23% 23% 0% 9% 45%
3	Delivery	27.29% Capstone-4 49.90% Milestones-3 9.09% Milestones-2 0% Benchmark-2 22.72% Does Not Meet-0	21% 25% 0% 8%

No	Row	Levels Of Achievement	Distribution
4	Supporting Material	22.74% Capstone-4 45.45% Milestones-3 9.09% Milestones-2 0% Benchmark-2 22.72% Does Not Meet-0	23% 23% 0% 9%
5	Central Message	27.29% Capstone-4 49.90% Milestones-3 9.09% Milestones-2 0% Benchmark-2 22.72% Does Not Meet-0	21% 25% 0% 8%



BUSN-211-01 Written Communication PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Written Communication PEG- Prin. of MGMT	2024SP Prin. of MGMT (2024SP- BUSN-211-01)	Parry, Lori	22	22	63.64% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Context of and Purpose for Writing	27.28% Capstone-4 36.36% Milestones-3 18.18% Milestones-2 0% Benchmark-2 18.18% Does Not Meet-0	18% 27% 18% 37%
2	Content Development	27.28% Capstone-4 36.36% Milestones-3 18.18% Milestones-2 0% Benchmark-2 18.18% Does Not Meet-0	18% 27% 0% 18%
3	Genre and Disciplinary Conventions	27.28% Capstone-4 36.36% Milestones-3 18.18% Milestones-2 0% Benchmark-2 18.18% Does Not Meet-0	18% 27% 18% 37%

No	Row	Levels Of Achievement	Distribution
4	Sources and Evidence	27.28% Capstone-4 36.36% Milestones-3 18.18% Milestones-2 0% Benchmark-2 18.18% Does Not Meet-0	18% 27% 18%
5	Control of Syntax and Mechanics	27.28% Capstone-4 36.36% Milestones-3 18.18% Milestones-2 0% Benchmark-2 18.18% Does Not Meet-0	18% 27% 18% 37%

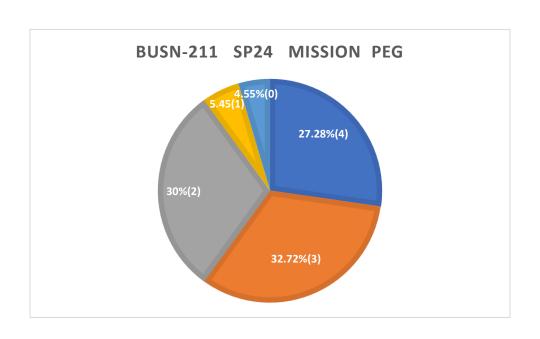


BUSN-211-01 Mission PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Mission PEG- Prin. of MGMT	2024SP Prin. of MGMT (2024SP- BUSN-211-01)	Parry, Lori	22	22	90% Met the benchmark of needs development or above.

No	Row	Levels Of Achievement	Distribution
1	Personal Vision Statement	27.28% Exemplary- 25 27.28% Proficient- 20 31.81% Needs Development- 15 9.09% Emergency- 10 4.54% Not Evident-0	32% 27%
2	Degree Program Learning Mission Statement Description	27.28% Exemplary- 25 31.82% Proficient- 20 31.82% Needs Development- 15 4.54% Emergency- 10 4.54% Not Evident-0	32% 32%
3	Mission Statement Description	27.28% Exemplary- 25 36.36% Proficient- 20 27.28% Needs Development- 15 4.54% Emergency- 10 4.54% Not Evident-0	27% 27%

No	Row	Levels Of Achievement	Distribution
4	Mission Alignment Activity	27.28% Exemplary- 25 36.36% Proficient- 20 27.28% Needs Development- 15 4.54% Emergency- 10 4.54% Not Evident-0	5% 5% 27% 36%
5	e-Portfolio Assessment	27.28% Exemplary- 25 31.82% Proficient- 20 31.82% Needs Development- 15 4.54% Emergency- 10 4.54% Not Evident-0	32% 32%

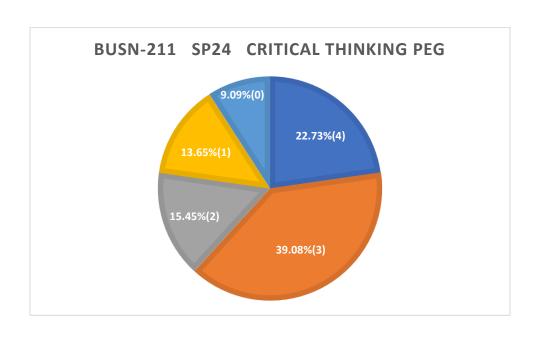


BUSN-211-01 Critical Thinking

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Critical Thinking PEG- Prin. of MGMT	2024SP Prin. of MGMT (2024SP- BUSN-211-01)	Parry, Lori	22	22	77.26% met the benchmark of milestones 2 above

No	Row	Levels Of Achievement	Distribution
1	Explanation of Issue	22.72% Capstone 4 45.45% Milestones 3 9.09% Milestones 2 13.65% Benchmark 1 9.09% Does Not Meet 0	9% 26% 9% 43%
2	Evidence -Selecting and using information to investigate a point of view or conclusion.	22.72% Capstone 4 36.36% Milestones 3 18.18% Milestones 2 13.65% Benchmark 1 9.09% Does Not Meet 0	9% 23% 18% 36%
3	Influence of Context and Assumptions	22.72% Capstone 4 31.82% Milestones 3 22.72% Milestones 2 13.65% Benchmark 1 9.09% Does Not Meet 0	9% 23% 23% 32%

No	Row	Levels Of Achievement	Distribution
4	Student's Position	22.71% Capstone 4 40.9% Milestones 3 13.65% Milestones 2 13.65% Benchmark 1 9.09% Does Not Meet 0	9% 14% 13% 41%
5	Conclusions and Related Outcomes	22.71% Capstone 4 40.9% Milestones 3 13.65% Milestones 2 13.65% Benchmark 1 9.09% Does Not Meet 0	9% 14% 13% 41%

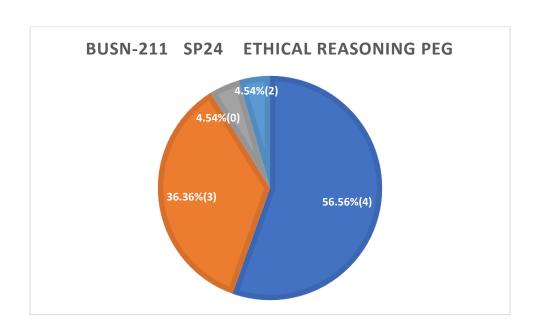


BUSN-211-01 Ethical Reasoning PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Ethical Reasoning-Prin. of MGMT	2024SP Prin. of MGMT (2024SP- BUSN-211-01)	Parry, Lori	22	22	95.46% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Ethical Self-Awareness	54.56% Capstone-4 36.36% Milestones-3 4.54% Milestones-2 0% Benchmark-2 4.54% Does Not Meet-0	36% 55%
2	Understanding Different Ethical Perspectives/Concepts	54.56% Capstone-4 36.36% Milestones-3 4.54% Milestones-2 0% Benchmark-2 4.54% Does Not Meet-0	36% 55%
3	Ethical Issue Recognition	54.56% Capstone-4 36.36% Milestones-3 4.54% Milestones-2 0% Benchmark-2 4.54% Does Not Meet-0	36% 55%

No	Row	Levels Of Achievement	Distribution
4	Application of Ethical Perspectives/Concepts	54.56% Capstone-4 36.36% Milestones-3 4.54% Milestones-2 0% Benchmark-2 4.54% Does Not Meet-0	4% <sup>0</sup> 0% <sup>5</sup> % 36% 55%
5	Evaluation of Different Ethical Perspectives/Concepts	54.56% Capstone-4 36.36% Milestones-3 4.54% Milestones-2 0% Benchmark-2 4.54% Does Not Meet-0	4 <sup>0</sup> 0 <sup>0</sup> 5 <sup>5</sup> %



**Course name: Business Statistic** 

Term: Spring Year: 2024 Instructor: Dr. Colin Steitz

Course Number: BUSN-115-01

# **Instructional Student Learning Outcomes:**

Organize and display data in a meaningful way and communicate its essential features using tables and charts

Compute and interpret summary measures of data, especially measures of central tendency and dispersion

Apply basic probability, probability distributions (especially the Standard Normal Distribution), and sampling distributions to problems and to real data

Conduct and interpret confidence interval estimation and hypothesis testing

Conduct and interpret correlation analysis and simple linear regression analysis

### **Program Student Learning Outcomes:**

Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business.

Demonstrate the value of personal and professional effective communication.

Demonstrate an appreciation of ethical implications involved in performing managerial functions.

Critically analyze, think logically, and apply analytical methods and skills for business problems.

Develop the capacity to work harmoniously and effectively with others.

### **Strengths of this course:**

Covers essential topics in applied statistics to Business concepts.

Provides an accessible text, with plenty of example problems.

#### Grade distribution:

8	A	1	C+
6	A-	3	С
8	B+	0	F
4	В	0	I
1	В-		

### **Comments on grades:**

The grades are in the solid A to B range with a few students poorly. Overall, the grade distribution of the class suggests that the teaching approach were effective.

### **Improvements for next year:**

Work on Class engagement. Provide engagement opportunities and get them to see the material in their own life. Move quicker through the first two chapters and work in more regression.

Key 5 Course Outcomes	Assessment	Criteria for	Summary of Data
	Method	Success	

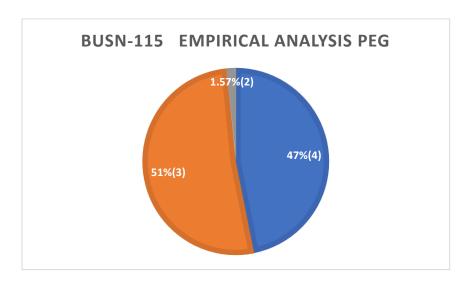
Organize and display data in a meaningful way and communicate its essential features using tables and charts	Homework, Tests, and Final	A grade of C/74 or above.	All students met this benchmark. Results indicate students' understanding of the subject. Thus, course objective was successfully achieved
Compute and interpret summary measures of data, especially measures of central tendency and dispersion	Homework, Tests, and Final	A grade of C/74 or above.	All students met this benchmark. Results indicate students' understanding of the subject. Thus, course objective was successfully achieved
Apply basic probability, probability distributions (especially the Standard Normal Distribution), and sampling distributions to problems and to real data	Homework, Tests, and Final	A grade of C/74 or above.	All students met this benchmark. Results indicate students' understanding of the subject. Thus, course objective was successfully achieved
Conduct and interpret confidence interval estimation and hypothesis testing	Homework, Tests, and Final	A grade of C/74 or above.	All students met this benchmark. Results indicate students' understanding of the subject. Thus, course objective was successfully achieved
Conduct and interpret correlation analysis and simple linear regression analysis	Homework, Tests, and Final	A grade of C/74 or above.	All students met this benchmark. Results indicate students' understanding of the subject. Thus, course objective was successfully achieved

# BUSN-115-01 (Empirical Analysis) Quantitative Reasoning PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Quantitative Reasoning PEG- Business Statistic	2024 SP Business Statistic (2024 SP-BUSN-115- 01)	Steitz, Colin	32	32	100% Met the benchmark of milestones 2 above

No	Row	Levels Of Achievement	Distribution
1	Representation	43.75% Capstone 56.25% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	56%
2	Interpretation	40.62% Capstone 59.38% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	41%
3	Communication	43.76% Capstone 53.12% Milestones 3 3.12% Milestones 2 0% Benchmark 0% Does Not Meet	3% 44% 53%
4	Calculation	53.12% Capstone 46.88% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	47% 53%
5	Assumptions	46.88% Capstone 50% Milestones 3 3.12% Milestones 2 0% Benchmark 0% Does Not Meet	3% 47%

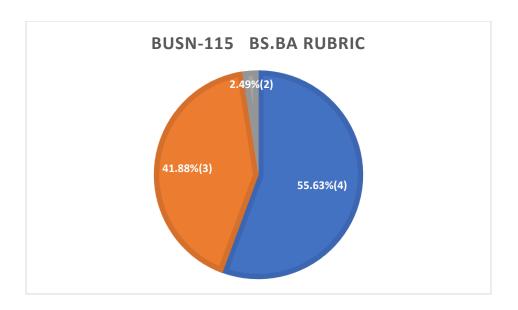
No	Row	Levels Of Achievement	Distribution
6	Application/Analysis	53.12% Capstone 43.76% Milestones 3 3.12 % Milestones 2 0% Benchmark 0% Does Not Meet	3% 44% 53%



BUSN- 115-01 Business Statistics BS.BA Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BSBA – Business statistic	2024SP Business Statistic (2024SP- BUSN-115-01)	Steitz, Colin	32	32	100% met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business	68.75% Excellent 28.13% Good 3.12% Fair 0% Needs Improvement 0% Inadequate	28%
2	Demonstrate the value of personal and professional effective communication	50% Excellent 50% Good 0% Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	50%
3	Demonstrate an appreciation of ethical implications involved in performing managerial functions	50% Excellent 46.88% Good 3.12% Fair 0% Needs Improvement 0% Inadequate	47%
4	Critically analyze, think logically, and apply analytical methods and skills for business problems	53.12% Excellent 43.76% Good 3.12% Fair 0% Needs Improvement 0% Inadequate	44% 53%
5	Develop the capacity to work harmoniously and effectively with others	56.25% Excellent 40.63% Good 3.12% Fair 0% Needs Improvement 0% Inadequate	41%



### **Course name: Quantitative Business Analysis**

Term: Spring Year: 2024 Instructor: Dr. Colin Steitz

Course Number: BUSN-201-01

### **Instructional Student Learning Outcomes:**

Ability to convert relevant information into various mathematical forms (e.g., equations, graphs, diagrams, tables, words)

Ability to explain information presented in mathematical forms (e.g., equations, graphs, diagrams, tables, words)

Explain information presented in mathematical forms (e.g., equations, graphs, diagrams, tables, words)

Ability to make and evaluate important assumptions in estimation, modeling, and data analysis Conduct and interpret correlation analysis and simple linear regression analysis

# **Program Student Learning Outcomes:**

Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business.

Demonstrate the value of personal and professional effective communication.

Demonstrate an appreciation of ethical implications involved in performing managerial functions.

Critically analyze, think logically, and apply analytical methods and skills for business problems.

Develop the capacity to work harmoniously and effectively with others.

# **Strengths of this course:**

Covers essential topics in applied statistics to Business concepts.

Provides an accessible text, with plenty of example problems.

#### **Grade distribution:**

9	A	1	C+
7	A-	1	С
4	B+	0	F
5	В	0	Ι
2	В-		

### **Comments on grades:**

The grades are in the solid A to B range with a few students poorly. Overall, the grade distribution of the class suggests that the teaching approach were effective.

### **Improvements for next year:**

Work on course material that is textbook independent as not requiring the text made the course difficult for the students, and open course materials don't exist for the course.

Key 5 Course Outcomes Asse	essment	Criteria for Success	Summary of Data
Met	thod		

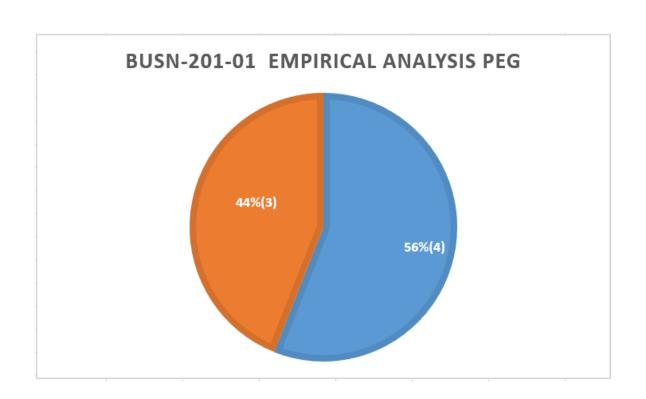
Ability to convert relevant information into various mathematical forms (e.g., equations, graphs, diagrams, tables, words)	Homework, Tests, and Final	A grade of C/74 or above.	All students met this benchmark. Results indicate students' understanding of the subject. Thus, course objective was successfully achieved
Explain information presented in mathematical forms (e.g., equations, graphs, diagrams, tables, words)	Homework, Tests, and Final	A grade of C/74 or above.	All students met this benchmark. Results indicate students' understanding of the subject. Thus, course objective was successfully achieved
Expressing quantitative evidence in support of the argument or purpose of the work (in terms of what evidence is used and how it is formatted, presented, and contextualized)	Homework, Tests, and Final	A grade of C/74 or above.	All students met this benchmark. Results indicate students' understanding of the subject. Thus, course objective was successfully achieved
Ability to make and evaluate important assumptions in estimation, modeling, and data analysis	Homework, Tests, and Final	A grade of C/74 or above.	All students met this benchmark. Results indicate students' understanding of the subject. Thus, course objective was successfully achieved
Conduct and interpret correlation analysis and simple linear regression analysis	Homework, Tests, and Final	A grade of C/74 or above.	All students met this benchmark. Results indicate students' understanding of the subject. Thus, course objective was successfully achieved

BUSN-201-01 Empirical Analysis (Quantitative Reasoning PEG)

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Quantitative Reasoning PEG- QBA	2024 SP QBA (2024SP-BUSN- 201-01)	Steitz, Colin	29	29	100% Met the benchmark of milestones 2 above

No	Row	Levels Of Achievement	Distribution
1	Representation	62.06% Capstone 37.94% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	62%
2	Interpretation	58.62% Capstone 41.38% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	41%
3	Communication	51.72% Capstone 48.28% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	48% 52%
4	Calculation	55.17% Capstone 44.83% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	45%

No	Row	Levels Of Achievement	Distribution
5	Assumptions	58.62% Capstone 41.38% Milestones 3 0 % Milestones 2 0% Benchmark 0% Does Not Meet	41%
6	Application/Analysis	51.72% Capstone 48.28% Milestones 3 0 % Milestones 2 0% Benchmark 0% Does Not Meet	48%

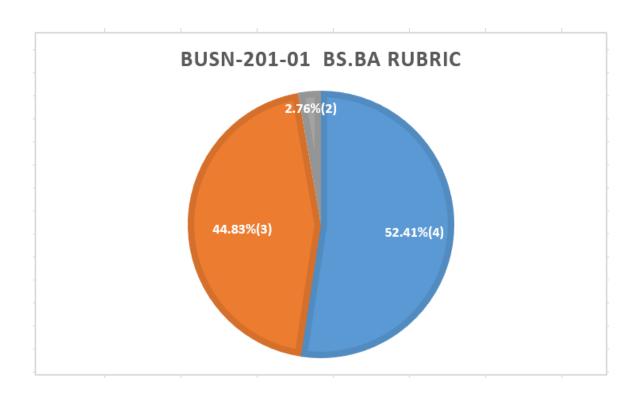


BUSN-201-01 BSBA Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BSBA – QBA	2024 SP QBA (2024SP-BUSN-201- 01)	Steitz, Colin	29	29	100% met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business	62.08% Excellent 34.48% Good 3.44% Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	35%
2	Demonstrate the value of personal and professional effective communication	34.48% Excellent 65.52% Good 0% Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	34%
3	Demonstrate an appreciation of ethical implications involved in performing managerial functions	44.82% Excellent 48.29% Good 6.89% Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	45%

No	Row	Levels Of Achievement	Distribution
4	Critically analyze, think logically, and apply analytical methods and skills for business problems	79.31% Excellent 20.69% Good 0% Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	21%
5	Develop the capacity to work harmoniously and effectively with others	41.37% Excellent 55.19% Good 3.44% Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	41%



#### **Course name: Macroeconomics**

Term: Spring Year: 2024 Instructor: Dr. Colin Steitz

Course Number: ECON-211-01

## **Instructional Student Learning Outcomes:**

Demonstrate knowledge of the core economic goals and concepts.

Identify and discuss the key macroeconomics problems/current events.

Comment and discuss the potential solutions to macroeconomics problems

## **Program Student Learning Outcomes:**

Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business.

Demonstrate the value of personal and professional effective communication.

Demonstrate an appreciation of ethical implications involved in performing managerial functions.

Critically analyze, think logically, and apply analytical methods and skills for business problems.

Develop the capacity to work harmoniously and effectively with others.

## **Strengths of this course:**

The course was able to cover a wide breadth of material with easy to approach text.

Provides ample work for students to review.

Encourages application of course work via a group project.

#### **Grade distribution:**

13	A	1	C+
11	A-	0	С
4	B+	1	F
5	В	0	I
1	B-		

#### **Comments on grades:**

The grade distribution is in the solid B to B+ range. Overall while there were two students who failed to engage with the course, the rest did fairly well. Overall no major concerns over the grades.

#### **Improvements for next year:**

Work on Class engagement. Find a better way to approach the introduction and use alternate material for the neoclassical and Keynesian discussions.

Key 5 Course	Assessment	Criteria for	Summary of Data
Outcomes	Method	Success	

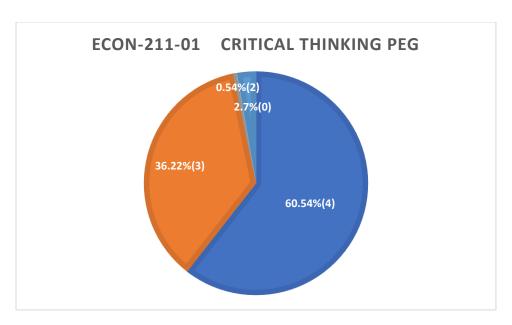
Demonstrate knowledge of the core economic goals and concepts.	Homework, Group Project, Quizzes, and Final	A grade of C/74 or above.	Almost all students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved
Identify and discuss the key macroeconomics problems/current events.	Homework, Group Project, Quizzes, and Final	A grade of C/74 or above.	Almost all students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved
Comment and discuss the potential solutions to macroeconomics problems	Homework, Group Project, Quizzes, and Final	A grade of C/74 or above.	Almost all students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved

# ECON-211-01 SP24 Critical Thinking PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Critical Thinking PEG- Macroeconomics	2024SP Macroeconomic (2024SP-ECON- 211-01)	Steitz, Colin	37	37	97.3% Met the benchmark of milestones 2 or above

No	Row	Levels Of Achievement	Distribution
1	Explanation of Issue	81.08% Capstone 16.22% Milestones 3 0% Milestones 2 0% Benchmark 2.7% Does Not Meet	16%

No	Row	Levels Of Achievement	Distribution
2	Evidence -Selecting and using information to investigate a point of view or conclusion.	56.75% Capstone 37.85% Milestones 3 2.7% Milestones 2 0% Benchmark 2.7% Does Not Meet	29,3% 57%
3	Influence of Context and Assumptions	35.14% Capstone 62.16% Milestones 3 0% Milestones 2 0% Benchmark 2.7% Does Not Meet	0%% 35%
4	Student's Position	64.86% Capstone 32.44% Milestones 3 0% Milestones 2 0% Benchmark 2.7% Does Not Meet	0%% 52%
5	Conclusions and Related Outcomes	64.86% Capstone 32.44% Milestones 3 0% Milestones 2 0% Benchmark 2.7% Does Not Meet	03% 52% 65%

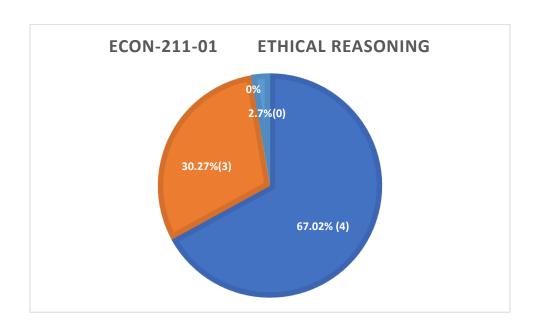


ECON-211-01 SP24 Ethical Reasoning PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Ethical Reasoning- Macroeconomics	2024SP Macroeconomic (2024SP-ECON- 211-01)	Steitz, Colin	37	37	97.3% Met the benchmark of milestone 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Ethical Self-Awareness	83.78% Capstone-4 13.52% Milestones-3 0% Milestones-2 0% Benchmark-2 2.7% Does Not Meet-0	13%
2	Understanding Different Ethical Perspectives/Concepts	54.05% Capstone-4 43.25% Milestones-3 0% Milestones-2 0% Benchmark-2 2.7% Does Not Meet-0	0%% 43% 54%

No	Row	Levels Of Achievement	Distribution
3	Ethical Issue Recognition	70.27% Capstone-4 27.03% Milestones-3 0% Milestones-2 0% Benchmark-2 2.7% Does Not Meet-0	27%
4	Application of Ethical Perspectives/Concepts	54.05% Capstone-4 43.25% Milestones-3 0% Milestones-2 0% Benchmark-2 2.7% Does Not Meet-0	43%
5	Evaluation of Different Ethical Perspectives/Concepts	72.97% Capstone-4 24.33% Milestones-3 0% Milestones-2 0% Benchmark-2 2.7% Does Not Meet-0	24% 73%

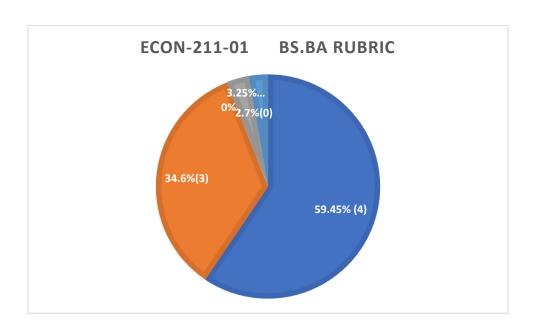


ECON-211-01 SP24 BS.BA Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BS.BA- Macroeconomic	2024SP Macroeconomic (2024SP-ECON- 211-01)	Steitz, Colin	37	37	97.3% Met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Critically analyze, think logically, and apply analytical methods for business problems	64.86% Excellent-4 29.74% Good-3 2.7% Fair-2 0% Needs Improvement-1 2.7% Inadequate-0	2993% 30% 65%
2	Demonstrate an appreciation of ethical implications in managerial functions.	51.35% Excellent - 4 43.25% Good - 3 2.7% Fair - 2 0% Needs Improvement-1 2.7% Inadequate -0	389% 43% 51%
3	Demonstrate the value of personal and professional effective communication	64.86% Excellent - 4 29.74% Good - 3 2.7% Fair- 2 0% Needs Improvement- 1 2.7% Inadequate -0	30%
4	Demonstrate working knowledge of basic concepts and principles in business	40.55% Excellent - 4 54.05% Good - 3 2.7% Fair - 2 0% Needs Improvement- 1 2.7% Inadequate-0	319376 40%

No	Row	Levels Of Achievement	Distribution
5	Develop the capacity to work harmoniously and effectively with others.	75.67% Excellent - 4 16.23% Good - 3 5.4% Fair - 2 0% Needs Improvement- 1 2.7% Inadequate -0	16% 76%



#### **Course name: Microeconomics**

Term: Spring Year: 2024 Instructor: Dr. Colin Steitz

Course Number: ECON-212-01

## **Instructional Student Learning Outcomes:**

Explain the fundamentals of economic thinking the

use of economic resources.

Use a production possibilities curve to explain opportunity costs and efficient use of economic resources.

Predict the effects of changes in demand and supply on equilibrium price and quantity.

Calculate and assess elasticity coefficients and apply the total revenue test to price elasticity of demand.

Assess market failures and recommend policies to correct market failures.

Investigate how firms determine price and quantity based on the four different market structures (pure competition, pure monopoly, monopolistic competition, and oligopoly), comparing outcomes and efficiency of the industries.

## **Program Student Learning Outcomes:**

Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business.

Demonstrate the value of personal and professional effective communication.

Demonstrate an appreciation of ethical implications involved in performing managerial functions.

Critically analyze, think logically, and apply analytical methods and skills for business problems.

Develop the capacity to work harmoniously and effectively with others.

#### **Strengths of this course:**

Covers a wide range of Microeconomic topics, with a relatively easy to approach style.

Provides ample work for students to review.

Encourages application of course work via a group project.

#### **Grade distribution:**

9	A	1	C+
7	A-	1	С
4	B+	1	D
6	В	0	F
1	В-		

#### **Comments on grades:**

The grades are in the solid B range with a few students doing well and a few doing poorly. I wonder if they became less engaged or the micro-topics are more difficult than how the book

series presents macro topics. Overall, the grade distribution of the class suggests that the teaching approach were effective.

## Improvements for next year:

Work on Class engagement. Go slower through the material and try to work on engaging with the students to get them to try and apply the material to examples. Provide engagement opportunities and get them to see the material in their own life.

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data
Explain the fundamentals of economic thinking the use of economic resources.	Homework, Group Project, Quizzes, and Final	A grade of C/74 or above.	Almost all students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved
Use a production possibilities curve to explain opportunity costs and efficient use of economic resources.	Homework, Quizzes, and Final	A grade of C/74 or above.	Almost all students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved
Predict the effects of changes in demand and supply on equilibrium price and quantity.	Homework, Quizzes, and Final	A grade of C/74 or above.	Almost all students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved
Calculate and assess elasticity coefficients and apply the total revenue test to price elasticity of demand.	Homework, Quizzes, and Final	A grade of C/74 or above.	Almost all students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved
Assess market failures and recommend policies to correct market failures.	Homework, Quizzes, and Final	A grade of C/74 or above.	Almost all students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved
Investigate how firms determine price and quantity based on the four different market structures (pure competition, pure monopoly,	Homework, Group Project, Quizzes, and Final	A grade of C/74 or above.	Almost all students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved

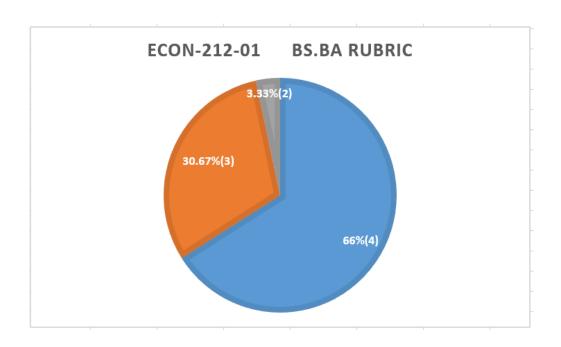
monopolistic competition, and oligopoly), comparing outcomes and efficiency of the industries.		
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# ECON-212-01 BS.BA Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BSBA – Microeconomic	2024SP Microeconomic (2024SP-ECON- 212-01)	Steitz, Colin	29	29	100% met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business	70 % Excellent 26.67% Good 3.33% Fair 0% Needs Improvement 0% Inadequate	27% 70%
2	Demonstrate the value of personal and professional effective communication	46.67 % Excellent 50% Good 3.33% Fair 0% Needs Improvement 0% Inadequate	3% 47%

No	Row	Levels Of Achievement	Distribution
3	Demonstrate an appreciation of ethical implications involved in performing managerial functions	73.33% Excellent 23.34% Good 3.33% Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	73%
4	Critically analyze, think logically, and apply analytical methods and skills for business problems	66.67% Excellent 30% Good 3.33% Fair 0% Needs Improvement 0% Inadequate	3%
5	Develop the capacity to work harmoniously and effectively with others	73.33% Excellent 23.34% Good 3.33% Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	73%



# Wheeling University Course Assessment Evaluation

Course name: _	PRICEPLES	OF Francis Cours	e Number:	Bus	N- 213.0
Term:	Spauce	Year:	2024	_	
Instructor:	Day TI	(8/L			
Instructional Stu	dent Learning (	Outcomes: ISTAL	(N. D 60 / 10 b	ov	FLAUCO
Program Student	Learning Outc	omes: Ludinar	d Crap		
Strengths of this	course:				
Grade distributio	n:				
.7	A			C+	
7	A-		1	C	
	B+	Ĩ , [	1	FA	
3	В	1 -		I	
3			2	D	

Improvements for next year:

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
1. VN 4 vm 66	7657	LECTURE		
2. CHANG BANG	ASSLOUT	DESUMMI		
3. CONS .	PROJUS S	Par socy s		

# Wheeling University Course Assessment Evaluation

Course name: _	INVSTANS & PE	Course N	umber: Bo	SN-316-01
	SPALG			
Instructor:	Day 7 1 00R			
Instructional Stu	ident Learning Outcom	es: To BE	A PENTFOLIA	was a GR
Program Studen	t Learning Outcomes:	Lubuman d	CROP	
Strengths of this	course:	,		
Grade distributi	on:			
.7	A		1 C+	
y	A-		C	
3	B+		OF	
ų	В		I_	
	B-		D	

Comments on grades:

Improvements for next year:

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
1. *N4Vac6	TLAT	LECTUS		
2. Come book	ASS LOVE	ASSUMIJ		
3. CON6 .	P RO5001 S	Pac sucy s		

# Wheeling University Course Assessment Evaluation

Course name: _	RISH HOM	1 Du Swald Con	urse Number:	Busn-912-01
Term:	SPALL	Yes	r: <u>2024</u>	
	Day 716			
Instructional Sta	ıdent Learning O	utcomes:	TO UNDERSOND	RISK W PUSUESS
Program Studen	t Learning Outco	mes: Ludura	a de car	
Strengths of this	course:			
Grade distributi	on:			
	A			C+
3	A-			F
1	B+			T
	В			D
	В-			<i>y</i>
Comments on gr	rades:			
Improvements f	or next year:			
Course Outcome	es Assessed:			155
Key 5 Course	Assessment	Criteria for	Summary of Data	Use of Data
Outcomes	Method	Success	Data	

LECTURS

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1. VNEVOICE

3. Cons

2. Compr broad

1	6	4

## **Course Name: Principles of Accounting I**

Term: Spring Year: 2024 Instructor: Dr. Ed Younkins

## Instructional Student and Program Learning Outcomes, including PEGs:

## **Instructional Student Learning Outcome:**

Have a broad view of accounting's role in satisfying society's need for (financial) information to include the needs of investors, creditors, regulatory agencies and taxing authorities. This will also include the history and ethics responsibilities of the accounting profession and the role of auditing in enhancing the credibility of publicly reported information. (BT1, 2)

Course Number: ACCT-201-01

Understand the principles underlying the design, integrity, and effectiveness of accounting information systems, including the basic components of internal control, the accountant's professional code of conduct, and the significance of debits and credits as they are used in an accounting system. (BT1,2)

Demonstrate a basic knowledge of the fundamental principles underlying the subject of accounting. (BT3)

Process routine transactions for a service company through the steps in the accounting cycle. (BT3)

Process routing transactions for a merchandising company through the steps in the accounting cycle. (BT3)

## **Program Learning Outcomes**

Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics

Critically analyze, think logically, and apply analytical methods and skills for business problems Explain the ethical implications and responsibilities of ensuring integrity of financial integrity Demonstrate the value of personal and professional effective communication

Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations

Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals

5 Key Course Outcomes	Learning Activities/ Assignments	Benchmarks/	Results
		Performance Indicator	
Have a broad view of accounting's role in satisfying society's need for (financial) information to include the needs of investors, creditors, regulatory agencies and taxing authorities. This will also include the history and ethics	Exams, In-class discussions	B(84%) and above	Attained

responsibilities of the accounting profession and the role of auditing in enhancing the credibility of publicly reported information. (BT1, 2)			
Understand the principles underlying the design, integrity, and effectiveness of accounting information systems, including the basic components of internal control, the accountant's professional code of conduct, and the significance of debits and credits as they are used in an accounting system. (BT1,2)	Exams, In-class discussions	B(84%) and above	Attained
Demonstrate a basic knowledge of the fundamental principles underlying the subject of accounting. (BT3)	Exams, In-class discussions	B(84%) and above	Attained
Process routine transactions for a service company through the steps in the accounting cycle. (BT3)	Exams, In-class discussions	B(84%) and above	Attained
Process routing transactions for a merchandising company through the steps in the accounting cycle. (BT3) (BT2)	Exams, In-class discussions	B(84%) and above	Attained

# Data Analysis—Strengths of this course: Experienced professor.

Students earn the basic knowledge of financial accounting standards.

The result of the "B.S. Acct - Principles of Accounting" shows that out of 29 students enrolled in this course, 93.1% were earned enough knowledge about the subject. The highest score was 5, and highest score earned was 5 and the lowest was 1.4.

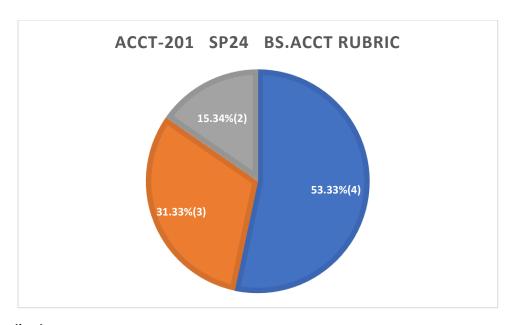
## Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:

ACCT-201-01 BS.ACCT Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BS. ACCT Principles of ACCT I	2024 SP Principles of ACCT I (2024 SP- ACCT-201-01)	Younkins, Edward. W	25	25	100% met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Explain the ethical implications and responsibilities of ensuring integrity of financial integrity	56% Excellent 28% Good 16% Fair 0% Needs Improvement 0% Inadequate	28%
2	Critically analyze, think logically, and apply analytical methods and skills for business problems	52% Excellent 28% Good 20% Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	20%
3	Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics	52% Excellent 32% Good 16% Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	16% 52%

No	Row	Levels Of Achievement	Distribution
4	Demonstrate the value of personal and professional effective communication	52% Excellent 36% Good 12% Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	12% 52%
5	Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations.	52% Excellent 36% Good 12% Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	12% 52%
6	Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals	56% Excellent 28% Good 16% Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	28%



## **Grade Distribution:**

5	A	5	C+
6	A-		С
4	B+		C-
2	В		D+
3	B-		D

F
I

## **Comments on Grades:**

## **Course name: Principles of Accounting I**

Term: Spring Year: 2024 Instructor: Lori Parry

**Course Number: ACCT-201-02** 

## **Instructional Student Learning Outcomes:**

- 1. Define management accounting; 1
- 2. Have an understanding of business ethics, especially ethics related to accounting; 2
- 3. Define cost drivers and calculate cost costs using a variety of cost drivers; 1,2,3
- 4. Use cost-volume-profit analysis in decision taking; 3,4,5
- 5. Establish and use Activity-Based Costing; 3,4,5
- 6. Decide when information is relevant; 3,4,5
- 7. Use relevant information for decision making, both for pricing and operational decisions; 3,4,5
- 8. Describe the benefits of budgets; 1,2
- 9. Establish and use a master budget; 3,4,5
- 10. Establish and use flexible budgets; 3,4,5
- 11. Execute variance analysis; 3,4,5
- 12. Understand, define, and implement management control systems and responsibility accounting systems. 2,3,4,5
- 13. Discuss and implement management control systems in a decentralized organization; 2,3,4,5
- 14. Establish and implement various systems of cost allocation; 3,4,5
- 15. Establish and implement systems for accounting for overhead costs; 3,4,5
- 16. Compare and contrast job-costing and process-costing systems. 2,3,4,5

## **Program Student Learning Outcomes:**

Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics

Critically analyze, think logically, and apply analytical methods and skills for business problems Explain the ethical implications and responsibilities of ensuring integrity of financial integrity Demonstrate the value of personal and professional effective communication

Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations

Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals

Strengths of this course: Consistent student interaction in various group settings.

## **Grade distribution:**

6	A	2	C+
3	A-	4	С
0	B+	1	C-
0	В	2	D+
2	В-	0	F
		0	I

**Comments on grades:** Attendance was a consistent issue and the majority of the students did not obtain a textbook. These two issues caused learning inconsistencies and the need to spend additional time on topics.

# Improvements for next year:

Suggest that a virtual learning platform be implemented to enhance student learning. require students to obtain the course textbook, and implement a more stringent and comprehensive attendance policy.

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
Demonstrate working knowledge of concepts and principles that apply to the functional and operational areas of business	Tests, Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Application of ethical implications in performing managerial functions.	Tests, Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Critical analysis and application to business problems.	Tests, Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Apply written communication skills.	Tests, Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		

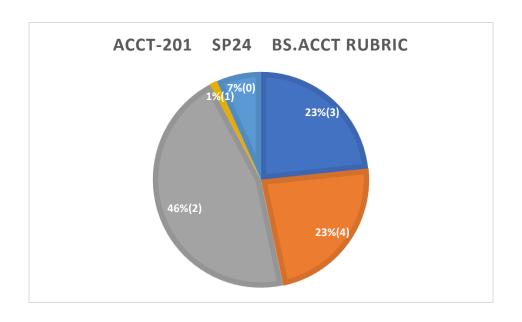
Interpret	Tests, Project	C and above. All students met	
managerial		the benchmark. Result shows	
cost reports and		that students earned an	
use		acceptable understanding of	
results in decisions		the subject. The course	
results in decisions		objectives were accomplished	
		successfully.	

# ACCT-201 BS. ACCT Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BS. ACCT Principles of ACCT I	2024 SP Principles of ACCT I (2024 SP- ACCT-201-02)	Parry, Lori	20	20	92% met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Explain the ethical implications and responsibilities of ensuring integrity of financial integrity	26.68% Excellent 20% Good 40% Fair 6.66% Needs Improvement 6.66% Inadequate	7% 27% 40% 20%
2	Critically analyze, think logically, and apply analytical methods and skills for business problems	13.33% Excellent 33.35% Good 46.66% Fair 0% Needs Improvement 6.66% Inadequate	0% <sup>7%</sup> 13%
3	Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics	20% Excellent 20% Good 53.34% Fair 0% Needs Improvement 6.66% Inadequate	0% 7% 20%

No	Row	Levels Of Achievement	Distribution
4	Demonstrate the value of personal and professional effective communication	26.66% Excellent 13.35% Good 53.33% Fair 0% Needs Improvement 0% Inadequate	0% 29% 57%
5	Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations.	20% Excellent 33.34% Good 40% Fair 0% Needs Improvement 6.66% Inadequate	0% 7% 20% 40%
6	Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals	33.34% Excellent 20% Good 40% Fair 0% Needs Improvement 6.66% Inadequate	0% <sup>7%</sup> 33% 40%



## **Course name: Principles of Accounting II**

Term: Spring Year: 2024 Instructor: Lori Parry

Course Number: ACCT-202-01

## **Instructional Student Learning Outcomes:**

- 1. Define management accounting; 1
- 2. Have an understanding of business ethics, especially ethics related to accounting; 2
- 3. Define cost drivers and calculate cost costs using a variety of cost drivers; 1,2,3
- 4. Use cost-volume-profit analysis in decision taking; 3,4,5
- 5. Establish and use Activity-Based Costing; 3,4,5
- 6. Decide when information is relevant; 3,4,5
- 7. Use relevant information for decision making, both for pricing and operational decisions; 3,4,5
- 8. Describe the benefits of budgets; 1,2
- 9. Establish and use a master budget; 3,4,5
- 10. Establish and use flexible budgets; 3,4,5
- 11. Execute variance analysis; 3,4,5
- 12. Understand, define, and implement management control systems and responsibility accounting systems. 2,3,4,5
- 13. Discuss and implement management control systems in a decentralized organization; 2,3,4,5
- 14. Establish and implement various systems of cost allocation; 3,4,5
- 15. Establish and implement systems for accounting for overhead costs; 3,4,5
- 16. Compare and contrast job-costing and process-costing systems. 2,3,4,5

## **Program Student Learning Outcomes:**

Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics

Critically analyze, think logically, and apply analytical methods and skills for business problems Explain the ethical implications and responsibilities of ensuring integrity of financial integrity Demonstrate the value of personal and professional effective communication

Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations

Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals

#### **Strengths of this course:**

Consistent student interaction in various group settings to drive enhanced learning.

#### **Grade distribution:**

1	A	2	C+
1	A-	1	С
3	B+	1	C-
3	В	1	D+
1	B-	0	F
		1	Ι

**Comments on grades:** No Comment

# Improvements for next year:

Students enjoyed McGraw Hill Connect and stated that this method forced them to study and learn the material. Suggestion is to keep this method of virtual platform to continue student success.

Key 16 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
Define management accounting; 1	Tests, Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Have an understanding of business ethics, especially ethics related to accounting;	Tests, Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Define cost drivers and calculate cost costs using a variety of cost drivers; 1,2,3	Tests, Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Use cost-volume- profit analysis in decision taking; 3,4,5	Tests, Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Establish and use Activity-Based Costing; 3,4,5	Tests, Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		

Decide when information is relevant; 3,4,5	Tests, Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	
Use relevant information for decision making, both for pricing and operational decisions; 3,4,5	Tests, Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	
Describe the benefits of budgets; 1,2	Tests, Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	
Establish and use a master budget; 3,4,5	Tests, Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	
Establish and use flexible budgets; 3,4,5	Tests, Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	
Execute variance analysis; 3,4,5	Tests, Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	
Understand, define, and implement management control systems and responsibility	Tests, Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The	

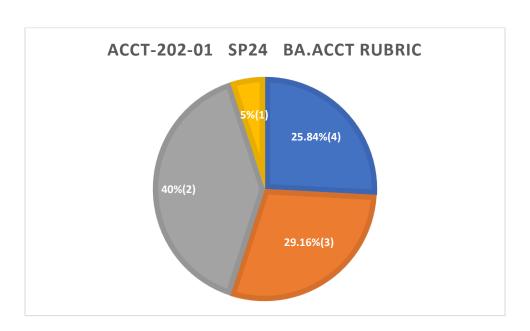
accounting systems. 2,3,4,5		course objectives were accomplished successfully.	
Discuss and implement management control systems in a decentralized organization; 2,3,4,5	Tests, Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	
Establish and implement various systems of cost allocation; 3,4,5	Tests, Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	
Establish and implement systems for accounting for overhead costs; 3,4,5	Tests, Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	
Compare and contrast job-costing and process-costing systems. 2,3,4,5	Tests, Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	

# ACCT-202-01 BS. ACCT Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BS. ACCT Principles of ACCT II	2024 SP Principles of ACCT II (2024 SP- ACCT-202-01)	Parry, Lori	15	15	95% met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Explain the ethical implications and responsibilities of ensuring integrity of financial integrity	25% Excellent 25% Good 45% Fair 5% Needs Improvement 0% Inadequate	5%0% 25% 25%
2	Critically analyze, think logically, and apply analytical methods and skills for business problems	25% Excellent 30% Good 40% Fair 5% Needs Improvement 0% Inadequate	5%0% 25% 40%
3	Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics	30% Excellent 25% Good 40% Fair 5% Needs Improvement 0% Inadequate	5%0% 30% 40%
4	Demonstrate the value of personal and professional effective communication	25% Excellent 25% Good 45% Fair 5% Needs Improvement 0% Inadequate	5%0% 25% 25%
5	Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations.	20% Excellent 40% Good 35% Fair 5% Needs Improvement 0% Inadequate	5%0% 20% 40%

No	Row	Levels Of Achievement	Distribution
6	Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals	30% Excellent 30% Good 35% Fair 5% Needs Improvement 0% Inadequate	30% 30%



Course Name: Principles of Marketing Course Number: BUSN-212-01

Term: Spring Year: 2024 Instructor: David Corbett

**Instructional Student and Program Learning Outcomes, including PEGs:** 

5 Key Course Outcomes	Learning Activities/ Assignments	Benchmarks/ Performance Indicator	Results
The course objectives are to define and examine the scope of marketing, the market concept, satisfying customer needs, developing long –term profitable relationships with customers and building customer equity.	Lectures with video, discussion questions, assignments, case studies	At least 70% and above	
Strategic planning and business units within a corporation, Define a business mission, conduct a situation analysis, and create a marketing plan to reach the target audience.	Lectures with video, discussion questions, assignments, case studies	At least 70% and above	
Ethics and social responsibility in business, marketing and cause-related marketing.	Lectures with video, discussion questions, assignments, case studies	At least 70% and above	
The marketing environment and its factors including: Social, demographic, ethic, economic, technological, political, legal and competitive factors.	Lectures with video, discussion questions, assignments, case studies	At least 70% and above	

## Data:

## **Data Analysis—Strengths of this course:**

14 enrolled in the course and 9 passed with a C- or higher the BSBA grading with 100%.

Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:

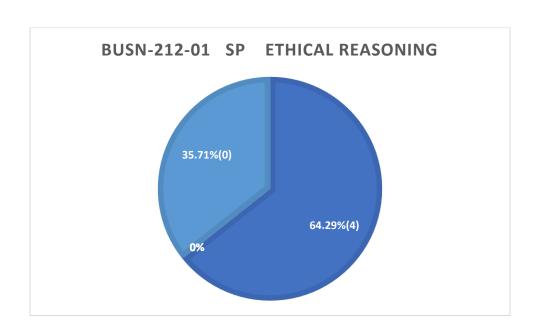
Results show that the course design/content of the course aligns with course objectives. No changes are needed.

BUSN-212-01 SP24 Ethical Reasoning PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Ethical Reasoning-Prin. of MRKT	2024SP Prin. of MRKT (2024SP- BUSN-212-01)	Corbett, David	14	14	64.29% Met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Ethical Self-Awareness	64.29% Capstone-4 0% Milestones-3 0% Milestones-2 0% Benchmark-2 35.71% Does Not Meet-0	36% 0%
2	Understanding Different Ethical Perspectives/Concepts	64.29% Capstone-4 0% Milestones-3 0% Milestones-2 0% Benchmark-2 35.71% Does Not Meet-0	36% 0%
3	Ethical Issue Recognition	64.29% Capstone-4 0% Milestones-3 0% Milestones-2 0% Benchmark-2 35.71% Does Not Meet-0	36% 0%

No	Row	Levels Of Achievement	Distribution
4	Application of Ethical Perspectives/Concepts	64.29% Capstone-4 0% Milestones-3 0% Milestones-2 0% Benchmark-2 35.71% Does Not Meet-0	36% 0%
5	Evaluation of Different Ethical Perspectives/Concepts	64.29% Capstone-4 0% Milestones-3 0% Milestones-2 0% Benchmark-2 35.71% Does Not Meet-0	36% 0%

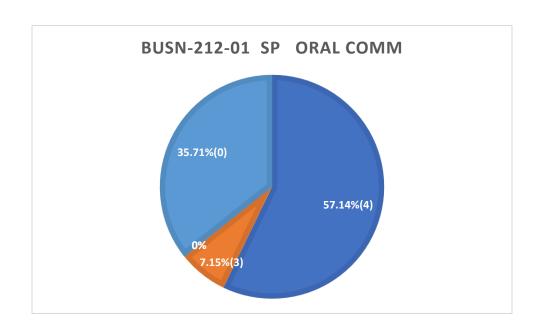


BUSN-212-01 SP24 Oral Communication PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Oral Communication PEG-Prin. of MRKT	2024SP Prin. of MRKT (2024SP- BUSN-212-01)	Corbett, David	14	14	64.29% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Organization	57.14% Capstone-4 7.15% Milestones-3 0% Milestones-2 0% Benchmark-2 35.71% Does Not Meet-0	36% 57%
2	Language	57.14% Capstone-4 7.15% Milestones-3 0% Milestones-2 0% Benchmark-2 35.71% Does Not Meet-0	36% 57%
3	Delivery	57.14% Capstone-4 7.15% Milestones-3 0% Milestones-2 0% Benchmark-2 35.71% Does Not Meet-0	36% 57% 0% 7%

No	Row	Levels Of Achievement	Distribution
4	Supporting Material	57.14% Capstone-4 7.15% Milestones-3 0% Milestones-2 0% Benchmark-2 35.71% Does Not Meet-0	36% 57%
5	Central Message	57.14% Capstone-4 7.15% Milestones-3 0% Milestones-2 0% Benchmark-2 35.71% Does Not Meet-0	36% 57%

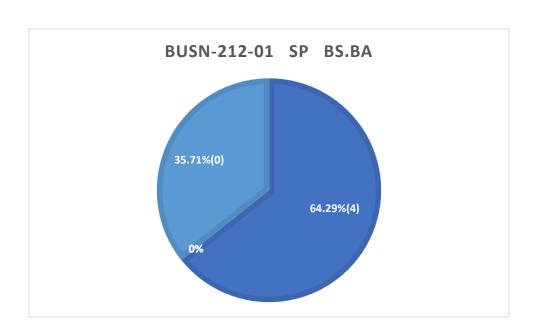


BUSN- 212-01 SP 24 BS.BA Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BSBA – Prin. of MRKT	2024SP Prin. of MRKT (2024SP- BUSN-212-01)	Corbett, David	14	14	64.29% met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business	64.29% Excellent 0% Good 0% Fair 0% Needs Improvement 35.71% Inadequate	36% 0%
2	Demonstrate the value of personal and professional effective communication	64.29% Excellent 0% Good 0% Fair 0% Needs Improvement 35.71% Inadequate	36% 0%
3	Demonstrate an appreciation of ethical implications involved in performing managerial functions	64.29% Excellent 0% Good 0% Fair 0% Needs Improvement 35.71% Inadequate	36% 0%

No	Row	Levels Of Achievement	Distribution
4	Critically analyze, think logically, and apply analytical methods and skills for business problems	64.29% Excellent 0% Good 0% Fair 0% Needs Improvement 35.71% Inadequate	36% 0%
5	Develop the capacity to work harmoniously and effectively with others	64.29% Excellent 0% Good 0% Fair 0% Needs Improvement 35.71% Inadequate	36% 0%



## **Grade Distribution:**

4	A	1	C+
	A-		С
1	B+	2	C-
1	В		D+
	В-		D

5	F
	I

## **Comments on Grades:**

Students who failed did not complete their assignments.

### **Course Name: Strategic Business Planning**

Term: Spring Year: 2024 Instructor: Dr. Alberto M. Poxes, Jr.

Course Number: BUSN-410-01

### **Instructional Student and Program Learning Outcomes, including PEGs:**

- 1. Demonstrated an understanding of the strategic management process.
- 2. Identify the strategic problem of a company.
- 3. Formulate strategic plans to improve an organization.
- 4. Develop solutions to a firm's strategic issues.
- 5. Demonstrate effective research, quantitative, communication, and human relations skills.
- 6. Understand and discuss the critical importance and relevance of ethical conduct and social responsibility properly understand in the lives of internal and external stakeholders.

### **Program Learning Outcomes:**

- 1. To help each student develop an administrative philosophy that will be modeled in the development of all administrative procedures and practice by describing the traditional types of administrative styles; identifying the administrative behaviors that are necessary for success; and through identifying the duties and roles of business organizations.
- 2. To have the students understanding workable knowledge of administrative components related to business management, by identifying traditional and innovative organizational structures, and describe the various methods of personnel organization, then compare and contrast the management theories, and identifying types of power, describe problem solving models, principles of delegation and dynamics of supervision.
- 3. To enhance students understanding of the application of concepts in examining equal opportunity and affirmative action, demonstrate effective interviewing skills, relate principles of personnel relations to organizations and businesses, outline applications of staff development and time management and the dynamics of stress management.
- 4. Integrate knowledge and skills acquired from previous coursework in business classes to create successful firms' strategies. Perform and complete external and internal analysis of companies. Analyze and evaluate a firm's resources and competitive position.
- 5. Identify the role of leaders in a given firm and how that role relates to the company's strategic efforts. Evaluate potential management problems, opportunities, strengths, and weaknesses and possible strategies to address these. Identify and analyze te external and internal environmental forces and the economic, social, political, legal, and strategic issues associated with these forces.

5 Key Course Outcomes	Learning Activities/	Benchmarks/	Results
	Assignments	Performance Indicator	
Demonstrate knowledge	Lecture, Assignment,	A grade of B/84 or above.	I used three exams
of the core management	Group Project, and	All students met this	throughout the
goals and concepts.	Exams.	benchmark. Results	semester with a
		indicates students'	variety of questions

		understanding of the subject. Thus, course objective is successfully achieved.	that measured their understanding of the concepts of management.
Identify and discuss the key strategic management problems/current events.	Lecture, Assignment Group Project (1&2), and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicates students' understanding of key strategic management principle problems/current events confronting business corporations. Thus, course objective is successfully achieved.	
Comment and discuss the potential solutions to management problems.	Lecture, Classroom Discussions, Assignment, Group Project. and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicates students' understanding of key strategic management principles problems/current events confronting business corporations. Thus, course objective is successfully achieved.	

#### Data:

The 3 exams administered were used to assess the student's problem-solving and critical thinking skills in understanding of strategic management concepts such as organizational theories, organizational behavior, business ethics, strategic decision-making, and human resources. Assessment was also based on group project which sought expose students how to obtain historic management theories of any country of their choice and analyze the patterns and trends in the United States.

### Data Analysis—Strengths of this course:

Most of the lectures were practical discussions of issues related to decision-making, and the students were able to relate what they were being taught to the real-world problems confronting the US and the global economy at large. For example, students can now suggest which policy response (i.e., regulation and/or deregulation of businesses).

## Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:

Nothing to change here. The process was very successful and enabled the students to learn.

# of students Grade Distribution: # of students

14	A		C+
17	A-		С
6	B+		C-
1	В		D+
	B-		D

F
I

## **Comments on Grades:**

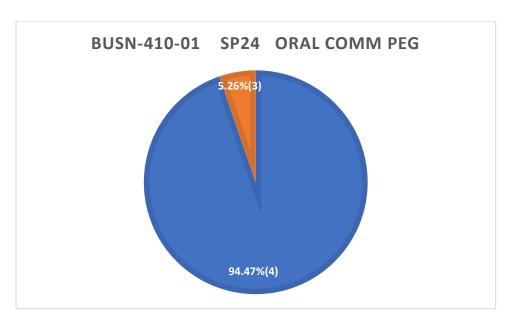
The grade distribution of the class affirms the belief that the strategy of approach to teaching the students were very effective.

BUSN-410-01 SP24 Oral Communication PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Oral Communication PEG-Strategic BUSN Planning	2024SP Strategic BUSN Planning (2024SP- BUSN-410-01)	Poxes, Alberto	38	38	100% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Organization	94.47% Capstone-4 3.26% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	95%

No	Row	Levels Of Achievement	Distribution
2	Language	94.47% Capstone-4 3.26% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	95%
3	Delivery	94.47% Capstone-4 3.26% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	95%
4	Supporting Material	94.47% Capstone-4 3.26% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	95%
5	Central Message	94.47% Capstone-4 3.26% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	95%

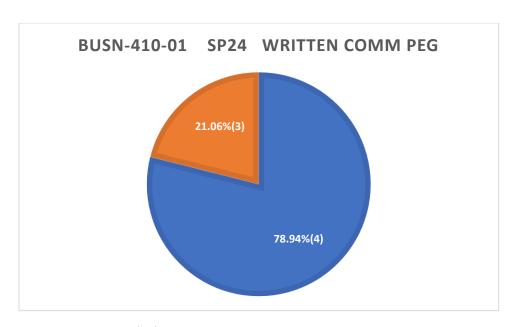


BUSN-410-01 SP24 Written Communication PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Written Communication PEG- Strategic BUSN Planning	2024SP Strategic BUSN Planning (2024SP- BUSN-410-01)	Poxes, Alberto	38	38	100% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Context of and Purpose for Writing	78.94% Capstone-4 21.06% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	79%

No	Row	Levels Of Achievement	Distribution
2	Content Development	78.94% Capstone-4 21.06% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	79%
3	Genre and Disciplinary Conventions	78.94% Capstone-4 21.06% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	79%
4	Sources and Evidence	78.94% Capstone-4 21.06% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	21%
5	Control of Syntax and Mechanics	78.94% Capstone-4 21.06% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	79%

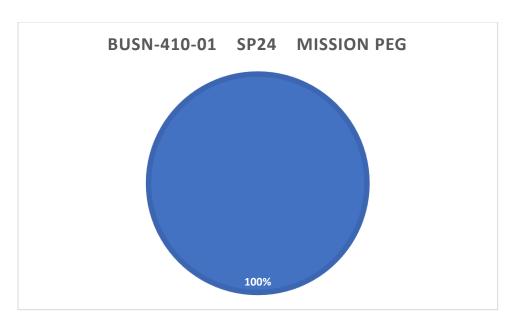


BUSN-410-01 SP24 Mission PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Mission PEG- Strategic BUSN Planning	2024SP Strategic BUSN Planning (2024SP-BUSN- 410-01)	Poxes, Alberto	38	38	100% Met the benchmark of Proficient or above.

No	Row	Levels Of Achievement	Distribution
1	Personal Vision Statement	100% Exemplary- 25 0% Proficient- 20 0% Needs Development- 15 0% Emergency- 10 0% Not Evident-0	100%

No	Row	Levels Of Achievement	Distribution
2	Degree Program Learning Mission Statement Description	100% Exemplary- 25 0% Proficient- 20 0% Needs Development- 15 0% Emergency- 10 0% Not Evident-0	100%
3	Mission Statement Description	100% Exemplary- 25 0% Proficient- 20 0% Needs Development- 15 0% Emergency- 10 0% Not Evident-0	100%
4	Mission Alignment Activity	100% Exemplary- 25 0% Proficient- 20 0% Needs Development- 15 0% Emergency- 10 0% Not Evident-0	100%
5	e-Portfolio Assessment	100% Exemplary- 25 0% Proficient- 20 0% Needs Development- 15 0% Emergency- 10 0% Not Evident-0	100%

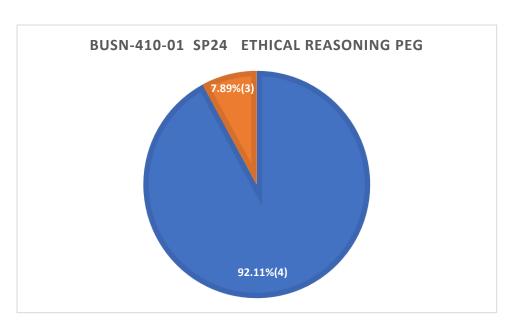


BUSN-410-01 SP24 Ethical Reasoning PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Ethical Reasoning- Strategic BUSN	2024SP Strategic BUSN Planning (2024SP-BUSN-	Poxes, Alberto	38	38	100% Met the benchmark of milestones 2 or
Planning	410-01)				above.

No	Row	Levels Of Achievement	Distribution
1	Ethical Self-Awareness	92.11% Capstone-4 7.89% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	92%

No	Row	Levels Of Achievement	Distribution
2	Understanding Different Ethical Perspectives/Concepts	92.11% Capstone-4 7.89% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	92%
3	Ethical Issue Recognition	92.11% Capstone-4 7.89% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	92%
4	Application of Ethical Perspectives/Concepts	92.11% Capstone-4 7.89% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	92%
5	Evaluation of Different Ethical Perspectives/Concepts	92.11% Capstone-4 7.89% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	92%



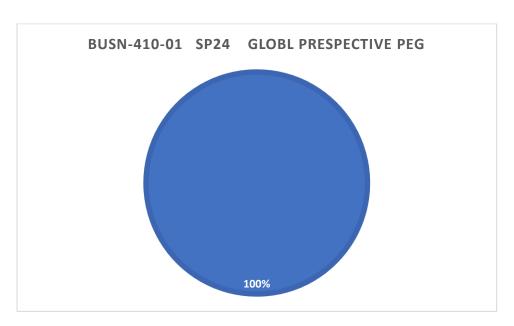
BUSN-410-01 SP24 Global Perspective PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Global Perspective PEG- Strategic BUSN Planning	2024SP Strategic BUSN Planning (2024SP-BUSN- 410-01)	Poxes, Alberto	38	38	100% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Applying Knowledge to Contemporary Global Contexts	100% Capstone - 4 0% Milestone - 3 0% Milestone - 2 0% Benchmark - 1 0% Substandard - 0	100%

No	Row	Levels Of Achievement	Distribution
2	Understanding Global Systems	100% Capstone - 4 0% Milestone - 3 0% Milestone - 2 0% Benchmark - 1 0% Substandard - 0	100%
3	Personal and Social Responsibility	100% Capstone - 4 0% Milestone - 3 0% Milestone - 2 0% Benchmark - 1 0% Substandard - 0	100%
4	Cultural Diversity	100% Capstone - 4 0% Milestone - 3 0% Milestone - 2 0% Benchmark - 1 0% Substandard - 0	100%
5	Perspective Taking	100% Capstone - 4 0% Milestone - 3 0% Milestone - 2 0% Benchmark - 1 0% Substandard - 0	100%

No	Row	Levels Of Achievement	Distribution
6	Global Self- Awareness	100% Capstone - 4 0% Milestone - 3 0% Milestone - 2 0% Benchmark - 1 0% Substandard - 0	100%

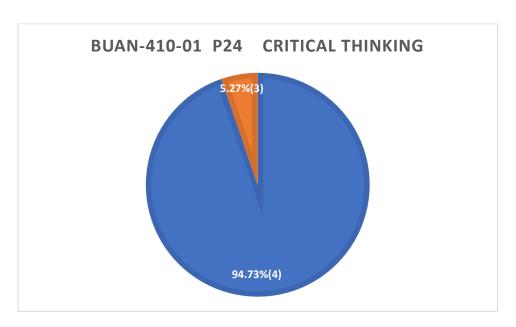


BUSN-410-01 Critical Thinking PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Critical Thinking PEG- Strategic BUSN Planning	2024SP Strategic BUSN Planning (2024SP-BUSN- 410-01)	Poxes, Alberto	38	38	%100 Met the benchmark of milestones 2 above.

No	Row	Levels Of Achievement	Distribution
1	Explanation of Issue	94.73% Capstone 4 5.27% Milestones 3 0% Milestones 2 0% Benchmark 1 0% Does Not Meet 0	95%
2	Evidence -Selecting and using information to investigate a point of view or conclusion.	94.73% Capstone 4 5.27% Milestones 3 0% Milestones 2 0% Benchmark 1 0% Does Not Meet 0	95%
3	Influence of Context and Assumptions	94.73% Capstone 4 5.27% Milestones 3 0% Milestones 2 0% Benchmark 1 0% Does Not Meet 0	95%
4	Student's Position	94.73% Capstone 4 5.27% Milestones 3 0% Milestones 2 0% Benchmark 1 0% Does Not Meet 0	95%

No	Row	Levels Of Achievement	Distribution
5	Conclusions and Related Outcomes	94.73% Capstone 4 5.27% Milestones 3 0% Milestones 2 0% Benchmark 1 0% Does Not Meet 0	95%

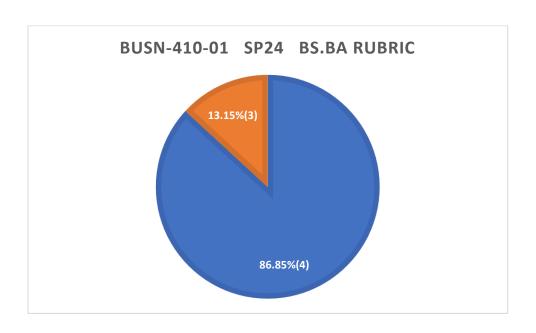


BUSN- 410-01 BS.BA Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BSBA – Strategic BUSN Planning	2024SP Strategic BUSN Planning (2024SP-BUSN-410- 01)	Poxes, Alberto	38	38	%100 Met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business	86.85% Excellent 13.15% Good 0% Fair 0% Needs Improvement 0% Inadequate	13%
2	Demonstrate the value of personal and professional effective communication	86.85% Excellent 13.15% Good 0% Fair 0% Needs Improvement 0% Inadequate	13%
3	Demonstrate an appreciation of ethical implications involved in performing managerial functions	86.85% Excellent 13.15% Good 0% Fair 0% Needs Improvement 0% Inadequate	13%
4	Critically analyze, think logically, and apply analytical methods and skills for business problems	86.85% Excellent 13.15% Good 0% Fair 0% Needs Improvement 0% Inadequate	13%

No	Row	Levels Of Achievement	Distribution
5	Develop the capacity to work harmoniously and effectively with others	86.85% Excellent 13.15% Good 0% Fair 0% Needs Improvement 0% Inadequate	13%



# Course name: Government & NFP Accounting

Term: Spring Year: 2024 Instructor: Tammy Richmond

**Course Number: ACCT-403-30** 

## **Instructional Student Learning Outcomes:**

	Student Learning Objectives	Learning Activities/Assignment	Assessments for the Learning Activities
•	Have a general understanding of accounting methods and reporting requirements of governmental and not-for-profit organizations	SmartBook assignments, exercises, and problems	Exams
•	The ability to evaluate the financial information given in order to complete the exams and assignments	SmartBook assignments, exercises, and problems	Exams
•	The application of generally accepted accounting principles and Government Accounting standards, as they pertain to these areas, in order to demonstrate knowledge of the topics covered during this course	SmartBook assignments, exercises, and problems	Exams

# **Program Student Learning Outcomes:**

<b>Program Learning Outcomes</b>	Learning Activities/Assignment	Assessments for the Learning Activities
Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business	SmartBook assignments, exercises, and problems	Exams
Demonstrate the value of personal and professional effective communication	SmartBook assignments, exercises, and problems	Exams
Demonstrate an appreciation of ethical implications involved in performing managerial functions	SmartBook assignments, exercises, and problems	Exams
Critically analyze, think logically, and apply analytical methods and skill for business problems	SmartBook assignments, exercises, and problems	Exams
Develop the capacity to work harmoniously and effectively with others	SmartBook assignments, exercises, and problems	Exams

### **Strengths of this course:**

Having the course in a hybrid format allowed more flexibility for attendance. Students who could not attend in person due to athletic events or class time conflict could listen to the recorded lecture online.

#### **Grade distribution:**

1	A		C+
	A-	1	С
	B+		F
	В		I
	B-	1	C-

## **Comments on grades:**

Grades were as expected.

## Improvements for next year:

None for course content. Assignments covered the major topics. However, two needed courses were scheduled at the same time for one student. Attendance was low in this course for that student.

Key 5 Course	Assessment	Criteria for	Summary of	Use of Data
Outcomes	Method	Success	Data	
1. Have a general understanding of accounting methods and reporting requirements of governmental and not-forprofit organizations	SmartBook assignments, exercises,problems, and exams	Passing grade of C or better.	Majority of class passed with a C.	Continue to assign similar reading, exercises, problems, and exams.
2. The ability to evaluate the financial information given in order to complete the exams and assignments	SmartBook assignments, exercises,problems, and exams	Passing grade of C or better.	Majority of class passed with a C.	Continue to assign similar reading, exercises, problems, and exams.

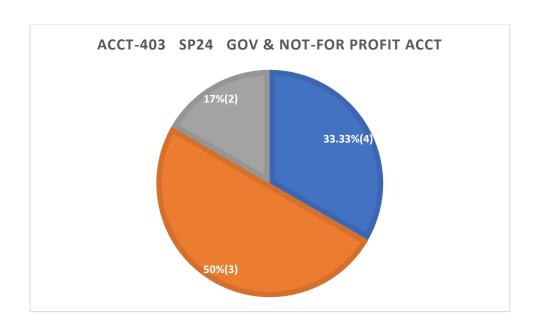
<b>3.</b> The	SmartBook	Passing grade of	Majority of	Continue to
application of	assignments,	C or better.	class passed	assign similar
generally	exercises, problems,		with a C.	reading,
accepted	and exams			exercises,
accounting				problems, and
principles and				exams.
Government				
Accounting				
standards, as				
they pertain to				
these areas, in				
order to				
demonstrate				
knowledge of				
the topics				
covered during				
this course				

## ACCT-403-30 BS. ACCT Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BS. ACCT- Government and Not-for- Profit Accounting	2024SP Government and Not-for-Profit Accounting (2024SP-ACCT- 304-30)	Richmond, Tammy	3	3	83.33% met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Explain the ethical implications and responsibilities of ensuring integrity of financial integrity	33.33% Excellent 66.67% Good 0% Fair 0% Needs Improvement 0% Inadequate	67%
2	Critically analyze, think logically, and apply analytical methods and skills for business problems	33.33% Excellent 0% Good 66.67% Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	33% 67% 0%
3	Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics	33.33% Excellent 66.67% Good 0% Fair 0% Needs Improvement 0% Inadequate	67%
4	Demonstrate the value of personal and professional effective communication	33.33% Excellent 66.67% Good 0% Fair 0% Needs Improvement 0% Inadequate	67%

No	Row	Levels Of Achievement	Distribution
5	Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations.	33.33% Excellent 66.67% Good 0% Fair 0% Needs Improvement 0% Inadequate	67%
6	Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals	33.33% Excellent 33.33% Good 33.33% Fair 0% Needs Improvement 0% Inadequate	34% 33%



### **Course name: Employment Law**

Term: Spring Year:2024 Instructor: Amy Smith

Course Number: BUSN-415-01

### **Instructional Student Learning Outcomes:**

This course deals with the concepts, applications, and skill-building material required to have an understanding of the evolution of labor law and how it has changed employment. This approach covers the following: 1.) Labor Law before the Employment Act 2) Modern Labor Law 3) Employment Discrimination Law, 4) Agencies, Unions and Fair Labor Standards Act, 5) Other Employment Laws. Case studies, articles and discussions will be reviewed on topics that coincide with each part. This course will develop student's critical thinking skills, applications of remembering, understanding, applying, analyzing, evaluating, and creating.

### **Program Student Learning Outcomes:**

This course will examine the evolution of employment law. This course focuses on both previous standards prior to the laws and how the additions of laws changed the course of employment and employee rights. The students will review various legal cases, case studies and examples of why these employment laws were enacted.

### **Strengths of this course:**

This course offers the student the opportunity to become more aware of the laws that govern companies in any industry and will help prepare them if their career interest is in the field of human resources or any supervisory position. It also allows them a personal knowledge of employment law as it applies to themselves as individuals and helps them know their rights as an employee. The professor has 30 years of experience in the field and can provide added examples of real life situations.

#### **Grade distribution:**

4	A	1	C+
1	A-		С
	B+		F
	В		I
	B-		

Comments on grades: Overall, students were very conscientious after completing assignments. Since this was a hybrid class, we communicated well in a variety of ways. This was an upper level class and students were able to respond well to the workload. The one student who recieved a lower grade did not meet the deadline of a project and was given an extension but failed to turn in any product by the end of the semester. He probably would have been closer to a B with that project.

**Improvements for next year:** This was my first year developing this class. The initial work was very historical to help students learn why laws were developed. I would like to add more

examples and case studies into the first part of the semester. I would also shift some of the more pertinent laws and information to our in-person sessions.

Program Learning Outcome	LEARNING ACTIVITIES/ASSIGNMENT	ASSESSMENTS FOR THE LEARNING ACTIVITIES
Demonstrate the value of personal and professional effective communication.	Lectures Discussion Boards Review of Relevant Articles Example Documents Legal cases	Class participation Discussions and Case Study Review Tests Presentations
Demonstration and appreciation of ethical implications involved in performing managerial functions that support employment law practices	Lectures Discussion Boards Review of Relevant Articles Example Documents Legal Cases	Class participation Discussions, Articles, Case Study Review Tests Presentations
Critically analyze, think logically, and apply analytical methods and skills for business problems that pertain to employment law.	Lectures Discussion Boards Review of Relevant Articles Example Documents Legal	Class participation Discussions, Articles, Case Study Review Tests Presentations
Develop the capacity to work harmoniously and effectively with others.	Lectures Discussion Boards Review of Relevant Articles Example Documents Legal	Class participation Discussions, Articles, Case Study Review Tests Presentations

Course name: Organizational Behavior and Diversity Management

**Course Number: BUSN 251-01** 

Term: Spring Year: 2024 Instructor: Amy Smith

### **Instructional Student Learning Outcomes:**

This course deals with the concepts, applications, and skill-building material required to provide organizational leadership and diversity management. This approach covers the following: 1) Selection (Intelligence, Conscientiousness, Emotional Stability, Recruiting and Hiring. 2) Training and Performance Appraisal 3) Turnover and Satisfaction, 4) Motivation, 5) Team Dynamics, 6) Leadership

Each part of the above 6 areas will also address DEI (Diversity, Equity, and Inclusion) in the workplace. Case studies, articles and discussions will be reviewed on topics that coincide with each part. This course will develop student's critical thinking skills, applications of remembering, understanding, applying, analyzing, evaluating, and creating.

### **Program Student Learning Outcomes:**

After examining the evolution of leadership theory, this course focuses on a contemporary leadership model. The student's leadership style will be determined, and personal development opportunities will be provided. Discussion will also include diversity, equity and inclusion on all levels of work.

### Strengths of this course:

Helping students analyze their own personality traits and their potential interest in the leadership in the workplace as well as the importance of teams, satisfaction in their careers, and recognizing how treating employees as individuals and inclusion play a significant part in the success of a organization. Helping student evaluate their own leadership style and recognize how the styles of previous supervisors impacted their employment. Professor uses real life experiences and examples of employee interactions, problems and solutions.

#### **Grade distribution:**

5	A		C+
3	A-		С
	B+		F
	В		I
	B-		

**Comments on grades:** This was a smaller group then when this class had been taught last year. They were very engaged and supportive of each other and their responses. They shared quite a bit and were very open to participation. I did stress the importance of turning in all work and they were very good about meeting all deadlines and discussion requirements.

## Improvements for next year:

Continue to stress deadlines and completing all work timely. Depending on the class size, allowing them more time at the end of class to share situations or past employment experiences. Since most students participate in sports at the university, using the coaching model in sports to discuss those techniques in the terms of supervisors in the workplace.

Program Learning Outcome	LEARNING ACTIVITIES/ASSIGNMENT	ASSESSMENTS FOR THE LEARNING ACTIVITIES
Demonstrate the value of personal and professional effective communication.	Lectures Discussion Boards Review of Relevant Articles Example Documents	Class participation Discussions and Case Study Review Tests Presentations
Demonstrate and appreciation of ethical implications involved in performing managerial functions.	Lectures Discussion Boards Review of Relevant Articles Example Documents	Class participation Discussions, Articles, Case Study Review Tests Presentations
Critically analyze, think logically, and apply analytical methods and skills for business problems.	Lectures Discussion Boards Review of Relevant Articles Example Documents	Class participation Discussions, Articles, Case Study Review Tests Presentations
Develop the capacity to work harmoniously and effectively with others.	Lectures Discussion Boards Review of Relevant Articles Example Documents	Class participation Discussions, Articles, Case Study Review Tests Presentations

## **Course Name: Consumer Behavior**

Term: Spring Year:2024 Instructor: David Corbett

**Course Number: BUSN-323-01** 

## **Instructional Student and Program Learning Outcomes, including PEGs:**

5 Key Course Outcomes	Learning Activities/ Assignments	Benchmarks/ Performance Indicator	Results
1. The course objectives are to define and examine the scope of marketing, the market concept, satisfying customer needs, developing long —term profitable relationships with customers and building customer equity.	Lectures with video, discussion questions, assignments, case studies	At least 70% and above	
2. Strategic planning and business units within a corporation, Define a business mission, conduct a situation analysis, and create a marketing plan to reach the target audience.	Lectures with video, discussion questions, assignments, case studies	At least 70% and above	
<b>3.</b> Ethics and social responsibility in business, marketing and causerelated marketing.	Lectures with video, discussion questions, assignments, case studies	At least 70% and above	
4. The marketing environment and its factors including: Social, demographic, ethic, economic, technological, political, legal and competitive factors.	Lectures with video, discussion questions, assignments, case studies	At least 70% and above	

### Data:

## Data Analysis—Strengths of this course:

9 enrolled in the course and 8 passed with a B- or higher the BSBA grading with 100%. Only 1 failed.

## Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:

Results show that the course design/content of the course aligns with course objectives. No changes are needed. A final project could be added.

#### **Grade Distribution:**

5	A		C+
	A-		С
	B+		C-
1	В		D+
2	B-	1	D

1	F
	I

**Comments on Grades:** 

## **Course Name: Intro to Digital Marketing**

Term: Spring Year: 2024 Instructor: Dr David Corbett

**Course Number: BUSN-323-01** 

# **Instructional Student and Program Learning Outcomes, including PEGs:**

5 Key Course Outcomes	Learning Activities/	Benchmarks/	Results
	Assignments	Performance Indicator	
The course objectives are to define and examine the scope of marketing, the market concept, satisfying customer needs, developing long – term profitable relationships with customers and building customer equity.	Lectures with video, discussion questions, assignments, case studies	At least 70% and above	
Strategic planning and business units within a corporation, Define a business mission, conduct a situation analysis, and create a marketing plan to reach the target audience.	Lectures with video, discussion questions, assignments, case studies	At least 70% and above	
Ethics and social responsibility in business, marketing and cause-related marketing.	Lectures with video, discussion questions, assignments, case studies	At least 70% and above	
The marketing environment and its factors including: Social, demographic, ethic, economic, technological, political, legal and competitive factors.	Lectures with video, discussion questions, assignments, case studies	At least 70% and above	
Consumer behavior/decision making and the factors that influence it such as:	Lectures with video, discussion questions, assignments, case studies	At least 70% and above	

cultural, social individual,		
and psychological.		

# Data:

**Data Analysis—Strengths of this course:** 22 enrolled in the course and all 22 passed the BSBA grading with a B or higher.

**Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** Results show that the course design/content of the course aligns with course objectives. No

changes are needed. Final project would be a good suggestion.

#### **Grade Distribution:**

16	A		C+
2	A-		С
	B+		C-
3	В		D+
1	B-		D

F
I

**Comments on Grades:** 

Course Name: Web Metrics Course Number: BUSN-360-01

Term: Spring Year: 2024 Instructor: Dr Corbett

**Instructional Student and Program Learning Outcomes, including PEGs:** 

5 Key Course Outcomes	Learning Activities/ Assignments	Benchmarks/ Performance Indicator	Results
The course objectives are to define and examine the scope of marketing, the market concept, satisfying customer needs, developing long –term profitable relationships with customers and building customer equity.	Lectures with video, discussion questions, assignments, case studies	At least 70% and above	
Strategic planning and business units within a corporation, Define a business mission, conduct a situation analysis, and create a marketing plan to reach the target audience.	Lectures with video, discussion questions, assignments, case studies	At least 70% and above	
Ethics and social responsibility in business, marketing and cause-related marketing.	Lectures with video, discussion questions, assignments, case studies	At least 70% and above	
The marketing environment and its factors including: Social, demographic, ethic, economic, technological, political, legal and competitive factors.	Lectures with video, discussion questions, assignments, case studies	At least 70% and above	
Consumer behavior/decision making and the factors that influence it such as: cultural, social individual, and psychological.	Lectures with video, discussion questions, assignments, case studies	At least 70% and above	

#### Data:

# **Data Analysis—Strengths of this course:**

12 enrolled in the course and all 12 passed with a B+ or higher in the BSBA grading with 100%.

# Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:

Results show that the course design/content of the course aligns with course objectives. No changes are needed but Google Analytics is a perfect final project to be added.

# **Grade Distribution:**

9	A		C+
2	A-		С
1	B+		C-
	В		D+
	В-		D

**Comments on Grades:** 

# **Course name: Salesforce Training & Cert**

Term: Spring Year: 2024 Instructor: Matthew DeSantis

Course Number: BUSN-430-01

# **Instructional Student Learning Outcomes:**

The Salesforce certification training course is designed to ensure that students learn and master the concepts of being a Salesforce Administrator and App Builder. This course provides training in Salesforce configuration to collect, analyze, and retrieve vital customer information and create applications using Salesforce Lightning.

# **Program Student Learning Outcomes:**

Each week you will be required to complete the required training Modules and complete the assigned Quiz in Canvas.

You will create a Trailhead account and choose the role Salesforce Administrator. Once you have selected this role you will begin to complete modules and Trailmixes assigned to the role.

The Trailmix you should be on is: Prepare for your Salesforce Administrator Credential.

### **Strengths of this course:**

Salesforce is designed to educate participants about the salesforce software platform. This course focuses on the administrative role within Saleforces' design and implication of software solutions. Upon completion of this course students should have a foundational knowledge of Salesforces' capabilities.

#### **Grade distribution:**

7	A		C+
	A-	1	С
	B+	1	F
1	В		I
	В-		

#### **Comments on grades:**

#### Improvements for next year:

Adjust Canvas so students can work at their own pace and submit modules when completed.

Key 5 Course	Assessment	Criteria for	Summary of	Use of Data
Outcomes	Method	Success	Data	
Complete Trailhead	Modules	Successfully complete all required prompts throughout all modules.	Students submit certificates of completion for each of the 23 modules.	Use certificate to validate completion.

# Course name: Financial Analysis I

Term: Spring Year: 2024 Instructor: Lori Parry

Course Number: BUSN-312-01

Instructional Student Learning Outcomes:

- 1. Identify the concepts and techniques used in financial analysis.
- 2. Present an overview of financial statement analysis, including income statements, balance sheets, and cash flow statements.
- 3. Interpret and evaluate financial ratios to assess a company's profitability, liquidity, solvency, and efficiency.
- 4. Use the time value of money and its application in financial analysis.
- 5. Evaluate historical financial data through forecasting and budgeting.
- 6. Illustrate the significance of industry and economic analysis in financial decision-making.

# **Program Student Learning Outcomes:**

- 1. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business
- 2. Demonstrate the value of personal and professional effective communication
- 3. Demonstrate an appreciation of ethical implications involved in performing managerial functions
- 4. Critically analyze, think logically, and apply analytical methods and skills for business problems
- 5. Develop the capacity to work harmoniously and effectively with others

**Strengths of this course:** Consistent student interaction in various group settings to drive enhanced learning.

#### **Grade distribution:**

4	A	0	C+
3	A-	0	Č
0	B+	0	F
0	В	0	I
0	В-		

**Comments on grades:** No Comment

#### **Improvements for next year:**

Continue with ratio financial analysis project, but add additional components to enhance course rigor.

Key 6 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
Identify the concepts and techniques used in financial analysis.	Quiz, Group project, Discussions Participation & peer reply	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Present an overview of financial statement analysis, including income statements, balance sheets, and cash flow statements.	Quiz, Group project, Discussions Participation & peer reply	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Interpret and evaluate financial ratios to assess a company's profitability, liquidity, solvency, and efficiency.	Quiz, Group project, Discussions Participation & peer reply	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Use the time value of money and its application in financial analysis.	Quiz, Group project, Discussions Participation & peer reply	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Evaluate historical financial data through forecasting and budgeting.	Quiz, Group project, Discussions Participation & peer reply	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Illustrate the significance of industry and economic analysis in financial decision-making.	Quiz, Group project, Discussions Participation & peer reply	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The		

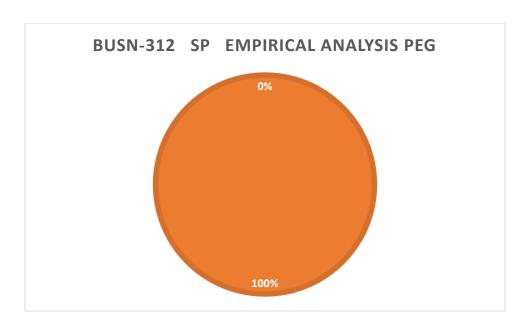
		course objectives were accomplished successfully.	
7Express a basic understanding of the ethical, legal, and societal obligations that sales professionals must uphold.	Group Project	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.	

BUSN-312 (Empirical Analysis) Quantitative Reasoning PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Quantitative Reasoning PEG- Financial Analysis I	2024 SP Financial Analysis I (2024 SP-BUSN-312- 01)	Parry, Lori	7	7	100% met milestones 2 above

No	Row	Levels Of Achievement	Distribution
1	Representation	0% Capstone 100% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	100%
2	Interpretation	0% Capstone 100% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	100%

No	Row	Levels Of Achievement	Distribution
3	Communication	0% Capstone 100% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	100%
4	Calculation	0% Capstone 100% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	100%
5	Assumptions	0% Capstone 100% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	100%
6	Application/Analysis	0% Capstone 100% Milestones 3 0% Milestones 2 0% Benchmark 0% Does Not Meet	100%



# Course name: Collect Bargain and Labor Rel

Term: Spring Year: 2024 Instructor: Lori Parry

Course Number: BUSN-321-01

# **Instructional Student Learning Outcomes:**

- 1. Explain why employees, employers, and society may or may not desire unions (past, present, and future), and justify the underlying importance of fundamental assumptions about markets and employment relationship conflict.
- 2. Manage the major relations processes (union organizing, bargaining, and dispute resolution) by being able to understand their features, interpret legal standards and rulings, evaluate key influences, and support specific strategies.
- **3.** Assess the effect of worker representation on the operation of the workplace, firm, economy, and society.
- **4.** Identify current challenges in labor relations, debate the central controversies, and recommend new directions.

# **Program Student Learning Outcomes:**

- 1. Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business
- 2. Demonstrate the value of personal and professional effective communication
- 3. Demonstrate an appreciation of ethical implications involved in performing managerial functions
- 4. Critically analyze, think logically, and apply analytical methods and skills for business problems
- 5. Develop the capacity to work harmoniously and effectively with others

**Strengths of this course:** Consistent student interaction in various group settings to drive enhanced learning.

#### **Grade distribution:**

1	A	0	C+
1	A-	0	С
3	B+	1	C-
1	В	0	F
1	В-	0	I

#### **Comments on grades:**

Students enjoyed the interactive Learning environnement group work and self-led discussion and excelled in this atmosphère. The lowest grade in the course was because the student did not complete work on a consistent manner.

#### Improvements for next year:

Adding a course project that reflect a union negotiating context would be beneficial to student learning. Also, including labor union and human resource professionals as guest speakers would provide invaluable insights and guidance for handling labor relations challenges.

Key 4 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
Explain why employees, employers, and society may or may not desire unions (past, present, and future), and justify the underlying importance of fundamental assumptions about markets and employment relationship conflict.	Exams, Group Project, Discussion Participations, Research Paper	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Manage the major relations processes (union organizing, bargaining, and dispute resolution) by being able to understand their features, interpret legal standards and rulings, evaluate key influences, and support specific strategies.	Exams, Group Project, Discussion Participations, Research Paper	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Assess the effect of worker representation on the operation of the workplace, firm, economy, and society.	Exams, Group Project, Discussion Participations, Research Paper	C and above. All students met the benchmark. Result shows that students earned an acceptable understanding of the subject. The course objectives were accomplished successfully.		
Identify current challenges in labor relations, debate the central controversies, and	Exams, Group Project, Discussion	C and above. All students met the benchmark. Result shows that students earned an acceptable		

recommend new directions.	Participations, Research Paper	understanding of the subject. The course	
		objectives were accomplished	
		successfully.	

# **Course name: Accounting Information Systems**

Term: Spring Year: 2024 Instructor: Tammy Richmond

**Course Number: ACCT-321-80** 

# **Instructional Student Learning Outcomes:**

Student Learning Objectives	Learning Activities/Assignment	Assessments for the Learning Activities
Have a general understanding of a computerized accounting information system	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.
Have an understanding of QuickBooks Online accounting information system	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.
The ability to evaluate transactions and post to the appropriate general ledger accounts	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.
The understanding of financial information to run various financial reports	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.
The ability to evaluate the financial information given in order to complete the assignments	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.
The application of generally accepted accounting principles, as they pertain to these areas, in order to demonstrate knowledge of the topics covered during this course	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.

# **Program Student Learning Outcomes:**

Program Learning Outcomes	Learning Activities/Assignment	Assessments for the Learning Activities
Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.
Demonstrate the value of personal and professional effective communication	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.
Demonstrate an appreciation of ethical implications involved in performing managerial functions	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.

Critically analyze, think logically, and apply analytical methods and skill for business problems	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.
Develop the capacity to work harmoniously and effectively with others	SmartBook assignments, discussion questions, and exercises	Projects, practice quizzes, and exams.

# **Strengths of this course:**

#### **Grade distribution:**

1	A		C+
	A-		С
	B+		F
	В		I
	B-	1	C-

# **Comments on grades:**

The grades were as expected. The C- grade was due to the student not completing the some of the assignments and failing to meet with the instructor for help in a timely manner. Student would wait until the last minute for help and our schedules would not align for the one or two days available.

# Improvements for next year:

Continue to email students without stopping after 3 attempts, when they need assistance with completing assignments. Inputting a score of "0" once the due date has passed instead of waiting for the late submission deadline to pass. Students seem to respond more quickly after seeing the "0" score than an email about the missed assignment.

Key 5 Course Outcomes  1. Have an understanding of QuickBooks Online accounting information	Assessment Method Projects, quizzes, exams	Criteria for Success  Passing grade of C or better	Summary of Data  Half of class passed. There were only 2 students by the end of the course.	Continue to assign similar homework, quizzes, and exams.
2.The ability to evaluate transactions and post to the appropriate	Projects, quizzes, exams	Passing grade of C or better	Half of class passed. There were only 2 students by the	Continue to assign similar homework, quizzes, and exams.

general ledger accounts			end of the course.	
3. The understanding of financial information to run various financial reports	Projects, quizzes, exams	Passing grade of C or better	Half of class passed. There were only 2 students by the end of the course.	Continue to assign similar homework, quizzes, and exams.

# **Course name: Corporate Tax**

Term: Spring 2024 Year: 2024 Instructor: Fred Rossell

Course Number: ACCT-332-01

# **Instructional Student Learning Outcomes:**

Identify and explain the environment and theoretical structure of tax accounting, and the tax accounting process.

Describe the concept of income tax measurement have a working knowledge of the federal tax code.

Demonstrate the ability to prepare all federal tax forms and schedules.

Identify and access general research materials.

# **Program Student Learning Outcomes:**

Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics.

Critically analyze, think logically, and apply analytical methods and skills for business problems.

Explain the ethical implications and responsibilities of ensuring integrity of financial integrity.

Demonstrate the value of personal and professional effective communication.

Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations.

Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals.

# **Strengths of this course:**

#### **Grade distribution:**

2	A		C+
	A-		С
1	B+		F
4	В		I
1	B-		

#### **Comments on grades:**

#### **Improvements for next year:**

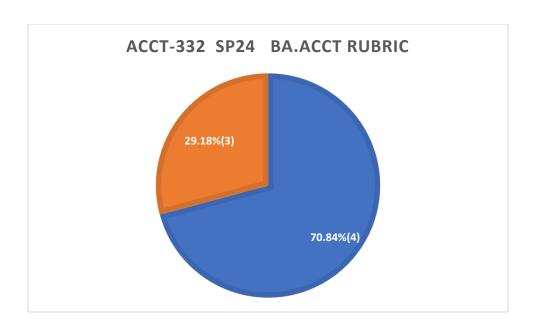
Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
1.				
2.				
3.				

# ACCT-332-01 BS. ACCT

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BS. ACCT Corporate Tax ACCT	2024 SP Corporate Tax ACCT (2024 SP- ACCT-332-01)	Rossell, Fred	8	8	100% met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Explain the ethical implications and responsibilities of ensuring integrity of financial integrity	50% Excellent 50% Good 0% Fair 0% Needs Improvement 0% Inadequate	50%
2	Critically analyze, think logically, and apply analytical methods and skills for business problems	62.5% Excellent 37.5% Good 0% Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	62%
3	Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics	62.5% Excellent 37.5% Good 0% Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	62%

No	Row	Levels Of Achievement	Distribution
4	Demonstrate the value of personal and professional effective communication	62.5% Excellent 37.5% Good 0% Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	52%
5	Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations.	87.5% Excellent 12.5% Good 0% Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	13%
6	Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals	100% Excellent 0% Good 0% Fair 0 (0%) Needs Improvement 0 (0%) Inadequate	100%



Course Name: Auditing Theory & Practice Course Number: ACCT-406-30

Term: Spring Year: 2024 Instructor: Brendan Welsh

**Instructional Student and Program Learning Outcomes, including PEGs:** 

# **Program Learning Outcomes (ACCT PLOs):**

Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics

Critically analyze, think logically, and apply analytical methods and skills for business problems Explain the ethical implications and responsibilities of ensuring integrity of financial integrity Demonstrate the value of personal and professional effective communication

Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations

Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals

### **Student Learning Objectives/Program Learning Outcomes**

Upon completion of this course, students should be able to:

Demonstrate an understanding of the nature and scope of auditing.

Discuss the regulatory framework of auditing and related services.

Understand the ethical standards of an auditor.

Explain the stages of an audit and methods of gathering audit evidence.

Show an understanding and be able to interpret different types of audit reports.

#### **Course Outcomes Assessed:**

5 Key Course Outcomes	Learning Activities/ Assignments	Benchmarks/ Performance Indicator	Results
1	Lecture	Homework Problems, Tests	Satisfactory
2	Lecture	Homework Problems, Tests	Satisfactory
3	Lecture	Homework Problems, Tests	Satisfactory
4	Lecture	Homework Problems, Tests	Satisfactory
5	Lecture	Homework Problems, Tests	Satisfactory

**Data:** Auditing & Assurance Services, 8th Edition (textbook)

**Data Analysis—Strengths of this course:** The course textbook provided up-to-date information on the latest auditing standards. The goal of the course was provide a basic overview of the auditing profession. This would include understanding Generally Accepted Auditing Standards, professional requirements, audit planning, risk assessment and the different types of audit opinions that could be issued. Problems, at times, required critical thinking based on information covered.

# **Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** None noted

# of students	Grade Distribution	: # of	f students	
1	A			C+
	A-			С
1	B+		1	C-
2	В			D+
	B-			D

F
I

Comment on Grades: Grades are based on attendance, submitted homework problems, 2 of 3 tests (worst test grade dropped) and final.

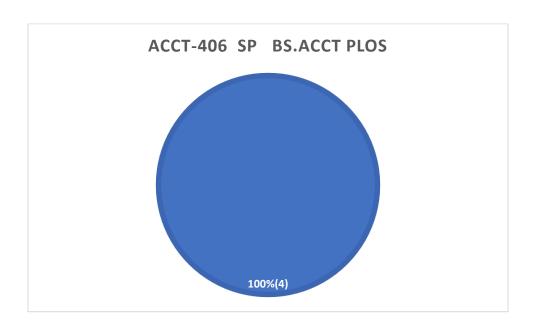
# ACCT-406-30 BS. ACCT Rubri

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
BS. ACCT Auditing Theory & Practice	2024 SP Auditing Theory & Practice (2024 SP-ACCT- 406-30)	Welsh, Brendoan	5	5	100% met the benchmark of Fair or above.

No	Row	Levels Of Achievement	Distribution
1	Explain the ethical implications and responsibilities of ensuring integrity of financial integrity	100% Excellent 0% Good 0% Fair 0% Needs Improvement 0% Inadequate	100%

No	Row	Levels Of Achievement	Distribution
2	Critically analyze, think logically, and apply analytical methods and skills for business problems	100% Excellent 0% Good 0% Fair 0% Needs Improvement 0% Inadequate	100%
3	Explain, integrate, and perform basic fundamental concepts in accounting, finance, marketing, management, and economics	100% Excellent 0% Good 0% Fair 0% Needs Improvement 0% Inadequate	100%
4	Demonstrate the value of personal and professional effective communication	100% Excellent 0% Good 0% Fair 0% Needs Improvement 0% Inadequate	100%
5	Apply knowledge of GAAP, FASB, GASB, and managerial accounting theories to businesses, state and local governments, and nonprofit organizations.	100% Excellent 0% Good 0% Fair 0% Needs Improvement 0% Inadequate	100%

No	Row	Levels Of Achievement	Distribution
6	Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals	100% Excellent 0% Good 0% Fair 0% Needs Improvement 0% Inadequate	100%

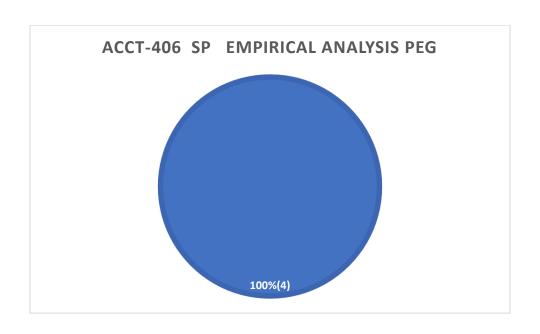


# ACCT-406-30 (Empirical Analysis) Quantitative Reasoning PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Quantitative Reasoning PEG- Auditing Theory & Practice	2024 SP Auditing Theory & Practice (2024 SP-ACCT- 406-30)	Welsh, Brendoan	5	5	100% Met milestones 2 above

No	Row	Levels Of Achievement	Distribution
1	Representation	100% Capstone 4 0% Milestones 3 0% Milestones 2 0% Benchmark 1 0% Does Not Meet0	100%
2	Interpretation	100% Capstone 4 0% Milestones 3 0% Milestones 2 0% Benchmark 1 0% Does Not Meet 0	100%
3	Communication	100% Capstone 4 0% Milestones 3 0% Milestones 2 0% Benchmark 1 0% Does Not Meet0	100%
4	Calculation	100% Capstone 4 0% Milestones 3 0% Milestones 2 0% Benchmark 1 0% Does Not Meet 0	100%

No	Row	Levels Of Achievement	Distribution
5	Assumptions	100% Capstone 4 0% Milestones 3 0% Milestones 2 0% Benchmark 1 0% Does Not Meet 0	100%
6	Application/Analysis	100% Capstone 4 0% Milestones 3 0% Milestones 2 0% Benchmark 1 0% Does Not Meet 0	100%



### Course Name: Estate Tax, Trust & Retirement Planning Course Number: BUSN-411-30

Term: Spring 2024 Year: 2023-2024 Instructor: Brendan Welsh

# Instructional Student and Program Learning Outcomes, including PEGs:

# **Program Learning Outcomes (MBA PLOs):**

- Integrate concepts within and across business disciplines to promote strategic goals and solve complex problems by applying theoretical and practical models.
- Manage projects and teams using innovative leadership and communications skills through negotiating conflict and by using effective leadership skills
- Integrate ethical, evidence-based decisions to solve complex business problems leveraging a variety of quantitative, qualitative, and information technology tools.
- Demonstrate written and oral forms of effective business communication

# **Student Learning Objectives:**

Upon the successful completion of this course, the student will be able to:

- A. Identify and explain the environment and theoretical structure of tax planning.
- B. Describe the role of estate, trust, & retirement tax planning.
- C. Demonstrate the ability to plan for retirement.

#### **Course Outcomes Assessed:**

5 Key Course Outcomes	Learning Activities/	Benchmarks/	Results
	Assignments	Performance Indicator	
А	Lecture, Readings	Homework Problems, Tests	Satisfactory
В	Lecture, Readings	Homework Problems, Tests	Satisfactory
С	Lecture, Readings	Homework Problems, Tests	Satisfactory

**Data:** J.K. Lasser's New Rules for Estate, Retirement, & Tax Planning. 6<sup>th</sup> Edition (textbook) **Data Analysis—Strengths of this course:** The course textbook provided information and strategies on various estate, gift and retirement tax planning.

Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.: It was really difficult to challenge the students in this course as there was no textbook available on the subject matter. The book that was used, which was the same textbook used in the prior year, was informational; however, it did not provide end-of-chapter problems that would require students to critically think.

# of students Grade Distribution: # of students

2	A		<b>C</b> +
1	<b>A</b> -		C
2	B+	1	C-

В		D+
В-		D

F
I

**Comment on Grades:** Grades are based on attendance, submitted homework problems, 2 of 3 tests (worst test grade dropped) and final.

# **SPMT Program**

### AY 2023-2024

#### Section D: Results/Findings

# **Results Based on Based on Grades and PLOs BS. SPMT Rubrics and Grades**

#### PLO1:

SPMT-220 (Introductory)

FA (1 section)

SPMT-201-01: based on grades 100% met the benchmark of C or above.

based on BS.BA PLO rubrics: 100%

SPMT-345 (Advanced, & Mastery)

SP (1 section):

SPMT-345-01: based on grades 73.91% met the benchmark of C or above.

based on SPMT PLO rubrics:93.79%

#### PLO2:

SPMT-220 (Introductory)

FA (1 section)

SPMT-201-01: based on grades 100% met the benchmark of C or above.

based on SPMT PLO rubrics: 100%

SPMT-345 (Advanced, & Mastery)

SP (1 section):

SPMT-345-01: based on grades 73.91% met the benchmark of C or above.

based on BS.BA PLO rubrics:93.79%

#### PLO3:

SPMT-225 (Introductory)

FA (1 section)

SPMT-201-01: based on grades 94.73% met the benchmark of C or above.

based on SPMT PLO rubrics: 93.37%

SPMT-410 (Advanced, & Mastery)

This course yet to offer.

#### PLO4:

SPMT-220 (Introductory)

FA (1 section)

SPMT-201-01: based on grades 100% met the benchmark of C or above.

based on SPMT PLO rubrics: 100%

SPMT-320 (Advanced, & Mastery)

SP (1 section):

SPMT-320-80: based on grades 100% met the benchmark of C or above.

based on SPMT PLO rubrics: 74.82%

#### PLO5:

SPMT-250 (Introductory)

This course yet to offer.

SPMT-340 (Advanced, & Mastery)

SP (1 section):

SPMT-340-01: based on grades 100% met the benchmark of C or above.

based on SPMT PLO rubrics: 100%

PLO6:

SPMT-255 (Introductory)

This course yet to offer.

SPMT-410 (Advanced, & Mastery)

SP (1 section):

This course yet to offer.

PLO7:

SPMT-225 (Introductory)

FA (1 section)

SPMT-201-01: based on grades 94.73% met the benchmark of C or above.

based on SPMT PLO rubrics: 93.37%

SPMT-410 (Advanced, & Mastery)

SP (1 section):

This course yet to offer.

# Overall Students Performance Based on BS. SPMT PLOs Rubric

PLO1	PLO2	PLO3	PLO4	PLO5	PLO6	PLO7
96.89%	96.89%	93.37%	87.41%	100%	Courses	93.37%
		(only one		(only one	yet to	(only one
		course		course	offer.	course
		offered.)		offered.)		offered.)

#### **SPMT Course Evaluation Fall 23**

Course Name: Sociology of Sports Course Number: SOCI/BUSN 261-01

Term: Fall Year: 2023 Instructor: Dr. Alberto M. Poxes, Jr.

# **Instructional Student and Program Learning Outcomes, including PEGs:**

- 1. Understand the institution of sport in American society and its interrelationship with other social institutions (educational, political, economic, religious, media, etc.).
- 2. Identify and discuss the way social values are transmitted through sport and critically analyze these values and their influence on behavior.
- 3. Understand the social consequences—desirable and undesirable—of sports in society.
- 4. Understand social problems such as racism, sexism and violence as they are reflected in sport contexts.

### **Program Learning Outcomes:**

- 1. The purpose of this course is to provide the student with an understanding of how to effectively integrate social values through sports to influence human behavior in society.
- 2. To enhance students understanding of the history and philosophy of sport and other issues related to desirable and undesirable social consequences transmitted through sports.
- 3. To bring awareness to the students of the major strides made in the development of sociology of sport in dealing with social problems such as racism, sexism, and violence to help society address the issues fairly.

Key Course Outcomes	Learning Activities/ Assignments	Benchmarks/ Performance Indicator	Results
Understanding the institution of sports in American society and its relationship with other social institutions (educational, political, economic, religious, media, etc.)	Lecture, Assignment, Group Project, and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved	I used three exams throughout the semester with a variety of questions that measured their understanding of the concepts of sociology of sports.
Identify and discuss the way social values are transmitted through sports and critically analyze these values and their influence on behavior.	Lecture, Assignment, Group Project, and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicated students' understanding of key concepts of sports in society and its inherent problems/current events confronting sport	

		managers. Thus, course objective is successfully achieved.	
Understand the social consequences of , desirable and undesirable, of sports in society.	Lecture, Assignment, Group Project, and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicated students' understanding of key concepts of sports in society and sociology of sport in relation with the problems/current events confronting sports managers. Thus, course objective was successfully achieved.	
Understand social problems such as racism, sexism, ,and violence as they are reflected in sports context.	Lecture, Assignment, Group Project, and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicates students' understanding of key concepts of sociology of sports and its associated problems/current events confronting sports managers. Thus, course objective is successfully achieved.	

# Data:

The 3 exams administered were used to assess the student's problem-solving and critical thinking skills in understanding of sociology of sports and its implications of social values transmitted through sports in society. Assessment was also based on group project which sought to expose students how to understand social problems of racism, sexism, violence reflected in the sport context in the United States.

# Data Analysis—Strengths of this course:

Most of the lectures were practical discussions of issues related to the basic concept of sociology of sports issues that addressed the benefits of integration of social values through sports to the sports manager. The students were able to relate what they were being taught to the real-world problems confronting the sports franchises in the US.

**Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** Nothing to change here. The process was very successful and enabled the students to learn

### # of students Grade Distribution:

	_		_		
#	~£	stu	. 4	_	
#	()I	SIL	Ю	er	115

8	A	1	C+
19	A-	1	С
4	B+	0	C-
5	В	0	D+
0	В-	0	D

0	F
	I

# **Comment on Grades:**

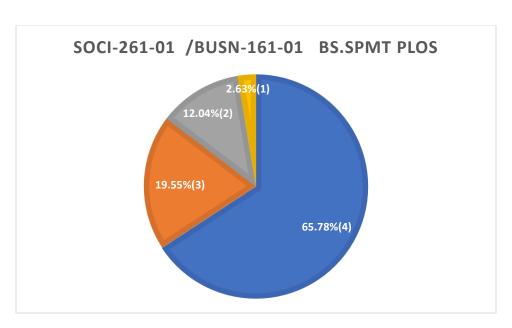
The grade distribution of the class affirms the belief that the strategy of approach to teaching the students were very effective.

BUSN-261-01 BS. SPMT Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
SPMT Rubric- Sociology of Sport	2023FA Sociology of Sport (2023FA- BUSN-161-01/ SOCI- 261-01)	Poxes, Alberto	38	38	97.37% met the benchmark of fair and above.

No	Row	Levels Of Achievement	Distribution
1	Demonstrate knowledge of the concepts of sport management and leadership	65.78% Excellent-4 23.69% Good-3 7.9% Fair-2 2.63% Needs Improvement-2 0% Inadequate-0	24%
2	Demonstrate the ability to work with various diverse groups	65.78% Excellent-4 15.78% Good-3 15.90% Fair-2 2.63% Needs Improvement-2 0% Inadequate-0	16%

No	Row	Levels Of Achievement	Distribution
3	Describe the various skills, roles, and functions of sport management	65.78% Excellent-4 18.44% Good-3 13.15% Fair-2 2.63% Needs Improvement-2 0% Inadequate-0	13% 310% 15% 56%
4	Explain cultural traditions, social values, and psycho- social experiences related to sport	65.78% Excellent-4 18.44% Good-3 13.15% Fair-2 2.63% Needs Improvement-2 0% Inadequate-0	13% 18% 66%
5	Analyze ethical issues and moral commitment related to sport.	65.78% Excellent-4 21.05% Good-3 10.54% Fair-2 2.63% Needs Improvement-2 0% Inadequate-0	21%
6	Explain principles of financial management, risk management, marketing, and human resources management in sport	65.78% Excellent-4 18.45% Good-3 13.15% Fair-2 2.63% Needs Improvement-2 0% Inadequate-0	18%
7	Explain public relations strategies and communications for sport organizations	65.78% Excellent-4 21.05% Good-3 10.54% Fair-2 2.63% Needs Improvement-2 0% Inadequate-0	10% 3¥11% 21% 66%

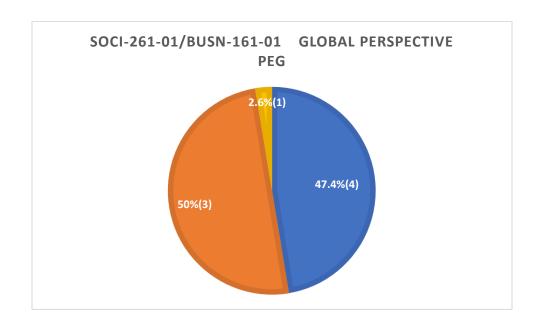


# Global Perspective PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Global Perspective PEG- Sociology of Sport	2023FA Sociology of Sport (2023FA- BUSN-161-01/ SOCI-261-01)	Poxes, Alberto	38	38	97.4% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Connections to Experience Connects relevant experience and academic knowledge	47.4% Capstone-4 50% Milestones-3 0% Milestones-2 2.6% Benchmark-2 0% Does Not Meet-0	0790% 47%
2	Connections to Discipline Sees (makes) connections across disciplines, perspectives.	47.4% Capstone-4 50% Milestones-3 0% Milestones-2 2.6% Benchmark-2 0% Does Not Meet-0	09889% 47%

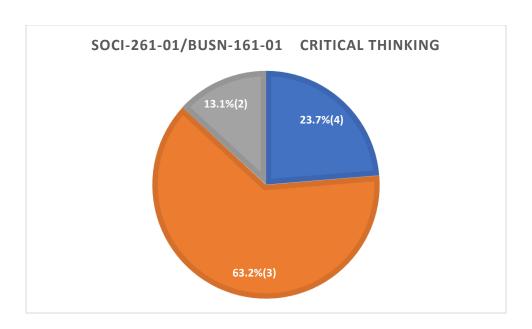
No	Row	Levels Of Achievement	Distribution
3	Adapts and applies skills, abilities, theories, or methodologies gained in one situation to new situations.	47.4% Capstone-4 50% Milestones-3 0% Milestones-2 2.6% Benchmark-2 0% Does Not Meet-0	0788% 47%
4	Integrated Communication	47.4% Capstone-4 50% Milestones-3 0% Milestones-2 2.6% Benchmark-2 0% Does Not Meet-0	09884 50%
5	Demonstrates a developing sense of self as a learner, building on prior experiences to respond to new and challenging contexts	47.4% Capstone-4 50% Milestones-3 0% Milestones-2 2.6% Benchmark-2 0% Does Not Meet-0	0%B%



# Critical Thinking PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Critical Thinking PEG- Sociology of Sport	2023FA Sociology of Sport (2023FA- BUSN-161-01/ SOCI-261-01)	Poxes, Alberto	38	38	100% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Explanation of Issues	23.7% Capstone-4 63.2% Milestones-3 13.1% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	13% 0%
2	Evidence	23.7% Capstone-4 63.2% Milestones-3 13.1% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	13% 0% 24%
3	Influence of Context and Assumptions	23.7% Capstone-4 63.2% Milestones-3 13.1% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	13% 0% 24%
4	Student's Position	23.7% Capstone-4 63.2% Milestones-3 13.1% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	13% 0% 24%
5	Conclusions and Related Outcomes	23.7% Capstone-4 63.2% Milestones-3 13.1% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	13% 0% 24%



## Course Name: Sport Management Course Number: MGMT 220-01

Term: Fall Year: 2023 Instructor: Dr. Alberto M. Poxes, Jr.

## **Instructional Student and Program Learning Outcomes, including PEGs:**

- 1. Demonstrate knowledge of the core sport management goals and concepts.
- 2. Identify and discuss the key sport management problems/current events.
- 3. Comment and discuss the potential solutions to sport management problems.

## **Program Learning Outcomes:**

- 1. Understand the components of sports administration/management, recreation and physical health.
- 2. Administer basic athletic evaluations.
- 3. Design and teach group activity classes for all types of sport participants.
- 4. Design fitness programs based on specific needs and health evaluation results.
- 5. Develop leadership and communication skills related to recreation and health promotion.

5 Key Course Outcomes	Learning Activities/ Assignments	Benchmarks/ Performance Indicator	Results
Demonstrate knowledge of the core sport management goals and concepts.	Lecture, Assignment, Group Project, and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective is successfully achieved.	I used three exams throughout the semester with a variety of questions that measured their understanding of the concepts of sport management.
Identify and discuss the key sport management problems/current events.	Lecture, Assignment Group Project (1&2), and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicates students' understanding of key sport management principle problems/current events confronting sports business corporations. Thus, course objective is successfully achieved.	
Comment and discuss the potential solutions to sport management problems.	Lecture, Classroom Discussions, Assignment, Group Project. and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicates students' understanding of key sport	

management principles	
problems/current events	
confronting business	
corporations. Thus, course	
objective is successfully	
achieved.	

The 3 exams administered were used to assess the student's problem-solving and critical thinking skills in understanding of sport management concepts such as organizational theories, organizational behavior, business ethics, strategic decision-making, and human resources. Assessment was also based on group project which sought expose students how to obtain historic management theories applicable to sport of any country of their choice and analyze the patterns and trends in the United States.

### **Data Analysis—Strengths of this course:**

Most of the lectures were practical discussions of issues related to decision-making, and the students were able to relate what they were being taught to the real-world problems confronting the US and the global economy at large. For example, students can now suggest which policy response (i.e., equal pay, Title IX, Disabilities accommodations for athletes and regulation and/or deregulation of sport businesses).

Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.: Nothing to change here. The process was very successful and enabled the students to learn. # of students Grade Distribution: # of students

11	A	2	C+
13	A-	0	С
4	B+	0	C-
4	В	0	D+
0	B-	0	D

F
I

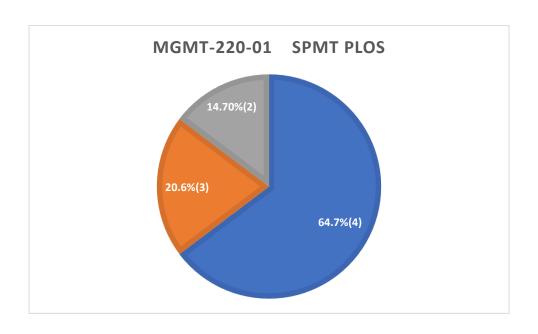
#### **Comments on Grades:**

# BS. SPMT Rubric- Sport Management

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
SPMT Rubric- Sport Management	2023FA Sport Management (2023FA-MGMT- 220-01)	Poxes, Alberto	34	34	100% met the benchmark of fair or above.

No	Row	Levels Of Achievement	Distribution
1	Demonstrate knowledge of the concepts of sport management and leadership	64.70% Excellent-4 20.60% Good-3 14.70% Fair-2 0% Needs Improvement-2 0% Inadequate-0	20%
2	Demonstrate the ability to work with various diverse groups	64.70% Excellent-4 20.60% Good-3 14.70% Fair-2 0% Needs Improvement-2 0% Inadequate-0	20%
3	Describe the various skills, roles, and functions of sport management	64.70% Excellent-4 20.60% Good-3 14.70% Fair-2 0% Needs Improvement-2 0% Inadequate-0	20%
4	Explain cultural traditions, social values, and psycho- social experiences related to sport	64.70% Excellent-4 20.60% Good-3 14.70% Fair-2 0% Needs Improvement-2 0% Inadequate-0	20%

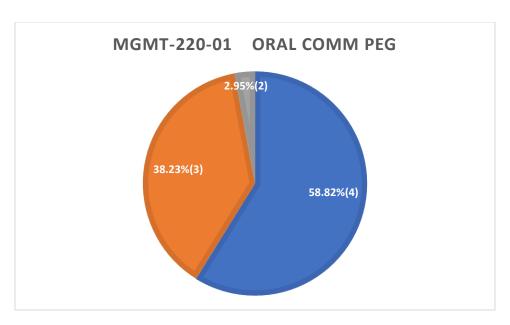
No	Row	Levels Of Achievement	Distribution
5	Analyze ethical issues and moral commitment related to sport.	64.70% Excellent-4 20.60% Good-3 14.70% Fair-2 0% Needs Improvement-2 0% Inadequate-0	15% 0% 20%
6	Explain principles of financial management, risk management, marketing, and human resources management in sport	64.70% Excellent-4 20.60% Good-3 14.70% Fair-2 0% Needs Improvement-2 0% Inadequate-0	15% 0% 20% 65%
7	Explain public relations strategies and communications for sport organizations	64.70% Excellent-4 20.60% Good-3 14.70% Fair-2 0% Needs Improvement-2 0% Inadequate-0	15% 0% 20% 65%



# Oral Communication PEG- Sport Management

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Oral Communication PEG-Sport Management	2023FA Sport Management (2023FA-MGMT- 220-01)	Poxes, Alberto	34	34	100% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Organization	58.82% Capstone-4 38.23% Milestones-3 2.95% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	38%
2	Language	58.82% Capstone-4 38.23% Milestones-3 2.95% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	38%
3	Delivery	58.82% Capstone-4 38.23% Milestones-3 2.95% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	38%
4	Supporting Material	58.82% Capstone-4 38.23% Milestones-3 2.95% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	33%
5	Central Message	58.82% Capstone-4 38.23% Milestones-3 2.95% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	38%

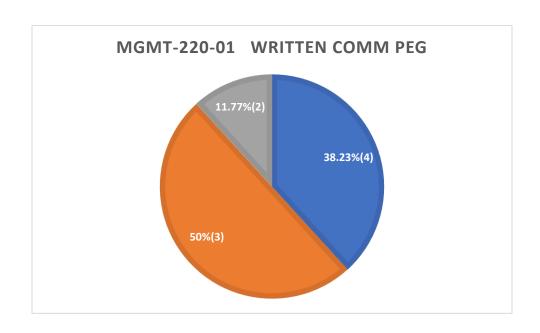


Written Communication PEG- Sport Management

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Written Communication PEG-Sport Management	2023FA Sport Management (2023FA-MGMT- 220-01)	Poxes, Alberto	34	34	100% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Context of and Purpose for Writing	38.23% Capstone-4 50% Milestones-3 11.77% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	12% 0% 38%
2	Content Development	38.23% Capstone-4 50% Milestones-3 11.77% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	12% 0% 38%

No	Row	Levels Of Achievement	Distribution
3	Genre and Disciplinary Conventions	38.23% Capstone-4 50% Milestones-3 11.77% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	12% 0% 38%
4	Sources and Evidence	38.23% Capstone-4 50% Milestones-3 11.77% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	12% 0% 38%
5	Control of Syntax and Mechanics	38.23% Capstone-4 50% Milestones-3 11.77% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	12% 0% 38%

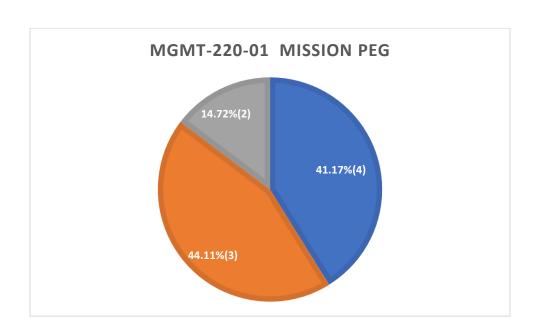


# Mission PEG- Sport Management

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Mission PEG- Sport Management	2023FA Sport Management (2023FA-MGMT- 220-01)	Poxes, Alberto	34	34	85.28% Met the benchmark of proficient or above.

No	Row	Levels Of Achievement	Distribution
1	Personal Vision Statement	41.17% Exemplary- 25 44.11% Proficient- 20 14.72% Needs Development- 15 0% Emergency- 10 0% Not Evident-0	15% 0% 41%
2	Degree Program Learning Mission Statement Description	41.17% Exemplary- 25 44.11% Proficient- 20 14.72% Needs Development- 15 0% Emergency- 10 0% Not Evident-0	15% 0% 41%
3	Mission Statement Description	41.17% Exemplary- 25 44.11% Proficient- 20 14.72% Needs Development- 15 0% Emergency- 10 0% Not Evident-0	15% 0% 41%
4	Mission Alignment Activity	41.17% Exemplary- 25 44.11% Proficient- 20 14.72% Needs Development- 15 0% Emergency- 10 0% Not Evident-0	15% 0% 41%

No	Row	Levels Of Achievement	Distribution
5	e-Portfolio Assessment	41.17% Exemplary- 25 44.11% Proficient- 20 14.72% Needs Development- 15 0% Emergency- 10 0% Not Evident-0	15% 0% 41%



### Course Name: Sports Facility and Event Management Course Number: MGMT-401-01

Term: Fall Year: 2023 Instructor: Dr. Alberto M. Poxes, Jr.

## **Instructional Student and Program Learning Outcomes, including PEGs:**

Demonstrate knowledge of preventive maintenance, facility planning and event management. Identify and discuss the key problems/current events with box office administration, house and grounds management, and systems management.

Comment and discuss the potential solutions to marketing, financing, and personnel administration of facilities and events management problems.

#### **Program Learning Outcomes:**

The purpose of this course is to provide the student with an understanding of how to effectively manage a sport facility

To enhance students understanding of the history and philosophy of sport facilities and other public assembly facilities.

To bring awareness to the students of the major strides made in the development of sport facilities since its foundation

To increase students understanding of the role of the facility manager and the various concerns faced by facility managers

To help students understanding the broad array of responsibilities faced by facility managers **Course Outcomes Assessed:** 

5 Key Course Outcomes	Learning Activities/ Assignments	Benchmarks/ Performance Indicator	Results
Demonstrate knowledge of the core functions of facility managers, goals, and concepts. Additionally, demonstrate the knowledge of preventive maintenance, facility planning, and event management of sports facilities and other public assembly venues	Lecture, Assignment, Group Project, and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved.	I used three exams throughout the semester with a variety of questions that measured their understanding of the concepts of sports facility management.
Identify and discuss the key problems/current events with box office administration, house and grounds management, and systems management.	Lecture, Assignment, Group Project, and Exams.	A grade of B/84 or above.  All students met this benchmark. Results indicates students' understanding of key sports facilities and event management problems/current events confronting sports facilities managers in the	

		United States. Thus, course objective was successfully achieved.	
Comment and discuss the potential solutions for marketing, financing, and personnel administration of facilities and event management problems.	Lecture, Assignment, Group Project, and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicates students' understanding of key sports facility and event management problems/current events confronting sports facility managers in the United States. Thus, course objective is successfully achieved.	

The 3 exams administered were used to assess the student's problem-solving and critical thinking skills in understanding of management concepts such as organizational theories, organizational behavior, business ethics, strategic decision-making, and human resources applicable to sports facility and event management. Assessment was also based on group project which sought expose students how to obtain historic management theories of any country of their choice and analyze the patterns and trends in the United States.

# Data Analysis—Strengths of this course:

Most of the lectures were practical discussions of issues related to decision-making in the management of sports facility, and the students were able to relate what they were being taught to the real-world problems confronting the sports franchises in the US and the global implications of the economy of sports at large. For example, students can now suggest which policy response (i.e., federal legislations related to Title IX and American with Disabilities Act (ADA).

2	Α	1	C+
6	A-	0	С
6	B+	0	C-
1	В	0	D+
0	В-	0	D

0	F
	I

# **Comment on Grades:**

#### **Course Name: Sports Law**

Course Number: MGMT-402-01

Term: Fall Year: 2023 Instructor: Dr. Alberto M. Poxes, Jr.

#### **Instructional Student and Program Learning Outcomes, including PEGs:**

Demonstrate knowledge of the core concepts of sports as they relate to various categories of law, as well as study of ethics, legal liabilities of coaches, administrators, managers, and institutions related to the sport field.

Identify and discuss the key relationship of sports to various categories of the law, including torts, crimes and discrimination problems/current events.

Comment and discuss the potential solutions to the application of constitutional framework applicable to sports problems.

#### **Program Learning Outcomes:**

Identify and discuss the relations of sports to various categories of the law, including torts, crimes, and discrimination.

Explain the role of the attorney and agent when representing athletes.

Relate principles of agency law in the sports context.

Understand the constitutional framework that surrounds sports.

Discuss contracts and terms, including important clauses relating to an endorsement agreement.

Differentiate between the legal issues unique to professional amateur sports.

Observe how criminal law differs from civil law in the context of sports.

5 Key Course Outcomes	Learning Activities/	Benchmarks/	Results
	Assignments	Performance Indicator	
1. Demonstrate knowledge of the core concepts of sports as they relate to various categories of law, as well as study of ethics, legal liabilities of coaches, administrators, managers, and institutions related to sport field.	Lecture, Assignment, Law Cases, Group Project, and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective is successfully achieved.	I used three exams throughout the semester with a variety of questions that measured their understanding of the concepts of sports law.
2. Identify and discuss the key relationship of sports and various categories of the law including torts, crimes and discrimination problems/current events.	Lecture, Assignment, Law Cases, Group Project, and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicated students' understanding of key sports law concepts and problems/current events confronting sports managers in the United States. Thus, course	

		objective was successfully achieved.	
<b>3.</b> Comment and discuss the potential solutions to the application of constitutional framework applicable to sports problems.	Lecture, Assignment, Law Cases, Group Project, and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicated students' understanding of key sports law concepts and problems/current events confronting sports managers in the United States. Thus, course objective is successfully achieved.	

The 3 exams administered were used to assess the student's problem-solving and critical thinking skills in understanding of sports law concepts such as case laws related to various aspects of sports, contract law, tort law, constitutional law, and product liability. Assessment was also based on group project which sought to expose students how to apply different laws in sport issues in the United States.

## **Data Analysis—Strengths of this course:**

Most of the lectures were practical discussions of issues related to the basic concept of legal issues in sports in which tort law, contract law, constitutional law, product liability, and intellectual property were addressed to the benefit of the sports manager. The students were able to relate what they were being taught to the real-world problems confronting the sports franchises in the US and the larger implications of the constitutional law in sports. For example, students can now suggest which policy response (i.e., federal legislations related to Title IX and American with Disabilities Act (ADA).

Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.: Nothing to change here. The process was very successful and enabled the students to learn. Grade Distribution of students:

6	A		C+
3	A-		С
2	B+		C-
	В		D+
1	B-		D

F

	I			
Comment on G				
		s the belief that the st	rategy of approach to teac	hing the
students were v	ery effective.			C

### Course Name: Sports Facility and Event Management Course Number: MGMT-401-01

Term: Fall Year: 2023 Instructor: Dr. Alberto M. Poxes, Jr.

# Instructional Student and Program Learning Outcomes, including PEGs:

Demonstrate knowledge of preventive maintenance, facility planning and event management. Identify and discuss the key problems/current events with box office administration, house and grounds management, and systems management.

Comment and discuss the potential solutions to marketing, financing, and personnel administration of facilities and events management problems.

#### **Program Learning Outcomes:**

The purpose of this course is to provide the student with an understanding of how to effectively manage a sport facility

To enhance students understanding of the history and philosophy of sport facilities and other public assembly facilities.

To bring awareness to the students of the major strides made in the development of sport facilities since its foundation

To increase students understanding of the role of the facility manager and the various concerns faced by facility managers

To help students understanding the broad array of responsibilities faced by facility managers Course Outcomes Assessed:

5 Key Course Outcomes	Learning Activities/ Assignments	Benchmarks/ Performance Indicator	Results
1. Demonstrate knowledge of the core functions of facility managers, goals, and concepts. Additionally, demonstrate the knowledge of preventive maintenance, facility planning, and event management of sports facilities and other public assembly venues	Lecture, Assignment, Group Project, and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective was successfully achieved.	I used three exams throughout the semester with a variety of questions that measured their understanding of the concepts of sports facility management.
2. Indentify and discuss the key problems/current events with box office administration, house and grounds management, and systems management.	Lecture, Assignment, Group Project, and Exams.	A grade of B/84 or above.  All students met this benchmark. Results indicates students' understanding of key sports facilities and event management	

		problems/current events confronting sports facilities managers in the United States. Thus, course objective was successfully achieved.	
3. Comment and discuss the potential solutions for marketing, financing, and personnel administration of facilities and event management problems.	Lecture, Assignment, Group Project, and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicates students' understanding of key sports facility and event management problems/current events confronting sports facility managers in the United States. Thus, course objective is successfully achieved.	

The 3 exams administered were used to assess the student's problem-solving and critical thinking skills in understanding of management concepts such as organizational theories, organizational behavior, business ethics, strategic decision-making, and human resources applicable to sports facility and event management. Assessment was also based on group project which sought expose students how to obtain historic management theories of any country of their choice and analyze the patterns and trends in the United States.

#### Data Analysis—Strengths of this course:

Most of the lectures were practical discussions of issues related to decision-making in the management of sports facility, and the students were able to relate what they were being taught to the real-world problems confronting the sports franchises in the US and the global implications of the economy of sports at large. For example, students can now suggest which policy response (i.e., federal legislations related to Title IX and American with Disabilities Act (ADA).

Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.: Nothing to change here. The process was very successful and enabled the students to learn. Grade Distribution:

2	A	1	C+
6	A-		С
6	B+		C-

1	В		D+
	В-		D

F
I

# **Comment on Grades:**

#### **Course Name: Sports Law**

**Course Number: MGMT-402-01** 

Term: Fall Year: 2023 Instructor: Dr. Alberto M. Poxes, Jr.

## **Instructional Student and Program Learning Outcomes, including PEGs:**

Demonstrate knowledge of the core concepts of sports as they relate to various categories of law, as well as study of ethics, legal liabilities of coaches, administrators, managers, and institutions related to the sport field.

Identify and discuss the key relationship of sports to various categories of the law, including torts, crimes and discrimination problems/current events.

Comment and discuss the potential solutions to the application of constitutional framework applicable to sports problems.

#### **Program Learning Outcomes:**

Identify and discuss the relations of sports to various categories of the law, including torts, crimes, and discrimination.

Explain the role of the attorney and agent when representing athletes.

Relate principles of agency law in the sports context.

Understand the constitutional framework that surrounds sports.

Discuss contracts and terms, including important clauses relating to an endorsement agreement.

Differentiate between the legal issues unique to professional amateur sports.

Observe how criminal law differs from civil law in the context of sports.

5 Key Course Outcomes	Learning Activities/	Benchmarks/	Results
	Assignments	Performance Indicator	
Demonstrate knowledge of the core concepts of sports as they relate to various categories of law, as well as study of ethics, legal liabilities of coaches, administrators, managers, and institutions related to sport field.	Lecture, Assignment, Law Cases, Group Project, and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective is successfully achieved.	I used three exams throughout the semester with a variety of questions that measured their understanding of the concepts of sports law.
Identify and discuss the key relationship of sports and various categories of the law including torts, crimes and discrimination problems/current events.	Lecture, Assignment, Law Cases, Group Project, and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicated students' understanding of key sports law concepts and problems/current events confronting sports	

		managers in the United States. Thus, course objective was successfully achieved.	
Comment and discuss the potential solutions to the application of constitutional framework applicable to sports problems.	Lecture, Assignment, Law Cases, Group Project, and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicated students' understanding of key sports law concepts and problems/current events confronting sports managers in the United States. Thus, course objective is successfully achieved.	

The 3 exams administered were used to assess the student's problem-solving and critical thinking skills in understanding of sports law concepts such as case laws related to various aspects of sports, contract law, tort law, constitutional law, and product liability. Assessment was also based on group project which sought to expose students how to apply different laws in sport issues in the United States.

#### Data Analysis—Strengths of this course:

Most of the lectures were practical discussions of issues related to the basic concept of legal issues in sports in which tort law, contract law, constitutional law, product liability, and intellectual property were addressed to the benefit of the sports manager. The students were able to relate what they were being taught to the real-world problems confronting the sports franchises in the US and the larger implications of the constitutional law in sports. For example, students can now suggest which policy response (i.e., federal legislations related to Title IX and American with Disabilities Act (ADA).

Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:

Nothing to change here. The process was very successful and enabled the students to learn

Grade Distribution: # of students

6	A		C+
3	A-		С
2	B+		C-
	В		D+
1	B-		D

F
I

# **Comment on Grades:**

## **SPMT Course Evaluation Spring 24**

Course Name: Sport Marketing Course Number: BUSN 340-01/SPMT-340-01

Term: Spring Year: 2024 Instructor: Dr. Alberto M. Poxes, Jr.

#### Instructional Student and Program Learning Outcomes, including PEGs:

Be able to define and discuss the sport business industry and the areas within.

Be able to define sports marketing terminology.

Be able to apply the relationship of marketing theory to management theory and relate these to the development of the sport industry.

Be able to apply on special projects the processes of gathering consumer demographics and psychographics. Be able to define and discuss industry segmentation and analysis Comment and discuss the potential solutions to marketing, financing, and personnel administration of facilities and events management problems.

#### **Program Learning Outcomes:**

The purpose of this course is to provide the student with an understanding of how to effectively manage a process of sport marketing and promotions.

Be able to define and apply the principles of sport marketing product mix strategies.

Be able to define and apply price and pricing strategies.

Be able to define and discuss promotional methods and strategies in the sport industry.

To enhance students understanding of the history and philosophy of sport marketing and promotions concepts.

To bring awareness to the students of the major strides made in the development of sport marketing promotional methods and strategies since its foundation.

To increase students understanding of the role of the sport marketer and the various controlling strategies they may face in the process.

To help students understanding the broad array of responsibilities faced by the sport marketer.

5 Key Course Outcomes	Learning Activities/	Benchmarks/	Results
	Assignments	Performance Indicator	
Demonstrate knowledge	Lecture, Assignment,	A grade of B/84 or above.	I used three exams
of the core functions of	Group Project, and	All students met this	throughout the
sport marketing,	Exams.	benchmark. Results	semester with a
strategies, goals, and		indicates students'	variety of questions
concepts. Additionally,		understanding of the	that measured their
demonstrate the		subject. Thus, course	understanding of the
knowledge of planning		objective was successfully	concepts of sport
the sport marketing mix		achieved.	marketing.
that involves the product,			
price, promotion, and			
place of event			

management and consumption of sports.			
Identify and discuss the key problems/current events with box office administration, controlling strategies in sport marketing, and promotional methods management.	Lecture, Assignment, Group Project, and Exams.	A grade of B/84 or above.  All students met this benchmark. Results indicates students' understanding of key sports marketing problems/current events confronting sports marketers in the United States. Thus, course objective was successfully achieved.	
Comment and discuss the potential solutions for marketing, financing, and personnel administration of facilities and event management problems within the framework of strategic sport marketing.	Lecture, Assignment, Group Project, and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicates students' understanding of key sports marketing and promotions processes and problems/current events confronting sports marketers in the United States. Thus, course objective is successfully achieved.	

The 3 exams administered were used to assess the student's problem-solving and critical thinking skills in understanding of sport marketing concepts such as marketing mix strategies, strategic marketing planning, sport marketing segmentation, sport marketing/business ethics, sport marketing strategic decision-making, and sport marketing promotional concepts applicable to sport marketing and event management. Assessment was also based on group projects which sought to expose the students of how to obtain historic sport marketing concepts of any country of their choice and analyze the patterns and trends in the United States.

## Data Analysis—Strengths of this course:

Most of the lectures were practical discussions of issues related to decision-making in the marketing of sports products, and the students were able to relate what they were being taught to the real-world problems confronting the sports franchises in the US and the global implications of the economy of sports at large. For example, students can now apply the relationship of sport marketing theory to management theory and relate these to the development of the sport industry. **Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:** 

Nothing to change here. The process was very successful and enabled the students to learn.

Grade	Distribut	ion·	- #	of stude
Grauc	Distribut	1011.	Ť	t oi stuuc

10	A	3	C+
12	A-		С
9	B+		C-
2	В		D+
1	В-		D

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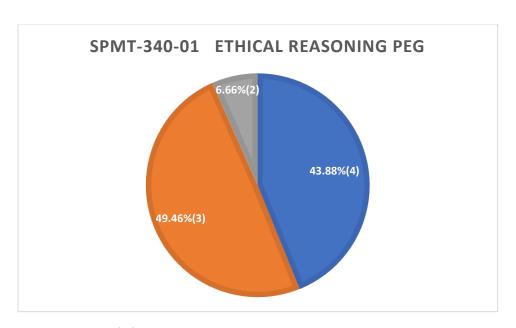
## **Comment on Grades:**

SPMT-340-01 SP24 Ethical Reasoning PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Ethical Reasoning- Sport Marketing	2024SP Sport Marketing (2024SP-SPMT- 340-01)	Poxes, Alberto	36	36	100% Met the benchmark of milestone 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Ethical Self-Awareness	33.33% Capstone-4 62.12% Milestones-3 5.55% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	5% 33% 62%

No	Row	Levels Of Achievement	Distribution
2	Understanding Different Ethical Perspectives/Concepts	38.88% Capstone-4 55.57% Milestones-3 5.55% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	5%
3	Ethical Issue Recognition	52.77% Capstone-4 33.35% Milestones-3 13.88% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	14% 53%
4	Application of Ethical Perspectives/Concepts	47.23% Capstone-4 50% Milestones-3 2.77% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	3% 47%
5	Evaluation of Different Ethical Perspectives/Concepts	47.22% Capstone-4 47.23% Milestones-3 5.55% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	6% 47%



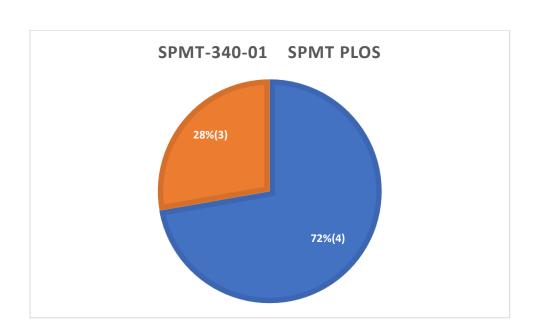
SPMT-340-01 SPMT Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
SPMT Rubric-Sport MKT	2024 SP Sport MKT (2024 SP-SPMT-340- 01/ BUSN-340-01)	Poxes, Alberto	36	36	100% met the benchmark of fair and above.

No	Row	Levels Of Achievement	Distribution
1	Demonstrate knowledge of the concepts of sport management and leadership	72.23% Excellent-4 27.77% Good-3 0% Fair-2 0% Needs Improvement-2 0% Inadequate-0	72%

No	Row	Levels Of Achievement	Distribution
2	Demonstrate the ability to work with various diverse groups	72.23% Excellent-4 27.77% Good-3 0% Fair-2 0% Needs Improvement-2 0% Inadequate-0	72%
3	Describe the various skills, roles, and functions of sport management	72.23% Excellent-4 27.77% Good-3 0% Fair-2 0% Needs Improvement-2 0% Inadequate-0	72%
4	Explain cultural traditions, social values, and psycho-social experiences related to sport	72.23% Excellent-4 27.77% Good-3 0% Fair-2 0% Needs Improvement-2 0% Inadequate-0	72%
5	Analyze ethical issues and moral commitment related to sport.	72.23% Excellent-4 27.77% Good-3 0% Fair-2 0% Needs Improvement-2 0% Inadequate-0	72%

No	Row	Levels Of Achievement	Distribution
6	Explain principles of financial management, risk management, marketing, and human resources management in sport	72.23% Excellent-4 27.77% Good-3 0% Fair-2 0% Needs Improvement-2 0% Inadequate-0	72%
7	Explain public relations strategies and communications for sport organizations	72.23% Excellent-4 27.77% Good-3 0% Fair-2 0% Needs Improvement-2 0% Inadequate-0	72%



### **Course name: Economics and Sport Governance**

Term: Spring Year: 2024 Instructor: Jessicca Baker

Course Number: SPMT-345-80

## **Instructional Student Learning Outcomes:**

- 1. Develop economic models that guide decisions in sports administration that are grounded in classical economic concepts.
- 2. Understand the economic foundations of the sport industry and recognize areas for growth.
- 3. Develop exceptional teamwork skills via working with others in solving problems, analyzing cases, and working in simulations.

### **Program Student Learning Outcomes:**

- 1. Demonstrate knowledge of the concepts of sport management and leadership.
- 2. Describe the various skills, roles, and functions of sport management.
- 3. Explain cultural traditions, social values, and psycho-social expériences related to sport.
- 4. Analyze ethical issues and moral commitment related to sport.
- 5. Explain principles of financial management, risk management, marketing, and human resources management in sport.
- 6. Explain public relations strategies and communication for sport organizations.
- 7. Demonstrate the ability to work with various diverse groups.

#### **Strengths of this course:**

- 1. This course was offered Asynchronous online which allowed students flexibility with their athletic schedules.
- 2. Sport Governance and Economics of Sport helped students understand the supply and demand of sporting events, sport franchises, and sport products.
- 3. Students were evaluated via exams, review questions, simulations, and discussion posts. Students had multiple ways to learn and use information from the sport business industry.

#### **Grade distribution:**

8	A	1	C+
0	В	4	С
0	B+	2	D
8	В	0	F
0	В-	0	I

**Comments on grades:** Grades were based on exams, discussion posts, discussion questions, and simulations. Students were given multiple learning assessments throughout the semester.

**Improvements for next year**: No changes at this time. The course was effective and efficient. Students met the standard for the course.

# **Course Outcomes Assessed:**

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
Develop economic models that guide decisions in sports administration that are grounded in classical economic concepts.	Exam One	Achieve 70% or higher on Exam One	20 out of 23 students achieved a 70% or higher on Exam One.	87% of students met the criteria for success. No change is necessary currently.
Understand the economic foundations of the sport industry and recognize areas for growth	Simulation One	Achieve a 70% or higher on Simulation One.	19/23 students achieved a 70% or higher on Simulation One.	83% of students met the criteria for success. No change is necessary currently.
Develop exceptional teamwork skills via working with others in solving problems, analyzing cases, and working in simulations.	Simulation Four	Achieve a 70% or higher on Simulation Six	18/23 students achieved a 70% or higher on Simulation Four.	83% of students met the criteria for success. No change is necessary currently.

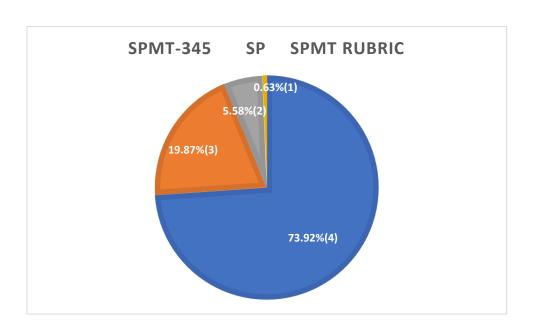
# SPMT-345-80 SPMT Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
SPMT Rubric- Economic & Governance of Sport	2024 SP Economic & Governance of Sport (2024 SP- SPMT-345-80)	Baker, Jessica	23	23	93.79% met the benchmark of good and above.

No	Row	Levels Of Achievement	Distribution
1	Demonstrate knowledge of the concepts of sport management and leadership	73.93% Excellent-4 13.04% Good-3 8.69% Fair-2 4.34% Needs Improvement-2 0% Inadequate-0	13%

No	Row	Levels Of Achievement	Distribution
2	Demonstrate the ability to work with various diverse groups	69.58% Excellent-4 26.08% Good-3 4.34% Fair-2 0% Needs Improvement-2 0% Inadequate-0	26%
3	Describe the various skills, roles, and functions of sport management	73.92% Excellent-4 17.39% Good-3 8.69% Fair-2 0% Needs Improvement-2 0% Inadequate-0	17%
4	Explain cultural traditions, social values, and psycho- social experiences related to sport	73.92% Excellent-4 26.08% Good-3 0% Fair-2 0% Needs Improvement-2 0% Inadequate-0	74%
5	Analyze ethical issues and moral commitment related to sport.	78.27% Excellent-4 17.39% Good-3 4.34% Fair-2 0% Needs Improvement-2 0% Inadequate-0	18% 78%

No	Row	Levels Of Achievement	Distribution
6	Explain principles of financial management, risk management, marketing, and human resources management in sport	73.92% Excellent-4 17.39% Good-3 8.69% Fair-2 0% Needs Improvement-2 0% Inadequate-0	17% 75%
7	Explain public relations strategies and communications for sport organizations	73.91% Excellent-4 21.75% Good-3 4.34% Fair-2 0% Needs Improvement-2 0% Inadequate-0	22%



**Course name: Sport Ethics** 

**Course Number: SPMT 320** Term: Spring Year: 2024 Instructor: Timothy Malroy

# **Instructional Student Learning Outcomes:**

Understand the various philosophies surrounding the foundation for ethical reasoning

Understand how ethical foundations relate to sports context

Apply personal values to sports ethics both individually and generally

Evaluate specific codes of ethics as to their efficacy and efficiency in handling real world scenarios

## **Program Student Learning Outcomes:**

Recognizing and dealing with issues of ethical and social responsibility in business

Effectively communicating orally and in writing

Strengths of this course: Application of ethical principles and decision making through casestudy scenarios. Self-reflection and critical thinking skills in crafting an ethics autobiography.

#### Grade distribution:

Grade distribution			
8	A	5	C+
6	A-	0	С
11	B+	0	F
4	В	0	I
3	В-		

#### **Comments on grades:**

#### Improvements for next year:

-A bit more explanation on expectations and earlier feedback on assignments at the beginning of the term in order to see improvement in writing/discussions.

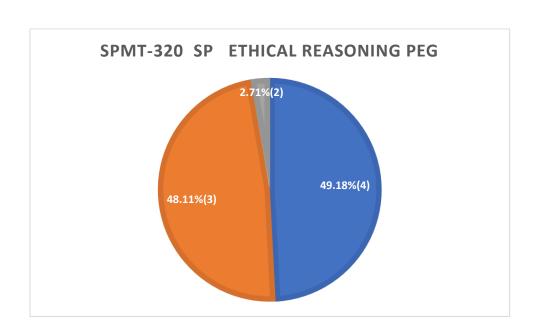
Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
1.				
2.				
3.				

SPMT-320 Ethical Reasoning PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
Ethical Reasoning- Sport Ethics	2024SP Sport Ethics (2024SP- SPMT-320-80)	Malroy, Timothy	37	37	100% Met the benchmark of milestones 2 or above.

No	Row	Levels Of Achievement	Distribution
1	Ethical Self-Awareness	75.67% Capstone-4 24.33% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	76%
2	Understanding Different Ethical Perspectives/Concepts	56.75% Capstone-4 43.25% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	43%
3	Ethical Issue Recognition	54.05% Capstone-4 45.95% Milestones-3 0% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	46%

No	Row	Levels Of Achievement	Distribution
4	Application of Ethical Perspectives/Concepts	40.54% Capstone-4 56.75% Milestones-3 2.8% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	3% 40%
5	Evaluation of Different Ethical Perspectives/Concepts	18.91% Capstone-4 70.28% Milestones-3 10.81% Milestones-2 0% Benchmark-2 0% Does Not Meet-0	70%

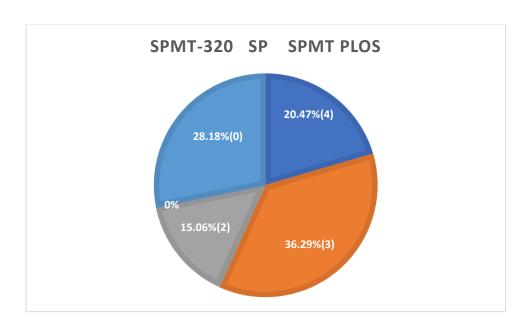


# SPMT-320 SPMT Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
SPMT Rubric- Sport Ethics	2024 SP Sport Ethics (2024 SP- SPMT-320-80)	Malroy, Timothy	37	37	74.82% met the benchmark of fair and above.

No	Row	Levels Of Achievement	Distribution
1	Demonstrate knowledge of the concepts of sport management and leadership	62.16% Excellent-4 29.72% Good-3 8.12% Fair-2 0% Needs Improvement-2 0% Inadequate-0	30%
2	Demonstrate the ability to work with various diverse groups	0% Excellent-4 0% Good-3 0% Fair-2 0% Needs Improvement-2 100% Inadequate-0	100%
3	Describe the various skills, roles, and functions of sport management	21.62% Excellent-4 56.76% Good-3 21.62% Fair-2 0% Needs Improvement-2 0% Inadequate-0	22% 21%

No	Row	Levels Of Achievement	Distribution
4	Explain cultural traditions, social values, and psychosocial experiences related to sport	8.10% Excellent-4 45.95% Good-3 45.95% Fair-2 0% Needs Improvement-2 0% Inadequate-0	0% g% 46%
5	Analyze ethical issues and moral commitment related to sport.	48.65% Excellent-4 45.95% Good-3 2.70% Fair-2 0% Needs Improvement-2 0% Inadequate-0	47%
6	Explain principles of financial management, risk management, marketing, and human resources management in sport	2.70% Excellent-4 0% Good-3 5.40% Fair-2 0% Needs Improvement-2 91.90% Inadequate-0	38% <sub>5</sub> % <sub>0</sub> %
7	Explain public relations strategies and communications for sport organizations	0% Excellent-4 75.67% Good-3 21.63% Fair-2 0% Needs Improvement-2 2.70% Inadequate-0	0 <b>33</b> %



## Global Perspective Course and Certification (Part of Uni GP PEG)

# Course Name: Intro. to Tourism & Hospitality MGMT Course Number: THMT-125-01

Term: Fall Year: 2023 Instructor: Dr Zahra Mohebbi

## Instructional Student and Program Learning Outcomes, including PEGs:

- To describe the history and development of the tourism and hospitality industry. (BT2)
- To discuss the tourism and hospitality industry and the relevant key terms. (BT2)
- To analyze the key factors responsible for the growth and development of hospitality and tourism. (BT4)
- To describe the current trends and challenges faced by the tourism and hospitality industry in the context of global economic, environmental, health and other social concerns. (BT2)
- To discuss hotel classifications and describe the different types of hotel ownership and development, i.e. franchising and management contracts. (BT2)
- To identify possible career paths with emphasis on the vast opportunities open to those who possess the knowledge, skills and personal qualities expected of potential industry leaders. (BT2)
- To discuss the importance of effective leadership and management, and the characteristics of effective leaders in the hospitality industry. (BT2)
- To evaluate the various aspects of tourism in the hospitality industry. (BT5)
- To identify and explain how technological changes and financing affect the tourism and hospitality industry. (BT2)
- To examine trends and changes in the tourism and hospitality industry, and how they relate to plans, designs, locations, procedures, materials, equipment and supplies. (BT4)

# **Certificate Learning Outcome:**

- Create favorable guest experiences by using professional service management techniques in a tourism and hospitality business environment. (Guest Experience and Service Techniques)
- Analyze, organize, and interpret perspectives or alternatives to problems in tourism and hospitality operations. (Problem analysis)
- Contribute to positive team performance in a hospitality business environment by appraising and managing one's own team-related competencies, in particular, the knowledge, skills, and attitudes considered transportable from one team to another. (Team Contribution)
- Integrate human, financial, and physical resource management into tourism and hospitality operations and model the behaviors of effective, ethical leaders by demonstrating the fundamental principles of leadership. (Resource Integration)
- Practice professional ethics, provide leadership, demonstrate personal and global responsibility, and work effectively as a team member. (Ethical Practice)
- Ability to work in a diverse work atmosphere. (Diversity Skills)
- Identify the global nature of the hospitality industry with specific emphasis on the cultural, economic, and social impacts of tourism. (Global Awareness)
- Analyze and apply various tourism and hospitality revenue management strategies to ensure organizational profitability. (Revenue MGMT)

5 Key Course Outcomes	Learning Activities/	Benchmarks/	Results
	Assignments	Performance Indicator	"% Of students gave right answer to the given questions"
1. Create favorable guest	Discussion 3, Discussion	Result shows that students	Midterm exam:
experiences by using professional service	4, Midterm Exam, and Final Exam.	earned an acceptable understating of the subject.	Q15: 95%
management techniques		The course objectives were	Q16: 71%
in a tourism and hospitality business		accomplished successfully.	Q17: 67%
environment.			Final Exam:
			Q5: 100%
			Q14: 100%
			Discussion 3: 78.8%
			Discussion 4: 75.5%
2. Analyze, organize, and	Midterm Exam, and Final	Result shows that students	Midterm Exam:
interpret perspectives or	Exam.	earned an acceptable understating of the subject. The course objectives were accomplished successfully.	Q3: 81%
alternatives to problems in tourism and hospitality			Q13: 81%
operations.			Q19: 95%
			Q21: 90%
			Final Exam:
			Q1: 100%
			Q2: 94%
			Q12:100%
<b>3.</b> Contribute to positive	Discussion 3, Midterm	Result shows that students	Midterm Exam:
team performance in a	Exam	earned an acceptable understating of the subject.	Q6: 90%
hospitality business environment by		The course objectives were	Q16: 71%
appraising and managing one's own team-related competencies, in particular, the knowledge, skills, and		accomplished successfully.	Discussion 3: 78.8%

attitudes considered transportable from one team to another.			
4. Integrate human, financial, and physical resource management into tourism and hospitality operations and model the behaviors of effective, ethical leaders by demonstrating the fundamental principles of leadership.	Discussion 7, Midterm Exam, and Final Exam.	Result shows that students earned an acceptable understating of the subject. The course objectives were accomplished successfully.	Midterm Exam: Q1: 86% Q2: 95% Q17: 67% Final Exam: Q1: 100% Discussion 7: 75%
5. Practice professional ethics, provide leadership, demonstrate personal and global responsibility, and work effectively as a team member.	Discussion 1, Midterm Exam, and Final Exam.	C and above All students met the benchmark, Result shows that students earned an acceptable understating of the subject. The course objectives were accomplished successfully.	Midterm Exam: Q2: 95% Q4: 95% Q5: 95% Final Exam: Q1: 100% Q14: 100% Discussion 1: 80.3%
<b>6.</b> Ability to work in a diverse work atmosphere.	Midterm Exam, and Final Exam.	C and above All students met the benchmark, Result shows that students earned an acceptable understating of the subject. The course objectives were accomplished successfully.	Midterm Exam: Q2: 95% Q5: 95% Q12: 71% Final Exam: Q1: 100% Q5: 100%

7. Identify the global nature of the hospitality industry with specific emphasis on the cultural, economic, and social impacts of tourism.	Discussion 2, Midterm Exam, and Final Exam.	C and above All students met the benchmark, Result shows that students earned an acceptable understating of the subject. The course objectives were accomplished successfully.	Midterm Exam: Q13: 81% Q15: 95% Q17: 67% Q18: 95% Final Exam: Q25: 100% Q28: 88%
			Discussion 2: 85.8%
8. Analyze and apply various tourism and hospitality revenue management strategies to ensure organizational profitability.	Discussion 6, Discussion7, Midterm Exam, and Final Exam.	C and above All students met the benchmark, Result shows that students earned an acceptable understating of the subject. The course objectives were accomplished successfully.	Midterm Exam: Q19: 95% Final Exam: Q4: 94% Q5: 100% Q7: 94% Q8: 88% Q9: 94% Discussion 6: 86% Discussion 7: 75%

# Data:

BUSN-125 Global Perspective PEG

Learning Activity	Course	Instructors	Enrollment	Evaluations	Percent	% Met the Benchmark
PEG – Global Perspective	2023FA Intro. to Tourism and Hospitality (2023FA-BUSN- 125-01)	Mohebbi, Zahra	20	20	100	98.33%

No	Row	Levels Of Achievement	Distribution
1	Applying Knowledge to Contemporary Global Contexts	9 (45%) Capstone - 4 11 (55%) Milestone - 3 0 (0%) Milestone - 2 0 (0%) Benchmark - 1 0 (0%) Substandard - 0	45% 55%
2	Understanding Global Systems	9 (45%) Capstone - 4 11 (55%) Milestone - 3 0 (0%) Milestone - 2 0 (0%) Benchmark - 1 0 (0%) Substandard - 0	45% 55%
3	Personal and Social Responsibility	16 (80%) Capstone - 4 3 (15%) Milestone- 3 1 (5%) Milestone- 2 0 (0%) Benchmark - 1 0 (0%) Substandard - 0	5%J)% 80%
4	Cultural Diversity	17 (85%) Capstone - 4 3 (15%) Milestone- 3 0 (0%) Milestone- 2 0 (0%) Benchmark - 1 0 (0%) Substandard - 0	15% 0%
5	Perspective Taking	17 (85%) Capstone - 4 2 (10%) Milestone - 3 1 (5%) Milestone - 2 0 (0%) Benchmark - 1 0 (0%) Substandard - 0	10% 5% 85%

No	Row	Levels Of Achievement	Distribution
6	Global Self- Awareness	16 (80%) Capstone - 4 4 (20%) Milestone - 3 0 (0%) Milestone- 2 0 (0%) Benchmark - 1 0 (0%) Substandard - 0	20%

# BUSN-125 THMT Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	Percent	% Met the Benchmark
тн	2023FA Intro. to Tourism and Hospitality (2023FA-BUSN- 125-01)	Mohebbi, Zahra	20	20	100	98.75%

No	Row	Levels Of Achievement	Distribution
1	Diversity Skills	12 (60%) Excellent - 4 8 (40%) Good - 3 0 (0%) Fair - 2 0 (0%) Needs Improvement - 1 0 (0%) Inadequate - 0	40%
2	Ethical Practice	18 (90%) Excellent - 4 2 (10%) Good - 3 0 (0%) Fair - 2 0 (0%) Needs  Improvement - 1 0 (0%) Inadequate - 0	90%

No	Row	Levels Of Achievement	Distribution
3	Global Awareness	18 (90%) Excellent - 4 2 (10%) Good - 3 0 (0%) Fair - 2 0 (0%) Needs  Improvement - 1 0 (0%) Inadequate - 0	10% 0%
4	Guest Experience and Service Techniques	14 (70%) Excellent - 4 6 (30%) Good - 3 0 (0%) Fair - 2 0 (0%) Needs Improvement - 1 0 (0%) Inadequate - 0	70%
5	Problem analysis	8 (40%) Excellent - 4 10 (50%) Good - 3 2 (10%) Fair - 2 0 (0%) Needs Improvement - 1 0 (0%) Inadequate - 0	10% 0%
6	Resource Integration	10 (50%) Excellent - 4 10 (50%) Good - 3 0 (0%) Fair - 2 0 (0%) Needs Improvement - 1 0 (0%) Inadequate - 0	50% 50%

No	Row	Levels Of Achievement	Distribution
7	Revenue MGMT	8 (40%) Excellent - 4 12 (60%) Good - 3 0 (0%) Fair - 2 0 (0%) Needs Improvement - 1 0 (0%) Inadequate - 0	40%
8	Team Contribution	12 (60%) Excellent - 4 8 (40%) Good - 3 0 (0%) Fair - 2 0 (0%) Needs Improvement - 1 0 (0%) Inadequate - 0	40%

# Data Analysis—Strengths of this course:

Based on grades analysis: 85% of students met the benchmark but three students have "Incomplete" grade.

Based on THMT analysis 98.75% students met the benchmark.

# Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.:

This course provides an overview of the hospitality and tourism industry, its growth and development, industry segments and their distinguishing characteristics, trends and current concerns. Students are introduced to career opportunities and the employability skills needed to succeed in specific hospitality fields. Students enrolled in class were mainly freshman and all successfully met the benchmark except three student that need to complete the course later.

### **Benchmarks:**

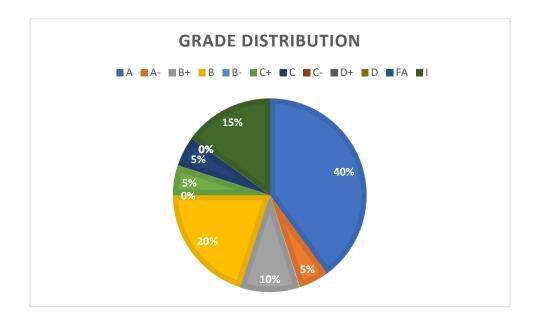
At department level, we are thinking to work on two types of benchmarks.

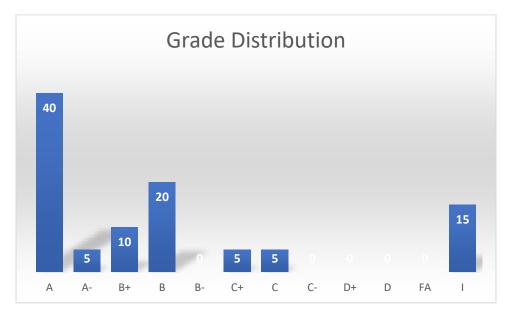
- 1. Program Benchmark: for the whole program
- 2. <u>Performance Benchmark:</u> for each course Performance Benchmark for this course: Since most of the students in this course were freshmen, a grade of C or higher is to be considered the benchmark for this topic.

### **Grade Distribution:**

8	A (40%)	1 (5%)	C+
· ·	A (4070)	1 (370)	
1	A- (5%)	1 (5%)	С
	` /		
2	B+ (10%)	0	C-
4	B (20%)	0	D+
0	B-	0	D

0	FA
3	I (15%)





## **Comment on Grades:**

Comment on Grades: 85% of students met the benchmark that is grade C and above. Majority of students (45%) earned grade As, and Bs (30%). Three students have "Incomplete" grade.

### **MBA/MSA** Assessment

# AY 2023-2024

### Section D: Results/Findings

# Results Based on Based on Grades and PLOs MBA Rubrics and Grades

PLO1:

MBA-520 (Introductory, Advanced, & Mastery)

SP (1 section)

MBA-520-80: based on grades 87.5% met the benchmark of B- or above.

based on MBA PLO rubrics: 83.34%

PLO2:

MBA-500 (Introductory, Advanced, & Mastery)

SP (1 section)

MBA-500-80: based on grades 92% met the benchmark of B- or above.

based on MBA PLO rubrics: 93%

PLO3:

MBA-503 (Introductory, Advanced, & Mastery)

Offers Summer, data and result will be added later.

PLO4:

MBA-531 (Introductory, Advanced, & Mastery)

FA (1 section)

MBA-531-80: based on grades 88.23% met the benchmark of B- or above.

based on MBA PLO rubrics: 86.76%

### **MSA Rubrics and Grades**

PLO1:

MSA-541 (Introductory, Advanced, & Mastery)

Not offered in AY 23-24.

PLO2:

MSA-554 (Introductory, Advanced, & Mastery)

Offers Summer, data and result will be added later.

PLO3:

MBA-503 (Introductory)

Offers Summer, data and result will be added later.

MSA-560 (Advanced, & Mastery)

Offers Summer, data and result will be added later.

PLO4:

MSA-560 (Introductory, Advanced, & Mastery)

Offers Summer, data and result will be added later.

PLO5:

MSA-534 (Introductory)

SP (1 section)

MBA-534-50: based on grades 100% met the benchmark of B- or above.

based on MSA PLO rubrics: 90%

## **Overall Students Performance Based on MBA PLOs Rubric**

PLO1	PLO2	PLO3	PLO4
83.34%	93%	Offers Summer.	86.76%

## **Overall Students Performance Based on MSA PLOs Rubric**

PLO1	PLO2	PLO3	PLO4	PLO5
Not offered last	Offers Summer.	Offer Summer.	Offer Summer.	90%
year.				

DOB has no data from previous years (at least the last five). DOB, based on the proposed plan, has already started collecting all data and results to evaluate student and instructor performance, as well as the entire DOB's MBA and MSA programs.

### MBA/MSA Course Evaluation Fall 23

Course Number: MBA-500-80

**Course Name: Organizational Behavior** 

Term: Fall I Year: 2023 Instructor: Dr. Julius Monk

## **Instructional Student Learning Outcomes:**

At the end of this course, students should be able to articulate the connection between theories of organizational behavior and practical implementation within their own organizations. Students will study literature involving conflict management, social relationships at work, and job satisfaction and motivation. Additionally, students will explore workplace issues such as risk aversion, managing sensitive information and downsizing. Upon course completion, students can apply what they learn to effectively utilize organizational behavior theories to create more productive work environments. Students will demonstrate mastery through successful completion of assignments and discussion boards.

# **Program Student Learning Outcomes:**

Upon completion of this course, students will be able to apply key organizational behavior concepts and theories to other MBA course work and beyond. They will have requisite knowledge to effectively lead and work within diverse teams within an academic or business environment.

## **Strengths of this course:**

The course is well laid out and divided into learning modules that are comprised of presentations from each chapter included, as well as resource videos and articles. Each module contains weekly discussions and assignment exercises that allow students to practice what they have learned within the module. Also, students are given a week to complete assignments, which allows flexibility for work or athletics.

### **Grade distribution:**

11	A		C+
	A-	1	С
	B+	1	F
12	В		I
	В-		

# **Comments on grades:**

Overall, students did well in the class. Grades were lower for students who did not turn in assignments or fully participate in weekly discussions.

# Improvements for next year:

Develop opportunities for simulated case studies and enhance discussion forums so that students work more collaboratively to discuss, debate and solve problems.

•	Use of
of Data	Data
	of Data

<ol> <li>Discussion posts</li> <li>Review Questions</li> <li>Case Study Evaluations</li> </ol>	Discussion Posts: Fully answers questions and engages with classmates.  Review questions: accuracy and depth of knowledge when answering questions.  Case Study Evaluations: ability to clearly communicate their analysis and interpretation of the case, quality of recommendations, and the application of theory to practice	
Discussion posts  2. Review	Discussion Posts: Fully answers questions and engages with classmates.  Review questions: accuracy and depth of knowledge when answering questions.	
3. Case Study Evaluations	Case Study Evaluations: ability to clearly communicate their analysis and interpretation of the case, quality of recommendations, and the application of theory to practice	
<ol> <li>Discussion posts</li> <li>Review Questions</li> </ol>	Discussion Posts: Fully answers questions and engages with classmates.  Review questions: accuracy and depth of knowledge when answering questions.  Case Study Evaluations: ability to clearly communicate their	
3. Case Study Evaluations	analysis and interpretation of the case, quality of recommendations, and the application of theory to practice	
Discussion posts     Review Questions	Discussion Posts: Fully answers questions and engages with classmates.  Review questions: accuracy and depth of knowledge when answering questions.	
	2. Review Questions  3. Case Study Evaluations  1. Discussion posts  2. Review Questions  3. Case Study Evaluations  1. Discussion posts  2. Review Questions  3. Case Study Evaluations  1. Discussion posts  2. Review Questions  1. Discussion posts	questions and engages with classmates. Review questions: accuracy and depth of knowledge when answering questions: ability to clearly communicate their analysis and interpretation of the case, quality of recommendations, and the applications  1. Discussion posts  2. Review Questions  2. Review Questions  3. Case Study Evaluations  Discussion Posts: Fully answers questions and engages with classmates. Review questions: accuracy and depth of knowledge when answering questions. Case Study Evaluations: ability to clearly communicate their analysis and interpretation of the case, quality of recommendations, and the application of theory to practice  1. Discussion posts  Discussion Posts: Fully answers questions and engages with classmates. Review questions: accuracy and depth of knowledge when answering questions. Case Study Evaluations: ability to clearly communicate their analysis and interpretation of the case, quality of recommendations, and the application of theory to practice  1. Discussion posts: Fully answers questions and engages with classmates. Review questions, and the application of theory to practice  1. Discussion posts: Fully answers questions and engages with classmates. Review questions: accuracy and depth of knowledge when answering questions:

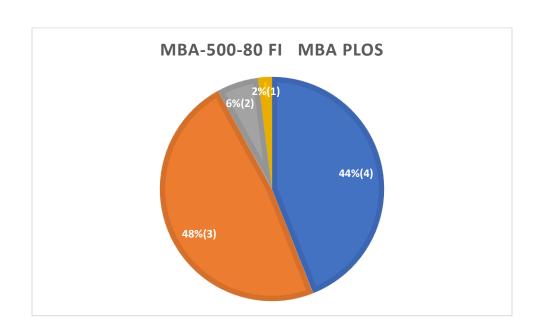
	3. Case Study Evaluations	analysis and interpretation of the case, quality of recommendations, and the application of theory to practice	
Understanding of Managing Organizational Change	<ol> <li>Discussion posts</li> <li>Review Questions</li> <li>Case Study Evaluations</li> </ol>	Discussion Posts: Fully answers questions and engages with classmates.  Review questions: accuracy and depth of knowledge when answering questions.  Case Study Evaluations: ability to clearly communicate their analysis and interpretation of the case, quality of recommendations, and the application of theory to practice	

MBA-500-80 MBA Rubric FAI 2023

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
MBA- Organizational behavior & leadership	2023FAI Organizational behavior & leadership (2023FAI-MBA- 500-80)	Monk, Julius	25	25	92% Met the benchmark of good or above.

No	Row	Levels Of Achievement	Distribution
1	Demonstrate written and oral forms of effective business communication	0% Excellent-4 88% Good-3 12% Fair-2 0% Needs Improvement-1 0% Inadequate-0	12% 0%

No	Row	Levels Of Achievement	Distribution
2	Integrate concepts within and across business disciplines to promote strategic goals and solve complex problems by applying theoretical and practical models.	40% Excellent - 4 48% Good - 3 8% Fair - 2 4% Needs Improvement-1 0% Inadequate -0	48% 48%
3	Integrate ethical, evidence- based decisions to solve complex business problems leveraging a variety of quantitative, qualitative, and information technology tools.	36% Excellent - 4 56% Good - 3 4% Fair- 2 4% Needs Improvement- 1 0% Inadequate -0	4% 490% 36%
4	Manage projects and teams using innovative leadership and communications skills through negotiating conflict and by using effective leadership skills	100% Excellent - 4 0% Good - 3 0% Fair - 2 0% Needs Improvement- 1 0% Inadequate-0	100%



## Course Name: Effective Managerial Communications Course Number: MBA-531-80

Term: Fall II Year: 2023 Instructor: Dr. Julius Monk

## **Instructional Student Learning Outcomes:**

At the completion of this course, students should be able to understand theories, concepts and principles of business communications. Upon course completion, students can apply what they learn to effectively communicate verbally and in writing, whether in academic, professional or personal settings. Additionally, students study various types and styles of written and oral communications, as well as the importance of listening. Students will demonstrate mastery through successful completion of assignments and online communications, by creating their own written and oral communications, as well as evaluating the work of others.

# **Program Student Learning Outcomes:**

Students will be able to communicate complex ideas through the development of written and verbal communication skills and competencies, which they can use to be successful communicators in academic and business settings.

### **Strengths of this course:**

The course is well laid out and divided into learning modules that are comprised of presentations from each chapter included, as well as resource videos and articles. Each module contains weekly discussions and assignment exercises that allow students to practice what they have learned within the module. Also, students are given a week to complete assignments, which allows flexibility for work or athletics.

### **Grade distribution:**

12	A	0	C+
0	A-	1	С
0	B+	1	F
3	В	0	I
0	B-	0	

### **Comments on grades:**

Overall, students did well in the class. Grades were lower for students who did not turn in assignments or fully participate in weekly discussions.

### Improvements for next year:

Introduce virtual communication workshops so students can participate in role playing exercises in real-time.

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
Business Writing Proficiency	1. Discussion posts	<b>Discussion Posts:</b> Fully answers questions and engages with classmates.		

	<ul><li>2. Review Questions</li><li>3. Case Study Evaluations</li></ul>	Review questions: accuracy and depth of knowledge when answering questions.  Case Study Evaluations: ability to clearly communicate their analysis and interpretation of the case, quality of recommendations, and
Effective Oral Communication	1. Discussion posts	the application of theory to practice  Discussion Posts: Fully answers questions and engages with
	2. Review Questions  3. Case Study Evaluations	classmates.  Review questions: accuracy and depth of knowledge when answering questions.  Case Study Evaluations: ability to clearly communicate their analysis and interpretation of the case, quality of recommendations, and the application of theory to practice
Strategic Communication Planning	Discussion posts      Review Questions	Discussion Posts: Fully answers questions and engages with classmates. Review questions: accuracy and depth of knowledge when answering questions. Case Study Evaluations: ability to
	3. Case Study Evaluations	clearly communicate their analysis and interpretation of the case, quality of recommendations, and the application of theory to practice
Interpersonal/cultural Communication Competence	Discussion posts  2. Review	Discussion Posts: Fully answers questions and engages with classmates. Review questions: accuracy and depth of knowledge when answering questions.
	Questions  3. Case Study Evaluations	Case Study Evaluations: ability to clearly communicate their analysis and interpretation of the case, quality of recommendations, and the application of theory to practice

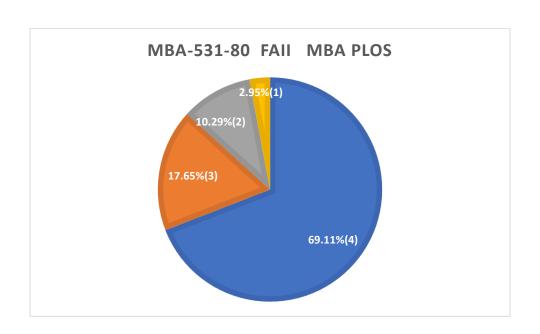
Understanding How to Communicate Ethically and Professionally	1. Discussion posts	<b>Discussion Posts:</b> Fully answers questions and engages with classmates.	
	<ul><li>2. Review</li><li>Questions</li><li>3. Case Study</li><li>Evaluations</li></ul>	Review questions: accuracy and depth of knowledge when answering questions.  Case Study Evaluations: ability to clearly communicate their analysis and interpretation of the case, quality of recommendations, and the application of theory to practice	

MBA-531-80 MBA Rubric FAII 2023

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
MBA- Effective Managerial Communication	2023FAII Effective Managerial Communication (2023FAII-MBA- 531-80)	Monk, Julius	17	17	86.76% Met the benchmark of good or above.

No	Row	Levels Of Achievement	Distribution
1	Demonstrate written and oral forms of effective business communication	35.3% Excellent-4 47.05% Good-3 17.65% Fair-2 0% Needs Improvement-1 0% Inadequate-0	18% 35% 47%
2	Integrate concepts within and across business disciplines to promote strategic goals and solve complex problems by applying theoretical and practical models.	70.58% Excellent - 4 11.76% Good - 3 11.76% Fair - 2 5.9% Needs Improvement-1 0% Inadequate -0	12%

No	Row	Levels Of Achievement	Distribution
3	Integrate ethical, evidence- based decisions to solve complex business problems leveraging a variety of quantitative, qualitative, and information technology tools.	70.58% Excellent - 4 11.76% Good - 3 11.76% Fair - 2 5.9% Needs Improvement-1 0% Inadequate -0	12% 6%0% 70%
4	Manage projects and teams using innovative leadership and communications skills through negotiating conflict and by using effective leadership skills	100% Excellent - 4 0% Good - 3 0% Fair - 2 0% Needs Improvement- 1 0% Inadequate-0	100%



# **Course name: Accounting for Managers**

Term: Fall Second Term Year: 2023 Instructor: Tammy Richmond

**Course Number: MBA-510-80** 

# **Instructional Student Learning Outcomes:**

Student Learning Objectives	Learning Activities/Assignment	Assessments for the Learning Activities
Apply financial accounting rules to measure business transactions related to operating activities, investing activities, and financial activities of a company.	SmartBook assignments, discussion questions, and exercises	Case studies, assignments, and assessments.
Construct and interpret the balance sheet and income statement.	SmartBook assignments, discussion questions, and exercises	Case studies, assignments, and assessments.
Understand how to account for receivables, inventory, long-term assets, investments, liabilities, equity, and several types of revenues and expenses.	SmartBook assignments, discussion questions, and exercises	Case studies, assignments, and assessments.
Construct and interpret the statement of cash flows.	SmartBook assignments, discussion questions, and exercises	Case studies, assignments, and assessments.
Conduct financial statement analysis to assess a company's return to shareholders, profitability, asset management, credit risk management, and valuation.	SmartBook assignments, discussion questions, and exercises	Case studies, assignments, and assessments.
The application of generally accepted accounting principles, as they pertain to these areas, to demonstrate knowledge of the topics covered during this course.	SmartBook assignments, discussion questions, exercises, and case studies	Case studies, assignments, and assessments.
Analyze and apply knowledge and skills learned in real world case studies.	SmartBook assignments, discussion questions, exercises, and case studies	Case studies, assignments, and assessments.

# **Program Student Learning Outcomes:**

<b>Program Learning Outcomes</b>	Learning Activities/Assignment	Assessments for the Learning Activities
Demonstrate working knowledge of the basic concepts and principles that apply to the functional and operational areas of business	SmartBook assignments, discussion questions, and exercises	Case studies, assignments, and assessments.

Demonstrate the value of personal and professional effective communication	SmartBook assignments, discussion questions, and exercises	Case studies, assignments, and assessments.
Demonstrate an appreciation of ethical implications involved in performing managerial functions	SmartBook assignments, discussion questions, and exercises	Case studies, assignments, and assessments.
Critically analyze, think logically, and apply analytical methods and skill for business problems	SmartBook assignments, discussion questions, and exercises	Case studies, assignments, and assessments.
Develop the capacity to work harmoniously and effectively with others	SmartBook assignments, discussion questions, and exercises	Case studies, assignments, and assessments.

# **Strengths of this course:**

### **Grade distribution:**

	A		C+
1	A-		С
	B+		F
	В		I
	B-		

Comments on grades: Grade were as expected.

# Improvements for next year:

None. Course assignments were good. Assigned different cases and exercises that utilized or focused on different accounting topics and technologies, such as Excel and Tableau.

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
1. Apply financial accounting rules to measure business transactions related to operating activities, investing activities, and financial activities of a company.	Case studies, assignments, and assessments.	Passing grade of C or better.	All class passed.	Continue to assign similar case studies, assignments, and assessments.
2. The application of generally accepted accounting principles, as they pertain to these areas, to demonstrate knowledge of the topics	Case studies, assignments, and assessments.	Passing grade of C or better.	All class passed.	Continue to assign similar case studies, assignments, and assessments.

covered during this course.				
<b>3.</b> Analyze and apply knowledge and skills learned in real world case studies.	Case studies, assignments, and assessments.	Passing grade of C or better.	All class passed.	Continue to assign similar case studies, assignments, and assessments.

# **Course name: Quantitative Business Analysis**

Term: Fall Year: 2023 Instructor: Dr. Mitchell Miller, CFP®

Course Number: MBA 505-80

# **Instructional Student Learning Outcomes:**

- 1. Understand the role of project management in contemporary management science.
- 2. Discuss organizational strategy as it relates to project selection.
- 3. Evaluate risk in the context of managerial decision-making.
- 4. Evaluate progress and performance measures.
- 5. Analyze feasibility if international projects.

# **Program Student Learning Outcomes:**

PLO1 Integrate concepts within and across business disciplines to promote strategic goals and solve complex problems by applying theoretical and practical models

PLO2 Manage projects and teams using innovative leadership and communication skills through negotiating conflict and by using effective leadership skills

PLO3 Integrate ethical, evidence-based decisions to solve complex business problems leveraging a variety of quantitative, qualitative, and information technology tools

PLO4 Demonstrate written and oral forms of effective business communication

## **Strengths of this course:**

- 1. Sound curriculum design
- 2. The use of literature review accomplished through article review assignments.

### **Grade distribution:**

14	A		C+
	A-		С
	B+	1	F (FA)
2	В		I
	В-		

**Comments on grades: None** 

Improvements for next year: N/A

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
Understand the role of project management in contemporary management science.	Discussions Midterm Exam	Grading	N/A	N/A
Discuss organizational strategy as it relates to project selection.	Discussions Major Project	Grading	N/A	N/A

Evaluate risk in the context	Discussions	Grading	N/A	N/A
of managerial decision- making.	Minor Project			
Evaluate progress and	Discussions	Grading	N/A	N/A
performance measures.	Final Exam			
Analyze feasibility if	Discussions	Grading	N/A	N/A
international projects.	Article Review 2			

Course name: Managerial Economics Course Number: MBA 506-80

Term: FALL Year: 2023 Instructor: Dr. Mitchell Miller, CFP®

# **Instructional Student Learning Outcomes:**

Apply economic principles to managerial decision-making.

Discuss demand analysis and forecasting from the perspective of senior managers.

Evaluate key economics concepts and their application to profitability and cost analysis.

Evaluate capital investment decisions.

Analyze production and output decisions with special emphasis on risk management.

## **Program Student Learning Outcomes:**

PLO1 Integrate concepts within and across business disciplines to promote strategic goals and solve complex problems by applying theoretical and practical models

PLO2 Manage projects and teams using innovative leadership and communication skills through negotiating conflict and by using effective leadership skills

PLO3 Integrate ethical, evidence-based decisions to solve complex business problems leveraging a variety of quantitative, qualitative, and information technology tools

PLO4 Demonstrate written and oral forms of effective business communication

## Strengths of this course:

- 1. Focus on application.
- 2. Cost-effective approach to course design achieved through use of an open-source text.

### **Grade distribution:**

12	A		C+
	A-	1	С
	B+		F
	В		I
	В-		

Comments on grades: None Improvements for next year: N/A Course Outcomes Assessed:

Key 5 Course Outcomes	Assessment Method	Criteria for	Summary of	Use of
		Success	Data	Data
Apply economic principles	Discussions	Grading	N/A	N/A
to managerial decision- making.	Article Review 1			
Discuss demand analysis	Discussions	Grading	N/A	N/A
and forecasting from the perspective of senior managers.	Article Review 2			
Evaluate key economics concepts and their	Discussions	Grading	N/A	N/A

application to profitability	Minor Project			
and cost analysis.	Midterm Exam			
Evaluate capital investment decisions.	Discussions  Major Project	Grading	N/A	N/A
Analyze production and output decisions with special emphasis on risk management.	Discussions Final Exam	Grading	N/A	N/A

# MBA/MSA Course Evaluation Spring 24

Course name: Managerial Policy and Strategy Course Number: MBA 520-80

Term: Spring I Year: 2024 Instructor: Julius Monk

### **Instructional Student Learning Outcomes:**

At the completion of this course, students should be able to understand theories, concepts and principles of strategic planning and governance. Additionally, students will learn to formulate coherent and actionable strategies that align with an organization's mission, vision, and values. Students will understand the key components of the strategic planning process, including goal setting, environmental scanning, strategy formulation, implementation planning, and performance evaluation. Upon course completion, students will recognize the ethical implications of strategic decisions and consider the broader social and environmental impacts of business actions in their strategic planning processes, including challenges and opportunities associated with operating in a global business environment.

# **Program Student Learning Outcomes:**

Students will acquire leadership skills necessary to lead strategic change initiatives, including managing resistance, inspiring organizational commitment, and fostering a culture of innovation and agility.

## **Strengths of this course:**

The course is well laid out and divided into learning modules that are comprised of presentations from each chapter included, as well as resource videos and articles. Each module contains weekly discussions and assignment exercises that allow students to practice what they have learned within the module. Also, students are given a week to complete assignments, which allows flexibility for work or athletics.

#### **Grade distribution:**

11	A	1	C+
	A-	3	С
	B+		F
9	В		I
	B-		

### **Comment on grades:**

Overall, students did well in the class. Grades were lower for students who did not turn in assignments or fully participate in weekly discussions.

### **Improvements for next year:**

Introduce virtual SWOT analysis workshops so students can practice and ask questions prior to submitting their SWOT analysis assignments.

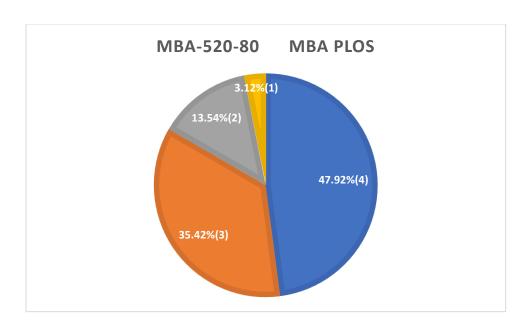
Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
Strategic Analysis & Decision Making	<ol> <li>Discussion posts</li> <li>Review Questions</li> <li>Assignment Exercises</li> </ol>	Discussion Posts: Fully answers questions and engages with classmates.  Review questions: accuracy and depth of knowledge when answering questions.  Assignment Exercises: Students can analyze complex business environments, including industry trends, competitive dynamics, and internal capabilities, to make informed strategic decisions		
Strategy Formulation & Alignment	<ol> <li>Discussion posts</li> <li>Review Questions</li> <li>Assignment Exercises</li> </ol>	Discussion Posts: Fully answers questions and engages with classmates.  Review questions: accuracy and depth of knowledge when answering questions.  Assignment Exercises: Students have the ability to clearly communicate and demonstrate their understanding of aligning strategies with organizational objectives.		
Strategic Implementation Planning and Execution	<ol> <li>Discussion posts</li> <li>Review Questions</li> <li>Assignment Exercises</li> </ol>	Discussion Posts: Fully answers questions and engages with classmates.  Review questions: accuracy and depth of knowledge when answering questions.  Assignment Exercises: Students will be able to identify challenges associated with strategy implementation and develop strategies for successful change management.		

Strategic	1. Discussion	<b>Discussion Posts:</b> Fully answers	
Communication &	posts	questions and engages with	
Change Management		classmates.	
	<ul><li>2. Review Questions</li><li>3. Assignment Exercises</li></ul>	Review questions: accuracy and depth of knowledge when answering questions.  Assignment Exercises: Students will be able to effectively communicate strategic plans to address concerns and share objectives differing audiences.	
Performance	1. Discussion	<b>Discussion Posts:</b> Fully answers	
Measurement &	posts	questions and engages with	
Feedback	posts	classmates.	
reeuback		Review questions: accuracy and	
	2.5	depth of knowledge when	
	2. Review	answering questions.	
	Questions	Assignment Exercises: Students	
		develop balanced scorecards	
		that align with their strategic	
	3. Assignment	objectives and use it to analyze	
	Exercises	performance data and	
		recommend strategy	
		adjustments.	

# MBA-520-80 MBA Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
MBA Rubric- Managerial Policy and Strategy	2024 SP Managerial Policy and Strategy (2024 SPI- MBA-520-80)	Monk, Julius	24	24	83.34% Met Benchmark of good or above.

No	Row	Levels Of Achievement	Distribution
1	Integrate concepts within and across business disciplines to promote strategic goals and solve complex problems by applying theoretical and practical models.	37.5% Excellent 4 45.84% Good 3 12.5% Fair 2 4.16% Needs Improvement1 0% Inadequate 0	13% 37% 46%
2	Manage projects and teams using innovative leadership and communications skills through negotiating conflict and by using effective leadership skills	58.34% Excellent 4 25% Good 3 12.5% Fair 2 4.16% Needs Improvement1 0% Inadequate 0	25% 58%
3	Integrate ethical, evidence-based decisions to solve complex business problems leveraging a variety of quantitative, qualitative, and information technology tools.	58.34% Excellent 4 25% Good 3 16.66% Fair 2 0% Needs Improvement1 0% Inadequate 0	25%
4	Demonstrate written and oral forms of effective business communication	37.5% Excellent 4 45.84% Good 3 12.5% Fair 2 4.16% Needs Improvement1 0% Inadequate 0	13% 37% 46%



# Course Name: Management of Sport Course Number: MBA 572D-01

Term: Spring I Year: 2024 Instructor: Dr. Alberto M. Poxes, Jr.

# Instructional Student and Program Learning Outcomes, including PEGs:

Demonstrate knowledge of the core sport management goals and concepts.

Identify and discuss the key sport management problems/current events.

Comment and discuss the potential solutions to sport management problems.

### **Program Learning Outcomes:**

Understand the components of sports administration/management, recreation and physical health.

Administer basic athletic evaluations.

Design and teach group activity classes for all types of sport participants.

Design fitness programs based on specific needs and health evaluation results.

Develop leadership and communication skills related to recreation and health promotion.

5 Key Course Outcomes	Learning Activities/ Assignments	Benchmarks/ Performance Indicator	Results
Demonstrate knowledge of the core sport management goals and concepts.	Lecture, Assignment, Group Project, and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicates students' understanding of the subject. Thus, course objective is successfully achieved.	I used three exams throughout the semester with a variety of questions that measured their understanding of the concepts of sport management.
Identify and discuss the key sport management problems/current events.	Lecture, Assignment Group Project (1&2), and Exams.	A grade of B/84 or above. All students met this benchmark. Results indicates students' understanding of key sport management principle problems/current events confronting sports business corporations. Thus, course objective is successfully achieved.	
Comment and discuss the potential solutions to	Lecture, Classroom Discussions,	A grade of B/84 or above. All students met this benchmark. Results	

sport management	Assignment, Group	indicates students'	
problems.	Project. and Exams.	understanding of key sport	
		management principles	
		problems/current events	
		confronting business	
		corporations. Thus, course	
		objective is successfully	
		achieved.	

### Data:

# of students

The 3 exams administered were used to assess the student's problem-solving and critical thinking skills in understanding of sport management concepts such as organizational theories, organizational behavior, business ethics, strategic decision-making, and human resources. Assessment was also based on group project which sought expose students how to obtain historic management theories applicable to sport of any country of their choice and analyze the patterns and trends in the United States.

### **Data Analysis—Strengths of this course:**

**Grade Distribution:** 

Most of the lectures were practical discussions of issues related to decision-making, and the students were able to relate what they were being taught to the real-world problems confronting the US and the global economy at large. For example, students can now suggest which policy response (i.e., equal pay, Title IX, Disabilities accommodations for athletes and regulation and/or deregulation of sport businesses).

# of students

Data Analysis—Improvements, such as changes in pedagogy, curriculum revision etc.: Nothing to change here. The process was very successful and enabled the students to learn.

4	A		C+
2	A-		С
	B+		C-
	В		D+
	В-		D

F
I

### **Comments on Grades:**

The grade distribution of the class affirms the belief that the strategy of approach to teaching the students were very effective.

**Course name: Management of Financial Resources** 

Term: SPRING Year: 2024 Instructor: Dr. Mitchell Miller, CFP®

Course Number: MBA-508-80

# **Instructional Student Learning Outcomes:**

Identify the goal of financial management

Describe the challenges associated with the agency relationship

Recognize each of the key financial statements and identify the kinds of information they provide to corporate managers and investors.

Synthesize the information given by financial ratios to determine the financial condition of a firm Discuss capital budgeting decisions

Analyze dividend policies and financial planning models

## **Program Student Learning Outcomes:**

PLO1 Integrate concepts within and across business disciplines to promote strategic goals and solve complex problems by applying theoretical and practical models

PLO2 Manage projects and teams using innovative leadership and communication skills through negotiating conflict and by using effective leadership skills

PLO3 Integrate ethical, evidence-based decisions to solve complex business problems leveraging a variety of quantitative, qualitative, and information technology tools

PLO4 Demonstrate written and oral forms of effective business communication

## **Strengths of this course:**

Focus on application.

Cost-effective approach to course design achieved through use of an open-source text.

#### **Grade distribution:**

19	A		C+
3	A-		С
3	B+		F
1	В		I
	В-		

Comments on grades: None Improvements for next year: N/A

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
Identify the goal of financial management	Discussions Article Review 1	Grading	N/A	N/A
Describe the challenges associated with	Discussions Article Review 2	Grading	N/A	N/A

the agency				
relationship				
Recognize each	Discussions	Grading	N/A	N/A
of the key	Minor Project			
financial	Willion Project			
statements and	Midterm Exam			
identify the kinds				
of information				
they provide to				
corporate				
managers and				
investors.				
Synthesize the	Discussions	Grading	N/A	N/A
information				
given by financial	Major Project			
ratios to				
determine the				
financial				
condition of a				
firm				
Discuss capital	Discussions	Grading	N/A	N/A
budgeting	Final Exam			
decisions	Tillai Lxaili			
Analyze dividend	Discussions	Grading	N/A	N/A
policies and	Final France			
financial	Final Exam			
planning models				

# **Course name: Accounting for Managers**

Term: SPRING Year: 2024 Instructor: Dr. Mitchell Miller, CFP®

Course Number: MBA-510-80

# **Instructional Student Learning Outcomes:**

- 1. Demonstrate basic knowledge of the process by which business entities record, classify, summarize and present economic transactions.
- 2. Use in-depth understanding of the complexity of the accounting information that is presented in financial statements to analyze financial information.
- 3. Develop a basic understanding of managerial accounting.
- 4. Familiarize with the components of a Form 10-K, analyze a firm's financial reporting in the context of financing, investing and operating activities, and assess future potential of the firm based on its historical record, in particular financial performances and cash flows.
- 5. Apply ethical reasoning toward accounting issues and earnings management.

## **Program Student Learning Outcomes:**

PLO1 Integrate concepts within and across business disciplines to promote strategic goals and solve complex problems by applying theoretical and practical models

PLO2 Manage projects and teams using innovative leadership and communication skills through negotiating conflict and by using effective leadership skills

PLO3 Integrate ethical, evidence-based decisions to solve complex business problems leveraging a variety of quantitative, qualitative, and information technology tools

PLO4 Demonstrate written and oral forms of effective business communication

## **Strengths of this course:**

Focus on application.

Cost-effective approach to course design achieved through use of an open-source text.

#### **Grade distribution:**

4	A		C+
2	A-	1	С
	B+		F
1	В		I
	В-		

**Comments on grades: None** 

Improvements for next year: N/A

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
Demonstrate basic	Discussions	Grading	N/A	N/A
knowledge of the	Article Review 1			
process by which				
business entities record,				

classify, summarize and				
present economic				
transactions.				
Use in-depth	Discussions	Grading	N/A	N/A
understanding of the	Article Review 2			
complexity of the				
accounting information				
that is presented in				
financial statements to				
analyze financial				
information.				
Develop a basic	Discussions	Grading	N/A	N/A
understanding of	Minor Project			
managerial accounting.	Midterm Exam			
Familiarize with the	Discussions	Grading	N/A	N/A
components of a Form	Major Project	_		·
10-K, analyze a firm's				
financial reporting in				
the context of financing,				
investing and operating				
activities, and assess				
future potential of the				
firm based on its				
historical record, in				
particular financial performances and cash				
flows.				
Apply ethical reasoning	Discussions	Grading	N/A	N/A
toward accounting	Final Exam	Grauing	14/75	IN/A
issues and earnings	I IIIdi Exaili			
management.				

## **Course name: Negotiation and Conflict Management**

Term: Spring II Year: 2024 Instructor: Julius Monk

Course Number: MBA-599-80

# **Instructional Student Learning Outcomes:**

Students will be able to discuss fundamental and technical concepts for strategically negotiating individual and multi-party negotiations. Additionally, students will be able to assess negotiation strategies and their associated outcomes, as well as examine ethical principles of negotiating. Students will integrate their beliefs and opinions into developing negotiation strategies.

## **Program Student Learning Outcomes:**

At the end of this course, students should have gained practical knowledge for improving their personal and professional techniques of negotiation and conflict management.

# **Strengths of this course:**

The course is well laid out and divided into learning modules that are comprised of presentations from each chapter included, as well as resource videos and articles. Each module contains weekly discussions and assignment exercises that allow students to practice what they have learned within the module. Also, students are given a week to complete assignments, which allows flexibility for work or athletics.

#### Grade distribution:

3	A	1	C+
	A-		С
4	B+	1	F
1	В		I
	B-		

## **Comment on grades:**

Overall, students did well in the class. Grades were lower for students who did not turn in assignments or fully participate in weekly discussions.

#### **Improvements for next year:**

Introduce virtual negotiation assignments so students can participate in role playing negotiating exercises in real-time.

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
Negotiation Theories & Concepts	<ol> <li>Discussion posts</li> <li>Review Questions</li> </ol>	Discussion Posts: Fully answers questions and engages with classmates.  Review questions: accuracy and depth of knowledge when answering questions.  Case Study Evaluations: ability to clearly demonstrate their understanding of		

	3. Case Study Evaluations	negotiation theories and concepts through applying them to solve real-world negotiation scenarios.	
Negotiation Prep & Planning	Discussion posts  2. Review	Discussion Posts: Fully answers questions and engages with classmates.  Review questions: accuracy and depth of knowledge	
	Questions	when answering questions.  Case Study Evaluations: ability to prepare negotiation plans for scenarios that	
	3. Case Study Evaluations	include outlining BATNA (Best Alternative to a Negotiated Agreement), negotiating tactics and contingency plans.	
Negotiation Skills Development	1. Discussion posts	Discussion Posts: Fully answers questions and engages with classmates.  Review questions: accuracy	
	2. Review Questions	and depth of knowledge when answering questions.  Case Study Evaluations: clearly demonstrate active listening, problem solving	
	3. Case Study Evaluations	and persuasions skills through negotiation simulated exercises.	
Cross-Cultural Negotiations	1. Discussion posts	Discussion Posts: Fully answers questions and engages with classmates.  Review questions: accuracy	
	2. Review Questions	and depth of knowledge when answering questions.  Case Study Evaluations: ability to navigate cultural difference case studies to	
	3. Case Study Evaluations	demonstrate cultural sensitivity in negotiation interactions and decisions.	
Ethical Negotiation Practices	1. Discussion posts	<b>Discussion Posts:</b> Fully answers questions and engages with classmates.	

Review questions: accuracy and depth of knowledge when answering questions.  Case Study Evaluations: demonstrate integrity and respect for parties involved in negotiations through written assessments of case	
	and depth of knowledge when answering questions.  Case Study Evaluations: demonstrate integrity and respect for parties involved in negotiations through

## **Course name: Auditing & Prof Auditing Stds**

Term: Spring Year: 2024 Instructor: Fred Rossell

Course Number: MSA 534-30

## **Instructional Student Learning Outcomes:**

Identify and explain the environment and theoretical structure of auditing.

Describe the role of Public Accountant in the American economy.

Demonstrate the ability to prepare and perform the audit function.

Identify and access general research materials.

## **Program Student Learning Outcomes:**

Explain, integrate, and perform advanced concepts in accounting, finance, management, and economics

Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals

Explain the ethical implications and responsibilities of ensuring financial integrity

Demonstrate written and oral forms of effective business communication

Demonstrate knowledge of U.S. financial reporting standards and auditing standards for corporate financial reporting and attestation.

## **Strengths of this course:**

#### **Grade distribution:**

1	A		C+
	A-		С
1	B+		F
	В		I
	В-		

## **Comments on grades:**

### **Improvements for next year:**

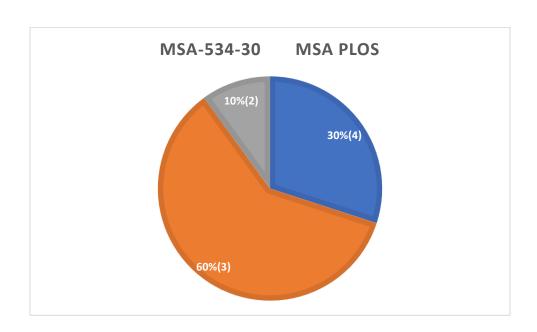
Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
1.				
2.				
3.				

MSA-534-30 MSA Rubric

Learning Activity	Course	Instructors	Enrollment	Evaluations	% Met the Benchmark
MSA Rubric- Auditing & Prof Auditing Stds	2024 SP Auditing & Prof Auditing Stds (2024 SP- MSA- 534-30)	Rossell, Fred	2	2	90% Met Benchmark of good or above.

No	Row	Levels Of Achievement	Distribution
1	Demonstrate knowledge of U.S. financial reporting standards and auditing standards for corporate financial reporting and attestation.	50% Excellent 4 50% Good 3 0% Fair 2 0% Needs Improvement1 0% Inadequate 0	50% 50%
2	Demonstrate written and oral forms of effective business communication	50% Excellent 4 50% Good 3 0% Fair 2 0% Needs Improvement1 0% Inadequate 0	50%
3	Explain, integrate, and perform advanced concepts in accounting, finance, management, and economics	50% Excellent 4 50% Good 3 0% Fair 2 0% Needs Improvement1 0% Inadequate 0	50% 50%

No	Row	Levels Of Achievement	Distribution
4	Explain the ethical implications and responsibilities of ensuring financial integrity	0% Excellent 4 100% Good 3 0% Fair 2 0% Needs Improvement1 0% Inadequate 0	100%
5	Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals	0% Excellent 4 50% Good 3 50% Fair 2 0% Needs Improvement1 0% Inadequate 0	50%



#### **Course name: Law for Accountants**

Term: Spring Year: 2024 Instructor: Fred Rossell

Course Number: MSA 509-30

## **Instructional Student Learning Outcomes:**

Identify and explain the environment and theoretical structure of the Law.

Describe the role of Public Accountant in the American legal system.

Demonstrate the ability to prepare and perform the audit function in the legal system.

Identify and access general research materials

# **Program Student Learning Outcomes:**

Explain, integrate, and perform advanced concepts in accounting, finance, management, and economics

Apply knowledge and understanding of federal tax laws and procedures on businesses and individuals

Explain the ethical implications and responsibilities of ensuring financial integrity

Demonstrate written and oral forms of effective business communication

Demonstrate knowledge of U.S. financial reporting standards and auditing standards for corporate financial reporting and attestation.

## **Strengths of this course:**

#### **Grade distribution:**

2	A		C+
	A-		С
	B+		F
1	В		I
	В-		

## **Comments on grades:**

## **Improvements for next year:**

Key 5 Course Outcomes	Assessment Method	Criteria for Success	Summary of Data	Use of Data
1.				
2.				
3.				

#### Section D: Results/Findings

# **Results of PEGs Assessment Within DOB:**

#### Mission PEG

BUSN/ACCT Programs

BUSN-211 (Introductory)

FA: 100% of students in both sections met the benchmark of needs improvement or above.

SP: 90% of students met the benchmark of needs improvement or above.

BUSN-301 (Advanced and Mastery)

SP: 100% of students met the benchmark of needs improvement or above.

BUSN-410 (Advanced and Mastery)

SP: 100% of students met the benchmark of needs improvement or above.

Sport MGMT Program

SPMT-220 (Introductory)

No data available.

SPMT-261(Advanced)

Yet to offer this course.

SPMT-410 (Mastery)

Yet to offer this course.

#### Written Communication PEG

### BUSN/ACCT Programs

BUSN-211 (Introductory)

FA: 100% of students in both sections met the benchmark of milestone 2 or above.

SP: 63.34% of students met the benchmark of milestone 2 or above.

BUSN-410 (Advanced and Mastery)

SP: 100% of students met the benchmark of milestone 2 or above.

Sport MGMT Program

SPMT-220 (Introductory)

FA: 100% of students met the benchmark of milestone 2 or above.

SPMT-410 (Advanced & Mastery)

Yet to offer this course.

### Oral Communication PEG

#### BUSN/ACCT Programs

BUSN-211 (Introductory)

FA: 100% of students in both sections met the benchmark of milestone 2 or above.

SP: 76.35% of students met the benchmark of milestone 2 or above.

BUSN-212 (Introductory)

FA: 87.1% of students met the benchmark of milestone 2 or above.

SP: 64.29% of students met the benchmark of milestone 2 or above.

BUSN-410 (Advanced and Mastery)

SP: 100% of students met the benchmark of milestone 2 or above.

### Sport MGMT Program

SPMT-220 (Introductory)

FA: 100% of students met the benchmark of milestone 2 or above.

SPMT-410 (Advanced & Mastery)

Yet to offer this course.

## Critical Thinking PEG

### BUSN/ACCT Programs

ECON-211 (Introductory)

FA: 100% of students in both sections met the benchmark of milestone 2 or above.

SP: 97.3% of students met the benchmark of milestone 2 or above.

BUSN-410 (Mastery and Advanced)

SP: 100% of students met the benchmark of milestone 2 or above.

BUSN-420 (Mastery and Advanced)

FA: 100% of students met the benchmark of milestone 2 or above.

### Sport MGMT Program

SPMT-225 (Introductory and Advanced)

FA: 100% of students met the benchmark of milestone 2 or above.

SPMT-410 (Mastery)

Yet to offer this course.

## Ethical Reasoning PEG

## BUSN/ACCT Programs

BUSN-211 (Introductory)

FA: 100% of students in both sections met the benchmark of milestone 2 or above.

SP: 95.46% of students met the benchmark of milestone 2 or above.

BUSN-355 (Advanced)

FA: 100% of students met the benchmark of milestone 2 or above.

SP: 100% of students met the benchmark of milestone 2 or above.

BUSN-410 (Mastery)

SP: 100% of students met the benchmark of milestone 2 or above.

### Sport MGMT Program

SPMT- 340 (Introductory & Advanced)

SPMT-410 (Mastery)

# Empirical Analysis (Quantitative Reasoning) PEG

#### BUSN/ACCT Programs

BUSN-115 (Introductory)

FA: 100% of students met the benchmark of milestone 2 or above.

SP: 100% of students met the benchmark of milestone 2 or above.

BUSN-201(Advanced)

FA: First section: 96.25% of students met the benchmark of milestone 2 or above.

Second section: 90.91% of students met the benchmark of milestone 2 or above.

SP: 100% of students met the benchmark of milestone 2 or above.

BUSN-312 (Mastery)

SP: 100% of students met the benchmark of milestone 2 or above.

ACCT-341(Advanced):

FA: 100% of students met the benchmark of milestone 2 or above.

ACCT-406 (Mastery)

SP: 100% of students met the benchmark of milestone 2 or above.

# Global perspectives PEG

# BUSN/ACCT Programs

BUSN-410 (Advanced and Mastery)

SP: 100% of students met the benchmark of milestone 2 or above.

BUSN-420 (Advanced and Mastery)

FA: 100% of students met the benchmark of milestone 2 or above.

# Sport MGMT Program

SPMT-261 (Introductory and Advanced)

Yet to offer this course.

SPMT-410 (Mastery)

Yet to offer this course.

## From Certification

THMT-125(Introductory and Advanced)

FA: 98.33% of students met the benchmark of milestone 2 or above.

### Section D: Results/Findings

# Comparison of AY 22-23 and AY 23-24:

DOB lacks data for all courses across undergraduate and graduate programs from the previous year. Additionally, there is no available data for graduate programs for the past few years, spanning at least the last five years. The academic year 23-24 marks the first year in which DOB has gathered data for graduate programs and assessed courses based on the program's PLOs.

The Sport Management program was not operational in the previous year, having been retired several years ago and subsequently reinstated for the academic year 23-24.

During the academic year 22-23, only courses from the ACCT and BUSN programs were evaluated based on PLOs, specifically BUSN-211, BUSN-212, ECON-211, and ACCT-201. A comparison of the results between the academic years 22-23 and 23-24 is presented below:

	AY 22-23	AY 23-24
BUSN-211	85.75% met the benchmark	94.45% met the benchmark
BUSN-212	73% met the benchmark	78.92% met the benchmark
ACCT-201	73.90% met the benchmark	96.05% met the benchmark
ECON-211	77.5% met the benchmark	96.17% met the benchmark

Results from last year and this year for the above-mentioned courses show a significant improvement in students' performance.

